Drip Points

QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

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http://www.nia.org

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EDITOR'S NOTE

LL RIGHT! Another Drip Points is in your hands. Getting anxious to read what's inside? Well, you had better put the dog out; inform the children they need to play outside: turn on the answering machine; turn off the TV, radio, etc.; and hang a "do not disturb sign" on the door. Done with all of this? Good! Sit back, relax, and ... hey, was that the phone? Oh, come on now, ... did you really expect the peace and quiet to last?! Life has a bad habit of interfering with what is important! This is a thread of thought

intertwining itself throughout this article.

Back already? Good, ... down to business:

The first topic is the Swap Shop. As you can see from past and present issues we are not evidencing large volumes of people taking advantage of the Swap Shop. Are there really that many of you out there with complete collections? How else can your personally reach hundreds of other collectors (with and without internet access) for free? If you are after some exotic treasure like a yellowish purple, amber and red

swirled CD145.42 Brookingray bee-hoop-skirt; or you just desire a semi-common CD 162.5 P.R.R, this is an opportunity open to all of us! I hope the Swap Shop sparks some of the old fashioned type of deals I hear the more seasoned collectors say they yeam for. Don't have the time? Will life interefere? You can lead a horse to water

Second topic: Corry, PA was built/ founded as a railroad town and became the birthplace of the 'Climax Locomotive.' (It also happens to be the town where I was

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born.) This little town always had a "Mayberry R.F.D." appearance which, at least I thought, was aided by the stratospherically-perched gems stationed at the main crossroads of town (CD162.5 P.R.R.; 162.1 Brookfields; CD214 Whitall Tatums; and, of course, Hemingray 42's).

I grew up longing for some of those pieces. Just six weeks ago the poles/glass were taken out. I find it

ironic that all my life I have wanted to take some of them down myself as I now feel Corry has lost much of its rustic character!

What has this to do with you? I was talking to a lineman that said there is a concentrated effort to remove all unused glass/poles within the next 5 years. I hope he is mistaken. In case he is right, consider pictorially preserving your own local, 'wild' pole-crystals to enable your children to taste the wondrous sight of glass in the air. How personally saddening is the reality that, (maybe) within a few

years, the only place to obtain new insulators will be at a show. Life has cruelly interfered with the antiquity of an old Railroad town.

Finally, the last 'interference' -yours! I have heard many people say all of the good glass is down off of the poles. I have proof to

Interfere with

life's plans to

interfere with you.

the contrary.
As of March 21,
I personally
know of three
'better' gems being plucked from

their perch. Jerry Mulroony pulled down a beautiful yellow green CD 145 CREB (Crown Embossed Brookfield); Mike Csorbay and Debbie Kinloch 'CHIRPED' (That is not a misprint for 'chipped' - ask Mike!) down a beautiful steel-ish blue/lavender CD145 complete with embedded nail (!); and John Ceccherrelli and I pulled a CD162.1 Brookfield in an olive amber shade (plus a few others in yellow green).

While mentally perusing these three gems, reflect to the paragraph of Corry's sad plight. Scary

is it not?! This summer I have t wonder how many gems will be buried in landfills because life will interfere with us? No, I am not advocating a reckless abandonment of responsibilities. Rather, I encourage you to take time to "smell the creosote roses!" Maybe make one of those times you spend with the family a walk along the tracks. At the very least, take some young people out while the experience of 'wild' insulators still exists. This is an invaluable way to 'touch' a bygone era!

I hope to see many of you at various shows throughout the summer (hey, come to Wattsburg — I know I will be at that one for sure!). What a wonderful thing if this article is the catalyst to your showing me a new gem you found! Go ahead — interfere with life's plans to interfere with you!

Ending note (tacked on for emphasis!) -- a GREAT way to interfere with life would be to attend the National!

Lee Brewer, NIA #6695 Information Director

Message from the President

In what can only be described as an absolute blizzard of e-mails, your Board Members have taken-on and resolved numerous issues over the past three months. Here are the top five:

1. Membership Classifications: Last Summer the Board voted to increase the Family Membership Dues to \$12. At the time it was viewed as a logical source for increased revenue to help offset the ever-increasing costs of printing and mailing. Family Membership dues were raised and not Regular Membership dues because it was

thought that Family Memberships were offering greater value for the money. Family Memberships provided for the assignment of several individual membership numbers, and, consequently, created additional tracking work for the Membership Director and Annual Membership Directory (which is published in conjunction with "Crown Jewels of the Wire" magazine).

Unfortunately, when it came time to renew at the first of the year, many members were renewing as Regular Members. Not only did this not generate the expected increase in revenue, but it created

the additional problem of what to do on NIA day when the "new" Regular Members ultimately tried to get their family members in the door (i.e. confrontations when we go to charge them the additional \$2).

