

# Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

drippoints@nia.org

http://www.nia.org

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VOLUME 29 \* NUMBER 1 \* FALL 2001

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## FROM THE EDITOR

It is with a humble apology I address all of you in the NIA. The reason this issue is late sits upon my shoulders. At the time when I was working to compile this issue, several situations, beyond my control, did not allow me to meet the deadline. When I finally was able to get things in order, this wonder of modern technology from which I compose *Drip Points* decided it wanted a further delay and consumed portions of the newsletter. It took me awhile of trying to re-

cover the literary work this monster had satisfied its appetite with — to no avail.

Looking back, I have to wonder though if this has not been a simple delay in order to allow a comment from the NIA on the current tragedy which faced/is facing America. I know that all of you were moved, as was I, at the image of the burning towers and Pentagon building. Insulators have been very far from my mind this last week. I have responded here and there to e-mails concern-

ing the hobby out of obligation and out of a desire to keep a sense of normalcy; however, this tragedy is something which transcends our wonderful little pole crystals.

It has amazed me at how the U.S. has united under President Bush. It has not amazed me how some of the issues deemed so essential to life/politics/personal desires have shriveled to appear ridiculous and petty in light of the events which transpired or

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our membership. It continues to thrive, and there has been a proliferation of local clubs over the past couple of years.

5. Promotion and Education, as well as Product Marketing is going well according to those Department's respective Chairpersons, Bob and Carolyn Berry. Many additions have been made to the NIA's website and I would encourage you to visit it if you haven't lately.

6. Bill Rohde, our By-Laws Chairman completed the printing of the new NIA manual. Copies are available upon request to either Bill or Joe Beres. Also, the new handbook can be viewed on the NIA's website.

7. The NIA's Secretary, Bob Stahr, presented the last meeting's minutes, which were approved. This will be Bob's last year on the Board. Bob has served as Central Region VP and Secretary and will be greatly missed.

8. Our Historian, Rick Soller, indicated that he is continuing his work with cataloging the NIA's accumulated materials and reported on his plan to continue to obtain items as they become available.

9. Pinch-hitting for Sandy Ellison, our Awards & Recognition Chairperson, I reported that the awards for the past hosts of the NIA's National Conventions were completed and ready to be distributed. This is a new award that will be given out each year at each National. Sandy worked hard on these and deserves most of the credit. Kevin Lawless also helped by providing historical knowledge

as to who hosted what show and when, and I had some input on the design (the fun part). It was my pleasure to present Dudley and Sandra with the first such of these awards during the Saturday night banquet. On Sunday at the Convention, I went around and distributed most of the plaques. Sandy is mailing the remaining ones from her home. The large NIA plaque that was started more than 30 years ago will continue to be passed down for about another three years until all of the space on it is taken-up. At that time it will go into the NIA's archives.

Speaking of awards, at the banquet it was my pleasure to present Steve and Donna Bobb as well as Bill and Jill Meier with Lifetime Memberships for their cumulative meritorious service to the NIA and the hobby in general.

10. The Board unanimously agreed to add the Historian as a member of the Awards & Recognition Committee. It is hoped that this will assist that Committee's evaluation of nominees for Lifetime Membership and Outstanding Service.

11. There was a discussion on modification for bid submissions for hosting a National. It has been noted that some facilities are requiring deposits well in advance of actual events. As such, the Board would like to entertain bids as soon as they are received. Many of the Board Members are also concerned with rising hotel costs, costs to hosts for putting on shows, etc. Also, the Board wants to emphasize that bids can be held in more than one facility, etc. More on this topic in future "Drip Points."

12. Regional reports were given by Tom Katonak (Western Region VP), and Ed Peters (Central Region VP). Tom reported that club activity in the Western Region is HOT, and the recent Western Regional was REALLY HOT! Ed indicated that we are in need of bids for the Central Regional for 2002. We are also in need of a bid for the 2002 Eastern Regional. The Board then had a discussion on Regionals. With the exception of the Western Region, bids for these events have not been forthcoming. Some believe that it is the proliferation of local clubs. Activity in the hobby is certainly at a high level, if not an all time high level. Look at the show calendars, and see that there are insulator events almost every week of the year. In the past the Board has gone out and done some "arm-twisting" to encourage people to host Regionals or convert their local events into NIA sponsored Regional events. The Board has decided to change its philosophy in this regard. The Board wants to encourage people to submit bids for Regionals, but we will handle this in much the same way that the Board handles requests for local events to be sanctioned by the NIA. In other words, we will take on more of a passive role than an active one.

