

# Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION  
VOLUME 21 NUMBER 2 WINTER 1992-3

In this issue of *Drip Points*:

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- ◆ From the Executive Director ... *Bernie Warren*
- ◆ Regional reports ... *Marilyn Albers, Dick Bowman, Steve Watkins*
- ◆ Financial report ... *Ross Huth*
- ◆ From the Membership Director **NEW RENEWAL DATE...** *John deSousa*
- ◆ From the Nominations Chairman ... *Duane Davenport*
- ◆ Notice to collectors ... *Elton Gish*
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*Drip Points* is your NIA forum ... If you have items for publication send them to:

*Drip Points*  
2513 Flintridge Pl.  
Ft. Collins, CO 80521

**WESTERN REGION VICE-PRESIDENT**  
Nominations due by January 10th (page 8)



**EDITOR LOSES GRIP** – Please note that in the last edition of *Drip Points* I gave Eric Halpin credit for the meeting minutes that were submitted by **Bernie Warren**. Also, I've included a corrected yearly financial statement for 1991-2 which shows the balances as of the end of the fiscal year (6-30-92 vs. 6-16-92 shown in the Sep. D.P.)

Make plans to attend:

**1993 NIA NATIONAL - July 2-4, Denver Colorado**

**1993 EASTERN REGIONAL - Sept. 25-26, Kulpsville, Pennsylvania**

**1993 CENTRAL REGIONAL - (Date and place to be announced)**

## FROM THE PRESIDENT

Greetings Fellow NIA Members,

Positive reports are coming in from across the country! New insulator clubs are organizing thanks to the persistence of a few dedicated collectors. From large shows, to small informal backyard gatherings, collectors have been actively buying and trading from an excellent assortment of common to rare glass and porcelain. Enthusiasm for the hobby appears to be strong, even though the recession has cut into the collecting habits of many collectors. If your budget is preventing you from attending shows, consider pulling a few unappreciated insulators from your collection for trading. An increase in insulator trading has been observed recently, due in part to a noteworthy new monthly publication, *Rainbow Riders' Trading Post*. I'd like to encourage all of you to continue supporting your local shows. You can always find some excuse for attending, whether it be to buy, sell, trade, learn, or just visit with your fellow collectors. Shows are always a guaranteed good time, so don't miss out on the fun and excitement coming your way soon!

I am pleased to announce the implementation of the NIA donation and silent auction program. All proceeds from this program will be used for various projects aimed at promoting our hobby. In brief, the program will operate as follows:

- Monetary Donations--You may make monetary donations directly to the NIA Treasurer. Please specify that the donation is for the *promotions program*.
- Insulator Donations--You may donate any desirable insulator(s), glass or porcelain. All insulators will be auctioned on an annual basis at the NIA National show. If you wish, you may include your name and/or a minimum bid amount on your insulator(s). All unmarked items will be assigned a minimum bid amount at the NIA's discretion.
- Silent Auction Rules--Participants may bid at any time and as many times as they wish during the course of the auction. The auction will be open for at least two days during the National. Bids will be entered on an open sheet with each bidder entering his name and bid amount. The auction will close at a predetermined time and the participant with the highest bid on any given item at closing, will take delivery of that item.

*Further details will be available at the auction table.*

Let's have some fun with this! Remember, the sole purpose of this program is to provide the means for educating the world about our hobby. We have already received two cash donations from our membership. These funds are earmarked for several promotional and educational projects that are currently "in the

works". These soon-to-be-announced projects will be a tremendous benefit to the hobby and also to you, the collectors. If you would like to become more involved in promoting our hobby, contact our Promotions and Education Director, Kevin Lawless, for more information.

Please be aware that the membership due's renewal date is now January 1. When renewing your dues (\$10.00), all 1992 paid up members will receive a coupon in the amount of \$2.50 in credit towards an upcoming NIA membership or when purchasing NIA merchandise. Junior members will receive a \$1.00 coupon. (Proxy members will not receive a coupon.) Please realize that you could now run the risk of being dropped from the mailing list as a delinquent member if you are one of those that previously waited until the National to pay your dues. You wouldn't want to miss a single issue of Drip Points would you? Let's make our membership chairman's job a little easier this year and renew on time.

