Drip Points

QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

drippoints@insulators.com

http://www.nia.org

VOLUME 27 * NUMBER 2 * WINTER 1999

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A NOTE FROM THE EDITOR

ave you ever had one of those times when you have to ... GASP! ... put your insulator hobby on the 'back burner'?

One of the biggest thrills to me in this hobby is getting out 'in the wild' to look for unclaimed gems. Last year during the summer, insulator hunting was a weekly occurrence. This summer I was able to get out only once. Does this sound like griping to you? Well - it is not!

There are times in our lives we have a chance to give back a little of what others have done for us. The months that have passed since the AZ National have put me in such a situation. Due to family illnesses, I

spent most of my time helping to take care of my grandparents' needs. I have had the privilege since June of being able to help two of my grandparents when they needed

me most. One grandfather had a serious stroke; the other

grandfather has now passed away. I am thankful I could give to them both during this time - despite my insulators having to take a lesser position of priority.

I am thankful...for being able to find in this hobby a few short moments of reprieve . . . I am thankful, however, for being able to find in this hobby a few short moments of reprieve from the emotional hardships accompanying this time period.

Despite the lack of insulator-(Continued on page #2) (Continued from page #1)

hunting time, I was able to attend both the Kulpsville, PA and the London, OH shows. Also, the Great Lakes Insulator Association was born. This was the first opportunity I had to attend the Kulpsville show, and I was impressed by the number of dealers/ collectors in attendance. Quite a few nice pieces are now sitting in my home as a result, including a CD 126.4 which I am thrilled to have acquired having never seen (or at least noticed) one of these unusual shaped jewels before.

The London, OH show was a

great experience for me, and I especially enjoyed this time as it was the first my whole family attended. By 'whole

family' I mean Becky (3); Stephen (5); Seth (7); Sam (10); my wife Tammy (ask her), and myself (37 if you really want to know!) - all six of us - card-carrying NIA members! Due to the extreme kindness of the dealers, all of my children came away from the show with quite a few gems for their collections (yes, including little Becky!). I especially appreciated the fact that I could let my two eldest sons walk around the show-room by themselves and be confident that the high caliber of the people they would be dealing with would be a good influence on them. There are not many other public places I can say this about nowadays!

One thing I (ironically) learned at the London show is that PA now has a new style of license plate which may be of interest to PA insulator collectors. The plate features a view down a set of tracks with a head-on shot of a locomotive. To the right of the train is, you

...new style of PA

plate features

insulators...

guessed it, a pole sporting (4!) cross arms of insulators (Eat your heart out, Kevin! -- I

think he is considering moving to PA). Contact your local representative and ask for a copy of form MV-906 (8-98) "PRESERVE OUR HERITAGE Registration Plate". These cost \$35.00 -- \$15.00 of which helps underwrite "the educational and exhibit programs of the Pennsylvania Historical Museum Commission."

GLASS - an acronym for Great LAkes inSulator aSsociation. is the name of the club I have started here in the northwest corner of PA. I figured it was about time our corner of the state had an official group. At first I was apprehensive, not knowing how many local collectors existed, but after the first showing of 18 people, I am happy to say our club has gotten off to a good start. (At least 5 families from the GLASS club were at the London show.) The next meeting is planned for January 7th. If you are interested, please contact me.

As Christmas approaches, our family is striving to keep our focus on the true meaning of Christmas — the birth of Jesus Christ our Savior.

Merry Christmas to all of you. May you have a wonderful holiday and a Happy New Year, and may you find many little glass (or mud) items beneath your Christmas tree.

Lee Brewer NIA #6695 Information Director



MESSAGE FROM THE PRESIDENT

pear fellow NIA members:

This is the <u>LAST</u> *Drip Points* of the 1900's (but NOT of the millennium, since the millennium

ends on December 31, 2000!). Our hobby has been growing steadily now for the last 15 years. There are now close to 20 local and regional insulator clubs throughout the U.S. (and we would love to see some more clubs in Canada, Austra-

lia and overseas!), shows are frequent, often with two or three on the same weekend, and interest is now strong in all segments of the hobby (okay, so don't invest much in brown unembossed porcelain signals!)

