



# Drip Points

<http://www.nia.org> Quarterly Newsletter of the National Insulator Association

Volume 38 • No. 3 • Spring 2011



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# Editor

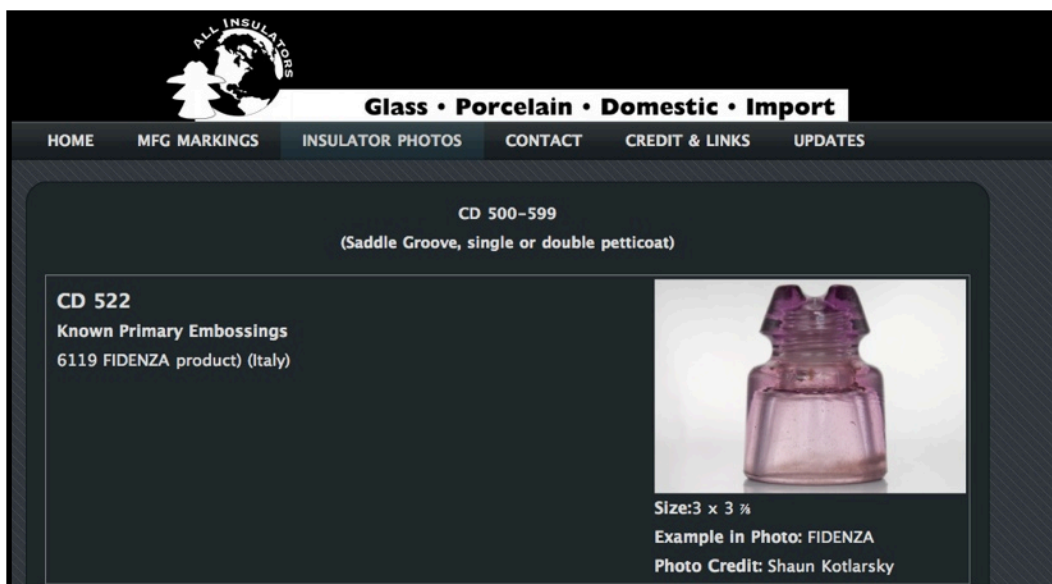
Shaun Kotlarsky

NIA # 4993

If you get the print version you can tell Drip Points is now in "Book Format" instead of loose pages! This makes it easier to read and looks more professional and more of a collectible item.

In other news, I would like to introduce a major new project that I started. It is called **All Insulators** (<http://www.allinsulators.com>).

The goal for this is to get one photo example of each CD, U and M Number from around the world! The site design is clean and focused on a listing of each known CD, U and M. There is one other section that is known manufactures and their country. The goal is to keep this simple and not bloated with other sections that make a site hard to navigate.



I hope this project will bring awareness to all the wonderful insulators from around the world that get overlooked by the majority of U.S. collectors.

If you have pictures to donate (prefer digital but can scan prints) contact me ([hemingray@mac.com](mailto:hemingray@mac.com)) for info. on the requirements.

*Shaun Kotlarsky*



### On the cover:

Miva AT1-CA Glass 3 Part Insulator

### Manufacture Info:

MIVA (Italy)

Manifattura Isolatori Vetro Acqui  
(Acqui Glass Insulators Factory)

AT: Alta Tensione (High voltage)

CA: Cavo in Alluminio (Cable in Aluminum)

Photo Credit: Shaun Kotlarsky

MFG Info from: <http://www.allinsulators.com>





# President



Lou Hall

NIA # 7185

After spending much thought about what would or could turn into a long dissertation on values, responsibility, ethics and change I decided it might be best to just share some of the material that will be found in the new NIA handbook. I think it's always good to revisit and reacquaint ourselves with the foundations of our Association.

## The Mission Statement

The National Insulator Association, Inc. will perpetuate the insulator collecting hobby by setting goals that:

- Encourage growth and public awareness of the insulator hobby through collecting, dealing, and educational endeavors.
- Protect the interests of insulator collectors and dealers.
- Establish standards and ethics that govern fair dealing between collectors and dealers.

## ARTICLES OF INCORPORATION

The NIA was registered as a non-profit corporation in Arizona on July 22, 1999. Pursuant to Arizona Revised Statutes, Title 10, Section 3206, the Board of Directors adopted the initial bylaws, rules and policies for the corporation. Chapters 24 through 40 of Title 10 of the Arizona Revised Statutes govern non-profit corporations in Arizona. The NIA's Articles of Incorporation are on file with the Arizona Corporation Commission located in Phoenix, AZ.

The Articles of Incorporation were amended in 2009 and the amended and restated corporate Bylaws, voted on and approved by the membership at the 2009 annual general meeting, were duly adopted by the Board of Directors of the Corporation pursuant to a resolution of the Board of Directors dated July 10, 2009.

The NIA is tax exempt under Section 501(c)(3) of the Internal Revenue Code and classified as a public charity.

## From the BYLAWS OF THE NATIONAL INSULATOR ASSOCIATION, INC.

### ARTICLE 3. Establishment and Purposes

Section 3.1 Purposes and Powers. The Corporation is established as a charitable organization, and is organized exclusively for charitable, educational, religious, literary and scientific purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986 (the "Code"), or corresponding provision of any future federal tax laws. The Corporations goals are (i) to encourage growth and public awareness of the insulator hobby through collecting, dealing, and educational endeavors; (ii) protect the interests of insulator collectors and dealers;

and (iii) establish standards and ethics that govern fair dealing between collectors and dealers. To the extent not inconsistent with the purposes of the Corporation, the Code or the law of the State of Arizona, the Corporation may engage in any and all lawful activities for which nonprofit corporations may be incorporated under the laws of the State of Arizona and may exercise all powers enumerated thereunder.

Section 3.2 Limitations on Activities. The Corporation is not formed for pecuniary or financial gain, and no part of the assets, income, or profit of the Corporation is distributable to; or will inure to the benefit of, its directors or officers, or other private individuals; provided, however, that nothing contained herein shall be construed to prevent the payment of reasonable compensation for services actually rendered by employees, officers or directors of the Corporation and/or the reimbursement of reasonable expenses incurred in connection with service rendered to the Corporation by volunteers, employees, officers, or directors.

Additionally, no substantial part of the Corporation's activities shall be the carrying on of propaganda or otherwise attempting to influence legislation. The Corporation shall not participate in or intervene (including the publishing or distribution of statements) in any political campaign on behalf of or in opposition to any candidate for public office.

Section 3.3 Contributions and Transfers. The Corporation is empowered, subject to the provisions of these Bylaws, to accept donations, contributions, gifts, bequests, and devises of monies and properties ("contributions").

Section 3.4 Gifts, Grants and Distributions. The Corporation is empowered, subject to the provisions of these Bylaws and the Articles of Incorporation, to make gifts, grants and distributions for any charitable, educational, religious, literary and/or scientific purposes within the meaning of Section 501(c)(3) of the Code, including for such purposes as the making of distributions to organizations that qualify as exempt organizations under Section 501(c)(3) of the Code.

#### Preamble to the CODE OF ETHICS

(Bylaws, Article 7, Sec. 7.1(b, c) & Bylaws, Article 19)

The following mandates govern NIA members conduct. Any member found by the Board of Directors to be in violation of any of these mandates risks loss of privileges, suspension, and / or expulsion (Reference Bylaws, Article 4, Section 4.6, Removal of a Member) from the NIA. Refer to the "Definitions and Terminology Chapter" of this Handbook.



The new Membership Handbook, A Manual of Operations, Procedures, Rules and Guidelines for the National Insulator Association, Inc. will be completed and submitted to the Board of Directors for review and approval within the next few weeks. Change comes with both new rules and new opportunities. Both are good! Rules that we are required to follow dictate that we establish rules, policies, and guidelines relating to how the NIA conducts itself and how the NIA interacts with its members. As an example, the NIA will now have a Gift Acceptance Policy (GAP) as well as policies regarding gifts, grants and distributions such as scholarships.

