

Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION
VOLUME 21 NUMBER 1 FALL 1992

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Drip Points is your NIA forum ... If you have items for publication send them to:



Drip Points
2513 Flintridge Pl.
Ft. Collins, CO 80521

ATTENTION: BY-LAW CHANGE

Article II, Section 2.0 changed to read "three months" vs. "six months". See the President's message (page 3 of this issue of *Drip Points*) for details. (Anyone opposed to the change must send a written objection to the President within 90 days.)

Make plans to attend:

1992 NIA CENTRAL REGIONAL - November 7-8, London, Ohio

and, mark your calendars for the following 1993 NIA shows:

1993 NIA NATIONAL - July 2-4, Denver Colorado

1993 EASTERN REGIONAL - Sept. 25-26, Kulpsville, Pennsylvania

FROM THE PRESIDENT

Dear Fellow NIA Members,

It is with a great deal of honor that I address you as your new NIA president. I am looking forward to my next two years serving you in this capacity. I am confident that you, the membership, will be well represented by a qualified and sincere group of collectors. These people have dedicated themselves to work hard for you and the hobby. The group I am referring to are those that make up the body of your NIA Board of Directors and Committee Chairpersons. Included in this issue of *DRIP POINTS* is a listing of those serving for the 1992/93 year. Please familiarize yourself with the names on the list. When you see one of these folks at a show, let them know you appreciate their hard work and the commitment they have made to the hobby. Volunteer work can often be a thankless job.

Before continuing on with this report, it would be most proper at this point to give special credit where it is due. The NIA has--since its inception in 1973--benefited tremendously from the leadership of its twelve past presidents. With the many distinct personalities involved, each president has presented fresh, individualized ideas that have contributed to the positive advancement of the NIA and the hobby of insulator collecting. With no exception to this rule, my predecessor, Eric Halpin, has fulfilled these same requirements with a high degree of professionalism. I would like to thank Eric for his dedication to the NIA and for the exceptional job of leaving the president's position in perfect order. This has made my transition into office much smoother than I had anticipated. I also want to thank Second Past President, Mike Guthrie, for all the encouragement and support that motivated me to seek out the position of NIA president. Thanks Mike! A little encouragement can sure go a long way!

Another successful NIA National Show and Convention is behind us thanks to the hard work of hosts, Len and Jacque Linscott and Chuck and Sis Haymond. On behalf of the show hosts, I'd like to thank all of you that attended for your support; without you, these special shows would not be possible.

The excitement is already building for next year's National in Denver, CO. The show hosts are already working vigorously to make this an unforgettable experience for all. It's not too early to begin making plans now for what I feel will be one of the best Nationals ever! (More information included in this edition of *Drip Points*.)

Also included in this edition of *Drip Points* are the minutes of the Board of Directors Meeting and General Business Meeting, held June 18,19 in Orlando, FL. Following are brief highlights of important information contained in these minutes that you will want to take note of:

- The NIA membership year will change to: January 1 - December 31, effective January 1, 1993.
- By-laws change, Article II, Section 2.0. Change "six months" to read "three months". If you object to this change, please mail a written objection to me within 90 days. (Please refer to Article VII, Section 2.0 of your By-laws handbook)
- Deadlines for submissions to *Drip Points* have moved up one month. New deadlines for your articles are: July 20, October 20, January 20, and April 20.

I am pleased to announce that a new Committee Chairperson position has been activated. I have appointed Kevin Lawless to chair this new position entitled: Promotion and Education. Kevin will be concentrating on all avenues of promoting the hobby of insulator collecting. Thanks to a generous donation by member, Jim Bergman of Anchorage, AL, Kevin has an initial budget of \$1,000. to work with! I am hoping this important endeavor can be continually financed through a donation program supported by the membership. More details on this in the near future.

A new revised NIA Membership Handbook (revised 2/92) has been printed and is available upon request. Contact John deSousa for your copy.

Finally, I would like to encourage all members to do your part in promoting our hobby. Distribute NIA and other hobby related information at swap meets, antique stores, etc. Think about volunteering your time to your local insulator club or even the NIA. Many collectors, myself included, have sensed a recent upsurge in the hobby. Several other classifications of collectibles have recently experienced rapid growth patterns. If we all work together, we can help "the insulator" achieve the prestige that many of the other top collectibles are now enjoying. If you love this hobby, all it takes is a little effort!

Best wishes and happy collecting to all!

A handwritten signature in cursive script that reads "Dwayne Anthony". The signature is written in dark ink on a white background.

