

Drip Points



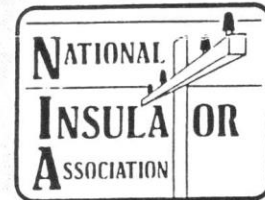
QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

VOLUME 23 NUMBER 2 WINTER 1995

In this issue of *Drip Points*:



- ◆ Editor's Note
- ◆ From the President...*Stephen Bobb*
- ◆ Letters to the Editor
- ◆ Regional Reports... *Bill Meier, Rick Baldwin, Grant Salzman*
- ◆ Visitation to the CD 133.4 Dig Site...*John McDougald*
- ◆ Promotion and Education...*David Wiecek and Karen Surowiec*
- ◆ Membership Meeting Minutes...*Claude Wambold*
- ◆ Product Marketing...*Jill Meier*
- ◆ Show Standards Note...*Ginny Way*
- ◆ Membership Notes...*Joe Beres*
- ◆ Financial Report...*Mike Guthrie*



A NOTE FROM THE EDITOR

Yes, it's the Winter Issue already!
Seems like I just did the Winter Issue!
No - that was a year ago already! Wow!
Does time pass this quickly for all of you?

Hopefully, you will have received and digested this issue before you have to get down to serious final Christmas shopping. If it's not too late, don't forget, your friendly Drip Points editor collects bullets, blobs and Canadian glass!!

This was a banner year for the insulator hobby: Some of the greatest shows, displays and finds ever occurred in 1995. And it was yet another milestone this month for the ICON (Insulator Collectors on the Net) Club: Don Lundell, SYSCON for the ICON server tells me that we are now over 100 members strong! More on the INTERNET and the WEB in Bill Meier's article.

Don't forget to pay your NIA dues for 1996 if you haven't done so by now. Joe

(Continued on page 2)

LETTERS TO THE EDITOR

Dear Editor: September 12, 1995

I read with excitement and enthusiasm the idea of making an introductory video introducing the hobby of insulator collecting. I have been making insulator videos of my collection, trade list, collecting outings, shows, old power stations, etc. now for six years. I have encouraged other collectors here in Canada to film their collections and exchange tapes with others. The idea was slow to catch on, but now there are numerous insulator tapes moving around in the Canadian postal service.

As the producer of the *Canadian Insulator Collector* magazine, I hear the same complaint from the numerous new collectors: The access to information in the hobby is a slow and gradual process, and much of it is by word-of-mouth from 'seasoned' collectors. There is a wealth of information in the hobby about each type of insulator; where they were used, amazing stories of how they were acquired. This wealth of hear-say information is not available from the books new collectors buy when joining the hobby.

I would very much like to see a video library started within the NIA. A video library of shows, specialty collections, public and private displays, etc., would be a valuable resource to have in the hobby for present and future collectors. It could include the following:

- a video record of each show, including displays and presentations.
- narrated tours of specialty collections by the 'experts' and specialty enthusiasts.

- compilation videos of various footage contributed from club swap meets, digging outings, historical material.

- "Bea-Lines" type visits and interviews with collectors.

Many important events have already taken place in the hobby. Twenty-six Nationals, the Hemingray, Pittsburgh and other dump digs, the Confederate egg dig, the McMicking cache, the Collins line, the EC&M line, and many other wild discoveries like the Castles and NEGM straight-sides. Any of these events would be important to have documented on video.

I don't have the time or funds to travel across the country to go to a National, and I'm sure I'm like most collectors. This year I asked several people, and actually found someone to video-tape the National for me! I am very curious about what a big show like that is like, having never experienced one in my 22 years of collecting.

Consumer-level video equipment has been available now for over ten years. Just think about what kind of resource library we could have had by now if we started gathering footage of shows, etc. in 1985! Let's start it right away! I suggest the NIA form a video library committee, and although I can't travel around to shows, I'll be glad to be a committee member! I have video production equipment, and do titling, effects, duplication, color packaging, etc. All aboard!

Yours,

Mark Lauckner



FROM THE EASTERN REGION

Insulator collectors in the east are still "recovering" from the National show in July. (I know some of the show hosts still are!). Clearly, that was the biggest show that New Englanders will see for some time to come! It may not be remembered as the "best" National in the hobby, but it certainly was a darn good one! The advertising we did for the National is still producing mail, and "Mailroom Central", as we dubbed our house during the months before the 1995 National, is still receiving a lot of requests for information about insulators and insulator clubs.

