

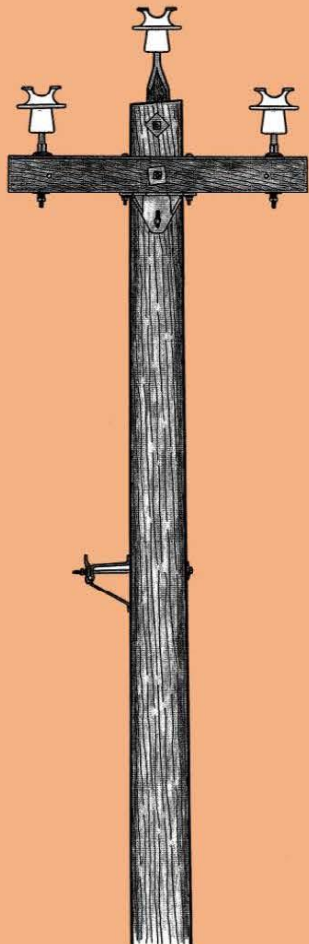


55TH NATIONAL CONVENTION & SHOW



JUNE 28-30,
2024

NORTHERN
INDIANA
EVENT
CENTER



R. S. Winkler - 17-41



National Insulator Association

55th Annual Convention & Show

June 28-30, 2024

Show Hosts:

Kim Borgman

1056 E US 136

Pittsburg, IN. 46167

317-698-9177

Kim.borgman@mdc-usa.com

Gene Hawkins

3847 N Prairie St

Warsaw, IN. 46582

574-377-0171

gene.hawkins@mchsi.com

Tina & Arlen Rienstra

1042 Sterling Ct

Crown Point, IN. 46307

219-671-8816

ariens@att.net

Darryl Wagner

14615 Skyview Ave

Smithville, MO. 64089

816-719-0801

insulators@dwagnerkc.com

Location: Northern Indiana Event Center

21565 Executive Pkwy

Elkhart, IN. 46514

Your Show Hosts for the 55th NIA National Convention and Show invite you to join us in Elkhart, Indiana for the 55th Annual National Show. The show will be held in a large well lighted hall at the NIEC. We are initially expecting 120 8' dealer tables but have the room to expand as needed. We are looking for at least 15 displays, but also have the capacity to increase that number.

We have two hotels with room blocks at a rate of only \$80 per night. Double queen and king rooms. Country Inn & Suites by Radison and LaQuinta Inn & Suites by Windham. Both room blocks are good until May 28th, 2024. See the Hotel page for more information.

We will be looking for donations to assist with fundraising for this show. There should be multiple raffles during the show for this purpose. Donations will be very much welcomed and appreciated.

One local attraction we would recommend would be the Shipshewana Indiana Flea Market & Auction. Shipshewana is located about 20 miles to the East of Elkhart. The Flea Market is open on Tuesday & Wednesdays from 8:00 am to 4:00 pm. The Auction is only on Wednesday from 9:00 am to 5:00 pm. This is an Amish community, so there are multiple other types of shops and places to eat.

There will be a pre-convention tour offered Thursday June 27th, that will take attendees to the Chocolate Company Factory & gift shop, South Bend History Museum, the Studebaker Museum & Oliver Mansion. Then you will be taken to the food court at Notre Dame, where you can buy lunch (not included), followed by a tour of Notre Dame. Transportation is included. Departure at 8:15 am from the Northern Indiana Event Center, with return around 4:15 pm.

We will also be having a Family/Social Night after the membership meeting Friday night. There will be a cash bar during the meeting through at least 8:30 pm. Immediately following the meeting, we will transition into this event.

The grounds of the Event Center is also home to the Manufactured Home & Recreational Vehicle museum. This can be toured at your leisure and is located next to the Event Center.

For more information, ongoing announcements and planning, visit: www.nia.org/shows/2024_national

Or contact any one of the show hosts listed above.



2024 NIA Convention & Show Itinerary



Tuesday, June 25th

8:00 am – 4:00 pm Shippshewana Flea Market, unguided Shippshewana, IN

Wednesday, June 26th

8:00 am – 4:00 pm Shippshewana Flea Market, unguided Shippshewana, IN
9:00 am – 5:00 pm Shippshewana Auction, unguided Shippshewana, IN

Thursday, June 27th

7:30 am – 8:30 am NIA Board of Directors Breakfast Champion Hall, NIEC
8:15 am – 4:15 pm Guided tour Chocolate Factory, Studebaker & Notre Dame Tour
8:30 am – 4:30 pm NIA Board meeting Champion Hall, NIEC
5:00 pm – 9:00 pm Dealer unloading only Exhibitor set-up Orthwein Pavilion 1
5:00 pm – 9:00 pm Hospitality room Orthwein Pavilion 2

Friday, June 28th

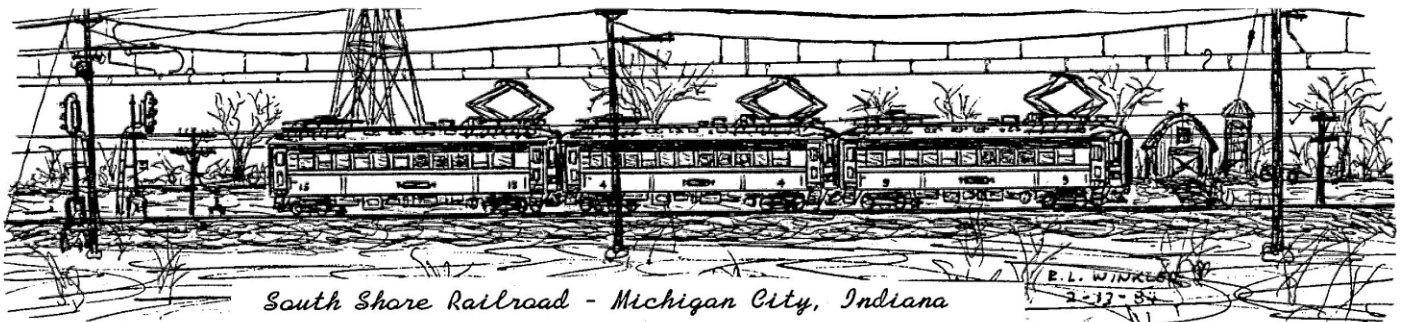
7:00 am – 9:00 am Dealer/Displayer unloading & set-up Orthwein Pavilion 1
9:00 am – 4:00 pm Show Opens – **NIA Members only** Orthwein Pavilion 1
4:15 pm – 5:30 pm NIA General Membership meeting Orthwein Pavilion 2
5:30 pm – 9:00 pm Family Night Orthwein Pavilion 2

