



Drip Points

<http://www.nia.org>

Quarterly Magazine of the National Insulator Association

Volume 40 • No. 1 • Fall 2012

2012 National Insulator Show Edition



In this issue of Drip Points:

Editor	Shaun Kotlarsky	Page 1
President.....	Lou Hall.....	Page 2
Central Region VP.....	Bear Spitler	Page 3
Eastern Region VP.....	Matt Grayson	Page 4
Executive Secretary	Steve Roberts	Page 5
Membership Director	Donald Briel.....	Page 8
Treasurer	Bill Rohde.....	Page 9
Information Director	Michele Kotlarsky	Page 10
Product Marketing.....	Tina Rienstra.....	Page 10
NIA Promotions Chair	Jim White	Page 11
Philanthropy	Rick Jones	Page 12
Research & Education	Jacque Linscott-Barnes	Page 12
Scholarship Committee.....	Kay Bryant	Page 13
2012 NIA National Show Report		Page 14
The 2013 NIA National July 19-21, 2013		Page 18
President's Special Recognitions		Page 19
NIA Hall of Fame Inductee		Page 20
NIA Outstanding Service Award.....		Page 23
NIA Lifetime Membership Award.....		Page 24
NIA Scholarship Award		Page 25
Jim's Trading Post.....		Page 26
Columbia City, IN Show		Page 27
European Swap Meet		Page 29
London Calling.....		Page 32
To be or not to be?.....		Page 30
National Insulator Association Glass Commemoratives		Page 33
Fall 2012 NIA Products		Page 34
Membership Application & Renewal Form.....		Page 36
Drip Points Advertising Information		Page 37
Display Ads		Page 38
Upcoming Shows		Page 39
NIA Contact List		Inside Back Cover

On the Cover

Breathtaking display of electric blue CD 257 Hemingray "Mickey Mouse" insulators at the 2012 National Insulator Show.

Photo Credit: Michael S. Green



Do you want to keep Drip Points full color?

You or your club can sponsor the color printing! Contact NIA President Lou Hall for more information.
Lou Hall NIA# 7185, President@nia.org or (559) 435-1740

The NIA is an 501(3)(c) charitable organization. This means your donations are tax deductible.

Copyright 2012 by National Insulator Association

All rights reserved. This magazine ("Drip Points") or any part therefore may not be reproduced in any form without the prior written permission of the National Insulator Association. Page layout and design by Jivey Designs



Editor


Shaun Kotlarsky | NIA # 4993



Well here it is, the largest most cram packed issue of Drip Points Magazine ever! This issue has full National show coverage with photos, an introduction to next years National and plenty of show reviews including one of the show overseas. BIG thank you to everyone that submitted content for this issue of Drip Points.

Remember that you don't have to be a board member to submit articles or stories for Drip Points. If you have an idea for an article or want to submit a show review (with photos) contact me at newsletter@nia.org or come visit my table at the amazing (and my favorite show of the year) The Springfield Ohio show November 2-4th. See the Show listings in the back of this magazine for details.

Shaun Kotlarsky



Hemingray Covington Plaque fund Sale!


100% of the proceeds of these items will benefit the fund:

Hemingray made Panel Stand Lamp.....	SOLD
Green CD 162 Hemingray 19 (chip on base) so only	\$30
Hemingray made amber flat finger lamp Daisy & Button pattern (has crack in base) so only	\$20
Hemingray made pint sized refrigerator water bottle Wishing Well design.....	\$80

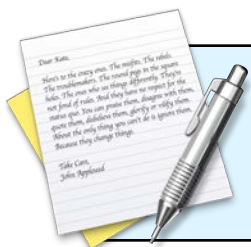
Additionally, we have various shards & chunks of glass available from the Covington factory priced from **\$5** for a small bag.

Shipping will be added to the total

Bob Stahr, NIA #4186 | 515 Main St., Unit 403 | West Chicago, IL 60185 | 1stpastpres@nia.org



Wanted: Articles for Drip Points



If you have a short "Did you know?" style tidbit about an insulator please let me know. Also looking for longer articles (1 page to 4 pages) about an insulator related subject to spice up Drip Points! Send you submissions to: newsletter@nia.org Thanks! **Shaun Kotlarsky**, Drip Points Editor



President

Lou Hall | NIA # 7185



Donation Challenge Reminder One of our members will MATCH up to \$10,000.00 in donations made to the NIA. This is a wonderful opportunity for you and the Association.

Any amount that you choose to donate will be matched. Currently the Association has received \$4,000.00 toward meeting the \$10,000.00 challenge goal. If you have been considering a donation to the NIA now would be a good time to do so. It's the donations from our members that fund the scholarship program, educational outreach programs, the digital scanning of the archival materials, recording of oral histories, and other worthy projects that benefit the membership and the hobby.

Please send your check made out to the NIA to the following address: Lou Hall, NIA President, 363 W. Stuart Ave., Fresno, CA 93704-1544. Remember, the NIA is a 501(c)3 public charity and as such your donations may be tax deductible.

Kansas City and the National From all reports and personal observation the 43rd Annual NIA National Show and Convention was a great success. Darryl and Margaret Wagner and Charles Brandon did a fantastic job of hosting this event. I'm sure there will be much to read in this issue about the show. At the Awards Banquet, Mr. N. R. "Woody" Woodward, Mr. Jack Tod and Mrs. Marilyn Albers were inducted into the NIA Hall of Fame. Col. Gus Stafford was honored with the NIA Outstanding Service Award and Dennis and Jeanne Weber were presented with the NIA's highest recognition, the Lifetime Membership Award. President's Special Recognition was presented to Colin Jung and Bill Snell for their service on the Board of Directors. Shaun Kotlarsky, Jeffrey Kreamer and James Bancroft were also recognized for their contributions to the hobby. Margaret Wagner received flowers for her assistance and support of the National Show. And, Cindy Replogle, on behalf of Modern Litho Press, was recognized for their work in printing both Drip Points and Crown Jewels of the Wire magazines.

NIA Board Action The following actions were approved by the Board of Directors and announced at the General Membership Meeting held during the 2012 National Show and Convention.

1. The Board approved the redesign and printing of the pamphlet "What Are Insulators?" This document will be sent to new members. Additionally, it will be given to anyone who expresses interest in the hobby and is searching for information. Copies will be sent to clubs as needed for distribution. The creator of this pamphlet, Clarice Gordon, has assigned the Copyright to the NIA. When updated, the revised document will give acknowledgement Clarice for her generosity.
2. Dues for 2013 will increase. Individual and family dues will increase by \$10.00 to \$22.00 per year. Junior's dues will continue to be \$5.00. Club or Organization dues will be \$50.00. Clubs/Organizations will receive a one ¼ page ad in one issue of Drip Points. The new dues are effective with 2013 subscriptions or renewals.
3. A Finance Committee was created. Rules and procedures are being developed to guide the committee in its charge from the Board.

I want to welcome our two new Board members. Barry "Bear" Spittler is the Central Region Vice President and Steve Roberts is the Association Secretary.

Check the Calendar of Events Drip Points now has a "Calendar of Events." Check it out! I urge you to get to a show in your area. I've never been to an event that wasn't fun! There is always a gathering of great people, lots of collectible stuff, good vittles (vittles, food, grub, chow), and an opportunity to make new friends and get reacquainted with friends not seen for a while and it really is FUN!

Lou Hall





Central Region VP

Bear Spitler | NIA #8803



Well here it is two months after the NIA National Show that was held in Kansas City, MO at the KCI Expo Center and what a show to have been to especially for my wife and I which was our first ever one to go to. Hats off to Charles Brandon, Darryl and Margaret Wagner and the Missouri Valley Insulator Club. The fireworks display was just awesome Friday night along with the catered food and fellow friendship from the collectors that we met for the first time. Met a lot of great people during the show hours and had a wonderful time at the banquet on Saturday night.

I took over the Central Region Vice President position that has been represented by Bill Snell for the last three years. Bill did an excellent job and I hope that he will consider to be a major player on the NIA board in the future. His knowledge I feel will help the NIA organization down the road. I am fairly a newbie in the collecting of the Crown Jewels of the Open Wire, but eager in taking on the position to better improve the hobby in general where ever I can. To introduce myself my name is Barry Spitler, but any one that knows me that I go by " Bear ". A nickname that has been with me since I was a kid. I am married to a most wonderful lady which her name is Patti and she has the same interest as I do in collecting insulators and riding our Harley Davidson motorcycles. Makes life a lot easier that we have the same interests. We live in Cambridge, Iowa on an acreage just on the edge of town. I have my own motorcycle repair shop besides working in an ethanol plant. I am a NIA Member, ICON Member and belong to the Missouri Valley Insulator Club, I am a Millwright Journeyman, Certified HD Technician and been a member of Abate of Iowa for 28 years. I have been collecting insulators for a little over three years now and have specialized in H.G.CO. Beehives, CD152's and Patented Dated 1871, 133.1"s and Bullets. But enjoy any others that strike me.

My wife and I are hoping to make it to Springfield, Ohio this year for the first time and hope to meet a lot more of you out there in the hobby. Until then contact me if you need any assistants or just to say Hello. Check the calendar in the back of this magazine for any shows coming up in your area. Best way to keep the hobby strong is make it to a show if you can and bring a noncollector with you if you can and see if the bug of collecting spreads.

Bear Spitler

ITS A MATTER OF TRUST



I received this as payment for some Mickey Mouse insulators I had for sale over the summer. I would never recommend sending cash in excess of \$100 in the mail. However if I were to send cash to someone I didn't know, it would likely be an insulator collector. I haven't seen footbills like this since I was in high school a long time ago. I've received insulators in some odd packaging materials but this was the most creative form of payment I've ever received and it certainly gave me a chuckle. Don't try this at home. Name hidden to protect the innocent.

Photo and description by: **David Wiecek**



Eastern Region VP

Matt Grayson | NIA # 387



For those of you who were unable to attend this year's national in Kansas City, you missed an outstanding show. Sales were great, attendance excellent, and I enjoyed catching up with collectors I see infrequently and meeting other collectors for the first time. The efforts of the show hosts and the Missouri Valley Insulator Club, really showed, a fantastic effort with equally fantastic results. Everyone pitched in to make the show the success it was. A special thanks to Darryl & Margaret Wagner for the best fireworks show I have seen, and to Charles Brandon and Chris Hedges for the opportunity to view their collections.

We in the East have the privilege of hosting next year's show, sponsored by The Dixie Jewels Club, it will be just outside Nashville, Tennessee. Request your show package now and make plans to join us!! I have said this before and will say it again, You will not regret it!!!! The Dixie Jewels club are known for their outstanding shows.

This year was the first time The NIA had the opportunity to offer an educational scholarship. The Committee worked very hard coming up with the necessary rules and procedures, and then had the task of sifting through a number of outstanding candidates. A very worthy candidate was selected to receive the scholarship, Mona Dai. I certainly hope this will be the start of a long tradition that will help the NIA's educational endeavors, efforts to generate new members and additional interest in collecting among the public. I am certain that many of you have family members or friends that could qualify for the NIA scholarships. Why not take a few minutes to review the requirements of the scholarships at the NIA website. I am sure we would consider it an even better achievement if a member of a collector's family was the recipient of the scholarship.

Generating new collectors, and particularly young collectors, I believe is a goal supported by everyone. Many reasons have been put forth as to why young people are not collecting in numbers they have previously. An article I read not long ago, indicated that the primary problem faced by young people is economic, two-tiered wage systems, student debt, lack of summer and part-time job opportunities, etc. This has eaten away or eliminated most leisure opportunities for most young people. What this means is we have to work harder to keep and find those younger collectors when we come across them and do everything possible to keep them as active collectors. The awards offered at the banquet were certainly an unforgettable experience for some of our newest collectors, Nikolas Mika, David Jett, Andrew Mika and Jeffrey Kraemer.

The summer is quickly drawing to a close. The roster of upcoming shows is full. Please attend the shows near you and support our hobby.



Matt Grayson





Executive Secretary

Steve Roberts | NIA #7935

Greetings Everyone



As this edition of Drip Points is immediately following the National in Kansas City, I'm sure that there will be a great deal of content; therefore, I'll keep my comments relatively brief. First, let me say that I am delighted to serve the NIA as the Secretary. And, while I am just getting started in this capacity, and have much to learn, please know that I am serving you, the membership. So, if you have a question or concern related to the NIA, please send me an email and I will try to assist you.

Next, kudos to Charles Brandon, Margaret & Darryl Wagner and the Missouri Valley Insulator Club for their incredible execution of the Kansas City National. The event was well planned and implemented flawlessly. Simple put, it was superb. If you were there and you didn't have a great time... it was your own fault.

Finally, I hope you are already making plans to attend next year's National in Nashville, Tennessee. It is being held in a great facility and I'm sure you will not be disappointed. Additional information concerning the show will be published in future issues of Drip Points and Crown Jewels of the Wire. So, as previously stated, start making your plans to attend! I hope to see you there.