FROM THE CENTRAL REGION V-P

As you know, the 23rd Annual NIA Convention, Show and Sale in Orlando, Florida, was a rousing success. Something over 100 sales tables and 12 displays filled the convention hall of the Orlando Airport Marriott. This hotel was really a super location for the show every way. It was truly a show of "extras" and Hosts Len and Jacque Linscott and Chuck and Sis Haymond are to commended for all their hard work. Boy! were they organized! The special vacation attractions in the area were also enjoyed by many of us, both before and after the show - Epcot, Sea World, Universal Studios, Disney World, Kennedy Space Center, etc.

Just got word that the 18th Annual Antique Bottle, Insulator & Collectibles Show will be held on October 10, 1992 in Austin, Texas. Insulator sales have always been good at this show. Contact Truman Smith, 2508 Riviera Circle, Cedar Park, Texas, 78613 (512) 258-5851.

* * * * *

The NIA Central Regional Show, will be held in London, Ohio on the weekend of November 7-8, 1992. Hosts for the show are Steve and Lois Blair. You won't want to miss this one, so if you have not already done so, contact them for information right away. The London show has been held annually for a long time and grows in popularity each year. But this one, being a Regional, promises to be better than ever. Mark your calendars and....SUPPORT YOUR LOCAL SHOWS!

* * * * *

Then it's on to the 24th National Show in Denver, Colorado! The Triple Ridge Insulator Club will be hosting this one, with Mike Bliss, Don Reinke and Al Perry at the helm. Incidentally, these 3 fellows had their sales table layout at the National in Orlando, and they sold 60 tables before the show was over. Each prospective dealer who bought one or more tables received a colorful T-shirt with the words THE PLACE TO BE IN "93" - DENVER emblazoned across the front. A "can't fail" way to advertize the show, wouldn't you say?

Speaking of advertizing, all NIA Board and Committee Chairpeople who were at the National in Orlando received order blanks and a sample "kit" of the NIA logo items that are available to members. For your convenience and whenever possible, these will be on display at local shows as well as club meetings. Please support this effort and help to spread interest in the hobby.

IN ORDER FOR YOUR NIA NUMBER TO APPEAR AFTER YOUR NAME AND ADDRESS IN THE 1992 CROWN JEWELS SUBSCRIBER AND NIA MEMBERSHIP DIRECTORY AVAILABLE IN OCTOBER, YOUR MEMBERSHIP MUST BE CURRENT AS OF SEPTEMBER 1, 1992. BE SURE YOUR DUES ARE PAID!

CONTACT: John deSousa, NIA Membership Chairman
5 Brownstone Rd.
East Granby, CT 06026-9705

See you at the 18th Annual bottle and Insulator Show in Austin, Texas, on October 10th and the NIA Central Regional Show in London, Ohio, November 7th and 8th, 1992.

Very Happy Collecting!

Marilyn Albers

Marilyn Albers NIA #541

1991-1992 YEARLY FINANCIAL REPORT
NATIONAL INSULATOR ASSOCIATION

<u>BEGINNING BALANCE</u>	7-1-91	\$9,513.85
<u>REVENUES</u>		\$7,792.13
MEMBERSHIP DUES	5,638.50	
INTEREST	220.13	
NIA PRODUCT SALES	933.50	
SPECIAL (ADVERTISING)	1,000.00	
<u>EXPENDITURES</u>		(\$9,682.36)
DRIP POINTS	1,918.75	
POSTAGE	1,537.16	
SUPPLIES/PRINTING	1,106.35	
TELEPHONE	240.72	
AWARDS	205.02	
MEMBERSHIP DIR.	850.00	
MEMBERSHIP	2,458.67	
SALES PRODUCTS	581.00	
SHOW HOST ADVERTISING	1,250.00	
CROWN JEWELS REFUND	175.00	
MISC. CHARGES	111.87	
BANK CHARGES	10.16	
RET. CHECKS	26.00	
FEDERAL TAXES	57.00	
RECORD CORR.	16.00	
<u>BALANCE</u>	6-30-92	\$6,871.45

Respectfully Submitted,
Ross E. Huth, Treasurer

FROM THE EASTERN REGION V-P

Running unopposed for another term as Eastern VP certainly made the campaign trail easier, but some competition would have been real welcome. Anyway, it appears I'll be in this post for another three years. I appreciate your confidence in me and hope that I can serve you in an expanded and proactive manner.

The Linscotts and Haymonds as well as a myriad of others I won't attempt to mention deserve a lot of credit for a well planned and orchestrated National show in Orlando this year. If there were glitches or things that fell through the cracks we never were aware of them. The facilities, albeit a bit on the pricey side were excellent for the show and the hall looked magnificent when we were admitted for set-up. There was a good array of merchandise for all. Thanks to some good publicity, particularly a gem of a feature article with photos in the Saturday morning Orlando paper, the walk-in on Saturday and Sunday was quite good. Many of us felt that the turnout on NIA day was on the light side and hopefully not a continued sign of light attendance at good shows that continues to vex our hobby.

