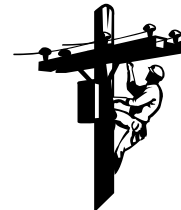




# Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

..http://www.nia.org

## In this issue of *Drip Points*:

- ◆ A Note from the Editor ... *Arthur McConnachie*
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- ◆ Executive Secretary ... *Jacque Linscott-Barnes*
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- ◆ Authentication & Classification ... *Paul Greaves*
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- ◆ Spring 2007 Product Order Form

**Available via e-mail**

## A NOTE FROM THE EDITOR



With this being my third issue, you'd think that I'd be an expert at putting Drip Points together by now. Well, I decided to change all

that and upgrade to Office 2007 a week before the deadline. There were a few times I said, "where did that feature go?", but overall it was pretty painless.

For those of you who like details, this Drip Points won't disappoint you. Kevin Jacobson, Tom Katonak and Paul Greaves all provide information on "Questionable Insulators." The topic continues with Mike Guthrie's article on imitation and altered insulators.

For all of you map lovers, turn to page 16 where Don Briel has pro-

vided us with a map showing how NIA membership is distributed across the country and abroad.

On pages 18 and 19, Carolyn Berry has put together quite an assortment of NIA gear, including sales items in limited quantities.

Finally, here's a reminder for all of you to make your hotel and plane reservations now for the Orlando National. Don't wait until the last minute.

**Arthur McConnachie**, NIA #6934  
**Information Director**



NIA member has violated the code of ethics, the proper avenue of approach is to contact the Ethics Chair to let the NIA know what is going on. The NIA will then step up and look into the complaint. We of course initiate investigations ourselves when we see something that appears to be not in the best interest of the hobby. There are some in the membership that feel we should be "insulator cops" and others who feel completely the opposite. This is the nature of the way things are. Personally, I would rather the NIA not be in the "insulator cop" business. I would rather the NIA be

an educator and point out to it's membership when wrong doing is either going on or appears to be going on. In reality, the NIA does not have any ability to do anything about

those who betray our trust except to remove them from the NIA (if they are members) and to point out to our membership who is doing what. Even this is a fine line in today's litigious society.

Our greatest influence is to be able to keep imitation and altered items out of an NIA-sanctioned show such as the National and to educate our membership to help reduce their losses. Having said this, let me clarify something that seems to be a point of confusion. Earlier I gave an example of several terms that could apply to insulators. There are many that mean the same thing, and some that might seem to mean the same thing, but do not as defined by the NIA.

When it comes to NIA classifications in the Code of Ethics, there

are 11 definitions presented. Many of these refer to original items that we collect and find acceptable. There are really only a couple of classifications that apply to items that the membership should avoid. These are "Imitation" and "Altered". The Code of Ethics says "NIA Members shall not make or manufacture, advertise, exhibit or introduce into the hobby for distribution (including buying, selling or trading), any imitation insulator or related item deemed by the NIA to be objectionable to the best interests of the hobby, unless pre-approved by the NIA for educational purposes."

It also says the same thing about altered insulators. Definitions for "Imitation" and "Altered" are found in the Code of Ethics. Now is a good time to point out something that has been confusing to many of our

members that I have talked with. Notice that I did not mention anything about "questionable insulators" this is because they are not referenced in the Code of Ethics. The NIA has classified and published a list of "Questionable Insulators", but you don't see questionable mentioned in the Code of Ethics. Why is this? You definitely should read Paul Greave's article "Questionable Insulators?" later in this issue for the detailed answers.

Recently I had to address a complaint against an NIA board member for selling an insulator on the e-place that was classified as Questionable by the NIA. The person complaining was certain the piece was a "fake" and the NIA was just "protecting it's own." This is not at all true, and I think a little light on this and similar situations is in order. The piece MAY be an

"Imitation Insulator", however, at this time, the NIA does not have enough proof to classify it as "Imitation." So, what does the Code of Ethics say about "Questionable Insulators"? Nothing actually, and this was purposeful. The NIA has referred and continues to refer to insulators that we believe are suspicious enough to make them known to the membership as "Questionable."

Selling or trading these "Questionable" pieces is not in violation of the NIA code of Ethics, which does not specifically mention them, with one caveat. Code of Ethics Item number 5 of 12, says, "NIA members shall make every effort to comply with standards established by the NIA for accurate description of the type and condition of insulators." It is therefore the duty of an NIA member selling these to make it known that these are classified as "Questionable". I am happy to say that the individual selling the "questionable" piece went out of their way to make it known the piece was listed as questionable. There was no wrongdoing and so there was no action taken.