Jim Frustieri hosted a small show in Kulpsville, PA, which we attended. For us, it was a nice "treat" to actually have enough time to look at the insulators for sale, and talk to collectors, and relax a little! Jim's show was also the first ever insulator show to be promoted on our World Wide Web Glass Insulator pages!

The Yankee Pole Cats had their annual late summer swap and BBQ at the home of Larry and Mary Jo Emmons. As always, Larry and Mary Jo were great hosts, and everyone attending had a great time.

John Graham reports that the Orlando Bottle and Insulator show was a success! A number of insulator dealers were present, and some nice pieces, such as several of the early cast iron insulators, and a nice wood covered Wade were present.

After a little coaxing and phone calls, I was able to contact all the insulator clubs in the country. The summary information I gathered about each club is printed in the Crown Jewels / NIA subscribers directory and available on our World Wide Web pages. My first NIA project completed!

The second NIA project I am working on is improving the judging rules and process used at NIA shows. When this is complete (target date is before next year's National), the NIA will have a standardized judging sheet, consistent metrics for judging displays at the regional and national level, and advice and guidance for show hosts and judges how to be "better prepared" for judging. I do not expect to change the fundamental judging criteria and point assignment as currently defined in the NIA handbook, as I do not believe this to be the major problem. How the judges interpret and apply those criteria is the major focus of this effort. I believe this work will address the concerns of a number of people in the NIA, including myself, about the "NIA judging rules". Expect an update in the Spring issue of Drip Points.

"ICON IS THE FASTEST
GROWING INSULATOR
CLUB IN THE WORLD!"

Here is a trivia question: What is the fastest growing insulator club in the world? Answer: ICON - Insulator Collectors On the Net. This club was just started this year, from a small electronic mailing list in the Spring. In September, we just voted on a name. The winning name ICON was proposed by Bob Stahr. By the time you will read this issue of Drip Points, we will be the largest insulator club, with over 100 members! The club even has members from Australia, Germany, and the United Kingdom. We all share two things: access to the INTERNET and electronic mail, and an interest in insulators! Who can join? Anyone with access to the INTERNET, be it from your company at work, your school or university, or one of the large on-line service providers such as America On-Line or Prodigy.

(Continued on page 5)

FROM THE CENTRAL REGION

I hope that everyone has had an opportunity to attend at least one show this Fall; the reports are that there have been some good ones! The Lone Star Insulator Club show held in Houston in September appeared to have had a good turnout and brisk selling and trading. The Lone Star Lines monthly newsletter has also taken on a great look due to the efforts of editor Spencer Howard and his word processing software. The Huron Valley Bottle and Insulator Club's Fall show was also successful with significant insulator and lightning rod ball activity. Alan Stastny also held another one of his popular swap meets at the end of August for the National Trails Insulator Club.

On October 29th, the Greater Chicago Insulator Club held their first formal show in conjunction with the First Chicago Bottle Club show in Rosemont, IL. The location and facilities are great there, and I hope that the GCIC will be able to continue the relationship that they are establishing, as both clubs are benefiting from it. On November 11-12th, collectors and dealers from all over the country converged on London, Ohio for the NIA Central Regional/25th Mid-Ohio Insulator show. Look for reports on these two shows in the next issue of *Drip Points*.

For some other news, Rick Soller helped to educate attendees at the Lake County (Illinois) Fair about our hobby with his insulator display entries, and he managed to take home a few ribbons in the process. Rick Baldwin enlightened over 70 members of the Ohio Bottle Club this summer with a lecture and presentation on lightning rod insulators and the history and technology

of lightning protection systems. Word is that a wood-covered Wade was "surfaced" by two scuba divers exploring the St. Clair River. I recently appraised for its owner a mint, blue CD 731 McKee that was acquired for "lunch money" in a Northeastern Ohio junk shop. The thrills of discovery are still out there!