(Continued from page 2)

What will the next century bring us? Probably higher price; more new finds (we hope) so that more of us can share in our wonderful hobby; more good shows with more new (and old) friends to share them with; more elaborate marketing of shows, auctions, web sites, clubs and periodicals; and best of all, the opportunity to expand our collections of insulators and friends.

Since the last issue of *Drip Points*, we have had a personnel change. Mike Guthrie, who has been NIA treasurer for more than five years, has resigned for personal reasons. Mike has been my friend for more than 15 years, and he was Information Director during my first term as NIA President in the late 1980's. I have reluctantly accepted his resignation and wish him well in his NIA Board retirement. Thank you, Mike, for your many years of

service! To replace Mike, I have appointed Dudley Ellis as the new treasurer. I am looking for a replacement for Dudley as Nominations Committee Chair-

man and will be appointing that person shortly.

We have lost another long-time collector. Stuart

"Stu" Elman, NIA #429, passed away September 19 after a long illness. Stu, who was 69 years old, was from Katonah, New York and was a charter member of the NIA and a major collector of bottles, insulators and other table-top antiques. Stu is survived by his wife, Doris, and their children and grandchildren.

By-Laws Committee Chairman Steve Marks has been keeping us busy with a new draft of the NIA's required corporate By-Laws. We hope to have a new set of By-Laws ratified by the end of the year. Also, we have been keeping Promotion & Education Chair Bob Berry busy with additions to the NIA web site. I have recently ap-

...committee to

evaluate...establishing a...

Museum for Insulators...

pointed Dick
Bowman to
chair a committee to evaluate
the long term
possibilities of
establishing a

National Museum for Insulators. I will let the rest of the Board and Committee members speak for themselves. Until then, have a very Merry Christmas, a Happy New Year and a most healthy and prosperous 2000.

EXCEPTIONALLY good collecting,

Kevin F. Lawless, NIA # 1679 President





... Y2K Eastern

Regional...at the Corning

Museum of Glass...

From the Executive Director

Greetings Fellow NIA Members,

Well it is official. After a little bit of a delay, I can now announce the Y2K Eastern Regional will be on September

16-17, at the Corning Museum of Glass in Corning, NY. The show coordinators are Kevin Lawless NIA# 1679

and Ken Willick NIA# 3709. This show will be on the museum premises and should be one of the coolest shows yet. Do you want to know more about the history of glass? The Corning Museum of Glass is tops. Contact Kevin or Ken for show packets.

Just to round it out — the Y2K Western Regional will be in Enumclaw, WA on

May 6-7 at the King County Fairgrounds. Contact Violet Brown for a show packet.

The Y2K National will be in Bloomington, MN on July 27-30 at the Thunderbird Hotel & Convention Center. Contact me, Ed Peters, for further show information and show packets. Oh yes, the snow should be all gone by then.

(Continued on page #4)



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Also I am looking for bids for the 2001 show calendar. We have a couple of ideas in the early stages. So if you have any ideas about hosting a show, give me a call. I have bid forms itching to be filled out.

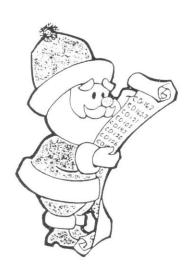
One final note — a very special thank you to everyone who submitted a bid for the Regionals and National this year. Of course not every site can be selected. For every show loca-

tion that is selected, one is not. Anyone who goes to the trouble of lining up exhibit halls, hotels, etc. and fills out the bid form, proves that they are dedicated to our hobby.

To these dedicated individuals, I offer my sincere thanks.

Merry Christmas

Ed Peters NIA# 6300
"But you can call me Sven."
Executive Director



From the Eastern Region

Editor's note: My apology to Ken for omitting his article in the fall issue. He sent it, but it got lost in the transition between two editors. Sorry, Ken.

I had the pleasure of attending several area shows and get-togethers this year, including the ones held at Claude Wambold's in Pennsylvania, the CDIC show and sale at North Blenheim, New York,

Larry Emmons summer swap meet, and most recently, the London, Ohio show hosted by Steve and Lois Blair. I met several new collectors at each of these

shows and enjoyed answering questions and talking to people

about their interests.

Winter will soon be upon us, and as I look back on this pat year, it is a time of mixed emotions for me. The hobby has lost several long-time collectors. Some of them I did not know well; others I considered good friends. But we all shared two things -- our love of insulators and the hobby of collecting.