Please read the 2nd Past President's article by Tom Katonak for a very good history and yet another perspective on Questionable Insulators.

Well, I hope I was able to answer more questions than I created. If so, then maybe I actually pulled off "Education" and not "Confusion."

Best of luck in your collecting endeavors,

**Kevin Jacobson, NIA #6720  
NIA President**

**I have had others ask me what the NIA does for them, and I always come back to education. Another good reason is values.**





that much more enjoyable. Getting a new piece for the collection can sure feel good but it doesn't compare with doing something nice for someone you love. I hope each of you has a great year collecting and an even better year in

the things that matter most.

Best wishes,

**Mike Green, NIA #3175  
Western Region VP**

## FROM THE CENTRAL REGION



I keep hearing about global warming, but this year seems to be unusually cold here in Texas and other states. Southern California and the deserts of Arizona have been hit with freak snowstorms. Colorado had record snowfall in the plains shutting down Denver airport for a couple of days. I remember as a kid we had a spring and fall, but now it is just winter and summer!

There continues to be a lot of debate on how to handle the rise in altered, stained and fake insulators that have surfaced in the

hobby and on eBay. Trying to prove an insulator as fake can be very difficult. There has been a couple of threadless surface in the last few years that I am suspicious of, in fact I have gone back and forth on their authenticity. I doubt that I will ever be able to prove one way or the other. So what can I do about it? I can voice my opinion about my gut instinct, but some will agree and some will disagree. Very seldom will everyone have the same opinion unless there is overwhelming evidence, or the fake is very obvious. I thought some wild colored EC&Ms and CEWs were obvious, but there were some collectors that were adamant that they were real. Some collectors have mentioned opening up an Internet site and listing the questionable insulators. I am all for education so that the collector can make informed decision about a particular piece.

Thinking back to the earlier days of the hobby I can remember when the CD 140.5 and the Haley were in doubt. Over a period of time collectors began to uncover

information more information from bottle diggers, archives and other collectors to prove that these pieces were indeed genuine. A visit to the Smithsonian Institute by a small group of collectors answered a lot of questions. I think it is good to scrutinize new insulators and colors, but we need to keep an open mind and not be so quick to judge. Just ask Andy Wadysz how many collectors doubted his find of the Twiggs in the beginning.

Many of you may not realize that Ben Tucker Lincoln, Nebraska was involved in a serious car accident recently, his prognosis is good, but he maybe hospitalized for a long time. We also have some others with illnesses, or going through cancer treatment. Please keep these collectors in your thought and prayers.

Good collecting,

**Ross Baird, NIA #1983  
Central Region VP**

## YOUR ATTENTION PLEASE

### 2007 NIA OUTSTANDING SERVICE AWARD & 2007 NIA LIFETIME MEMBER AWARD

**NOMINATIONS FOR POSSIBLE RECIPIENTS OF THESE AWARDS ARE BEING SOLICITED BY THE NIA AWARDS AND RECOGNITIONS COMMITTEE.**

**Contact Lou Hall, A & R Committee Chairman, at (559) 435-1740 to obtain the appropriate nomination form, or e-mail your request to [louhall@pacbell.net](mailto:louhall@pacbell.net)  
Nominations forms must be submitted to the committee by April 1, 2006.**









## FROM THE ETHICS CHAIR



There continues to be a great deal of conversation about fake (imitation) and altered insulators in a variety of forums including at shows, via email, and through ICON. Many of the discussions focus on what the NIA is doing about the "problem".

The NIA's authority and power to act on the issue of imitation and altered insulators rests in the NIA Code of Ethics (COE) which can be found in the membership handbook and at the following link: <http://www.nia.org/handbook/ethics.htm>.

I will attempt to summarize the key points of the COE to clarify what the NIA can and cannot do about the imitation/altered issues. This is important to understand as there are many misconceptions floating around about the NIA's scope of influence.

First, the NIA's authority to act against individuals who may not be compliant with the COE is limited to those persons who are current NIA members. The sanction which may be applied, in the most severe cases, is revocation of membership.

Second, the NIA's influence in enforcing the COE and Floor Rules at shows (found in the membership handbook and at: [http://](http://www.nia.org/handbook/ethics.htm)

[www.nia.org/handbook/ethics.htm](http://www.nia.org/handbook/ethics.htm) is limited to NIA sanctioned shows. This applies primarily to National and Regional Shows but may, on occasion, apply to other local shows. At these events, the NIA's authority to act is, again, limited. Failure to comply with floor rules or the COE at these events may only result in sanctions against one's NIA membership at a later time. It is exclusively the show hosts' right to take any action against improper display or sale of prohibited items since the seller is under contract with the host, not with the NIA. And, if the seller of prohibited items is not an NIA member, there are no sanctions available to the NIA.