To resolve this issue once and for all, the Board voted to consolidate the Regular Membership and Family Membership categories into a new category called "Adult Membership." Dues are \$12. The immediate family members of an Adult Member will be permitted to attend NIA day. Other categories of

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membership are Junior (\$5 per year), and Club (\$10 per year).

2. Proxy Voting:

In the past, Family Members were able to obtain proxy ballots for elections. There was a nominal fee to obtain these ballots from the Nominations Chairperson. With the consolidation of the membership categories the question as to the viability of proxy voting cameup for discussion. Also, issuing the proxy ballots, particularly for the election of Regional Vice-Presidents, has always created additional difficulties for the Nominations Chairperson. As a result. the Board has voted to terminate proxy ballots. If immediate family members of an NIA Adult Member wish to vote, they need to join as an Adult Member themselves.

3. Site of the 2002 National:

The Board was fortunate this year to have two outstanding bids to host the NIA's main event. Quite a bit of time was spent discussing the pros and cons of each bid. Of course in the end a decision had to be made, and, on April 1st, that in fact was done. The official announcement will be made during the General Membership Meeting

in Atlanta.

4. <u>Deadline for National Bid</u> Submissions:

The Board began the process of discussing modifications to the date for which bids must be submitted. Currently the NIA Manual simply makes reference to the fact that if a suitable bid is not received by April 1st, the Board can open the bidding up to other regions. It is getting increasingly difficult for show hosts to hold hotels at bay without putting down a deposit at least a year or more in advance. Also, notifying other regions on April 1st is too late in the game to hope to pull in a decent bid from them if necessary. Expect the Board to come-up with an aggressive deadline for submitting bids for future Nationals after its meeting in Atlanta.

5. Assertion of Copyright:

A couple of situations occurred recently which, by themselves were harmless, but nonetheless got several Board Members thinking about the improper use of articles or photos appearing in "Drip Points" and/or www.nia.org. The Board wants to encourage the use of its newsletter and website's content for educational and pro-

motional purposes, but does not want to see individuals profit monetarily from such use. As a result the Board has voted to add a notice in "Drip Points" and on www.nia.org to the effect that images and articles appearing in those publications are copyrighted and cannot be used without the express written permission of the author and the NIA.

"In Local News," I can report that the Grand Canyon State Insulator Club just had a great meeting at my house on May 6th. Twenty people attended and were treated to dogs, burgers, pop, chips; and buying, selling, and trading insulators poolside! After four years as President of the GCSIC (two twoyear terms). I chose not to run again. I felt that I had accomplished my goals of creating club stability, scheduling regular meetings and functions, publishing a quarterly newsletter, and of course bringing the 30th NIA National to Besides, I have five Arizona! more years on the NIA Board and a three-month old who I have to teach the CD system to!

See you in Atlanta! Steve Marks, NIA #4951 NIA President

FROM THE FIRST PAST PRESIDENT

It's time for me to stir up a controversial pot, so to speak. A topic of repeat discussion among the Board in recent months has been the future of Regional NIA Shows. To say there is a lack of Regional bids and show hosts is a gross understatement. To also say that most Regional shows tend to be disappointments is a bit of an understatement. I will elaborate.

In the 28 years that the NIA has been in existence, we have held three sanctioned shows a year in every year but three. For whatever reason, during the late 1970's and early 1980's the Central Region was a problem area, and three times during that stretch there was no Central Regional (1977, 1980 and 1981). That is not to say that we didn't suffer several near misses and also had quite a few that missed the original intended mark of "a National Show in scope

for each region every year". We have been fortunate in years past to have good sports like Dee Willett and Violet and Andy Brown in the West and Len and Jacque Linscott and Claude Wambold and Steve Bobb in the East to offer many bids and shows. Some were good; some were so-so. The Enumclaw, Washington shows, which I never had the fortune of attending, were supposed to have been large, well attended and not

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overwhelmed with bottles. The Dee Willett Bakersfield, California shows of the 1970's and 1980's were almost flea market in aspect. but were usually good for 40 or 50 insulator tables and some quality displays. Many of the other Regionals over the years were either Bottle Shows with some insulators added, as were the cases of a couple of the early Texas Regionals, as well as the Huntsville, Alabama a couple of years back, or were glorified one day club shows, like the Kulpsville, Pennsylvania shows and last year's Coming, New York show. Of all the Regionals I have personally attended (and I think I've been to 25), the only ones that were nearly National in scope (more than 60 insulator tables and pretty good attendance from more than just the local area) were the 1978 Eastern in East Windsor, Connecticut; 1986 Central in Omaha, Nebraska; 1987 Western in Bakersfield, California; 1988 Eastern in Nashville, Tennessee: 1991 Eastern in Meriden, Connecticut; 1992 and 1995 Centrals in London. Ohio (which are National in scope without the Regional tags); 1994 Western in Auburn, California and the 1999 Eastern in Huntsville, Alabama, which while half bottles, was a fine 2 day show. Some of these are borderline and may not have had 60 tables.