There is much activity within the Association. Enthusiasm is high! The committees and advisory panels are actively pursuing their assigned tasks.

Lastly, a reminder and my personal invitation to you to make plans to attend the 2011 NIA National Show and Convention in San Jose, California. Tables are going fast and the exhibit spaces are nearly full. It's shaping up to be another fantastic event. I wouldn't want you to miss it! I'm looking forward to seeing you there.

*Lou Hall*



# 1st Past President

Bob Stahr

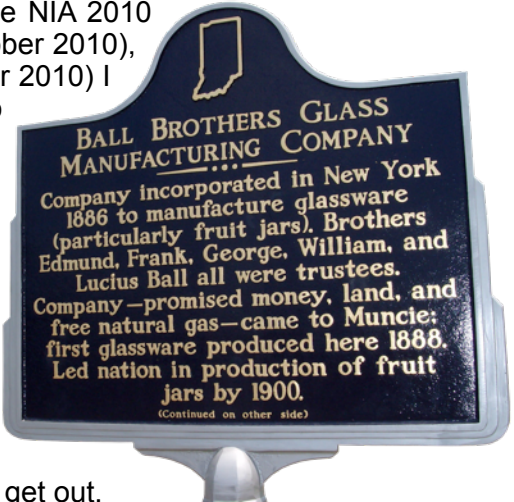
NIA # 4186

I want to update everyone on the Hemingray Historical Plaque Fund. For those who don't know about it, you must be living under a rock! As a reminder, I'll briefly mention it anyway. After submitting an application to the State of Indiana in the fall of 2009; and then the approval by the state in December 2009; we have now entered the stage of privately funding the

fabrication of the plaque. A sample of a similar plaque is pictured in this article.

Since my first mention of the Hemingray Historical Plaque Fund at the NIA 2010 Boxborough National Show, then the Fall 2010 Drip Points (about October 2010), and lastly my reminder in the Winter 2010 Drip Points (about December 2010) I had received no donations and was sort of discouraged. I thought to myself, I wonder if people just are not reading the newsletter?

That's when I started picking up the phone and calling people and creating a list of those people with enough interest in seeing the project through. I started this just before Christmas in hopes of catching those who wanted to take advantage of the tax write-off. A mass e-mail of a letter was also sent through both the NIA mailing list and ICON. In January I sent a letter to one of my contacts with the fruit jar hobby, and that letter was distributed at the Muncie fruit jar show and an e-mail was sent to those members. Hemingray is well known to them for their fruit jars. That e-mail then got picked up by the Findlay Antique Bottle Club. This was great as the news was starting to get out.



Sample of similar plaque

I started feeling better as a number of checks came in before December 31st, and continued to come in. The NIA set up a link on our website and set up an electronic payment portal with Google Checkout. So far I recognize all of the donators except one, I have no idea who they are. I am sure this must be from some of the press we are now getting from various collectible organizations. Not every donation is in monetary form either. The Minnetrista Cultural Center in Muncie has offered free use of chairs, podium, and microphone for a dedication ceremony.

I was able to craft a large article for Crown Jewels of the Wire which appeared in the February issue. At the time of this writing, a few more checks have come in now that the article has appeared there. The Federation of Historical Bottle Collectors will likely run an article sometime this spring as well. So at the moment, we are about 70% on our way to our goal. If we surpass it, the money will be used for another plaque project.



If you have been thinking about making a donation, now's the time to do it. Please send your payment to:

Robert B. Stahr  
515 Main St. Unit 403  
West Chicago, IL 60185



All checks should be made out to the National Insulator Association. A letter of receipt will be sent.

The National Insulator Association, Inc. is a non-profit corporation. It is also classified as a "public charity" under IRS 501(c)(3) regulations. As such, most donations to the NIA are tax deductible.

We appreciate your time and thank you in advance for any help you may be able to provide.

*Bob Stahr*





## 2nd Past President



Kevin Jacobson

NIA # 6720

Hello everyone.

In my last correspondence I mentioned that the 11th annual YUMA Arizona show was coming up in February 2011. Well, the show date has come and gone now and it was a great show. The past two years we had fairly warm conditions, but overcast and just a little rain. This year was bright (once the sun came up) and topped out at 74 degrees on February 5th ! That is the YUMA we are all familiar with here in the Desert

Southwest and the weather that normally dominates this show. There were as many or more attendees than last year and the show does not show any signs of contraction.

It is somewhat humorous that the show posts a 9:00 AM starting time. I arrived about 6:30AM to find many of the better table setup spots already gone and around 10 tables already setup and selling. About 25 minutes after I arrived I was able to take a fairly nice sunrise picture. Yes, the show unofficially starts in the dark!



Related to NIA business, the online membership renewal and store at Google Checkout was down for a couple of days due to a perceived violation of Google Checkout Policy. We were notified that we could not accept donations unless we were a tax exempt 501 (c) (3) organization and that Google could not verify that this was the case. Well, that led to some changes including posting a copy of the IRS determination letter on the NIA website for all so see. The letter can be accessed at: <http://www.nia.org/general/501c3.htm>

The original trigger for the Google enquiry was when the NIA added an online store entry to donate to a special fund to support a historic plaque for the Hemingray insulator factory site in Muncie, IN. If you are unaware of what this is, you may want to check it out at: <http://www.nia.org/special/special2.htm> or I suspect it is in First Past President Bob Stahr's article.

This matter is resolved now but it made me wonder just how many of our membership realize what being a 501(c)(3) Charitable Organization really means. When most people see 501(c)(3) in text their eyes glaze over and visions of tax time or the IRS appear.

How many of you know that the NIA is a "Tax Exempt Public Charity?" Did you know that contributions, bequests, devises, transfers or gifts to the NIA are deductible from YOUR income taxes?

Below is an excerpt from our IRA Determination letter:

Dear Applicant.:

We are pleased to inform you that upon review of your application for tax exempt status we have determined that you are exempt from Federal income tax under section 501(c) (3) of the Internal Revenue Code.

Contributions to you are deductible under section 170 of the Code. You are also qualified to receive tax deductible bequests, devises, transfers or gifts under section 2055, 2106 or 2522 of the Code.

Because this letter could help resolve any questions regarding your exempt status, you should keep it in your permanent records.

Organizations exempt under section 501(c) (3) of the Code are further classified as either public charities or private foundations. We determined that you are a public charity under the Code section(s) listed in the heading of this letter.

As you are doing your tax return this year, consider what a donation to the NIA might do to reduce your burden to the government and help the hobby instead. It's too late to take it off your 2010 return unless you made the donation in 2010, but planning ahead never hurts.

The contribution can be in a number of forms. Just as charities like Goodwill accept donations other than monetary, so does the NIA. Our standards of what is acceptable as a donation is a bit different than theirs, but like Goodwill and other public charities, we can accept donated items and you can deduct the fair market value of the item from your federal taxable income.

Insulators and insulator collections are certainly one form of acceptable donation. The NIA Commemorative Insulator mold which was previously privately owned was a donation to the NIA in 2010. These commemoratives are now produced by the NIA. The donors of acceptable items set the value, not the NIA. Please think about us at the NIA this year, we need your help to build the NIA organization into a thriving educational and research institution. If you are considering a donation of other than cash to the NIA please contact us for what is acceptable and what is not. We are working diligently to define a list of suitable items that will be available, but in the mean time, we are addressing this on a case by case basis. You may contact any of us, but we now specifically have a Philanthropy chairman:

Rick Jones, NIA #201  
405 Oakwood Drive  
Hamilton, OH 45013  
Email: donations@nia.org

Best of luck collecting,

*Kevin Jacobson*







## Western Region VP

  
**Dan Gauron** NIA # 8176

I don't know about you folks... but as we get ready to turn the page on the 1st quarter of 2011, I just have to look back and say: where the heck did it go so fast? By the time this Drip Points issue reaches you, we'll officially be over the winter Show & Swap dry spell hump, and can once again look forward to all those great get-togethers that start coming at us full bore. I for one, plan on making it to my four yearly regulars (just got back from my 1st one in sunny Yuma, Arizona) and two new ones... how about you?