This being said, here are the definitions of and rules about imitation/altered insulators from the membership handbook:

**Definitions:**

3. "Imitation Insulators" are ones that purport to be, but in fact are not, original insulators, commemorative insulators, or salesman samples. This category includes but is not limited to reproductions, copies, replicas, or counterfeits of original insulators, commemorative insulators or salesman samples.

4. "Altered Insulators" include original insulators, commemorative insulators or salesman samples which have been intentionally altered from their originally manufactured condition in a manner other than described under "Restored Insulators", below. This category includes, but is not limited to mechanical actions (i.e. sandblasting, grinding, embossing modifications, etc.), heating, cutting and re-gluing, irradiation, dyeing and painting, and non-factory carnival coating. Altered insulators are deemed to be objectionable to

the best interests of the hobby.

8. "Objectionable to the Best Interests of the Hobby" includes, but is not limited to, any action or item which is likely to cause financial damage and/or loss, ill will, or injury to collectors or organizations involved in the collecting of insulators and related items. For example, a false or misleading representation of fact likely to cause confusion and/or the possibility of the use of an insulator to commit fraud (either by the issuing party or through a subsequent party).

10. "Manufactured in Accordance with NIA Guidelines" is a term reserved for use by the NIA Board of Directors pursuant to the authority granted to it in Article II, Sec. 11.0 of the NIA By-Laws. Upon application to the Board of Directors, an NIA member may apply for use of the term "Manufactured in Accordance with NIA Guidelines" in conjunction with the manufacture and sale of imitation insulators. Use of this term means that those engaged in the manufacturing of this particular insulator, have agreed to mark the imitation in a manner acceptable to the NIA to minimize the possibility that the item may be mistaken for, or misrepresented as, an original insulator.

11. "Permanently Marked" is defined as an identifying letter, number, etc., or a combination thereof, that cannot be removed from an imitation or altered insulator without obvious and conspicuous damage to it. Ordinarily such a mark will be that of an impression (as opposed to an embossing which has the potential for removal). However, due to the diverse styles of insulators, the NIA reserves the right to determine what constitutes permanent marking on a case by case basis for imitation and altered insulators.

## Rules about Imitation and Altered Insulators

### NIA Members:

1. shall not make or manufacture any commemorative or imitation insulator, or related item without first clearing the design with the NIA to make certain that the item produced will not be objectionable to the best interests of the hobby.

2. shall not make or manufacture, advertise, exhibit or introduce into the hobby for distribution (including buying, selling or trading), any imitation insulator which is not plainly and permanently marked "reproduction" with the calendar year in which such item was manufactured. Where the physical size limitation of an insulator prohibits such a marking (as in the case of miniature imitation insulators), the calendar year will suffice.

3. shall not make or manufacture, advertise, exhibit or introduce into the hobby for distribution (including buying, selling or trading), any imitation insulator or related item deemed by the NIA to be objectionable to the best interests of the hobby, unless pre-approved by the NIA for educa-

tional purposes.

4. shall not make or manufacture, advertise, exhibit or introduce into the hobby for distribution (including buying, selling or trading), any altered insulator or related item which is not plainly and permanently marked "fake", unless pre-approved by the NIA for educational purposes.

In addition to these definitions and restrictions is the category of questionable insulators.

This subject is covered in some detail in the Drip Points of spring 2003. It can be viewed at the following link:

[http://www.nia.org/drippoints/archive/DP\\_spring\\_2003.pdf](http://www.nia.org/drippoints/archive/DP_spring_2003.pdf)

All collectors are encouraged to review this excellent information on the subject of questionable insulators. Since questionable insulators cannot be "proven" to be imitation, administrative sanctions are not possible under the COE.

In addition, there are other discussions on the subject in the fall and winter 2002, fall\* and winter 2003, spring 2004, and summer and fall\* 2005 editions of Drip Points.

Those editions with major discussions and/or photos are indicated by an asterisk.

There are no short cuts for developing expertise in the recognition of suspected imitation or altered insulators. Please use the resources identified in this article to educate yourself so you and your valuable resources will be protected against the unscrupulous.

If a member of the NIA is suspected of violating any of the provisions of the COE, a complaint may be registered with the NIA's Ethics Committee Chairperson (me) and an investigation will be conducted.

