

Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION
VOLUME 21 NUMBER 4 SUMMER 1993

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NOTE: Beginning with the Fall issue of *Drip Points*, send items for publication to:

Drip Points
1024 Camino De Lucia
Corrales, NM 87048-8314



This man thought it was cool to wait until NIA day to sign up - NOT!

NIA NATIONAL - DENVER COLORADO

Only a few weeks left to make plans for attending the Denver National, July 2-4. If you plan to attend NIA day on Friday (show open to NIA members only) make sure that your NIA dues are paid up. Don't be caught waiting in line to sign up while everyone else is in the show!

Send dues to John de Sousa, 5 Brownstone Rd., East Granby, CT 06026. Reg: \$10.00/yr, Family: \$10.00/yr (one vote), Proxy ballot for additional family member: \$1.00, Junior: \$4.00/yr

Make plans to attend:

1993 NIA NATIONAL - July 2-4, Denver Colorado

1993 NIA EASTERN REGIONAL - Sept. 25-26, Kulpville, Pennsylvania

From The NIA President

Greetings NIA Members,

Just returned from the NIA Central Regional Show in Kansas City and boy, what a show! Great folks; good attendance; vast selection of insulators; delicious banquet: all added up to a great experience for those who attended. A "just for fun" mini live auction was held during the show on Saturday. Through donations from dealers and attendees, the auction raised \$378 for the NIA promotion and education fund. Thanks to all who participated and to Show Host, Chris Hedges, for a job well done!

The eagerness and excitement is intensifying as the month of July draws nearer. Positive reports from the hosts of the upcoming national in Denver, CO, indicate a fantastic show for those planning to attend. A multitude of sales tables and breathtaking exhibits will be awaiting you at the NIA's 20th annual convention. On Friday, NIA Day, you will enjoy one of the many benefits NIA membership offers you -- NIA members will have the luxury of one full day of admittance prior to the show's official public opening on Saturday. I guarantee you this is one national you won't want to miss!

Unfortunately, I have heard a few of you won't be able to attend the national due to its Fourth of July Holiday scheduling. Allow me to briefly explain why this holiday weekend was selected. The show hosts for the 1993 national had a tough decision to make. Several locations in the Denver area were considered for the national, and preferably on non-holiday dates. The extremely high cost of showroom rental rates began to quickly diminish any hope of hosting such a national show in Denver, until, by a stroke of luck, the Sheraton Tech Center offered use of their facilities at an affordable rate. The offer had one stipulation--the special rate was good only on the Fourth of July weekend. The convention center was happy to have some business over that weekend, and gave a price break of over \$2500 to the NIA! The members of the Triple Ridge Insulator club are to be commended for providing us this opportunity to enjoy yet another highly anticipated event of grand proportions.

This year's national will be the stage for our first NIA Silent Auction. Its success will be dependent upon donations made in the form of quality insulators or related items. All proceeds will go to the NIA promotions and education budget. If you have an interest in making a donation(s) to this worthy cause and would like to know more about it before the national, please feel free to contact me for further details. The NIA table will be accepting donations all day Friday during show hours, and until noon on Saturday. (Note: We are requesting donations that have a \$20 minimum retail value per item, and donations must be in respectable condition)

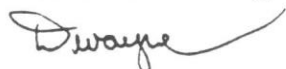
The NIA "new member welcome mat" goes out to the Greater Chicago Insulator Club. The NIA board of directors recently approved their by-laws and as a result, accepted

their application for membership. This brings the current total number of clubs affiliated with the NIA to five. If your club has an interest in, or is considering requesting NIA affiliation, you may do so by sending your club's by-laws to the NIA president. In addition, all clubs (NIA affiliated or not) are encouraged to include their current NIA regional vice-president on their newsletter mailing list. This will keep your VP abreast of any warranted news and club activities that he/she may want to include in *Drip Points*.

I am compelled once more to plead with the membership, I ask you: PLEASE BE SURE YOUR DUES RENEWALS ARE PAID BEFORE THE NATIONAL! This will eliminate any delays before entering the showroom.

