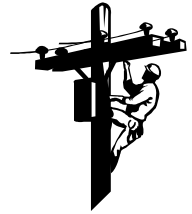




Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

drippoints@nia.org

<http://www.nia.org>

In this issue of *Drip Points*:

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A NOTE FROM THE EDITOR



Hello everyone. It's that time again, more *Drip Points* information from your NIA staff.

I have a couple of important items. First, while putting together this *Drip Points*, NIA President Tom Katonak pointed out to me that the following appears in the NIA Bylaws:

"The Information Director shall no-

tify all members of the date, time and location of the General Meeting through an official announcement in the Spring (March), issue of "Drip Points" (the NIA's quarterly newsletter which is provided to all NIA members)."

Well, The March issue has come and gone, and guess what I didn't do? Here is the information. It is late, but not too late to be of use.

The NIA General membership meeting will be held Friday, July 23 from 5:00PM - 7:00PM in the University Conference Room of the Clarion Hotel & Conference Center in New Kensington, Pennsylvania. This is just north-east of Pittsburgh.

I really hope to see all of you at the National and at the meeting.

The show should be another great event. The show hosts are John Hovanec, Ron Barth, and Tim

Grantz of the Western Reserve Insulator Club. These three and numerous others are working incredibly hard putting together an event that will be great fun for all.

If you can make it, then you shouldn't miss the National. Attending a National show is really a fantastic experience and this one will be no exception. If you have never been to a National and not sure about going, don't give it another thought. Start making plans today. You won't be sorry.

See page 6 for some National Show Information.

More show information can be found on line at:

<http://www.nia.org/shows/national/>

**Kevin Jacobson, NIA #6720
Information Director**

A MESSAGE FROM THE PRESIDENT



Well, summer is almost here, and insulator shows and insulator hunts are in full swing!

The next big event on the docket is the 35th National Show and Convention in New Kensington, Pennsylvania come the 23rd of July. John Hovanec reports that everything is on track for a long-to-be-remembered show. I'm looking forward to seeing many of you there!

While on the subject of shows, I'm really pleased to report that we've had two high-quality bids for the 2005 National Show – to be held in the Western Region. You'll have to wait till the upcoming New Kensington Show to hear the announcement of the winning bid.

Here's a brief update on the Hobby Protection Act. Recall that about a year ago, the NIA submitted a statement to the Federal Trade Commission (FTC) describing the insulator hobby, the NIA and the effect of imitation insulators on the hobby. The FTC administers the Hobby Protection Act and a mandatory review of the law was required in 2003. The main theme of our statement was that imitation and altered insulators threaten to undermine the hobby because they are becoming ever-

more prevalent. I made the point that to date, our emphasis has been on educating insulator collectors about the known fakes on the market, but that this alone was inadequate to stem flow of bogus items. The Association of Collecting Clubs and others joined us in our petition. I just received word that the FTC decided not to broaden the coverage of the act. So the HPA still covers only the coin collecting and political campaign memorabilia hobbies. This may not be "the last word" however, as Past President Steve Marks is working with other hobby groups at the National level to determine the possibility of revisiting this issue.

And for some late-breaking news: How many of you have heard about the great new insulator find last month? Twelve, yes twelve CD 141.7 insulators, nicknamed "Twiggs", were discovered in an antique store in the mid-west by collector Andy Wadysz! Ten of them were clear glass – like the formerly unique example found by Carol McDougald nearly 30 years ago – but two of them had a definite light purple tint! (Who says you never find anything good in antique stores anymore?!) Now for a new fake alert: Some of you will recall the wild-looking threadless insulators that showed up at the Chicago National Show in 1997 courtesy of a man named Alan Miller. Mr. Miller was asked to remove these highly suspect items from the show and this resulted in him packing them up and leaving the show. We have not

heard from Miller – or his insulators - for many years. However, last month, a number of insulators from the "Miller group" were offered for sale to several NIA members. So the message here is to be especially wary of strange threadless pieces being offered for sale. There are many new colors and new shapes in the highly suspect "Miller group" – so they look dubious for openers. The recent solicitations we know of came out of Florida and Montana.