Additional information about altered and imitation insulators may be found at the following links:

<http://www.insulators.com/books/fake/>

<http://www.nia.org/altered/index.htm>

**Mike Guthrie, NIA #3297  
Ethics Chair**

## The National Insulator Association's 38th Annual Show & Convention

June 22-24th, 2007

Holiday Inn International Drive Resort & Convention Center

6515 International Drive

Orlando, Florida 32819

**FROM THE  
NOMINATIONS CHAIR**



Vice President.

For those of you who don't know Doug I have included a bio below. Doug lives with his wife Donna and daughters Deanna and Dasha in Ocean Isle, North Carolina.

Kay Bryant, NIA #4099  
Nominations Chair

**Doug Williams Bio**

Hi, my name is Doug Williams, NIA#1221. I have been nominated for the Eastern Region Vice President. For those of you who don't know me I have been collecting since I was 8 years old. I attended my first show when I was 12.

I lost most of my collection in a house fire in 1960 but started collecting again three years later at the Rochester, NY National. I have attended 25 Nationals and co-hosted the 1989 Allentown, PA.

National. I attend as many shows as possible when I am not hunting for insulators. I have also hosted local shows in State Hill, NY, Middletown, NY, and Sussex, NJ.

Most of my friends are fellow collectors. I am a member of the Dixie Jewels and Capital District Insulator Clubs. I enjoy the hobby and meeting new people who have the same interests. I would appreciate your support and if elected will represent the Eastern Region by attending as many shows as possible.

Thank you,

Doug Williams

*Note from editor: Doug Williams was unopposed, therefore there will not be an election and Doug will be the new Eastern Region VP.*

No nominations were received for the office of the Eastern Region Vice President and no volunteers came forward. Therefore some members were contacted and asked to serve.

Doug Williams NIA#1221 has agreed to accept the nomination for the office of Eastern Region

**In memory of ... Tom Moulton**

I would like to tell you a little about a man name Tom Moulton (aka Corkscrew). I first met Tom at a insulator show in Albany, New York. We seemed to have the same interest in base-embossed insulators. So we had something in common, even with thirty years difference in our ages. My wife and I were invited to Tom & Alice's home during the Saratoga National to come see his great collection. As we arrived we were greeted by this huge dog that looked like a bear. Tom assured us she would not hurt us.

We enjoyed talking with Tom and Alice about his insulators and Alice's super collection of canning jars. During which time my girlfriend, soon to be wife, fell in love with their huge dog - so much that she had to get our first Akita name Brookfield. Tom was intrigued that we enjoyed a lot of the same things. So in 1987 one thing led to another and I sold my truck to buy Tom's Americans. Tom thought this was just too good. He could not believe I sold my truck to buy his insulators. Tom loved his insulators and his dog. He actually had a portrait painted of his dog, which he had hid the price from Alice for years.

He always wanted to know how we were and when we were going to get married. So to his surprised he and Alice were at our wedding in 1989 at the Allentown, PA. National. The one last thing Tom and Alice did for us was to remember how much Donna and I enjoyed their friendship was to let me have first bid on Tom's insulators when Tom passed. He'll always be remembered as a great friend and pioneer of insulator collecting on the East Coast.

May you rest in peace,

Doug Williams

## FROM THE PROMOTIONS CHAIR



It's the dead of winter as I write this. I'll be ever-so happy to feel the warmth of the spring sun! In the meantime, this is the slow time for our hobby. But might I add we can still spread the insulator word.

How about getting on your local library's community events calendar...put on a presentation concerning any or all of the exciting aspects of our hobby. You might consider discussing the historical perspective, manufacturing, color range, collecting, and more. Pass out a lot of your dust collectors to interested attendees. See whether

you could set up a case display in the library or at a community center. You can contact a local school or two and offer to put on classroom presentations (several of my former students have begun collecting thanks, in part, to my presentations to my classes) and be sure to pass out a ton of commons if you do.

You could also set up an insulator spin-and-win table at your local fair and pass out NIA and your local club information packs. You could contact your local newspaper and offer to be the subject of a story dealing with our rather arcane hobby. How about a colorful magnetic sign for your car. Yeah, I know, kind-of nerdy that one, but I'll bet it would draw some interest. Pass out NIA literature and your card to friends and acquaintances. Educate, educate, and educate some more. I'm sure we could brainstorm and find many other ways to promote collecting. Please feel free to send your ideas my way.

I recently attended a local rock-and-mineral show. The hall was

packed and sales seemed brisk. I noticed many children and families in attendance. The air was crackling with excitement and enthusiasm over the many wonderfully colorful and fascinating displays. My thoughts were centered, beyond my interest in rocks, upon just how can we spark interest in insulator collecting in the general public.