Steve Roberts

NIA Annual General Membership Meeting Kansas City, MO.

By Steve Roberts

Friday, June 22nd, 2012

Lou Hall called the meeting to order at 4:15 pm. Lou welcomed everyone to the meeting and thanked them for their participation.

The Minutes of the 2011 General Membership meeting were published in the March issue of the Drip Point newsletter. A motion was made and seconded to approve the minutes. The motion was approved.

Lou asked the respective Board Members to submit their oral reports.

Secretary - Colin Jung advised that the Corporate Papers have been filed and are current.

Treasurer - Bill Rohde advised that the cash at the beginning of the fiscal year was \$32,600, and the balance at the end of the year should be approximately \$35,500. Additionally, Bill advised the membership that the Board had approved the new budget for 2012-2013.

Eastern VP - Matt Grayson shared that the hobby appeared healthy in the eastern region. He advised that he had attended several shows in the past year and the attendance was good at each of these shows.

Central VP - Bill Snell thanked everyone for their attendance at the Kansas City National. He advised the membership that the Boy Scouts would attend the show on Saturday. He asked that everyone please welcome them. Bill also shared that it had been a privilege and an honor to serve the NIA.

Western VP – Dan Gauron expressed his thanks to those who are hosting the Kansas City National and also thanked the attendees for their support of the National. Dan advised that he had attended several shows and observed that dealers had been flexible with their prices to encourage sales. Dan stated that a new CD had been discovered in the Western Region. The new CD assignment was 115.2. Also, a very rare porcelain was found this past year. Dan closed by encouraging the members to be positive, support the NIA and get involved.

1st Past President – Bob Stahr asked the membership to work outside of the box to involve new people in the hobby. He stated that the Hemingray plaque in Muncie, Indiana was a huge success. He is currently working on the Hemingray plaque at Covington, KY. Bob suggested that the next project may be the placement of a plaque at the site of the Fred Locke plant.

2nd Past President – Kevin Jacobson didn't have anything to report. Lou thanked Kevin for his work on getting the NIA approved as a 501 (c) (3) non-profit corporation.

Membership Director – Don Briel advised that the NIA membership is at an all time high. Our previous record was in 2008 with a total membership of 1719. Today our total is 1723. It is expected that this number will continue to increase as we are only half way through the year.

Lou spoke on behalf of the **Historian**. He asked the membership to please send hobby related items of historical interest to Miles McLall. He will inventory and store them.

Lou shared that the **Newsletter** had a new look and that Shaun Kotlarsky was doing a great job. Everyone agreed.

NIA Commemorative – Carolyn Berry asked everyone to consider purchasing a commemorative insulator. She stated that profit from this endeavor help fund the NIA.

NIA Show Advisor – Steve Blair stated that he has been working with those who have submitted proposals in preparation for future shows. If anyone is interested in submitting a proposal for either a Regional or National show, please contact Steve.

Philanthropy – Rick Jones shared that because of our 501 (c) (3) non-profit status, any donations, other than annual dues, are tax deductible. Please consider making gifts to the organization.

Product Marketing – Tina Rienstra stated that she brought a great deal of merchandise to the National. Purchase of these items help support the NIA.

Research and Education – Jacque Linscott Barnes spent several hours today during the show interviewing veteran collectors concerning their past experiences in the NIA and the hobby. She will continue this effort at future shows. Jacque is trying to gather this information before these "hobby treasures" are no longer available.

Rules and Procedures – Mike Doyle stated that he is using newer technologies (Utube, Facebook and Twitter) to communicate our hobby to the membership and to others who may have future interest in the hobby. Additionally, Mike said he is working on updates to the Membership Handbook.

Scholarship – Kay Bryant informed the membership that the NIA has awarded its first scholarship. She stated that the Scholarship Committee is making changes to the scholarship application to make it more relevant to the hobby.

Webmaster – Bob Berry is currently working on updating information related to glass insulators outside of North America. Additionally, he is updating the information concerning porcelain. He asked the membership to please send him information concerning these endeavors. Bob reminded everyone that dues and contributions can be made through the internet. Please review this information on the NIA website.

Old Business – During the past year the Board of Directors approved the following items:
The inclusion of the Calendar of Events in Drip Points. This includes shows hosted by NIA members.

Approval for members to submit one free personal (wanted) ad and one free classified (for sale) ad per year. (Printed together or separately in one issue of Drip Points).

Approval of quotes from Modern Litho-Print Company to print the 2012 NIA Handbook and to print the NIA Drip Points Magazine. This includes providing packaging and mailing services.

Approval for NIA members to place advertising in Drip Points
The Board approved the recipient of the scholarship award

New Business – Lou shared the following items which were approved by the Board in their meeting on June 21, 2012:
An opportunity/challenge has been offered to the membership. An anonymous donor will match all gifts/donations up to a total of \$10,000.00.

The Board approved the redesign and printing of the pamphlet “What Are Insulators?” This document will be sent to new members. Additionally, it will be given to anyone who expresses interest in the hobby and is searching for information. Copies will be sent to clubs as needed for distribution. The creator of this document has assigned the Copyright to the NIA. When updated, the revised document will give acknowledgement to Clarice Gordon for her generosity.

Dues for 2013 will increase. Individual and family dues will increase \$10.00. Junior’s dues will continue to be \$5.00. Club or Organization dues will be \$50.00. Clubs/Organizations will receive one ¼ page ad in one issue of Drip Points. The new dues are effective with 2013 subscriptions or renewals.

Lou introduced two new Board members. Barry “Bear” Spittler is the new Central Region Vice President. Steve Roberts is the new secretary.

Lou thanked Bill Snell, Colin Jung and Glenn Drummond for their service to the Board and their contribution to the hobby.

Lou reviewed the schedule of events for the remainder of the Kansas City National.

Lou opened the floor to the members for any questions or comments.

A question was asked concerning who is responsible to insure that the 501 (c) (3) requirements are met. Lou advised that a newly formed Finance Committee, which includes the Treasurer, will be responsible to insure that the NIA is in compliance with all 501 (c) (3) statutes.

Another member asked if a financial contribution is given to the NIA, will the donor receive a letter of acknowledgement? Yes. Lou advised that the donor would receive a letter from the President and Treasurer. Additionally, all donors will remain anonymous unless a donor wishes to receive public acknowledgement.

Dwayne Anthony shared with the members that Clarice Gordon is experiencing some health issues. Dwayne suggested that we send her cards of encouragement.

In closing, Lou announced that the 2013 National will be in Nashville, Tennessee, on July 19-21. Lou introduced the show hosts... Bill Haley, Ken Roberts and Steve Roberts.

At 5:10 pm Lou received a motion and second to adjourn. The motion was approved by the members.

Submitted By: Steve Roberts
Secretary



Membership Director

Donald Briel | NIA # 7218



Having just completed my first full year of retirement, this past year has allowed me to devote more time to the insulator hobby, among other things of personal interest. Jeanne and I have attended about 1 show per month since the Yuma show in February. We are looking forward to continuing that tradition in the future. About 1/2 of the shows we have attended are shows that were new to us. We have met many collectors for the first time, visited several at their homes, and just had a wonderful time making new friends. Collecting insulators is great fun, but the people we meet make the hobby one of the best hobbies we could ever want to be a part of -- Thank you!

The National show in Kansas City was absolutely fantastic. I can't thank the show hosts, Darryl and Margaret Wagner, and Charles Brandon, enough for their tremendous effort in producing a great show and the many side events that kept us busy the whole time. The whole event was well done from beginning to end. Anyone that missed this National missed a truly wonderful time.

I now look forward to the next National show in Franklin (near Nashville), Tennessee. This show is in very capable hands with Bill Haley, Ken Roberts, and Steve Roberts as show hosts. I'm sure their wives will also be recruited in the massive effort and need to be thanked as well. I hope they receive the tremendous support that this years National received.

The Summer edition of Drip Points said "Last Issue" near the address on the back cover. This was an error on the part of the printer and no memberships had expired, nor would Drip Points cease being sent. All NIA memberships are for the calendar year and end on December 31st. If ever in doubt about when your membership expires just check the upper right hand corner of your membership card and it will tell you when your membership expires. The Board of Directors extends it apologies for any confusion on this issue.

This is a record year for NIA membership. 2008 was our previous highest membership year with 1719 current members by the end of the year. This year we have 1744 current members as of this writing and renewals and new member applications are still arriving. Part of what is driving the increase in members includes new endeavors of the NIA. The NIA is now a 501c3 non-profit organization, it now offers annual scholarships, various projects are becoming a reality and promoting the hobby in general, and the current format of Drip Points has been dramatically enhanced. While all of these are good things and the right things to be doing, the cost of doing them is going up. At this year's board meeting, the NIA Board of Directors approved an increase in NIA annual dues beginning with renewals for 2013 and beyond. This is the first dues increase in many years and still keeps the annual dues rate very low. The dues structure is as follows:

Regular members (including families)	\$22.00
Junior members	\$5.00
Club memberships.....	\$50.00

It was also reiterated that insulator clubs must have current NIA memberships to participate in NIA benefits such as insurance through the NIA for their shows.

Please keep these new rates in mind when renewing your membership to save having your renewal returned for insufficient funds. Also, by renewing prior to the renewal notices going out in October saves the cost of sending the renewal notice. Keep in mind that donations added to your dues payment are probably tax deductible. Consider sending a little extra each time you renew. Consider donating substantially to one of the projects (Insulator company plaques, scholarships, color for Drip Points, etc.).

What a great hobby! Thank you for supporting the hobby and the NIA!

Donald Briel



Treasurer

Bill Rohde | NIA # 1219



National Insulator Association

2011 - 2012 financial statement

12 months ending Jun. 30, 2012

Beginning Balance \$ 32,634.00

Revenues

Membership Dues	\$13,268.99
Donations	\$11,036.40
Commemorative Sales	\$7,557.94
Hemingray Plaque Donations	\$3,313.66
Product Sales	\$3,208.05
Insurance Income	\$730.00
Scholarship donations	\$470.00
Miscellaneous Income	\$12.92
Total Income	\$39,598

Expenses

Drip Points	-\$9,667.73
Marketing Product	-\$4,500.46
Printing	-\$3,461.22
Membership Expenses	-\$3,414.11
Commemorative Insulators	-\$3,272.79
National Show Awards	-\$2,277.94
Taxes, Fees & Insurance	-\$1,841.06
Drip Points Postage	-\$1,335.18
Postage Membership	-\$1,258.37
Crown Jewels rebate	-\$1,054.00
Historian Expense	-\$964.35
Postage Product	-\$913.01
Board Expenses	-\$711.35
Advertising	-\$630.00
Show Advertising Rebate	-\$500.00
Research & Education	-\$420.00
Commemorative postage	-\$418.91
Scholarship Expense	-\$286.85
Hemingray Plaque	-\$50.35
Misc. Expense	-\$7.15
Total Expenses	(\$36,985)
Net Income	\$2,613
Ending Balance	\$35,247

Bill Rohde



Information Director

Michele Kotlarsky | NIA # 5370



I am still working on trying to find all 28 known Fishers found in Detroit. Please continue to ask around and report back to me so I may write an article on them. Owners can remain anonymous.

I am more than 1/2 way to finding them all. Also if you have any photos of Fisher insulators the Detroit kind, please forward them to me. I do know one of the person's who was part of the original find has recently passed away. It's getting harder and harder to get stories on this amazing insulator.

We are very sorry that the printer made an error if you didn't notice I am still sorry. They put Last Issue on the mailing labels of everyone's last sent issue of Drip Points even though we asked them not to put it on even those whose subscription had expired. We don't know why they did this, but it created some panic out there.



Michele Kotlarsky



Product Marketing

Tina Rienstra | NIA # 8045



Thanks to everyone to stopped by the NIA Products table at the National Show in Kansas City, MO. It was great to meet some new people and connect with some familiar faces. To me it as much about the people you meet as the insulators themselves. I had a great time selling NIA Products and you all made it so much fun for me.

Our brand new item is an outside decal for your vehicle. The white decals measure 5 1/2 x 6 3/4 inches and the color decals measure 4 1/4 x 5 3/4 inches. The white decal is \$10 and the color decal is \$7. Please add \$1.95 for postage. The next shows I will be attending will be Randy Wesner's Swap meet in Racine, WI in September, and the Springfield, OH show in November. Please email or call me to see if I have the item you have been wanting to purchase. I will be happy to bring it along to one of these shows for you to save on the shipping costs.

As of June 17th Bob Berry has added a pdf of the order form to the NIA website. It is on the "NIA Logo products for Sale" page. If it would just break your heart to tear it out of your Drip Points Magazine you can now print one out.

Please know that when you purchase a NIA item that you are also supporting the NIA while getting a great quality item.

Thanks again to Darryl Wagner and Charles Brandon and their team of helpers who made the National Show a complete success.



Tina Rienstra



NIA Promotions Chair

Jim White | NIA # 1127



Insulator Hobby Promotion:

You might be surprised to find that this article is not about the National Convention. I am sorry to say I could not attend this year and I am sure the largest part of this issue will focus on the great event. My article touches on a local show and the events that followed.