As we count down the days before the national, I hope all of you are busy making your plans to attend. I'm looking forward to seeing old faces and meeting new ones at *the place to be in '93!* See you all there!

Best in Collecting,



Dwayne Anthony, NIA #3619
President, 1992-1994

1992-3 THIRD QUARTER FINANCIAL REPORT
NATIONAL INSULATOR ASSOCIATION

<u>BEGINNING BALANCE</u>	1-1-93	\$6,903.16
<u>REVENUES</u>		\$2,270.73
MEMBERSHIP DUES	2,243.00	
INTEREST	27.73	
<u>EXPENDITURES</u>		(\$ 737.42)
DRIP POINTS	436.78	
POSTAGE	168.94	
SUPPLIES/PRINTING	95.70	
CROWN JEWELS REFUNDS	36.00	
<u>BALANCE*</u>	3-31-93	\$8,436.47

* The above includes \$1200.00 set aside for the Promotional and Educational Fund

Respectfully Submitted,
Ross E. Huth, Treasurer

FROM THE EASTERN REGION V.P.

What a welcome respite from a miserable winter the first shows of the spring were. The Chesapeake Bay Insulator Club had their show in early March. This was a fairly small show, but had all the necessary ingredients. There was a fine variety of stock for sale, a few nice exhibits and a pretty heavy dose of attendees yearning for some good buys or trades. The following day was the Baltimore Bottle Club show which also saw some decent insulator action. On March 28, spearheaded again by Doug Mac Gillvary, the Yankee Polecat Club had its show in Enfield, CT. As always, this was a highlight show. Traffic was heavy all day and even getting through the aisles became a chore at times. Going back to January, the St. Pete. FL bottle show was loaded with insulators and from a dealer point of view had some good action.

There is still some good glass showing up. A CD 701.5 egg was captured by a relatively new collector at a real bargain price. How about a CD 204 Locke turning up in a basket of 10 clunkers and get this; as a result of a contact made through a radio trade session. I know the recipient of this piece and believe he may go a long time to duplicate the excitement he feels. A CD 729 J.S. Keeling in bluish aqua and LOADED with seed bubbles found its way onto my shelf after walking into a show for 3 years. These are just a few of the examples.

I'm getting some good reports about the Southeastern Insulator Club recently organized by Keith Roloson. They are apparently meeting regularly, have a lot of enthusiasm and when I spent an evening with Jim Overstreet this winter he was again preparing his patio/deck for a club meet.

A gold star for Mark Foster of Rocky Point, NY. He has placed an exhibit in a local library and is being wooed by the local high school about putting one in there. He says he has met some nice people through the exhibit and says there is a lot of interest. What a great way to promote the hobby and to get younger collectors started.

On the subject of programs and exhibits: Just this month I put together an outline for an insulator program to be given to various groups. This is merely formalizing the outline that I have used several times. It can be adapted or individualized and comes with a listing of recommended props and a listing of handouts for the audience. These are handouts which are probably familiar to all of you and are readily available at no cost through people in the hobby. Kevin Lawless is currently the Commissar of Promotion and Education and I have sent him a copy of the program and a listing and sample of all handouts. Since this is currently Kevin's Bailiwick I would suggest working through him, but I would certainly be glad to help you also. Putting on a program for a group really isn't that difficult and with a semi "hands on" approach which I have used, is a very effective way to promote the hobby.

How many of you have seen or heard the following two types at insulator shows, bottle shows or flea markets? 1. The "Shooters"--This type will walk up to your table and with great glee and a loud guffaw announce how he used to shoot those things when he was a kid. There is then a pregnant pause while he waits for you to show great alarm or convulse with laughter as if you have never heard this before. 2. The "Bushellers"--This type will pick up a \$300 insulator off your table, chuckle and put it back. On the way away from your table he will be heard to comment to his wife "\$300 for that! I've got bushels of them in the basement!" Right. When a show gets dull, counting these guys helps pass the time.

