



Drip Points

<http://www.nia.org>

Quarterly Magazine of the National Insulator Association

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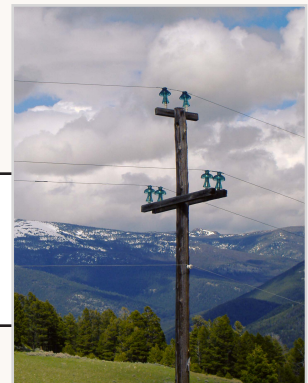
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Muncies and Coolie Hats in use

See page 27 for full story and breathtaking images.

Photo Credit: Ron Yuhas & Doug Rouser



Do you want to keep Drip Points full color?

You or your club can sponsor the color printing! Contact NIA President Lou Hall for more information.
Lou Hall NIA# 7185, President@nia.org or (559) 435-1740

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Editor

Shaun Kotlarsky | NIA # 4993



Thanks to everyone who contacted me saying they love the new 2013 look. It was a lot of work so I am glad it was a success!

There have been several exciting insulator finds since the Spring 2013 Drip Points shipped. You will find out about all of them in this issue of Drip Points Magazine.

Speaking of hunts and finds, as I was putting the finishing touches on Spring 2013 Drip Points magazine I got a call from some one with a collection for sale. Turns out they only were 15 mins from where I live. Always enjoy checking out collections and talking insulators so I met up with them the next day. Spread out on the table was 134 insulators nice stuff but then I spotted one of my "Top 10 Hemingray wants". CD 127.4 embossed in an attractive



sage green with milk swirls! We agreed on a price we both thought was fair and I bought all 134 insulators.

The previous owners of this collection were active in the hobby in the 1990's. They are also some of the nicest people I have met. Very creative too. He had some amazing stained glass work he made, wood carvings etc. So in addition to getting some cool insulators we made some new friends. This sort of thing is just one of the many cool things about this hobby.

Shaun Kotlarsky



NO EMBOSSING CD 265 "FISHER" FOUND!

It has been about 24 yrs since the famous find of 28 CD 265 Fisher insulators were unearthed in Detroit MI. Nothing has been found since... That is until recently! In Mid April a really odd Fisher popped up on eBay. The seller was in Michigan too, but on the West side of Michigan. There is something even more special about the newly found Fisher. Unlike the 28 mentioned above the one on eBay was completely un-embossed (Just like a CD 265.1 but with the third rail support of the CD 265). It also is the best condition of any of the CD 265's as ALL of the 28 found had damage. This one has a small sliver on the rail and a flat base chip. Very special insulator indeed. The glass clarity is also more like a CD 265.1 then a regular CD 265 (More "crystal" looking.) With an opening bid of \$.99 (Yes that is 99 cents) and a brief description of "power pole insulator" and nothing else about it. The seller clearly had no idea of the value or rarity of this piece. When I asked him for the story on how it was found he told me the following:

"I grew up next to a man who was from the Detroit area and over the years he got too old to mow the lawn so I did it and helped him well he died about five years ago and it was at his house with all kinds of other stuff he had packed in about a 500 sq ft house and I was the one who cleaned the house and garage out and anyway its been sitting on my work bench since then so I was putting some stuff on eBay and I thought I would put it on and see if I would get forty fifty bucks and well that's the story"

The CD 265 Fisher is one of my personal favorite insulators because of its unique style and connections to Detroit area where I am from. Michele and I are still working on some research on Detroit Electrical Works and the Fisher Insulators but I just had to share this tidbit of exciting "breaking news" with the readers of Drip Points Magazine!

Article by: **Shaun Kotlarsky** | Photo complements of: **John Rajpolt**



President

Lou Hall | NIA # 7185



Awards and Recognitions

A special and sincere "THANK YOU" is in order for those who took the time to submit nominations for NIA awards. Nominations were received for the Outstanding Service Award, Lifetime Membership Award and Hall of Fame inductees. The Awards and Recognitions Committee, chaired by Gene Hawkins, gathered and processed the nomination forms. The recommendations were then submitted to the Board of Directors for review and final selection. These awards and recognitions will be announced and presented to the recipients at the 2013 National Show Awards Banquet.

I encourage each of you to think about the dedication and service that our fellow collectors provide to this hobby. You all know someone associated with this hobby that does a little bit extra, provides mentoring, inspires new members, creates enthusiasm and advances the goodness of this hobby and the NIA. The Association wants to recognize these folks and we need your help to do so.

Museum Exhibits

If you find yourself traveling Highway 50 in central Nevada this summer be sure to visit the Churchill County Museum in Fallon, Nevada. There you will find an exhibit prepared by the Transcontinental Telegraph Research Group. This group, along with museum staff, have portrayed the building the western section of the first transcontinental telegraph line by the Overland Telegraph Company to Salt Lake City.

Another exhibit will be presented at the request of the Huntington Lake Historical Conservancy. They are hosting an exhibit about insulators this summer. The NIA will provide a variety of glass and porcelain insulators as well as information about telegraph, telephone and power insulator uses.

You should consider contacting your local museum, library, community center, historical society, etc about creating an exhibit or display. The NIA can offer help, if needed, and can provide informational brochures (What Are Insulators?) upon request. Contact Membership Director, Don Briel.

The Collection Grows

I recently added this two-spool rack to my insulator mounting pin and bracket collection. It is of cast iron. It is unusual in that the pin holding each spool is a separate piece. More commonly, spool racks have one long pin that holds the spools in place. Also the spool itself is shaped differently.

Note that the top of the spool is rounded into the pin hole. Spools that I have seen until now are flat on both the top and bottom. There are no identifying manufacturer marks on the spools. I have sent photos and sizing information to Elton Gish for his expert opinion.

NIA National Show and Convention – Nashville (Franklin) TN – 29013

I hope to see you all there! Be sure to say "Hello."

Lou Hall





1st Past President

Bob Stahr | NIA # 4186



Persistence Pays Off



Chicago, Aurora & Elgin Railway cut just west of Lombard, IL Oct. 1902

Many insulator collectors who walk old railroad and power lines in search of insulators of the past know that early spring is the best time to look. The snow has melted, there are no insects, and the foliage has yet to appear, leaving a barren landscape in which to find a gem. Not all of these gems are buried deep. Just a few years ago, Arlen Reinstra found a CD 731 S. McKee in mint condition along a long abandoned section of a railroad near Crown Point, IN on top of the ground, only partially buried. Crown Point is located in Lake County, IN, the farthest county in Northwest Indiana. No doubt those S. McKee's were used to transmit many messages to nearby Chicago.

On the another end of the Chicago region, every spring members of the Greater Chicago Insulator Club (GCIC) attend the spring insulator and lightning rod show put on by Jason Townsend in Yorkville, IL. Set up is on Friday afternoon, which has given those of us who have taken the day off of work the opportunity to do a little hunting of lines prior to the show. Rick Soller and I have been concentrating on the old Aurora, Elgin & Chicago interurban line.

The Aurora, Elgin & Chicago was an interurban line that served the far western (at the time) towns of Aurora and

Elgin on the Fox River in Kane County. The line began in Chicago, crossed Dupage county and at the western edge split into 2 lines, one heading to Elgin and one to Aurora. The line was originally constructed in 1901 & 1902; and passenger service was ended in 1957. The entire line and several subsequent branches are now bicycle trails. The more urban Chicago sections are well manicured right of ways consisting of the path and mowed grass; not much of an insulator hunting ground. However, starting around Wheaton, IL the path becomes more interesting. The path goes through several forest preserves and further west in West Chicago, there are still some patches of farmland adjacent to the right of way.

Knowing the vintage of the line, it was likely that the line held some classic power pieces sought by collectors today. Over the last several years we have found shards of Fred Locke M-2332 multipart, Fred Locke pin bases, and more modern replacements such as Jeffrey Dewitt powder blue insulators. There are only a few whole examples of the M-2332 multipart, and in reviewing the original contract for supplying the 5,050 poles for the line; one could guess there could have been over 15,000 of these Fred Locke insulators used on this

line (based on a minimum of 3 insulators per pole; parts of the line had 6 insulators per pole!).

Our local club, and more specifically Rick Soller and I have looked at various pieces of this line since the early 1990's. You would think with the shards we kept finding; whole pin bases and whole bottom skirts of the multipart; that we would eventually find a whole top that we could re-assemble with the whole bottoms.

Last year Rick and I spent a few hours checking out one of the other sections of line and found virtually nothing.

Here it was April 2013, and our local insulator show was to be April 5th & 6th. Rick and I both had off of work for Friday, but I ended up having some work to do at home anyway before I could join him. It was about lunch time when Rick called and said



A Chicago, Aurora & Elgin interurban on the left, Chicago & Northwestern Freight train on the right. M-2332 multipart insulators plainly visible on the pole line.

he was walking a portion of the line we have both been on before several years ago. He was only 5 minutes from my house, and I told him as soon as I could wrap up things here, I would come join him to see what discoveries he had made.

It must have been about 1:30 when I left and as soon as I got into my car, my cell phone rang. Rick

Rick said, "Do you see it?" and I replied with, "Give me a minute Rick", and then I noticed it in the most unusual spot, not down in the ditches alongside the path, but rather up at the top of the mound of dirt between the path and the ditch, under a small evergreen tree. It was laying on it's side, with about one third of it showing. I said, "Boy Rick, it sure looks whole to me, but with our luck, the whole back of the skirt will be broken". As I was taking action shots with the camera, it became evident that not only was it whole, it was almost mint. There were no cracks, and just a tiny little flake off of an insulator first installed in either the Fall of 1901, or Spring of 1902, over 110 years later.

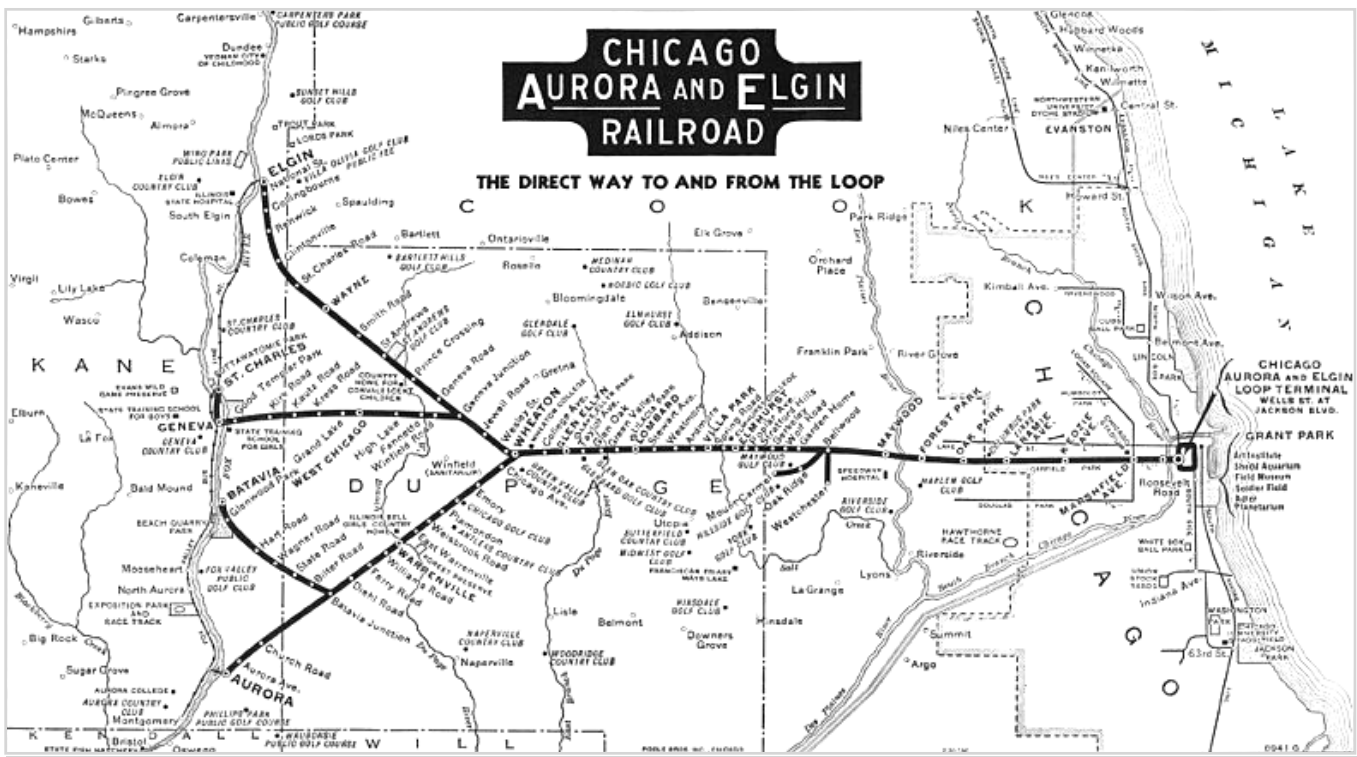
After hunting sections of this line for the last 20 years, the persistence has paid off, and Rick found the best insulator he has ever found. You can be sure, that we will continue checking out other portions to look for more.