Things have been reasonably quiet on the "Western" front this past quarter, so I'd like to talk a bit about one of our hobbies National Phenomena. It's called INSULATORS.INFO & (ICON Collectors on the Net link) internet site hosted by fellow collectors Bill & Jill Meier. I can't imagine anyone who collects insulators or related items not having heard of, visited or contributed to them. Both are a wealth of information that helps bind us as a collective hobby through the sharing of thoughts, ideas, knowledge, photos and sometimes strong opinions. Thou we sometimes take them for granted, losing either would be a real shocker to the many collectors who have come to rely on them for their daily shot of hobby adrenaline and for the great research & reference tools they have become. This is not to take anything away from the outstanding value found in CJOW, Insulator Price Guide, NIA.ORG, the recently up & running insulatorGazette.com or the many other individual collector websites and publications... It's simply recognition of an incredible place where real time daily interaction and exchange of ideas can take place, and of the folks that keep it running smoothly. So, I hope that when you find yourself speaking with a new or potential collector, you'll be sure to let them in on the best things any hobby out there has going for it when it comes to communication websites. When you're passing Bill or Jill at a show... take a moment to say thanks.

I'd also like to take a minute to congratulate Bob Stahr for his lead role in getting a historical plaque placed at the Hemingray site & thank all those who have contributed time and/or donations to help see this project through to completion.

Last but not least... this years National. By now most everyone out there knows that this years NIA National is being held in San Jose, CA on July 8th – July 10th. Lou Hall, Colin Jung, Dave Elliott, Bill Rhode and many others from the Golden State Insulator Club have been working hard to bring us a show that will be second to none. And, as if the show won't be enough for most of us... it's set in one of the most historical, picturesque and exciting vacationing areas in the country. If you can't find what you're looking for here, you're probably still in the hotel room. :-} You just can't find a better place to enjoy a National & plan a great vacation too. And for all you long distant land travelers from the east... my place in Colorado Springs makes for a great stagecoach stop-over and visit along the Transcontinental Route to San Jose, CA.

I hope 2011 brings you that special piece you've been looking for,

*Dan Gauron*

### **Wanted: Articles for drip points**

If you have a short "Did you know" style tidbit about an insulator please let me know. Also looking for longer articles (1/2 page to 2 pages) about an insulator related subject to spice up Drip Points! Send you submissions to [newsletter@nia.org](mailto:newsletter@nia.org) Thanks! Shaun Kotlarsky, Drip Points editor



# Central Region VP



Bill Snell

NIA # 2624

It's been a quiet few months in the Central Region. Those of us in the heartland have been getting pummeled with snow, ice and arctic temperatures. It doesn't appear other areas of the country are faring any better. I hope everyone stays safe and warm.

Arlen and Tina Reinstra decided enough was enough, so with the help of the Greater Chicago Insulator Club, they held a "Beat The Winter Blahs" gathering in January, and I've heard participants enjoyed themselves thoroughly. It was a little far for me to travel in the winter, but I thoroughly agree with the sentiment!

The calendar is filling up quickly. March brings us a wealth of spring shows! I'll be at the Missouri Valley Insulator Club's annual spring show in St Joseph, Missouri, on March 12, hosted by Dennis and Jeanne Weber. That same weekend Kim Borgman is hosting the Heartland Glass Collectors Show in Lebanon, Indiana. The following weekend, March 19, the Texas folks will be having a Tex-Mex potluck with Jim Fielding in Helotes. Dave Dahle kicks off the April shows in Sioux Falls, South Dakota, on April 2, then the next weekend Jason Townsend will host the annual Collectors Jubilee (formerly known as the "Wheaton" show) in Yorkville, Illinois, on April 8-9. We get a bit of a break in May, then the quiet town of Toledo, Iowa, comes alive for the Hawkeye State Swapmeet, hosted by Dave Shaw and Tom and Chris Murphy.

I'm sure you've read it many, many times in Drip Points, but I'll say it again: please support the shows in your area!

## IMPORTANT ANNOUNCEMENT

As the Senior Regional VP, I also function as the NIA's nominations chair. When Lou took the reins as President last year, Dan Gauron filled the Western Region VP for the remainder of Lou's term, which expires this summer. Dan has stepped up to continue as Western Region VP for the following three-year term. We've been impressed with Dan's enthusiasm and we're looking forward to his continued service to the NIA.

Jack Roach has served as the NIA Treasurer for quite a few years now and will be stepping down this summer to take a well-deserved break. We all appreciate Jack's dedication and service. As of this writing, we are still searching for a Treasurer and hope to have a nomination soon.

If you're interested in serving the NIA, please drop me a line!

*Bill Snell*





## Eastern Region VP

**Matt Grayson**

**NIA # 387**

The unusually cold and snowy winter here in the northeast, has left me with more free time than I would usually have this month. I would prefer to be out hunting for insulators, but given the amount of snow on the ground and treacherous driving conditions, that has not been possible. Thanks to the internet, collecting activity goes on, quite comfortably in front of the small computer screen.

When I began collecting in the seventies, conditions such as these would leave us with few alternatives. The SASE (self addressed stamped envelope) mailed to a collector who prepared a list of what he had available for sale or trade was most common. The ads in Crown Jewels and other resources were vital to find those who had lists, and thus the potential to add to the collection. There were rarely photographs, just a simple written descriptions and a CD number or after Jack Tod's book was published an U number for porcelain. Even phone calls could be difficult, no cells, calls had to conform to work schedules and time zones, and long distance rates were anything but cheap. This process was slow a number of weeks would pass, before the deal was complete. I recall purchasing some multipart porcelain pieces in the late seventies from a hand written sketch, I could tell they were old, but I really was not sure as to what I was getting myself into. Elton Gish's development of M numbers for categorizing porcelain multipart has made this type of transaction routine. Buying from the internet and paying online, new insulators can be in your hands in a few days. Times have certainly changed!

With the internet at our disposal, NIA website, ICON, various other sites for buying, selling and means for instant communication, this weeks weather did nothing to dampen my collecting activities. This is the time of year I would like to send a hearty thank you (and perhaps a bit of financial support) to all those who maintain those websites we often take for granted, since they function so well, it seems as if by magic.

The growth of interest in foreign insulators, I believe, has also been fueled by the internet. Who would have thought it possible to buy insulators in Eastern Europe, with foreign languages translated by Google. It would be wonderful if earlier efforts by Marilyn Albers and others could be updated and compiled in one location to bring all of the information on foreign insulators together. The NIA website has excellent photos of a wide range of foreign insulators, a special thanks to the webmaster and all of those who have contributed to these efforts.

As I write this, my first show of the year, the CBIC Shrewsbury show is less than one month away, which can only mean that spring is almost here! I encourage everyone to get out and attend the shows. The host makes an enormous effort to bring us collectors together and I believe attending shows is the best way to help the hobby and your collection grow. July and the National are just around the corner and I am looking forward to visit a part of the country I am not familiar with. Take a look at the show listings in Crown Jewels or at the NIA or ICON websites, I am sure there is a show with in a comfortable distance from your home. Take a chance and go, you will not be disappointed!

*Matt Grayson*



## Information Director

**Michele Kotlarsky**

**NIA # 5370**

Thanks to all of the contributors for this issue of Drip Points. Just a reminder that our next issue deadline is May 10th this will be the Summer issue! As a courtesy when sending photos please include the photographers name.

*Michele Kotlarsky*



## Membership Director



Donald Briel

NIA # 7218

The time since my last Drip Point article has been extremely busy working on the next Insulator Price Guide. Thanks go out to the many folks that have made suggestions, offered proposed new listings, worked on drawings, etc. Nearly all of the new listings have now been added. There are a couple of new CDs, numerous new embossings, and lots of colors that haven't been previously recorded for specific listings.