Looking ahead. Attend the National show in Denver. It sounds super. In the East, look toward Claude Wambold's backyard show on June 19. There is a CDIC swap meet scheduled in Corning NY on August 8. We have the Eastern Regional on Sept. 25 & 26 in Kulpsville, PA. The fall Renningers extravaganza is nearby and the same weekend. A big bonus! It also sounds as if the Capitol District Club will be having a show in Albany on October 31. This is a pretty good menu, so please try to attend.

Please keep the communications coming. It's nice to hear from the folks in the region, gives me something to pass on to others and keeps me from feeling like a mushroom.

See you in Denver if not sooner.

Dick Bowman, NIA #597
Eastern Region Vice-President

From the Western Region

Plans are progressing for the Denver National. Only two sales tables left, 26 displays on tap, and reservations are rolling in for attendees. Please send in banquet reservations as soon as possible.

For baseball fans, there are home Rockies games each day of the show. If you enjoy gaming, there are shuttles to the Central City casinos. And we'll have a monster bingo game on Friday evening with a lot of insulator related prizes. And, of course, lots of fireworks displays around the city for the holiday celebration.

If you are coming into town on Thursday, join us at the Triple Ridge Insulator Club hospitality suite. We will have a large room where you can meet other collectors and relax after traveling all day (or several days for those driving cross country).

Don Reinke
Western Region National show committee

FROM THE CENTRAL REGION V.P.

There have been several insulator shows in the Central Region during the early part of 1993. I felt that the two I personally attended were exceptionally good. Being in somewhat of a time crunch at the time of this writing, I'll touch briefly on some of the highlights of both shows.

The Second Annual Metroplex Insulator Show, held on March 13th in Fort Worth, Texas, was even larger than the first one in 1992. The Green Oaks Inn in Fort Worth was again the perfect facility to hold such an event. Of the 16 dealers occupying 20 sales tables, 5 were from out-of-state, representing Arizona, Arkansas, Connecticut, New Mexico and Oklahoma. There were also 6 fine displays. This one day show, supported by the Lone Star Insulator Club of Houston, was well advertised by Hosts Randy Wickersham, Ross Baird and John Wiggins, as evidenced by the many collectors and local curiosity seekers in attendance. Plans are already under way for the Third Annual Metroplex Show in 1994!

The NIA 1993 Central Regional (and Fourth Annual) Show in Kansas City, Missouri the weekend of April 17-18 was just super! Set up in two adjacent rooms at the Holiday Inn Holidome were 40 sales tables, 27 dealers (representing 12 states and Canada), and 3 fine displays. The aisles were crowded the minute the show opened and stayed pretty much that way all day Saturday. Among the attendees on Sunday were several of Saturday's shoppers making return visits to the hall to buy more insulators. Believe it or not, there were even visitors from Ireland and England who saw the write-up of the show in the local newspapers and came to see if people really collect such things as insulators! The man from Ireland took photos of several pieces, explaining that it was the only way folks 'back home' would believe him. I noticed that his eyes were a bit round as he jotted down the prices of some of the more desirable insulators.

One of the highlights of the show was the insulator auction held on Sunday. A dealer who put an insulator on the auction table had the option of selling it to the highest bidder for the price offered or holding out for a better deal. Most of the money collected from the auction was donated to the NIA for education and promotion of the hobby. Really a tremendous idea!

Show Host Chris Hedges put on a fine show with the help of his good insulator buddies Paul Wiltfong (of the Antique Telephone Collectors Association), Charlie Allmon, Paul and Carol Ickes, Dennis and Jeanne Weber, and Larry and Pat Whitlock. Following are a few pictures taken at these two shows.