A happy Rick Soller holding the M-2332 Fred Locke multipart he found.

said, "Hey Bob, I think I found a whole one". I told him I was on my way and to leave it there, so I could document it with my camera. I arrived and parked behind a local business where I could access the line closest to where Rick was. A short 5 minute walk and I found Rick smiling.





Chicago & Aurora map from 1936 train schedule

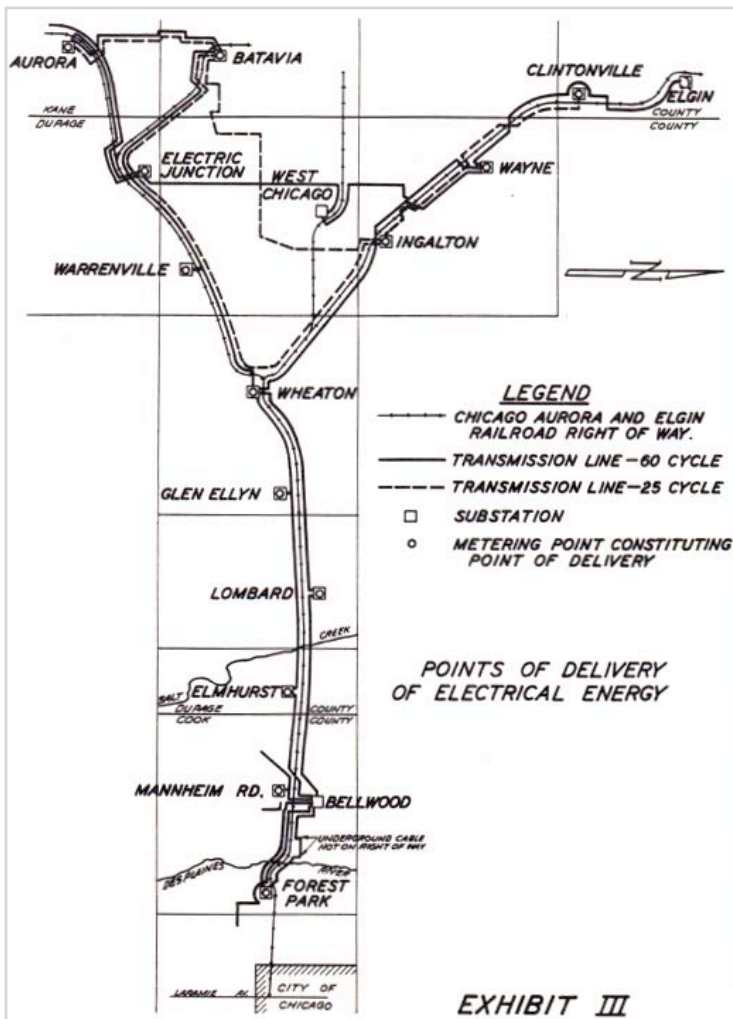


Exhibit III map of power lines from 1946



Elgin Station showing multipartis in use



Train Station at Wayne, IL showing unusual frames around insulators

Bob Stahr



Central Region VP

Bear Spittler | NIA #8803



Well here it is already the month of May and for the Upper Midwest winter still won't quite let go yet weather wise. We just in the last few days have collected about a foot of snow hampering the first outing looking for Crown Jewels in the wild that I have been looking very forward to for the last few months of a very long winter. Good thing is though the last few months there has been some excellent indoor shows in the Midwest to take up some of the long winter days. We need to help support these shows and there sponsors when ever we can. There is a lot of time and effort put in to setting these events up and with no pay. By attending these shows the sponsors of the show see how well there time and effort was spent. The pay off for you is spending some time with fellow collectors to catch up on the latest happenings in the hobby and even have the chance to bring that special piece back home for your collection often easier on your pocket

book, including the cost of getting to the show than some times the over inflated cost of getting it off the internet. All round you benefit the most for going to the shows when you can.

Speaking of shows the NIA National Show in Franklin, TN cosponsored by the Dixie Jewels Insulator Club will be here before you know. Great time to go meet up with other collectors and may be find at a good price that special piece that you have been looking for. For that matter look at where it is being held. Nashville, where some our country history is thick and vibrant.

Bear Spittler



Muncies and Coolie Hats in use. See page 27 for full story and breathtaking images.



Eastern Region VP

Matt Grayson | NIA # 387



Could it be spring? Judging by the weather reports, Spring seems awfully late for many of us this year. I do not have to go outside to determine the season, a quick review of the show listings and reports confirms that Spring has arrived. This has been a particularly challenging couple of months for me, my show attendance has not been what I would have liked. Unfortunately, family illnesses and other conflicts prevented my attendance at any Eastern shows since Shrewsbury. I did sneak out of town to attend another fantastic show at the Rohde Ranch in April. Attendance was outstanding. I was able to meet in person a number of people I had dealt with over the years, but never had the pleasure to meet in the flesh. The show was even more poignant as it was a memorial to Bill's mother Camille who passed away a short time ago. As I mentioned in my last column, it has been a particularly tough period for the insulator collecting family, too many collectors, their wife's and family have passed away over the past few months. It is sad to see those familiar faces missing from shows throughout the US.

It is quite encouraging to see an uptick in new collectors attending shows. I noticed this at the shows I have attended over the past year, and in conversations I have had with others in parts of the country I do not get to visit, this seems to hold true everywhere. We can never do enough to encourage young, and not so young persons to take up the hobby. Next time you attend a show, why not bring some of the common stuff stashed out in your shed or garage, and give it to those new collectors. Such generosity will encourage them to stick with the hobby, a benefit to all of us.

I have my fingers crossed that May and June will allow me more time for getting out to shows and have a few insulator hunts before the weather turns too hot, and the ticks and poison Ivy overwhelm everything here in the east.

The show I will surely not miss, is the National in Nashville, this July. There is no doubt that if you could only attend one show this year, then the National should be it. What more could you ask for then a site just ten miles from Nashville. The Dixie Jewels club has always hosted wonderful shows, I am certain that this will a memorable one. Plan your summer vacation around the show, bring the whole family, you will not regret it. More information on reservations can be found elsewhere in Drip Points.

I am certain many of you have children or relatives about to enter college or trade school. Remember that the NIA has two scholarships available to help defray costs. From my point of view, it would be a privilege to award a scholarship to an NIA member. There is little more satisfying than seeing your membership fees working towards the future of the hobby

Hope to see each and everyone of you at a show soon..

Matt Grayson

WANT TO GET DRIP POINTS VIA EMAIL?

Get Drip Points via Email to enjoy these extra benefits

- Clickable email and web links
- Readable on any device that can read PDFs, including Mac, PC, iPad, iPhone & iPod touch.
- Go green, save a tree.

To switch, email: **Donald Briel** membership@nia.org





Executive Secretary

Steve Roberts | NIA #7935



Hello Everyone,
 Can you believe it, in less than three months we will be having a great time together at the National in Nashville, TN. I won't go into a great deal of details concerning the event. I'll simply refer you to Bill Haley's article in this issue of Drip Points. However, I do have one point I would like to make. Room reservations have been going extremely well. In fact, they have been going so well that we have had to expand the room block to add more capacity! With that said, there is a limit to the number of reservations we can accommodate. A simple word of advice is, make your reservations as soon as possible. Due to the great response we are seeing concerning the number of people who are coming to the National, don't wait till the last minute to make your arrangements. I look forward to seeing you in July.

Best Regards,

Steve Roberts



HUNTS AND FINDS

Rare U-2898 Oil bath Johnson and Phillips insulator found!

Finding a U-2898 is a rare thing. But finding one on a building in Italy is unheard of. This rare British made insulator was recently discovered by Italian insulator collector Nora Coppo on the side of a building. Recovery was very difficult as the insulator was on the side of the building was over water and nowhere to put a ladder. This did not stop Nora. A week or so after finding this beauty she went back when the water was lower. Thanks to a friend and personnel of the hydro plant who gave Nora the ladder to rescue the insulator. The worker at the hydro plant he said, here is the ladder, but I won't climb, I'm scared of heights. Nora replied no problem I'm used to do such things. Nora now has it proudly displayed in her amazing collection.



Article by:
Shaun Kotlarsky & Nora Coppo



Membership Director

Donald Briel | NIA # 7218



The following is a very different approach to writing the Membership Director's "Drip Points" article this quarter. It is meant to stir some good memories, cause some soul searching, and be uplifting. One of the responsibilities of the NIA Membership Director is to track various hobby related events pertaining to each member, including the date that a member passes from this life. Over the past 18 months a number of NIA members have passed on. Many of them have been good friends of mine. The sudden loss of those friends has left me contemplating many things about life in general, how I am living my life, and just where a hobby such as insulator collecting fits in.

There's record of 24 NIA members that have passed on over the past 18 months. Some of them have been barely recognized while others have had endless tributes to their lives and their influence on our hobby. First, let's recognize ALL 24 members that have passed on recently:

NIA #	Member	NIA #	Member
47	Don Harned	5303	Gerald Buckland
95	Robert Williams	5674	Elliott Childs
247	Steve Blair	5996	Lois Nelson
485	Raymond Lampher	6257	Ayako Gasko
1241	Herbert Barker	6776	Ann Black
1892	Charles Brandon	6941	Dean Wren
2229	Kathlyn Selby	7593	Camille Rohde
2403	Gordon Banks	7909	Robert S. Davis
3262	Shirley Crowe	8158	Gary Michener
3409	Keith Berke	8234	Bobby Foster
4325	Kevin Tonn	8531	Mike Parker
4950	John Lewis	8715	Juanita Ewing

Next, let's take a moment to contemplate the joy these fellow collectors have brought into our lives. It's unlikely that any of us knew every one of them personally, but they were all collectors, or a supportive family member, that have participated in the hobby and uplifted fellow collectors. They helped us enjoy life through our hobby. Many good times have been shared together.

It is interesting to observe how much attention some of these individuals have garnered in the way of tributes, honors, etc., while others have had little notoriety. The question to be asked is -- What makes the difference? They were all good people. Obviously, how active they were in the hobby at the time of their passing makes a huge difference in what's remembered about them. However, I believe what makes some insulator collectors really stand out is their

grasp on what's important in life. The really important things in life don't include how many insulators we are able to acquire, nor how much noise we can make through our postings on public forums. What's really important is how we conduct ourselves and what we do for others. Here are a few paraphrased statements that were repeatedly echoed in the many tributes posted on various forums. These qualities have caused me to examine myself and I hope they do the same for you. The statements included:

- They were fair and honest in every way
- They always treated others with dignity and respect
- They went out of their way to help other collectors
- Their stories and postings were always uplifting
- They were humble
- They were fun to be around
- They didn't wait for someone else to make good things happen -- they acted
- They inspired others to take an active role in our hobby
- And the list goes on . . .