12. John McDougald, our Research & Authentication Committee Chairperson, reported on the continuing work and investigation into questionable insulators, and the future of numerical assignments to various types of insulators. This is a slow and methodical process, and I want to publicly thank John for his work on these matters. Much progress has been made over the past few months,

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and some definitive measures will be taken over the next few months.

**Personnel Matters:** After many, many years as the NIA Ethics Committee Chairperson, Elton Gish has offered his resignation citing personal goals he needs to devote more time to, including insulator reference work of course! Elton has been wonderful to work with and has often inserted himself into difficult situations on behalf of the NIA in order to mediate disputes between collectors. The whole hobby owes him a debt of gratitude for this. I have selected Charles Bibb to replace Elton. Charles, like Elton, has an impeccable reputation within the hobby for his honesty and fair dealings. Elton will be transferring his files to

Charles and will get him up to speed on outstanding open matters quickly.

With Dick Bowman completing his two-year stint, I have decided to consolidate the duties of the Exploratory Museum Committee under the NIA's Historian's position. It's my personal belief that the NIA's Historian needs to become active in the pursuit of any museum, and this follows my general philosophy that the NIA Historian position needs to become more visible and take on a greater role in the NIA's dealings, since history, in essence, is much of what this hobby is all about. That means that Rick Soller will be heading this effort up. I will be encouraging Rick to act quickly on the investigative work that is ahead of him, so that we can soon

resolve the question as to whether or not the hobby can support a museum and if there is a facility that would be willing to take us in.

At the next National, which in case you haven't heard yet, will be in Fort Collins, Colorado during the week of July 4<sup>th</sup>, my term as NIA President will be coming to an end. I will still have four more years on the Board as an NIA Past President. Also, Tom Katonak's three-year term as Western Region Vice-President will be coming to an end. So, our Nominations Chairperson, Jack Roach has his work cut-out for him. If you, or someone you know might be interested in these positions, please contact Jack.

**Steve Marks, NIA #4951  
NIA President**

### What a Bright Idea!!!

You or your club could host a Regional Show in 2002 or 2003.

Now is the time to begin planning.

Contact your regional vice president or any board member for more details.

If you live in the central region and are feeling really ambitious now is the time to begin thinking about hosting the 2003 National Show.

### FROM THE FIRST PAST PRESIDENT

I saw some of you at Atlanta, but not enough of you! Yes, I know, it was 4th of July weekend. Yes, I know, it was near an airport and it was expensive to stay at the host site. Yes, I know, there were a lot of others who didn't go, either. But, you know what? It was OUR National Convention and there were a whole lot of nice folks that WERE there, too! Dudley and Sandy Ellis and the Dixie Jewels Insulator Club deserve a big round of applause for hosting

a wonderful National, with virtually no problems and finding a nice hall and hotel to hold it in! A special mention should be made of the many wonderful displays on hand, lots of newcomers and lots of great educational material. That means there will only be about NINE MORE MONTHS until the 2002 National rolls around (as you read this!) and I hope you start thinking about making your plans NOW!

The Capital Region Antique Bottle and Insulator Club held their 3rd Annual Summer Swap Meet

("The Big Top Swap") in North Blenheim, New York on July 28 under warm sunny skies. Attendance was a bit down, but dealers were, for the most part, happy! This swap has grown rapidly. The first swap, in 1999, drew 42 tables under sunny skies. Last year, 53 tables were manned in the pouring rain (the tent leaked a bit). This year, 60 tables of goodies were laid out and plans are already underway for the 2002 event! Insulator collectors Doug MacGillvary, Dick Bowman, Ken Willick, Mickey & Ellie Dutcher,