Okay, you say, so the Regionals aren't as big as Nationals, we'll still support them. Well, the fact is, the hobby has not been supporting Regionals, and really hasn't been for quite a long time. I don't know why. When Doug MacGillvary and I hosted the 1991 Meriden show, we were disappointed by a lack-luster gate. We were apparently alone in our disappointment, as we had some pretty happy dealers

(76 sales tables and 8 dynamite displays and 90 at the banquet. What were we so moody about?), but we wanted something that was a lot more memorable for the at-

to . . . support Regional

shows, we need an influx of

hosts, halls, dealers, and

attendees . . .

tendees (for those of you that attended the 1978 Regional in East Windsor that Doug cohosted with Charlie Ange-

vine, let me tell you – THAT show was memorable.) In hindsight, maybe Meriden was memorable, too, but we didn't enjoy it as much.

The problem is there are just as many 25-35 table Regionals as there are 50 table Regionals now, and, as a dealer, it is difficult for me to get excited about driving 500 or 1000 miles (or flying 2500 miles) to a 30 table Regional with 150 walk-throughs. If I, as a dealer, put in a lot miles, and only a few other out-of- state dealers and collectors do the same, this type of showing does not really constitute a Regional.... it's a local show. I've been to my fair share of those type of "Regionals" too. So now, not only do we have problem Regionals, we have problems selling prospective show hosts on HOSTING a Regional. The NIA Board has addressed this several times - do we change to a one day Regional with a half-day dealer set-up day; do we do away with Regional altogether; or do we stay status quo? These are daunting questions.

Last year, Ken Willick and I cohosted the Coming Regional (my second) and this show was a disappointment to me. We only sold 47 tables. We had room for more than 85 tables in a beautiful auditorium (that is National-sized in scope). We had some nice dis plays. We had room for about a million at the banquet. All this in the home city of an insulator manufacturer (that is still in busi-

ness today) and that has a museum on the premises! The walk-through was mediocre on Saturday and non-existent on Sunday. And, despite the tempta-

tion to feel sorry for myself, I had done a lot of legwork before my August accident, so my being on crutches for the show really didn't enter into anything as far as my overall opinion of the show goes.

Ken and I bid the Corning show late in the process as the NIA had no other bids on hand, and none were forthcoming. The two 2001 Regionals were both late bids (with only one bid for each show), and, as I write this, I know of no bids received by Bob Stahr for either of the 2002 Regionals (Eastern and Central).

So how about it, folks, what's the story? Do you folks really think we need Regionals, or do you like the idea of shows without support? We seem to do better supporting the local shows than the Regionals in some areas and this is so sad. Most of the Regional hosts have to bust their humps for up to a year to pull off their show. A half-hall of dealers and a third of anticipated walk-throughs just doesn't get the job done! Neither does having two scrawny displays. Big shows are where you show off your collection, your efforts, and your expertise. I hope the folks in Medford, Oregon and Sandusky, Ohio have big shows with nice walk-through - from diverse areas,

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not just Oregon and California and Ohio and Michigan respectively. I hope we can turn the tide here and start convincing you that, if we are to continue to help sponsor and support Regional shows, we need an influx of hosts, halls, dealers, and attendees all keeping these important shows in their heads – before they disappear.

I would be most interested in hearing about your thoughts about Re-

gionals. Would you consider hosting one? Will you attend one? How far will you travel? Would you be a dealer? Would you be an exhibitor? Thanks for your consideration.

Good collecting and see you in Atlanta and Sandusky (sorry, I can't make it to Medford).

Kevin F. Lawless, NIA #1679 First Past President INTERESTED
IN HOSTING A
REGIONAL SHOW?
PLEASE CONTACT BOB
STAHR OR YOUR
REGIONAL VICE
PRESIDENT.
BIDS ARE NEEDED FOR
THE 2002 EASTERN AND
CENTRAL REGIONS.

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FROM THE CENTRAL REGION

Hello Fellow-Central Region Collectors,

Spring is finally here and the snow is finally gone (at least here in Minnesota). I would like to cover something in this issue of *Drip Points* that has been troubling me for awhile. I also would like to hear your input on this. So, please, if you have any ideas or suggestions ... now is the time to stand up and be heard.

As everyone knows the Regional shows rotate between the three regions. The two regions that do not have the National, sponsor the Regional show.

I have been involved in soliciting bids for the Regional shows for the past 2 years. I realize this is not a long time, and I, therefore, do not have a lot experience to fall back on. But in this short time I have never had a person call me up and

say, "I would like to host the Regional next year." This is every NIA VP's wildest dream! But it doesn't happen very often. Instead we have to resort to calling club officers and others who have hosted shows in the past. It's kind-of-like being a dentist over the phone. You can just hear that drill sound in the background!