I have also wrestled with the commemorative section for some time. My personal struggle with identifying each within my database and tying it back to the listing in the current Price Guide has led me to put together an extension to the CD numbering system for commemoratives and miniatures. I'll leave the details for folks to see when the new Price Guide comes out, but they will be in the 2000-3000 range. That should not conflict with anything in use today.

Now, for a sneak preview! The new cover design is complete and here is what it will look like. Now that the authorship resides in Utah it seemed appropriate to use a Utah iconic photograph. The picture was taken in Arches National Park by Mike Green, Lakewood, CO. The artwork was by Shane Krebs, Logan, UT. The beehive insulator is an exceptional micro bubble filled piece out of my collection and represents both the Utah State symbol (beehive) and one of the most commonly found insulators in Utah.

Bill Meier has committed to continue producing a companion Price Guide Browser. The availability goal for both is for this summer's National show.

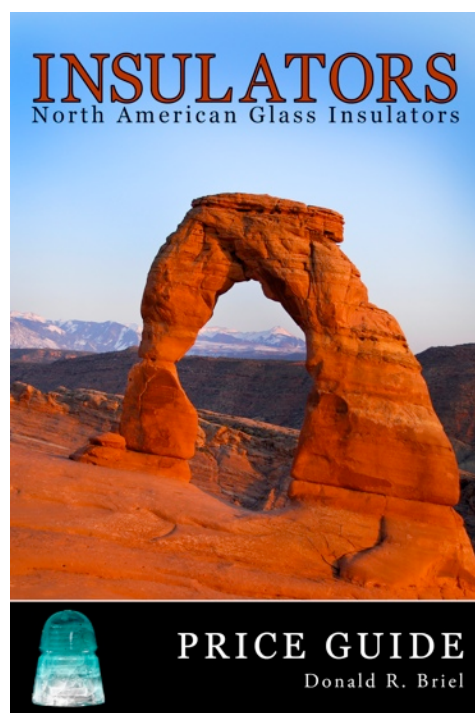
As I finish writing this article, Jeanne and I have just returned from a fun trip to Yuma for the Grand Canyon State Insulator Club swapmeet. The weather was delightful, the company was great, and the swapmeet had a good selection of insulators. To top it all off there was also a great lunch. Many thanks go out to all of the folks that made this a wonderful event.

Now I'll put on the NIA Membership Director's hat. We had a very good response for membership renewals prior to the second reminder going out in January. The high response rate goes a long way toward keeping costs down and reduces my work in preparing second reminders. As of this writing the current active member count has passed 1350 members for 2011. There are still several more waiting to be processed now that I'm back home.

As we get back into warmer weather and the number of shows picks up, keep in mind that I still have the new NIA brochures available. If any one would like some for passing out at shows or elsewhere just send me an email letting me know how many you would like. Please give me a couple of weeks notice prior to your need to get then mailed to you. With a little effort this could easily become a record year for the number of current NIA members. Please invite your insulator collecting friends to look into NIA membership.

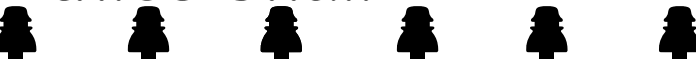
Don Briel  
NIA Membership Director

*Donald Briel*





# Ethics Chair



David R. Wiecek

NIA # 3225

A house break-in, natural disaster or related tragedy can be a real upsetting experience for a collector. Discovering what your insurance coverage is afterwards can be even more upsetting. You might not even be entirely sure as to what your insurance coverage is until you have to file a claim, but by then, it is too late. Unless you have a specific insurance policy covering your collection, the reality is, it is likely not covered for theft or loss. Can you afford that kind of loss?

Being able to easily identify what was lost or document its value is essential.

Now the odds are remote that someone is going to burglarize your home or car and haul off several hundred pounds of glass in a pillowcase. However, it has happened in recent years and has resulted in the disappearance of some highly coveted pieces. But what if your collection isn't stolen but is damaged or destroyed in the process of someone looking for other easier to carry-off valuables and cash? What if some other natural or man-made disaster was to occur? Do you have an inventory of your collection and have a realistic estimate as to what its value is?

If you don't really know what you have in your collection, it might not be a bad idea while the ground is still frozen and covered with snow and ice to start or finish that inventory of your collection you've been meaning to do but just never got around to. A simple spreadsheet will suffice. It doesn't have to be overly sophisticated. This exercise will help you see the potential monetary value of what you have sitting on shelves, boxes and everywhere else. But then again... maybe this is something you really don't want to know!

It is a lot of time consuming work to inventory a collection. An inventory of what you have and pictures is likely one of the first things you'd need if you were to insure a collection so the time invested is not time wasted, especially as a collection grows in size and value over the years. There are multiple insurers available. Do your homework and ask around. <http://www.nia.org/general/insure.htm> is a good place to start. I am not recommending any one provider over another but it is something that I've thought about more over this long cold winter. Maybe cabin fever is starting to set in?

As always, I encourage you to contact me if you have a personal matter where you believe the NIA Code of Ethics, as stated in the NIA Membership Handbook, was violated. The Code of Ethics provides a guide to the general membership for conducting their collecting and dealing activities honorably, honestly and in a manner which will present a good image of the hobby to the public.

*David R. Wiecek*

## NOTICE

### The Annual General Meeting of the Members of the NIA

The Annual Membership Meeting of the NIA will be held on:

Friday, July 8<sup>th</sup>, 2011, from 4:15 p.m. to 5:30 p.m.

The location will be:

Doubletree Hotel, 2050 Gateway Place, San Jose, California.

*Lou Hall,*

NIA President





# Executive Secretary



Colin Jung

NIA # 7055

The more detailed planning for the 2011 NIA National in San Jose, California is coming together rapidly. Your National Hosts will be testing a bunch of new ideas for this San Jose National. Whether you are a veteran conventioner or a National newbie, we hope you will enjoy the differences. Find out the very latest news on activities & events on the ICON messaging system or on the internet at our National website: [www.goldenstateinsulatorclub.org/national2011](http://www.goldenstateinsulatorclub.org/national2011)

## Transcontinental Telegraph Anniversary Activities and Projects

The 2011 NIA National will be a theme convention, celebrating the 150th anniversary of the construction of the transcontinental telegraph. The hosts are organizing a set of events to honor this monumental achievement in communications.

- 1) The Friday seminar will be presented by NIA President Lou Hall and Mike Doyle who will be detailing the history of this historic telegraph line, including their 10+ year field project to map this line in Nevada.
- 2) There will also be a combined display of insulators and other artifacts from the Transcontinental Telegraph Line. Contact Lou Hall if you have a contribution for this display.
- 3) One of our club members is designing a working telegraph line that will span the width of the show hall. Conventioneers are welcomed to try the telegraph equipment, but we are looking for talented telegraphers who are interested in showing us how it is done.
- 4) We have commissioned the design of a logo for this National Convention. It will be used to brand the NIA display awards, among other things. Check out the design on the web: <http://www.insulators.info/pictures/?id=300767538>
- 5) To raise funds to cover the National costs, we are also producing a T-shirt for the Convention. Check out the design on the web at: <http://www.insulators.info/pictures/?id=300768838>



We are accepting pre-orders for the shirts now. The cost is \$16.50 per t-shirt plus an additional \$3.50 for shipping for a total of \$20 per shirt. Save the cost of shipping by picking up your shirt order at the National. Specify your T-shirt size preference and address if you want the t-shirt mailed to you. Shipping date will be announced later. Make your check payable to:

Golden State Insulator Club  
c/o Colin Jung  
1544 Norland Drive  
Sunnyvale, CA 94087-4433



## **NIA Awards Banquet Menu - Cost has been significantly reduced!**

Your National hosts have decided to go with another banquet provider, a popular local restaurant called Sonoma Chicken Coop, which is within a short walk/drive of the Doubletree Hotel. The banquet meal will be served buffet style and will include the following menu items:

Roast of Sirloin sliced and topped with house recipe brown sauce, fried leeks and a roasted bell pepper garnish;

Lime Grilled Chicken (their specialty);

Apple Harvest Salad: salad greens with green apples, toasted almonds, dried cranberries, strawberries, blue cheese crumbles tossed in a raspberry vinaigrette;

Creamy mashed potatoes;

Grilled veggies: fresh cut bell peppers, thick-sliced onions and zucchini tossed in a balsamic vinaigrette and then grilled;

New York style Cheesecake; and

assorted soda beverages and coffee service.