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the end of May, we boarded AM-TRAK's *Southwest Chief* west-bound for California and the start of our five-week journey to Alaska. We wanted to take "the last of America's great passenger trains" before it too fades into the history of the railroading glory days. As many of you know, each year Congress threatens to cut the AM-TRAK subsidy and this would force it into bankruptcy. It was so close this year that our travel agent warned us that she would not be able to guarantee our reservations! At any rate, in California we switched trains to the northbound *Coast Starlight*, and after another two days of magnificent scenery, including countless miles of glass-covered poles (yes, the good locations are now in the memory of my trusty GPS receiver which I never go anywhere without!), we arrived in Klamath Falls, Oregon on the setup day for the NIA Western Regional Show in Medford. A couple hour drive west brought us to the show itself and the start of one of the best Western Regionals I've had the opportunity to

Don't forget to spread the word about insulator collecting to the kids. Remember that it's the youth that will carry on this great hobby after all of us are gone.

attend. The JSIC put forth a tremendous effort to make this show a premier event, and all their work paid off. The armory hall was large and well lighted – mostly with natural light – and the tables were all filled with really great glass. What was really impressive was the number of insulators that "walked in" on Saturday! This and the fine "walk-through" buyer traffic were the result of the extensive advertising done by the show committee in advance of the event. I had to restrain my

"acquisition activities" since I didn't want to have to carry a bunch of stuff around the country for the next month, but I still managed to find a few choice pieces! When all was said and done, everyone was in agreement that the Medford Show would go down as one of the best! Thanks again JSIC and all the folks up there in the Pacific Northwest that made it happen!

Lynda and I continued our drive north, stopping in Portland to visit old friends (and Powell's bookstore of course!) before catching a flight to Anchorage on the 4<sup>th</sup> of June. Though it was dark when we left Portland at 11pm, the sun rose in the west as we flew north and it was just dusk when we landed at Anchorage. It was a special treat to stay with our old friends Bernie and Madeline Warren in their new place overlooking the city to the west. In fact, their guestroom had a magnificent view

of Mt. McKinley looming out of the clouds some 150 miles to the north. Even more impressive was seeing Bernie's col-

lection again (even though he only had 17 of his 50-plus lighted cases "up and operational"! ). Bernie likely has the best collection of French insulators in the world, though his holdings of Australian and South American glass would be competitive for a similar nomination. So it took several evenings to go through the whole thing. Pretty spectacular! We also had the good fortune to view several other collections in Alaska and we interspersed this activity in with a trip up the Haul Road to

Prudoe Bay, a few days up in the far north at Barrow, and some sea-kayaking and Halibut fishing out in the Kodiak Archipelago. We did see a few insulators "out in the wilds", but nothing that I deemed worth climbing for, so I had to settle for the various trades I had made with the Alaskan collectors.

The airplane got us back to New Mexico in just enough time to pack up clean clothes and fresh insulators – and board another plane for Atlanta Georgia and the start of another great National convention. I won't go into detail here on the show since there will be a great spread in the next *Crown Jewels*, but I do want to congratulate Dudley and Sandy Ellis (along with the Dixie Jewels Insulator Club) for a absolutely outstanding job on pulling off the 32<sup>nd</sup> Annual Show! The highlight of our trip to the South was the rare opportunity to visit Dudley and Sandy in their home near Stockbridge, just south of Atlanta. Over the period of a few days, they showed us what "Southern hospitality" was all about and we also learned a whole bunch about the culture, history and geography of "Gee-Oh'-ja". AND, I got to finally browse Dudley's immense collection of Diamond ponies: Wow – what a rush! Even more amazing, I managed to trade him out of a couple pieces!

We finally got back home on the 11<sup>th</sup> of July, and my bride said "I've had it for traveling, can we stay home for a change?!" (Talk about needing some "attitude adjustment"! ) So I've been cool and stayed closer to home (mostly!) for the past month.

Some time ago I made the comment that one of the "great forces"

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in this hobby is the extensive network of local clubs. These are the building blocks of the organization because they bring together the people with like interests. This year I've seen an increase in the activity from the many clubs in the west and this is gratifying. Just remember, it's the local clubs that sponsor the shows. And it's the shows where you meet the people that are really behind insulator collecting. And it's at the shows where you find the really great insulator deals! (There's just nothing like picking the pieces up and looking at them before you buy them!) So, the fact that we have doubled the number of local clubs in the last 15 years really does mean that the hobby is alive and well – and growing! As further evidence of the growth, I think Bill Meier told me that the ICON membership is now up to 1700 people!