The NIA is always searching for "new blood" for its ranks of officers and chairpersons. Are you aware that all positions--other than those of the president and regional vice presidents--are appointed annually by the current president? Do you wonder why certain members hold the same position year after year? It's certainly not an attempt to form an elitist's group! Ask any officer in an appointed position or any chairperson if you can have their job at their term's end. I'll bet big money they'll be delighted with the opportunity to pass their position on to you if you are serious about it. The sad fact of the matter is we have a shortage of volunteers. Do you want to do something for the good of the hobby? GET INVOLVED! Let me know if you're willing to consider a position as an officer or chairperson for the NIA in the coming year. Those currently serving will be happy to discuss their duties with you. If you want to see changes, don't just stand in the background and complain... GET INVOLVED!

I'd like to personally extend an open line of communication to all of you. If you have any questions, comments, or concerns regarding the NIA, drop me a note and let me know what's on your mind, or give me a call any evening before 9:00 PM PST.

I wish you all a happy Holiday Season and may Santa stuff your stockings with scads of those treasured jewels from the wire!



Dwayne Anthony, NIA #3619  
President, 1992-1994

## FROM THE EXECUTIVE DIRECTOR

**Australia Revisited** - This writer has just returned from an extensive, 12,000 kilometer insulator research tour in Australia. I am very pleased to report that insulator collecting is not only alive and well but growing in the land down under.

This trip was highlighted by visits with twelve enthusiastic, dedicated collectors, including early pioneer collectors Laura Monckton, Dawn Hole and Dean Newbery. Many of the relative newcomers to the Hobby already have nice collections of porcelain and glass insulators as both are actively sought by collectors in Australia.

No new CD numbers or U-numbers were found on this trip but several new or previously unreported color variations were located. Some of these included CD 121 no names in rich burgundy - rose, CD 154 AGEE in mauve, CD 490 AGEE Type I and Type II bells in a deeper S.C.A. and CD 490 AGEE Typing I bells with 4 drip points in rich S.C.A. Porcelain finds included some U-1160 types in a lovely, Robin's egg blue and, although not a new find, certainly worth reporting, the location of some late 1800's U-1502 types with the classic "W.M. WARDEN AND CO/WESTMINSTER" (England) embossing.

This fabulous trip ended with a two day visit with Kieran and Sheryl! Shanahan in Auckland on the return flight to Alaska. Kieran is the premier insulator collector in New Zealand and a long time subscriber to Crown Jewels.

**1994 National and Regional Show Bids** - The 1992 NIA Shows will be history by the time you read this and the 1993 NIA Shows are quickly approaching. Now is the time to start thinking about submitting bids for the 1994 NIA Shows.

Bids are now being solicited for the 1994 Central National Show and Convention and for the 1994 Eastern and Western Regional Shows. Individual collectors or clubs should consider bidding for these 1994 NIA Shows. Please write or call for bid packets or for additional information.

**Attention Potential Central Hosts** - Please note that should a national bid not be received from the Central Region by January 1, 1993, the NIA may then open bidding to all regions for the 1994 National Show and Convention.