Insulators aren't generally known to many people under the age of 30 or so since so many of the rail, highway, road, and street lines have been removed. Even a few of the SBC linemen I've encountered were pretty vague about glass insulators. One young guy had no idea what an insulator even was. Well, my answer is pretty obvious, we have to be ambassadors, salespeople, and insulator educators. It's a whole big world out there. We need to enlarge our little family. One-step-at-a-time ... promote.

**Bob Merzoian, NIA #3941  
Promotions Chair**

### Insulator Hobby Timeline

- 1965 N. R. Woodward publishes "The Glass Insulator In America 1865-1965 Progress Report."
- 1967 N. R. Woodward publishes "The Glass Insulator In America 1967 Report" which introduces the Consolidated Design or CD numbering system for threaded glass insulators.
- 1967 Claire T. McClellan introduces insulators to bottle collectors in her article in Western Collector.
- 1967 Marion Milholland publishes "Milholland's Glass Insulator Reference Book" with pictures of insulators using N. R. Woodward's CD numbering system.
- 1969 First issue of Insulators: Crown Jewels of the Wire published by Dora Harned of Chico, CA.
- 1969 Joe Maurath, Jr. takes over editing/writing "Insulator Hot Line" in Bottle World (vol. 7, no. 9)
- 1969 Greg Kareofelas starts monthly column on insulators in Western Collector.



**From the Treasurer**

**Jack Roach, NIA #4156, Treasurer**

**2006-2007 FINANCIAL STATEMENT**

**NATIONAL INSULATOR ASSOCIATION  
SIX MONTHS ENDING DECEMBER 31, 2006**

**Beginning Balances July 1, 2006**

<b>General Fund</b>		<b>\$11,385</b>
<b>Museum Exploratory Committee</b>		<b>\$ 972</b>
<b>Authentication/Ethics Account</b>		<b>\$ 2,297</b>

**Revenues**

Donations	25	
Membership Dues	6,593	
Miscellaneous Income	200	
Product Sales	1,733	
<b>Total Revenues</b>		<b>\$ 8,551</b>

**General Fund Expenses**

Advertising		
Bank Charges, Taxes, Fees		
Marketing Products	2,114	
Misc. Postage	1,585	
Misc. Printing		
Misc. Supplies	223	
Misc. Professional Services		
Crown Jewels Rebates	508	
Drip Points Printing & Postage	1,899	
Show Advertising Subsidy		
Show Awards		
Stationery Supplies		
Telephone		
Special Projects		
Educational Disp Postage		
<b>Total Expenses</b>		<b>\$ 6,329</b>

<b>Closing Balance, General Fund</b>		<b>\$13,607</b>
<b>Museum Exploratory Committee Expenditures</b>		
<b>Museum Exploratory Committee Balance</b>		<b>\$ 972</b>
<b>Authentication/Ethics Account Expenditures</b>		
<b>Authentication/Ethics Account Balance</b>		<b>\$ 2,297</b>
<b>Total Balance on Hand December 31, 2006</b>		<b>\$16,876</b>

**2007 NATIONAL INSULATOR ASSOCIATION**

**BOARD OF DIRECTORS**

**Kevin Jacobson, NIA #6720 NIA President**  
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 pyrex553@aol.com

**Bob Berry, NIA #1203 Research & Education**  
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 512-255-2006  
 pyrex553@aol.com