Saturday, June 29th

8:00 am – 9:00 am Dealer Set-up Orthwein Pavilion 1
9:00 am – 4:00 pm Show Opens – General Admission Orthwein Pavilion 1
5:30 pm – 6:30 pm Reception – Cash Bar Orthwein Pavilion 2
6:30 pm – 9:30 pm Awards Banquet Orthwein Pavilion 2

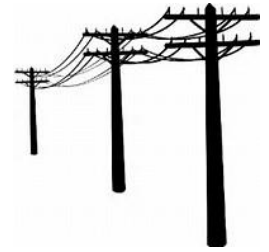
Sunday, June 30th

8:00 am – 8:30 am Sunday Devotion Orthwein Pavilion 2
8:00 am – 9:00 am Dealers only Orthwein Pavilion 1
9:00 am – 2:00 pm Show Opens – General Admission Orthwein Pavilion 1
2:00 pm – 5:00 pm Dealer & Displayer teardown Orthwein Pavilion 1



South Shore Railroad - Michigan City, Indiana

55th Annual NIA National Convention and Show June 28 – 30, 2024, NIEC, Elkhart, IN



Dealer & General Show Information

Location: Northern Indiana Event Center
21565 Executive Pkwy.
Elkhart, IN 46514

Sales Tables:

Dealer table 30" x 96" (8' table).....\$ 65.00
Additional dealer table 30" x 96" (8' table).....\$ 60.00
Electricity available for \$15 per 5 Amp plug in.....\$ 15.00

To have a dealer's table or a display table for Friday setup, you must be an NIA member. The link for NIA application is:
http://www.nia.org/handbook/documents/membership_form.pdf .

Friday, NIA day, helpers must also be NIA members, be pre-registered. Helpers limited to 2 unless pre-approved by host.

Display Tables: Free 8' table or space. If you would like more than one table or space, contact a show host. Electricity is free for displays.

Pre-Convention Activities: Tour for the Chocolate Factory, South Bend History Museum, Studebaker Museum & Oliver Mansion, then Notre Dame will start at the NIEC at 8:15 am on Thursday
\$45 per person

Family Night: Social time after the NIA Membership meeting. Dinner at 6:30 pm. Cash bar with beer wine, cocktails and soft drinks available until 8:30 pm. \$27 per person

Awards Banquet: \$45 per adult for dinner, pick up tickets at Convention

Refund cutoff date: May 28th, 2024

Admission Fee: 3-day General Admission is \$3.00
Free admission for dealers, exhibitors, their spouses or one helper & children under 12 years old.

Parking Fee: *** **FREE** ***

For more detailed information, go to www.nia.org/shows/2024_national

Or contact one of the show hosts below

Show Hosts:

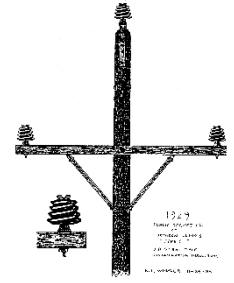
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Pittsburg, IN. 46167
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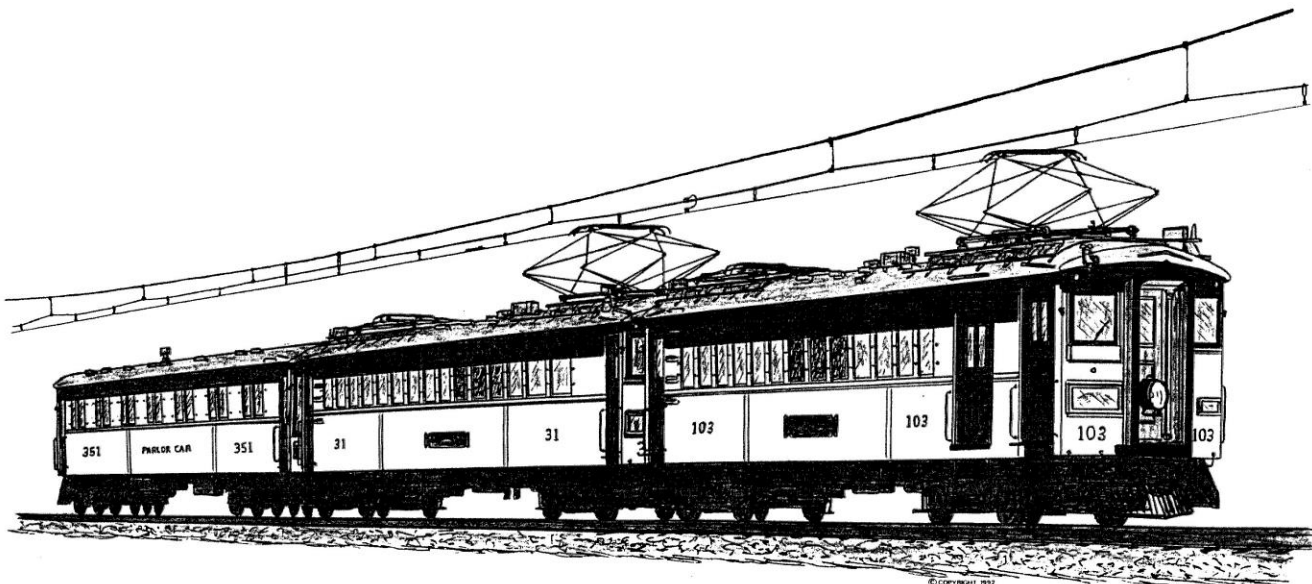
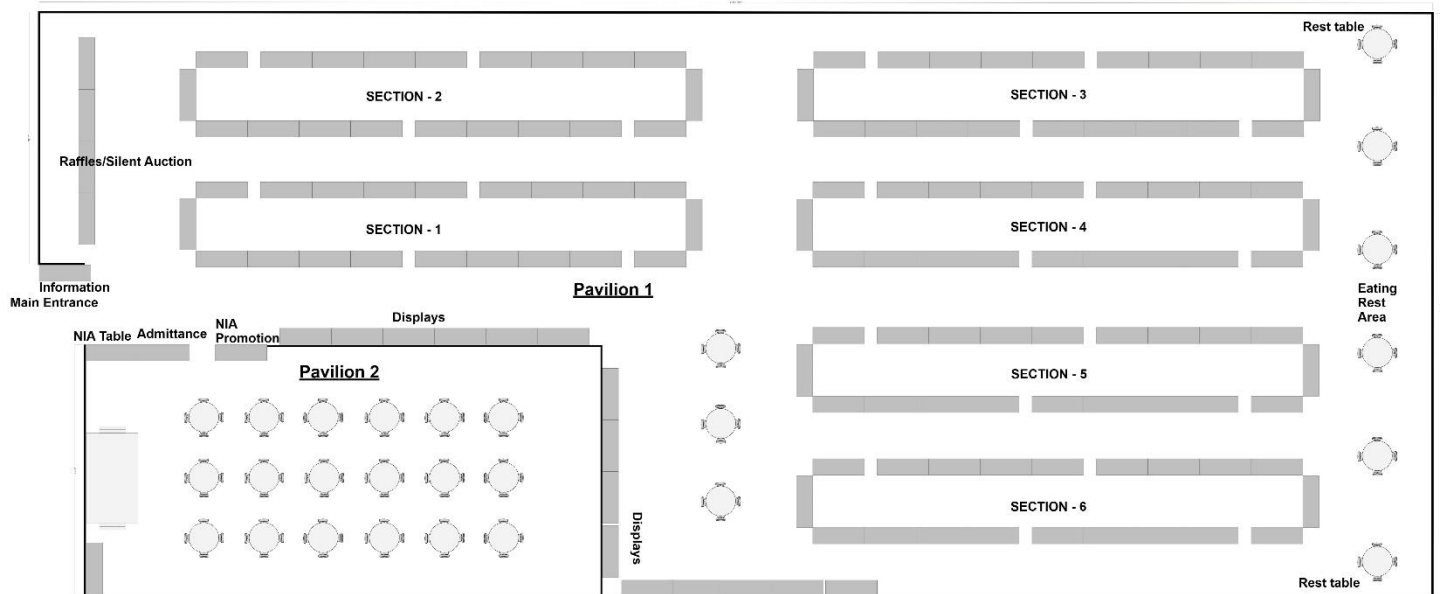
55th Annual NIA National Convention and Show June 28 – 30, 2024, NIEC, Elkhart, IN