Maybe Regional shows aren't as important as they once where. Maybe the NIA should rethink the idea of the Regional shows. There are more insulator shows now than in the last 20 years. On top of this, we now have online auctions. Let's face it, I can buy insulators 24 hours a day, 7 days a week...at home...in my slippers. Maybe we are all insulatored out. Maybe the cost of hosting a Regional is now out of sight. Maybe it's just too many days. Maybe it's just too much work.

I don't have the answer but believe it may be a combination of

these things. That's why we need your input. If things don't change you will see less and less Regional shows. Everyone wants to go to them and everyone seems to enjoy them. We just don't have enough people or clubs willing to take the responsibility to host them. It's a supply and demand problem.

I will be at the National in Atlanta. Please stop me and tell me what it would take to help you host a Regional, or let me know if you think the Regional shows have passed their usefulness. Or, you could also give me a call and let me know what changes you would like to see to make hosting a Regional doable. My number is 952 447-2422. Or e-mail me at edpeters@wamnet.com.

Happy collecting and see you in Atlanta National.

Ed Peters, NIA #6300 Central Region Vice President

FROM THE WESTERN REGION

It is hard to believe that summer is almost here again. Been pretty nice here in New Mexico... with the exception of that infernal

wind that blows each spring. I've already been out on two glass hunts. The second of these was a joint operation with the Jefferson State Insulator Club, the Grand Canyon State Insulator Club, and

the Enchantment Insulator Club. These guys are a lot of fun to hunt with. We didn't find anything really wonderful just yet, but there is hope. On the joint expedition, we

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found a number of pieces of light cobalt EC&Ms scattered along the path of the original telegraph line linking Santa Fe and San Diego (now where are the whole ones?!).

There have been a few spring shows and get-togethers already here in the West, but the big ones are yet to come. Before this issue goes to press, we'll have the joint Enchantment Insulator Club/Triple Ridge Insulator Club tailgater in the little town of Manassa, Colorado. I know ... most of you have never heard of Manassa, Colorado! Unless, of course, you're into boxing - in which case you'd recognize it as the home of Jack Dempsey, the "Manassa Mauler"! Anyway, Manassa is a pretty little Mormon settlement with a beautiful town park - just made for tailgaters. Also, before most of you get this issue, the Cayucos California Show and the Western Regional Show will have taken place. The Western Region show in Medford, Oregon should be a very good show from the looks of all the publicity. My bride and I are planning on taking the train to get to the event (although there is this persistent rumor that AMTRAK is on the verge of bankruptcy... again).

Other good stuff awaits those of you out on the western show circuit. Here's the lineup:

June 9th in Victorville, California: The San Bernadino County Historical Bottle & Collectible Club's 33rd Annual Show & Sale at the Ramada Inn (Palmdale Rd & I-15). Dwayne Anthony has the details (909) 862-9279.

June 9 - 10 in Naramata, British Columbia: The 14th Annual Antiques and Collectibles, Insulators, and Bottles Sale and Swap at the Chute Lake resort. Call Gary or Doreen Reed, (250) 493-3535 for information.

June 16th in Mountain View, California: The 5th Annual San Francisco Bay Area Insulator Show and Swap Meet at the T.L. Mobile Home Park Clubhouse. Call Dave Elliott (650) 988-1893, if you need more information.

July 21 in Reno, Nevada: The

Reno Antique Bottle & Collectible Club's 39th Annual Show and Sale. Helene Walker can give you more details, (775) 345-0171.

AND FINALLY(I just love free advertising!)

September 29th: The Enchantment Insulator Club's Fourteenth Annual Insulator, Bottle, Barbwire, and Collectibles Show and Sale. Call me for details or send me a net note. Mark your calendars now for a fall get-away to the desert southwest!!

(By the way, did you know that the <u>www insulators com</u> website has an updated list of all the shows?)

Well, I think that's about it for the summer report. I'm looking forward to seeing you (or maybe meeting you for the first time!) at the National down in At'-Lanta. Don't forget to call me if you have any visions concerning the Western Region; I'm always looking for good ideas.

Regards and great collecting, Tom Katonak, NIA #3567 Western Region Vice President

HISTORIAN'S NOTE

An Insulator Resume'

Recently, a collector who wished to remain anonymous (I'll use the name Pat) sent me a resume' of Pat's involvement in the hobby. It was quite interesting; partly because of how interesting it was to read about Pat's contribution to the hobby, but also because I wish I had done the same thing.

What would be on your resume? I bet most collectors could put to-

gether a nice one. You could list shows and swap meets you hosted or attended. Were you a dealer? A displayer? A judge? A helper? Did you win a display award? You could list offices you held in the NIA or in your local club. Were you a member of a committee? You could describe insulator hunts you went on and great finds you made. Have you ever done research in a library or on the Internet? You could list articles you wrote for the Cross Arms, Crown Jewels, Crown Point, Rainbow Riders Trading Post, Canadian Insulator Collector, a bottle magazine, or your local club newsletter. These are some of the items that might come to mind at first, but there are many others.