For the last two years Kim Borgman has hosted a show in Lebanon, Indiana (just north of Indianapolis). His show has been successful due to location and the fact that he has welcomed our “collecting brothers”, the bottle collectors.

When I started collecting in the late 1960s, bottle shows were a large part of the how one acquired glass. Those were the days when “for sale and trade lists” were snail mailed. We certainly have advanced since then. I do not miss those days because the lists were tons of work and expense.

As a result of this renewed contact with the local bottle collectors, I recently joined the Circle City Bottle Club. Many readers probably belong to a local bottle club. Our club started only a few months ago when three privy diggers / bottle collectors decided to pursue a monthly meeting. It has grown considerably in just a few months. A typical meeting will have 20+ people.

We do a “show and tell” each month and also have a featured speaker; but the club has established a goal of growth. To that end, we are currently pursuing a number of display venues. We are currently putting together a traveling display that will offer education about bottles, milk bottles, candy containers, and I am sure we will get some insulators in there too.

The first target on our hit list was the local libraries in the nine county Greater Indianapolis area. We have already scheduled a number of locations in one County and I just received an email confirming the ability to place a display in our State Historical Museum.

If the train hasn't hit you yet, let me make it clear....one collector or several can undertake this venture. All the display venues we have found are secured. We started with libraries and working our way to historical venues. Schools could also be on the hit list.

We found that we have enough loaned material to fill the largest display venue and can reduce the display to fit smaller cases.

Think of all the visitors to a library, a school, church, etc. that could learn about the insulator hobby. For those show hosts, this is another activity that can precede your show and promote the show to the public. It can be a great teaser to get your attendance increased.

I hope some of you will consider this activity. It can be a real learning experience if you want to create some educational materials to accompany the display. I also suggest that if a club or group is doing this activity, a contribution of an insulator book to the library can be a great idea. Put the club contact information in the book so the read can find someone local.

Share your knowledge and your love of glass.

Jim White



Philanthropy

Rick Jones | NIA # 201



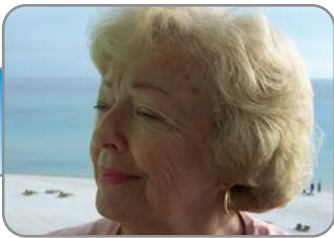
As fall approaches, it's a good time to be thinking about a donation to the NIA. Donations where no goods or services are received in return are tax deductible to the fullest extent of the law. Check with your financial or tax advisor to see how you can donate to the best tax advantage.

Another great way to donate is to give your collection or a part of it---or even a single insulator or related item---to the NIA. You'll be required to state the value since the NIA is not allowed to establish value on any gift of a noncash item. If audited, the NIA would be asked to show evidence that the donor used some established and traceable form of declaring value that was consistent with current fair market value such as the Price Guide or recent sales activity (ICON, eBay, etc.). The NIA has the right to accept or deny any gift, especially if it's an item that they feel cannot be easily converted to cash.

Remember that any donated cash or item---unless it is specifically instructed otherwise by the donor---may be used by the NIA for any of its charitable purposes, but no board member, officer, advisor, committee member, or NIA member can benefit monetarily from any donation to the organization. This should ease any distrust held over from the days of the good 'ole boys when many NIA members were skeptical about the financial activity of the board. Such activity is now controlled and monitored by the IRS.

I hope to see many of you at The Springfield Experience (Mid-Ohio) in November.

Rick Jones



Research & Education

Jacquie Linscott-Barnes | NIA # 1380



Wow!!! What a National we had in Kansas City, MO. The show hosts went above and beyond in planning the convention, show and sale. I can not say "Thank you" enough to Charles Brandon for opening up his home/collections to share with the collectors. It was awesome!! And to Darryl and his wife for the picnic and fireworks at his home, another equally big "Thank you". The show pre-planning and follow-through were very evident. Everything went so smoothly.

Now we can look forward to the July 19-21, 2013 44th Annual NIA in Nashville, TN hosted by the Dixie Jewels Insulator Club with Bill Haley, Ken Roberts, and Steve Roberts at the helm. This show will be well attended so get your reservations (all of them) made early.

From the Research and Education Advisor.....as you know I have embarked on a project that is dear to my heart. Preservation of an Oral History of our Collectors was started in Kansas City. With the assistance of my grandson and CD#102 collector, Clay Bledsoe, we were able to interview and record seventeen (17) of our collectors during the show on Friday and Saturday. It is my intent to have at the 44th NIA, DVDs with their interesting and informative experiences that they related to me during the interviews.

As for the Education part of my duties.....I have been in touch with various education departments across the USA who are assisting me to get the word out to classroom teachers that there are lesson plans on our web site to assist them in preparing a presentation with hands-on materials for their students.

If you have questions or ideas about either of these projects, please contact me at my email: bluebellwt@aol.com
See y'al at the next show!!



Jacquie Linscott-Barnes



Scholarship Committee

Kay Bryant | NIA # 4099



After discussion with members, the NIA board and other committee members it has been decided to alter the format of the scholarship program. Both scholarships will remain- the academic award of \$1000 and the vocational award of \$500.00. It is felt that this process will attract more applicants.

Applicants will be asked to submit a 300 word essay that will demonstrate how their career path will be related to the NIA mission statement and goals. Judging criteria and application information will be on line at nia.org.

All of the process can be completed on line following the instructions on the NIA web site. There will be adds in the Crown Jewels and Drip Points. March 1st will be the deadline for submission of applications.

The scholarship information will appear on scholarshipexperts.com web site. This is the most popular site visited by high school seniors. Other sites will also be investigated. Email information will be sent to many of the lineman schools throughout the country in an effort to publicize the vocational scholarship.

We ask each member to keep this great opportunity in mind and talk about it with family, friends and fellow members. We need the help of all the members to make this a successful program. We especially need to publicize the vocational scholarship since we did not have one application for that last year.

Don't forget the scholarship fund is a great way to remember a member or publicize the good work your club is doing. It is also a great way for a business associate to demonstrate their support of the hobby. All donations are tax deductible. Please mention this at your club meetings and shows.

Kay Bryant





NIA Academic Scholarship Fund

NIA Scholarships are available for a \$1000 academic scholarship and a \$500 vocational scholarship.

Write a 300 word essay and earn the scholarship. Go to <http://www.nia.org/scholarship/> for all the details and application.

These scholarships are to encourage the growth and public awareness of the hobby.

It is as easy as that, so hurry!

2012 NIA National Show Report

By Charles Brandon and Darryl Wagner

The blur of what was the second half of 2011 and first half of 2012 went into overdrive early, Thursday, June 21 at the Expo Center with Darryl and myself meeting in the hall going over the last of the details. As tables were being set up and a few NIA Officers sticking their noses in awaiting the kickoff of their meetings, Darryl and I split up heading to our separate ends of the city in preparation for extracurricular activities.

I had previously placed flyers in my neighbors' doors warning them of their normally quiet neighbor filling the cul-de-sac with cars and busses making regular deliveries and pickups. I prepared for the onslaught of humanity at my home while Darryl assisted dealer setup and made last minute show tweaks.

As I was preparing my neighborhood for the invasion, set up at the hall was a hustle. Making sure that table and skirting set up was proceeding properly, then bringing in stanchions, commemoratives, dealer packets, raffle items, etc. At 4:00 pm we started checking in dealers and attendees, as they needed their tickets for the first bus run to see my collection. At 5:00 pm dealer unloading and display set up began. We had a total of 140 dealer spaces, 25 displays, 3 of which were multiple tables and 3 show displays.



Photo Credit: Charles Brandon

Folks started arriving at my home at about 4pm and there was a steady stream of people for the next 6 hours interrupted only by extra surges as busses unloaded. Attendees seemed pleased to make the trip across the city and there were a few people that simply had to sit down as they declared they were overwhelmed at the sight of nearly 9,200 different glass insulators and commemoratives. What group of people in what hobby could you have somewhere in the area of 400 people come thru a member's home and not have a single negative incident??

Interestingly, some of my neighbors decided the flyer in their door was an invitation to come and join the party. Little did they know..... I also learned something new – the doctor that lives just a few doors away has a world renowned collection of Lego sets! “Why – that’s crazy! Who would ever collect “X” “?”



Photo Credit: Michael S. Green

Friday began with the normal buzz of dealers and exhibitors early arrival and the show went into high gear. NIA members attending the first day provided a nice stream of buyers and gawkers. Everyone seemed happy with the accommodations – with the one tiny flaw being the hall was a little cool (If I had been a good show host, I would have found a jacket for my friend Lynda!). Jeanne and Dennis Weber proceeded to kick off the raffle action with many nice items being donated by hobbyists from far and near. This is always a nice addition to a show. The electric blue CD 257 Mickey Mouse reunion was a success with somewhere between 50 and 60 mice in attendance. They reminisced about the old days carrying the DC cables that powered the trolleys down the tracks running thru the Waldo and Brookside areas of the heart of Kansas City. Displays were incredible and dealers reported sales being brisk. The day at the hall wound down with the show closing and the annual NIA meeting taking place.

After the NIA meeting, it was time for Family Night. It was nice to be able to have close to 160 collectors together, just to relax. No sales, no hustle, just good food, good conversation, great weather and good entertainment. At 6:15 pm the first bus run loaded and headed towards the Wagner residence only 8 miles away. People were so eager to get there that they were standing on the first two busses. Backyard Burger had burgers,



Photo Credit: Kevin Jacobson

brats, chicken, hotdogs, various salads and drinks waiting for everyone. We must have been hungry because they said we went through enough food that would normally feed 200 people! The weather was a blessing. It was in the 80's with a light breeze and a great time to relax. Around 8:15 pm we headed towards the pond for the catfish feeding. Although they are normally used to just one person being there when they feed, they did come up and give everyone a little show. As dusk slowly fell, the fireworks set up came to an end and about 9:35, the first shot was fired. As you can probably tell by the comments that have been made and the videos that have been posted, it was quite spectacular. The proximity to the shoot is a big plus, giving the feeling that you were right underneath them. Towards the finale, there was a cluster of "willows" which made everyone feel that they were in a bowl with fireworks raining down around them and then the finale itself. It was a great ending, to a fantastic evening.

Saturday began with general public wanting to get in early. We had numerous attendees that had never been to an insulator show come in from the KC area as well as from locations all over the country. I got to meet many collectors that I had only corresponded to by email or eBay. Raffles were going on, sales tables busy, mice chattering, research projects were underway, Anna Adams painting classes were abuzz, and then, maybe the surprise of the show – pleasant music started.



Photo Credit: Jack Snyder

MVIC and NIA member – Charlie Maiseroulle started strumming his guitar. Then, someone gave Duane Davenport a microphone. Charlie and Duane started playing and singing as if they had played together for decades. It was incredible. Activity throughout the hall would stop every time they would take the floor. The only part of this that was planned was that Charlie had asked if he could play a few tunes in the corner where people would take rest breaks. These 2 gentlemen were clearly the "Off



Photo Credit: Kevin Jacobson

Insulator Topic" hit of the show – in my humble opinion.

The day ended with a great meal of BBQ with all of the best sauces available to try from the BBQ capital of the universe only to be topped off by wonderful and emotional tributes to displayers, show hosts, and most of all:

- The NIA Presidents Special Recognition:** Colin Jung, Bill Snell, Jeff Creamer, James Bancroft, Shaun Kottlarsky and Modern Litho.
- NIA Outstanding Service Award:** Gus Stafford
- NIA Hall of Fame Inductees:** Woody Woodward, Marilyn Albers, and Jack H. Tod
- NIA Lifetime Membership Award winners:** – Dennis and Jeanne Weber.

Sunday concluded the show with more sales, raffles, music, camaraderie, etc. There was some (could have been more) research conducted, the NIA as well as MVIC 2012 Commemoratives were a big hit with some of the styles of MVIC 2012 Commemoratives selling out in minutes. If you were unable to make the National, you still have an opportunity at show memorabilia. There are some show bags, which are great for "green" shopping bags. These may generate conversations in public that might lead to new collectors or more insulators. Also available are decks of playing cards with the show picture of the electric blue Mickey on it. There are also several styles of Commemorative insulators available. These are posted on ICON for sale list or contact or email inquiries to cbrandon@kc.rr.com.



Photo Credit: Kevin Jacobson



Photo Credit: Michael Doyle

Many, many dealers reported their best sales ever at an insulator show. They were happy. Folks loved the displays and accommodations. Mice were happy to visit with each other. Apparently, there were some nice walk-ins that went unnoticed at the admissions table and hopefully we recruited some new insulator collectors into our wonderful hobby.