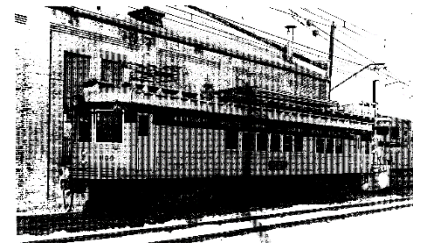
Floor Plan for 55th NIA Show

Below is the anticipated layout of the show hall. The sections will be filled starting with Section 1, progressing through section 6. When a section is at 95% occupancy, an additional section will be made available. Display tables will also be filled from the front of the hall first. Sections 3 through 4 may be expanded if there is enough demand. We can also increase the number of displays.

Pavilion 1 is the portion of the hall where the sales tables will be. Pavilion 2 will be a sectioned off portion of the hall where we will have the Membership meeting, banquet and Sunday devotional.



**55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN**



Hotel Reservations

We have two hotels with room blocks at a rate of only \$80 per night.

Country Inn & Suites by Radison
3250 Northview Blvd.
Elkhart, IN 46514
(574) 206-8488

5 rooms Wednesday & Sunday
45 rooms Thursday, Friday & Saturday

LaQuinta Inn & Suites by Windham
330 Northpointe Blvd.
Elkhart, IN 46514
(574) 262-0014

5 rooms Wednesday & Sunday
50 rooms Thursday, Friday & Saturday

Reservation link:

<https://www.wyndhamhotels.com/laquinta/elkhart-indiana/la-quinta-elkhart/rooms-rates?&checkInDate=06/25/2024&checkOutDate=06/30/2024&groupCode=NIAG>

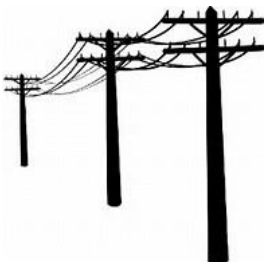
Both hotels have king and 2 queen rooms in the room block. Mention the “National Insulator Association” when calling and making your reservation.

Both room blocks are good until May 28th, 2024.

These hotels are several miles to the West of the Northern Indiana Event Center, but easily accessible.

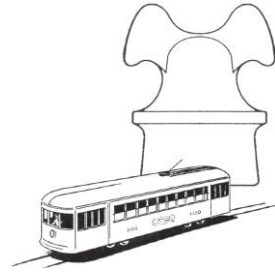
We will have a hospitality room at the hall on Thursday evening until 9:00 for those that want to socialize.

We look forward to showing you a great time in Elkhart!



55th Annual NIA National Convention and Show

June 28 - 30, 2024, NIEC, Elkhart, Indiana



Sales Table Reservation & Agreement

I and my representatives (i.e. participating family members, helpers, other dealers, etc.) agree to abide by the NIA General Show floor rules, code of ethics, and any special rules, as specified in the information included in the show packet. I understand that neither the National Insulator Association(NIA), its officers and committee members, the show hosts, nor the Northern Indiana Event Center(NIEC) and their respective owners, managers, subsidiaries, affiliates, employees and agents will be responsible for the theft, loss or damage to person or property, from any cause, whatsoever, during our participation in this event. I hereby agree to indemnify, hold harmless and defend the NIEC and their respective owners, managers, subsidiaries, affiliates, employees and agents, the NIA, it's directors, chairpersons, agents and members and the show hosts against any claims or expenses arising out of the use of the exhibition premises, including, but not limited to, liability resulting or connected with the transportation, placing, removal or display of items for exhibit, offer for sale, or the actual sale of any item(s) by myself or by any of my representatives as described above.

I also understand that failure to comply with the terms of this Agreement may result in my expulsion from the show premises and/or limitations place on my future participation in NIA sanctioned shows and activities.

Sales Tables:

Dealer table 30" x 96" (8' table)		\$ 65.00	\$ _____
Extra dealer table 30" x 96" (8' table)	# _____ X	60.00	_____
Chairs , you choose quantity, 3 chair max per table	_____		
Electricity per 5 Amp plug-in		15.00	_____
		Total Amount Due	\$ _____

Please print Name: _____

Additional Representative(s): _____

: _____

Table Helper(s)(Limit 2) : _____

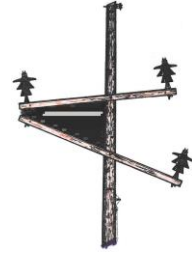
: _____

I have read the above and completed the form and by my signature I hereby accept the above requirements, liability agreement of this Agreement's terms and conditions set by the hosts and the NIA Show Rules and Code of Ethics. I understand the refund cut-off date is May 28th, 2024 and that cancellations past this time will be considered on an individual basis. I also understand I must be an NIA member in good standing at the time of this National Show.