...friendship and camaraderie...the heart of any hobby...

I have noticed a lot of new faces at the shows in the past year or

two. I always try to ask how they got interested in insulators. Many tell me they knew somebody who had some, or they were given one or two by someone. I would like to think that each of us has contributed in some way to bringing in those new faces and introducing them to the friendship and camaraderie which is the heart of any hobby.

As we finish out the year and move toward the new millennium, let us not forget those whose love and enthusiasm for these "crown jewels" helped serve as an inspiration to present, and hopefully, future collectors.

Ken Willick NIA #3709 Eastern Region Vice President

FROM THE CENTRAL REGION

his is the first newsletter being put together solely by our new Information Director Lee Brewer. I want to welcome him aboard and also thank Tom Katonak for all the work he has done in the past. I must admit I am a little late in submitting this report to Lee, and he has been very patiently waiting for this. I hope I do not let this happen again. At least I only have one or two more reports to go before I leave office so Lee will not have to put

up with me much longer. It looks like we have at least one member who has expressed interest in running for the position. If anyone else would like to run please contact our Nominations Chair.

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The NIA has also recently made a change in the position of Treasurer. Mike Guthrie who has served in this position for a number of years, has recently resigned. Mike did an outstanding job. Dudley Ellis has replaced him as treasurer.

There are two new clubs that have developed recently in the Central Region. They are the Prairie Signals Club (Oklahoma) and The Western Reserve Insulator Club (Cleveland area). In the next issue of Drip Points I hope to have more information about them and their projects. I do know that both of them have just recently had club/swap meetings that were of great success.

I want all the Central renew...membership Region Members remember to renew their membership to the NIA. Projects like the altered insulators exhibit at the NIA

Central Regional Show in Crown Point, IN are supported by your membership dues. Through the efforts dedicated individuals this display was created to be a traveling exhibit. Anyone who would like to request the display for a show they are hosting may contact Dwayne Anthony. Dwayne will ship the display to you complete with exhibit instructions and handouts. Many people at Crown Point commented on this display, and I am sure the same happened at the other shows where this has been displayed.

The NIA Central Regional show in Crown Point, IN was a

...remember to

to NIA.

good show. A number of "new faces" were in attendance as dealers at

this show, and fun was had by all. I attended the last London.

in Washington Courthouse. OH. The facility is very large will be able to accommodate not only the dealers, but also the exhibits and the banquet all under one roof! This promises to be just as good and most likely better than the previous shows in London The next show I will be attending will be the Collectors

OH insulator show this

November and was pleasantly

surprised by the new facility

Steve Blair has planned for us

Jubilee show in Wheaton, IL in April. I will also be attending Y2K National Bloomington, MN. understand tables are selling fast at this show. This one promises to be a good one. Watch your Crown Jewels for the announcements of all the shows.

Bob Stahr, NIA #4186 Central Region Vice President



FROM THE WESTERN REGION

I am usually in the computer room in Corrales New Mexico doing the composing for my Drip Points article. time it is a little different since I am in the great "Down Under" as I put this together! Looking at the globe, I can not determine whether Australia is in the Western Region...or the Eastern Region. Kind of feels like the Western Region since

so much of the country is like the western US! What is really noticeable here is the friendliness of the people! It is hard to believe the length of the "red carpet" these Aussies and New Zealanders have laid out for Lynda and me! We have had the great opportunity to meet several of the collectors down here and to view their fine collections. I must say. this has been a great way to learn something about Australian glass! There is some pretty nifty stuff around. I am

hopeful of bringing a few pieces back with me - but I am already pretty laden with mineral specimens from Tasmania, so we will see how it goes! And I just have to tell you, New Zealand in the springtime is just as beautiful as everyone says!

By the time most of you read this, it will be almost winter once again. And I will be back suffering with you! While it is kind of a low point as far as

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shows go, there is that eternal hope that you will have that favorite insulator or go-with waiting under the Christmas tree!

Speaking of shows, just before

getting on the southbound plane, I hosted the 12th Annual Enchantment Insulator Club Show in Albuquerque. Man was it great!