Bernie Warren NIA # 1828

## FROM THE CENTRAL REGION VICE-PRESIDENT

This is an issue that concerns *all* of us and I think it needs to be addressed. Since the beginning of our hobby, a lot of happy selling and trading has been going on between collectors on both sides of the American/Canadian border.. In recent years, we have also discovered collectors in Australia, New Zealand, England, Germany, Czechoslovakia, etc. In cases where there is an actual amount of money due in payment for insulators, books, shipping, etc., almost without exception, buyers realize there is an exchange rate to be considered and they have sent the correct amount to the seller in a form that can easily be converted to cash without having to pay a penalty. In other words, when I order an insulator from a Canadian collector, my payment should be either a Postal Money Order or International Bank Draft in Canadian funds, because if it isn't in that form, it will either be too little, or too much (Heaven forbid!). The same courtesy is due to me if the situation is reversed. If someone in Canada orders a book from me and pays for it with a personal check in Canadian dollars, my bank charges me a "collection" fee of \$7.50, which is automatic upon deposit of that check. That kind of thing leaves me with a puzzled look on my face. I don't think that anyone is being dishonest, it's just that we don't always think! Even St. Marilyn has been guilty of mailing a letter to Canada with a .29 stamp on it (should be .40) and I even had the audacity to include an SASE with a .29 stamp! I was grateful to the recipient for kindly explaining to me that he had to pay "postage due" to get my letter, and that he was sorry but he just couldn't use my return postage. I actually lived in Canada for 9 years of my adult life, and you'd think I'd be smarter than that. I was totally embarrassed, but I have not forgotten the lesson. I guess my message is that, upon occasion, some of you have "eaten" the difference between what is due and what is paid, and it doesn't have to be that way if we will just all just try to be a little more aware. Remember that you *do* have the right to expect the correct amount, and that is isn't impolite to remind the person you are dealing with.

Happy Collecting!

*Marilyn Albers*

Marilyn Albers NIA #541  
Central Region Vice President

## FROM THE EASTERN REGION V-P

This report may be bit choppy as I'm working from some notes and find myself more short of time than usual, but let's go.

Summer shows: Sussex NJ: Weather terrible; show good. Pretty good attendance and a good time by all. Sales did not approach the national debt, but folks were there and that's what counts. I could not stay, but Mike Issler was good enough to open up his home for show & tell and food. Yankee Polecat picnic at Larry Emmons: Reports indicate great turnout and the usual Emmons' hospitality. The Chesapeake Bay Club held a swap meet at John Hunsaker's home with a report of good turnout and good times. National Bottle Expo in Toledo, OH: Although not in the eastern region, I was there with about 6-7 other insulator dealers. Great show, but the insulator collectors were conspicuous by their absence. Wake up out there gang! There were many good insulators & LRBs for sale and some good finds that came from non insulator tables. The CDIC show is coming up in late October and even though not in this region, many of us think of the London OH show as part of us. Support it again this year; it's a good one.

Summer finds: I know there are many more, but how about a new threadless find. Four porcelain beehive shaped ones turned up recently at a major eastern flea. They have a grey glaze on them and the concentric rings on the base like Elliots. They are likely of Bennington origin. A cobalt CD 724 surfaced as a result of a flea market contact as did a CD 738. At a recent (terrible) auction in the rain, I was foraging through a box lot of junk insulators and found a CD 121 Hawley on the bottom and another broken. Since I did not care to stay, I had a friend bid for me and he managed to get the 121 for a good price from the high bidder. Collecting is sort of like the "Field of Dreams". If you are there, they will come. Believe it.

I'm hearing a report of a new insulator club possibly being formed in the Atlanta area. This sounds great as there are a lot of collectors not that far from Atlanta.

Communications: Hey out there, I need more info about goings on. I'm pretty well in touch with the hobby, but please don't assume I know about something you would like to share with others. It's a two edged sword though. If you are not getting what you want out from me (or any of the Region VPs) let us know. When we took this job, I like to think we did it with our eyes open and knowing what was expected of us. There are some fine handouts available for you to promote the hobby with and to give to new or prospective collectors. Clarice Gordon has a couple of good ones she will send you a copy of for you to duplicate (see her note in CJ) and there is NIA handout material available from any Board member and Crown Jewels and book material available from the McDougald's. Why not get a supply of these, run a few extra and have them with you at shows or in

your car when traveling? If it is more convenient, get a few from me or your regional VP if not in the East. They either have them or can get them.