This report would not be complete without acknowledging the hard work and team work of the MVIC members as well as other NIA members from around the country who also helped. They diligently manned the admissions table, worked on advertising, distributed show notices, provided security (24/7 from Thursday night to Sunday late day), worked on raffles, helped set up and tear down, drove busses, picked up, hauled off, and were general gofers. I don't want to commit the sin of omission, but

very special thanks goes out to Margaret Wagner for her tireless efforts, Bill Snell who made himself available for numerous jobs, and especially, our special consultants, Dennis and Jeanne Weber and Larry and Pat Whitlock. This show would not have been a shadow of what it was without all of these folks who never once uttered a discouraging word.

Thank you to all of those who offered such encouraging remarks! May the memories and friendships of this show last for many, many years to come!

Darryl Wagner and Charles Brandon

Co Hosts 2012 NIA National Show

Editors note: Be sure to also check out our National coverage on our website <http://nia.org/nathist/2012.htm>



Photo Credit: Michael Doyle



Photo Credit: Michael Doyle

Photo Credit (Hemingray Display top right): Bob Stahr

The 2013 NIA National July 19-21, 2013

By Bill Haley

Make Plans to Attend the 2013 NIA National July 19-21, 2013



Everyone is invited to the 44th NIA National Convention and Show on July 19-21, 2013, to be held in Franklin, Tennessee, just 10 miles south of Nashville. The show will be held at the Franklin Marriott Cool Springs, 700 Cool Springs Blvd, Franklin, TN 37067, an all-inclusive conference facility located within 2 blocks of I-65 and a 20-25 minute drive from the Nashville International Airport. Show hosts are Bill Haley, Steve Roberts and Ken Roberts and the Dixie Jewels Insulator Club will be the show sponsor.

Nashville and Franklin have much to offer you and your family within easy driving distance from the convention facility. Choose from the Grand Ole Opry, Country Music Hall of Fame, Musicians Hall of Fame and Museum, Nashville Sounds AAA baseball, Tennessee Performing Arts Center, the Tennessee State Museum, the General Jackson Show Boat, numerous Civil War historical battlefields and more. Golf and a jogging trail are nearby. If you feel the need for shopping, the Cool Springs Galleria Shopping Mall is very close.

All scheduled meetings and the awards banquet will be less than a one minute walk from the show hall and parking around the conference facility is free. The 13,550 square foot Champion Ballroom show hall has space for over 130 dealer's tables and at least 25 displays. It is in the same building as the hotel, as are Lorraine's Restaurant, The Stirrup Cup Lounge, Coffee, Etc., an indoor swimming pool and whirlpool, exercise room and business center. High speed internet access will be provided all participants. Concierge services are also available.

We have secured a large block of rooms, all at an affordable rate. A room reservation code will be available after August 1, 2012 and you'll need to mention the National Insulator Association when making a reservation. As soon as this information becomes available it will be widely distributed in insulator publications and on the web. The show packet will also be updated as information comes in.

Over 40 sales tables were reserved at the Kansas City National in June. As an incentive to reserve early, six foot tables with tablecloth and skirt are available for \$45 each if reserved by May 31, 2013. After that the price will be \$55. Electricity will be an additional \$25 per table charge. Each table will be furnished with two free chairs. There will be no charge for display tables.

Reservations for sales tables, displays, the awards banquet, show directory ads and raffle donations are currently being taken. The show packet is available via e-mail or you can opt for a "snail mail" copy. We will definitely have them available at the Mid-Ohio show in early November and at several other shows and Dixie Jewels swap meets in the upcoming year. We hope you'll mark the calendar right now for July 19-21, 2013.

To receive a show packet, please feel free to contact show hosts.



Bill Haley
wgh@tnaqua.org
(423) 326-9248

Ken Roberts
kroberts@apprser.com
(256) 656-1636

Steve Roberts
Steve_Roberts@comcast.net
(615) 419-7905

President's Special Recognitions

Colin Jung

Colin has served on the Board of Directors the past 4 years as Executive Secretary.

Bill Snell

Bill has served on the Board of Directors the past 4 years as Central Region Vice-President and this last year as Chairman of the Nominating Committee.

Jeff Kraemer

Jeff joined ICON in January of 2009. He is 17 years old.

He has a website: pelzerinsulators.com recording the history of Pelzer, S.C.

James Bancroft

James is from Smethwick, United Kingdom. James represents the international collecting community. He holds NIA membership #8000. He has been an ICON member since October of 2001. He also maintains a website, www.myinsulators.com/ukinsulators/. Here you will find photos of his travels to Ireland, France, Germany, Hungary, Sweden, Canada, and the U.S.A.

Shaun Kotlarsky

Shaun is the editor/Publisher of our Drip Points newsletter/magazine. He is responsible for getting the articles and photographs formatted and sent to the printer each quarter. He is responsible for creating the new look to the magazine.

Modern Litho

This is the company that prints Crown Jewels of the Wire Magazine and our Drip Points magazine. They also printed the 2012 edition of the NIA Membership Handbook. They address, polybag, and get each issue to the post office. 2012 marks the 75th anniversary of Modern Litho. They are located in Jefferson City, Missouri. On May 24th they unveiled (for you "Tim the Toolman" types) a new 8-color Heidelberg Speedmaster XL 105 40" perfecting press. They say they got it just for us!

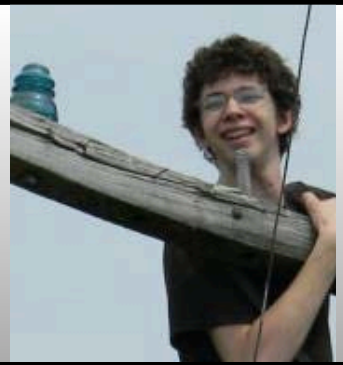
Accepting our appreciation for Modern Litho is their Customer Consultant, Cindy Replogle.



Colin Jung



Bill Snell



Jeff Kraemer



James Bancroft



Shaun Kotlarsky



Modern Litho (Cindy Replogle)

NIA Hall of Fame Inductee | **Jack H. Tod (NIA#13)**



Jack passed away on September 8, 1990. He was employed with Motorola Research Labs in Phoenix, AZ after graduating with an electrical engineering degree. Jack was also a prominent coin dealer in the U. S. and apparently was very successful. In the 1960's he retired from Motorola after selling his coin business.

He was also very interested in the local Indian culture and often demonstrated basket weaving techniques.

Jack became interested in porcelain insulators some time around the mid 1960's. He was very inquisitive and started researching insulator manufacturers. He made many trips East to old plant sites to dig around for insulator shards and do research in area libraries and museums. He visited and corresponded with managers at all the major insulator manufacturers at that time and they helped him tremendously with what they could find in old files.

Jack's first book, Porcelain insulators Guide Book for Collectors was published in 1971. It laid out a system of identifying and cataloging Unipart pin-type insulators using U-numbers. The book contained scale drawings, which Jack made himself, of more than 900 insulator styles plus histories of all manufacturers and the markings they used on insulators. In 1976, he published the 2nd edition of the book and, in 1988, the 3rd edition with more updated material.

In 1977, the culmination of years of research and examining old insulator factory sites Jack published his second book, The History of the Electrical Porcelain Industry in the United States. Jack's curiosity led him to acquire a huge amount of information that was quickly being lost to time. His own words describe why he wrote the book:

"This book was also born out of fear – a fear that the vast amount of data I have accumulated might be accidentally lost to future historians. I might die, or the house containing the files might burn down! It thus became of paramount importance to stop being curious long enough to draw a line on the research and publish the key information already at hand."

In 1985 he also published a book about the more important insulator related patents: Insulator Patents 1880 – 1960. This is a publication of his entire personal file covering 695 insulator patents. Elton Gish has taken Jack's patent research and expanded it to more than 2400 patents.

Jack started editing the Porcelain Insulator News column in November, 1971, which appeared regularly in the hobby magazine, Crown Jewels of the Wire. He continued as editor until his last column appeared in the June, 1984 issue.

Jack helped Marilyn Albers with her books on Worldwide Porcelain Insulators by making all the scale drawings and laying out the U-chart for foreign porcelain insulators. In her announcement of the new foreign glass chart titled Glass Insulators from Outside North America, Marilyn wrote, "Without Jack Tod's beautiful drawings there would not have been a design chart at all, so I am most indebted to him for his help."

When Jack and Marilyn unveiled their book Worldwide Porcelain Insulators – 1986 Supplement, Marilyn also wrote "Now you will be able to see a total of 230 scale drawings of foreign glass insulators, beautifully done by Jack, as well as representative traced markings."

Jack also served the NIA as Chairman of the By-Laws Committee from 1976 to 1984.

He has been duly recognized for his contributions, having received the NIA Outstanding Service Award in 1979 and, together with wife Caroline, the NIA's highest honor, Lifetime Membership, in 1984.

When Jack died his wife asked Elton Gish to present the Jack Tod Memorial Award in his honor.

The award is presented for the Best Exhibit Using Porcelain Insulators and is based on educational appeal.

NIA Hall of Fame Inductee | Marilyn Albers (NIA #541)



In February of 2010, the insulator hobby lost one of its finest jewels, Marilyn Albers. Marilyn was born in Libertyville, Illinois in 1927. In 1945, she met “the love of her life” Bill at the University of Colorado in Boulder from which they both graduated. They married in 1949. Bill’s work in oil exploration took them throughout the United States and Canada and eventually to Houston, Texas. They were blessed with six children, and she became the grandmother of twenty grandchildren and the great grandmother to five. Marilyn’s hobbies included playing classical guitar, Girl Scouting, running, sewing, and collecting insulators. She was an incredible hostess to all who visited and, in the finest Texas tradition, was one of the most gracious ladies you could ever know. In the decades preceding her passing she was one of the most influential and prodigious contributors in the history of insulator collecting.

Her collection began in 1973, like for so many of us, with a stop at an antique store. There was a window display of many colorful glass insulators and husband Bill gifted her three pieces for her birthday. Bill probably came to wonder what type of monster he had unleashed, after such a harmless beginning, because

Marilyn’s insulator collection would ultimately number in the thousands.

Starting with a general glass collection, Marilyn subsequently developed an affinity for foreign insulators of all types and became heavily involved in collecting, researching, and documenting all she could discover about them. She traveled throughout the world visiting collectors, acquiring specimens, and conducting research. In 1981, with the help of Woody Woodward, Marilyn compiled the book “Glass Insulators from Outside North America,” a companion book to “Worldwide Porcelain Insulators, which she co-authored with Jack Tod the following year. 1986 saw the publication of “Glass Insulators from Outside North America, First Revision” (Albers/Woodward) and “Worldwide Porcelain Insulators, 1986 Supplement” (Albers/Tod). These references remain the standard works on the subject of foreign insulators thirty-plus years later.

In addition to her books, Marilyn became the Foreign Insulators editor for Crown Jewels of the Wire magazine in July of 1979. She continued to serve in this demanding role until December of 2002, a period of over 23 years. The depth of her commitment can best be realized by searching the Crown Jewels online archives where the name Marilyn Albers produces an astonishing 379 hits!

Marilyn served the hobby in many ways other than her research and writing. She was active in several local clubs as well as the NIA which she served as Awards & Recognitions Committee Chair (1980 -1982), as our only lady President (1982 – 1984) and as Central Region Vice-President (1991 – 1994).

She has been duly recognized for her contributions having received the NIA Outstanding Service Award in 1982 and together with Bill, the NIA’s highest honor, Lifetime Membership, in 1988. The NIA has also honored Marilyn by naming the award for the best competitive display at the National Show in the “Foreign” category the “Marilyn Albers Memorial Award.”

She assisted with many local shows and was a co-host of the two NIA National Shows held in Houston, Texas, first in 1988 and again in 1994. Marilyn was also a prolific exhibitor at dozens of shows where she consistently developed some of the most creative displays ever assembled. She was a selfless mentor to countless collectors who sought her advice and assistance.

Husband Bill has stated: “Joining Jack Tod and Woody Woodward in the NIA Hall of Fame place’s her in the company of two men that nurtured her love of the hobby.

NIA Hall of Fame Inductee | Nathan R. Woodward



Nathan R. Woodward was born in National City, California in 1927. He lived in western Oregon during the Depression and early war years. It was there that he first noticed insulators and began collecting them at the age of 8. As he grew a little older, he mastered the art of pole climbing. The man responsible for line maintenance in the area had decided that Woody was a potential insulator thief. And, if he ever saw Woody even looking at a pole, he would stop his Model A Ford in the middle of the road and deliver a scolding!

At age 15 he left home to work in Salem, Oregon. At age 16 he was living behind a restaurant operated by two older sisters who started calling him “Woody,” and it has stuck ever since.

Woody moved to Dayton, Washington, Hillsboro, Oregon, and Corvallis, Oregon, working for Southern Pacific Railroad. Then came two years in the Army, from 1950 to

1952. Once out of the Army, Woody went to Portland, Oregon, working for the Union Pacific Railroad. In Salt Lake City, Utah he worked for the Denver & Rio Grande Western Railroad. Moving to Los Angeles, California he worked for the Atchison Topeka & Santa Fe and the Southern Pacific Railroads. He headed on to Chicago, Illinois, and worked for the Chicago Milwaukee St. Paul & Pacific Railroad (The Milwaukee Road). These were followed by other jobs in Chicago, Houston, back to Chicago and then back to Houston where he retired in 1993.