We had some really great glass there and probably the best walk-through traffic we have ever had. We also had ten fine exhibits. Brian Riecker from Manhattan, Kansas pulled down the Best of Show award with his nifty Hemi signal display and Mike Miller out of Denver got the coveted People's

...Enchantment

Insulator Club Show...

best walk-through

traffic ever

Choice Award for his awe-some display of Denver bottles! The detailed report will come out in the Crown Jewels (I hope!),

but I wanted to give a salute to one of the big western shows of the recent past.

I do not have the winter/spring show list at hand at the moment, so I will defer to the internet listing (www.insulators.com) for the details.

I think that is it for the moment. I am looking forward to seeing you at the upcoming shows!

Merry Christmas,

Tom Katonak, NIA #3567 Western Region Vice President

FROM THE HISTORIAN

The Thames Insulator

tem 1326 in the auction Lcatalog read "Insulator. threadless, marked Thames Glassworks N London Ct., dark olive amber, chipped and base portion missing." The auction catalog was for the Charles B. Gardner collection, sold by Norman C. Heckler, and the insulator was the only known specimen until a few years ago when a second one was discovered at a garage sale.

Keeping track of such details is one responsibility of the NIA archivist, and in this case, involves cataloguing books, auction catalogs, magazines, first-hand reports, and electronic transactions.

With the recent acquisition of the auction catalogue from the 1975 sale of Gardner's bottle and glass collection, plus records from eBay sales, the NIA archives have an extensive history of these two artifacts.

A write-up on the Thames Glassworks can be found in the archives' copy of the McDougalds' A History and Guide to North American Glass Pintype Insulators. An update to this is found in archives' copy of the February 1998 Crown Jewels. Searching through the numerous price guides in the library, one would find that until 1999, the insulator was not priced, but the McDougalds' 1999 price guide places the value at \$10-15,000.

Those who follow the sales of insulators on eBay may remember when the complete specimen sold in this forum (July 5, 1998). First there was an unsuccessful sale in which no bidder bid more than the reserve. Then there was a relisting of the insulator with a

lower minimum that resulted in the insulator trading hands. A printout of the transaction, a record now in the archives, indicated that the winning bidder was jrajpolt@mail1.nai.net. A review of the event is also reported in the complementary copy of the Greater Chicago Insulator Club Newsletter of (Continued on page #7)



July 1998 which is sent to the historian. Many of us may recognize that e-mail address as belonging to John Rajpolt. Others might consult the ICON mailing list (hard copy available in the archives) or search through CJ directories (also part of the archives).

John, however, was not the actual buyer. Showing up at the Williamsburg, Virginia National with the piece was Kevin Lawless and Doug Macgillvary (I don't think that's written down anywhere but here) who placed their bid for the piece through John. Kevin and Doug eventually resold the insulator to Tom G. Moulton. In

an e-mail from Tom (copy available in the archives), he writes, "The Thames is attributed to the Thames Glass Works who employed John J. Squire as a glass blower in 1865. John J. Squire patented the J.J. Squire Preserve Jar Redbook #s 2693-2697 which we have as well and will add to the display of jars and insulators." You can learn about Tom and Alice's interest in manufacturers of fruit jars and insulators by searching www. insulators.com, or you can see a picture of his "Kissin' Cousins" national display in the September 1998 Crown Jew-





You can tell from this article that a great deal of resources are needed to document the hobby. A bibliography of the material cited in this article can be found on the NIA website (www.nia.org).

Rick Soller, NIA #2958 Historian

FROM THE NOMINATIONS CHAIR

inter is quickly approaching here in Georgia. We had a large frost this morning. I can not remember having a frost so early. Maybe it will send the snakes back in

their holes and knock back the blackberry and kudzu vines so we can have some early insulator digs. This is the year I find that Boston!

We have two big elections in the NIA this year. The NIA President and the Central Region Vice President positions expire this coming summer. It is time for me to ask each one of you to give some serious thought on how you can help the NIA. Both of these soon-to-be-vacant positions are on the

NIA Board that sets the direction of the hobby.

Do you care about the direction of our hobby? Do you have the leadership abilities necessary to represent others on the Board? If the answer is yes, the NIA needs you!