Outstanding collectors are the ones that take time to care about others more than the insulators they collect. They are willing to donate their time to help others. They lift their hobby to a higher level for all. They are completely fair and honest in their dealings. They inspire the good in all of us. They attend many insulator events where personal friendships are developed. They put others first. Many are guided by their faith. I hope that in every aspect of our lives we can all aspire to the high ethical standards and dignity that the outstanding insulator collectors demonstrate.

The primary purpose of organizations like the NIA is to bring together people with a common interest while watching out for the well being of the hobby. People are the organization and its function is only as good as the people that step up and move things along. The NIA stands apart from other organizations in that many members take on very active roles in moving the NIA forward. There is much recognition of NIA members and their contributions to the hobby. Earned awards and recognition help active members stand out. Clearly, the NIA's main focus is on people. Even so, we sometimes overlook the people aspect until a tragic event happens to a member and it's too late to share our real feelings with them. Don't let the opportunity to openly acknowledge and recognize others pass you by. Take time to let others know you appreciate them. Keep up the good deeds that quietly happen every day. May the friendships we develop out shine our collections!

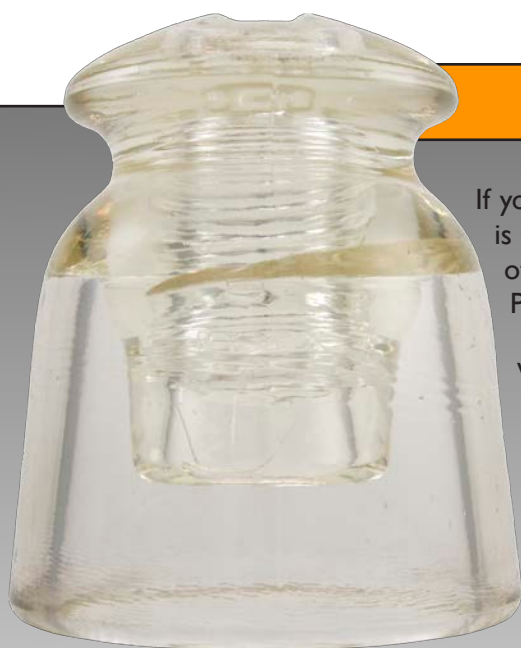
My purpose in writing this article is to recognize the multitude of wonderful people, past and present, that we are blessed to associate with in this hobby. It is to highlight what I believe makes many collectors stand out as extraordinary people. It is to encourage continuation of the many selfless acts and generosity that's frequently observed. But most of all, it is to say THANK YOU for your friendship!

This is the first Drip Points article where I, as Membership Director, have not included the NIA's membership statistics. They will be available at the NIA Membership meeting the

evening of July 19th and in publications that follow. I look forward to seeing many of you soon.

May your life be blessed by the many wonderful friends that come with this hobby!

Don Briel



GLASS BRITISH PYREX FOUND!

If you are in to British insulators you know that glass ones are almost unheard of. There is the extremely rare REID CD 630, the CD 436 Pilkington and a couple different styles of the "Copper top" multiparts that were exported for use in Australia (also made by Pilkington). That is about it for glass made in England.

We can now add one more to the short list of glass British insulators! It is a Pyrex made by Jobling Purser who was responsible for introducing Pyrex to the UK. This Insulator is marked PYREX/JP //5663. This insulator is really thick glass (about 10mm thick!) Insulator is 92mm wide by 108mm tall (3 5/8 x 4 1/4).

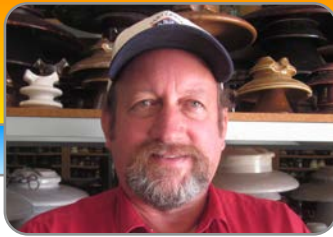
It came from a stretch of railway line between the cities of Birmingham and Warwick England. On the Great Western Railway line. It was found with some more common porcelain GWR cordeaux types. No signs or shards of any others were found.

It has a 25mm (1 inch) threaded pinhole which I am told by British Insulator collector James Bancroft that indicates it was intended for export and not use in the UK. James speculates that this could of possible been installed by the army during the war.

If you are interested in the history of how Pyrex got introduced to the UK (Insulators are not mentioned but still relevant) I suggest checking out this website <http://goo.gl/nNXDc>

Article by: Shaun Kotlarsky





Treasurer

Bill Rohde | NIA # 1219



National Insulator Association

2012 - 2013 financial statement
9 months ending March. 31, 2013

Beginning Balance \$ 34,294.05

Revenues

Donations	\$11,059.00
Membership Dues	\$11,593.29
Commemorative Sales	\$4,129.88
Product Sales	\$2,197.60
Hemingray Plaque Donations	\$661.47
Insurance Income	\$200.00
Total Income	\$29,841.24

Expenses

Drip Points	-\$6,402.14
Membership Expenses	-\$2,061.04
Scholarship Expense	-\$1,153.00
Advertising	-\$1,145.00
Taxes, Fees & Insurance	-\$1,116.00
Education & Research	-\$46.70
Historical Plaque Expenses	-\$28.00
Marketing Product	-\$9.75
Total Expenses	(\$11,961.63)

Sub total \$17,879.61

Ending Balance \$ 52,173.66

Bill Rohde



Authentication & Classification

Paul Greaves | NIA # 2685



Coin Impressions in Insulators

For this article I thought I would write up some observations on the subject of coin impressions in insulators. These have long been highly sought after by collectors, and are quite scarce. They have generally been thought to be created by glass company employees “fooling around” during production by placing a coin into the mold just before an insulator is pressed. After the insulator is removed from the mold (or possibly after annealing) the coin is popped off, leaving an impression. Other items besides coins have also been found, small tokens for example. There are many unanswered questions though, one being the issue of why the coin doesn't show more evidence of melting from the hot glass. The melting point of copper for example, is well under the hardening temperature of hot glass. I suspect the only chance of a successful coin impression in a mold would be the use of an automatic press that quickly goes through the process of applying the hot glass, pressing the insulator and quickly cooling to the hardening point, and finally removal. Experiments with a hand press have shown that it is probably impossible to get a good impression by that method before the coin melts. This might explain why I have been unable to locate any photos or examples of clean crisp coin impressions in any pre-1900 glass insulators. Further experimenting is being pursued, to shed more light on the issue.

There is another way to do coin impressions that needs to be explained though, and that is the inspiration for this article. If an insulator is heated sufficiently, a coin might be pressed into it to create an imprint. I don't want to fully explain the process, but suffice to say it would involve heating just hot enough to leave the impression, while not actually melting the insulator to the point of significant distortion. I have seen a number of insulators with coin impressions that seem to fit this latter process show up for sale in the last few years, so it seemed like a good subject to examine. Since this process can be used to “imprint” any insulator after the fact, the authenticity of these coin impressions is seriously in doubt. In fact, at least one collector has reported that he remembers a collector in the 1970s doing this to create novelty items and selling them at insulator shows. Although the original creator of these items may not have had the intent to deceive anyone, over the years their history is easily forgotten or not fully revealed in the chain of buyers and sellers, and sooner or later someone may buy one under the false impression that they were created in the

original glass factory at the time of original production.

So is there a way to tell the difference? It would seem that there is. This makes sense, since they are created using very different processes. When a coin is placed in a mold and the glass pressed in, the mold still defines the limits of the surface of the finished glass object. The glass will conform around the coin, and the pressure will assure a clean crisp filling to the actual coin surfaces. It is even possible for the coin to get caught up into the glass, and end up embedded in the insulator. Examples of insulators with coins fully embedded do exist, so it must be possible for the coin to survive the hot glass relatively unscathed. I am still puzzled by the melting temperature differences of the glass and copper, so it seems that the process must be quick.

On the other hand, using the “heat and press after the fact” method, two differences are immediately apparent. One is that the pressure involved is much less... just enough is needed to press the coin into the soft glass. Nothing is forcing the glass to conform to every detail of the coin. And nothing is restricting the glass surrounding the pressed area from distorting. In fact, observation of several of these items seems to show a raised bulge surrounding the pressed area (proportional to how deep the impression is). The edges of the coin are also much more rounded. This leads to a much more sloppy fit if you try placing an actual coin in the impression, unlike the more crisp impressions. If viewed from the side, the coin will usually extend up higher than the surrounding glass, proving that it couldn't have been in the mold when the impression was made. And, the detail of the impressed coin surface is much less clear on these latter items, often showing concentric ripples or ridges on the coin surface.

I am including several photos both of likely authentic coin impressions in insulators, and likely recent coin pressings in insulators. One thing that bears mentioning is that the “heat and press” method *could* have been used at a glass factory just after production. However, this would seem far less easy (and more difficult to hide from the foreman if necessary) than tossing a coin into a mold. It would require the creation of the coin impression device (you would need some sort of holder to avoid getting burned) and would require careful hand manipulation of the insulator and pressing device before the insulator cooled



Example of a CD106 that was dug from the Hemingray dump. Note deep and crisp impression with no distortion of the surrounding dome, and consistent glass texture both near the impression and elsewhere

too much (or continued exposure to a heat source). And it would seem that if the employee were to go to all the trouble of going through this process they would most likely keep the result after molding. So it would seem unlikely that they would end up on a line unless someone was trying to “salt” the line to imply authenticity. This does seem consistent in that the insulators with coin impressions that can be traced to having been found on actual lines are the ones with clear impressions. Most if not all of the “heat and press” types seem to have uncertain provenance, at best being traceable to having been purchased at a show. It is interesting that many of these latter items seem to be done with clear CDI60s... perhaps that is what the collector was using back in the 1970s. I have even seen a couple with two impressions on the same insulator... one on the skirt, and one on the dome. In the end collectors will have to decide for themselves what they think of insulators that show these two processes having been used, and decide accordingly what values they want to attribute to them.



Penny impression in a CDI45 Hemingray-21. Note clear crisp impression, and sharp edges around coin. It is not so apparent from this photo, but there is no distortion around the impression.



Penny impression in a CDI62 Hemingray 19. Note clear crisp impression, and sharp edges around coin. Also, there is no distortion around the impression



Penny impression in a CDI60 Whitall Tatum. Note poor reproduction of detail, softer edges to impression, and concentric ripples on impressed surface. On the side view note that the dome seems distorted around the impression.



CDI63.4 Whitall Tatum... notice obvious bulge on dome surrounding coin impression. Also, notice poor quality impression, lacking much detail.

Paul Greaves



Awards & Recognition Chair

Gene Hawkins | NIA # 421



CALLING ALL COLLECTORS! Time to give something back to the hobby we all love!

How about showing off your fantastic collection? Make a display for the 2013 National!

People can learn a lot from the great educational displays shown at shows. It gives the newbies something to aspire to, and generates enthusiasm among the old-timers. Take a look at the NIA judging criteria found at:

http://www.nia.org/handbook/documents/Membership_Handbook_2012_judging.pdf

Although you don't have to compete for one of the categories for an award, the guidelines give suggestions on what can make a good display really great. Don't just throw a few pieces on the bare tablecloth when you can put a little time & effort into making a display that can capture the insulator collecting spirit. Contact the show hosts found in this issue of Drip Points and make a display THIS year!

Gene Hawkins



Muncies and Coolie Hats in use. See page 27 for full story and breathtaking images.



Information Director

Michele Kotlarsky | NIA # 5370



I am sad to report my cat who turned 21 on May 2nd whose name was Hemingray and at the time my last name was Glass, thus making her Hemingray Glass, has passed away. It was a long and spoiled journey and she will live in our hearts forever.

We do not mean to be a downer magazine but while I am on the subject of death, we will be publishing a list of collectors who have passed away in this issue. My asking for condolences for the passing of Steve Blair sparked some conversation of listing death notices. The thought was for family members left behind to see the listing. When published in Drip Points which only goes to the collector, I don't feel it will hit our target audience. I feel that they should be listed on the website for all to see. What are your thoughts? How often do we publish these?