Let me turn my attention back to the upcoming western shows for a moment. First, you probably all know by now that the 33<sup>rd</sup> NIA Convention and Show will be held on western soil next July in the beautiful Colorado town of Ft. Collins. Ft. Collins is on the edge of the Front Range of the Rockies and just north of the Denver. You don't want to miss this one folks! This will be a show to "write home to mom about"! Show organizer and host Mike Bliss has already done a massive amount of work on the show and we are to be treated to an amazing event!

In the meantime, we have some nearer term events on the calendar. Time to start planning for them. September has three shows on the agenda, but the first of these, the Merzoian Brothers' Porterville CA Tailgater on Sep 1<sup>st</sup>

will be history by the time you read this. On Saturday Sep. 8th, you can attend the Fourth Annual Central Washington "End of the Road" Insulator and Bottle Swap Meet & potluck at Dan and Jan Spanton's place in Yakima, WA. Call Dan Spanton, (509) 965-9301 for details. And on Sep. 29th, the action is here in New Mexico! Yep, it's the Fourteenth Annual EIC Insulator, Bottle, Barbwire and Collectibles Show and Sale. This will be another great one. Don't miss it! We've only got ten tables left for sale. If you need more details, and since I'm the host (!), call me! The 13<sup>th</sup> of Oct. takes us back to the West Coast for the Fifth Mid-Willamette Valley Insulator Swap and Potluck in Salem Oregon. Call Nathan Lamkey for details, (503) 364-3226. A little bit further out on the horizon, don't forget the 49er Historical Bottle Assn. 24th Annual Show and Sale at the Gold Country Fairgrounds on Dec. 1st. Call Pat Patocka for more information, (916) 663-3681. That's quite a fall line-up, folks!

By the way, do you have any ideas for shows here in the West for 2002 and 2003? Would you or your club be interested in hosting a show? Give me a call and let's discuss it.

Don't forget to spread the word about insulator collecting to the kids. Remember that it's the youth that will carry on this great hobby after all of us are gone. When's the last time you took a young person to a show? Or had a couple over to look at your collection? I met some great kids at the National last month – several of them had fine exhibits. When I talked to them, I was impressed that some adult had taken the effort to get them motivated – and they had

done a really good job because these kids were pumped! How about taking the kids with you on your next insulator hunt? Remember, in only a few more years, there won't be any insulators in the air! Now is the time!

Finally, I still need input from you: What would you like me to do for you? What are the issues you'd like to see me take on? What are the topics I need to bring before the Board? What are your ideas to make this fine hobby even better? Send your thoughts by letter, email – or you could even call me on the phone!

OK – that's it from sunny Corrales, New Mexico. Looking forward to hearing from my fellow insulator enthusiasts here in the west.

**Tom Katonak, NIA #3567**  
**Western Region Vice President**



**Business Cards from Insulator Collectors**

With the help of junior NIA member, Clay Bledsoe, several business cards from insulator collectors were added to the archives during the National show. Clay helped me go from table to table, asking dealers if we could add their business card to the recently created album containing them. About 40 cards were added altogether.

Ruth Kidder of Punta Gorda, Florida went the most out of her way to get her card into the archives. She promised to send one after the national and followed through shortly afterwards.

The album containing the cards was available at the entrance of the show and several people seemed to enjoy looking through it. Several collectors have different versions of their card. A few cards like the one for Bob and Phoebe Adams have some humor

on their card (e.g., one telephone pole saying to another, "I guess you meet a lot of High strung people in your line of work."). Other collectibles are mentioned such as marbles, bell paper weights, bottles, coins, barbed wire, Coleman lanterns, telephones, line-man's tools, porcelain signs, yardsticks, nail aprons, ice picks, match book covers, Dayton Area milk bottles and fruit jars. And, of course, a variety of insulators are pictured.