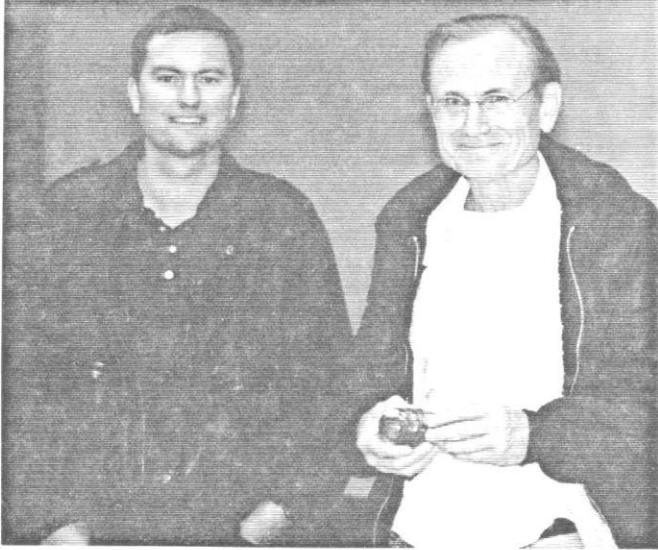
So now it's on to the NIA National Show and Sale in Denver, Colorado July 2-4, 1993. From all reports, it's going to be the biggest and the best show ever! See you there.....