The Middletown show in May which I was unable to attend was plagued by some inclement weather which may have contributed to less than hoped for attendance, but some good stuff changed hands. Claude Wambold's backyard show saw an absolutely beautiful day and those that attended had a great time and sold and traded well. Unfortunately, the attendance was very light in spite of a number of apparently serious inquiries (and subsequent no shows) from a larger number of people. Although not in the Eastern Region, I was a dealer at the Columbia City IN show in May. A good day, good publicity and a number of personal contacts by the show promoters still failed to produce a good turnout. This enigma is really frustrating for the promoters, dealers and for the hobby itself. Seriously, the shows need the support of those within a reasonable distance. These are all good shows and will start to disappear without better support from our hobby.

Coming up we have the Sussex NJ show in August and the Capital District (Albany NY) in October. These are well worth attending. The Central Regional in London, OH deserves the attention of EVERYBODY who is at all serious about the hobby. This show, which has been held for 20 some years has the promise of being a mini national in 1992.

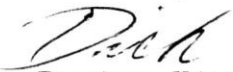
Interesting finds are still out there. I've received letters from two fairly new collectors telling me of a CD 732 in blackglass they got for \$2 at an auction. Even with a few chips, that's not bad. Or--a Confederate egg picked up at an antique shop. There are rumors of a cobalt CD 724 floating around. Yours truly was able to pick up two nice Otises at a very reasonable price at a large antique market this spring. The same market yielded a beautiful blue CD 145 Pennycuick CHEAP. The latter had been on a table for nearly three days

when I found it on a rework of the field. A garage sale which yielded a two tone CD 162 amber Hemingray, a 162.1 Star and a bubbly CD 145 Pennycuick, all for \$9.00 has to be classed as a success. The stuff is still out there, so don't give up.

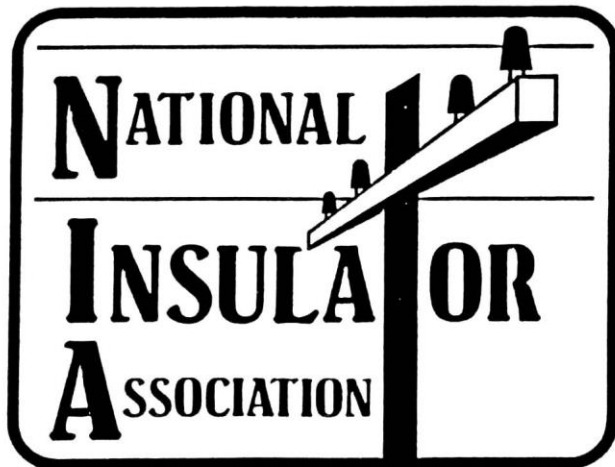
The NIA book donor program is really one of the finer things that can help get our hobby in the forefront where it belongs. Please consider making at least one donation to a library. Giving a short program to a school group, a historical society or another collectors group can be rewarding both to the hobby and to you. By giving the program you now have a chance to distribute literature on the NIA, Crown Jewels and the latest books and be the catalyst for a new collector. (this literature can be obtained from any NIA Board member, the McDougalds or can be reproduced from pages in Crown Jewels). It's a two edged sword also in that a supply of your cards or want lists made available to the attendees may well get you in on the ground floor of some great stuff.

Have you recruited a new collector this year?

Dick Bowman, NIA #597



Eastern Region Vice-President



REPORT ON THE AWARDS PROGRAM AT THE 23rd ANNUAL NIA CONVENTION

If you were able to attend the 23rd Annual NIA Convention held in Orlando, FL on June 19-21, 1992, then you were treated to some outstanding exhibits of glass, porcelain, brackets, signs, historical and educational information, and loads of color! A total of twelve exhibits, which included one non-competitive display, captured the attention of all and helped to educate beginning and advanced collectors alike. The NIA would like to sincerely thank all of the exhibitors who made the time and effort to promote our hobby by sharing their collections and their creativity with others. Sincere thanks is also extended to the show hosts for their efforts which were necessary to make the display portion of the show into a reality.

The non-competitive display by **Tom & Alice Moulton** was a unique exhibit of embossed insulators and fruit jars with the same manufacturer as a common trait.