His work years can be summed up this way: he held numerous odd jobs, and worked for five different railroads over a period of ten years in six different cities. During this time there were weeks or many months wandering, drifting between odd jobs, visiting nearly every city and state. Often he would be employed only two or three months out of a year, and be “on the road” the rest of the time. Many of the insulators he observed were seen from the top of a boxcar! He once shared with Clarice Gordon: “This is not the choice location. A flatcar, gondola, or empty boxcar, if the door is open on the same side as the pole line, is less hazardous and gives a good view. On the other hand, riding the running board of a tank car is no doubt the most hazardous, but I’ve done plenty of that as well.”

It was during those years that Woody collected most of the historical data on insulators, having begun collecting in earnest in 1951. Serious research began in 1955, and really got off the ground in 1956, with numerous hours spent in the patent files in the Los Angeles Library. After meeting William McLaughlin, Woody subsequently visited every location he could identify with the manufacture of insulators. It was from this research that the 1965 Report was compiled.

Woody has stated “My first visit with William McLaughlin was on July 24, 1956. We visited several more times, and continued to correspond through the years. I have two fat files of letters from him, and never threw away a word he wrote. Woody met many other old-timers who were able to provide valuable insight into various manufacturing operations. There was Goody Godwin, the last member of the Gayner family to remember insulator production; Charles J. McHale, who, in his 90’s, described vividly the Harloe insulator plant; William H. Loyd, retired secretary-treasurer of Lynchburg Glass Corp., who supplied Woody with complete remaining company records; and William Brookfield. These are only a few of those who helped to make the picture as complete as it is.

In the 1980s Woody made two trips to England. He spent about ten days each time, courtesy of a fellow Mensa member with whom he had been corresponding.

As most insulator collectors know, Woody developed the Consolidated Design (CD) Number System now universally accepted as the standard for glass insulator identification. The idea was born probably in 1951. Woody has stated: “At the outset I developed a CD system that I used for a year or so, but it didn’t suit, so I scrapped it and started the system we use today. The system we use today was finalized in 1953 or 1954.” Every different threaded glass pin-type insulator style found so far has been assigned its own CD number by Woody, and he is the only person with the authority to issue new numbers.

Public use of the CD numbers was first initiated by someone other than Woody in 1965, when early collector Helmer Turner asked for and received a list of the numbers for use in his personal collection. It was later through his efforts that the CD numbers began to come into general use. They first appeared in Woody's 1967 Report.

Woody's literary contributions to the hobby are many. He has authored five books and co-authored two others. His first one was "The Glass Insulator in America, 1865-1965 Progress Report," which was soon followed by "The Glass Insulator in America, 1967 Report," 1969 Report, 1973 Report, and 1988 Report. With the exception of the 1965 Report, which was only text, the books contain scale drawings of the CD numbers. "Glass Insulators from Outside North America" was co-authored by Woody and Marilyn Albers in 1986, with the "Second Revision" published in 1993.

For many years, Woody volunteered to answer questions related to insulators through the pages of Crown Jewels of the Wire. His first column, "Questions Answered," appeared in November, 1969. At times he also answered questions in a column called "Research Division." In December, 1986 his column was renamed "Ask Woody." Through these columns Woody has answered hundreds of collector's questions, sharing his vast storehouse of knowledge with others. He is a walking encyclopedia of insulator data, and willingly dispenses it to anyone who writes for help.

In addition to the question-and-answer columns, Woody has written at least eight articles for Crown Jewels of the Wire, which includes several obituaries, articles on insulator colors, and the use and explanation of CD numbers, among other subjects.

The Lone Star Insulator Club presents an award in Woody's name. In 1992, the club initiated the annual N. R. Woodward Literary Award. This award honors one writer each year for the published article that best demonstrates research or promotion of the insulator hobby.

NIA Outstanding Service Award



The "Outstanding Service Award" may be presented to an NIA member who has performed outstanding service for the NIA and contributed substantially to the insulator hobby.

This year's recipient's contributions to the hobby first appeared in the 1995 Price Guide. He has created all of the line drawings (profile and section) that have appeared in the price guides since. There are over 700 drawings in the current 2011 Price Guide. A couple of hundred of those drawings were created specifically for this edition. Many of these are included in the Appendix titled "Sample Insulator Style Variations within a CD Number."

The 2011 Price Guide author, Don Briel, has stated in the "Acknowledgements" section: Our recipient, "has provided all of the insulator drawings. Many were in the last Price Guide, but he also donated numerous hours in creating dozens of new drawings and improving older ones."

I learned from John McDougald that the cover graphics for the price guides from 1995 to 2007 were created by our recipient. The cover graphics used for the 1998 National in Williamsburg, VA and the 2003 Western Regional in San Jose, CA also were done by our Recipient.

He was a co-host of the 1998 NIA National in Williamsburg, VA.

He is a member of the NIA Rules and Procedures Advisory Panel.

He is the President of the Chesapeake Bay Insulator Club.

He is currently Chief of Staff, United States Military Academy, West Point.

This year's Outstanding Service Award is presented to NIA Member #8871, Col. **Gus Stafford**.

NIA Lifetime Membership Award



The NIA Lifetime Membership Award is the highest honor that can be given to a fellow hobbyist. Recipients include NIA members who have donated significant portions of their lives for the betterment of collecting. The effort taken to recognize those who have given hundreds or thousands of hours and/or dollars to the hobby should not be taken lightly.

Lifetime Membership is for a couple, as the spouse is often involved, or at least very supportive of the primary person honored. In some cases, the spouse is also involved in the hobby in a formal capacity and, in that case, the contributions of both people are recognized.

In keeping with tradition, I will be using “He, She and They” during this presentation.

“She” was born on a farm near St. Joseph, Missouri in 1948. After graduating from the University of Arkansas, she returned to St. Joseph and became a high school math teacher.

“He” was born in St. Joseph in 1947 where he has lived all his life. After military service he went to work for Southwestern Bell Telephone Company in 1966.

“They” met in the fall of 1971 and were married in St. Joseph in 1973.

“He” first became interested in insulators in 1969. At that time, he had no idea that such color and variety existed. In 1978 he met an active collector who introduced him to Crown Jewels magazine, Milholland’s book, and the NIA. That collector has since become their close friend. Quoting our recipient, “I owe Charles Brandon for getting me started seriously collecting.”

Although “She” likes insulators, she has also collected cookie jars (about 120), quilts, crockery, and kitchen primitives.

“He” also is a multiple collector. He has collected telephone company advertising items, Bell paperweights, porcelain signs, employee badges, pocket mirrors, telephone company china, cast iron telephone trucks, buttons and pins, quilt lightning rod balls and, with that much stuff, DUST.

“They” attended their first National in 1979, in Denver, Colorado and have missed very few since.

“He” has served as President and Vice-President of the Missouri Valley Insulator Club.

“She” has served as Secretary-Treasurer of the Missouri Valley Insulator Club. She also edited the club newsletter until 2007. She is currently involved in archiving the club history.

“He” served as NIA Central Region Vice-President from 1985 thru 1988.

“They” have hosted numerous local shows in St Joseph. They were co-hosts for the 1991 NIA National in Cedar Rapids, Iowa, and again in 2009, for the NIA National at Coralville, Iowa.

They share 33 years as members of the NIA, He is NIA #1889 and she is NIA #1954.

In “Bea Lines,” February, 1990, Crown Jewels of the Wire, author Clarice Gordon wrote: “[They] are very friendly people, and they always bring lots of laughter and fun with them to every show they attend.” This year’s Lifetime Membership Awards go to



Jeanne and Dennis Weber.

NIA Scholarship Award



In order to encourage growth and public awareness of the insulator hobby through collecting, dealing, and educational endeavors the Association has established the NIA Scholarship Fund. Grants may be awarded as an Academic Scholarship in the amount of \$1,000.00 and/or a Vocational Scholarship in the amount of \$500.00. An Academic Scholarship is renewable for one additional year upon reapplication by the recipient. A Vocational Scholarship is not renewable.

It is the intention of the NIA and its Board of Directors to award at least one scholarship each year. Gifts to the scholarship fund can be made at any time and in any amount.

Our Scholarship Committee Chair, Kay Bryant, received 28 applications for the academic scholarship. After much deliberation by the committee, they submitted their selection to the Board of Directors for final approval.

The person receiving the first NIA Scholarship Award of \$1,000.00 is Mona Dai.

Mona is from Valley Park, Missouri. She graduated 2011, first in her high school class of 430. Her Cumulative grade point average was 4.745. Extracurricular activities included science fair, robotics and varsity tennis. She is enrolled full-time in Duke University where she has completed her freshman year. She is pursuing a Bachelor of Science degree in Environmental Engineering.

Her work experience includes Research Assistant for the Duke University – Department of Civil and Environmental Engineering. Here, she is helping research, design, and build an up-flow anaerobic sludge blanket digester which has the potential to be implemented for waste processing in third-world countries.

She was a Student Researcher during the summer of 2010 at the NASA Missouri Space Grant Consortium – UMSL Physics & Astronomy Department. She worked in a laboratory analyzing molecular gas emission from comet T7 using infrared spectroscopy.

She was unable to be in attendance at the NIA Awards Banquet because she was in Uganda during the summer, volunteering for a sustainable agriculture project sponsored and paid for by Duke University.



Get Drip Points via Email to enjoy these extra benefits

- Clickable email and web links
- Readable on any device that can read PDFs, Including Mac, PC, iPad, iPhone & iPod touch.
- Go green, save a tree.

To switch, email: **Donald Briel** membership@nia.org

Jim's Trading Post

By Mike Doyle



As some of you already know, Lou Hall and I drove from California to Missouri for the NIA Convention. We took the trip lightly and in so doing stayed off of the interstate highways as much as was practical for the geography. As is our habit, we stopped and visited museums, shop owners, farmers, wide spots in the road, historians, and collectors across the western and central USA. During one such visit on US-50 in Austin, Nevada we met a shop owner with whom we have had quite a few dealings. This is a short story about that meeting.

Insulators at Jim's Trading Post are all best condition entry level collector quality or above and they seem to be reasonably priced for their superior condition. The shop features very high quality silver and turquoise jewelry, Insulators, Whiskeys, Bitters, Sodas, and Inkwells. The original design jewelry is the best of its kind in my opinion. The shop also features sparkling minerals, interesting rocks, colorful glass bottles and nicely appointed Indian craft work items.

Jim works long hours at a nearby turquoise mine that is his 'bread & butter' and he really enjoys bottles and insulators. Alice is Jim's assistant in the shop and they make quite a team. They are wonderful story tellers and always willing to trade and deal. If you have good stuff to trade then take it with you to Austin. They'll even deal by phone and email. If you see something in these pictures that you'd like to know more about then feel free to give Jim and Alice a call or send off an email. If you want to talk serious trade, I can tell you Jim is always looking for best condition Mickeys, Purple Tolls, Whitall Tatum #1s, and Carnival Pyrex pieces. Just sayin.....



If you are heading through Nevada you will really enjoy a visit to tiny Austin which is an 1862 silver mining town. Don't miss the International Cafe across the street and down a bit from Jim's where at least two Overland Telegraph Wades have been dug around the retaining wall by the co-owner Reuben Gallegos. Reuben and Sissie are western mining camp glass diggers & collectors who live on the top of the hill in Austin giving them a breath-taking evening panoramic view of the Reese River Valley to the west. Perhaps I can get some decent pictures of Reuben's collection of Western Whiskeys, Pepper Sauces, Umbrella Inks, and Sodas for a future issue.

Jim's Trading Post
96 Main Street
P.O. Box 40
Austin, NV
89310
775.964.1348
hounddog711@gmail.com



Columbia City, IN Show

By Jim White

Overview

Another show is in the books. Gene Hawkins and Chuck Dittmar continue to be the driving force that makes this gathering possible. This year the show contained sales tables with items for a wide spectrum of collectors: model trains, insulators, bottles of all kinds, porcelain signs, advertising materials, postcards, milk bottles, Western Union illuminated sign, marbles, general line antiques and NIA merchandise (Father's Day is not far away).

Stats

This show is proof that if you want to host a show, collectors will come and support the event. I saw many repeat dealers and walk-ins. Speaking of walk-ins, our count was approximately 175.

There were 66 tables – 40 had insulators; 14 were bottle dealers; and 12 were miscellaneous. Dealers traveled from 9 states.

Food service was provided by the Thorncreek Northern Stars 4-H Club of Whitley County. They are a great group of youngsters who do this each year to raise money. The money goes to the fairgrounds for improvements. So everyone wins in this arrangement. Gene and Chuck, despite a few cancellations due to health issues and last minute conflicts, managed to purchase all the pizzas in Columbia City (well, most of them) and were still able to make a contribution to the 4-H'ers. I know several dealers that made generous "overpayments" for food as well.