Happy Collecting,

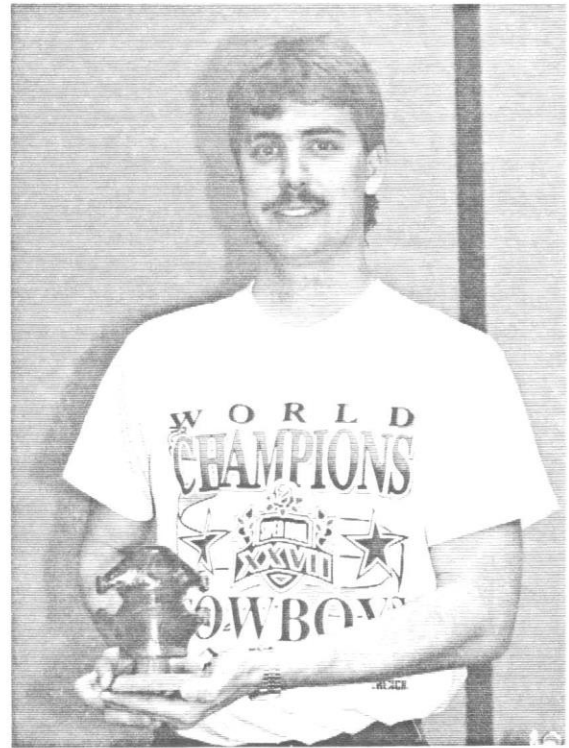
Marilyn Albers

Marilyn Albers NIA #541

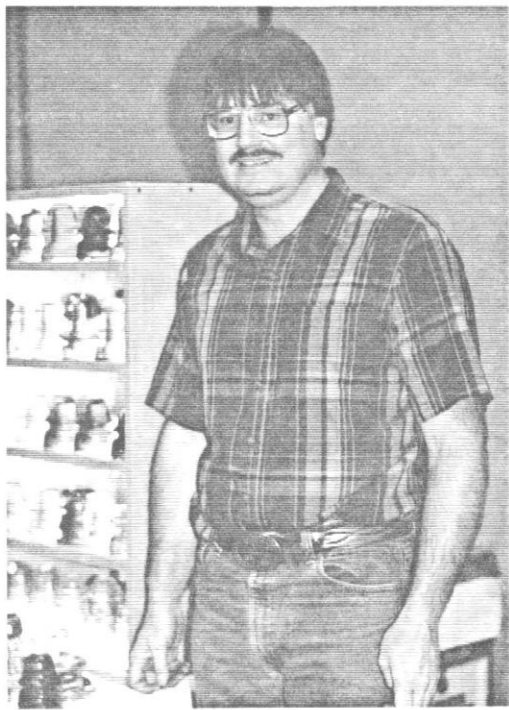
Metroplex Show,
Fort Worth TX,



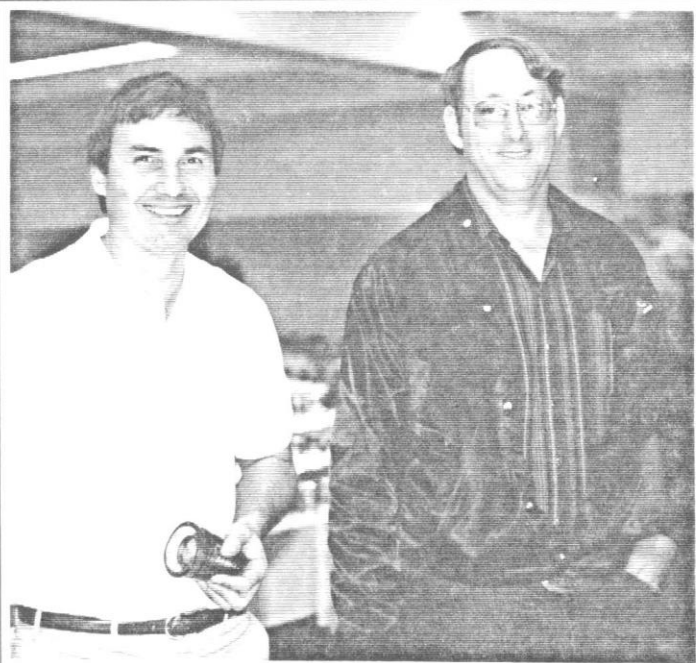
Jerry Macek and N.R. "Woody" Woodward,
both from Houston TX



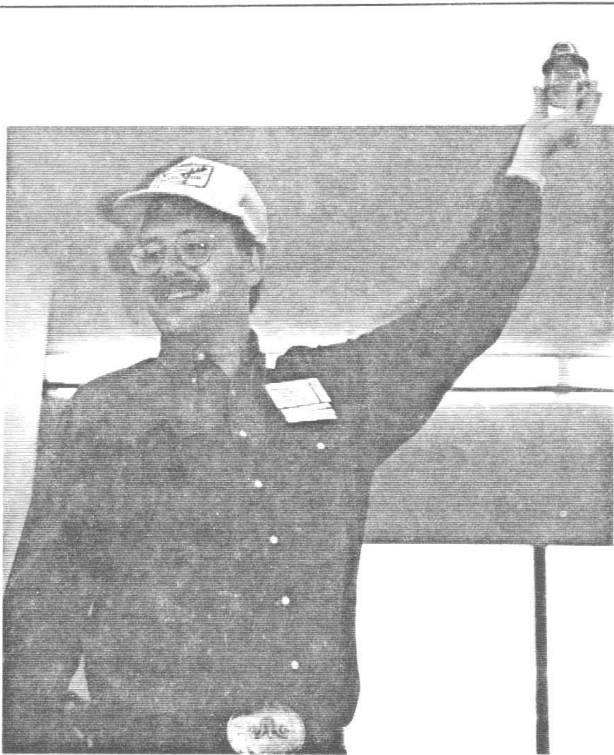
Dean Hemphill, Lake Dallas TX holding
his famous "Spaceship" - C.D 181.5



Show host - Ross Baird,
Fort Worth, TX



John Wiggins, Garland TX, and John Hall,
Friendswood, TX



Show host - Chris Hedges,
Kansas City, MO



Dennis and Jeanne Weber, St. Joseph, MO



Elton Gish, Buna TX



Carol McDougald reading Marilyn
Alber's new book on Foreign Glass
Insulators

Central Regional
Kansas City, KS
April 17-18, 1993

From the Nominations Chairperson

The timeframe has elapsed for soliciting candidates for the office of Western Region Vice-President of the NIA! Because, to date, we have only one candidate, it will not be necessary for the NIA to incur the cost of issuing and processing ballots. Unless write-in votes for another candidate constituting at least 25% of the registered NIA Western region voters are received by May 21, 1993, the position will be automatically won by our announced candidate, Grant Salzman. I wish to thank Grant, on behalf of the NIA and the Western Region, for his great enthusiasm to fulfill this extremely important position. Please read Grant's letter of introduction for the position and give him your support in the coming years.