Did you give any speeches on insulators? Did you get anyone started on insulators? Were you the first person to report a certain marking, or, even better, a new style? Have you ever been featured in a newspaper article? Have you created a web site or a commemorative insulator? Have you ever appraised an insulator for someone? Are you listed in any show reports? Can your name be

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found in a "wanted to buy" book? Have you ever given away free insulators (how many)? Whose collections have you seen? Who has visited your house to talk insulators? What raffle prizes have you donated or won? Did you write a book? It's pretty unique that you collect insulators if you are female, African-American, not a lineman, not a citizen of the United States, under 16, married to someone else who likes insulators, a vegetarian, a user of a wheelchair, or not considered odd by noncollectors.

You would probably want to in-

clude a variety of facts and statistics in your resume'. What's your NIA number and your club number? How long have you been an ICON member? What's your collecting specialty? How many insulators are in your collection? How much is your collection worth? How much did you pay for it? How close are you to completing some part of your collection? How many nationals have you attended? How many displays have you done? How many treasure hunts at the National have you won? How many miles have you driven to attend a show? How many insulators have you bought on eBay? How many insulators

do you add to your collection each year? How many insulators have you sold? How many collections have you bought?

As you read this list, I hope you find yourself nodding to yourself and perhaps hear yourself saying, "Oh, I forgot about that." I'm glad I reminded you with this article. Write up a resume', and you can have your own reminder available at any time. If you wouldn't mind, could you send me a copy?

Rick Soller, NIA #2958 Historian

MUSEUM COMMITTEE UPDATE

Ithough there will be a more detailed update on the subject of a proposed museum at the Atlanta national, it seems proper to bring you up to date prior to that. Following is my the current information as to the proposed museum.

In a nutshell, this has proven to be a longer and more elusive project than many of us anticipated. It has been further complicated by the with-

drawal of two committee members and with cases of what I will call the "too busy" syndrome.

However, all grousing aside, we have made some decisions and some progress. We are pretty much unanimous in our feeling that a dedicated, free-standing museum, strictly for insulators et al is not the way to go. Our current thrusts are around a partnership

with an established, successful, well- organized, existing museum related to insulators (such as communications, power, etc).

With the help of many NIA members we were able to get partial results concerning a survey of a number of existing museums throughout the U.S.. these results should prove helpful. With the aid of some literature, a model for the

... a museum must

be both doable and

sustainable...

investigation and establishment of a museum was accomplished. We are in the process of for-

mulating a "laundry list" of what, and how much, we would want in a museum.

Although it may be premature, we have estimated the size of our desired "shared" museum facility at somewhere between 2000 and 3000 square feet. We have one straw man layout for such. Whether this is a valid estimate will have to be tested as we get

more data. For now we are working within this range. We feel this figure can easily be reduced if circumstances dictate. However, a reduction beyond a much lower level would suggest a project by a club or ad hoc group of individuals and not would not be within the province of this committee.

Finances, both for startup and ongoing operations, will be a real key as to whether we progress further after this year's National. mates have been made for both these items and hopefully will be backed up by some soft data after our laundry list/needs analysis is complete. One of our committee members is investigating the level of support which we might expect from within the hobby. If you are so inclined, and care to contact me, we would be interested to know your personal commitment to a museum and to what degree, in terms of personal effort and monetary support, you might back up that commitment with. I will probably not have the time to re-

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spond or get into any dialogue with you, but am merely looking for some measure of interest and commitment to guide or continue the project. My mailing address and email address are both listed in the CJ directory.

One of our committee members stated to me earlier that a museum must be both doable and sustainable. I frequently dwell on those words.

I hope to see you in Atlanta.

Dick Bowman, NIA #597

Museum Committee Chairman

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CENTRAL REGION SHOW UPDATE

The Western Reserve Insulator Club cordially invites you to attend The National Insulator Association 2001 Central Regional Show! Sandusky, Ohio on September 8 & 9, 2001

This will be the first NIA Regional Show held in Ohio since the 1976 National in Berea, Ohio, and other than the annual Mid-Ohio Shows. the first major show held in the region since 1976. To mark the 25th anniversary of the Berea National, we hope you join us in the celebration and consider making a vacation out of it! We have chosen the city of Sandusky for this event. It has historic ties to the Western Reserve Insulator Club, in that our emblem features the CD141.7 Twiggs Insulator, and Sandusky, Ohio is the birthplace of William Twiggs, the inventor of this insulator. The Edison Birthplace and Museum, featuring Thomas EdiThe Swap Shop

~ *****************

W: CD 101. SB -- lime green W: CD 121- AmTel, yellow green

T: CD 235, Pyrex 662, deep carnival T: CD151, HG, SB Steel Blue C: T. D. Smith, NIA #2796