First, second, and third place plaques for the eleven competitive displays were awarded as follows:

Color

1st - **Don Bryant**, Hobe Sound, FL

Foreign

1st - **Eric Johnson**, Stuart, FL

Go-Withs

1st - **Bob Roberson**, Titusville, FL

2nd - **Alan Colburn**, Lake Worth, FL

Lightning Rod Equipment

1st - **Jim Colburn**, Lake Worth, FL

Porcelain

1st - **Laura Linscott**, Mobile, AL

Specialty

1st - **Bill & Jill Meier**, Carlisle, MA

2nd - **Ken House**, Deltona, FL

3rd - **Vern Mesmer**, Dunedin, FL

Threaded Glass

1st - **Jeff Atwood**, Sarasota, FL

Threadless

1st (**Fred Griffin Memorial Award**) - **Len Linscott**,
Titusville, FL

In addition to the display awards listed above, a number of special awards were also presented to exhibitors and to others for their contributions to the hobby:

- The NIA's **Milholland Educational Award** - **Bill & Jill Meier**
- Bob and Phoebe Adams Showmanship Award** - **Laura Linscott**
- Capital District Insulator Club Award** for the best use of Eastern insulators - **Tom & Alice Moulton**
- Nor-Cal Insulator Club Award** for the best use of Western insulators - **Jeff Atwood**
- Central Florida Insulator Club Award** for the best first time display at a National - **Bill & Jill Meier**
- Crown Point Award** - **Jim Colburn**
- Crown Jewels of the Wire Plaque** - **Tom & Alice Moulton**
- Crown Jewels of the Wire Ribbon** - **Jeff Atwood**
- The **N. R. Woodward Literary Award** for the best research article published during the year - **Caleb Thimell**
- NIA Outstanding Service Award** - **John deSousa**
- The Orlando Public Library will be presented with a set of McDougald's glass insulator reference books in the names of the 1992 show hosts in memory of **Sterling Finch**

Thanks again to all who helped make the show a success and to the exhibitors whose efforts lead to a greater understanding and appreciation of our hobby!

Rick Baldwin, NIA #336
 Show Standards Committee Chairman

**National Insulator Association
Board of Directors Meeting
Airport Marriott
Orlando, Florida**

Thursday, June 18, 1992

The meeting was called to order at 2:00 p.m. by President Eric Halpin. Present during the meeting were Marilyn Albers, Dwayne Anthony, Rick Baldwin, Dick Bowman, Eric Halpin, Ross Huth, Kevin Lawless, John McDougald, Don Reinke and Bernie Warren.

The President introduced Dwayne Anthony as the President Elect for the 1992-1993 term of office. Dwayne has been active in the Hobby for many years, he hosted the 1991 Western Regional Show and is currently serving as President of the Central/Southern Counties (CA) Insulator Club.

Board Members were asked to have their "Drip Point" articles to Don Reinke by July 20, October 20, January 20 and April 20 as production has been moved up a month. President Halpin also asked Board Members to help police NIA Day on Friday as all Show participants, including the public, must be NIA Members and wear an NIA badge.

A general discussion of the Outstanding Service and the Lifetime Membership awards took place with one Board Member questioning the need for the Lifetime Membership award. Consensus opinion of the Board was to redefine the purpose or meaning of the two awards but to continue using both awards as the Board saw fit. It was pointed out that the awards are not mandated each year but are given at the discretion of the Board.

The President initiated a discussion on the promotion of the Hobby through other advertising mediums, including the possible need for a Publicity Chairperson. Several standard articles on Insulator Collecting are now floating around that could be used for this purpose. It was noted that per Article III, Section 4.0 of the NIA By-Laws (page 3, NIA Membership Handbook), "The President may form committees and appoint chairpersons for such committees as required". The Board then made a point of giving their unanimous support to the President in pursuing this promotional activity.

The President and Ross Huth, Treasurer, reviewed the proposed 1992-1993 NIA budget with the Board. The \$1 coupon to "Crown Jewels" was discussed and will continue as is. The negative cash flow for the 91-92 year was duly noted with the new computer for the Membership Director and costs for publishing "Drip Points" mentioned as possible causes. It was noted that NIA promotional items had turned a cash profit during the past year in addition to having their inventory paid for.

Kevin Lawless then presented the pros and cons of changing the NIA membership year from the current April 1 to March 31 to a January 1 to December 31 calendar year effective January 1, 1993. Following a general discussion a motion was made, seconded and

approved by the Board "to change the NIA membership year from April 1 - March 31 to January 1 - December 31 effective January 1, 1993". It was noted that this Board action does not require General Membership approval.

A motion was then made, seconded and approved by the Board to change the last sentence of Article II, Section 2.0 of the NIA By-Laws (page 2, Membership Handbook) from "a membership renewal or new membership made within six months of the new membership year will be good for the following year", to read "a membership renewal or new membership made within three months of the new membership year will be good for the following year". This change will be presented to the Membership at the Friday General Membership Meeting for their approval.