How many of you have heard about the great new insulator find last month? Twelve, yes twelve CD 141.7 insulators, nicknamed "Twiggs", were discovered in an antique store in the mid-west by collector Andy Wadysz!

For those of you who track the details of "who's doing what in the NIA", you will know that this is my last contribution to *Drip Points* in the role of President. My term is up this summer, so future postings will be

as Past President. I have really enjoyed my "tour of duty" serving you. It's been a real delight to meet so many of you, and I've enjoyed working on the many issues and initiatives relevant to our hobby. I'd like to personally thank the other members of the Board, and all the Committee Chairs for the tremendous support they've given me – they have made the tasks a lot easier! I leave the presidential post in good hands. My good friend Dudley Ellis has volunteered to lead the organization through the upcoming period. Dudley is highly experienced and motivated and I look forward to turning over the reins to such a capable individual.

Best in collecting,

**Tom Katonak, NIA #3567
NIA President**

FROM THE FIRST PAST PRESIDENT



You may recall the NIA's effort to convince the Federal Trade Commission to amend the Hobby Protection Act to include insulators. Although many hobbies joined with us, the FTC failed to amend the Act and only coins and political memorabilia remain Federally protected from counterfeiting. The Act also requires coin and political item imitations to have permanent markings.

As it turns out, the FTC lacks jurisdiction over what items are covered under the Act. It only regulates the shape and size of the markings. It is up to Congress to determine what hobbies are covered under the Act. Petitioning the FTC was not an exercise in futility though. When the FTC receives a large number of public comments indicating that an Act is not work-

ing, they sometimes bring it to the attention of Congress.

So, does this mean that counterfeiting insulators is not a crime? Well, yes and no. If you were to create an imitation insulator maintained it in your possession, and never attempted to sell it, no that's not a crime. However, it is a violation of the NIA's Code of Ethics. The penalty for which could be membership revocation. The big concern here is what will happen to that "innocent novelty" sitting on the shelf, years after you are "pushing up date-nails." If you created an imitation insulator and sold it without disclosing it to a buyer, yes, that is a crime, fraud. It is also a triple violation (creating an imitation, not marking it, and not disclosing it), of the NIA's

And therein lies the reason why the NIA would like to see insulators included in the Hobby Protection Act. Under the Act, just creating an imitation insulator or altering an insulator, and failing to permanently mark it, would be a Federal crime. You would not even have to sell it.

Code of Ethics. And membership revocation is all but certain.

And therein lies the reason why the NIA would like to see insulators included in the Hobby Protection Act. Under the Act, just creating an imitation insulator or altering an insulator, and failing to permanently mark it, would be a Federal crime. You would not even have to sell it.

It also makes prosecution easier. You would not have to prove fraud. For example, when you sell an undisclosed altered or imitation insulator through the mail (whether it be through the US Postal Ser-

vice, FedEx, UPS, etc.), in order to prove the crime of mail fraud, you need to have proof of mailing (i.e. a receipt, postmarked package, tracking number, etc.), to show that the mail was used to commit fraud. Again, under the Act, simple possession could be enough.

Recently, a congressional lobbyist contacted the NIA (as well as other hobbies), after reading of our attempts to amend the Hobby Protection Act. As it so happens, this particular lobbyist helped to draft the original Hobby Protection Act while working as a legislative aid to the late Congressman Seymour Halpern in 1973. I will be working with him to explore the possibility of forming a coalition of hobby associations that have an interest in amending the Act. I expect to participate in conference calls in May and attend meetings starting in June, in Washington, DC.

Good Collecting!