W: Insulator figural bottle Carnival Gladd

C: Clinton Arsenault, NIA #6313

W: Third National Meet, Kansas City, MO, July 1-2, 1972 (circular markings on the top of the dome also Mike Mitchell) Cobalt Blue Carnival C: Shelli Arsenault, NIA #6319 Hemingray Lt Purple or Purple -VNM or NM W: CD 196 agus or dk agus

W: CD 194/195 (010)

W: CD 196 aqua or dk aqua VNM

T: CD 104 New England Tel & Tel. Co. aqua NM some dings around skirt and dome

T: CD 137 Hemingray (010) dk aqua

C: Larry Rogers, NIA #7177

W: CD 162.1 Brookfield odd shades of yellow greens or ambers

C: Lee Brewer, NIA #6695

son's, inventions of so many electrical devices which created the need for what we collect, is also located only 8 miles south of the Show and Host Hotel Location. and features his inventions and is open to the public. The Tiffin Glass Museum is 38 miles to the south-west in Tiffin, Ohio (possibly the glass house where the Twiggs was made) and Jamie's Flee Market, where the Twiggs was discovered is only about 30 miles away. And there is the Mad River & NKP Railroad Society Museum, miles from the show and host hotel. With an antique mall about 3.3 miles south and the Sandusky Mall about 1.5 miles north, there is plenty to see and do! Not to mention Cedar Point Amusement Park, Kelly's Island, Put-In-Bay... many of these facilities are opened during the week prior to the show as well as over the weekend of the show. You may want to consider making Sandusky a vacation getaway after Labor Day. We have negotiated a block of rooms at the

Holiday Inn of Sandusky, and special rates are available to all those that make reservations for the show. Best of all, the special rates are in place from the Tuesday prior to the show through Sunday, September 9. Check out some or all of the area attractions the week prior to the show weekend, or if you make a family outing of it, no worry about the wife (or husband) and kids being bored!

The Host Hotel includes the show facilities in the Main Ballroom. Space for over 40 sales tables, plus room for at least 6 display tables is afforded in the room.

There are many hotels in the area to handle any potential overflow, but you should consider the Holiday Inn of Sandusky your first choice, as it is the Headquarters for the Show and Banquet Award Dinner, and offers amenities such as an Indoor Swimming Pool, fully equipped exercise room, whirl-

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pool, etc. in their 'Holidome' area. The Hotel also features a full service restaurant and sports bar/ lounge. The special N.I.A. Show rate is \$89.00 plus tax per room per night for single, double, triple, or quad occupancy. Please call the Holiday Inn of Sandusky: (419) 626-6671, or 1(800)HOLIDAY to reserve with a major credit card. Specify that you are calling to reserve your rooms for the NA-TIONAL INSULATOR ASSOCIA-TION 2001 CENTRAL REGIONAL SHOW to receive the special rate. Rates are good from Tuesday, September 4 through Monday, September 10, 2001. The special group rate is only available to you if you call to make your reservations prior to August 14, so please book your rooms in advance!

The award banquet will feature a 'buffet style' dinner, with a large salad bar, and choice of two entrees (beef and chicken), as well as a potato, rice and vegetable accompaniment. Rolls and butter, coffee, tea, or milk will also be included. Desert is also included, and the hotel has offered a compli-

mentary wine for a toast for the event. A cash bar will be available during the pre-dinner cocktail hour and available for cocktails and soft drinks through the remainder of the banquet. We are planning on the show awards for displays, etc. after dinner, with a possible presentation of interest. Cost is \$24 per person in advance, and \$10 for children between 3 and 6 years of age. An Awards Banquet Reservation form is included in the Show Packet and should be submitted as soon as possible, but no later than August 10, 2001. Please contact your show hosts with any special dietary needs.

The Holiday Inn of Sandusky is located just north of the Route 2 Sandusky By-pass on Milan Road (US route 250). This is a MAIN heavily-traveled thoroughfare used for retail traffic as well as those traveling to and from to Cedar Point. We plan to have signage that can be seen at the street to encourage "walk-up" attendance. The show will be heavily advertised, with listing planned in the Ohio Collector Magazine, as well as other trade magazines and

publications. Please plan on joining us in Sandusky!

Show Details:

The advertised show hours will be 9:00AM to 4:00 PM on Saturday. September 8, 2001 and 9:00AM to 3:00PM on Sunday, September 9, 2001. All dealers and exhibitors are expected to remain set up until end of show hours for both dates. Setup time is 3:00PM to 8:00PM on Friday, September 7 and again from 7:00AM until 9:00AM on Saturday, September 8. The Awards Banquet Dinner is Scheduled for 7PM on Satuday, September 8, with cocktails (cash bar) starting at 6PM. The Award presentations will be made after dinner.