Board conference calls were discussed briefly, as was Standard No. 18 (page 11, Membership Handbook) as it relates to the July 4 weekend reference for National Shows.


Dick Bowman encouraged Board Members to send a list of Board goals to the President who, in turn, would select the most important goals for each year. Dick would like to see the Board goals become more proactive and will write up his suggestions and send copies to Board Members.

Marilyn Albers spoke on the problem of no candidates volunteering to run for the NIA elective offices and the need for this situation to be clarified. It was pointed out that Dwayne Anthony was elected to a two-year term as President by acclamation as the only candidate and this action was supported by the Board. The President stated that the NIA By-Laws pertaining to elections will be enforced.

Bernie Warren shared information on the 1993 bids for the National and Regional Shows that were approved by the Board and will be announced at the General Membership Meeting on June 19.

The meeting was adjourned at 5:00 p.m. until July 1, 1993 in Denver, Colorado.

Respectfully submitted,


Bernard L. Warren, #1828
Executive Director

Friday, June 19, 1992

**Twenty-Third National Insulator Convention
Minutes of Business Meeting
Airport Marriott
Orlando, Florida**

The Twentieth General Meeting of the National Insulator Association was called to order at 5:00 p.m. by President Eric Halpin, who greeted the more than sixty members in attendance.

Board Members and Committee Chairpersons present were introduced by the President, as were this year's National Show Hosts, Len and Jacque Linscott and Chuck and Sis Haymond. Dwayne Anthony, the newly elected President, was introduced and gave a short acceptance speech.

Old Business:

The Minutes of the Nineteenth General Meeting held in Cedar Rapids, Iowa and published in the October 1991 issue of "Drip Points" were approved.

The President shared highlights of the Board's actions during the 1991-92 year with the Membership. This included the purchase of a new computer for the Membership Director, the publishing of "Drip Points" by the Information Director and the Board's first ever conference call.

The Treasurer's report was presented and reviewed by Ross Huth. Year-end balance as of June 16, 1992 was \$6,128.17. It was also noted that thirty-six new members had joined the NIA during today's show.

New Business:

Board Members present gave brief accounts of activities in their areas. Marilyn Albers and Dick Bowman highlighted past and upcoming shows in their areas. Kevin Lawless, completing ten consecutive years on the NIA Board, stressed the need for new volunteers to assist the NIA. John McDougald shared information on the new NIA Membership Handbook, including by-law changes. Don Reinke discussed publication of "Drip Points" and urged the membership to contribute articles and information for publication.

Executive Director Bernie Warren announced the locations of the 1993 NIA shows:

The National Show and Convention will be held in Denver, Colorado on July 2-4, 1993. Don Reinke, Al Perry and Mike Bliss are the Co-Hosts.

The Eastern Regional Show will be held in Kulpsville, Pennsylvania on September 25-26, 1993. Stephen Bobb and Claude Wambold are the Co-Hosts.

A bid is currently in the works for the Central Regional Show.

Information on this show will be published in "Drip Points" as soon as the bid is received and approved by the Board.

President Halpin shared highlights of the June 18, 1992 Board meeting with the Membership.

- 1) The Board's desire to become more proactive and promote the Hobby through a variety of advertising mediums. A new committee and chairperson may be needed.
- 2) The creation of a new NIA membership year of January 1 to December 31, effective January 1, 1993.
- 3) The Board's approval of, and recommendation to the membership, to change the last sentence of Article II, Section 2.0 of the NIA By-Laws (page 2, Membership Handbook) from "a membership renewal or new membership made within six months of the new membership year will be good for the following year" to "a membership renewal or new membership made within three months of the new membership year will be good for the following year".

It was moved that the above recommended by-law change be made. This motion was seconded and approved by the Membership, subject to confirmation by the Membership at large.

A discussion ensued regarding the current deadlines for submission of a national bid and the constraints a prospective Show Host faces in working with these deadlines.

A member questioned the expense involved for the smaller collectors in attending and participating in the National Shows. He suggested that public gymnasiums, fairgrounds and other sites should be considered. Former Show Hosts, Board Members and others contributed their thoughts on this subject.

A Member recommended that a hospitality room be provided the first evening for arriving collectors at a National Show.

The question of requiring NIA membership for a dealer to participate in the Friday NIA day was raised. It was clarified that membership was required for any dealer who sold primarily insulators.

The question of the Membership voting directly to select the best bid for the National and Regional Shows was raised. It was determined that this was properly a function of the NIA Board.

A Member complimented the NIA on their Library Book Donation Program, which is being administered by Mike Guthrie. Under this program, members may make gift donations of the McDougald's book "Insulators - A History and Guide to North American Glass Pintype Insulators" to their local libraries.