Being a periodic displayer and judge at various bottle, antique and insulator shows, and having served as the NIA Show Standards Chairman, I'd like to give some inputs here relative to some recent concerns from members about displays and the ways in which they are judged. First, the NIA has an established judging system that affords fairness and consistency to all displayers when it is understood and implemented by the members of the judging teams. This system is strictly used at all NIA national shows and at most NIA regional shows, although it is not a stringent regulation at the later. The NIA offers guidelines and criteria on judging to local show hosts, but it does not dictate nor demand that they be strictly adhered to at the local show level of competition, and in my opinion, this is the way it should be. I too have felt the disappointment and frustration in the past from what I felt to be inequitable judging, but we should not be micromanaging all of the shows and dictating to the show hosts how to run their local shows.

“CREATIVITY AND EDUCATIONAL VALUE ARE THE MOST IMPORTANT JUDGING CRITERIA”



At the NIA shows, creativity and educational value are by far viewed as the most important judging criteria, and this is embodied within the NIA scoring system. Rarity by itself should

not assure the winning of a top award at a NIA show that is using the NIA judging

(Continued on page 7)

(Continued from page 6)

system! Personally, when I'm judging a display, I do not necessarily equate rarity with monetary value, either; rarity should be relative to the theme of the display and/or the category in which the display is entered! As a beginning collector and possessing only relatively common colored glass, I entered my first display at the Berea, Ohio National and won several top awards besides the Milholland Educational Award. On the use of light boxes, they are very effective at enhancing one's presentation, but they don't "make" the display by themselves; their impact on the overall display is reflected in the "showmanship" judging criteria score at NIA shows.

Onto the subject of "purpled" and/or "irradiated" glass: "Dr. Rick" would like to make a few comments regarding detection and safety. Most (>99%) of the altered insulators and bottles out there are safe to handle...they are not radioactive and a Geiger counter cannot be used to ascertain that they have unscrupulously been altered or color-enhanced. Atoms of every element in the glass are composed of a nucleus and a surrounding "shell" of electrons, and these two basic components are different for every element. The color that our eyes perceive a glass object to be is a result of the interaction of visible light with the electrons associated with the atoms present in the glass. Most "irradiated" glass has been exposed to a strong source of "ionizing" radiation (e.g., a medical or industrial X-ray unit, a high-intensity ultraviolet lamp or a source of gamma-rays) which interacts with and alters the electron environments of the atoms present, and this sometimes results in a different perceived color of the object. This exposure does not make the glass "hot" or radioactive because the radiation does not interact with the nuclei of the

atoms present.

Other sources of ionizing radiation could be nuclear reactors, particle accelerators or what are called neutron generators. These devices could be found at most academic institutions, although access to their use would be limited and tightly-controlled. A glass object being irradiated by the ionizing radiation from these types of sources would simultaneously be subjected to bombardment by neutrons or other types of particles which would interact with the nuclei and cause the object to be radioactive!

Thus, if a Geiger counter indicates that a suspicious colored insulator or bottle is "hot", the chances are that it indeed had been irradiated by one of these sources to alter its color (but remember that most altered pieces are not radioactive!). The "hot" insulator or bottle could also be dangerous to the health of you and your family, depending upon its level of radioactivity. If in doubt, it should be analyzed by those with the expertise to do so, and it should be disposed of in a safe and responsible manner! Note that some early glass (for example, "vaseline glass," "uranium glass" and some yellow-green "depression glass") was naturally colored with uranium or thorium salts and, thus, will exhibit a low level of radioactivity.

In the next issue of *Drip Points*, I'd like to address some hazards, which may not be immediately obvious, and precautions that should be taken when using some of the chemicals that are routinely used to clean insulators and bottles. If you have any specific concerns or questions along this line, drop me a line so that "Dr. Rick" can try to address them in the next issue!

Rick Baldwin, NIA #336
Central Region Vice President



FROM THE WESTERN REGION

There's snow in the north and rain in the south, and here we are in the winter time waiting for spring and the enjoyment of getting out and about!

First of all, I wanted to apologize for my inability to attend the Enchantment Insulator Club's Show this past September and November's big Bakersfield show. I really missed all of the nice folks that I usually see and hopefully I'll be able to see them in '96.

The NIA National was a really excellent show in Massachusetts and I wanted to report that the displays were outstanding, especially those that won trophies awarded by Western Region clubs. The Central and Southern (California) Counties Insulator Club gave their award to Kevin Lawless of New York for the best exhibit using southern California insulators. The Triple Ridge Insulator Club and the Northern California Insulator Club both gave their trophies (for best exhibit using Denver glass, and for the best display using western insulators, respectively) to Mike Issler of New Jersey. Congratulations to Kevin and Mike for their excellent displays.