**Steven Marks, NIA #4951
NIA First Past President**

IRRADIATED INSULATORS FROM BOB HARDING

Many of you have already seen this notice as it was posted on the NIA website on April 8, 2004. So the purpose of this article is to increase the circulation of the warning, and to show actual photographs of the insulators in question. Here's the situation.

Last summer, Bob Harding, of Tarlton, Ohio sent a box of common insulators to a fruit-processing plant in Florida to have them irradiated. Harding sent photos of the irradiated pieces to the NIA Authentication and Classification Committee. He also promised to permanently mark these pieces "July '03" with an electric engraver and send them to the Committee so that they could be included in the NIA's altered insulator display, if the Committee chose to do so.

Harding told the NIA and ICON members in a post dated September 4, 2003, that it was his hope that by studying and recording the results of these experiments that we would be able to protect a lot of collectors from making a substantial investment on an artificially colored insulator. Harding also stated, "to me nothing could ruin my interest in a hobby more than spending a sizable amount of money on a fake. I think it's important as well that we continue to support insulator shows and view each other's collections so we know when something doesn't look quite right. I will bring these to the Springfield show to share in person. Hope to see a lot of you there. More results to come. Bob"

Harding did in fact bring some of the pieces to the November 2003

Mid-Ohio Show in Springfield, and provided a "seminar" there where he told the group how he had irradiated the pieces, and how he had further altered some of them by heating them in an oven. Observers noted at the time that the samples were not permanently marked.

At this point, the NIA requested that Harding not publish the results of these experiments until they were compared to data already in the Authentication & Classification Committee's possession.

Shortly thereafter, Harding advised the Authentication & Classification Committee that he had chosen to retain a number of the key samples, rather than forward them for inclusion in the NIA exhibit and archives.

In February, an NIA member purchased a bluish colored CD 145 HG Co insulator on eBay from a first time seller (item number 3270345577). **(Picture on page 5)** When the collector received the insulator, he was suspicious of the strange color and sent a picture to the A&C Committee asking for its opinion as to the authenticity of the piece. One of the Committee Members recognized the piece and matched the photo that the collector sent to one of the photos of the irradiated insulators that Harding had sent to the Committee this past summer. In looking more closely at the auction bidding, the NIA noted that on the second day of the bidding, January 28th, a person whom the NIA believes is a friend of Bob Harding, bid the piece up from \$15 to \$150. Thirty minutes later, Bob Harding himself bid the piece up to \$225!

The NIA Board thought that these circumstances merited looking into, so, on February 25, 2004, a

letter was sent to Harding noting these findings and asking him for an explanation. Postal records show that Harding received this letter, but he has never offered any explanation for these activities.

Subsequently, the NIA learned that on February 15, 2004, Harding himself auctioned a strange colored McLaughlin CD 252 on eBay (item number 3272925898). **(Picture on page 5)** An NIA member won this auction and when the A&C Committee compared this piece to the original photographs from Harding, they again found that it was one of the irradiated pieces. In this case, the radiation had turned the insulator a brownish amber. The piece appears to be further altered by heating to achieve the light color of the eBay sale item.

The NIA Board of Directors reviewed the situation and determined that, beyond doubt, Bob Harding had violated several provisions of the NIA Code of Ethics. They voted to permanently revoke his NIA membership, and did so on April 6, 2004.

The NIA now believes that there could be a number of Harding's irradiated pieces released into the hobby. The NIA knows the details of the 24 pieces that he altered last summer, but Harding could easily make more of them, and the NIA unfortunately will not have the pedigree information on these.