Carol McDougald, editor of "Crown Jewels of the Wire", announced that annual gift subscriptions of "Crown Jewels" would be provided to libraries for \$10 per gift subscription.

Don Reinke, a Co-Host for the 1993 Denver National, shared information with the Membership on next year's National Show and encouraged all to set their sights on Denver for 1993.

The meeting was adjourned at 6:30 p.m. until July 2, 1993 in Denver, Colorado.

Respectfully submitted,

Bernie
 Bernard L. Warren, #1828
 Executive Director



Jacqueline Linscott, NIA #1380
 Director of Product Marketing
 3557 Nicklaus Drive
 Titusville, Florida 32780
 (407) 267-9170

NIA LOGO ITEM ORDER FORM

(Make check payable to National Insulator Association)



Quantity	Amount
_____ T-Shirts (50/50 Cotton Poly) Lt Blue _____ @ \$12.00.....	_____
Sm_____ Med_____ Lg_____ XLg_____ XXLg_____	



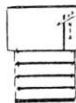
_____ **NIA MUGS** _____ @ \$8.00.....



_____ **PATCHES** (3½" x 2½") @ \$3.50.....
(Send SASE)

_____ **DECALS** (2" x 1¾") @ \$1.00 ea.....
(Send SASE)

* * * * *



_____ **NAME BADGES** @ \$11.00/Badge.....

Complete information below

Name _____
(No Middle Initials)

NIA# _____ City _____ State _____

*(States will be Postal abbrev. Provinces will be 2 or 3 letter abbrev.
 This is your final proof. No changes will be made after the order has been sent
 to engraving.)*

Bars denoting the following accomplishments and years are available at \$3.00 ea. _____

Present & Past board members (Pres., W.V.P., C.V.P., E.V.P., Executive Director, Treasurer, Information Director), **Nat'l** Show Hosts, Outstanding Service, and Lifetime Membership.

Please List: _____ (Yrs.) _____ (Yrs.) _____ (Yrs.)
 and add \$3.00/bar _____ (Yrs.) _____ (Yrs.) _____ (Yrs.)

FROM THE PROMOTION AND EDUCATION COMMITTEE

Thanks to the generous donation of our friend and fellow NIA member, Jim Bergman, of Anchorage, Alaska, the NIA has the opportunity to expand its horizons AND the boundaries of our hobby in general with the establishment of the NIA's Promotion and Education Committee. After ten years on the Board, I agreed to chair this committee for President Duane under one condition: that I DON'T have to attend the Board Meetings! Duane and I have established some preliminary guide-lines for our committee, which may include:

1. Establishing a blanket press release for use by ANY collector or club for the promotion of insulator collecting (not just a particular show or the NIA). This may, in fact, wind up being several versions of the same release, which could be used in newspapers; hobby and antiques press; electronics media; educational newsletters, such as railroad, telephone and utilities publications, or library releases; and as actual mass-produced brochures for hand-outs at libraries, museums, antique flea markets and the like.
2. Making arrangements for distribution of Crown Jewels (three-year subscriptions, perhaps) to public libraries, similar to the Book Donor program already in place.
3. Coordination of public exhibitions and presentations. This is an area where our hobby is WOEFULLY short, both in effect and in experience. What we need in this area is some savvy brainpower, and some ideas in the creation of a 20-30 minute videotape presentation, again to be mass-produced, for use, in conjunction with live Q&A sessions, at schools, museums, libraries, antiques shows, service groups, INSULATOR & BOTTLE SHOWS, etc.

With proper coordination, we can successfully use the seed money contributed to the NIA to make major inroads into spreading the "Gospel according to Woodward-Tod-McDougald-Milholland-Albers, etc." and reach NEW collectors and, quite likely, OLD insulators which have never been seen before.

I am doing research into several areas already, but will be recruiting several new committee members who would like to take an ACTIVE part in the formation of this exciting and important new committee. If you would like to be considered for inclusion, please contact me! Until then, I'll see you at these upcoming shows (Albuquerque, NM - Enchantment Insulator Club; Albany, NY - Capital District Insulator Club; London, OH - NIA Central Regional/Mid-Ohio Show; Bergen, NY - Turkey Time Bottle Show).

Good collecting,



Kevin F. Lawless, NIA # 1679

3557 Nicklaus Drive
Titusville, FL 32780
June 28, 1992

National Insulator Association Membership
% Dwayne Anthony, NIA President
1066 Scenic Drive
San Bernardino, CA 92405-1818

Dear Members,

The 23rd NIA Show Hosts wish to thank you for your excellent support you gave to us with your attendance at the 23rd Nat'l in Orlando, Florida. The hobby continues to grow with your participation and enthusiasm.