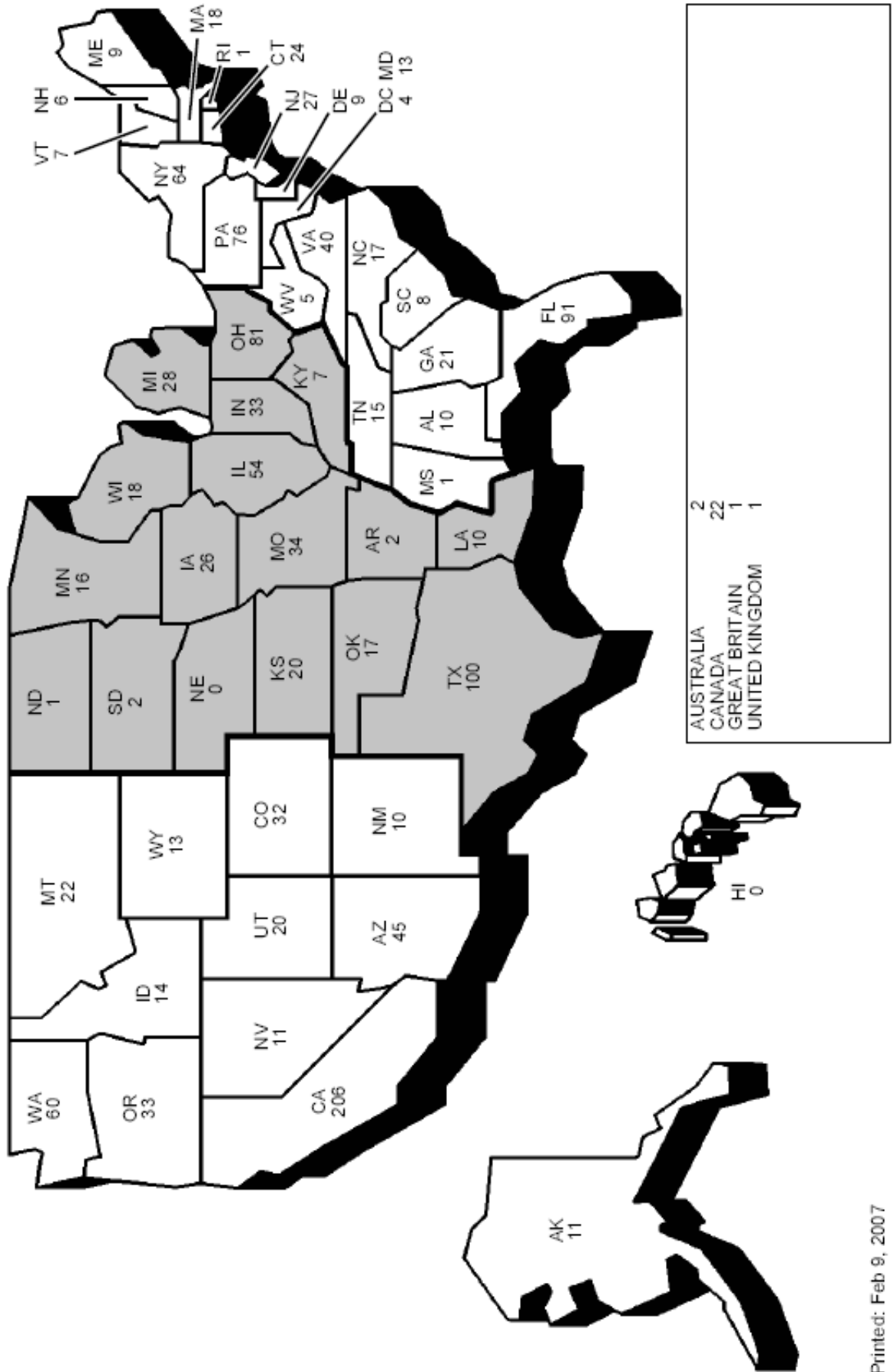
**Bob Merzoian, NIA#3941 Promotions**  
 1080 N. Scenic Dr  
 Porterville, CA 93257-1637  
 559-781-6319  
 bobmerzoian@mac.com

# NIA Membership by State & Country

485 Western Region Members

455 Central Region Members

478 Eastern Region Members



Printed: Feb 9, 2007



**2007 NIA MEMBERSHIP NEW/RENEWAL FORM**

Submit: **(In U.S.funds)** To:  
 (Payable to the NIA)

**Donald R. Briel**  
**NIA Membership Director**  
**P.O. Box 188**  
**Providence, UT 84332**  
**E-MAIL: don.briel@comcast.net**

**Note New Dues Schedule!**

Regular Membership----- \$ 12.00  
 Family Membership----- \$ 12.00  
 Junior Membership (under 18)---- \$ 5.00  
 Club or Organization----- \$ 12.00

=====  
 (Check appropriate Class)      Regular\_\_\_\_ Family\_\_\_\_ Junior\_\_\_\_ Club/Org.\_\_\_\_

(Check Years of Payment)      Single year\_\_\_\_      Multi-year\_\_\_\_

**Please Print**  
**Name** \_\_\_\_\_

**NIA # (If Renewal)** \_\_\_\_\_

**Address** \_\_\_\_\_

**City** \_\_\_\_\_

**State/Province** \_\_\_\_\_

**Zip/Postal Code** \_\_\_\_\_ (+4) \_\_\_\_\_

**Country (If Non U.S.)** \_\_\_\_\_

**Telephone Number** \_\_\_\_\_

**E-Mail Address** \_\_\_\_\_

Please include me in the Annual NIA/Crown Jewels Directory      **Yes**\_\_\_\_      **No**\_\_\_\_