**Tom Katonak, NIA #3567
NIA President**

See Story Page 4 “IRRADIATED INSULATORS FROM BOB HARDING”



Irradiated CD 145: Photo from NIA files on right, photo from eBay buyer on left



Irradiated CD 252: Photo from NIA files on left, photo of piece sold on eBay on right



The National Insulator Association's 35th Annual Show & Convention New Kensington, Pennsylvania July 23- 25, 2004



Show Hosts

- John Hovanec NIA#6552 (440)237-2242 Email: dj4fun@nowonline.net
- Ron Barth NIA#7863 (724)845-8439 Email: rktbarth@kiski.net
- Tim Grantz NIA#1981 (724)845-6488 Email: tgrantz@kiski.net

Hotel Reservation:

We have negotiated a block of rooms at the [Clarion Hotel & Conference Center](#), and special rates are available to all those that make reservations for the show. Best of all, the special rates are in place from the Wednesday July 21 - prior to the show - through Monday 'checkout time', July 26.

Check out some or all of the [area attractions](#) the prior to the show weekend by yourself or with your family!

The Host Hotel includes the show facilities in the Grand Ballroom. Space for over 100 sales tables, plus room for at least 24 display tables is afforded in the room.

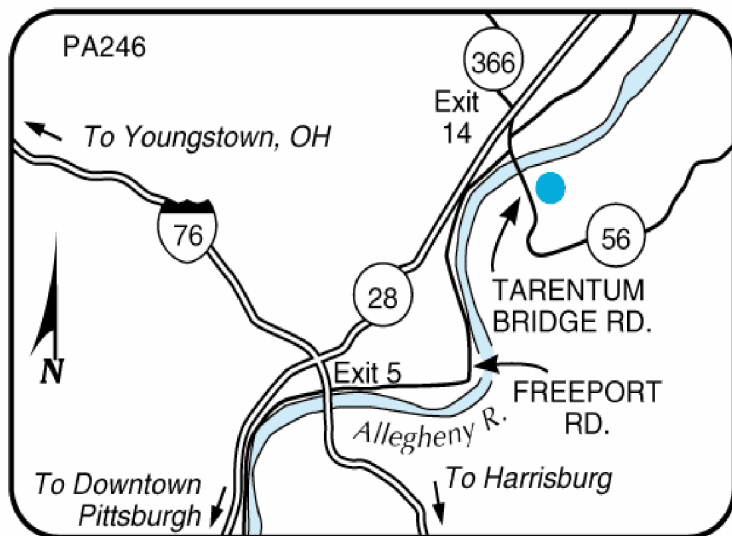
There are several other hotels in the area to handle any potential overflow, but you should consider the Clarion Hotel & Conference Center your first choice, as it is the Headquarters for the Show and Awards Banquet. Other hotel amenities include an outdoor swimming pool, and a complete workout facility. The hotel also features a full service restaurant and sports bar/lounge, featuring live week-end night entertainment.

The special N.I.A. Show rate is \$67.00 plus 9% tax per room per night for single, double, triple, or quad occupancy. For hotel accommodations please call the hotel directly at (724)335-9171, to make reservations with a major credit card. *Specify that you are calling to reserve your room for the NATIONAL INSULATOR ASSOCIATION SHOW* The special group rate is only available to you if you call to make your reservations prior to June 22, 2004 - so please book your rooms in advance.

The special group rate is only available to you if you call to make your reservations prior to June 22, 2004 - so please book your rooms in advance! You may also reserve by mail to:

[Clarion Hotel, 300 Tarentum Bridge Rd, New Kensington, PA 15068 Phone: \(724\) 335-9171 Fax: \(724\) 335-6642](#)

See more hotel information at: <http://www.clarioninn.com/ires/hotel/PA246>



Auto Driving Directions:

From Pennsylvania Turnpike (I-76): Exit 5/ new#48, Follow signs for Pittsburgh/ Harmar south to SR-910, turn right at light. SR-28 North entrance ramp on right to exit 14, 366 East across Tarentum Bridge. Turn left at first light, then left in Giant Eagle plaza to Hotel.

From the North East in PA: SR-28 South to exit 14, 366 East across Tarentum Bridge. Turn left at first light, then left in Giant Eagle plaza to Hotel.