The NIA board is now accepting resumes for NIA President and Central Region V.P. has many c a p a b l e leaders that can serve in either one of these two

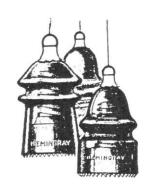
NIA

The

positions. It is now time for you to step up and accept the challenge to help lead our hobby into the next millennium. The NIA board is now accepting resumes for NIA President and Central Region Vice President. Theses resumes will be published in the spring issue of *Drip Points* for everyone's consideration.

If you are not the one to serve in either of these two positions, please send suggestions of someone that you know who has the necessary skills to serve in these capacities. Better yet, encourage someone you trust to send his or her resume.

Dudley Ellis, NIA #5085 **Nominations Chairman**



Museum Committee Report

If some of you members have heard that there is activity concerning establishing an insulator museum, you have heard correctly. Do not hold your breath or plan to visit it soon, but there is a committee actively working on the needs, feasibility and both the short term goals and the long range aspirations of what we would like such a museum to be. Many/most major hobbies and collectibles have a museum they can call their own and use as a showcase for promoting the hobby, educating folks on what they are all about and just plain showing of some of the neat stuff they and we all love & cherish. Why not us too?

I was asked early this fall if I would be willing to chair such a committee and in a moment of weakness I agreed. I consider it a real honor to be part of this endeavor. To introduce the members of the committee to you and indicate the tasks they will be responsible for will help explain a lot.

Ken Roberts will be coordinating the task of site/facility search and selection. This is a key task that will of necessity involve every member of the committee with some outside help. Ken will be the sparkplug behind this job as well as the clearing house for all leads and activities.

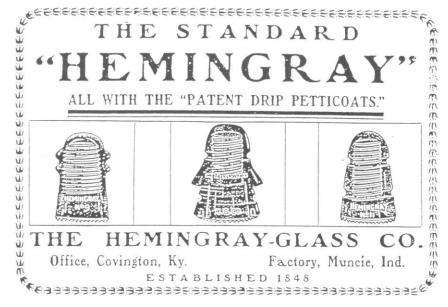
Dario DiMare and Dick Bowman will be looking at the physical needs such as square footage estimates as well as taking a shot at the costs of equipping and furnishing a facility. This will initially involve defining the types of things and activities that will be a part of the museum.

John McDougald and Jim Bergman will be looking into the financial needs of the museum, both the start up and operational costs as well as the funding aspects. This will also involve details and strategies around the acquisition and/or borrowing of display items.

formalized scheduling and planning function for the committee. As such, he will be asking a lot of questions and needing a lot of answers to establish something more formal.

Dick Bowman (that's me) will act as chairman of the committee and act in a helpful manner (I hope), as coordinator, facilitator, integrator and communicator both within the group and with the outside world.

If all this sounds as if we know exactly what we are doing, do not be fooled. This is new territory for most all of us and we



Steve Marks will be our legal resource for the many details that we will have to be aware of and define. Included in this arena will be defining what needs to be done to establish a foundation and when the time comes, to play a lead role in getting a foundation established.

Larry Novak has been asked to handle what I will term the

are treating it as a long term project that may mean a lot of learning. We are fortunate in that there is an indication of significant funding to help get this really exciting project off and running. With a lot in mind, we are proceeding cautiously before we make any heavy commitments. I have personally seen several wrecks in attempts to establish

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museums and we all want to see this done right and minimize our mistakes.

What do we see as our proposed starting point? Initially, we have to prove that this is a doable and sustainable effort. As far as a facility, our crystal the area of possible sites and ball suggests that we would be wise to concentrate our initial efforts into joining or being an adjunct to an existing structure and museum with a companion interest such as telephone,

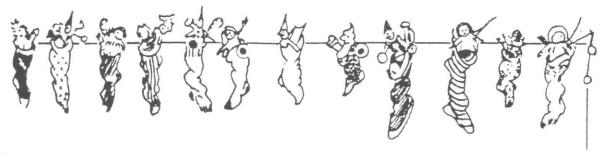
electrical, communications, etc. Where we go in the future, be it a large stand-alone facility or a number of smaller locations throughout the country, may not be a province of this committee.

Do we need and want help? You bet we do: particularly in other museums that you are aware of that might welcome another partner with similar in-Please, if you have terests. anything to contribute in this area, (or others), contact Ken

Roberts or me or for that matter, anyone on the committee. We do have a preliminary set of site selection criteria and can discuss those with you. We are all listed in the Crown Jewels/ NIA directory.