Great Glass and Porcelain

For what many might consider a smaller show, some extremely nice glass and porcelain were available for sale. I personally saw a Hemingray CD 145 Honey Amber change hands.

Twenty-seven boxes of porcelain and glass were auctioned. The winner purchased them for \$3.00 a box and had his money back in sales within an hour. One gentleman drove from Wisconsin to sell a nice group of porcelains (filled one table) and everyone in the house flocked to purchase the offerings. A purple HGCO signal with drips sold. I personally sold



Photo By: Shaun Kotlarsky

some nice glass including a Diamond 102 in teal blue. I also sold a CD 120 with a light green tint. Mark Gilmore sold almost all of his NEGMs. I had a large group of Hawley Beehives that sold late on Sunday.

Available for sale were: peacock mouse, a squatty purple GNW, Muncies and Coolies, CD 162 HG Co smooth base in peacock, a CD 151 NATCO, cobalt signals, mustard 102 Diamond, purple CD 145 CREB, green CD 145 CREB, Hemingray experimentals, and a nice selection of Indiana bottles.

Door Prizes

The show hosts provided door prizes and some were donated. Some Mark Lauckner commemoratives were featured door prizes. Some nice bottles were also among the door prizes.



Photo By: Shaun Kotlarsky



Photo By: Jim White

Display

As a "teaser for Springfield, Ohio" (aka Mid-Ohio Show), Gene Hawkins created a Brookfield CD 145 display of CREB numbers. This year the community display at Springfield will feature crown embossed beehives. If you are interested in more information contact Gene Hawkins at (574) 267-2433.



The above mentioned Brookfield CD 145 CREB display | Photo By: Shaun Kotlarsky



Photos By: Jim White

European Swap Meet

By James Bancroft



The European Swap Meet took place in the village of Obratan in the Czech Republic on Saturday July 14th. Some collectors arrived on Friday and were treated to a guided tour of show host Frantisek Danek's property which is a former mill. Frantisek has the largest collection in Europe with around 10,000 insulators. His vast collection covers four floors of the mill together with a large suspension collection outside.

The main event was held on Saturday inside the sports hall of a local school. European shows are still considerably smaller than events in North America but size isn't everything. At its peak I estimated there were 30 people in the hall. The majority were from Germany and others were from Czech Republic,

Austria, Hungary, Italy, Sweden, England and USA. After the show was a more formal tour of Frantisek's collection for those who arrived on Saturday.

In the evening we gathered at a local restaurant for the customary meal. By no means is this a banquet like you'll see at a National or Springfield but the host of the 2010 show in Germany, Ulrich Reiser, provided a short slide show on fake insulators and some images from a hunt in France.

The show is officially a one day event but a bunch of collectors were at Frantisek's place again on Sunday morning for yet another viewing of his massive collection. This tour also looked at other rooms in the mill, including one which is full of control panels from a 1920's power station.



The next European show is scheduled to take place on the east coast of Italy in late June of 2014.

James Bancroft



London Calling

40 Years As Remembered By "The New Guy"



London Insulator Show floor (1978)

Ohio Show the previous November in the tiny and chilly quonset hut that early collectors came to know and dread. All of the early pioneers of the hobby earned their bones at the first few Mid-Ohio shows, which further helps to illustrate the longevity of the event.

It was a cold and dreary morning on Saturday, November 4th, 1972 when my brother and I entered the building for the first of what would become a 40-year annual journey. Just inside the door, we met Steve and Lois for the first time, paid a minimal admission, and made our first "legitimate" purchase...a CD 134 W.F.G. SCA signal. The Blairs sold it to us for only \$6, and our collecting had begun. 40 years and thousands of dollars later, we still own it. Our next stop was across the aisle where we met Jack Snyder and Bob Wicks from the Toledo area. These were two great guys and Jack remains a pal of ours to this day. We purchased our second insulator from Jack...a bubbly CD 112 S.B.T.&T which also occupies a space on our shelves 40 years later. We purchased an aqua Hemingray 25 from Pete Bishop for \$8, and a Pyrex 63 carnival from Logan, Ohio collector Roger Hosler. And just like that, our budget was tapped. After all, we were both teenagers so our \$40 shopping spree didn't last as long as we'd hoped.

Over the next few years, Alan and I came to know fellow collectors Dick Bowman, Paul Houpt, Jerry & Marilyn Turner, Glenn & Sandy Drummond, John & Carol McDougald, Bob Nobbe, Paul Kelly, Vern Russell, Bob Fast, and an equally young Ray Klingensmith. All of them gathered each November to bundle in the cold of the metal shack against the constant smell of chicken and noodles. Although other commitments have forced me to miss a few Mid-Ohio Shows over the years, my brother is proud to say that he has attended every "London Show" since 1972. Not even open-heart surgery kept him away. Who knew that 40 years ago when we first entered that fairgrounds building we would ever behold five-digit insulator values or catalog auctions, much less have to deal with the burden of faked and treated insulators? To quote an over used phrase, "it was a much simpler time." More importantly, the hobby needed shows in the early years. We obviously had no Internet, no cellular phones, no on-line auctions...in fact, we barely had any heat! Which speaks even more to the longevity and success of the Mid-Ohio Show and the dedication its promoters have provided. My brother and I have witnessed many Mid-Ohio shows which have exceeded the expectations and quality of even the National shows. We have watched it grow from a small social gathering to a 150-table, sold out annual event. And I'm proud to say that after 40 years in the shadows, "the new guy" is now involved with what will hopefully be the continued success of an established weekend. The vivid memories of that first show persist where seemingly important thoughts from just last week fail me. And at the risk of waxing rhapsodic, that first London Show is paramount to 40 years of collecting glass and my reason for assuring Steve and Lois that it continues.

**Curt Boster (NIA #905) has collected glass insulators for 40 years and is a co-host of the Mid-Ohio Insulator Show in Springfield, Ohio. He is a sports agent, President/Co-Chairman of the Touchdown Club of Columbus, and the host of the nationally syndicated American Pie Radio Show (AmericanPieRadioShow.com).



The late Paul Houpt with show hosts Steve and Lois Blair (1970s)



Jack Snyder at 1971 London Insulator Show



Show Host Steve Blair Presents Award to Jerry Turner (1971)



Ray Klingensmith With The Late Paul Kelly (1978 or 79)



London Insulator Show (1972)

To be or not to be?

By Dan Gauron



Maybe, "Is it or isn't it" is the better title; but regardless, this piece (see photo #1) was obviously not meant to be, or stay the cornflower blue it was thought to be by the seller, & myself when I took possession of it two Springfield Shows ago. Ever in search of scarce colors, it didn't take much for this AM TEL cornflower blue toll to catch my eye among the sea of glass, as I made my way along the aisles of the Springfield Experience 2010. Eureka! I thought, as I reached down to pick it up. Where'd you get this one you lucky bugger you, I says to the seller as I'm looking the piece over. In a 5 gallon bucket at a farm sale he replies. Though cornflower is a listed color for the AM TEL toll in the price guide, this was the first one I'd seen, and it didn't really surprise me that it would be found on this collector/dealers table, since he's always going to farm sales, auctions and antique stores, and I make a point of seeking him out in hopes that the previous year has produced a few out of the ordinary insulators for sale or simply show and tell. cornflower blue's one of my favorite colors, and I've managed to find a nice variety of differing shades within the Duquenses, Hemingray's, W.F.G. CO. and Mclaughlin lines, yet I'd never even seen the elusive cornflower AM TEL & TEL Toll, never mind the opportunity to add one to my shelf. I fondled the piece for a minute or two, took it outside for a look-see in natural light, attempting to give the impression of contemplation, all

the while knowing it wasn't going anywhere except home with me. A few "would you takes" followed by a few "I could go's" and there I am, walking away a happy man, knowing the Springfield Experience has once again exceeded my expectations for scarce and unusual finds. It wasn't until an hour or two of "look what I just picked" ups that I ran into our Authentication & Classification Chairman. Upon proudly showing my new acquisition to him, I got the unexpected reply... The color looks suspect to me, you might want to keep an eye on it for color change. Well, just hit me over the head I thought as I walked away thinking, come on, I can tell a good color from an altered one... can't I? Looking back (hindsight being 20/20), I probably should have gone back to the seller, shared the bad news and worked something out. Instead, being the hard headed... I know a real color when I see it- I don't need no darn map to get there, No I'm not going to ask for directions kind of guy... I decided to try and put any thoughts of it being a bad color out of my head until I got home and had the chance to put it through a few tests and prove it genuine. Upon arrival back in Colorado, I immediately prepared the insulator for its long stay outdoors in the Colorado sunshine. I was shooting for a half exposed, half unexposed effect so I did my best to block any of the sun's UV's rays from reaching the dome portion by masking both inside and outside and spray painting the exposed dome glass with flat black paint (see photo #2). The piece was then placed outside in direct sun for 18 months. I was



tempted to cut the test period short when repeated viewings out the window showed no obvious change in color, but I stuck to my original 18 month goal. Finally came the day of reckoning. I removed and placed the piece in a acetone bath for 2 hours and out popped the ugliest two toner I'd ever seen. (see photo #3 and #4) Actually both shades of blue are very nice, just one being a sickly reminder that my eyes had deceived me, and what I had actually purchased was a nice two dollar light blue toll, not a scarce cornflower blue toll. Though the result of this test was disheartening, its sting pales by comparison to my first hearing those words: "it looks suspect to me". This wasn't mega dollar piece, so I can't help but think of it as a learning experience. One thing's for certain, the memory of this experience will come to mind and affect the way I look at my next scarce color buy.



If there's a motto here... for me it may be: There are some pretty good copies out there (see photo #4 for altered compared to real deal). Don't let the initial excitement of a sought after find overshadow common sense and lead to impulsive buying.

As an aside: I want to make it very clear that the seller of this piece has always been a trusted and standup kind of person to deal with, and I firmly believe he was convinced this insulator's color was genuine cornflower, and therefore his name wasn't used in writing about this experience.

FYI: The NIA has extensive information and photos on altered colors. It can be viewed online at: www.nia.org under Artificially Induced Colors. Information regarding the actual traveling "ALTERED INSULATORS EXHIBIT" and its next scheduled show appearance can be obtained from Dwayne Anthony @ insulators@open-wire.com



The National Insulator Association Glass Commemoratives



43rd NIA Convention | 2012 Kansas City, MO
"Amethyst"
(Sun colored purple)



\$40 postage paid for the first commemorative
(each additional piece \$35 when shipped with first)

Solid pours (limited availability) \$50 each



Embossed on the base
of the commemorative:



Embossed on the dome
of the commemorative:



History of the National Show Commemoratives: "Collecting Our History"

Being an enthusiastic insulator collector, Frank Miller of Tulsa, Oklahoma went home from the First National Insulator Meet (that's what the "National" show was referred to in 1970) held in New Castle, Indiana with an idea that collectors should have something by which they could remember the national meets. After months of struggling, he managed to have an insulator mold made. Frank said it was often referred to as "Frank's Last Folly" since he retired from teaching shortly thereafter. He also said it was worth the struggle. The commemorative insulator he designed replicated the early threadless "pilgrim hat" (CD 736) and is almost 4 inches high and is 3 1/4 inches across at the base. Since 1970, the glass commemorative has marked the national show event with new embossing for the location and a new color of glass. In 1979, the project was continued by John & Carol McDougald of Sedona, AZ. John and Carol produced the yearly commemoratives through 2009 at which time they donated the production to the National Insulator Association starting with the 2010 commemorative. Many thanks to the McDougald's for 30 years of production and for allowing the NIA to take over this venture in 2010! Any profits made from the NIA Commemoratives will go to benefit the National Insulator Association, a 501(3)c.