On Thurs. evening a bus-load of enthusiastic collectors embarked on a trip to SEA WORLD to attend the luau & dinner show after which they enjoyed the shows in the park, taking in the Shamu Show as well as the grand finale, the Lazer-Light Show.

Friday morning arrived EARLY and so did the exhibitors (at 6 AM) to begin setting up their displays. At 7 AM dealers were seen rushing here and there to get their sales tables in order for the 9 AM opening for NIA members. We had great participation with a total of 102 sales tables and 12 displays for the three day show. Walk-thru was good on Friday-NIA Day (for members only).

The General Membership meeting was held Friday evening after the 4 PM closing of the show. The 1993 Show Hosts were announced-The Triple Ridge Insulator Collectors with Al Perry, Don Reinke and Mike Bliss at the helm. At the end of the meeting the drawing for the wall hanging was held and the lucky winner was *Carol Ickes* from Council Bluffs, IA.

The Saturday evening Awards Banquet was well attended by 126 eager collectors who were surprised at the close of the event to learn that one person at each table was the lucky winner of the centerpiece-black & pink helium-filled balloons anchored by a silver-wrapped gift box which contained a bottle of wine appropriately labeled commemorating the 23rd Nat'l. in Orlando, Florida. The drawing for the Family Clubs Quilt was held and the lucky winner was *Jack Foote* from Sacramento, CA.

Open to the public from 9-4 on both Sat. & Sun saw a good attendance of over 800. A limited number of '92 NIA Show Directories which contain info (comprehensive and yet concise) of NIA including listings of all shows, officers, and NIA history is available for a mere \$2.50 PP. With the evidenced enthusiasm for insulator collecting, the hobby will continue to grow and so will the collectors.

We, the 1992 Nat'l Show hosts (Len & Jacque Linscott, Chuck & Sis Haymond), wish to express our thanks and appreciation to all those clubs/ individuals who attended and/or supported our endeavour. We look forward to the Nat'l in Colorado and wish the 1993 show hosts a rewarding experience just as we have had.

Good hosting and collecting,

Len + Jacque ; Chuck + Sis
Len & Jacque Linscott, Chuck & Sis Haymond

THE PLACE TO BE...IN '93



-THE 24th N.I.A.-

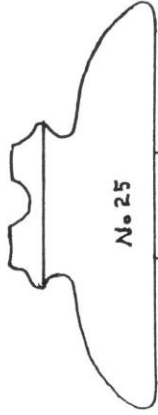
NATIONAL

Sheraton - Denver Tech Center

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TRIPLE RIDGE INSULATOR CLUB

JULY 2-3-4 1993

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N.I.A. show special
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The awards banquet
will feature a very fine
buffet meal with a
special children's rate,
so bring the whole family
(it's never been cheaper!)

Send for show packets (after Nov 1st)
TRIPLE RIDGE INSULATOR CLUB
6120 S. ELIZABETH WAY
LITTLETON, CO 80521

TABLE & BOOTH RATES

- 1 - 6ft. Table.....\$40.00
W/Back table.....\$48.00
- 2 - 6ft. Tables.....\$70.00
W/Back tables.....\$84.00
- 3 - 6ft. Tables.....\$100.00
in an open booth setup
or 3 in a row

LETTERS FROM MEMBERS

Dear Editor,

I felt a little let down at the National because there were no junior exhibits. Maybe we parents and grandparents are not giving enough encouragement to our young people and teenagers. We have gotten our granddaughter very interested and enthused in insulator collecting. Kenneth and I have been to three shows this year and each time we bring home insulators for Christie.

At the Denver 1993 National, our granddaughter is already planning to exhibit. I think one way our teenage collectors can get acquainted is through correspondence and then when they get to the show they will be anxious to meet their pen pals. Then they can have a blast like we grown ups. Anyone wishing to write to our teenage granddaughter may do so by writing: Christie Merritt, Rt. 1 Box 41, Carnegie, OK 73015.

Thanks,
Carolyn and Kenneth Merritt

* * * NIA WARNING * * *
-- MEMBERS BEWARE --

The NIA board regrettably has decided to publish the name of the following collector that has exhibited repeated and blatant unethical practices in the Spring of 1992. The NIA has made several attempts to settle this dispute, which has included several violations of unethical behavior and common sense. The misrepresentation and sale of a multipart porcelain insulator by Mr. DeVaux has, unfortunately, resulted in a large monetary loss by the purchaser. On receipt of the described "3-part" insulator, the purchaser discovered that the fourth skirt had been completely broken away, which totally destroyed its value. Mr. DeVaux refused to accept the return of the damaged insulator and refund the purchase price, refuses to discuss the matter with either the buyer or the NIA, and has refused to acknowledge any wrong doing in the most basic rule of trade; namely, THE DEAL IS NOT COMPLETE UNTIL THE BUYER IS SATISFIED.