I also wanted to talk with all of you about some serious issues that have come up regarding new insulator discoveries. It was just one year ago that I told you about some glass blocks that had been discovered in California. since then there have been some additional finds, including some EC&M's (CD 123) that were skirt embossed, a few embossed threadless CD 735's, and some C.E.W. ponies (CD 120) in unusual colors.

All these new finds are very exciting, but a

lot of controversy has developed as to whether or not these items are legitimate. Discussions have been heated, and even hostile. In consideration of what is best for the hobby, I thought that it might be a good idea to list some things to consider if you hear of some new discovery.

1. Don't be too quick to pass judgment. Some people in the hobby will always be suspicious and will brand something as being a fake without any proof or reasonable suspicion. Others will claim that it's legitimate without any substantiation, especially if they have a financial interest in the discovery. Be cautious.

pass judgment

 "DON'T BE TOO QUICK
 TO PASS JUDGMENT"

2. What is the reputation of those who made the discovery?

3. How does the item look? If it's supposed to be old, does it look old? Examine it carefully.

4. How did the discovery come about? What was the story? Is it reasonable?

And last, I urge you all to avoid personal animosity. Personally, I feel that all of these recent discoveries are legitimate, but I know that there are others whom I admire and respect who have doubts.

Finally, don't forget the regular shows that will be coming up in the near future: the Chico Show in March, Enumclaw and Cayucos in May, Denver and Namarata B.C. in June, and the 1996 NIA National in Long Beach in July. See you there!

**Grant Salzman, NIA #1785
 Western Region Vice President**



Visitation to the Dig Site of the CD 133.4 Bullets Report to the NIA Board of Directors

by
John A. McDougald

On June 4, 1995, I drove to Cleveland, Ohio where I met Mike Bruner and together we drove to the dig site of the CD 133.4 bullets. We arrived late Sunday afternoon and took advantage of the daylight to walk several sections of the line where both whole bullets and shards had been found. In the course of about two hours of climbing, poking and scratching, we did not find any remnants of the bullets. However, we did locate a small piece of a CD 737 Lefferts. A find of this nature wouldn't have been significant considering our objective except for one thing. One of the criticisms that has been raised about the bullets has been the clean, shiny surface of the insulators. This piece of Lefferts, which has undoubtedly been lying on the ground for over 100 years is as clean, bright and shiny as any insulator I have ever owned. True, it is only a shard, but it is a nice one. In case you were wondering how I know it's from a Lefferts, I was lucky enough to find the piece with "LE" embossed on it. I felt that this find lent credence to the theory that the ground in that part of the world was less acidic than elsewhere, allowing glass to remain in contact with the ground's surface without being etched.

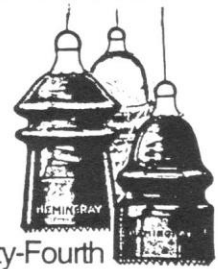
Early Sunday evening, Mike and I met Doug MacGillvary and together, we looked at another two sections of the line. Once again, we came up empty-handed. Since the light was fading, we quit for the evening. Monday morning, we were at it again, and during the course of the day Monday, we walked four more sections of the line. In all, counting the walks on both days, I estimate that we covered about six miles of the line in the 25-mile section where the bullets have been found. We found shards in only one section, a section where both Mike and Doug have found pieces before. Over roughly a 3/4-mile section, we found four pieces: one teal and three cobalt. The largest piece was the teal -- maybe 1/12 of an insulator, a piece from above the wire groove with both exterior surface and threading. The largest cobalt piece was about half the size of the teal piece. The other two cobalt pieces were quite small.

The dig site in part parallels a railroad right-of-way, and the two small shards were found embedded in the ground where some grading work had been done (within the last year or so I would guess) along the right-of-way. Probably the only thing that even caused us to see them was the fact that it was a sunny day and the light caught them just right as we were walking by. The two larger pieces were found where the old pole line ran, some distance away from the right-of-way and on the side of a hill which was somewhat difficult to negotiate. Those two pieces were about 1/2 mile apart, both lying on top of the ground, both partially obscured by leaves and pine needles. One was found at the base of a pole, the other wasn't near any significant landmark.