There is an in-restaurant bar so you may order drinks separately throughout the banquet.

The great news is that we have been able to significantly lower the banquet cost to only **\$29 per person!** National attendees: mail your banquet payments payable to the "Golden State Insulator Club" directly to:

Dave Elliott  
440 Moffett Blvd. #110  
Mountain View, CA 94043

National attendees who have already paid at the higher \$46.00 per person rate will be issued refunds of the price difference by Bill Rohde at the National. If you need your refund sooner, please contact Bill directly at: [norcalmud@yahoo.com](mailto:norcalmud@yahoo.com)

## **Vendor tables available!**

Do you provide a service to the insulator collecting hobby that you would like to advertise at the National Convention? The hosts are providing a limited number of 6-foot long, covered and skirted tables outside of the main ballroom in the foyer. The tables are being offered for free to insulator collecting and related clubs, and hobby vendors, like auction services, insulator tumbling & repair services, display cabinet making, etc., but you must reserve them in advance. Electric power will be available, but bring a 25-foot extension cord to access it. Vendors must provide their own security, but we will have a large, secure storage room that all vendors can share during non-show hours. The vendor area will also accommodate a "free" insulator table, a show announcements table, and a self-service mailing package station.

## **Book & Magazine Sale**

We will be hosting an used book and magazine sale to benefit the Golden State Insulator Club. Hobby publications and books on related subjects will be offered for sale at great prices during the entire convention. There will be plenty of back issues of Crown Jewels of the Wire magazine, Old Bottle Exchange, insulator auction catalogs, as well as hardcover and paperback books dealing with insulators, railroading, utility histories, treasure hunting, antique bottles, development of electricity usage, biographies, city pictorials, etc. If you have extra hobby magazines and books that need a new home, think about donating them to the sale.

We will see you in San Jose!

*Colin Jung*



# Awards & Recognition Chair



**Gene Hawkins** **NIA # 421**

## **NIA Outstanding Service & Lifetime Membership Nominations**

NOW is the time to submit your nominations for NIA Outstanding Service and Lifetime Membership awards for 2011. Any NIA member can nominate any other member, just fill out the appropriate nomination form and return it to your Regional VP and myself. The forms can be found at the NIA website, or you can email me a request and I will send them to you.

### **Guidelines:**

It is not required that either award be presented in a given year, and multiple people can be nominated in either category. The NIA board determines the final selection. Recipients need to be NIA members in good standing.

**Outstanding Service:** A nomination for Outstanding Service should have made significant contributions to the insulator hobby in the last couple of years. A nominee cannot be a current NIA board member or Committee Chairman.

**Lifetime Membership:** The NIA Lifetime Membership Award is the highest honor the NIA gives. Past recipients include NIA members who donated significant time & effort for the insulator hobby. The Lifetime Membership is for a couple, as a spouse is either actively involved or at the very least supportive of the recipient.

**The Awards and Recognitions Committee needs to receive your completed nomination forms on or before April 1, 2011.**

If you have any questions and to request nomination forms, please contact me.

### **NIA Best of Show Ribbons**

The NIA offers at no charge to show hosts beautiful ribbons for show hosts to award to Best of Show displays. If you host a show with displays and would like a NIA ribbon to award, please contact me!

Gene Hawkins  
Awards & Recognition Chair  
gene.hawkins@mchsi.com

*Gene Hawkins*



**Hemingray Glass Co. Muncie Indiana. 2003**

Photo by: Shaun Kotlarsky





# NIA Promotions Chair



First an apology to all readers. Last issue, I inadvertently attached the wrong article to my email to the editor. I apologize that you were subjected to a redundant article.

I, like a vast majority of the readership, have experienced inclement weather that seems to have engulfed the country. I personally found some retreat from the cabin fever through the holidays as I enjoyed family. I hope that you had a similar experience. Insulators always provide that element of retreat as I look forward to Crown Jewels on the day it arrives and the ability to watch a little TV, eat supper and settle in with the CJ.

Of course a main focus is reviewing the calendar of upcoming events and marking my calendar. I think one of my bucket list items is to eventually say I have attended every show location. Well, we can only hope.

I am writing on the eve of the Crown Pointe, Indiana show hosted by Arlen and Tina Rienstra. When I see this posting and the invitations, I know a string of shows cannot be a far behind. In our household, the sports calendar rules since I am a freelance sports photographer. The insulator calendar also dictates the events of the year.



## Requesting Help From A Few Collectors

The list of shows seems to continue to grow. In fact, my friend Kim Borgman is hosting a new show in Central Indiana in March. The logistics of one person being able to assist show-hosts over the country is becoming harder. It is for that fact that I am seeking a few collectors, ideally scattered geographically about the US who can join the public relations ("the committee"). If you are interested, contact me at [Indyblanc@AOL.com](mailto:Indyblanc@AOL.com) or call 317-319-1205 Cell or 317-253-8245 evenings or weekends.

The PR Committee's prime mission is to assist the show hosts of the various NIA Regional and National Show, when and if requested. Secondly, we also extend our assistance, as resources permit, to those hosts of smaller shows. The intent is NOT to force our ideas on the host, but to help make the show successful.

Many times I have been able to hold telephone brain storming conversations regarding specific problems or challenges and the show host has gone on to try some new approaches. Having some new blood to the committee can help us expand our effectiveness.

Have a base document which I developed. It would also be my goal to have each Committee person read it and add to its content. The committee persons will attend shows I cannot or will not. I would like their observations on what is working and not working too.

Contact me and let's talk about your participation.

## Challenge to ALL collectors

Finally, I would like to offer up a challenge to each and every collector to do something this year that advances our hobby. That could be mentoring a new collector, bringing someone to a show for the first time, giving an interested person their first insulator or a better insulator, speaking or displaying at some community forum, etc. The list is potential. I want to start a list. So when you do something... drop me a line. I think we cumulatively can make some great things happen.

*Jim White*

Jim White • 7990 Windcombe Blvd • Indianapolis, IN 46240  
[Indyblanc@aol.com](mailto:Indyblanc@aol.com) • 317-253-8245 cell • 317-319-1205 res





# Product Marketing



## .....NIA PRODUCT MARKETING.....

STOCK REDUCTION .....

**ALL SHIRTS / SWEATSHIRTS**

"IN STOCK" ARE \$5 OFF

**...Pre - National SALE –**

**FROM MARCH – MAY ONLY!!...**

Get your NIA item now.....San Jose show will be a transitional show for product marketing, as I will be passing the torch on to another PM representative for 2011-2012 and beyond.

Please contact me if you know of someone that would like to take over my position. It has been a fun 13 years.

I know there are a few NIA members that would be very successful taking over this committee position.

The 2011 NIA Commemorative is in process. Color had not been confirmed as of date of article submission for DP deadline. Color will be determined by the time DP is distributed to our membership. If you would like details on the commemorative, please check the NIA website or email us at the email link below.

Thanks, Carolyn & Bob Berry  
NIA Commemorative Committee Leads

NIA Product Marketing Committee ..... niaproducts@nia.org

NIA Commemorative Committee ..... commemorative@nia.org

*Carolyn Berry*

NIA # 4336

*NIA PM Chairman 1997 – 2011*

*NIA member since 1988*



# Historian



Miles McLall

NIA # 8548

Happy winter everyone! Out here in the mountains of Southern Utah we have had lots of snow and rain. There has been some flooding and lots of mud..... of both kinds : ) but we're starting to dry out now and I am looking forward to my annual trek down to the Grand Canyon Insulator Club's show in Yuma, Az.