From the North: take I-79 South to Pennsylvania Turnpike (I-76) East to exit 5/ new#48, Follow signs for Pittsburgh/Harmar south to SR-910, turn right at light. SR-28 North entrance ramp on right to exit 14, 366 East across Tarentum Bridge. Turn left at first light, then left in Giant Eagle plaza to Hotel.

FROM THE WESTERN REGION



A Day at the Auction....

The estate of a pioneer insulator publisher is being sold at Auction this spring and summer. Edward Pickett helped Jim Hill author some of the hobby's first price guides, starting around 1967 and continuing into the early 1970's.

The books, "An Insulator Book for Collectors" and "An Insulator Book for Advanced Collectors" were crudely done by today's standards. Hill drew sketches of the insulators that didn't always match the actual designs, or embossing locations, of the insulators. Pickett helped to advance finance the publication of the price guides, plus provided insulators for Hill to sketch.

Last fall, Ed Pickett died in a freak accident while moving one of the 16-hundred antique automobiles he owned on his 250 acre ranch near Canyonville, Oregon. The first of three scheduled auctions of Pickett's vast accumulations occurred May 9th. Almost 300 people signed up as bidders for the "collectibles" portion of the estate. Offered for sale were everything from antique bottles to Jim Beam bottles to swords, lanterns, Nazi collectibles, and thousands upon thousand of objects the 69-year-old Pickett had accumulated over the years. And insulators, of course.

Bill Ostrander accompanied my wife and I to the auction. We arrived well ahead of time to preview what was available. We found over 30 boxes of insulators. While there was nothing fantastic, there were enough good items to encourage us to stay and bid. Stay is what we did.

Hours and hours passed while Texaco collectibles were auctioned, and antique toys, and display cabinets, and old bicycles, and on and on and on.

During the long wait we got involved in a cat-and-mouse game with another bidder. He kept moving some of the better insulators into a box and the covering them up with common insulators. When the man wasn't looking, Bill would move the better insulators back into their original boxes. When the man discovered they'd been moved, he'd move things again. And Bill would wait and move them back. This was repeated all day long.

Finally around 4:30 in the afternoon the auctioneer got around to the insulators. We expected the boxes to be sold in groups of three or four at a time. To our surprise, he auctioned 18 boxes off as a single lot. I stood beside the man who'd been hiding the insulators and the bidding took off. I expected to have to pay into the many hundreds of dollars for the lot, and was completely floored when we won the bid at a mere \$200. About a half-hour later the auctioneer sold the remaining 13 boxes. The same thing happened. The other bidder dropped out right away and we got the bid for \$75.

Now I had a real problem. Only one-quarter of the insulators were worth hauling home; and I didn't

have room in the car for the rest. Now how do you instantly get rid of hundreds upon hundreds of common insulators?

Bill scouted around for a dumpster to put them in; I began offering insulators free of charge to other bidders; and my wife, Linda, put a "free" sign on the table full of leftovers.

By the time Bill returned minutes later,

the last of the freebies was being hauled off by a dozen or so grateful bidders who couldn't believe their good fortune of getting something for nothing. Maybe our act of desperation will start someone new in the hobby.

So what was worth hauling home? We got a mint CD 178 California Santa Ana in amethyst, another mint CD 178 California Santa Ana in sage green, a mint CD 260 California in sage green, a bashed CD 260 California in amethyst, a number of emerald green McLaughlin's in various CD's including a CD 154, a mint CD 106.3 Duquense in cornflower blue, a green colored CD 121 pleated skirt, a mint CD 121 Canada in royal purple with a huge underpour, lots more Californias in a variety of CD's, mint CD 145 Postals in amethyst, some Denver produced insulators in various CD's and colors including amethyst, a number of purple CD 154 Whitall Tatum's, and much more. Perhaps the scarcest insulator was a CD 102 Star with wedge drip points

It was a long day at the auction. But patience paid off. I've said it before in this column, and it is certainly true. Estate auctions can be excellent sources for insulators. Happy hunting.