Please email me at information@nia.org with your confidential input.

Thanks to all who brought to our attention mainly Canadian subscribers that the last issue of Drip Points was sent Priority mail. We have contacted the printer and by now Bill Rohde should have received a credit for this error.

See you in Hoosier Land...Columbia City, IN here we come!

Michele Kotlarsky



In Loving memory of our best friend of 21 years, Hemingray May 2 1992 - May 7 2013

Shawn Kotlarsky @ Michele Kotlarsky



Philanthropy

Rick Jones | NIA # 201



Finally, southwest Ohio is blooming and grass is being cut. Seems like it's taken forever. For many of you the arrival of spring means going on the hunt for insulators, hardware, brackets, LRI's, and whatever else. If the weather hasn't cooperated in your area, it will soon, so hang in there.

Next show up around our parts is the Columbia City, Indiana, show on May 17-18. Unfortunately, I have to have surgery and will miss this show, again. But please make every effort to get there. Gene Hawkins and Chuck Dittmar do a great job putting this one on. Go to a show---this one or another in your area---to get the best hobby experience. And while you're there, think about picking up an insulator or two that you can sell. Then, donate those funds to the NIA. It's a fun way to make a tax-deductible gift to the organization that works hard for all of us to better enjoy this great hobby.

My son-in-law, Nathan Smack, will be attending. He's trying to connect with as many collectors as possible. He attended the Mid-Ohio in Springfield a few times over the years when he lived in nearby Urbana. He helped me with my booth. Then, I began to see it in his eyes when he would hold an insulator.

You know the look---eyebrows twitch a little as they roll the insulator slowly and stare at it, their eyes get intense, then they ask questions. Next thing you know they buy one. Then another, bam, they're hooked. Then some of you people start giving them insulators. Now they're tracking toward being a lunatic collector. Nathan now lives in Toledo and we went up for a visit last weekend. He has about 80 of these things now.

This is the kind of passion we've all developed for insulators and the hobby. It's this passion that fuels the hobby, but it's also that same passion that can help the hobby through the NIA by a simple gift.

Nonprofit, tax-exempt organizations depend on that kind of passion to help them do good work and meet expenses with donations from members and friends. Please consider a donation this year.

Thank you,

Rick Jones



Muncies and Coolie Hats in use. See page 27 for full story and breathtaking images.

CONTRIBUTE ARTICLES TO DRIP POINTS!



I always welcome interesting insulator related articles. It can be anything from a general research paper or to something very specific (Like a CD, M or U Number study). I also want stories about hunts and finds! If you want to submit an article or have questions about doing an article contact me.

Shaun Kotlarsky | Drip Points Editor newsletter@nia.org



NIA Promotions Chair

Jim White | NIA # 1127



Branding Your Show

Consistently successful collector shows (generally measured by attendance of dealers and walk-in crowds) possess a great brand. As many of the older readers of this article will recall, the term “branding” was associated with the 1950 and 1960s television westerns we watched as kids. Branding, as used in westerns, described a methodology for identifying your livestock from other livestock owner’s.

Branding remains alive and well but is associated more today with product lines. It even has applicability to you as a person. As one of the recently unemployed, the organizations and books targeting helping speak of the importance of branding oneself. We are taught the importance of developing a personal brand that separates or distinguishes us from others.

Considering the economic downturn, many collectors have had to prioritize how to spend disposable income. That is where creating a strong brand for your show is so important. If your show is in geographic location where few shows occur, you may come to believe that branding is not of great importance. Branding is always important. Major corporations like Coke is a prime example of that belief. Despite being a major international player in soft drink sales, they continue to spend millions to protect their market share and build their brand.

One of the best books I have read on the subject of branding is The 22 Immutable Laws of Branding. Show host and potential show hosts can gain from the messages. Over the balance of this article and future articles I will cover some of the messages of the book.

Law 1 - The Law of Expansion

Expansion might initially appear to the management as a great way to increase sales. An example is a Levis jean that currently has so many lines I cannot begin to name them all. It all becomes clutter and confusing to the potential client. Observe the number of Fords and Chevrolets. With the notable exception of Corvette owners, most owners will say they drive a Chevy or a Ford. Distinction is lost.

In terms of insulator shows, what ones come to your mind and why? Why are they distinctive to you and to others? Location? Associated events? Price? Who attends? Traditions?

Law 2: The Law of Contraction

The essence of this Law is that of focusing. Dominating the category versus trying to be everything to everyone. There are enumerable business examples where the owner eliminated items to focus on one item (e.g. Toys are Us... used to sell furniture). Toys are Us now sells 20% of all toys in the United States.

Law 3: The Law of Publicity

The birth of a Brand is achieved with publicity, advertising. Starbucks is a great example. IN their first 10 years the company spent less than \$10 million on advertising and delivered \$2.6 billion in sales.

Because media loves news, being first in something attracts media and the ability to build a brand with little advertising. Can you show be newsworthy and attract media?

Law 4: The Law of Advertising

Once a brand is born, a brand needs advertising to stay healthy.

Once the “newness and uniqueness” wears off, advertising keeps the brand in the public eye.

Even the most established insulator show will suffer if it is not properly advertised.

Law 5: The Law of the Word

When you think of Mercedes, what do you associate with it? Lamborghinis are “expensive”; Audis are German; Hondas are well engineered; Toyotas are “reliable” and Volvos are “safe”. Mercedes are known for “Prestige”.

Once a brand owns a word it becomes almost impossible for the competition to take it. What word is associated with your show?

Article continued next issue.

Until then think about your personal brand and the brand of the show you attend or host.

Good Collecting! Travel Safely.

Jim White



Research & Education

Jacquie Linscott-Barnes | NIA # 1380



This year as your Research and Education advisor, I have worked both on the Education and the Research areas for NIA. I have advertised our lesson plans in various educational publications along with our web site but the information is not getting to the classroom teachers.

Robert Louis Stevenson once said: Do not judge each day by the harvest you reap but by the seeds that you plant." These are my words to you as I challenge each and every NIA member to "plant seeds" as you approach or contact a teacher and give them the following website, www.nia.org/education, to go to for the short lesson plans we have provided for teachers to use in their classroom to enhance their students' knowledge about the early beginnings of communication.

I have also spent time interviewing and recording some of our collectors for their early recollections of how they got started collecting insulators. I've enjoyed listening to their stories and marveled at their experiences. It is my hope to share some of these with you at the 44th National. This has

been a whole new experience for me and I have enjoyed learning how to put it all together. I want to thank my grandson, Clay Bledsoe, for his assistance with the photography at the Kansas City NIA, and a thank you to my daughter, Laura Bledsoe, for her assistance in the organization of the interviews.

It is my intent to continue with the Oral History Preservation of our collectors at the National Insulator Association's Convention in Franklin, TN.

Have you made your reservations for the 44th...sales table, display, hotel, banquet, and show directory? If you have not, do so immediately. I look forward to seeing you in the convention hall on Thursday. Support the show hosts for all their hard work.

Jacquie Linscott-Barnes



Muncies and Coolie Hats in use. See page 27 for full story and breathtaking images.



Scholarship Committee

Kay Bryant | NIA # 4099



As of this writing the committee has chosen two scholarship winners! One in the academic category and one in the vocational category. The winners will be announced at the national in Nashville. This year we had 27 applications and of those several were in some way associated with the hobby, Word is finally traveling out to our membership. Please tell your friends and family about our scholarship. Mention it at your club meetings. It is an excellent way to get young people interested in the hobby.

As we reported in the fall issue of Drip Points the criteria for the scholarship was changed to reflect the goals and mission statement of the NIA. An applicant is required to submit a 300 word essay. This change was the result of many discussions with various members who felt that there should be a relationship to the hobby rather than just academic statistics.

At a recent Central Florida Insulator Club meeting the membership voted to contribute \$100.00 to the scholarship fund. Thank you CFIC!

This is an excellent way for us to build the scholarship fund. Think of the people who would be honored to have a donation to education made in their name.

Please remember your business partners, The scholarship fund is an excellent way for them to show appreciation to the NIA and its members.

Thanks to my committee for their dedication and hard work!

Look for the scholarship poster in Nashville and I will be there with it. Come and visit!
See you in Nashville!

Kay Bryant



Muncies and Coolie Hats in use. See page 27 for full story and breathtaking images.



CD 100.2 Found!



By David Erickson



I found a CD 100.2 rare Surge insulator on Saturday, Feb 9th, 2013. I traveled from Winston NC to Georgetown SC to purchase a small insulator collection. When I arrived, all the insulators were piled on top of each other. Two boxes and one laundry basket plumb full. No protection of any kind. They were in the back of a pickup truck when they were brought to me at a Walmart. I was expecting a couple of CD 200's, some CD 202's and the rest slough. Once I paid the \$130 I took off to the hotel to go through my new insulators.

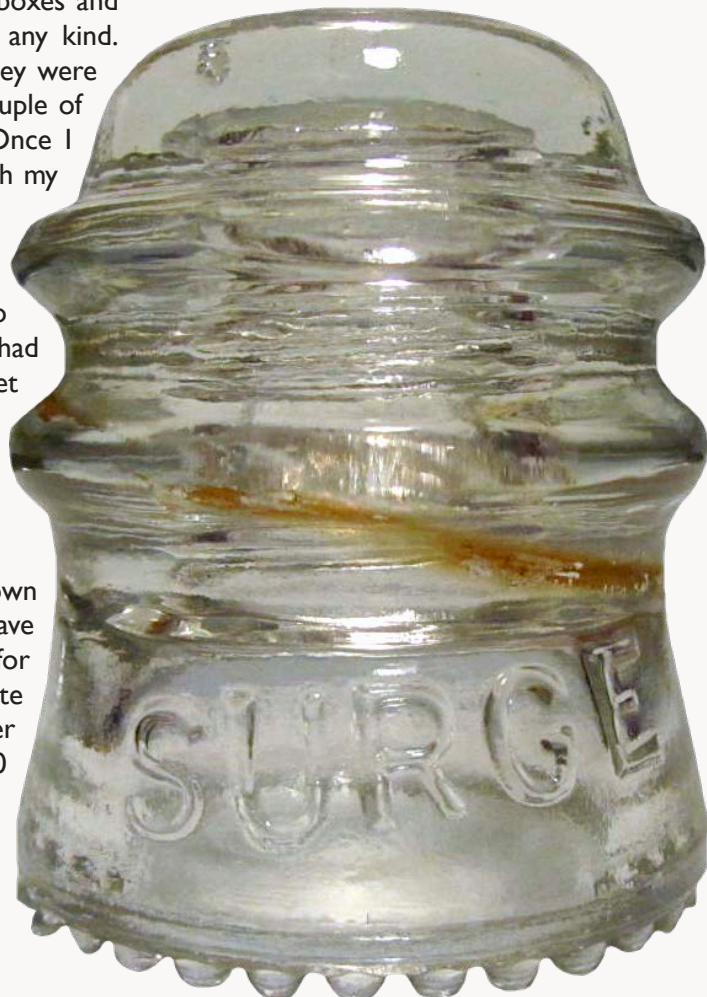
After spending a few hours going through everything I thought was half way decent, I came to the conclusion, "This collection is not all what I had hoped for". About that time I called my wife and let her know, "nothing spectacular" when she replied, "make sure you look real hard and pay attention so you don't miss anything". Which of course with the most humble attitude I replied. "YA OK!!"

So I walk back over to the insulators and look down and see a small Surge insulator of which I already have three of these at home. I pick it up anyway to look for miss spelled embossing and I notice this is not quite like the Surges I have at home,.. "HmMMM, I better take a look at the book, could be worth 30 or 40 dollars". Of course as soon as I saw what I had, I flipped a lid, I mean I was dancin and a hootin and a hollerin!! I'm still in shock.