The two pieces that we found on the hill reminded me of one of the locations I walked with the west coast diggers in British Columbia. We covered a well traveled section of



**TWENTY- SIXTH NATIONAL SHOW
MARLBORO, MASSACHUSETTS
GENERAL MEMBERSHIP BUSINESS MEETING MINUTES**



On Friday, the Fourteenth of July, 1995 at 5:05 p.m., President Steve Bobb called the Twenty-Fourth General meeting of the NIA to order and welcomed the more than one hundred members who attended. Board Members and Committee Chairpersons were introduced by President Steve Bobb.

OLD BUSINESS;

1. President Bobb made a motion to approve the minutes of the Twenty-Third General meeting held in Houston, Texas and it was approved.
2. The Treasurers report was given by Mike Guthrie.

NEW BUSINESS;

1. Executive Director Claude A. Wambold announced the dates and locations of the 1996 NIA shows. He also introduced the show hosts who were there and each gave a short presentation.
 - The 27th National Show and Convention will be held in Long Beach, CA. Show hosts are Dwayne Anthony and Dave Hall. Dates are July 19-21.
 - The Central Regional will be held in Houston, TX. Show hosts are Elton Gish and John Hall. Dates are Sept. 7 & 8th.
 - The Eastern Regional will be held in Kulpsville, PA. Dates are Sept. 28 -29. Show host is James Frustieri.
2. Mike Guthrie spoke on NIA finances and outlined how the NIA intends to help future show hosts financially.
3. Bill Meier was installed as new Eastern Vice President and gave a short acceptance speech.
4. Grant Salzman spoke on how good it was to work with Dick Bowman as Vice President.
5. Dick Bowman spoke about Dave Hall and Bill Meier.
6. President Steve Bobb read the names of fellow collectors who passed on the previous year.
7. President Steve Bobb announced that Kevin Lawless has submitted his resignation as Promotions Director and that we are looking for someone to fill the position.
8. President Steve Bobb announced that the NIA will be sending a survey to all members to be filled out and returned.

The meeting was then opened for comments from the membership. Len Linscott noted Ev Bowmans' contributions to the hobby. Marilyn Albers introduced Warren & Fay Forster from Australia

FROM THE MEMBERSHIP DIRECTOR

Another year comes to an end, and what a great one it has been. The NIA had it's largest Membership year ever. At a Membership total of 1358, with 254 new members, that's very impressive. On behalf of the NIA governing board, I would like to thank all of the members that have shown their support over the past years and welcome to those who are new to the hobby with hopes that they will be members for many years to come.

As of now, we have 311 members for 1996 that includes 11 new members. This is also the Year that NIA # 6000 will be issued. Who will that be?

The NIA over the past years has proven to be a corner-stone to the hobby with it's involvement in shows, education, ethics &

standards and the recently established insurance policy for the members of

"THE NIA HAS PROVEN TO BE
A CORNERSTONE TO THE HOBBY"

the hobby. It's hard to say where the hobby would be if it were not for the NIA or the many local clubs and shows that have brought people together over the years. The contributions made by many

individuals must also not go unrecognized as being part of the "glue" that keeps the whole hobby alive.

A note on the dark side, at every National show, Friday is NIA day. After going through my records I have found that, on an average, 87 Members per year are only members for that particular year. Wanting to gain access to NIA day at a national should not be the only reason for becoming a member. Everyone's support is needed to preserve the hobby so it does not become, like the days of the open wire, a thing of the past. One can always find fault in anything, if they really try, but on the whole the NIA is an asset to the preservation of the hobby

That's my opinion, what's yours? E-Mail me if you like. My Address is jjjb@AOL.COM

Once again, thanks to all of You that have supported the hobby over the years and hopes that this year will be a good year for all. Remember Santa is coming!!

Good Collecting

**Joe J. Beres, NIA #563
Membership Director**



NIA ETHICS WARNING !!

by Elton Gish, NIA Ethics Chairman

The NIA Board has decided to publish the name of **Larry Richards** in an effort to prevent other NIA members from becoming involved in insulator sales fraud. There have been six people affected with the first incident occurring in October 1994 and the last incident occurring in April 1995. In each case, Larry would call the collector and offer one or more nice glass insulators at an attractively low price. Each person sent full payment for the insulators and received nothing in return. In addition, he was nearly impossible to contact by telephone and he would not return messages or answer letters of inquiry. The first five packages were supposedly "lost" by UPS. The total amount involved in the six cases was about \$4000. Through efforts of the NIA Ethics Chairman, Larry made payments and totally repaid five of the six collectors; however, he still owes one collector \$800 after ten months of sporadic payments.