Enough for now. There will be an update at the 2000 National and perhaps more in Drip Points prior to that.

Dick Bowman, NIA#597 Museum Committee Chairman



SHOW STANDARD AWARDS

While there has been a lot of activity and lots of insulator gatherings. I have only three actual Shows to report on this time.

12th EIC/NMHBS SHOW in Albuquerque, NM -- September 1999

NIA: Best of Show (Insulators) - Brian Riecker, "Glass from the Past - Hemingray Signals"

Central Regional Show in Crown Point, IN -- September 1999

NIA: Peoples Choice Award -- Roger Lucas -- Whitall Tatum Insulators, Bottles and Go-Withs.

The NIA ribbon -- Tom Vaughn -- Porcelain telephone signs.

The Lone Start Insulator Show in Houston, TX -- August 1999 NIA ribbon -- Elton Gish -- porcelain insulator display titled "Specialty Porcelain: Wall Tubes, Cleates, Knobs & Spools."

If your club is sponsoring a show and displays are part of your program, contact me for information on the NIA ribbons as part of your awards.

Sandy Ellison, NIA #6154

<u>DECEMBER 17th</u> <u>Last day to order NIA Logo'd Gifts</u> <u>to ensure Christmas delivery!</u>

I will receive orders up to this date to ensure holiday delivery (in USA) by Christmas. Why not give your spouse or children a wish list from the NIA product line!

We have many new items this year !

"Charter Member" embroidered bars in blue/gold available for \$1.00 each.

I may be contacted directly by mail, phone or email!

For ordering details, see the enclosed order form, in the back of this <u>Drip Points issue.</u>

(I can custom order sizes for shirts, shirts w/ pockets, but need at least 4 weeks to fill these types of orders.)

In Support of Our Hobby, Carolyn Berry, NIA #4336 Product Marketing Committee Chairman

...DRIP NOTES

- New NIA Logo items available! It's not too late to buy for Christmas!
- Do you have your insulator collection insured? NIA sponsored insurance is available (see details on back cover)
- Want to play a bigger part in the NIA? Volunteers are always needed. Write to Kevin Lawless and tell him what you're good at!
- Moving? Send change of address to Joe Beres (and save us the cost of resending your copy of *Drip Points*).

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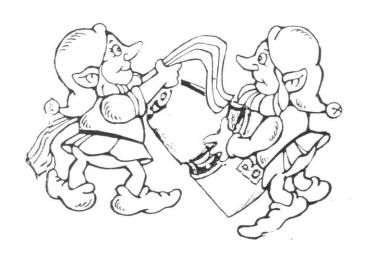
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1999 NATIONAL INSULATOR ASSOCIATION MEMBER STATUS

AS OF 9-30-1999

TOTAL NIA NUMBERS USED			7032	
NIA NUMBERS NOT ASSIGNED			21	
NIA NUMBERS DOUBLE ISSUED			62	
NEW MEMBERS FOR 1999			298	TIVE (not noid)
	ACTIVE		INACI	IVE (not paid)
MEMBERS	1614	Record High	5193	
	122		702	
LIFETIME	31		14	(DEC.)
CLUBS	6		4	
NON U.S.MEMBERS	36		72	
27 YEAR MEMBERS	34		0	
26 YEAR MEMBERS	26		2	
25 YEAR MEMBERS (SIL'			1	
24 YEAR MEMBERS	18		8	
23 YEAR MEMBERS	18		0	
22 YEAR MEMBERS	18		2	
21 YEAR MEMBERS	16		3	
20 YEAR MEMBERS	23		6	
19 YEAR MEMBERS	16		10	
18 YEAR MEMBERS	15		7	
17 YEAR MEMBERS	29		16	
16 YEAR MEMBERS	37		15	
15 YEAR MEMBERS	31		13	
14 YEAR MEMBERS	32		22	
13 YEAR MEMBERS	27		25	
12 YEAR MEMBERS	52		30	
11 YEAR MEMBERS	43		42	
10 YEAR MEMBERS	49		49	
9 YEAR MEMBERS	55		72	
8 YEAR MEMBERS	62		78	
7 YEAR MEMBERS	67		130	
6 YEAR MEMBERS	96		143	
5 YEAR MEMBERS	108		243	
4 YEAR MEMBERS	98		364	
3 YEAR MEMBERS	137		539	
2 YEAR MEMBERS	195		1015	
1 YEAR MEMBERS	298		2358	
MISC.				
DECEASED MEMBERS (K	NOWN)		138	
DOGS (NIA NUMBER ISSUED, BUT NOT VALID)			4	
MEMBERS ALREADY PA	ID FOR 2	+000	146	
NOTES:				