**Howard Banks, NIA #900
Western Region Vice President**

Maybe our act of desperation will start someone new in the hobby.



From the Treasurer

**2003-2004 FINANCIAL REPORT
NATIONAL INSULATOR ASSOCIATION
THIRD QUARTER ENDING 3/31/04**

**Dudley Ellis, NIA
#5085 Treasurer**

Beginning Balance-General Fund	1/1/2004	9595.02 *
Museum Exploratory Committee		972.01
Authentication/Ethics Account		2296.75 *

Revenues

Donations	0.00	
Membership Dues	4341.00	
Miscellaneous Income	0.00	
Product Sales	0.00	
Total Revenues:		<u>4341.00</u>

General Fund Expenses

Advertising	670.00	
Bank Charges/Taxes	0.00	
Marketing Products	0.00	
Misc. Postage	216.29	
Misc. Printing	0.00	
Misc. Supplies	0.00	
Misc. Professional Services	760.00	
Crown Jewels Rebates	88.00	
Drip Points Printing	657.98	
Drip Points Postage	101.90	
Show Advertising Subsidy	191.01	
Show Awards	0.00	
Stationery Supplies	0.00	
Telephone	21.15	
Special Projects	230.85	
Education Disp Postage	0.00	
Total Expenses:		<u>2937.18</u>

Closing Balance, General Fund:		10998.84
Museum Exploratory Committee Expenditures	0.00	
Museum Exploratory Committee Balance		972.01
Authentication/Ethics Account Expenditures	0.00	
Authentication/Ethics Account Balance		<u>2296.75</u>
Total Balance on Hand April 1, 2004		<u>14267.60</u>

* \$100 donation designated for Authentication/Ethics Account last quarter was applied this date

NEW PRODUCT NEWS* 2004 NATIONAL *NEW PRODUCT NEWS
****NEW PRODUCT NEWS****

**THE "PENNSYLVANIA" 2004 NATIONAL WILL ONCE AGAIN DEBUT UPDATES
TO THE NIA PRODUCT LINE-UP.**

- **EMBROIDERED GOLF SHIRTS IN YELLOW WITH NAVY / BLACK ACCENT
BOTH MEN'S & LADIES SIZES!
THIS IS A POPULAR REQUEST FROM LAST YEAR'S NATIONAL!
PRICE: \$38.00**

- **NEW GLASS MUG! LARGE, ANGLED HANDLE 13 OZ. MUG (HOLDS
12 FL. OZ.), WITH THE NIA LOGO IN FAUX ETCH.
PRICE: \$8.00**

- **NEW STYLE SWEATSHIRT! ...HEAVY-WEIGHT,
PILL-FREE, FULL FRONT ZIPPER, HOODED, MATCHING DRAW-CORD &
FRONT MUFF POCKETS. COLOR: STEEL GRAY -
PRICE: \$35.00 (L / XL) / \$40.00 (2X)- *SPECIAL ORDER FOR ADD'L SIZES**

**I AM ALWAYS OPEN TO NEW IDEAS / SUGGESTIONS.... PLEASE PASS THEM
ON TO ME, ANYTIME!**

**AS ALWAYS, PLEASE SUPPORT THE HOBBY THROUGH YOUR PURCHASES...
THE ORDER FORM IS INSERTED AT THE END OF THIS DRIP POINTS.**

SEE YOU ALL AT IN "NEW KENSINGTON, PA"!

**P.S. DON'T FORGET TO PRE-ORDER TO MAKE SURE I HAVE WHAT YOU WANT
AT THE NATIONAL SHOW! FREE SHIPPING!! ☺**



**CAROLYN BERRY
NIA # 4336
PRODUCT MARKETING CHAIR**

2004 NATIONAL INSULATOR ASSOCIATION

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559-781-6319
bobmerzoian@mac.com

2004 NIA MEMBERSHIP NEW/RENEWAL FORM

Submit: **(In U.S.funds) To:**
(Payable to the NIA)

Joe J. Beres
NIA Membership Director
1315 Old Mill Path
Broadview Hts., Ohio 44147-3276
E-MAIL: JJJB@AOL.COM



Note New Dues Schedule!