The piece originated (as far as I can see) back in Maryland in the 60's. A man had passed away years ago and the pieces went to his wife. Then a few years back the lady gave them to her neighbor. This neighbor then moved to Georgetown, SC and advertised the pieces on line. Several collectors made it to this person before I got there and bought several other pieces. The pieces were on line from Jan 20th until Feb 9th .

Well the end of the story goes like this. One day on ICON in the "For Sale" folder and the piece sold for \$7500.00. Well I guess I better get back at it...

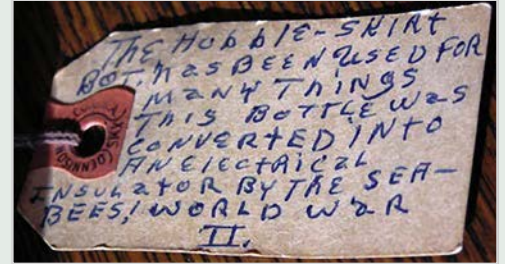
INTERESTING SIDE NOTE: The CD 100.2 was considered to only be dug from the Hemingray plant. If you notice the pic, this piece was in service!! (Wire rust line) !!!



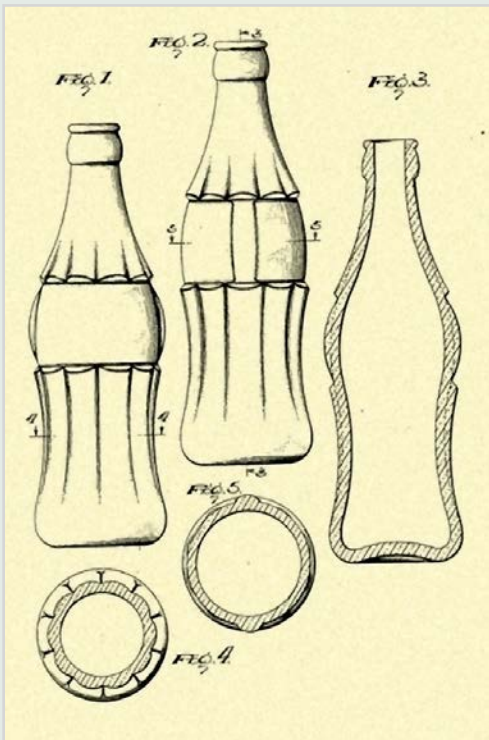


(Fig. 1 WWII Insulator)

As author of the 1972 best-selling book, *The Illustrated Guide to the Collectibles of Coca-Cola* (published by Hawthorn Books, Inc. of New York City), I get e-mail and phone calls almost daily from collectors, historians, et al asking questions about the world-famous beverage and especially about the world's most famous bottle, the "Hobble Skirt" (shaped) Coke bottle (Figs. 3 & 4).



(Fig. 2 WWII insulator tab)



(Fig. 3 Patent drawing of Coke bottle shape)



(Fig. 4 "Hobble Skirt" Coke bottle)



(Fig. 4a Hobble Skirt postcard)

Most of the time the people sending the e-mails or making the phone calls will ask about a specific item and ask what is its value ("price"). For a number of reasons I don't provide price information.

Recently, however, I was pleasantly surprised to receive the following email from Doug McCoy of Marietta, Georgia who did not ask for price information but rather something historical.

Doug McCoy e-mail:

“Dear Dr. Munsey, I am looking for information about the use of Coca-Cola bottles modified to be used as [electrical] insulators during WWII. Attached are some photos of one [of the ‘insulators’] I found recently. Do you have any photos of Coca-Cola bottles being used as an insulator? Also, do you have any information about them?

Thank you, Doug McCoy.”

My response to Doug was:

“Doug, I featured the insulator of which you wrote, on page 77 of my book, THE ILLUSTRATED GUIDE TO THE COLLECTIBLES OF COCA-COLA that was published by Hawthorn Books, Inc. of New York City in 1972.

The caption of the picture is: ‘the hobble skirt bottle has been used for many things other than to contain Coca-Cola. The bottle shown was jury-rigged into an electrical insulator by the Seabees during World War II.’

I have no further information on the Seabees’ created-by-necessity invention of the “insulator”.

The one pictured in my book I photographed in Atlanta at the Coca-Cola Archives where I spent the summer researching for the book.

By the way, I would be interested in the details of how you came to acquire the “insulator” you now have in your possession.

Sincerely, Cecil Munsey, Ph.D.”

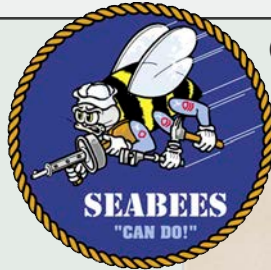
His reply to my request for further details was:

“Thank you for your help. In answer to your question, I found the Coke bottle insulator at the “springtime in Atlanta” collectors’ show while room hopping. I am third generation Navy, I collect bottles and insulators AND work for a power company, so thought it was great item that included all three elements of my life.

Doug McCoy”

Seabees:

After receiving Doug’s last response (above) I went back to the Internet and did some further searching and stumbled upon the website of the national Seabees’ Museum in Rhode Island.



(Fig. 5 Seabees Logo)

FYI: Seabees is a branch of the U.S. Navy’s Construction Battalion [CB] (Fig. 5)

They built bases, bulldozing and paving thousands of miles of roadway and airstrips, and accomplishing a myriad of other construction projects in a wide variety of military theaters dating back to World War II (1942).

Regarding their WWII improvised invention of a Coke bottle electrical insulator their efforts in that arena were not limited to the Coke insulator featured in this article. Being as creative as they were I found that they also they invented an insulator tree, if you will, featured here as (Fig. 6).



(Fig. 6 Coke bottles being used as insulators during WWII)

How Did Coca-Cola Bottles Become Such A Readily Available Commodity To Seabees In World War II?

General Dwight D. Eisenhower sent a telegram requesting ten Coca-Cola bottling plants to be built for the troops overseas on June 29, 1943.

At the beginning of the war, Robert W. Woodruff, president of the Coca-Cola Company, issued an order to "see to it that every man in uniform gets a bottle of Coca-Cola for five cents wherever he is and whatever it costs the Company."

At the close of the War, 64 bottling plants had been shipped abroad to be as close as possible to combat areas in both the Pacific and Europe (Fig. 7).

Military personnel consumed more than 5,000,000,000 bottles of Coke during WWII (Fig. 8).

Step right up, amigos... Have a Coke



...Yank friendliness comes back to Leyte

Naturally Filipinos thrilled when their Yankee comrades-in-arms came back to the Philippines. Friends came back with class. Fair play took the place of fear. But also they brought back the old sense of friendliness that America stands for. You find it quickly expressed in the simple phrase: *Have a Coke.* There's no easier or sweeter way to say *Relax and be yourself.* Everywhere the peace that

refuses with ice-cold Coca-Cola has become a symbol of good will—an everyday example of how Yankee friendliness follows the flag around the globe.

Our fighting men meet up with Coca-Cola every place overseas, where it's bottled on the spot. Coca-Cola has been a gloriator "since way back when".



"Coke" is Coca-Cola. The naturally fine Coca-Cola, called by its friends affectionately "Coke", has been the main product of The Coca-Cola Company.

November, 1945

(Fig. 7 Coke on the front line during WWII)

"Coca-Cola goes along"

Drink Coca-Cola
Delicious and Refreshing




Ice-cold Coca-Cola gets a hearty welcome. It's the answer to thirst that adds refreshment. Coca-Cola has that extra something to do the job of complete refreshment. It has a taste that's uniquely satisfying—a quality that's unmistakable. That's why the only thing like Coca-Cola is Coca-Cola itself. Thirst asks nothing more.

5¢

It's natural for people who are in a hurry to get their refreshment. There are few better Coca-Cola called "Coke" than the one that's been the same thing since 1886. It's a refreshing drink that's been a world-wide success since we first introduced it.

© 1945 THE COCA-COLA COMPANY

(Fig. 8. Coca Cola)

Editors note:

This article complements of Cecil Munsey, PhD.
<http://www.CecilMunsey.com> Copyright © 2013

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Bonus content:

I found a video of one of these insulators on Youtube!
 Check it out at:
<http://goo.gl/5vpC7>

2013 NIA National Frequently Asked Questions

By Bill Haley

The 44th annual NIA National Convention and Show (hereafter referred to as the National), sponsored by the Dixie Jewels Insulator Club, will be held July 19-21, 2013 in Franklin, Tennessee. Mark your calendars and plan to join us for a great NIA National show. Following are some answers to frequently asked questions:



1). How do I get information about attending the National?

You need a National show packet. This packet contains forms for displays, sales tables, awards banquet, advertising in the show directory, silent auction donations, hotel reservations, as well as information about things to do around the Franklin and Nashville area. Your show hosts are Bill Haley, wgh@tnaqua.org, (423) 326-9248; Ken Roberts, kroberts@apprser.com, (256) 656-1636; and Steve Roberts, Steve_Roberts@comcast.net, (615) 419-7905. Bill, Ken and Steve will be happy to answer your questions and send show packets to anyone who requests one. If you have e-mail they can send one electronically. No need to print the entire document, simply print off the pages you need. If you would prefer a hard copy version, please contact Bill Haley and he'll put one in the mail.

2). Where will the show be held?

The show venue will be the Franklin Marriott Cool Springs, located in Franklin, Tennessee, just 10 miles south of Nashville. The hotel is an all-inclusive facility and rooms and show hall are all located in the same building. The show itself will take place in the Champion Ballroom, a short walk from the hotel main lobby and rooms. With 13,550 square feet, there is room in the show hall for over 130 dealer's tables and up to 25 displays. All scheduled NIA meetings and the awards banquet will be less than a one minute walk from the front entrance of the Champion Ballroom show hall. Among the amenities the hotel offers are Lorraine's Restaurant (breakfast bar available at a reduced rate for NIA), Stirrup Cup Lounge, Coffee, Etc., indoor swimming pool and whirlpool, exercise room and business center. Concierge services are available, and high speed internet access will be provided all participants. Parking is free in the large lots surrounding the conference facility for the duration of the show. Golf and a jogging trail are nearby and if you have the need for shopping, the Cool Springs Galleria Shopping Mall is very close.

3). How do I reserve a room at Franklin Marriott Cool Springs?

A block of rooms has been reserved especially for NIA members at a discounted rate. To reserve your room at the Franklin Marriott Cool Springs, located at 700 Cool Springs Blvd., Franklin, TN 37067, please call (888) 403-6772 and be sure to mention you are with the NIA. You may also visit the NIA website, www.nia.org. Click on the 2013 National, scroll towards the bottom and there is a link to make hotel reservations online.

4). How many rooms are available, and what is the cost?

Please be aware that rooms are filling very fast. By the time this article appears the room block may be full or almost full. If you have difficulty getting the NIA rate, show host Steve Roberts is the liason with the hotel's event manager and reservations department. He may be able to get you the discounted NIA rate. We have been informed by the management if the allotted room block is full, they cannot guarantee the hotel will honor the reduced NIA rate, especially as the event draws near. Room rate is \$99 plus 17.25% tax (\$116.08 inclusive of all tax).

5). How do I get to the hotel from Nashville International Airport?

Numerous car rental companies are located at the airport, including Avis, Thrifty, National, Enterprise and Budget. Reservation of rental vehicles is the responsibility of each show attendee. If you are driving, the hotel is easily accessible from Interstate 65 off Exit 68A, Cool Springs Boulevard East. You'll find driving directions from the airport on page 14 of the show packet. For those who wish to take advantage of a transportation service instead of renting a car, the hotel recommends Cool Springs Executive Services. You will need to contact them beforehand and reserve your ride for a fee of \$25 each way. Their contact information is (615) 771-3833, mobile- (615) 456-4979, e-mail: coolspringslimo@aol.com.

6). Are sales tables still available?