Larry was warned in May 1995 that another similar complaint would lead to further action by the NIA. Another incident was reported in November 1995 concerning the order of two insulators of \$225 which were never received. This was the result of Larry responding to an advertisement in *Crown Jewels of the Wire*. Even though Larry is now making regular payments to one collector, we cannot tolerate a continuation of these situations. The potential for additional incidents and losses by our members is too great.

The NIA is left with no choice but to warn all of our members against entering into transactions with Larry and to revoke all rights granted him as a current or future NIA member. Below is Larry's name, addresses, and terminated NIA number: It is regrettable that such a well-known and long-time member must be expelled from our organization.

LARRY RICHARDS, NIA #509

4031 Airport Blvd, #63 or 1367 Goodman Ave.
Mobile, AL 36608 Mobile, AL 36605





**1995-96 FINANCIAL REPORT
NATIONAL INSULATOR ASSOCIATION
FIRST QUARTER ENDING 9/30/95**

Beginning Balance-General Fund	7/1/95	10388.84
Education & Promotion Account		1556.00

Revenues

Donations	0.00	
Interest	0.00	
Membership Dues	696.00	
Miscellaneous Income	0.00	
Product Sales	709.00	
	Total Revenues:	1405.00

General Fund Expenses

Advertising	0.00	
Bank Charges/Taxes	0.00	
Marketing Products	736.00	
Misc. Postage	106.91	
Misc. Printing	1.70	
Misc. Supplies	34.45	
Misc. Professional Services	0.00	
Crown Jewels Rebates	32.00	
Drip Points Printing	643.87	
Drip Points Postage	262.27	
Show Advertising Subsidy	575.93	
Show Awards	9.01	
Stationery Supplies	159.13	
Telephone	29.33	
Special Projects	84.82	
	Total Expenses:	2675.42

Closing Balance, General Fund:	9118.42
Education & Promotion Fund Balance	1556.00
Total Balance on Hand	10674.42



rev112695

1995-1996 NATIONAL INSULATOR ASSOCIATION

BOARD OF DIRECTORS

STEPHEN BOBB, NIA #827, **PRESIDENT**
610 NORTHAMPTON ROAD, NORRISTOWN, PA 19403
(610) 539-6533

CLAUDE WAMBOLD, NIA #1717, **EXECUTIVE DIRECTOR**
1837 PERKIOMENVILLE ROAD, PERKIOMENVILLE, PA 18074
(215) 234-8413

BILL MEIER, NIA #4322, **EASTERN REGION VP**
103 CANTERBURY COURT, CARLISLE, MA 01741-1860
(508) 369-0208
EMAIL: meier@amber8.enet.dec.com

RICK BALDWIN, NIA #336, **CENTRAL REGION VP**
1931 THORPE CIRCLE, BRUNSWICK, OH 44212
(216) 225-3576

GRANT SALZMAN, NIA #1785, **WESTERN REGION VP**
427 SAFFLOWER PLACE, WEST SACRAMENTO, CA 95691
(916) 372-7272

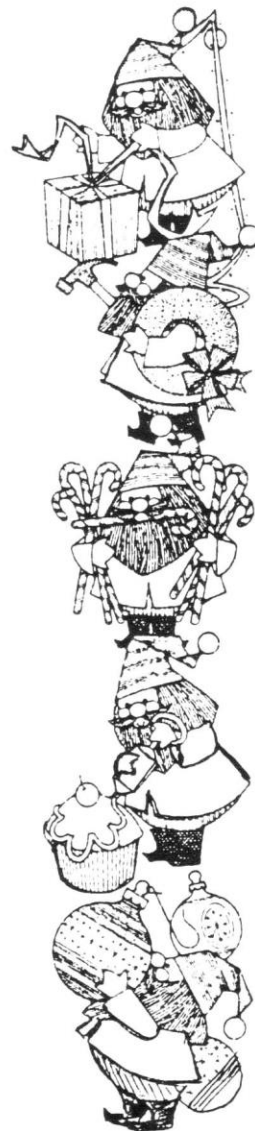
MIKE GUTHRIE, NIA #3297, **TREASURER**
1209 W. MENLO, FRESNO, CA 93711-1477
(209) 435-6127