Please include my Telephone Number      **Yes**\_\_\_\_      **No**\_\_\_\_

Please include my E-Mail Address      **Yes**\_\_\_\_      **No**\_\_\_\_

**Note:** I Would like to Receive Drip Points in the Following Format.      **Paper**\_\_\_\_      **Electronic**\_\_\_\_  
 (Check Only One Choice) (Need E-Mail Address for Electronic)

**Additional Family Members**

**Name** \_\_\_\_\_ **Nia# (If Renewal)** \_\_\_\_\_

1. \_\_\_\_\_

2. \_\_\_\_\_

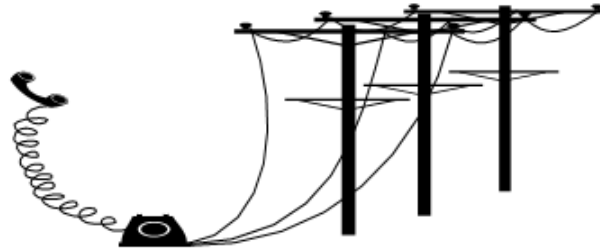
3. \_\_\_\_\_

4. \_\_\_\_\_

Signed \_\_\_\_\_

Date \_\_\_\_\_ Amount Enclosed \$ \_\_\_\_\_

**Calling your attention!!**

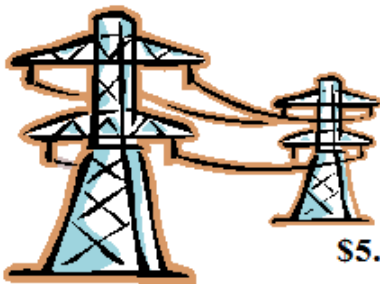


**Screen Printed T-shirts are here!!**

These shirts are back in multiple colors due to many requests for a logo shirt with regular size logo on front and the larger logo on the back. Nice heavyweight, pre-shrunk cotton.

Great new colors: Stonewash Green, Stonewash Blue, Pebble/Sand (tan), and Lt. Steel Gray.

Sizes: M- XL ( \$18 ), 2XL ( \$20 )



**POWER'ful REDUCTION....this Spring only!**

**Polo/ Golf Shirts** - please call for the various styles/colors available.....

**\$5.00 off, in stock polo's / golf shirts, until May 2007!**

**NEW "Line" ADDITIONS**

**Sweatshirts; crew neck:** Burgundy or Lt. Steel Gray ( M-XL- \$25), (2X, 3X - \$30)

**Sweatshirts; zippered, front muff pocket, hood:** Lt. Steel Gray ( M-XL-\$35), (2X, 3X - \$40)

**SWEATSHIRTS - \$8.00 !!**

**Ash Gray, crew neck sweatshirt, screen printed logo on front and large logo on back;**

**Available only in Small or Medium.....**

**Stock reduction, only 4 of each size left!**

Small = small adult (30-32) or Youth large (12/14)

Medium = medium adult (34-36) or Youth xl (16/18)

Please see the order form in back of this Drip Points, or call me with your order to get an exact postage quote. [WWW.NIA.ORG](http://WWW.NIA.ORG) for product pictures / details.

**As always, thank you for supporting your hobby association.**

**Carolyn Berry - NIA # 4336**

**Product Marketing Chairman**

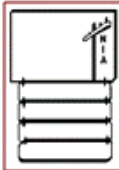


**Don't forget to make your hotel, banquet, excursion reservations for the Florida National this coming June 21 - 24!**



# SPRING 2007

## www.nia.org/products



**Men's Size Chart:**  
 S (32-34) M (36-38)  
 L (40-42) XL (44-46)  
 2X (48-50) 3X (52-54)

**\* Ladies Size Chart:**  
 S (28-30) M (32-34)  
 L (36-38) XL (40-42)

**Men's Golf / Polo Shirts or Button-front Sport Shirt** **Price Qty Total**  
**NEW!** Colors: Ecru, White, Tanpe, Tan, Yellow, Maroon, Bright Green, Mint, Emerald Green - \$32 - \$41

Please call or email me for details! embroidered logo; with or without pockets

**Ladies' Polo/Golf style shirts - NEW colors!** Lt. Pink, Lavender, Butter Yellow, Mint Green, Bright Green

Please call or email me for details; embroidered logo (no pockets) \$32 - \$36

**Denim Shirt** - (\*Indies order comparable men's size, see below)

Heavy-wt., pre-shrunk cotton - stonewash blue or **NEW! NATURAL/ECRU**; left-side pocket