Please remit order and payment to: Please make checks payable to: NIA

NIA 2012 Commemorative

Carolyn Berry
1010 Wren Court
Round Rock, TX 78681

Phone orders: (512) 255-2006

Email orders: pyrex553@aol.com

Google check-out available: see note below

Website: www.nia.org (for Google Check-out follow link from website)

If you have questions, or live outside the continental USA, please contact me by phone or email



Fall 2012 NIA Products

www.nia.org/products

GOLF / POLO SHIRTS

Colors: Call or email for colors
Info: All with embroidered logo
some with pockets, pockets, 2X \$3.00 extra

Price: \$38 or \$41

Size: S ___ M ___ L ___ XL ___
2XL ___ 3XL ___

Color: _____

Total Quantity: _____

Total Price: _____

BUTTON FRONT SPORT SHIRT

Colors: White, Red, Blue, Brown, Tan



Info: All with embroidered logo
(no pockets)

Price: \$32 or \$35

Size: S ___ M ___ L ___ XL ___
2XL ___ 3XL ___

Color: _____

Total Quantity: _____

Total Price: _____

DENIM SHIRTS

Colors: Stonewash Blue or Natural



Info: Nicely weighted denim, pre-shrunk cotton, left-side pocket

*ladies order comparable men's size. see chart

Price: \$35 or \$38

Embroidered logo

Size: S ___ M ___ L ___ XL ___
2XL ___ 3XL ___

* S/Sleeve ___ *L/Sleeve ___

Color: _____

Total Quantity: _____

Total Price: _____

T-SHIRT

Colors: Stonewash Green, Stonewash Med. Blue, Pebble (Sand), Lt. Steel Gray



Info: Hanes Heavyweight, 6.1 oz .cotton Pre-shrunk. Screen-printed logo (front & back)

Price: \$20 or \$23

Size: S ___ M ___ L ___ XL ___
2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

HENLEY T-SHIRT

Colors: Black and Lt. Steel Gray



Info: Only come with embroidered logo.
3 button placket

Price: \$25 or \$28

Size: S ___ M ___ L ___ XL ___
2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

EMBROIDERED LOGO T-SHIRT

Colors: Sand, Gold, Ecru, Ash Gray, White, Cardinal Red, Lt. Blue, Army Green, Navy, Bright Green, Lt. Steel Gray, Stonewash Green, Chestnut Brown, Maroon



Info: I have a limited number of t-shirts with pockets, call for details

Pockets, \$2.00 additional on all regular t-shirts

Price: \$20 & 23

Size: S ___ M ___ L ___ XL ___
2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

CREW NECK SWEATSHIRTS

Colors: Hunter Green, Cardinal Red, Lt. Steel Gray



Info: Heavy weight 100 % Cotton/polyester blend, Pre-shrunk, Embroidered logo

Price: \$25 or \$30

Size: S ___ M ___ L ___ XL ___
2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

HOODED SWEATSHIRT

Colors: Lt. Steel Gray

Info: With full front zipper/muff pocket & drawstring hood, embroidered logo

Price: \$35 or \$40

Size: S ___ M ___ L ___ XL ___
2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

EMBROIDERED CAP

Colors: Stone/ Navy bill, Khaki / Green bill, or all Denim (Circle color choice)



Price: \$16

OUT OF STOCK

COLLECTORS PATCH

Price: \$4

Total Quantity: _____

Total Price: _____

NIA DECAL NEW PRODUCT!

Info: for outside car window.

White: 5 1/2 x 6 3/4 Color: 4 1/4 x 5 3/4

Price: \$10 (White) \$7 (Color)

Color: _____

Total Quantity: _____

Total Price: _____

NIA NAME BADGE

Info: Engraved; beveled edges | Pin back (free) OR Magnetic back add \$1.00

Price: \$13 or \$14

Total Quantity: _____

Total Price: _____

BADGE BAR

Info: For NIA position or Local Club

Price: \$4

Total Quantity: _____

Total Price: _____

TOTE BAG

Info: "Big Thunder" Tote bag - sturdy With NIA logo

Price: \$15

Total Quantity: _____

Total Price: _____

Name Badge Engraving Information:

Name _____ NIA# _____ City _____ State _____ Pin Magnet

Name _____ NIA# _____ City _____ State _____ Pin Magnet

Name _____ NIA# _____ City _____ State _____ Pin Magnet

Club Bar _____ Quantity Needed _____

Club Bar _____ Quantity Needed _____

Club Bar _____ Quantity Needed _____



Thank you for supporting the NIA!

U.S. Postage:

\$6.75 for the first item & \$1.50 for each additional item ordered.

Postage for Patches, Badge Bars are \$0.60 each.

Decals, \$1.95

Name Badges are \$0.85 each to mail.

For Postage outside the US or AK & HI Contact me for quote

Please make check or money order in U.S. funds payable to

National Insulator Association or NIA

Shirt Sizing Chart:

Adult/ Mens

S 32-34 | M 36-38 | L 40-42 | XL 44-46

2X 48-50 | 3X 52-54

Ladies

S 28-30 | M 32-34 | L 36-38 | XL 40-42

Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____

Email Address: _____

Subtotal: _____

US Postage: _____

Total Enclosed: _____

Send completed form to:

Tina Rienstra | 6527 W. 93rd Avenue | Crown Point | IN 46307 | 219-365-7913 | tlriens@att.net





Membership Application & Renewal Form

<http://nia.org/membership/>

Prospective members may join the NIA at any time; however, the "membership year" begins on January 1st and ends on December 31st. New memberships issued within three months of the beginning of the new membership year (October – December) will be good for the following calendar year. New members are entitled to all membership privileges immediately upon acceptance by the NIA.

If you are joining the NIA during the months of January through September your membership will expire on December 31st of this calendar year.

Submit (Payable to the NIA in U.S. funds) **To:** **Donald R. Briel**
 NIA Membership Director
 P.O. Box 188
 Providence, UT 84332
don.briel@comcast.net

Dues Schedule:
 Regular Membership \$22.00
 Junior Membership (under 18) \$5.00
 Club or Organization \$50.00

Check appropriate class: Regular Family Junior Club/Org.
Check years of Payment: Single year Multi-year

Please Print Legibly

Name _____

NIA # (if renewal) _____

Address _____

City _____

State/Province _____

Zip/Postal Code _____ (+4) _____

Country (if not U.S.) _____

Telephone Number _____

E-Mail Address _____

Include me in the Annual NIA/Crown Jewels Directory Yes No
 Include my Telephone Number Yes No
 Include my E-Mail Address Yes No
 I would like to receive Drip Points in the following format Paper Electronic
 (Check only one, An E-mail address is required for electronic)

Referred by: _____ **NIA #** _____

Additional Family Members residing in the Same Household at no additional cost.

Name	NIA # (if renewal)
1 _____	_____
2 _____	_____
3 _____	_____
4 _____	_____

Revised June 30, 2012

Signed _____

Date _____

Amount Enclosed \$ _____

Drip Points Magazine Advertising Information

- Display Ads will be sold by fractions of a page.
- Camera-ready copy is preferred but not required.
- An additional fee may be charged for color and set-up based on size and complexity for ads.
- All advertising will be kept confidential until it is published.
- Multiple ads must run in consecutive issues with no changes.
- All ads must be paid for in advance.
- Advertisements must meet all postal regulations that govern publications mailed at Non-Profit Standard Mail prices of postage.

Full Page

1 x = **\$100.00**
2 x = **\$189.00**
3 x = **\$278.00**
Full year 4 x = **\$367.00**

(Multi run discount **\$11.00/x**)

One-Half Page

1 x = **\$55.00**
2 x = **\$101.00**
3 x = **\$147.00**
Full year 4 x = **\$193.00**

(Multi run discount **\$9.00/x**)

One-Quarter Page

1 x = **\$30.00**
2 x = **\$53.00**
3 x = **\$76.00**
Full year 4 x = **\$99.00**

(Multi run discount **\$7.00/x**)

One-Eighth Page

1 x = **\$20.00**
2 x = **\$35.00**
3 x = **\$50.00**
Full year 4 x = **\$65.00**

(Multi run discount **\$5.00/x**)

One Sixteenth Page

1 x = **\$15.00**
2 x = **\$27.00**
3 x = **\$39.00**
Full yr 4 x = **\$51.00**

(Multi run discount **\$3.00/x**)

For more Info. on advertising or
to buy a ad contact:

Christian Willis, NIA #5185
P.O. Box 2797
Parker, CO 80134

Phone: (949) 338-1404

Email: admanager@nia.org

INSULATORS WANTED!



If you think other dealers
are paying top dollar, check with
Butch & Eloise Haltman



Looking for
quality singles or collections.



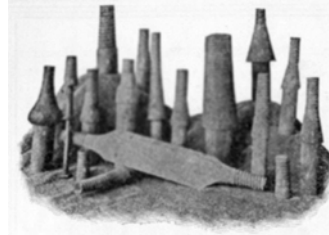
**Butch & Eloise
HALTMAN**

68-465 Perez Road,
Cathedral City, CA 92234
760-328-5321 after 5:00 p.m.



WANTED

Unique & Unusual Insulator Mounting Pins & Brackets



**Eucalyptus
Insulator
Pins
Brackets
Pole Steps**

- All types of cast iron, multiple pin brackets
- Home-made pins and mounts
- Manufacturer, wholesaler and distributor catalogs



**DUNTON TREE
INSULATOR**

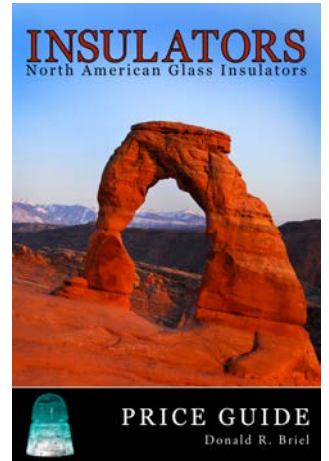
**LOU HALL
THE "PIN MAN"**

NIA # 7185
363 W. Stuart Ave., Fresno, CA 93704
(559) 435-1740 e-mail: louhall@pacbell.net

LATEST EDITION

North American Glass Insulator Price Guide

- 348 Pages – Spiral Bound
- Added CD Numbers
- Added Embossing Listings
- Added Color Listings
- Drawings with Listings
- New Helpful Appendices
- Color Cover and Photos
- Scale Drawings in New Appendix



Paper Edition -- \$49 post paid in USA

Call or email for shipping rates outside of USA

To order: send check, money order, or PayPal to:

Donald R. Briel

P. O. Box 188 * Dept. D
Providence, Utah 84332

Don.Briel@comcast.net

(435) 753-5786

Visit: www.InsulatorPriceGuide.com



Upcoming Shows

SEPTEMBER 7 – 9 (FRIDAY – SUNDAY)

Merritt, British Columbia

Annual insulator swap meet at the Insulator Ranch, 3045 Spanish Creek Place, Merritt, B.C. Use exit #286 off Coquahalla Hwy #5, and head towards Merritt. Turn left onto Coldwater Road, proceed 4 blocks to Spanish Creek Place. Just follow the "Insulator Show" signs. Trailers, Motor Homes, RV's all welcome. Bev provides a delicious "chilli and rolls" luncheon on Saturday, and a breakfast of coffee, bacon and eggs Sunday morning for the survivors. No charge: our way of putting something back into a great hobby. Tables provided. For info: BOB SCAFE, NAI #6233, ph: (250) 378-2787 or email: bobscafe@telus.net.

SEPTEMBER 8 (SATURDAY)

East Hampton, Connecticut

Yankee Pole Cat Insulator Club Annual "On Golden Pond" Swap Meet and Cookout on Saturday September 8, 2012. Hours 8AM to 2PM. At the home of Larry and Mary Jo Emmons, 68 Long Crossing Road, East Hampton, Connecticut. East Hampton is about 30 minutes from Hartford, CT and about 45 minutes from New Haven, CT. Free Setup / Free Admission / Free Fun. All are invited. Larry's spools have reached their useful life, so if you are planning to setup, please bring your own table, blanket, or whatever. A hamburger/hot dog cookout lunch will be served at noon. \$10 per person "donation" for lunch. Please RSVP ESPECIALLY if you plan on being there for lunch. Questions or to RSVP. JOHN RAJPOLT, NIA #1800, (203) 261-1190 or rajpolt@earthlink.net. LARRY EMMONS, NIA #1407, (860) 267-8584.

SEPTEMBER 8 (SATURDAY)

Racine, Wisconsin

12th Annual Greater Chicago Insulator Club "End of Summer" Picnic and Swap Meet. 9:00 AM --- 3:00 PM. Lunch will be served at noon. Please let me know if you plan to attend so enough food can be prepared. Brats and hot dogs are on the menu this year. We will be having the Famous Rick Soller Auction again. He has hundreds of insulators ready to auction. If you want to put something in the auction, by all means bring it with you. The event will go on rain or shine. It will be held at the home of RANDY WESNER, 434 Blaine Ave., Racine, WI 53405 (262) 633-0756 Email: randyslodge@gmail.com Call or email if you need directions. Looking forward to seeing YOU!!!

SEPTEMBER 14 – 15 (FRIDAY – SATURDAY)

Vancouver, Washington

Insulator get together and swap. Location will be Eastwoods Presbyterian Church, 814 162nd Ave., Vancouver, WA 98684. Show host Paul Puttkammer, NIA #8941, (360) 989-0360, pputtkamme@aol.com First show in Vancouver, WA in many years. This will be an easy going and fun swap and story telling time for all. Paul will man the BBQ Saturday at 12 noon. Numerous local insulator collectors have offered to lend a hand. We are expecting folks from Seattle, Eastern WA, all over Oregon to attend. Hoping to see our friends from California, Idaho and Montana too! Friday night BS session by the fire pit. Easy access, parking within 20' of sales tables! Plenty of restaurants, gas, lodging. Stay overnight if you wish! Right off hwy 14/205 north 2 miles on 162nd. Free show, Paul paying for church donation and BBQ goodies. But anything to munch on would be greatly appreciated!! Give me a call to help me guestamate attendance.