Signed: _____ Date: _____

Please return this contract with the NIA reservation tally sheet

55th Annual NIA National Convention and Show June 28 – 30, 2024, NIEC, Elkhart, IN



Display Table Reservation & Agreement

I and my representatives (i.e. participating family members, helpers, other dealers, etc.) agree to abide by the National Insulator Association(NIA) General Show floor rules, code of ethics, and any special rules, as specified in the information included in the show packet. I understand that neither the NIA, its officers and committee members, the show hosts, nor the Northern Indiana Event Center(NIEC) and their respective owners, managers, subsidiaries, affiliates, employees and agents will be responsible for the theft, loss or damage to person or property, from any cause, whatsoever, during our participation in this event. I hereby agree to indemnify, hold harmless and defend the NIEC and their respective owners, managers, subsidiaries, affiliates, employees and agents, the NIA, it's directors, chairpersons, agents and members and the show hosts against any claims or expenses arising out of the use of the exhibition premises, including, but not limited to, liability resulting or connected with the transportation, placing, removal or display of items for exhibit, offer for sale, or the actual sale of any item(s) by myself or by any of my representatives as described above.

I also understand that failure to comply with the terms of this Agreement may result in my expulsion from the show premises and/or limitations place on my future participation in NIA sanctioned shows and activities.

Display Choices (please circle): **Table** or **Space** Age Group: **Adult** or **Junior (<18 years)**

Number of tables needed: _____ Special Request: _____ Electricity: **Y** **N**

Select a category for your NIA display, circle choice.

Competitive Categories (10):

Threadless

Threaded Glass

Threaded Porcelain

Specialty (one company, one style, patents, errors, etc.) **Color** (glass, porcelain or any combination)

Foreign (glass, porcelain or any combination) **Lightning Rod Equipment** (insulators, balls, vanes, etc.)

General (exhibit of mixed insulators, which doesn't fit any other category)

Pole Line Hardware & Equipment (must include some use of insulators and show connection between insulators and the other items exhibited)

Go-Withs (must include some use of insulators and show connection between insulators and the other items exhibited)

OR

Non-Competitive (open to insulators and/or related display items)

Note: All tables will have white table cloths and skirting.

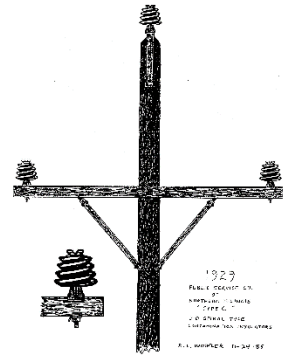
Print Name: _____

I have read the above and completed the form and by my signature I hereby accept the above requirements, liability agreement of this Agreement's terms and conditions set by the hosts and the NIA Show Rules and Code of Ethics. I understand the refund cut-off date is May 28th, 2024 and that cancellations past this time will be considered on an individual basis. I also understand I must be an NIA member in good standing at the time of this National Show.

Signed: _____ Date: _____

Please return this contract with the NIA reservation tally sheet

**55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN**



Thursday Tour: Chocolate Factory Tour & Gift Shop, South Bend History Museum, Studebaker Museum & Oliver Mansion, Lunch and tour of Notre Dame

Thursday June 27, 2024

For a pre-convention event, we are pleased to offer the following tour. First, you will board transportation at the Northern Indiana Event Center(NIEC) and be transported to the Chocolate Company Factory for a tour, then off to the South Bend History Museum, along with the Studebaker Museum & Oliver Mansion. Then to the food court on the Notre Dame campus where you will be able to purchase the lunch of your choice. This will be followed by a tour of Notre Dame. You will then be returned to the NIEC.

Cost is \$45.00 per person(Does not include lunch) # of tickets _____ X \$45.00 = \$ _____

Total # of tickets _____ Total due: \$ _____

You will be notified closer to the National on how we will be arranging delivery of tickets & admission to the transportation.

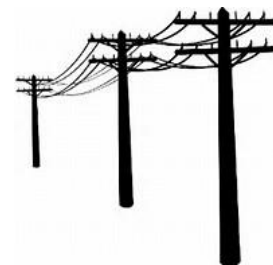
Tour Itinerary:

8:15 AM	Board transportation at the NIEC
9:00 AM - 10:10 AM	Chocolate Co. Factory Tour & gift shop
10:30 AM - 12:30 PM	South Bend History Museum, Studebaker Museum & Oliver Mansion
1:00 PM - 2:00 PM	Lunch at Notre Dame Food Court
2:15 PM - 3:30 PM	Tour of Notre Dame
4:15 PM	Return to NIEC

Print Name: _____

Please return this form with the reservation tally sheet

**55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN**



Friday Family Night: Time to socialize after the Membership Meeting

Friday June 28, 2024

Since we never have enough time at a show to really talk to friends and fellow collectors, let's have a Family night! There will be a cash bar open for the membership meeting which will begin at 4:15 pm. Immediately following the close of the membership meeting, we will convert over to relaxation and conversation. Using the same space as the meeting along with outside space (depending upon the weather), there will be plenty of room to mingle and relax. We will have snacks available until 6:30 at which time the regionally renown Nelson's Chicken will have a buffet of fried chicken & shaved roast beef, along with pit-potatoes, buttered green beans, vegetarian pasta salad, garden salad, & rolls. Lemonade & iced tea will come with the meal. Other drinks will be available at the cash bar. A vegetarian meal of portobello mushroom caps w/balsamic glaze will also be available. You are welcome to stay after the membership meeting, even if you haven't purchased a ticket. Those who purchase a ticket will be given a wrist band that will give them access to the buffet line. Cash bar is open to all.

Cost is \$27.00 per adult # of tickets _____ X \$27.00 = \$ _____

\$15.00 children 3 to 17 # of tickets _____ X \$15.00 = \$ _____

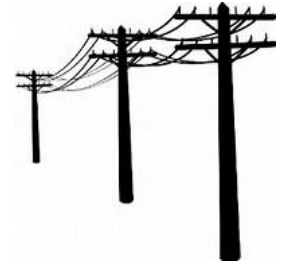
Total # of tickets _____ Total due: \$ _____

Wristbands for the buffet will be in your dealer or attendee packet.