Regular Membership----- \$ 12.00
 Family Membership----- \$ 12.00
 Junior Membership (under 18)---- \$ 5.00
 Club or Organization----- \$ 12.00

=====
 (Check appropriate Class) Regular_____ Family_____ Junior_____ Club/Org._____

(Check Years of Payment) Single year_____ Multi-year_____

Please Print

Name _____

NIA # (If Renewal) _____

Address _____

City _____

State/Province _____

Zip/Postal Code _____ (+4) _____

Country (If Non U.S.) _____

Telephone Number _____

E-Mail Address _____

Please include me in the Annual NIA/Crown Jewels Directory **Yes**_____ **No**_____

Please include my Telephone Number **Yes**_____ **No**_____

Please include my E-Mail Address **Yes**_____ **No**_____

Note: I Would like to Receive Drip Points in the Following Format. **Paper**_____ **Electronic**_____

(Check Only One Choice) (Need E-Mail Address for Electronic)

Additional Family Members

Name _____ **Nia# (If Renewal)** _____

1. _____

2. _____

3. _____

4. _____

Signed _____

Date _____ Amount Enclosed \$ _____

2004 NATIONAL INSULATOR ASSOCIATION MEMBER STATUS

AS OF 5-10-2004

TOTAL NIA NUMBERS USED	7956
NIA NUMBERS NOT ASSIGNED	22
NIA NUMBERS DOUBLE ISSUED	71
NEW MEMBERS FOR 2004	102

	ACTIVE	INACTIVE (not paid)
MEMBERS	1410	6272
CHARTER	111	700
LIFETIME	37	17 (DEC...)
NON U.S. MEMBERS	25	122
CLUBS	3	8 (+3 Defunct)
INTERNET WEB SITES	0	1
COMPANIES/ORGANIZATIONS	0	4
MUSEUMS	1	1
32 YEAR MEMBERS	27	0
31 YEAR MEMBERS	24	1
30 YEAR MEMBERS	11	1
29 YEAR MEMBERS	16	1
28 YEAR MEMBERS	13	4
27 YEAR MEMBERS	14	3
26 YEAR MEMBERS	12	1
25 YEAR MEMBERS (SILVER)	21	4
24 YEAR MEMBERS	16	9
23 YEAR MEMBERS	10	3
22 YEAR MEMBERS	27	5
21 YEAR MEMBERS	24	3
20 YEAR MEMBERS	28	15
19 YEAR MEMBERS	26	11
18 YEAR MEMBERS	18	17
17 YEAR MEMBERS	39	20
16 YEAR MEMBERS	29	24
15 YEAR MEMBERS	32	21
14 YEAR MEMBERS	39	28
13 YEAR MEMBERS	45	33
12 YEAR MEMBERS	49	39
11 YEAR MEMBERS	47	60
10 YEAR MEMBERS	77	75
9 YEAR MEMBERS	48	86
8 YEAR MEMBERS	66	107
7 YEAR MEMBERS	99	177
6 YEAR MEMBERS	74	208
5 YEAR MEMBERS	102	296
4 YEAR MEMBERS	75	450
3 YEAR MEMBERS	97	644
2 YEAR MEMBERS	101	1178
1 YEAR MEMBERS	102	2748

MISC.

DECEASED MEMBERS (KNOWN)	178
DOGS (NIA NUMBER ISSUED, BUT NOT VALID)	5
MEMBERS ALREADY PAID FOR 2005+	276

NOTES:

NIA NUMBERS THAT WERE NOT ASSIGNED ARE DEAD NUMBERS.
 (NEVER TO BE USED)
 NIA NUMBERS THAT WERE DOUBLE ISSUED. THE MEMBER WAS GIVEN
 THEIR ORIGINAL NUMBER AND THE SECOND OR THIRD NUMBER BECAME
 A DEAD NUMBER.