Duane Davenport
Nominations Chairperson

Did you know?... the WESTERN REGION
includes all of the following:

Alaska, Arizona, California, Colorado,
Hawaii, Idaho, Montana, Nevada, New
Mexico, Oregon, Utah, Washington,
Wyoming, Mexico (all), Canada (Alberta,
British Columbia, Yukon)

Nomination Letter for Western Region Vice-President:

Hello ... my name is Grant Salzman, and I am a candidate for the NIA Western Regional Vice-President.

I have been on the NIA Board of Directors in previous years as Executive Director in 1979-80 when Len Linscott was NIA President, and again in 1980-81 when Pat Patocka was President. In 1981, I was elected Western Regional Vice-President for three years and later served on the Ethics Committee, when Mike Bruner was NIA President.

I have been an NIA member for 15 years, and I love the hobby and the people in it. I always go to the National shows, and would therefore be able to participate in the NIA board meetings, even when they are on the east coast.

Having recently retired, I have more time for NIA activities. If I am elected I will give you good representation on the Board of Directors and I'll be available to you to discuss problems and ideas.

Grant Salzman

DO YOU LIVE IN:

ALABAMA, ARKANSAS, DELAWARE, GEORGIA, HAWAII, IDAHO, MAINE, MISSISSIPPI, NEW HAMPSHIRE, NORTH DAKOTA, OREGON, RHODE ISLAND, SO. CAROLINA, UTAH, VERMONT, VIRGINIA, WEST VIRGINIA, OR WYOMING?

If you do you all share something in common with the others....

NO INSULATOR BOOKS HAVE BEEN DONATED TO A LIBRARY IN ANY OF THE ABOVE STATES DURING THE CURRENT LIBRARY BOOK DONATION PROGRAM!

Since there are less than 20 books left, some states are going to be left out, as are some collectors who may have wanted one of these very fine hardbound editions of McDougald's books for themselves.

If you have been thinking about donating a book to a library in your state (or elsewhere!) don't delay another moment. Fill out the attached order form and mail it today.

As of this date, those states with the most books donated are:

California	19 books
Florida and Pennsylvania	6 books each
Missouri, New York, and Washington	5 books each

Donors who have contributed books since the last Drip Points are:

KEVIN LAWLESS	DENVER, CO
DAVID R. FRENCH	ST. PAUL, MN
RICHARD C. BOWMAN JR.	SYRACUSE, NY
WILLIAM G. SCANDARIATO	JUPITER, FL
ORA & JOANNE BEARY	OIL CITY, PA
ORA & JOANNE BEARY	CLARION, PA

The NIA and prospective collectors thank the above folks for their generosity.
Mike Guthrie, Program Coordinator



Short on funds? ... how about asking your club to purchase a set of books? You can donate one to your favorite library ... and use the other as a reference for all of your club members.

LIBRARY BOOK ORDER FORM

YES ! I would like to donate a copy of McDougald's books on glass insulators from North America to my local library.

Please send _____ copies of the book to the following library (please duplicate the information for more than one library):

Library Name: _____

Mailing Address: _____

City: _____ State: _____ ZIP: _____

Phone Number of librarian: (_____) _____

[] YES [] NO Do you want your phone no. placed in the donated copy if the library will permit ?

For each library copy ordered enclose \$51.00 (\$45.00 plus \$6.00 shipping)

Please make check or money order payable to: "The McDougalds" but mail to Program Coordinator, listed below.

Please send _____ personal copies of the book to:

Collector's Name: _____

Mailing Address (UPS): _____

City: _____ State: _____ ZIP: _____

Phone Number: (_____) _____

Remember, personal copies of the hardbound book can only be purchased with a library copy.

For each set of books (i.e. one library copy and one personal copy) ordered enclose \$112.00 (\$100.00 plus \$12.00 shipping)

Please make check or money order payable to: "The McDougalds" but mail to Program Coordinator, listed below.

Total amount enclosed with this order:

_____ library copies at \$51.00 each for a total of _____

_____ library & personal copies at \$112.00/set for a total of _____

TOTAL
ENCLOSED.....

THANK YOU FOR YOUR SUPPORT !

Mike Guthrie, Program Coordinator
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(209) 435-6127