Sales tables are still available. Each six foot long table will be provided with a white tablecloth and skirt and two chairs. If you reserve by or before May 31, 2013, the fee is \$45 per table. June 1 and later, tables are \$55 each. There is a charge of \$25 per table for electricity. Please let us know you'll need electricity when you reserve your table. Ken Roberts is in charge of sales table reservations. See show packet for reservation form.

7). Do you still need displays?

Yes, we have room for more displays and your show hosts, Bill Haley, Ken Roberts and Steve Roberts, are currently soliciting any collector who wishes to set up a display to contact them. Six foot display tables, with tablecloths, are free. Electricity will be provided free for all displayers. There are awards in both adult and junior, (less than 18 years old) categories. If you are a first timer, one award will be presented for Best First Time Display at a National.

8). Do you have to be an NIA member?

Displayers, dealers and all dealers helpers must be current NIA members. Those who have purchased sales tables and are not current members may not set up until their membership has been renewed. Friday, July 19 is NIA Day and only NIA members will be admitted. Saturday, July 20 and Sunday, July 21 will be open to the general public. A \$3 admission fee is good for the entire show. A NIA representative will be stationed at an entrance table throughout the show to sell memberships to anyone wishing to join the organization.

9). When is the awards banquet, what is the cost, and how do I reserve a place?

The awards banquet will be held Saturday, July 20 from 6:00-8:00pm in the same place as Friday's membership meeting. Cost for the sit-down banquet is \$37 per person and you have a choice of stuffed chicken breast, pork loin au poive, or a vegetarian plate. Special rates for children are available and those under 4 eat free. Please let the show hosts know in advance if you need children's plates. After a good meal the NIA will present a number of special awards and presentations, all displayers at the show will receive recognition and individual club awards will be given for favorite displays. Currently there are still a few spaces open for the banquet, but don't wait until the show to decide you want to be there! Banquet tickets will be available Friday and Saturday at the front entrance table to all who have reserved a place. Ken Roberts is in charge of banquet reservations.

10). When can dealers and displayers unload and set up?

Please note that the show will be in the Central time zone. Dealer unloading and set-up of displays will be from 6:30 to 9:30pm on Thursday, July 18. The Dixie Jewels Insulator Club will have an information and dealer check-in table right outside the show hall entrance. We will have someone there by 5:00pm on Thursday July 18 to answer questions. Please check in at that table to get your dealer packets, table assignments, nametags and other show information. People with display tables are welcome to set up their displays Thursday afternoon. Dealers may unload their sales stock, but table setup is not allowed on Thursday, and will have to wait until Friday morning. Set up Friday morning will be from 7:00-9:00am. Anyone with dealer tables or displays who

didn't check in Thursday evening is asked to please check in at the front table for dealer packets and information before beginning to unload.

11). What are the hours of the show?

The show officially opens on Friday, July 19, which is NIA day. Hours of the show are 9:00-4:00. Immediately following the show Friday, the NIA general members meeting will be held from 4:15-5:15 across the hall from the Champion Ballroom. Among the business items discussed, the site and dates of the 2014 National will be announced at that time. Saturday, July 20, the show will be open to the general public from 9:00-4:00, and Sunday hours are 9:00-2:00.

12). Will there be a special hospitality suite?

A second floor hospitality suite in the hotel will be open on both Thursday and Friday evenings from 6:00-10:00pm. This is a great chance to visit with collecting friends from around the country. Plentiful snacks, soft drinks, juice and water will be provided. The hotel's liquor license requires that alcoholic beverages may only be served by hotel staff or bartenders. The Stirrup Cup Lounge, near the hotel lobby, is available for anyone who wants adult beverages.

13). Will there be silent auctions or raffles?

We plan to offer a good number of silent auctions with bid sheets every day during the show. We already have many nice items, including a lighted display case, numerous insulators and several pieces of artwork. Funds from these silent auctions will go towards offsetting show expenses. Due to Tennessee state gaming laws, we are not allowed to hold raffles. Dudley Ellis is in charge of silent auction donations and you'll find a donation form in the show packet on page 11.

14). Can I place an ad in the show directory?

Yes, you can buy advertising in the show directory. This is a chance to promote yourself and let other collectors know who you are and what you have to offer, or what you are looking for. Advertising rates are \$60 for a full page ad, \$35 for half page, \$20 for quarter page and \$7.00 for business card size. Bill Haley is in charge of show directory advertising. The ad reservation form is on page 10 of the show packet, and advertising copy must be received by June 15, 2013.

15). Screw tops, teapots and slash tops. Will there be an educational seminar?

Ray Klingensmith has agreed to present a seminar on Friday, July 19 from 6:30-8:00 on early Southern insulators. Ray has plenty of photos and fascinating information on early Southern glass and porcelain, and everyone is invited. The seminar will be held in the same room as the earlier NIA members meeting.

16). Will Dixie Jewels Insulator Club offer a special commemorative insulator for this show?

As you know the NIA issues a commemorative for each National show. The commemorative this year is beautiful and you will want to own one of these limited edition insulators as a keepsake. The Dixie Jewels Insulator Club has decided against a club-issued commemorative that would compete for sales with the NIA commemorative.

17). What else is there for the family to do in the Franklin and Nashville area?

Nashville and Franklin have much to offer you and your family within easy driving distance of the show venue. To name a few, you may choose from the Grand Ole Opry, Country Music Hall of Fame, Musicians Hall of Fame and Museum, Nashville Sounds AAA baseball, Tennessee Performing Arts Center, the Tennessee State Museum, the General Jackson Show Boat, Tennessee Central Railroad Museum, Cheekwood Home and Botanical Gardens, Frist Center for Visual Arts, Belle Meade mansion, the Parthenon, numerous Civil War historical battlefields and more. You and the family may choose to take a few extra vacation days before or after the show to more fully explore the area.



NATIONAL INSULATOR ASSOCIATION
44th Annual Convention & Show
NASHVILLE, TENNESSEE
July 19-21, 2013

Sponsored by




Franklin Marriott
Cool Springs
Franklin, Tennessee



44th Annual
National Insulator Association



Convention, Show and Sale July 19-21, 2013
Franklin Marriott Cool Springs

700 Cool Springs Blvd., Franklin, TN 37067 (10 mi. south of Nashville)

130+ Dealer Tables and 25 Display Tables
Raffles and Walk-in Appraisals
Incentives for Early Dealer Registration

Friday, July 19th
9:00 to 4:00, NIA members only (ask about becoming a member)

Saturday, July 20th
9:00-4:00, General Admission

Sunday, July 21st
9:00-2:00, General Admission

For more information and/or Show Packet, please contact:

Bill Haley
215 McFarland Ave.
Chattanooga, TN 37405
wgh@tnaqua.org
(423) 326-9248

Ken Roberts
P.O. Box 2764
Huntsville, AL 35802
kroberts@apprser.com
(256) 656-1636

Steve Roberts
2404 Mansker Dr.
Madison, TN 37115
Steve_Roberts@comcast.net
(615) 419-7905



Muncies and Coolie Hats in use

By Ron Yuhas and Doug Rouser

The photos on the following 2 pages are from the Missouri River line that started at Hauser Damn North east of Helena, MT and went up to Butte MT. The line was running at 69KV. Some of the photos are from a branch of double line that went to Butte, MT). The line used all copper conductor. The line was taken out of service because it was getting in a state of dis repair. To the point of when they took down the insulators and removed the wire they could simply push over some of the poles! They also were re-routing the line. Photos are sure to give any Hemingway lover goosebumps! Enjoy the photos ~ Shaun, Ron & Doug





National Insulator Association 2013 Commemorative

“Now in the 44th year of continuous production”



44th NIA Convention | 2013 Franklin, TN

“Crème de mint”

(7-up with green milk swirls)



Standard commemorative

Standard commemorative:

\$40.00 each postage paid (US) for the first commemorative (each additional piece **\$35.00** when shipped with first.)

Solid pours:

\$50.00 each postpaid (US) Solid pours (limited availability) (no multiple discount on solids)



Solid Pour



Dome embossing



Base embossing

History of the National Show Commemoratives: "Collecting Our History"

Being an enthusiastic insulator collector, Frank Miller of Tulsa, Oklahoma went home from the *First National Insulator Meet* (that's what the "National" show was referred to in 1970) held in New Castle, Indiana with an idea that collectors should have something by which they could remember the national meets. After months of struggling, he managed to have an insulator mold made. Frank said it was often referred to as "Frank's Last Folly" since he retired from teaching shortly thereafter. He also said it was worth the struggle. The commemorative insulator he designed replicated the early threadless "pilgrim hat" (CD 736) and is almost 4 inches high and is 3 1/4 inches across at the base. Since 1970, the glass commemorative has marked the national show event with new embossing for the location and a new color of glass. In 1979, the project was continued by John & Carol McDougald of Sedona, AZ. John and Carol produced the yearly commemoratives through 2009 at which time they donated the production to the National Insulator Association starting with the 2010 commemorative. Any profits made from the NIA Commemoratives will go to benefit the National Insulator Association, a 501(3)c.

Please remit order and payment to: Please make checks payable to: NIA

NIA 2013 Commemorative

Carolyn Berry
1010 Wren Court
Round Rock, TX 78681

Phone orders: (512) 255-2006

Email orders: pyrex553@aol.com

Google check-out available: see note below

Website: www.nia.org (for Google Check-out follow link from website)

If you have questions, or live outside the continental USA, please contact me by phone or email



Summer 2013 NIA Products

www.nia.org/products

GOLF / POLO SHIRTS

Colors: Call or email for colors

Info: All with embroidered logo
some with pockets, pockets, 2X \$3.00 extra

Price: \$38 or \$41

Size: S ___ M ___ L ___ XL ___

2XL ___ 3XL ___

Color: _____

Total Quantity: _____

Total Price: _____

BUTTON FRONT SPORT SHIRT

Colors: White, Red, Blue, Brown, Tan



Info: All with embroidered logo
(no pockets)

Price: \$32 or \$35

Size: S ___ M ___ L ___ XL ___

2XL ___ 3XL ___

Color: _____

Total Quantity: _____

Total Price: _____

DENIM SHIRTS

Colors: Stonewash Blue or Natural



Info: Nicely weighted denim, pre-shrunk cotton, left-side pocket

*ladies order comparable men's size. see chart

Price: \$35 or \$38

Embroidered logo

Size: S ___ M ___ L ___ XL ___

2XL ___ 3XL ___

* S/Sleeve ___ *L/Sleeve ___

Color: _____

Total Quantity: _____

Total Price: _____

T-SHIRT

Colors: Stonewash Green, Stonewash Med. Blue, Pebble (Sand), Lt. Steel Gray



Info: Hanes Heavyweight, 6.1 oz .cotton Pre-shrunk. Screen-printed logo (front & back)

Price: \$20 or \$23

Size: S ___ M ___ L ___ XL ___

2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

HENLEY T-SHIRT

Colors: Black and Lt. Steel Gray



Info: Only come with embroidered logo.
3 button placket

Price: \$25 or \$28

Size: S ___ M ___ L ___ XL ___

2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

EMBROIDERED LOGO T-SHIRT

Colors: Sand, Gold, Ecru, Ash Gray, White, Cardinal Red, Lt. Blue, Army Green, Navy, Bright Green, Lt. Steel Gray, Stonewash Green, Chestnut Brown, Maroon



Info: I have a limited number of t-shirts with pockets, call for details

Pockets, \$2.00 additional on all regular t-shirts

Price: \$20 & 23

Size: S ___ M ___ L ___ XL ___

2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

CREW NECK SWEATSHIRTS

Colors: Hunter Green, Cardinal Red, Lt. Steel Gray



Info: Heavy weight 100 % Cotton/polyester blend, Pre-shrunk, Embroidered logo

Price: \$25 or \$30

Size: S ___ M ___ L ___ XL ___

2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

HOODED SWEATSHIRT

Colors: Lt. Steel Gray

Info: With full front zipper/muff pocket & drawstring hood, embroidered logo

Price: \$35 or \$40

Size: S ___ M ___ L ___ XL ___

2XL ___ 3X ___

Color: _____

Total Quantity: _____

Total Price: _____

EMBROIDERED CAP

Colors: Stone/ Navy bill, Khaki / Green bill, or all Denim (Circle color choice)



Price: \$16

OUT OF STOCK

COLLECTORS PATCH

Price: \$4

Total Quantity: _____

Total Price: _____

NIA DECAL NEW PRODUCT!