Information pertaining to Dealer Table, Exhibitor Table, and Awards Banquet Reservations are contained in the Show Packet. To request a show packet, please contact me:

John Hovanec, NIA #6552 Western Reserve Insulator Club, P.O. 33661, North Roylaton, OH 44133. (440) 237-2242 Email:dj4fun@now-online.com or Wric@clubs.insulators.com

Membership Trivia

The year is off to a good start. We have 1500 plus Members for the year already. This includes a new member from England. We have never had a member from that country before this year. There has been a lot of confusion about the dues over the past several months, and I would like to try to clear things up. If you sent in \$10.00, this is for a Regular Membership Only. A Family Membership is now \$12.00. Since I sent the reminder post cards out the Regular Membership has since gone up to \$12.00 also. If you submitted \$10.00 in error and wish to include your family members, let me know. If I can get all the Memberships straightened out before the National in Atlanta, it will make NIA day a lot easier for all those who are waiting at the door to get in.

On the lighter side, here is a trivia question for all. What will the total number of membership years in the NIA be as of 7-9-2001? An example of this is, if there are 5 members with 10 years each, then the total would be 50 years. You can submit your guess to me via E-mail or in person at the National. The person who guesses the correct number within 50 years, and without going over, will receive a 2 year membership renewal. In the case of a tie, the first one received would be the winner.

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Good Guessing.

Thanks for Your Support

Joe J. Beres, NIA #563

Membership Director

Dudley and Sandy Ellis and the Dixie Jewels Insulator Club Host for your 32nd NIA Convention Show and Sale

We are moving right along with the planning of your NIA Convention for 2001, scheduled for July 5-8, 2001, at the Renaissance Concourse Hotel at the Hartsfield Atlanta International Airport. Teams have been formed to plan the various activities of the show to provide you a well-organized event.

We have sold 104 sales tables. Doug Williams reports that he has contracts on 13 displays, with more promised. Glenn Drummond has developed a seminar on the Hemingray Dump using several speakers, videos and slides.

Jacque Linscott has started developing the Show Directory.

Business card ads are \$10, half-page ads are \$30, full page \$50 and two pages for \$80.

Get your ads and money in today.

Scott Pahl is busy collecting raffle items. If you would like to donate your club's annual membership, a patch, a book, insulators or other related items to the raffle please contact Scott at 910-842-9194. We need you support. One of the top prizes will be a 40"x 40" insulator wall quilt.

The Hotel advises that we have a little over 100 room nights sold for the Convention so far. Don't delay! Reservations can be made by calling the hotel's national number 1-888-391-8724 or the local number at 1-404-209-9999. Remember that they have free shuttle service from the airport to the hotel. Also see www.renaissancehotels.com on the Net.

The banquet will feature a southern hickory smoked pork loin with salad and vegetables, capped off with southern pecan pie. Yum! Yum! Please go ahead and get your money into me for the banquet. The cost is \$26 for adults and \$13 for children 10 years old and younger. Special dietary needs will be met.

Delta will be the show airline. I will post the information on the NIA Web page and in the Crown Jewels of the Wire as soon as it is available.

I am working with Avis for special rates also.

The Atlanta Braves will be in town on Thursday night, July 5, 2001.

Decent seats cost close to \$31. I am trying to get up a group of insulator folks to go to the game.

Let me know quickly if you want me to get you tickets with the group.

The Advertising Team is busy putting together advertisement packets to send to the antique newspapers and is developing a special campaign to get insulators out of the farmer's barns and to the show.

For more information or a show packet contact Dudley Ellis by mail at 131 Plantation Way, Stockbridge, Georgia 30281, by phone at 770-957-9928 or by e-mail at pony102@aol.com.

Y'all come join the fun in Atlanta!!

ATLANTA BOUND!

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Need a BADGE? Going to the NATIONAL?

(An engraved badge is a great resource to identify yourself to others at the show, and you may even meet a neighbor from the same town!

Badge orders need to be requested by June 10th, to insure National delivery!)

UPDATE!! New addition to our NIA Logo Line-up UPDATE!!

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Very nice quality blue denim <u>short sleeve</u> shirt. Medium (8 oz.) weight cotton, and pre-washed shirt. Left-breast pocket, with the embroidered logo over it.

It has double topstitching on collar, arm/shoulder seams and on front placket, button down collar and extra buttons. Similar in looks to our long-sleeved version.

PRE-ORDERS will be accepted for FREE delivery to the National. This will insure that I have your size and item with me for the show.

The website www.nia.org/product.htm has been updated to reflect all "products" currently being sold by NIA Product Marketing and also a printable-order form! Also see order form in back of this or other issues of Drip Points.

National News

The following items will be at a reduced price through the National on July 5-8th!

Get your orders in ahead of the National for show delivery,
as I will not have a lot of this sale stock with me.

*Blue t-shirt - S - \$ 2.00 off - sale price \$8.00 L, XL - \$1.00 off - sale price \$9.00

*Sweatshirt - S, M - \$1.00 off - sale price \$15.00 L, XL - \$1.00 off - sale price \$19.00

*Koozie – foam beverage holder - \$.75 off - sale price \$2.25

*while supplies last

Price does not include postage – please see order form for details

BADGE? NATIONAL? NEED ONE?