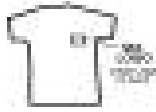


Carolyn Berry, NIA # 4336
 1010 Wren Court
 Round Rock, TX 78681- 2741
 (512) 255-2006 -- pyrex553@aol.com

NIA – Summer 2004

ORDER FORM

Website: www.nia.org



Men's Golf/Polo Shirts* embroidered logo; some with pockets
Price Qty Total

 *Please call or email me for color/styles available - \$30/\$38



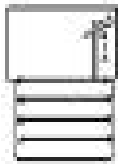
Women's shirts -- embroidered logo
 *Sleeveless- white pique / navy collar or stonewash blue denim - L__XL__ (\$32)
 *S/S golf- butter yellow pique with navy/black collar/ sleeve band (\$38)



Denim Shirt -- (other sizes available, if not listed)
Men's - med. wt. pre-shrunk cotton -- stonewash blue -- left-side pocket
 Embroidered logo S__ M__ L__ XL__ \$32.00
 *S/S__ *L/S__ 2X__ \$35.00



T-Shirt -- Hanes Beefy 'T' - Ash gray- Screen-printed logo (front & back)
 L__XL__ (\$15) 2X__ (\$16)
 Hanes Beefy 'T' - Heavy weight- Ash Gray- embroidered logo on left front only!
 M__ L__ XL__ 2X__ (\$20) L__ XL__ 2X__ (\$22 w/-pocket)
 Seafoam Green; embroidered - M__ L__ XL__ (\$20) 2X__ (\$22)
Sweatshirts -- Heavy weight- Birch gray- Screen-printed logo (front & back)
 S__ M__ (\$16.00) L__ XL__ (\$20.00)



=>=>NEW**Embroidered logo- M__ L__ XL__ (\$25) 2X__ 3X__ (\$30)
 =>=>NEW**Zippered - Hooded -Embroidered logo- L / XL (\$35) 2X (\$40)
Embroidered Cap -- Stone/Navy, low-rise, embroidered logo \$16.00
Denim Cap -blue denim, low-rise, embroidered logo \$16.00
 =>=>NEW**13 oz. Glass Mug w/ Faux Etch NIA Logo \$8.00
Mug -- 10 oz. - white ceramic w/s green-printed logo \$7.00
Patch -- light blue back w/ embroidered logo/red embroidered edge \$4.00
Koozie™ -- The original Koozie™ fits any standard beer /soda can
 Silver screened NIA logo on: NIA blue__ red__ green__ \$2.25
NIA Lapel Pin -- etched enamel tack pin with NIA logo \$5.00
Decal -- light blue w/ logo- red border; for inside car window \$1.00
Name Badge -- white badge engraved w/blue letters - screen-printed logo epoxy pinback, beveled edges (fill in form below) \$12.00
Badge Bar -- white w/ engraved blue letters (ie. NIA position) \$4.00

Women's Size Chart:

S (28-30) M (32-34) L (36-38) XL (40-42)

Men's Size Chart:

S (32-34) M (36-38) L (40-42) XL (44-46)
 2X (48-50) 3X (52-54)

Subtotal _____

U.S. Postage _____

Total Enclosed _____

Name _____
 Address _____
 City/State/Zip _____
 Telephone _____
 Email address _____

****U.S. Postage: \$5.00** for the first item & \$15.00 for each additional item ordered. Postage for Patches, Decals, Pins or Name Badges/ Bars are \$0.50 per item. ** for non-US postage, AK & HI, please contact me for an exact postage quote!!

Please make check or money order in U.S. funds payable to: National Insulator Association or NIA

Name Badge Engraving Information (must be a current NIA member!)

Name _____ NIA # _____ City _____ State _____

Name _____ NIA # _____ City _____ State _____

Bar: _____