One last item. This hobby is healthy contrary to what some may write. It's like your body in that it has all the right stuff to function at full throttle, but needs to be exercised to reach it's full potential. Use it or lose it! Think positively. Don't always believe some of the stuff you read and always consider the source.

Have a great fall and attend the shows.

Dick Bowman, NIA #597



Eastern Region Vice-President

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**\* \* \* NIA WARNING \* \* \***  
**-- MEMBERS BEWARE --**

The NIA board regrettably has decided to publish the name of the following collector that has exhibited repeated and blatant unethical practices in the Spring of 1992. The NIA has made several attempts to settle this dispute, which has included several violations of unethical behavior and common sense. The misrepresentation and sale of a multipart porcelain insulator by Mr. DeVaux has, unfortunately, resulted in a large monetary loss by the purchaser. On receipt of the described "3-part" insulator, the purchaser discovered that the fourth skirt had been completely broken away, which totally destroyed its value. Mr. DeVaux refused to accept the return of the damaged insulator and refund the purchase price, refuses to discuss the matter with either the buyer or the NIA, and has refused to acknowledge any wrong doing in the most basic rule of trade; namely, THE DEAL IS NOT COMPLETE UNTIL THE BUYER IS SATISFIED.

The NIA is left with no choice but to warn all of its members against entering into any transaction with Mr. DeVaux. Below is Mr. DeVaux's address and terminated NIA number:

**Gene DeVaux (NIA #4054)**  
9705 E. 66th Street  
Raytown, MO 64133





**(Corrected) 1991-1992 YEARLY FINANCIAL REPORT**  
**NATIONAL INSULATOR ASSOCIATION**

<b><u>BEGINNING BALANCE</u></b>	7-1-91	\$9,513.85
<b><u>REVENUES</u></b>		\$7,792.13
MEMBERSHIP DUES	5,638.50	
INTEREST	220.13	
NIA PRODUCT SALES	933.50	
SPECIAL (ADVERTISING)	1,000.00	
<b><u>EXPENDITURES</u></b>		(\$10,434.54)
DRIP POINTS	1,918.75	
POSTAGE	1,537.16	
SUPPLIES/PRINTING	1,106.35	
TELEPHONE	240.72	
AWARDS	205.02	
MEMBERSHIP DIR.	850.00	
MEMBERSHIP	2,458.67	
SALES PRODUCTS	581.00	
SHOW HOST ADVERTISING	1,250.00	
CROWN JEWELS REFUND	175.00	
MISC. CHARGES	111.87	
BANK CHARGES	12.87	
RET. CHECKS	26.00	
FEDERAL TAXES	57.00	
RECORD CORR.	16.00	
<b><u>BALANCE</u></b>	6-30-92	\$6,871.44

**1992-1993 FIRST QUARTER FINANCIAL REPORT**  
**NATIONAL INSULATOR ASSOCIATION**

<b><u>BEGINNING BALANCE</u></b>	7-1-92	\$6,871.44
<b><u>REVENUES</u></b>		\$1,173.65
MEMBERSHIP DUES	\$798.00	
INTEREST	21.65	

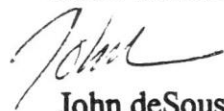
## FROM THE MEMBERSHIP DIRECTOR

Wish I could list each of the 134 new members and their families that have joined the NIA this year. We welcome you all to our growing organization and the collecting of insulators. Our hobby depends on our growth and new collectors.

Membership count is at 775, not counting each family member. We are gaining on NIA #6000 so there are many inactive members that I will be contacting this year. I'm going to need your help with promoting your club. Talk to people at shows and let them know that the NIA is there for them and we want them to be part of our team.