Steal of a Deal!

I have some <u>BLUE</u>, <u>Hanes beefy t-shirts</u> in the small and medium sizes that have slight <u>screen misalignment</u> and will sell them at **\$5.00** (includes 1st class postage).

See you at Table # 121 at the Atlanta National!!

Carolyn Berry, NIA #4336 Product Marketing Chairman

2000-2001 FINANCIAL REPORT NATIONAL INSULATOR ASSOCIATION THIRD QUARTER ENDING 3/31/01

| Beginning Balance-General Fund Museum Exploratory Committee Authentication/Ethics Account | 1/1/01 | 7704.25 1000.00 1196.75 |
|---|--|---|
| Revenues | | |
| Donations Membership Dues Miscellaneous Income Product Sales | 0.00 3501.00 25.00 514.70 Total Revenues: | 4040.70 |
| General Fund Expenses | | |
| Advertising Bank Charges/Taxes Marketing Products Misc. Postage Misc. Printing Misc. Supplies Misc. Professional Services Crown Jewels Rebates Drip Points Printing Drip Points Postage Show Advertising Subsidy Show Awards Stationery Supplies Telephone Special Projects | 0.00 0.00 987.21 453.50 27.10 0.00 300.00 63.00 1443.86 525.59 0.00 0.00 0.00 13.30 342.96 | |
| | Total Expenses: | 4156.52 |
| Museum Exploratory Committee Expenditure | 27.99 | |
| Closing Balance, General Fund: Museum Exploratory Committee Authentication/Ethics Account Total Balance on Hand | | 7588.43 972.01 1196.75 9757.19 |



Carolyn Berry, NIA # 4336 Product Marketing Committee 1010 Wren Court Round Rock, TX 78681- 2741 (512) 255-2006 pyrex553@aol.com

NIA LOGO Products ORDER FORM

| | pyrexecologiconeom | Price | Qty | Total |
|----------------|---|-----------------|---------|--------|
| | Golf Shirt - pique, white cotton - 3 button tab - embroidered logo | | - | |
| NAA LOGO | M L XL (\$27.00) 2X (\$29.00) | \$27 / \$29 | | |
| en beck | *for custom pocketed shirt or special size add \$3.00 | *\$3.00 | - | |
| | **NEW** Denim Shirt - Long-sleeve or short sleeve - Med. w | t. pre-shrunk c | cotton | |
| | Stonewash blue - Left-side pocket | | | |
| | Embroidered logo SML_XL | \$32.00 | - | |
| | S/S L/S 2X | \$35.00 | | |
| | T-Shirt Hanes Beefy 'T' - Heavy weight - Screen-printed logo S M L XL (blue) 2X (\$12) | \$10.00 | | |
| | LXL (Ash Grey) | \$15.00 | | |
| (line for | 2X 3X (Ash Grey) | \$16.00 | | |
| \bigcirc | Sweatshirt Ash Grey - Heavyweight - Screen-printed logo | | | |
| | S M(\$16.00) L XL(\$20.00) 2X (\$2 | 2.00) | | |
| NATIONAL 1 | **NEW** Cap Stone/Navy, low-rise, embroidered logo | \$16.00 | | |
| INSULATOR | Cap It. grey w/ screen-printed logo | \$10.00 | | |
| Азмоситем | Mug - white ceramic w/ screen-printed logo | \$7.00 | | |
| | Patch light blue w/ screen-printed logo/red embroidered edge | \$4.00 | | |
| | Koozie – Foam beverage holder w/ silver NIA logo: | | | |
| الميو | royal blue red green | \$2.25 | | |
| 7:1 | Decal light blue w/ logo/red border, for inside car window | \$1.00 | | |
| | Name Badge white badge w/ engraved blue letters. | \$11.00 | | |
| | green and brown screen-printed logo | \$11.00 | | - |
| | Badge Bar white w/ engraved blue letters (ie. NIA position) | \$4.00 | | |
| Chest Size Cha | *Shipping charges: Shirts, Caps & | Subtotal | | |
| S (32-34) M | (36-38) L (40-42) Mugs are \$3.95 for the first item & \$1.20 for | | _ | |
| XL (44-46) 22 | each additional item. Koozies are only \$1.20 each, if ordered individually No shipping | Shipping | - | |
| | charge for Patches. Decals or Name Badges/Bars! *new USPS rates | Total | _ | |
| lame | Entry Col States | l l | | |
| Address | T. (- | 1 | | |
| City/State/Zip | | l enclosed | _ | |
| Telephone | Please make | valle to: | ioney o | aer in |
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| Email address | 110000000000000000000000000000000000000 | | | |
| ***** | ************ | ***** | **** | **** |
| | e Badge Customization Information (must be a curre | | | |
| | NIA # City | | | |
| | NIA # City | | | |
| | | | | |
| | Bar: | | | |

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