Print Name: _____

Please return this form with the reservation tally sheet

55th Annual NIA National Convention and Show June 28 – 30, 2024, NIEC, Elkhart, IN



Awards Banquet Information

Awards Banquet Saturday June 29, 2024

The awards banquet will be held in the Orthwein Pavilion, section 2.

Reception will be 5:30 pm - 6:30 pm, a cash bar will be available.

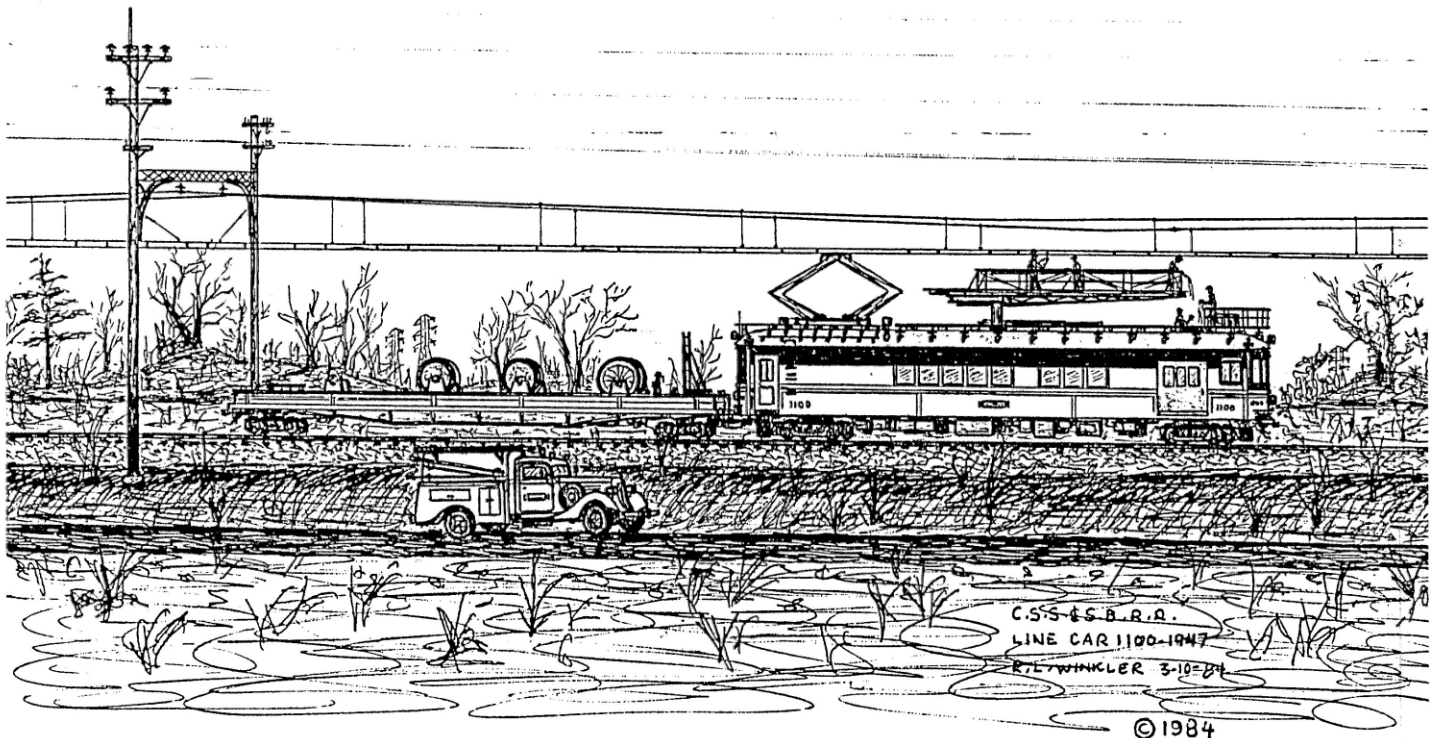
The banquet will begin at 6:30 pm. We will have a buffet style dinner featuring brisket and chicken breast, along with green beans, mashed potatoes, dinner salad and rolls.

Banquet Request:	Adult ticket.....# _____	\$ 45.00 ea.	\$ _____
	Child ticket (11 & under).....# _____	18.00 ea.	_____
	Vegetarian Plate.....# _____	45.00 ea.	_____
		Banquet Total.....\$	_____

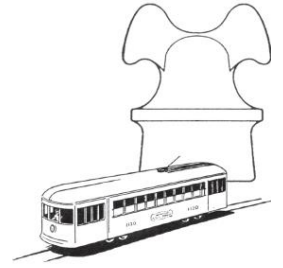
Special request: _____

Name: _____ Pick up tickets at registration.

Please return this form with the NIA reservation tally sheet



**55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN**



Advertising Contract for Directory

Promote your club, promote your show & promote yourself! Let other collectors know who you are and what you are looking for, selling or representing.

I hereby authorize the insertion of the following advertisement in the Directory for the 2024 NIA National Show and agree to pay the total for the advertisement I have chosen.

Name _____

Signature _____

Advertising Options:

1/8 Page Ad (Business Card)....	# _____	\$ 10.00 ea.	\$ _____
¼ Page Ad.....	# _____	20.00 ea.	_____
½ Page Ad.....	# _____	35.00 ea.	_____
Full Page Ad.....	# _____	60.00 ea.	_____
Total for advertising			\$ _____

Please return this contract with the NIA reservation tally sheet

Advertisement Copy Due by May 10th, 2024

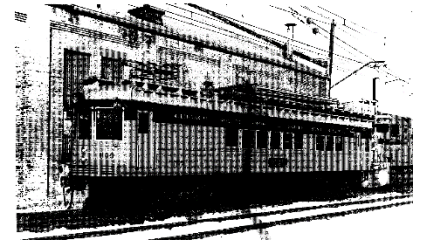
Email advertisement to insulators@dwagnerkc.com or mail to be scanned.

Make check payable to: NIA

Mail to: Darryl Wagner
14615 Skyview Ave
Smithville, MO 64089

Thank you for your support of the 2024 National!

**55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN**



NIA Reservation Tally Sheet

Sales Table Reservation \$ _____
Display Table Request.....please check if displaying_____ No Cost _____
Thursday Tour..... \$ _____
Friday Family Night..... \$ _____
Awards Banquet Total..... \$ _____
Advertising for Show Directory..... \$ _____

Total Due \$ _____

Be sure to sign and include Sales Agreement, Display Agreement, Thursday Tour, Friday Family Night and Banquet Reservations and Advertising Contract.