Fresh avocados! Good friends and insulators!

Have you ever thought about what insulator each state in the U.S., or even each country is best known for? This could be a very rare style found in a particular location or perhaps a color found in abundance in a certain area. How about insulators named after places where they were used or found?

The CD 283 "PROVO", for example, was used on a 32 mile line from a power plant in Provo, Utah to the mercury mines at Mercur, Utah. The line was installed in Nov. 1898 and was the first transmission line to use power above 16,000 KV. (There is a lot more info regarding the use of "Provo" insulators in Elton Gish's book Multipart Porcelain Insulators page # 11.) Also, some interesting historical information on the mines at Mercur can be found at this web site: [http://en.wikipedia.org/wiki/Mercur,\\_Utah](http://en.wikipedia.org/wiki/Mercur,_Utah)



Photo By Miles McLall



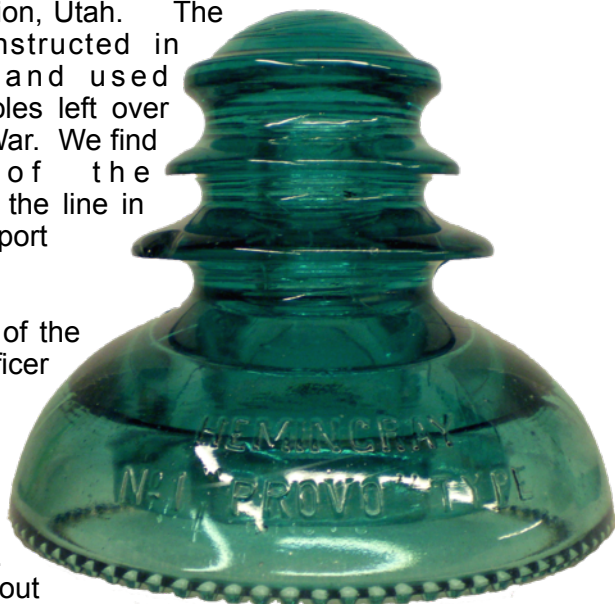
Photo By Miles McLall

Another insulator for which Utah is well known is the CD 126 Brookfield blobtop in purple that was used on a military telegraph line from Fort Duchesne, Utah to what was at that time Price Station, Utah. The line was constructed in 1886-1887 and used surplus iron poles left over from the Civil War. We find mention of the construction of the line in the following report (found online):

Annual Report of the chief signal officer of the Army to the Secretary of War for the year 1887."

Signal office, War Department, Washington City, September 7, 1887. "There is now under construction, out of old material collected from abandoned lines, a connection between Fort Du Chesne and Price Station, Utah, a Distance of 87 miles. This work is being done by the labor of troops and without expense to this Service."

Two years later we find that the line is still in service and requiring replacement poles:



CD 283 "Provo" Photo By Doug MacGillvary

The United States Military Telegraph Lines

Appendix 2.

Report of the officer in charge of Telegraph Division. Signal Office, War Dept., June 30, 1890.

Department of Platte- "Twelve hundred iron poles have been shipped to Price, Utah, for use on the Fort DuChesne line, and the department commander has directed that the work of making general repairs be begun immediately on the arrival of the last invoice of poles from the Indian Territory; troops and government transportation to be furnished from Fort DuChesne. The line has been maintained in a very efficient working order considering the rough nature of the ground, and its liability to damage from cattle and freighters."

Later in the report we find:

"Owing to the abandonment of the post of Fort Laramie, the telephone line from that post to Bordeaux, Wyo., was discontinued on December 4, 1889. The iron poles were recovered for use on the Fort DuChesne section and the rest of the material offered for sale at auction."

(Note: In the two Military reports above the name of the now current Fort Duchesne was shown as "Du Chesne" and then " DuChesne")

As far as I know, this line from Fort Duchesne to Price, Utah is the only place that the CD 126 has been found in purple, but were the purple 126s new when installed on this line? For in the report of 1887 it clearly states that the line was being built of salvaged materials from other lines. So perhaps the purple 126s were originally installed on a military line in some other part of the country.

If you would like to learn more about this line I would suggest reading Rob Tucker's article 9 Mile Road Adventure in the July 1997 issue of Crown Jewels of the wire.

If anyone wants make a suggestion of an insulator for a state or country they can send me an email and I will tally the results for the next Drip Points. (For anyone without email give me a call..... I love to talk insulators!) I will start this off with the suggestion that the purple CD 126 Brookfields found near Price, Utah is the insulator for which Utah is best known. (Or, perhaps the CD 283 "Provo".)

2 Purple CD 126s Photo by Dwayne Anthony

The deadline for getting your new or undocumented finds included in the 2011 glass price guide is fast approaching. If you have anything that you think should be included I suggest contacting Don Briel ASAP. Also remember to check your commons. Back in October Don brought me some commons to add to my collection, one of which turned out to be an unlisted color!



The best in collecting to all !!!

Miles McLall  
NIA Historian

*Miles McLall*



# Philanthropy



Rick Jones

NIA # 201

I hope everyone has the opportunity to get out to a show or two this spring. That's where the real fun is in this hobby. My schedule will prevent me from getting to anything other than Springfield again this year, but if you can only make it to one, that's the one. It also sounds like Lou Hall, Colin Jung, and others are planning a great National in San Jose in July.

In this issue of DP I am going to suggest a couple of wording samples for folks who may be considering donating insulators, go-withs, collections, etc. to the NIA now that it is a 501(c)3 organization. These are just samples. Be sure and check with your financial advisor before making any final decisions on adding a codicil or wording to your will or estate plans. But before the samples, a few words on why you would even consider this act of generosity.

First, many of us have children who do not share the same passion for our hobby as we do. If you're like me, you probably plan to sell off your collection someday so your family won't be burdened with what to do with it, especially if they have no clue as to its value. But life can deal us some uncertainty and what if you never make it to the point of selling your collection? What then? In my case, my wife and two grown children would be lost with what to do. If they could find the time to photograph and list the pieces, an auction might work, but their lives are very busy and it's unlikely they would find the time. They certainly couldn't go to shows or have the knowledge to contact collectors about selling pieces. Should I go out and get hit by a truck, my family would have a sudden burden that they would not know how to handle.

Of course, I hope this doesn't happen so I can dispose of my collection however I see fit someday. If it does happen I would be helping my family and the hobby in general by taking steps today to ensure that the best scenario happens in my absence. One of those scenarios is donating my collection to the NIA where I can be sure it will be handled by astute collectors and most likely be returned to the hobby for future circulation. I will also be assured that any funds raised by the NIA in the dispersal of my collection would be used to further the educational and historical mission of the NIA. And how can I be sure? Because as a donor I can stipulate, within reason, how the NIA handles my collection as part of my instructions when the collection is gifted. Of course, the NIA has the right to determine if my instructions are reasonable and if they do not, they can turn down the gift.



So here are a couple examples of how to word your will or trust:

### Gift of Property

I give and bequeath, to the National Insulator Association, an Arizona non-profit corporation located at-----: the following described property (describe property and where it's located) and legally described as (legal description if needed) from my estate to be used as (describe or) their Board of Directors deems appropriate.

In most estates, if you do not own the gifted property at the time of your death, then this gift will fail, unless a specific provision is added to your will or trust directing that the proceeds from the sale of this property during your life, be gifted to the NIA.

### Gift of a Contingent Bequest

If any of the above named beneficiaries should predecease me, or in the case of failure or lapse of any legacy, I hereby bequeath his/her share to the National Insulator Association, an Arizona non-profit corporation, located at-----, to be used as their Board of Directors deems appropriate.