Embroidered logo S M L XL \$32.00  
 \*S/Sleeve \*L/Sleeve 2X 3X \$35.00

**NEW!! T-Shirts - Heavy Heavyweight - NEW COLORS!** Stonewash Green or Blue, Pebble (tan), Lt. Steel Gray

Screen-printed logo (front & back) S M L XL (\$18)

NOTE!! Stonewash Green/embroidered (Only 1 of each left!) 2X (\$20) 3X (\$22)

**\*NEW COLORS!!** Gold, Ecru, Gray, Red, White, Royal Blue, Burgundy or Lt. Steel, embroidered  
 S M L XL (\$20) 2X 3X (\$22)

(\*NOTE: limited number of t-shirts with pockets, call for details)

**Crew-neck Sweatshirts - Heavy weight - Ash gray - screen-printed logo (front/back)**

**NEW PRICE!!** S M (\$8.00) GREAT FOR KIDS!!

**NEW COLOR!!** Burgundy or Lt. Steel Gray - Embroidered logo -

M L XL (\$25) 2X 3X (\$30)

**Hooded Sweatshirt w/ full front zipper/snuff pocket/throwstring hood - Embroidered logo - Lt. Steel Gray**

M/L/XL (\$35) 2X/3X (\$40)

**Embroidered Cap - Stone Navy or Khaki / Green, low-rise, embroidered logo (\$16)**

**Embroidered Denim Cap - blue denim, low-rise, embroidered logo \$16.00**

**13 oz. Clear Glass Mug with etched NIA Logo \$4.00**

**Ceramic Mug - 10 oz. - white ceramic coffee mug w/ screen-printed logo \$7.00**

**Patch - embroidered logo / real embroidered edge \$4.00**

**Koozie™ - The original beverage Koozie™ fits any standard beer / soda can / 12 oz. water bottle!!**

Silver screened NIA logo on: NIA blue red green \$2.00

**NIA Hat/ Lapel Pin - enamel tack pin with NIA logo \$4.00**

**NIA Decal - logo - red border; for inside car window \$1.00**

**NIA Name Badge - white badge engraved w/ blue letters - screen-printed logo epoxy pin back, beveled edges (fill in form below) \$12.00**

**Badge Bar - white w/ engraved blue letters (in NIA position or Local Club) \$4.00**

Subtotal \_\_\_\_\_

U.S. Postage \_\_\_\_\_

Total Enclosed \_\_\_\_\_

**\*\*U.S. Postage: \$5.50 for the first item & \$1.50 for each additional item ordered. Postage for Patches, Decals, Pins or Name Badges/Bars are \$8.60 per item. \*\*for non-US postage, AK & HI and Koozies, please contact me for an exact postage quote!!**

Thanks for your support!

Please make check or money order in U.S. funds payable to:  
**National Insulator Association or NIA**

**\*All sizes/colors of shirts are orderable\***

Name \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone \_\_\_\_\_

Email address \_\_\_\_\_

**Name Badge Engraving Information (must be a current NIA member!)**

Name \_\_\_\_\_ NIA# \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_

Name \_\_\_\_\_ NIA# \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_

Club Bar: \_\_\_\_\_ Club Bar: \_\_\_\_\_

Use the back of this order form for add'l badge/bar orders (max. 100)

Contact Information: Carolyn Berry - 1010 Wren Ct, Round Rock, TX 78681 / 512-255-2006 / pyrex553@aol.com

## The Nor-Cal Insulator Club Newsletter HAPPY NEW YEAR 2007

From the Presidents Corner

January 2007

I hope you all had a great Christmas and will have a prosperous insulator New Year. The Auburn 49er Bottle Club Show was well attended this year. The first Nor-Cal Club president was there and seemed to be enjoying himself meeting all of the new collectors to him. His name is Bill Galloway from Driggs, Idaho and he was the club president (according to our club historian Jack Foote) starting April 19, 1975 and Pat Patocka was the next president on April 3, 1976.

Colin Jung had a beautiful California CD161 insulator display



The new bylaws state that memberships will now be from January thru December. Those that have paid in the last six months will be okay thru December 2007. If you paid before that your dues are due for 2007. All of those with a paid up dues for 2007 will receive a new Nor-Cal patch as shown here. Some have already received the new patch when they paid recently. Dues are still ten dollars a year payable to our club treasurer Bill Rohde, P.O. box 1008, Williams, CA 95987.

We are trying to set up a place, date and time for a Nor-Cal summer show in Placerville. We should know more with our next newsletter.

**HAPPY NEW YEAR!**