Several good insulator finds in antique shops here in the Northeast. A mint CD 740 blackglass threadless for a mere \$1.00. \$4.00 paid for a near perfect "very very near mint" CD 110 corkscrew with New England Tel & Tel embossed straight across, (base embossed National) in Connecticut. Yes, I missed them both! While vacationing in PE, Canada, I came across a mint Elliot threadless, price tag was \$90.00 Canadian currency. The owner of the shop had another that she was keeping, she collects items used on the Island. Brimfield antique mart is still producing finds. Several Otis LR's, 134 Diamond Pony, several never seen threadless and rumors of others. So don't give up on looking in these places. Keene, New Hampshire bottle show was well attended by insulator collectors and the show produced several interesting finds. **NOTICE:** The membership year has changed! Dues are now to be paid before December 31st, our new calendar year is January 1st to December 31st.

Good Collecting,



John deSousa

**REGULAR:** Regular adult member: **\$10.00**

**FAMILY:** Regular plus all family members residing at the same mailing address: **\$10.00**

**PROXY:** Proxy ballot for a family member: **\$1.00**

**JUNIOR:** A member under 18 years of age: **\$4.00**

# ONLY 23 STATES LEFT . . . . .

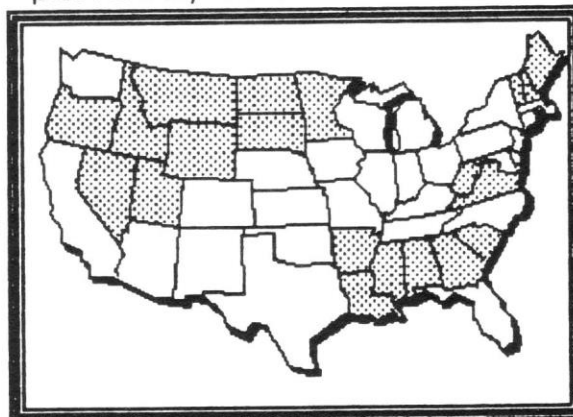
The summer months have seen a drop in the donations of McDougald's book to libraries but did see our third "Silver Donor" (one who donates 5 books) in Chris Hedges of Kansas City, Missouri. Congratulations and thanks to Chris for his thoughtful contributions to the future of the hobby. Thanks also to all of the donors listed below who contributed to this great project!!

As of October 15th, 74 books have been donated to libraries and museums in 27 different states. That means there are only 23 states left which haven't received the donation of at least one book to a public library or museum. Please consider making a contribution of a book to a library soon as there are only about sixty books left. That allows only for 30 sets for collectors who buy a copy for themselves. If you've been thinking of participating in the program, please don't delay .... there aren't many opportunities left. Please use the order form on the back for your donation.

Thank you in advance!  
Mike Guthrie, Program Coordinator

States that need a book: (shaded states plus Hawaii) - note: Alaska has a donor

<u>NAME</u>	<u>LIBRARY NAME</u>
BERNARD L. WARREN	ANCHORAGE, AK
GARY A. KLINE	LACROSSE, WI
CHRISTOPHER C. HEDGES	KANSAS CITY, MO
CHRISTOPHER C. HEDGES	SHAWNEE MISSION, KS
CHRISTOPHER C. HEDGES	UNIVERSITY OF KANSAS
CHRISTOPHER C. HEDGES	UNIV. MISSOURI-K.C.
CHRISTOPHER C. HEDGES	KANSAS CITY, MO
BILL ROHDE	CHICO STATE UNIV. CA
BUTCH & ELOISE HALTMAN	PALM DESERT CA
PAT & SHIRLEY PATOCKA	AUBURN, CA
JACK SNYDER	TEMPERANCE, MI
GRANT SALZMAN	WEST SACRAMENTO CA
KENNETH & CAROLYN MERRITT	WEATHERFORD, OK
BILL REID	SPOKANE, WA
MIKE BLISS	DENVER, CO
SHAWN A. PRITZL	CUDAHY, WI
PETER & CAROL JONES	ROCHESTER, NY



**THE BOOK DONOR PROGRAM NEEDS YOU!**

# LIBRARY BOOK ORDER FORM

**YES ! I would like to donate a copy of McDougald's books on glass insulators from North America to my local library.**

Please send \_\_\_\_ copies of the book to the following library (please duplicate the information for more than one library):

Library Name: \_\_\_\_\_

Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Phone Number of librarian:(\_\_\_\_\_) \_\_\_\_\_

YES     NO    Do you want your phone no. placed in the donated copy if the library will permit ?