TOM KATONAK, NIA #3567, **INFORMATION DIRECTOR**
1024 CAMINO de LUCIA, CORRALES, NM 87048
(505) 898-5592
EMAIL: tomk164440@aol.com

JOE BERES, NIA #563, **MEMBERSHIP DIRECTOR**
1315 OLD MILL PATH, BROADVIEW HEIGHTS, OH 44147
(216) 526-3478
EMAIL: jjjb@aol.com

DWAYNE ANTHONY, NIA #3619, **FIRST PAST PRESIDENT**
1066 SCENIC DR., SAN BERNARDINO, CA 92408
(909) 888-6417

ERIC HALPIN, NIA #2768, **SECOND PAST PRESIDENT**
312 MELROSE AVE., TORONTO, ONTARIO, CANADA M5M 1Z4
(416) 783-2192



1994-1995 NATIONAL INSULATOR ASSOCIATION

COMMITTEE CHAIRPEOPLE

JILL MEIER, NIA #4323, **PRODUCT MARKETING**
103 CANTERBURY COURT, CARLISLE, MA 01741-1860
(508) 369-0208
EMAIL: meier@amber8.enet.dec.com

GINNY WAY, NIA #5183, **SHOW STANDARDS**
68 COOPER DRIVE, WATERBURY, CT 06704-1618
(203) 575-9964

RON NORTON, NIA #5150, **NOMINATIONS**
234 N. 5TH STREET, PORT HUENEME, CA 93041-3004
(805) 488-7445

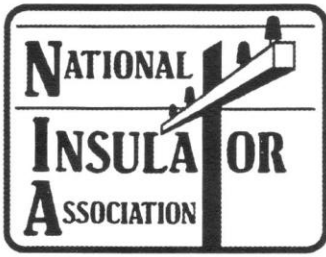
ELTON GISH, NIA #41, **ETHICS**
PO BOX 1317, BUNA, TX 77612
(409) 994-5662

JIM GARRITY, NIA #44, **HISTORIAN**
RR #1, BOX 173, PAXINOS, PA 17860-9745
(717) 672-9326
EMAIL: jgarrity@aol.com

JOHN McDOUGALD, NIA #689, **BY-LAWS**
5N941 RAVINE DR., ST. CHARLES, IL 60175
(708) 513-1544
EMAIL: crnjewels@aol.com

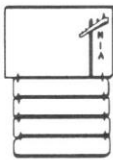
DAVID WIECEK, NIA #3225, **PROMOTION & EDUCATION**
KAREN SUROWIEC, NIA #4672
63 REINMAN ROAD, WARREN, NJ 07059-5736
(908) 754-0909
EMAIL: drw@attmail.com





Jill Meier, NIA # 4323
 Product Marketing Committee
 103 Canterbury Court
 Carlisle, MA 01741-1860
 (508) 369-0208

NIA LOGO ITEM ORDER FORM



Quantity		Price	Amount
_____	T-Shirts light blue, 100% cotton		
	Sm _____ Med _____ Lg _____ XLg _____	\$13.00	_____
	XXLg _____ (Please note: \$1.00 extra for XXLg)	\$14.00	_____
_____	Sweatshirts gray, medium-weight, 50/50		
	Sm _____ Med _____ Lg _____ XLg _____	\$20.00	_____
	XXLg _____ (Please note: \$2.00 extra for XXLg)	\$22.00	_____
_____	NIA Caps gray with 5-color logo	\$10.00	_____
_____	NIA Mugs white with 5-color logo	\$8.00	_____
_____	Patches light blue w/ 5-color logo (3½" x 2½")	\$4.00	_____
_____	Decals light blue w/ 3-color logo (2" x 1¾")	\$1.00	_____
_____	Name Badges white with blue letters, green and brown logo	\$11.00	_____

Subtotal _____
Shipping _____
Total enclosed _____

Please add \$3.00 for the first T-shirt, sweatshirt, cap or mug and \$1.00 for each additional one of these items

*(Please make check or money order in U.S. funds payable to
 National Insulator Association)*

Name _____
 Address _____
 City/State/Zip _____
 Telephone No. _____

* * * * *

Name Badge Customization Information

Please complete the relevant information below. Use the back of this order form for additional badges.

Name _____ NIA # _____
 City _____ State _____