Info: for outside car window.

White: 5 1/2 x 6 3/4 Color: 4 1/4 x 5 3/4

Price: \$10 (White) \$7 (Color)

Color: _____

Total Quantity: _____

Total Price: _____

NIA NAME BADGE

Info: Engraved; beveled edges | Pin back (free) OR Magnetic back add \$1.00

Price: \$13 or \$14

Total Quantity: _____

Total Price: _____

BADGE BAR

Info: For NIA position or Local Club

Price: \$4

Total Quantity: _____

Total Price: _____

TOTE BAG

Info: "Big Thunder" Tote bag - sturdy With NIA logo

Price: \$15

Total Quantity: _____

Total Price: _____

Name Badge Engraving Information:

Name _____ NIA# _____ City _____ State _____ Pin Magnet

Name _____ NIA# _____ City _____ State _____ Pin Magnet

Name _____ NIA# _____ City _____ State _____ Pin Magnet

Club Bar _____ Quantity Needed _____

Club Bar _____ Quantity Needed _____

Club Bar _____ Quantity Needed _____



Thank you for supporting the NIA!

U.S. Postage:

\$6.75 for the first item & \$1.50 for each additional item ordered.

Postage for Patches, Badge Bars are \$0.60 each.

Decals, \$1.95

Name Badges are \$0.85 each to mail.

For Postage outside the US or AK & HI Contact me for quote

Shirt Sizing Chart:

Adult/ Mens

S 32-34 | M 36-38 | L 40-42 | XL 44-46
2X 48-50 | 3X 52-54

Ladies

S 28-30 | M 32-34 | L 36-38 | XL 40-42

Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt

Please make check or money order in U.S. funds payable to

National Insulator Association or NIA

Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: _____

Email Address: _____

Subtotal: _____

US Postage: _____

Total Enclosed: _____

Send completed form to:

Tina Rienstra | 6527 W. 93rd Avenue | Crown Point | IN 46307 | 219-365-7913 | tliens@att.net





Membership Application & Renewal Form

<http://nia.org/membership/>

Prospective members may join the NIA at any time; however, the "membership year" begins on January 1st and ends on December 31st. New memberships issued within three months of the beginning of the new membership year (October – December) will be good for the following calendar year. New members are entitled to all membership privileges immediately upon acceptance by the NIA.

If you are joining the NIA during the months of January through September your membership will expire on December 31st of this calendar year.

Submit (Payable to the NIA in U.S. funds) **To:** **Donald R. Briel**
 NIA Membership Director
 P.O. Box 188
 Providence, UT 84332
don.briel@comcast.net

Dues Schedule:
 Regular Membership \$22.00
 Junior Membership (under 18) \$5.00
 Club or Organization \$50.00

Check appropriate class: Regular Family Junior Club/Org.
Check years of Payment: Single year Multi-year

Please Print Legibly

Name _____

NIA # (if renewal) _____

Address _____

City _____

State/Province _____

Zip/Postal Code _____ (+4) _____

Country (if not U.S.) _____

Telephone Number _____

E-Mail Address _____

Include me in the Annual NIA/Crown Jewels Directory Yes No
 Include my Telephone Number Yes No
 Include my E-Mail Address Yes No
 I would like to receive Drip Points in the following format Paper Electronic
 (Check only one, An E-mail address is required for electronic)

Referred by: _____ **NIA #** _____

Additional Family Members residing in the Same Household at no additional cost.

Name	NIA # (if renewal)
1 _____	_____
2 _____	_____
3 _____	_____
4 _____	_____

Revised June 30, 2012

Signed _____

Date _____

Amount Enclosed \$ _____

Drip Points Magazine Advertising Information

- Display Ads will be sold by fractions of a page.
- Camera-ready copy is preferred but not required.
- An additional fee may be charged for color and set-up based on size and complexity for ads.
- All advertising will be kept confidential until it is published.
- Multiple ads must run in consecutive issues with no changes.
- All ads must be paid for in advance.
- Advertisements must meet all postal regulations that govern publications mailed at Non-Profit Standard Mail prices of postage.

Full Page

1 x = **\$100.00**
2 x = **\$189.00**
3 x = **\$278.00**
Full year 4 x = **\$367.00**

(Multi run discount **\$11.00/x**)

One-Half Page

1 x = **\$55.00**
2 x = **\$101.00**
3 x = **\$147.00**
Full year 4 x = **\$193.00**

(Multi run discount **\$9.00/x**)

One-Quarter Page

1 x = **\$30.00**
2 x = **\$53.00**
3 x = **\$76.00**
Full year 4 x = **\$99.00**

(Multi run discount **\$7.00/x**)

One-Eighth Page

1 x = **\$20.00**
2 x = **\$35.00**
3 x = **\$50.00**
Full year 4 x = **\$65.00**

(Multi run discount **\$5.00/x**)

One Sixteenth Page

1 x = **\$15.00**
2 x = **\$27.00**
3 x = **\$39.00**
Full yr 4 x = **\$51.00**

(Multi run discount **\$3.00/x**)

For more Info. on advertising or
to buy an ad contact:

Christian Willis, NIA #5185
P.O. Box 2797
Parker, CO 80134

Phone: (949) 338-1404

Email: admanager@nia.org

INSULATORS WANTED!



If you think other dealers are paying top dollar, check with Butch & Eloise Haltman



Looking for quality singles or collections.



**Butch & Eloise
HALTMAN**

68-465 Perez Road,
Cathedral City, CA 92234
760-328-5321 after 5:00 p.m.



WANTED

Unique & Unusual Insulator Mounting Pins & Brackets



**Eucalyptus
Insulator
Pins**
Brackets
Pole Steps

- All types of cast iron, multiple pin brackets
- Home-made pins and mounts
- Manufacturer, wholesaler and distributor catalogs

**LOU HALL
THE "PIN MAN"**

NIA # 7185
363 W. Stuart Ave., Fresno, CA 93704
(559) 435-1740 e-mail: louhall@pacbell.net



**DUNTON TREE
INSULATOR**

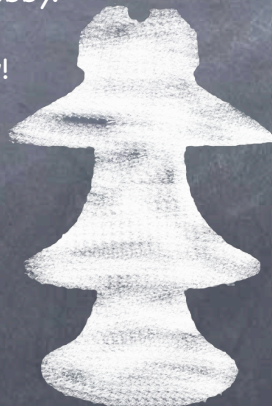
NIA Academic Scholarship Fund

NIA Scholarships are available for a \$1000 academic scholarship and a \$500 vocational scholarship.

Write a 300 word essay and earn the scholarship. Go to <http://www.nia.org/scholarship/> for all the details and application.

These scholarships are to encourage the growth and public awareness of the hobby.

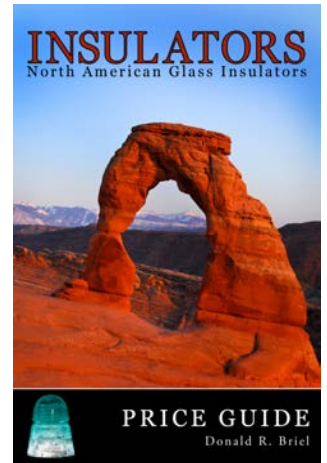
It is as easy as that, so hurry!



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Upcoming Shows

JUNE 7-8, 2013 (FRIDAY - SATURDAY)

Farmington, New Mexico

6TH Annual B-Square Ranch / Tommy Bolack Insulator Tailgater will be held on Friday & Saturday, June 7th & 8th at the B-Square Ranch, 3901 Bloomfield Highway, Farmington, NM 87401. Tours will be available for the Bolack Electromechanical Museum and Bolack Museum of Fish & Wildlife. The Electromechanical Museum contains Tommy's amazing 50 year collection of antique electrical artifacts that tie in well with insulator collecting, creating the largest go-with museum of its kind. The Bolack Museum of Fish & Wildlife is one of the largest private collections of its type in the world. Tours will be available by pre-appointment only on Friday, June 7th. The insulator tailgater will begin at 9:00 AM Saturday, June 8th. Admission is free. No table fee. Bring your tables or open your tailgates. (A few tables will be available as the event may be moved inside one of the museums in case of inclement weather.) Special tours of Tommy's personal world class insulator collection will also be available on Saturday. Lunch will be catered free of charge to all guests! Please take note that this is a RSVP event that will require advance planning. Please inform us as far in advance as possible if you plan to attend, including your tour request. RSVP to: TOMMY BOLACK, NIA #3756, ph: (505) 325-7873 (Please leave message if there's no answer.)

JUNE 8, 2013 (SATURDAY)

Toledo, Iowa

The 16th Annual Hawkeye State Insulator Swap Meet is scheduled to be held from 8:00 AM – 3:00 PM at the Toledo Heights Park in Toledo, IA. The site is located just off Highway 30 and one mile West of Highway 63. There is no cost to set up and lunch will be provided to those in attendance. Many great Midwest collectors and friends have joined us over the years and made this a fun and relaxed event and we hope to continue such tradition this year. Come and join us for a great time in the Hawkeye State! For additional information you can contact DAVE SHAW, NIA #7167, at (641) 484-5463, e-mail: dshaw@mchsi.com or TOM MURPHY, NIA #6840, at (641) 484-6870

JUNE 15, 2013 (SATURDAY)

Belle Plaine, Kansas

Come to the "Land of the Colored Signals" for the second Belle Plaine Insulator Show. Hosted by GLENN HAMILTON, NIA #6504, and sponsored by the Prairie Signals Insulator Club. Free admission for everyone and no table charge for dealers! Dealer set-up 7 am – 8 am, open to the public 8 am – 3 pm. Pizza lunch at noon for \$4.00. Held at the American Legion building at 421 N. Merchant St., Belle Plaine, KS 67013. Please RSVP your table if you would like one. Call GLENN at 620-488-2647 or email club president BRIAN RIECKER, NIA #6947, at Psic@clubs.insulators.info.

JUNE 15, 2013 (SATURDAY)

Perkiomenville, Pennsylvania

40TH YEAR ANNIVERSARY of the Annual Pennsylvania Insulator Show and Sale. Come one; come all. Buy, sell & trade insulators and related items. Swap hunting stories and have a good time with collector friends. Please bring a food item for the insulator picnic. Saturday, June 15 from 9:00 a.m. until the last person leaves. Location: 1837 Perkiomenville Road, Perkiomenville, PA 18074. Info: STEVE BOBB, NIA #827, 610-539-6533 or CLAUDE A> WAMBOLD, NIA #1717, 215-234-8413.

JUNE 28 - 29, 2013 (FRIDAY - SATURDAY)

Ellensburg, Washington

NW Collectors Insulator/Bottle Show & Potluck at the "Busted Ass Ranch" on Friday the 28th with setup from 10 am - ? Host will provide a chili feed with all the fixins for early set-ups on Friday. Saturday the 29th, Setup from 7 am – 11am. Host will provide BBQ hamburgers/hot dogs for lunch at NOON. Some tables available; please bring your own if possible along with a potluck dish for lunch on Saturday. 41 Broadview Road in Ellensburg, Wash. Info: DAVE MOFFATT (509) 929-1719 or moffattd@charter.net

JULY 6, 2013 (SATURDAY)

Zig Zag, Oregon

JSIC annual Summer Swap to be held at the home of ERNIE and MARY CARLSON, NIA #7092 & 8566, 21199 E. Briarwood Road, Rhododendron, OR, 97049, on Saturday, July 6. (503) 622-3573 or ecarlson6@frontier.com. We're holding it early this year to avoid conflict with the National. Come early and stay the weekend. Free BBQ lunch served on Saturday. Some tables available; bring your own if you have them. Please RSVP so we can plan the food and drinks; side dishes are welcome.