For each library copy ordered enclose \$50.50 (\$45.00 plus \$5.50 shipping)  
**Please make check or money order payable to: "The McDougalds" but mail to Program Coordinator, listed below.**

Please send \_\_\_\_ personal copies of the book to:

Collector's Name: \_\_\_\_\_

Mailing Address (UPS): \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP: \_\_\_\_\_

Phone Number:(\_\_\_\_\_) \_\_\_\_\_

**Remember, personal copies of the hardbound book can only be purchased with a library copy.**

For each set of books (i.e. one library copy and one personal copy) ordered enclose \$111.00 (\$100.00 plus \$11.00 shipping)  
**Please make check or money order payable to: "The McDougalds" but mail to Program Coordinator, listed below.**

**Total amount enclosed with this order:**

\_\_\_\_\_ library copies at \$50.50 each for a total of \_\_\_\_\_

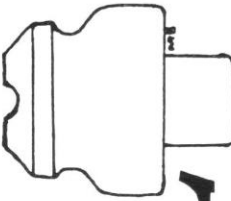
\_\_\_\_\_ library & personal copies at \$111.00 each for a total of \_\_\_\_\_

**TOTAL ENCLOSED.....**\_\_\_\_\_

**THANK YOU FOR YOUR SUPPORT !**

Mike Guthrie, Program Coordinator  
1209 W. Menlo  
Fresno, CA 93711-1477  
(209) 435-6127

THE PLACE TO BE...IN '93



-THE 24th N.I.A.-

# NATIONAL



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PROGRAMS &  
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The awards banquet  
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Send for show packets (after Nov 1st)  
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1 - 6ft. Table.....	\$40.00
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2 - 6ft. Tables.....	\$70.00
W/Back tables.....	\$84.00
3 - 6ft. Tables.....	\$100.00

in an open booth setup  
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Jacqueline Linscott, NIA #1380  
 Director of Product Marketing  
 3557 Nicklaus Drive  
 Titusville, Florida 32780  
 (407) 267-9170

## NIA LOGO ITEM ORDER FORM

*(Make check payable to National Insulator Association)*



NIA  
 LOGO  
 Lg Logo  
 on back

Quantity

Amount

\_\_\_ **T-Shirts** (50/50 Cotton Poly) Lt. Blue \_\_\_ @ \$12.00 .....  
 Sm. \_\_\_ Med. \_\_\_ Lg. \_\_\_ XLg. \_\_\_ XXLg. \_\_\_



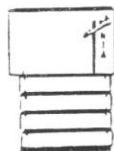
\_\_\_ **NIA MUGS** \_\_\_ @ \$8.00 .....  
 \_\_\_\_\_



\_\_\_ **PATCHES** (3 1/2" x 2 1/2") @ \$3.50 .....  
 (Send SASE)

\_\_\_ **DECALS** (2" x 1 3/4") @ \$1.00 ea. ....  
 (Send SASE)

\* \* \* \* \*



\_\_\_ **NAME BADGES** @ \$11.00/Badge .....  
 \_\_\_\_\_

*Complete information below*

Name \_\_\_\_\_  
 (No Middle Initials)

NIA# \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_

*(States will be Postal abbrev. Provinces will be 2 or 3 letter abbrev.  
 This is your final proof. No changes will be made after the order has been sent  
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Bars denoting the following accomplishments and years are available at \$3.00 ea. \_\_\_\_\_

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## NIA BOARD MEMBERS

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<b>Duane Davenport</b> , NIA #3744 <i>Nominations</i> P.O. Box 708 , Cedar Crest , NM 87008-0708	505-281-9036
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<b>John McDougald</b> , NIA #689 <i>By-Laws</i> 5N941 Ravine Dr., St. Charles, IL 60175	708-513-1544
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