SEPTEMBER 15 (SATURDAY)

Richfield, Ohio

The Western Reserve Insulator Club's 2nd Annual 'Oktoberfest' Insulator Show at the Masonic Hall, 3750 Grant Street, Richfield, OH 44286 (near the southeast corner of Routes 303 & 176, 10:00 a.m. to 3:00 p.m. Free Admission, 8-foot Dealer Tables \$20.00. Dealer Setup 9-10 a.m., Bratwurst and Root Beer available for lunch. Contact Jim Hovanec, NIA #6552, (440) 237-2242, or cell phone (216) 392-3622, email wric@clubs.insulators.info for details or dealer contract.

SEPTEMBER 29 (SATURDAY)

Perkiomenville, Pennsylvania

Annual Insulator Show and Picnic at Perkiomenville, PA on Saturday, September 29 at 1837 Perkiomenville Rd. Buy, sell & trade insulators and related items. For more information, contact CLAUDE A WAMBOLD, 1837 Perkiomenville Rd, Perkiomenville, PA 18074. Phone: (215) 234-8413 or email: acwambold2@verizon.net. Or, STEVE BOBB, 610 Northampton Rd, Norristown, PA 19403. Phone: (610) 539-6533 or email: sbobbb1@verizon.net

SEPTEMBER 29 (SATURDAY)

Albuquerque, New Mexico

Enchantment Insulator Club / New Mexico Historical Bottle Society 25th Annual Insulator, Bottle, Barbwire and Collectibles Show and Sale, Grace Church, 6901 San Antonio NE, Albuquerque. THIS IS OUR 25TH ANNIVERSARY XTRAVAGANZA!! Show setup and dealer trading Friday afternoon & evening. September 28. Saturday, September 29, show hours 8:30 a.m. to 4:00 p.m. Info: MIKE GAY, NIA #1428, (505) 899-8755, E-mail: cdn102@comcast.net, or TOM KATONAK, NIA #3567, 1024 Camino de Lucia, Corrales, NM 87048 (505) 898-5592. E-mail: tkatonal@comcast.net

OCTOBER 5 & 6 (FRIDAY & SATURDAY)

Canyonville, Oregon

Jefferson State Antique Insulator, Bottle & Collectible Show & Sale will be held at Seven Feathers Casino Resort (www.sevenfeathers.com) . Dealer setup / \$10.00 Earlybird Admission: Friday...12-7pm, and Saturday...8-9am. Free public admission Saturday, 9am-3pm. Info: BRUCE SILVA, PO Box 1565, Jacksonville, OR 97530. (541) 899-8411. jsglass@q.com (NOTE: Change of date / weekend from last year!)

OCTOBER 6 (SATURDAY)

Quinlan, Texas

"Retreat to the Wild" Swap Meet, just East of Dallas. Set up any time after dawn (bring your table) and coffee will be ready. Unofficial event time - 9:00 a.m. to 4:00 p.m. Everyone is encouraged to bring good trade items – Insulators, LR Stuff, Go-Withs, Old Bottles, Hot Sauce & so on. Mid-Day BBQ & Pot Luck Feast for all.

Directions: Traveling between Dallas and Greenville, take Exit 85 off of I-30 and head South on TX FM 36 about 7 miles, turn left on Hunt CR 2294 and follow the signs to 6899 Brandy Lane, Quinlan, TX 75474. John and LouAnn Wiggins (972) 841-5239 or email jandlwiggins@yahoo.com

OCTOBER 6 (SATURDAY)

Grand Terrace, California

5th Annual Double -D Insulator Tailgater Extravaganza, hosted by Dave & Dwayne, sponsored by the Golden State Insulator Club. Location is Wilden Park, 22069 Van Buren St., Grand Terrace, CA. Set-up officially begins at 8am. Bring your tables and chairs, or sell right from your tailgate. Lunch is served and noon (at a nominal donation). Admission is free! DAVE LeFORGE, NIA #7736, (909) 783-3423 or leforge@roadrunner.com; DWAYNE ANTHONY, NIA #3619, (909) 862-9279 or insulators@open-wire.com; or for additional info please go to <http://www.insulators.info/shows/dde/>. Please RSVP.

OCTOBER 7 (SUNDAY)

Chelsea, Michigan

Huron Valley Insulator Club and Antique Bottle & Insulator Show, 9 AM at the Comfort Inn Conference Center, featuring bottles, insulators, tabletop antiques, railroad items, fruit jars, signs and more. Free appraisals. Contact MIKE BRUNER, NIA #1482, (248) 425-3223 or ROD KRUPKA (248) 627-6351.

NOVEMBER 2 - 4 (FRIDAY - SUNDAY)

Springfield, Ohio

42ND Mid-Ohio Insulator Show, November 2-4, Clark County Fairgrounds, Springfield, Ohio. Location is off Exit 59 off I-70, 30 miles east of Dayton or 50 miles west of Columbus. Show hours are 3:00 to 6:00 on Friday, 8:00 to 4:00 Saturday, and 9:00 to ??? Sunday. Saturday evening dinner at the Quality Inn & Conference Center, located at Exit 54. The Quality Inn has a special room rate of \$68 plus tax for show attendees. For reservations: (937) 323-8631. For more show info: www.insulators.info/shows/springfield. Show hosts: STEVE & LOIS BLAIR, NIA #247 & 248, (740) 852-3148 or csb50@sbcglobal.net; CURT BOSTER, NIA #905, (614) 301-5125 or cboster@wowway.com

JANUARY 19, 2013 (SATURDAY)

Maitland, Florida

The annual Central Florida Insulator Collectors/Antique Telephone Collectors Association (CFIC/ATCA) Show and Sale will be held Saturday, January 19, 2013 at the Maitland, Florida Civic Center located at 641 S. Maitland Avenue. This is a one-day Show and Sale held annually on the same weekend as the huge "Renningers Antique Extravaganza" in Mt. Dora, FL which begins for "Early Buyers" on Friday, January 18th. Set-up in Maitland begins Saturday at 7:00 am with the doors open to the public at 8:00 am and closing at 3:00 pm. There is a food concession on the premises. The Webster, FL Flea Market is open on Monday, January 21st (also a holiday-Martin Luther King Day). So all these opportunities provide time for the collector to find something he/she needs. For information and reservations contact: Paul Mikula, NIA# 7466, 650 East Chapman Road, Oviedo, FL 32765, Tel: 407-365-4686, email: wecoman@bellsouth.net

MAY 17 - 18, 2013 (FRIDAY - SATURDAY)

Columbia City, Indiana

The 2013 Columbia City, Indiana Insulator, Bottle & Antique Show will be held May 17 & 18 at the Whitley County 4H Fairgrounds, 581 W. Squawbuck Rd, just off US Why 30 and one mile South on Lincoln Way. Friday hours: Dealer set up from Noon to 3:00; show from 3:00 to 7:00, Seminar from 7:00 to 8:00. Saturday: Dealer set up from 6:00 to 9:00 and show from 9:00 to 3:00. First 8 foot table is \$28; additional at \$20 each. CHUCK DITTMAR, NIA #2910, 5209 Forest Grove Dr, Fort Wayne, In 46835. Phone: (260) 485-7669. Or, GENE HAWKINS, NIA #421: gene.hawkins@mchsi.com

JULY 19 - 21, 2013 (FRIDAY - SUNDAY)

Nashville, Tennessee

44th National Insulator Association Convention, Show & Sale, sponsored by the Dixie Jewels Insulator Club, will be held July 19-21 at the Franklin Marriott Cool Springs, 700 Cool Springs Blvd, Franklin, TN 37076, located just 10 miles south of Nashville. 130 dealer tables and at least 25 display tables are available. For info contact the show hosts: BILL HALEY, NIA #8696, (423) 326-9248 or email: wgh@tnaqua.org; STEVE ROBERTS, NIA #7935, (615) 419-7905 or Steve_Roberts@comcast.net; KEN ROBERTS, NIA #5962, (256) 656-1636 or kroberts@apprser.om

Upcoming Shows data compiled by Lou Hall



National Insulator Association



Board of Directors

PRESIDENT

Lou Hall, NIA #7185
363 W Stuart Ave
Fresno, CA 93704
president@nia.org

FIRST PAST PRESIDENT

Bob Stahr, NIA #4186
515 Main St., Unit 403
West Chicago, IL 60185
1stpastpres@nia.org

SECOND PAST PRESIDENT

Kevin Jacobson, NIA #6720
1102 West Aster Dr
Phoenix, AZ 85029-2808
(602) 564-0815
2ndpastpres@nia.org

WESTERN REGION VP

Dan Gauron, NIA #8176
P.O. Box 1721
Colorado Springs, CO 80919
westernvp@nia.org

CENTRAL REGION VP

Barry Spitler, NIA #8803
416 South Water St.
Cambridge, IA 50046
centralvp@nia.org

EASTERN REGION VP

Matt Grayson, NIA #387
34-30 78th Street, Apt. 2-F
Jackson Heights, NY 11372
easternvp@nia.org

INFORMATION DIRECTOR

Michele Kotlarsky, NIA #5370
147 Cherokee Rd
Pontiac, MI 48341
information@nia.org

MEMBERSHIP DIRECTOR

Donald Briel, NIA #7218
P.O. Box 188
Providence, UT 84332
(435) 753-5786
membership@nia.org

SECRETARY

Steve Roberts, NIA #7935
2404 Mansker Dr.
Madison, TN 37115
secretary@nia.org

TREASURER

Bill Rohde NIA #1219
P.O. Box 28
Colusa, CA 95932
530-701-4377
treasurer@nia.org



Committee Chairpersons

AUTHENTICATION & CLASSIFICATION

Paul Greaves, NIA #2685
8830 Benton Acre Rd
Granite Bay, CA 95746
authentication@nia.org

AWARDS AND RECOGNITION

Gene Hawkins, NIA #421
3847 North Prairie St
Warsaw, IN 46582
awards@nia.org

ETHICS

David Wiecek, NIA #3225
63 Reinman Rd
Warren, NJ 07059
ethics@nia.org

HISTORIAN

Miles McLall, NIA #8548
480 W. Juniper Road
Dammeron Valley, UT 84783
historian@nia.org

NIA COMMEMORATIVE COORDINATOR

Carolyn Berry, NIA #4336
1010 Wren Court
Round Rock, TX 78681
commemorative@nia.org

RESEARCH & EDUCATION

Jacque Linscott-Barnes, NIA #1380
3557 Nickaus Drive
Titusville, FL 32780
education@nia.org

PHILANTHROPY

Rick Jones, NIA #201
405 Oakwood Dr
Hamilton, OH 45013
donations@nia.org

PRODUCT MARKETING

Tina Rienstra NIA #8045
6527 W. 93rd Ave.
Crown Point, IN 46307
niaproducts@nia.org

PROMOTIONS

Jim White, NIA #1127
7990 Windcombe Blvd
Indianapolis, IN 46240
promotions@nia.org

RULES & PROCEDURES ADVISOR

Mike Doyle, NIA #5932
1805 E Country Court
Visalia, CA 93292
procedures@nia.org

SCHOLARSHIPS

Kay Bryant, NIA #4099
8061 S.E. Helen Terrace
Hobe Sound, FL 33455
scholarship@nia.org

DRIP POINTS EDITOR

Shaun Kotlarsky, NIA #4993
2475 W Walton Blvd
Waterford, MI 48329
newsletter@nia.org

DRIP POINTS AD MANAGER

Christian Willis, NIA #5158
P.O. Box 2797
Parker, CO 80134
admanager@nia.org

WEBMASTER

Bob Berry, NIA #1203
1010 Wren Court,
Round Rock, TX 78681
(512) 255-2006
webmaster@nia.org

NATIONAL SHOW ADVISOR

Steve Blair, NIA #247
105 State Route 56 SW
London, OH 43140
shows@nia.org





National Insulator Association
 10801 N. 24th Ave. Ste 103
 Phoenix, AZ 85029-4712

NATIONAL INSULATOR ASSOCIATION
44th Annual Convention & Show
NASHVILLE, TENNESSEE
July 19-21, 2013



Sponsored
by



Franklin Marriott
Cool Springs
 Franklin, Tennessee



44th Annual
National
Insulator
Association



Convention, Show and Sale July 19-21, 2013
Franklin Marriott Cool Springs
 700 Cool Springs Blvd., Franklin, TN 37067 (10 mi. south of Nashville)

130+ Dealer Tables and 25 Display Tables
Raffles and Walk-in Appraisals
Incentives for Early Dealer Registration

Friday, July 19th
 9:00 to 4:00, NIA members only (ask about becoming a member)

Saturday, July 20th
 9:00-4:00, General Admission

Sunday, July 21st
 9:00-2:00, General Admission

For more information and/or Show Packet, please contact:

Bill Haley
 215 McFarland Ave.
 Chattanooga, TN 37405
 wgh@tnaqua.org
 (423) 326-9248

Ken Roberts
 P.O. Box 2764
 Huntsville, AL 35802
 kroberts@apprser.com
 (256) 656-1636

Steve Roberts
 2404 Mansker Dr.
 Madison, TN 37115
 Steve_Roberts@comcast.net
 (615) 419-7905

Find us online at:

nia.org



facebook.com/groups/nia.org

Jivey 
 Layout By: **Designs.com**