The NIA is left with no choice but to warn all of its members against entering into any transaction with Mr. DeVaux. Below is Mr. DeVaux's address and terminated NIA number:

Gene DeVaux (NIA #4054)
9705 E. 66th Street
Raytown, MO 64133

LIBRARY BOOK DONATION UPDATE

After the first six months of the library book donor program almost 60 books have been generously donated to libraries throughout the country. A hearty thank you goes out to prior donors as well as those listed below who have donated since the last Drip Points. Many books were sold as a result of their being shown at the Orlando National Convention where the beauty of the book and the value of the program impressed many collectors. It is especially good to note the number of multiple donors in this list. A very special thank you to Wes & Clarice Gordon of San Diego, CA who became the second recipients of the "Silver Book Donor" award for their contribution of five books to libraries across the country. If you have considered donating then you are encouraged to do so soon as the supply of books is 2/3 sold already !! Please call or write for details if you would like more information on the program. Sincerely, Mike Guthrie, Program Coordinator.

Recent book donors and library locations:

BILL DREGGORS	DELAND, FL
CORDELL & SALLY SMITH	NASHVILLE, TN
DAVID & WILMA WILSON	COLUMBUS, OH
DAVID HALL	LONG BEACH, CA
DON & ELAINE BAYES	HESPERIA, CA
DON BRYANT	HOBE SOUND, FL
DON STEVENSON	HOUSTON TX
DONALD REINKE	FT COLLINS, CO
DOUG WILLIAMS	MIDDLETOWN, NY
JACK FOOTE	SACRAMENTO, CA
JOE & JEANNIE BERES	N.ROYALTON, OH
KENNETH & CAROLYN MERRITT	ANADARKO, OK
KENNETH & CAROLYN MERRITT	LAWTON, OK
KENNETH W. HILL	OLYMPIA, WA
KEVIN LAWLESS & DOUG MACGILLVARY	ORLANDO, FL
LARRY & MARY EMMONS	EAST HAMPTON, CT
MARVIN COLLINS	EUREKA, CA
OTTO BOLL	APPLETON, WI
PAUL & GINNY PLUNKETT	HOUSTON, PA
PAUL & CAROL ICKES	PAPILLION, NE
RICHARD & DON WENTZEL	MILLVILLE, NJ
ROGER SCHLOTZHAUER	INDEPENDENCE MO
ROSS HUTH	PORTERVILLE, CA
STEVE CORFIDI	BALTIMORE, MD
STEVE CORFIDI	PENN. STATE UNIV.
STEVE EARNST	LONGWOOD, FL
TOM & ALICE MOULTON	TAMPA, FL
TOMMY BOLACK	FARMINGTON, NM
WARD & EVA LINDSTROM	TURNERSVILLE, NJ
WES & CLARICE GORDON	COVINGTON, KY
WES & CLARICE GORDON	MUNCIE, IN
WES & CLARICE GORDON	CINCINNATI, OH
WES & CLARICE GORDON	SIOUX FALLS, SD
WES & CLARICE GORDON	LOS ANGELES, CA

LIBRARY BOOK ORDER FORM

YES ! I would like to donate a copy of McDougald's books on glass insulators from North America to my local library.

Please send ____ copies of the book to the following library (please duplicate the information for more than one library):

Library Name: _____

Mailing Address: _____

City: _____ State: _____ ZIP: _____

Phone Number of librarian:(_____) _____

YES NO Do you want your phone no. placed in the donated copy if the library will permit ?

For each library copy ordered enclose \$50.50 (\$45.00 plus \$5.50 shipping)
**Please make check or money order payable to: "The McDougalds"
but mail to Program Coordinator, listed below.**

Please send ____ personal copies of the book to:

Collector's Name: _____

Mailing Address (UPS): _____

City: _____ State: _____ ZIP: _____

Phone Number:(_____) _____

Remember, personal copies of the hardbound book can only be purchased with a library copy.

For each set of books (i.e. one library copy and one personal copy) ordered enclose \$111.00 (\$100.00 plus \$11.00 shipping)
**Please make check or money order payable to: "The McDougalds"
but mail to Program Coordinator, listed below.**

Total amount enclosed with this order:

_____ library copies at \$50.50 each for a total of _____

_____ library & personal copies at \$111.00 each for a total of _____

TOTAL ENCLOSED....._____

THANK YOU FOR YOUR SUPPORT !

Mike Guthrie, Program Coordinator
1209 W. Menlo
Fresno, CA 93711-1477
(209) 435-6127

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