Please Print

Name: _____ NIA#: _____

Address: _____

City, St, Zip: _____

Phone: _____ Email: _____

Additional Representative(s): _____ NIA#: _____

Table Helpers: _____ NIA#: _____

Emergency contact Name: _____ Phone #: _____

For the above items, make

check payable to: NIA

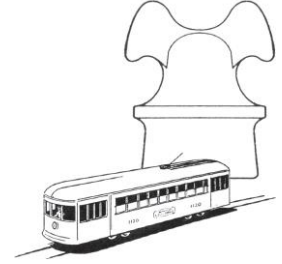
Mail forms & check to:

Darryl Wagner
14615 Skyview Ave
Smithville, MO 64089

Once again, Thank You for your support of the 2024 NIA National

These events are for your and our hobby's benefit, but can only be successful with your participation and support. Encourage our fellow collectors to join us in Elkhart. Thanks!

55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN



Raffle Donations

To help defray the costs of the National Convention, we will be having raffles at various times throughout the show of donated items. Please consider donating an insulator or insulators, go-with items, etc. to help support this annual event.

Please fill out this form and either give to or mail to any of the following show hosts, or contact one for delivery arrangements of donation(s):

Kim Borgman

1056 E US 136
Pittsburg, IN. 46167
317-698-9177

Kim.borgman@mdc-usa.com

Gene Hawkins

3847 N Prairie St
Warsaw, IN. 46582
574-377-0171

gene.hawkins@mchsi.com

Tina & Arlen Rienstra

1042 Sterling Ct
Crown Point, IN. 46307
219-671-8816

ariens@att.net

Darryl Wagner

14615 Skyview Ave
Smithville, MO. 64089
816-719-0801

insulators@dwagnerkc.com

Item(s) to be donated: _____

Name: _____

Address: _____

City, State, Zip: _____

Your support is greatly appreciated!

**55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN**



Awards Information

If your insulator club would like to make an award presentation at the Convention, please complete the section below and mail the form to:

Darryl Wagner
14615 Skyview Ave
Smithville, MO 64089
816-719-0801; email: insulators@dwagnerkc.com

Presenter's Name: _____

Club/Organization Name: _____

Address: _____

City, State & Zip: _____

Phone #: _____ Email Address: _____

Award presentation time needed: _____ minutes

Award Category: _____

Type of Award: Ribbon Plaque Trophy Certificate Other: _____

**55th Annual NIA National Convention and Show
June 28 – 30, 2024, NIEC, Elkhart, IN**

**Elkhart and Surrounding Area Has a Lot to Offer for a Family
Vacation!**

Besides the tours that we are doing, some other things that might interest you are:

Shipshewana Flea Market & Auction

Lake Michigan

RV/MH Hall of Fame

Midwest Museum of American Art

National New York Central Railroad Museum

Hall of Heroes Museum

Wellfield Botanic Gardens

Quilt Garden

Camping, RV & additional local information

RV's and Campers

Camping information will be provided when we have more hotel information.

Airport options

South Bend Regional airport is 25 miles away and Chicago is about 2 hours away. Easy access on I 80/90 toll road, US 31 and other various state highways.



GENERAL RULES OF CONDUCT AT NIA SPONSORED SHOWS

The NIA Board of Directors has adopted the following rules to ensure that NIA sponsored insulator shows are enjoyable for collectors, dealers and the general public. They are to be prominently publicized to all show participants (dealers and exhibitors), and attendees.

1. All participants shall abide by the NIA Code of Ethics. In particular:
 - (a) Participants shall not knowingly misrepresent the condition, rarity or value of insulators or related items they offer for sale or trade.
 - (b) Imitation and Altered insulators or related items may only be brought onto the show premises if they are PERMANENTLY MARKED or embossed so as to indicate their lack of authenticity. While the NIA Code of Ethics requires Imitation and Altered Insulators to be plainly marked "reproduction" and "fake" respectively, it does not require Questionable Insulators (those which may not be Original Insulators), to be permanently marked. The goal of this rule is to cause a prospective purchaser to easily recognize that an item is a reproduction or fake, or to cause them to question its authenticity. Insulators of questionable authenticity should be represented with candor. If not, a show organizer can require a participant to remove the item from a display or sales table. The decision of the show host shall be final. NIA Board Members attending an NIA sponsored show will provide active assistance, if requested by a show organizer, in resolving violations of the NIA Rules.
 - (c) All restored and/or repaired items on sales tables must be clearly labeled as such.
2. All show participants and the attending public shall abide by any site specific show rules set by the show organizer/host including applicable State laws, local ordinances or restrictions imposed by the owner of the facility, etc.
3. Positively no public attendance during show setup hours.
4. "Aisle dealing" by the attending public is discouraged.
5. It will not be permissible for dealers to "work the aisles" in any fashion which preempts the opportunities of fellow dealers.
6. Dealer side shows (spotlights, excessive "cow bell ringing," etc.) shall not be carried to the point of being abusive to fellow dealers and the general public.
7. Dealers will not sublet portions of their reserved tables without first consulting with the show host and obtaining permission.
8. Participants shall keep aisles in front of tables free of boxes and clutter.
9. Participants are encouraged to cover their unattended tables.
10. Dealers should keep their sales tables intact until the end of the published show hours. There will be exceptions made for those driving long distances or needing to make other travel connections, but advance arrangements should be made with the show organizer(s) when reserving the table. The show organizer(s) reserves the right to locate such tables on the outer aisles or near exits to avoid disruption of the rest of the show with any early departures. The show organizer(s) may announce blanket authority for early takedown at such time as public attendance appears to have essentially ceased.
11. Participants will be responsible for any damage they do to the facilities with their setup practices (i.e. no signs or other items taped or tacked to walls or furnishings).
12. The show organizer(s) will make every effort to provide good security, but will not be responsible for any loss of participant property due to theft or breakage. Each dealer and exhibitor is asked to help in security by watching after his own items and keeping an eye on adjacent tables in situations of obvious risk.
13. At the NIA National Show only, exhibitors, contracted sales table dealers, and all table helpers and assistants must be NIA members.
14. The reservation of a table at an NIA sponsored show constitutes the acceptance of these rules and agreement to comply with them.