Some of the cards are true business cards. Usually I spend so much time talking about insulators with other collectors that I forget to ask them what they do for a living. Based on cards in the album, however, John Biesemier is an electrical contractor, Steve Blair is qualified for Alpaca shearing, Edward Holland is the Director of Planning and Development for the Orange Water & Sewer Authority and Dennis Weber is a Communications Technical for Southwest-ern Bell.

Overall there is a lot of variety in the cards. There are cards from past and present officers of the NIA (e.g., former historian Chris Hedges). Some cards have been updated with mailing labels (e.g., both Colburns). A few have new area codes, phone numbers or addresses penned in (such as Rod Krupka's new area code 810). One is transparent (L.L. Linscott). One has a 3-D appearance (Larry and Mary Beth Veneziano). There's a card from the Insulator King (Rick Bentle), one from the Insulator Man (Doug MacGillvary), and one from the Ponyman (Dudley Ellis). You can also find company names like Line Jewels, Open Wire Insulator Services, Bishop Enterprises, G & M Sales, D & E Collectibles, Hoosier Insulators, CGI Insulators, Northeast Insulators, Crown Jewels, and Jerilyn Crafts & Gifts.

**Rick Soller, NIA #2958 Historian**

**FROM THE NOMINATIONS CHAIR**

It is time to begin thinking about the 2002 election of NIA President and Western Region Vice President. In the next issue of Drip Points, I will call for nominations.

If anyone desires to run for one of these positions, it's not too early to start talking about. If anyone wants to call me, please feel free to do so.

Ken Willick was re-elected to the Eastern Region Vice President at the 2001 National held in Atlanta in July.

**Jack Roach, NIA #4156 Nominations Chair**

\*\*\*\*\*  
 ★ The Swap Shop ★  
 ★  
 ★ W: CD 112, California, smoke  
 ★ W: CD160, California, plum  
 ★ T: CD 162, McLaughlin, RDP  
 ★ apple green  
 ★ T: CD 155, RYT [020], SB  
 ★ green  
 ★ C: Colin Jung, NIA #7055  
 ★  
 ★ W: Third Nat'l Meet, Kansas  
 ★ City, MO July 11-12, 1972  
 ★ (circular markings on the top of  
 ★ dome and Joe MC)  
 ★ Cobalt blue carnival  
 ★ C: Clinton Arsenault, NIA #6313  
 ★  
 ★ W: Insulator Figural Bottle  
 ★ in carnival glass  
 ★ C: Shelli Arssenault, NIA #6319  
 ★  
 \*\*\*\*\*

'W:' means wanted. T:' means trade.  
 "C:" stands for "Contact" and is your name and NIA number.  
 1. Entries may consist of 1 or 2 items in each the W: and the T: listings  
 2. You must be a member in good standing of the NIA.  
 3. No money is to be mentioned!  
 4. Entrants realize *Drip Points* is just the medium for making a contact and therefore assume full responsibility for the outcome of any/all exchanges they participate in. The NIA can in no way be held responsible for adverse situations which might arise from the use of the NIA SWAPSHOP  
 5.. Entries are to be in on the 10<sup>th</sup> of the month prior to publication.  
 6. Entries may be sent by e-mail or snail mail.





PRODUCT MARKETING

NIA Product Marketing sold a record \$1700 worth of product at the Atlanta National!  
 Our newest items again, proved to be quite popular.  
 The short-sleeve, embroidered, blue denim shirt debuted in Atlanta and was well received!  
Clothing sizes, not represented on the order form, are always available by special order.  
 See the NIA website for details: [www.nia.org](http://www.nia.org)

Thanks to all who supported the NIA with their purchases at the 32nd National.  
 As always I appreciate your positive feedback!  
 In Support of our Insulator Hobby,  
 Carolyn Berry, NIA #4336

2001 NIA Awards

At the Western Regional in Medford, Oregon this spring, **Bill Ostrander won the People's Choice Award.**  
 The winning display featured a wide variety of power insulators complete with "Danger High Voltage Keep Away" signs.