1999-2000 FINANCIAL REPORT NATIONAL INSULATOR ASSOCIATION FIRST QUARTER ENDING 9/30/99

Beginning Balance-General Fund Education & Promotion Account Authentication/Ethics Account	7/1/99	9180.34 1103.92 1196.75
Revenues		
Donations Interest Membership Dues Miscellaneous Income Product Sales	Total Revenues:	0.00 0.00 280.00 90.00 316.90 686.90
General Fund Expenses		
Advertising Bank Charges/Taxes Marketing Products Misc. Postage Misc. Printing Misc. Supplies Misc. Professional Services Crown Jewels Rebates Drip Points Printing Drip Points Postage Show Advertising Subsidy Show Awards Stationery Supplies Telephone Special Projects	Total Expenses:	25.00 0.00 12.18 232.24 5.69 74.29 1701.81 44.00 0.00 200.00 0.00 16.13 0.00 0.00 340.00 2651.34
Closing Balance, General Fund: Education & Promotion Fund Balance Authentication/Ethics Account Total Balance on Hand October 1, 1999		7215.90 1103.92 1196.75 9516.57



Carolyn Berry, NIA # 4336
Product Marketing Committee
1010 Wren Court
Round Rock, TX 78681- 2741
(512) 255-2006
pyrex 553@aol.com

NIA LOGO Products ORDER FORM

		pyre	рутскообщионенн		Price	Total
		Golf Shirt - Piqu	ie cotton - 3 button ta	b - white - embroidered	logo	
5 -2			(\$25.00) 23	\$25 / \$27		
NMA LOGO Large Logo on bank				+ \$1.00 (*special order)	\$1.00	
				e - Left buttoned, flap		
			lered logo, M		\$30.00	
			vy-weight cotton		\$32.00	
		T-Shirts - Hanes Beefy 'T' - Heavy weight - Screen-printed logo				
		S M L XL (Light Blue)			\$10.00	
(() Inscribion		L XL			\$14.00	
	2X 3X (Ash Gray)			\$15.00		
	Sweatshirts - Ash Gray - Heavyweight - Screen-printed logo					
NATIONAL 1		S M L			\$20.00 \$22.00	
INSULA OR			2X (Please note: \$2.00 extra)			
Azsecution		Caps	lt. gray w/ 5-colo		\$10.00	
		Mugs	white ceramic w	orania de la compania del compania de la compania del compania de la compania del la compania de la compania della compania de	\$ 6.50	
الإيو		Patches	light blue w/ 5-co	olor logo	\$4.00	
		Koozies	Reverage holder	w/ NIA logo on 2 sides:		
		ROOZICS		ed green	\$3.00	
		Decals	light blue w/ 3-ce		\$1.00	
		Decais	fight blue w/ 5 c	0101 1020		
		Name Badges		engraved blue letters, screen-printed logo	\$11.00	
		Bars	white w/ engrave	ed blue letters	\$3.00	
				5	Subtotal	
		rts, Caps & Mugs is \$3.20 for		S	hipping	
111		or each additiona	The state of the s	5	-	
		ered individually				
charge for P	atches, Dec	cals or Name Bac	iges/Bars!			
Name				Total	enclosed	
				Total	enclosed	
Address				Please make ci	heck or mor	nev order in
City/State/Zip				U.S. funds pay	able to:	•
				National Insu	lator Associ	iation or NIA
Telephone						
* * * * * *	ماه مله ه	4 4 4 4 4	- + + + +	* * * * * *	* * *	* * * * *
Nam	e Badge	<u>Customizatio</u>	n Information	(must be a curren	nt NIA men	nber!)
). T	T A #	
Name				N	IA #	
City				State		
				ny additional badges/		
			The second secon			