JULY 19 - 21, 2013 (FRIDAY - SUNDAY)

Nashville, Tennessee

44th National Insulator Association Convention, Show & Sale, sponsored by the Dixie Jewels Insulator Club, will be held July 19-21 at the Franklin Marriott Cool Springs, 700 Cool Springs Blvd, Franklin, TN 37076, located just 10 miles south of Nashville. 130 dealer tables and at least 25 display tables are available. For info contact the show hosts: BILL HALEY, NIA #8696, (423) 326-9248 or email: wgh@tnaqua.org ; STEVE ROBERTS, NIA #7935, (615) 419-7905 or Steve_Roberts@comcast.net ; KEN ROBERTS, NIA #5962, (256) 656-1636 or kroberts@apprser.om

JULY 20, 2013 (SATURDAY)

Drumheller, Alberta, Canada

Western Canadian Insulator Collector's Swap and Sale at the Homestead Antique Museum from 10:00 am to 3:00 pm on July 20th. Find Drumheller just north of Calgary and head towards the Royal Tyrell Museum on the North Dinosaur Trail. Take the first left past the hospital and you're there. We will set up outside the Historic Murray House. Inclement weather will see us move into the house. Drumheller is a busy place during the summer so accommodations should be booked early. There are lots to do in town so bring the family along. Here are some sites to help you along: www.virtuallydrumheller.com - www.dinosaurvalley.com/visiting_drumheller Contact: LENA 403-823-3045 or lbraman@telusplanet.net to reserve a table or for more info.

JULY 26 - 27, 2013 (FRIDAY - SATURDAY)

Arcanum, Ohio

19th Annual Hog Roast & Pool Party, July 26 starting at 5:00 PM. Insulator Swap Meet July 27 from 8:00 to 2:00. Insulators, lightning rod collectibles, milk bottles and other vintage collectibles. Location: 8784 Grubbs Rex Road, Arcanum, OH 45304. Info: ALAN STASTNY, NIA #4989: 937-884-7379 or cell: 937-546-4745.

AUGUST 3, 2013 (SATURDAY)

Milford, Massachusetts

Yankee Pole Cat Insulator Club swap meet and cookout at the Maspenock Rod and Gun Club. The club is located just minutes from the intersection of I-90 (Mass Pike) and I-495 at the end of McGill Lane in Milford. Free Setup Including Tables / Free Admission / Free Fun. All are invited. Plenty of outdoor and covered space available. Bring your lawn chairs; we have the tables. A cookout lunch will be served close to noon with burgers, dogs, salads, drinks, and desserts (\$10.00 suggested donation for lunch). Hours are 8:00 AM to 2:00 PM. PLEASE RSVP, especially if you are planning on staying for lunch so we can plan accordingly. Info: JOHN RAJPOLT, NIA #1800, (203) 261-1190, E-mail: Rajpolt@earthlink.net or L. A. JONES (508) 634-2711 between 7 and 10 PM, E-mail: lajtax@comcast.net

AUGUST 9-10, 2013 (FRIDAY - SATURDAY)

Lostine, Oregon

Eagle Cap Insulator Swap Meet in "Little Switzerland" will be held August 9 & 10 at the home of HOWARD & LINDA BANKS, NIA #900 & 6740, 65028 Granger Road, Lostine, OR 97857. Our famous "Insulator Bone Yard" will be back where many hundreds of insulators will be spread out on tarps. The insulators will be priced at just \$2 each regardless of their Price Guide value. At 9:00 on Saturday morning, collectors can race out and purchase all they can grab. 100% of the proceeds will be donated by Eagle Cap Collectibles to Crown Jewels magazine. Friday night collectors will gather for a dutch treat dinner at a new restaurant in Joseph, OR. The swap meet will be held Saturday, with a pot-luck BBQ lunch served at 1:00 PM. For info: (541) 569-2318 or email: hbanks@grantpass.com

AUGUST 10, 2013 (SATURDAY)

Martinsburg, West Virginia

13th annual Shenandoah Valley Insulator Show a& Sale will be held Saturday, August 10th and Calvary United Methodist Church, 220 W. Burke Street, Martinsburg, West Virginia. Dealer setup is 7:00 to 9:00 AM, and show hours at 9:00 AM to 2:00 PM. Info: JEFF HOLLIS 304-671-5359 or email: redoak1952@gmail.com

AUGUST 17, 2013 (SATURDAY)

Urbana, Ohio

Urbana, Ohio Antique Bottle & Jar Show, Saturday, August 17 from 9:30 to 3:00 at 4-H Building, Champaign County Fairgrounds, 384 Park Ave., Urbana, Ohio 43078. \$1 admission benefits Junior 4-H. Antique bottles, fruit jars, flasks, inks, stoneware, milks, insulators, bitters, advertising & more. Info: JOHN BARTLEY (937) 964-8080 or jbartley@woh.rr.com No early admission.

AUGUST 23-24 (FRIDAY - SATURDAY)

Helena, Montana

12th Montana Big Sky Insulator Swap meet, hosted by Ron & Peggy Yuhas, Friday and Saturday August 23 & 24. Friday: Social gathering at Yuhas home, 895 Lodestar Road from 6:00 PM to Dark. Saturday's meet will run from 9:00 to 3:00 at the Yuhas Millwork Company, 2201 Hauser Blvd in Helena. BBQ at noon. Free drawing for Coolie Hat, Muncie and Pyrex 441 at 1:00. Info: RON YUHAS, NIA #1993, 406-443-6154 or 406-439-4573 or email: gramapig@bresnan.net or JUSTIN MARTIN NIA #8445, 406-533-8440.

SEPTEMBER 6 - 8, 2013 (FRIDAY - SUNDAY)

Merritt, B.C., Canada

Annual insulator swap at the Insulator Ranch, 3045 Spanish Creek Place, Merritt, B.C. Use exit 286 off Coquahalla Hwy 5, and head towards Merritt. Turn left onto Coldwater Road, proceed 4 blocks to Spanish Creek Place. Just follow the "Insulator Show" signs. Motor homes, trailers, RV's all welcome. Bev provides a delicious Chili and rolls lunch on Saturday, and a coffee, bacon and eggs breakfast on Sunday morning. There is no charge; our way of putting something back into a great hobby. Tables are provided. Info: BOB SCAFE, NIA #6233, 250-378-2787 or email: bobscafe@telus.net

SEPTEMBER 14, 2013 (SATURDAY)

Houston, Texas

The 22nd Annual Houston Insulator and Collectibles Show, sponsored by the Lone Star Insulator Club, will be held September 14th in the Pasadena Room of the Houston Marriott South at Hobby Airport, 9100 Gulf Freeway, Houston, Texas 77017. Show hours are 9:00 AM to 4:00 PM with free parking and free admission. Dealer tables are \$40. Guest rooms are \$82 per night for show attendees. Fly into Hobby and take a free shuttle to and from the hotel. Info: CHRIS 281-461-9652 or e-mail: crenaud@aol.com; KEITH, NIA #1494, 979-245-2558 or e-mail: keithbrooking@spcglobal.net; or JOHN 281-992-5717 or e-mail: j.hall@ix.netcom.com.

SEPTEMBER 28, 2013 (SATURDAY)

Albuquerque, New Mexico

Enchantment Insulator Club / New Mexico Historical Bottle Society 26th Annual Insulator, Bottle, Barbwire and collectibles? Show and Sale. Grace Church, 6901 San Antonio NE, Albuquerque. Show setup and dealer trading Friday afternoon & evening, September 27. Saturday September 28 show hours ?8:30 a.m. to 4:00 p.m. Info: MIKE GAY, NIA #1428, (505) 899-8755. E-mail: cdn102@centurylink.net ? or TOM KATONAK, NIA #3567, 1024 Camino de Lucia, Corrales, NM 87048, (505) 898-5592. ?E-mail: tkatonak@comcast.net

OCTOBER 6, 2013 (SUNDAY)

Chelsea, Michigan

Annual Huron Valley Bottle and Insulator Club's show will be held on Sunday October 6, 2013 at the Comfort Inn Conference Center in Chelsea, Michigan, Exit 159 (M-52) off I-94. 9 am until 2 pm. Info: MIKE BRUNER, NIA # 1483, 248-425-3223 or ROD KRUPKA, NIA #1308, 249-627-6351, or e-mail: rodkrupka@yahoo.com

NOVEMBER 1-3, 2013 (FRIDAY - SUNDAY)

Springfield, Ohio

43rd Mid-Ohio Insulator Show a& Sale will be held November 1 - 3 at the Clark County Fairgrounds (Exit 59 off I - 70), Springfield, Ohio. Friday hours 3:00 to 6:00 PM. Saturday: 8:00 to 4:00. Sunday: 9:00 to ???/ Info: LOIS BLAIR, NIA #248, (740) 852-3148 or CURT BOSTER, (614) 301-5125, email: cboster@woway.com

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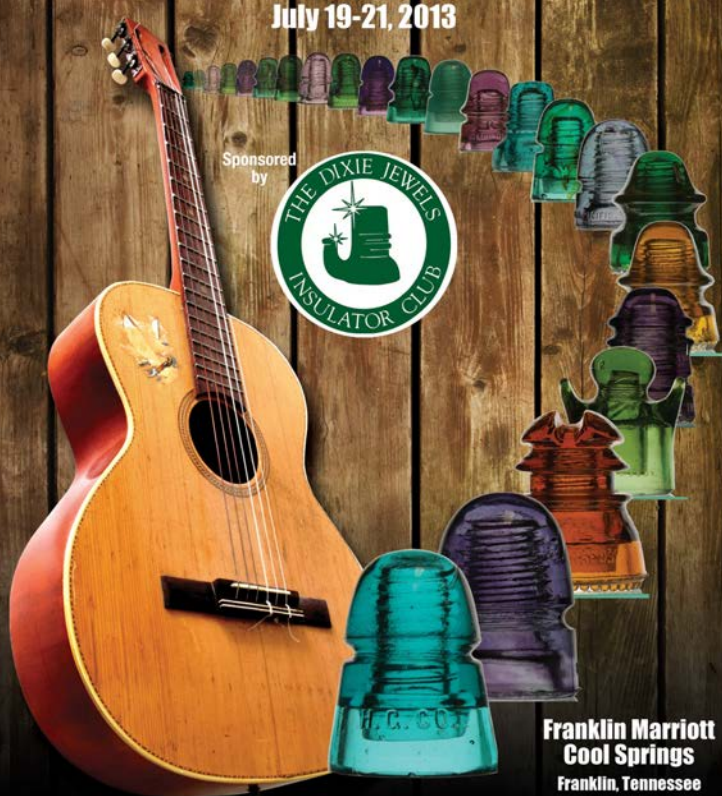
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NATIONAL INSULATOR ASSOCIATION

44th Annual Convention & Show

NASHVILLE, TENNESSEE

July 19-21, 2013



Sponsored
by



Franklin Marriott
Cool Springs
Franklin, Tennessee



44th Annual National Insulator Association



Convention, Show and Sale July 19-21, 2013
 Franklin Marriott Cool Springs
 700 Cool Springs Blvd., Franklin, TN 37067 (10 mi. south of Nashville)

*130+ Dealer Tables and 25 Display Tables
 Raffles and Walk-in Appraisals
 Incentives for Early Dealer Registration*

Friday, July 19th
 9:00 to 4:00, NIA members only (ask about becoming a member)

Saturday, July 20th
 9:00-4:00, General Admission

Sunday, July 21st
 9:00-2:00, General Admission

For more information and/or Show Packet, please contact:

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