**2001 Atlanta National NIA AWARDS**

Dr. Fredrick Griffin Memorial Award – Best Use of Threadless - **Doug MacGillvary** "Insulators of the Confederacy"  
 Porcelain - **Rick Soller** "Porcelain Spools" Specialty - **Jim Frustieri** "Brookfield – Purple, Gray, SCA"  
 Color - **Bob Stahr** "Hemingray Carnivals" Foreign - **Keith Roloson**  
 General - **Kathleen Edwards** "Men of High Voltage" Go-Withs - Steve Schingler "A Marriage of Glass"  
 Threaded - **Scott Pahl** "Variety is the spice of life & Insulators are so SPICEYYYY!" Junior - **Clay Bledsoe** "Researching the Road of Colors"  
 Lightning Rod Equipment - **Glenn Drummond** National Show Host Plaque - **Dudley and Sandy Ellis**  
 Milholland Educational Award - **Kathleen Edwards** NIA Lifetime Membership Award - **Steve and Donna Bobb; Bill and Jill Meier** Club/Individual Awards  
 CFIC Best First Time Display at a National - **Kathleen Edwards**  
 DJIC Best Use of Threaded CDs in memory of Jim Overstreet - **Ben Kelley**  
 GCIC Best Use of Power Insulators - **Kathleen Edwards** CRABSInc. Best Use of Eastern Glass - **Kathleen Edwards**  
 LSIC N.R. Woodward Literary Award for Author of Best Research Article - **Jimmy Burns**  
 Len Linscott Insulator Pioneer Award - **Kevin Lawless** Bob & Phoebe Adams Showmanship Award - **Glenn Drummond**  
 Crown Jewels of the Wire "Best Article of the Year" Award - **Roger Lucas**  
 Lon C. Holy Memorial Award by Larry and Mary Beth Veneziano - **Jackie Shaver**  
 Jack Tod Memorial Award for Best Porcelain Display - **Rick Soller**  
 People's Choice (vote of those attending) - **Doug MacGillvary**

A special Thank You to Carol McDougald for taking great photos of the winning displays  
 for the award certificates and supplying this list of winners.

I have several of the Show Host Awards that have NOT been sent because I don't have a current address.  
 IF you know the address for the following people, PLEASE send it to me. I have 2 Show Host plaques for **Steve Watkins**.....And one each for: Dennis Donovan, Host of the 1st National Show in New Castle, Indiana in 1970  
**Jesse Moreland**, NIA # 16, **Si Pellow**, Host of the 3rd National Show, Kansas City, 1972,  
**George Phillips**, Host of the 4th National Show, Hutchinson, 1973, **Thomas Wolfe** NIA # 89,  
**Addie Tasem** NIA #30, **Keith Ornbaum** NIA # 635 **Mike Sovereign** NIA # 1548, **Frank Edgar** NIA # 3651  
**Jeff and Theresa Powers** NIA # 3691 & # 3692, **Steve Jones**, NIA # 5426  
 Thanks for your help in getting these Show Host plaques  
 to the folks who have hosted a national show.  
**Sandy Ellison**, NIA #6154 **Awards and Recognition Committee**

**FISCAL YEAR 2001 FINANCIAL REPORT  
NATIONAL INSULATOR ASSOCIATION  
6/30/01**

<b>Begin Balance General Fund</b>	7/1/00	6711.61
<b>Education &amp; Promotion Account Beginning Balance*</b>		579.96
<b>Authentication/Ethics Account Beginning Balance</b>		<u>1196.75</u>
 <b>Revenues</b>		
Donations**	1500.00	
Membership Dues	9851.00	
Miscellaneous Income	2680.50	
Product Sales	2459.00	
	<b>Total Revenues:</b>	<u>16490.50</u>
 <b>General Fund Expenses</b>		
Advertising	213.80	
Bank Charges/Taxes	0.00	
Marketing Products	1702.70	
Misc. Postage	1427.28	
Misc. Printing	831.23	
Misc. Supplies	423.94	
Misc. Professional Services	794.40	
Crown Jewels Rebates	182.00	
Drip Points Printing	3486.14	
Drip Points Postage	1072.08	
Show Advertising Subsidy	0.00	
Show Awards	469.20	
Stationery Supplies	0.00	
Telephone	13.30	
Special Projects	2812.62	
	<b>Total Expenses:</b>	<u>13428.69</u>
 <b>Closing Balance, General Fund:</b>		 <b>8853.38</b>
 <b>Museum Exploratory Committee Expenditure</b>	 27.99	
<b>Museum Exploratory Committee Balance</b>		<b>972.01</b>
 <b>Authentication/Ethics Account Expenditures</b>	 0	
<b>Authentication/Ethics Account Balance</b>		<b>1696.75</b>
 <b>Total Balance on Hand</b>		 <u><b>11522.14</b></u>

\* Education & Promotion Account was absorbed into General Fund during second quarter.