DEFINITIONS and TERMINOLOGY

INSULATOR RELATED DEFINITIONS

The term "insulator" or "insulators" appearing throughout this handbook refers specifically to any device used to prevent the passage, leakage, or undesired flow of electricity. It does not refer to devices used to prevent the transfer of thermal or mechanical energy.

An "Original Insulator" is defined as any device manufactured at any time by any industrial, commercial, or private interest with the specific intended purpose of being commercially or privately utilized to prevent the passage, leakage, or undesired flow of electricity.

A "Special Purpose Original Insulator" is defined as any device manufactured at any time by any industrial, commercial, or private interest, with existing regular production equipment, specifically made to be collectible as a souvenir or memento, or to enhance the marketing or sales of original insulators.

A "Salesman Sample" is a specific type of special purpose original insulator uniquely defined as a model of an insulator known to have been manufactured by an insulator company for salesmen to use as a promotional gift or product example.

An "Imitation Insulator" is defined as any device resembling an original insulator, or special purpose original insulator that is not actually an original insulator or special purpose original insulator but could be represented as such. This definition may appear in other terms including but not limited to: reproduction insulator, insulator copies, insulator replicas, or counterfeit insulators.

RULE: All imitation insulators must be permanently marked "REPRODUCTION" with the exceptions noted below in Commemorative and Miniature Insulator definitions.

A "Commemorative" or "Private Issue Commemorative" is a specific type of Imitation Insulator that is uniquely defined as any device manufactured to resemble an insulator with specific embossing declaring the commemorated person, place, device, event, organization, or insulator design.

A "Miniature Insulator" is an Imitation Insulator and is uniquely defined as any device resembling an insulator known to have been manufactured by a private individual or organization for the purpose of resale or gifting as a promotion or commemorative.

RULE: All Miniature Insulators must be permanently marked "REPRODUCTION" and the calendar year of production. If the physical size of the item renders such markings impractical the calendar year marking will suffice.

A "Questionable Insulator" is defined as any device purporting to be an original insulator or original special purpose insulator whose provenance is uncertain or cannot be validated or verified. The NIA does not require questionable insulators to be permanently marked. Nor does the NIA require any disclosure by the owner at the time of sale or trade.

An "Altered Insulator" is any original insulator, commemorative or salesman sample that has been intentionally modified. Often, this is to make it appear to be worth more than it would otherwise have been worth for the specific purpose of deceiving the buyer and/or profiting the owner.

RULE: All Altered Insulators must be permanently marked "FAKE."

A "Restored insulator" is any original insulator, commemorative or salesman sample that has been intentionally modified to make it more resemble its original factory appearance. Restored items present a unique dilemma. In the wrong hands restored items can be misrepresented the way that altered items can. Restored insulators are not required to be permanently marked, as is the case with imitation altered insulators. It is important to note that for an insulator to be deemed "restored", the repair must not enhance the insulator beyond what would have been its original factory intended appearance (i.e. removal of drip points or threads, change in color, etc.). To do so would make it an altered insulator. Restored insulators are not required to be permanently marked "RESTORED".

RULE: The NIA requires any repair to an insulator be disclosed to a potential buyer.

TERMINOLOGY

"Objectionable to the Best Interests of the Hobby" includes, but is not limited to, any action or item which is likely to cause financial damage and/or loss, ill will, or injury to collectors or organizations involved in the collecting of insulators and related items. For example, a false or misleading representation of fact likely to cause confusion and/or the possibility of the use of an insulator to commit fraud (either by the issuing party or through a subsequent party).

"NIA Approved" is a term reserved for use by the Board of Directors. Any member may apply for permission to use the term "NIA Approved" in conjunction with the production and distribution of any hobby related material.

RULE: Any use of the NIA name, graphics, logo, or proprietary material in any form by any entity for personal or commercial purposes (including endorsements), must be approved in writing by the NIA Board of Directors in advance of its use. Approval for commercial use of all NIA proprietary, physical and intellectual property shall include an appropriate written agreement for compensation to the NIA for such use.

"Manufactured in Accordance with NIA Guidelines" is a term reserved by the Board of Directors for the production and distribution of hobby related material specifically including Imitation Insulators. Use of this term means that those engaged in the production and distribution of the Imitation insulator or hobby related material have agreed to abide by all NIA guidelines.

RULE: NIA members who intend to engage in the production and or distribution of any hobby related material, especially Imitation Insulators, shall agree to apply in writing for NIA endorsement prior to commencing any phase of production and wait for the NIA's written response before commencing production.

"Permanently Marked" An item is considered "Permanently Marked" when it bears an identifying alpha-numeric graphic that cannot be removed without obviously disfiguring or conspicuously damaging the item. Ideally such a mark will result from lost material (such as engraving or etching) rather than added material (such as embossing.) However, due to the diverse styles of insulators, the NIA reserves the right to determine what constitutes permanent marking on a case-by-case basis for imitation and altered insulators.

"Hobby Related Material" as used in the Code of Ethics is a term designed to give the NIA Board of Directors the most broad oversight when investigating and dealing with any issue suspected or found by the Board of Directors to be contrary to the best interests of the hobby.

"Related Items" as used in the Show Standards Section include virtually all items associated with power or communications equipment, plus items such as lightning rod equipment, pole nails, magazines, books, etc.

NIA CODE OF ETHICS

The following mandates govern NIA members' conduct. Any member found by the Board of Directors to be in violation of any of these mandates risks loss of privileges, suspension, and / or expulsion (Reference Bylaws, Article 4, Section 4.6, Removal of a Member) from the NIA. Refer to the "Definitions and Terminology Chapter" of this Handbook.

Obviously, these ethics must take into account the fact that an enormous body of previously produced material exists and must be grandfathered. Specifically, the NIA commemorative, as traditionally designed, has been recognized by the NIA Board and the hobby at large to be an authorized Imitation Insulator.

ETHICS MANDATES NIA Members:

1. Shall, to the best of their ability, conduct themselves honorably, honestly and in a manner which reflects respect for the NIA, its members and affiliated clubs, and contributes to the best interests of the insulator collecting hobby as a whole.
2. Shall conduct themselves in a lawful manner, and in a manner that does not present a disruptive influence at any NIA sponsored or endorsed gathering.
3. Shall refrain from conducting themselves in any manner that reflects poorly on the NIA or suggests that the NIA condones harmful or unlawful practices in pursuit of the hobby. Such conduct may lead to loss of privileges, suspension, and / or expulsion from the NIA.
4. Shall conduct their insulator collecting hobby transactions fairly and expeditiously. Members on either side of a transaction found to have conducted themselves in a disingenuous manner risk loss of privileges, suspension, and / or expulsion from the NIA.