If for unforeseen reasons those beneficiaries you have selected and named in your will or trust pass away prior to your death, you can provide the option of directing that portion(s) of your estate to the NIA. This contingency alternative is also commonly used with other financial instruments such as IRA's, 401K's and life insurance.

Again, your financial advisor is the best person to speak with about how you should make any such arrangements or changes to your estate plans.

*Rick Jones*



**Title:** Hemingray Glass Co

**Photo from:** Ball State University  
Digital media Repository.

**Photo Date:** 11/4/1914



# Webmaster



For those that don't know me, I've managed the NIA website since its inception in 1998. This has been a labor of love with the goal of increasing the visibility of insulators to the general public and providing research information to the collecting community. Please regularly visit <http://www.nia.org> and look through the site as there are significant resources there. Reviewing the update history will give you a good overview.

It has been a while since I've submitted an article to Drip Points but I'm excited about a new major addition to the NIA website <http://www.nia.org>. It has been 18 years since Marilyn and Woody published the Glass Insulators from Outside North America and there have been a tremendous number of new discoveries since then. The number of collectors outside North America has increased significantly in the last 10 years or so. But the number of collectors that have joined the NIA, especially in Europe, has remained small. I've been wanting to expand this section of the website for sometime but only had my small GIFONA collection to draw from. In Early December Don Mecklenborg volunteered to take quality pictures of his extensive collection to expand the site. He has provided hundreds of quality photos and the associated information. Seven more collectors are also now providing pictures and information so the momentum has started!

The primary goal is to capture as many different styles as possible with quality pictures and a secondary goal to capture embossing and significant color variations. If you are willing to contribute I would ask that you contact me to work out the details. To preserve quality and consistency there are some guidelines on the photos (background, camera angle, etc.) as well as the need for capturing accurate measurements and embossing. The site is organized with summary pages showing relative size accurate thumbnail pictures of each CD – If you click the thumbnail it will take you to a detail page. A view by CD and not by country is coming. The detail pages are intended to capture size variants, color variants and different embossings within that specific CD. This enables a place to capture any history, in-use photos, etc.

There has been much discussion recently on the CD numbering system and the current goal for the site is to accurately document the known styles as defined by N.R. Woodward and to assist in clearing up any inconsistencies of confusion about assignments as well as documenting new styles for assignment and to provide a temporary number for communication until officially assigned. If you have pictures or information to contribute please contact me at [pyrex553@aol.com](mailto:pyrex553@aol.com).

Site Link: <http://www.nia.org/general/gifona/gifona.htm>

The wider goal of the site is to provide detailed information for all insulator types. For a summary of everything available currently see the following link and use the "link to examples" tab for each type. Although the current focus is GIFONA pieces, I'd love to expand other sections in a similar way as well.

General link: <http://www.nia.org/general/gifona/gifona.htm>

I look forward to seeing many of you at upcoming shows in the Texas area as well as the upcoming San Jose national show! If you can bring insulators to a show I can capture the information needed for the site!

Thanks,

*Bob Berry*





# Research & Education

Jacquie Linscott-Barnes

NIA # 1380

Dear NIA Members,

I am so indebted to our NIA President, Lou Hall for giving me the opportunity to serve the NIA as Research and Education Advisor. Advisors serving and assisting me are Lee and Tammy Brewer and Jeanne Weber.....they are all educators as I am. They have worked long and hard to get the materials for the web site ready. My thanks to Bob Berry, NIA webmaster, for all his hard work...changes and revisions and revisions that I have sent to him. I am visual and have to see the finished product before I can give it a "heads up".

As I said before, in December I contacted each state affiliate of the National Teachers Association to tell them about our endeavour and gave them the web site to find the lesson plans, etc. On January 10th of this year I contacted each State Department of Education with similar information. The web site is up and running and if you'd like to see it go to: [www.nia.org/education](http://www.nia.org/education)

We have worked long and hard hours inventing, researching, compiling and organizing grade/level appropriate materials for K-12, lesson plans for the classroom teacher and activity pages for teaching and culminating a short (10 minutes to 60+ minutes) unit of study about INSULATORS. There is still more work to be done and we will proceed to follow up with additions and changes to the web site. What I need from each of you is to critique our work and send suggestions to me at [education@nia.org](mailto:education@nia.org) or [bluebellwt@aol.com](mailto:bluebellwt@aol.com).

I have had several states respond to my letters. The NEA Missouri chapter was the first. Arizona sent a kind letter with a decline that they have a rather strict curriculum in place. New York has responded asking for more information which I supplied to the state department. BUT, the most rewarding was the South Carolina Department of Education-Curriculum Director who advised me that he was sending an email to every school in each district in the state with the website so teachers would have the info. And, oh my gosh, I've been blasted with inquiries and requests for speakers and a "sampling of insulators" for the classes. So as I end this article to you, the NIA members, I'm on my way to the USPS to ship out boxes of insulators.

It's really been fun serving the NIA. As I close, I'm thinking that spring will soon be here and the "National" in San Jose is not far away.

*Jacqueline Linscott-Barnes*



## Get Drip Points via Email to enjoy these extra benefits

- Full color
- Clickable email and web links
- Extra content only available in the email copy of Drip Points.
- Readable on any device that can read PDFs, Including Mac, PC, iPad, iPhone and iPod touch.
- Go green, save a tree.

To switch, email Donald Briel [membership@nia.org](mailto:membership@nia.org)



# Mid-Ohio Insulator Show

## Community Display

### **Background:**

Mid-Ohio Show hosts have placed emphasis on the educational aspect of our hobby. To this end, higher quality educational private displays numbering from 20 to 30 are displayed in competition year.

More recently a community display has been featured. This consists of voluntary participation by a number of collectors and an associated educational seminar. This community display has been greatly enhanced by the acquisition of two back-lit display cases two years ago.

Display topics this far have included: a reunion of CD 106 Zicme no name teal blues with oxblood swirls from Columbia, South America: 102 ponies (2009); lightning rod insulators (2010); radio antennae insulators, CD 120.x and CD 124.x reunion (2008) .

### **2011 Community Display:**

This year will feature King City Glass Works – Fairmount, Indiana and Square D and Peru Porcelain with a seminar covering these Indiana companies and the Trenton Field, which held vast quantities of gas and attracted hundred of glass plants / houses companies. We decided to not include Hemingray as it is easily one or two separate displays in itself.

If you are interested in participating, please contact Jim White for details.

Jim White – 7990 Windcombe Blvd – Indianapolis, IN 46240 317-253-8245 / cell 317-319-1205 e-mail: [Indyblanc@aol.com](mailto:Indyblanc@aol.com)

We welcome all collectors to participate. Thus far we have 5-6 collectors who are bringing pieces, historical information, photos, etc. to share.

### **2012 Community Display – Theme Idea / Sponsor Solicited:**

I have been asked to coordinate the selection of the 2012 theme selection.

To date there have been some good ideas advanced; however, no one person or group has come forward to sponsor and chair a given theme.

I have developed a form for doing so. Anyone who would like to sponsor and oversee their idea should contact me and I will provide a form. I am asking that all submissions be presented no later than Labor Day of 2011 so that we might select the theme to be announced at the 2011 Mid-Ohio Show.

To get a sponsor form or to ask any questions, email Jim White at [Indyblanc@aol.com](mailto:Indyblanc@aol.com).



*Jim White*

# Membership Application/Renewal Form

**Dues Schedule:**

Regular Membership.....\$12.00  
Family Membership .....\$12.00  
Junior Membership (under 18).....\$5.00  
Club or Organization .....\$12.00

**Submit payment to:**

(Payable to the NIA in U.S. funds)

Donald R. Briel  
NIA Membership Director  
P.O. Box 188  
Providence, UT 84332  
[don.briel@comcast.net](mailto:don.briel@comcast.net)

Check appropriate class: Regular  Family  Junior  Club/Org.