\*\* \$1000 started Museum Exploratory Committee Fund and \$500 went to Authentication/Ethics Account



Carolyn Berry, NIA # 4336  
 Product Marketing Committee  
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**NIA LOGO  
 Products  
 ORDER FORM**



**Golf Shirt** – pique, white cotton - 3 button tab - embroidered logo  
 M \_\_\_ L \_\_\_ XL \_\_\_ ( \$27.00) 2X \_\_\_ (\$29.00) \$27 / \$29 \_\_\_  
 \*for custom pocketed shirt or special size add \$3.00 for each \*\$3.00 \_\_\_



**\*\*NEW\*\* Denim Shirt** -- Long-sleeve or short sleeve - Med. wt. pre-shrunk cotton  
 Stonewash blue – Left-side pocket  
 Embroidered logo S \_\_\_ M \_\_\_ L \_\_\_ XL \_\_\_ \$32.00 \_\_\_  
 S/S \_\_\_ L/S \_\_\_ 2X \_\_\_ \$35.00 \_\_\_

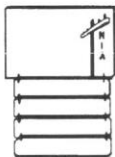


**T-Shirt** -- Hanes Beefy 'T' - Heavy weight - Screen-printed logo  
 S \_\_\_ M \_\_\_ L \_\_\_ XL \_\_\_ (blue) 2X \_\_\_ (\$12) \$10.00 \_\_\_  
 L \_\_\_ XL \_\_\_ (Ash Grey) \$15.00 \_\_\_  
 2X \_\_\_ 3X \_\_\_ (Ash Grey) \$16.00 \_\_\_



**Sweatshirt** -- Ash Grey - Heavyweight - Screen-printed logo  
 S \_\_\_ M \_\_\_ (\$16.00) L \_\_\_ XL \_\_\_ (\$20.00) 2X \_\_\_ (\$22.00) \_\_\_

**Embroidered Cap** -- Stone/Navy, low-rise, embroidered logo \$16.00 \_\_\_  
**Cap** -- Lt. Grey, screen-printed logo \$10.00 \_\_\_  
**Mug** -- white ceramic w/ screen-printed logo \$7.00 \_\_\_  
**Patch** -- light blue w/ screen-printed logo/red embroidered edge \$4.00 \_\_\_



**Koozie** -- Foam beverage holder w/ silver NIA logo :  
 royal blue \_\_\_ red \_\_\_ green \_\_\_ \$2.25 \_\_\_  
**Decal** -- light blue w/ logo/red border; for inside car window \$1.00 \_\_\_

**Name Badge** -- white badge w/ engraved blue letters, green and brown screen-printed logo \$11.00 \_\_\_

**Badge Bar** -- white w/ engraved blue letters (ie. NIA position) \$4.00 \_\_\_

Chest Size Chart:

S (32-34) M (36-38) L (40-42)  
 XL (44-46) 2X (48-50) 3X (52-54)

**\*Shipping charges** - Shirts, Caps & Mugs are \$3.95 for the first item & \$1.20 for each additional item. Koozies are only \$1.20 each, if ordered individually. No shipping charge for Patches, Decals or Name Badges/Bars! **\*new USPS rates**

**Subtotal** \_\_\_  
**Shipping** \_\_\_  
**Total** \_\_\_

Name \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/State/Zip \_\_\_\_\_  
 Telephone \_\_\_\_\_  
 Email address \_\_\_\_\_

**Total enclosed** \_\_\_\_\_

*Please make check or money order in U.S. funds payable to:  
 National Insulator Association or NIA*

\*\*\*\*\*

**Name Badge Customization Information (must be a current NIA member!)**

Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_  
 Name \_\_\_\_\_ NIA # \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_

Bar: \_\_\_\_\_

Use the back of this order form for additional badge/bar orders



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