Check years of Payment: Single year  Multi-year

**Please Print Legibly**

Name \_\_\_\_\_

NIA # (If renewal) \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State/Province \_\_\_\_\_

Zip/Postal Code \_\_\_\_\_ (+4) \_\_\_\_\_

Country (if not U.S.) \_\_\_\_\_

Telephone Number \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Please include me in the Annual NIA/Crown Jewels Directory ....Yes  No

Please include my Telephone Number .....Yes  No

Please include my Mail Address.....Yes  No

I would like to receive Drip Points in the following format .....Paper  Electronic

(Check only one, an E-mail address is required for electronic format)

**Additional Family Members Residing in the Same Household**

Name \_\_\_\_\_ NIA # (If renewal) \_\_\_\_\_

1 \_\_\_\_\_

2 \_\_\_\_\_

3 \_\_\_\_\_

4 \_\_\_\_\_

5 \_\_\_\_\_

Signed \_\_\_\_\_

Date \_\_\_\_\_

Amount Enclosed \$ \_\_\_\_\_





# Spring 2011 [www.nia.org/products](http://www.nia.org/products)

## MEN'S GOLF / POLO SHIRTS

Price   Quantity   Total

Color Choice: \_\_\_\_\_

Please call or email me for available colors! All with embroidered logo; some with pockets

(Size chart on back) (\*note: pockets, 2X, 3X-\$3.00 extra ) \$38. 00

## LADIES GOLF / POLO SHIRTS

Please call or email me for available colors! All with embroidered logo (no pockets)

( Size chart on back ) Color choice: \_\_\_\_\_ \$38. 00

## BUTTON FRONT SPORT SHIRT - S \_\_ M \_\_ L \_\_ XL \_\_ \$32

Colors: Red, Royal Blue, Chestnut Brown, Taupe, White (limited colors / sizes in stock, please call for availability)

## DENIM SHIRTS - (\*ladies order comparable men's size, see chart)

Nicely weighted denim, pre-shrunk cotton -- stonewash blue or natural; left-side pocket

Embroidered logo   S \_\_ M \_\_ L \_\_ XL \_\_   \$35.00

\*S/Sleeve   \*L/Sleeve   2X \_\_ 3X \_\_   \$38.00

## T-SHIRTS - Hanes Heavyweight - 6.1 oz .cotton - Pre-shrunk

Screen-printed logo (front & back) S \_\_ M \_\_ L \_\_ XL \_\_ (\$20)

2X \_\_ (\$23)

Colors: Stonewash Green, Stonewash Med. Blue, Pebble (sand), Lt. Steel Gray

HENLEY T-SHIRT S \_\_ M \_\_ L \_\_ XL \_\_ (\$25) 2X \_\_ (\$28)

Colors: Black or Lt. Steel Gray (3 button placket) NOTE: only come with embroidered logo !!

Embroidered logo (front only!) (\*\*NOTE: I have a limited number of t-shirts with pockets, call for details)

S \_\_ M \_\_ L \_\_ XL \_\_ (\$20)

(\*note: pockets, \$2.00 additional on all regular t-shirts)   2X \_\_ (\$23)

Colors: Sand, Gold, Ecu, Ash Gray, White, Cardinal Red, Lt. Blue, Army Green, Navy, Bright Green

Lt. Steel Gray, Stonewash Green, **Chestnut Brown, Maroon (NEW COLORS!!)**

CREWNECK SWEATSHIRTS -- Heavy weight - 100 % Cotton/polyester blend - Pre-shrunk

Colors: Hunter Green, Cardinal Red, Lt. Steel Gray -- **Embroidered logo**

M \_\_ L \_\_ XL \_\_ (\$25)   2X \_\_ 3X \_\_ (\$30)

HOODED SWEATSHIRT w/ full front zipper/muff pocket/drawstring hood -embroidered logo

Color: Lt. Steel Gray   M \_\_ L \_\_ XL \_\_ (\$35)   2X \_\_ 3X \_\_ (\$40)

EMBROIDERED CAP -- low-rise, embroidered logo ( \$16.00 )

Circle color choice: Stone/ Navy bill, Khaki / Green bill, or all Denim

COLLECTORS PATCH --embroidered

\$4.00

KOOZIE™ -- The original beverage **Koozie™** fits any standard beer / soda can / 12 oz. water bottle !!

Silver screened NIA logo on: NIA blue \_\_ red \_\_ green \_\_   \$1.00

NIA DECAL -- for inside car window

\$0.50

NIA Name Badge -- engraved; beveled edges (fill in form on page 2)

NEW OPTION: Pin back (free) OR Magnetic back (add \$1.00)

\$13.00

BADGE BAR -- (ie. NIA position or Local Club)

\$4.00

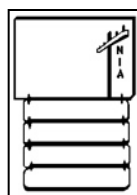
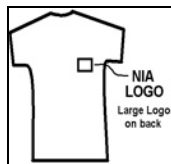
NEW "BIG THUNDER" Tote bag - sturdy; NIA logo

\$15.00

Subtotal

U.S. Postage (see back)

Total Enclosed



### NOTE:

All sizes, styles & colors of shirts are available by special order

**Adult / Men's Size Chart:**  
 S (32-34) M (36-38) L (40-42)  
 XL (44-46) 2X (48-50) 3X (52-54)

**\*Ladies Size Chart:**  
 S (28-30) M (32-34) L (36-38) XL (40-42)

**\*Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt**

**\*\*U.S. Postage: \$6.75** for the first item & **\$1.50** for each additional item ordered.  
 -- Postage for Patches, Decals, Badge Bars are \$0.60 each.  
 -- Name Badges are **\$0.85** each to mail.  
*\*\*for non-US postage, AK & HI (contact me )*  
*~for an exact postage quote, please contact me~*

***Please make check or money order in U.S. funds payable to:***

National Insulator Association or NIA

# Order / Shipping Information

Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Telephone \_\_\_\_\_  
 Email address \_\_\_\_\_

**Name Badge Engraving Information (current NIA member) Circle back style (pins are free)!!**

Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Pin / Magnet  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_  
 Club Bar: \_\_\_\_\_ (qty needed) \_\_\_\_\_

**Thanks for your support of the NIA !**

**Contact Information:**

Carolyn Berry – 1010 Wren Court, Round Rock, TX 78681 / 512-255-2006 / pyrex553@aol.com



# National Insulator Association 2010 Commemorative

*"Now in the 41st year of continuous production"*



2010 Commemorative

**2010 Commemorative of the Boxborough, MA 41st National Show**  
Bright Orange Amber!

All proceeds for the benefit of the NIA

### 2010 Commemorative

\$40.00 postage paid (US) for the first commemorative  
(each additional piece \$35.00 when shipped with first.).

### 2010 Solid Pour

Solid pours (limited availability) - \$50.00 each postpaid  
(no multiple discount on solids)



2010 Solid Pour



Base Embossing



**Please remit orders and payment to:**

NIA 2010 Commemorative  
c/o Carolyn Berry  
1010 Wren Court  
Round Rock, TX 78681-2741

**Checks payable to: NIA**

Phone orders: (512) 255-2006  
Email orders: [pyrex553@aol.com](mailto:pyrex553@aol.com)  
Web orders: [www.nia.org](http://www.nia.org)



Top Embossing



TRANSCONTINENTAL TELEGRAPH  
CELEBRATING 150 YEARS 1861 | 2011

1861-2011

## You're Invited to the 2011 NIA National Show & Convention

**Doubletree Hotel, San Jose, California**  
**Friday, July 8 - Sunday, July 10, 2011**

*Friday, July 8, is NIA Members Only Day*

100+ Sales Tables • 24 Displays  
Seminars • Raffles • Spin-n-Win  
Walk-in Insulator Auctions • Banquet  
Pre-Convention Activities & More!

### For more information, contact:

Colin Jung NIA #7055, Phone: (408) 732-8736

[www.nia.org](http://www.nia.org)

<http://goldenstateinsulatorclub.org/national2011/>

Hotel Reservations: [www.dtsj.com](http://www.dtsj.com) (Use NIA code)

*See you there!*



# National Insulator Association



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