5. Shall make every reasonable effort to comply with grading standards established by the NIA for the accurate description of the type and condition of insulators. (Refer to the chapter titled "Grading Standards")
6. Shall make every reasonable effort to accurately represent the rarity and value of any hobby related item(s) that they intend to introduce into the hobby for distribution, including buying, selling, auctioning, or trading.
7. Shall treat all NIA graphics and credentials as proprietary and refrain from displaying such material in any manner contrary to the best interests of the NIA. Members who observe what they believe to be abusive or inappropriate use of such material must bring such use to the attention of any member of the current NIA Board of Directors.
8. Who produce or contract for the production of any hobby related material whatsoever found by the Board of Directors to be contrary to the best interests of the hobby risk loss of privileges, suspension, and / or expulsion from the NIA.
9. Who intend to produce or contract for the production of and distribute any hobby related material, for educational purposes or otherwise, must abide by the requirements set forth in the "Guidelines for the Production and Sale of Imitation Insulators." The spirit of this rule is to ensure that all commemorative and imitation material that is produced by our members will contribute to the best interests of the hobby.
10. Who are found by the Board of Directors to have produced, contracted for production, advertised, exhibited, or introduced into the hobby for distribution, including buying, selling, auctioning, or trading, any authentic reproduction, commemorative, imitation insulator or related item, for educational purposes or otherwise, not plainly and permanently marked "reproduction" with the calendar year in which the item was manufactured risk loss of privileges, suspension, and / or expulsion from the NIA. If the physical size of the item renders such markings impractical, as in the case of miniature imitation insulators, the Board of Directors will address these issues on a case-by-case basis. If an item is classified as "altered" it must be plainly and permanently marked "FAKE." (Refer to the chapter titled "Definitions and Terminology")
11. Who observe or become aware of what they believe to be misconduct by any person, persons, or organization are cautioned against gossiping and are advised to share such information only with any member of the current NIA Board of Directors or the Ethics Advisor.

NIA EXHIBIT AND JUDGING RULES

One of the primary reasons for exhibiting is to promote the insulator "story" to the general public, by stressing education, history and information. One of the NIA's primary goals is to increase interest in insulator collecting thus attracting new collectors, which can be accomplished through quality displays. The NIA Board of Directors as a general guide for show hosts has adopted the following Exhibit and Judging Rules. They are meant to encourage more collectors to display, improve the quality of exhibits, and to provide some measure of uniformity and fairness in judging. These rules are in full effect for the NIA National and Regional shows. For NIA sanctioned local shows, adjustments may be made at the host's discretion to fit certain circumstances.

Exhibitors are encouraged to familiarize themselves with the exhibit scoring sheet (see Addendum). The judging of exhibits will be accomplished using the NIA's standard 100- point system. The average of all judges for any given category will be the final score. Points are scored for all of the following aspects included in an exhibit or display: Showmanship (Eye-catching, Public appeal, Good use of go-withs, Display props, Lighting, Condition, Category adherence); Education (History, Information, Explanation, Good use of titles, Labels, Handouts, Exhibitor biography); Rarity; Variety; and Originality (Independent and creative thought, Freshness of idea, New or unusual arrangement.)

1. Exhibit Categories

- a.) Displays or exhibits may be either a non-competitive entry or a competitive entry.
- b.) The Non-Competitive Entry category is open to exhibits of insulators and/or related items displayed by individuals, clubs, groups, museums, or displays shared by multiple owners who choose to not have their exhibit/display judged.
- c.) A Competitive Entry (Junior and Adult) exhibit will comprise one of the following 10 categories:
 - 1) Threadless (Dr. Fredrick L. Griffin Memorial Award)
 - 2) Threaded Glass
 - 3) Threaded Porcelain (Marilyn Albers Memorial Award)
 - 4) Specialty (i.e. one company, one style, patents, errors, etc.)
 - 5) General (exhibits of mixed insulators, the total theme of which does not accurately fit any other single category listing.)
 - 6) Color (glass, porcelain or any combination)
 - 7) Foreign (glass, porcelain or any combination)
 - 8) Lightning Rod Equipment (insulators, balls, vanes, etc.)
 - 9) Pole Line Hardware and Equipment (insulator mounting pins, brackets, pole and cross-arm construction materials, lineman tools, tie wires, pole steps, and other hardware used in conjunction with insulators and line construction. The exhibit must include some use of insulators and must clearly identify the connection between insulators and those items being displayed.)
 - 10) Go-withs (advertising pieces, post cards, insulator shipping boxes, insulators on postage stamps, business cards of collectors, metal signs or non-insulator products made by insulator manufacturing companies. The exhibit must include some use of insulators and must clearly identify the connection between insulators and those items being displayed.)

2. Exhibitor Rules:

- a. At the NIA National Show and Convention only, exhibitors must be NIA members.
- b. NIA Junior members will enter their exhibit in one of the standard NIA exhibit categories.
- c. A Junior member is defined as under the age of 18. Junior members must not attain their 18th birthday during the show they are exhibiting in.
- d. The exhibitor must determine and declare the competitive category of their exhibit/display at the time of reserving exhibit space.
- e. Two or more people or a club may collaborate on a competitive exhibit/display. Only one award will be presented to collaborative exhibits/displays. In instances where the collaboration includes both "Junior" and "Adult" members the exhibit/display will be judged as an Adult entry.
- f. Exhibitors will be permitted to include limited numbers of nonowned items in their display. Ownership of borrowed pieces must be acknowledged in the display.
- g. Imitation or altered insulators and/or related items may be used in exhibits, but must be clearly identified as such in the exhibit. Restored items are acceptable in exhibits, and need not be identified as such.
- h. Exhibits or portions thereof may not be marked "for sale," or their value indicated in any way.
- i. Exhibitors are requested to display the awards(s) on their exhibit until it is taken down, and should wear any special name cards or badges provided by the show host.
- j. Exhibits should not be dismantled until the end of the show unless prior arrangements are made with the show hosts.

3. Show Organizer(s) Exhibit/Display Rules:

- a. Exhibit space at all shows shall be free and available on a firstcome basis. Exhibitors may be expected to bring their own fixtures, extension cords, etc.
- b. At the NIA National and Regional shows, if exhibit space reserved for insulators and/or related items should still be available 60 days or less from the date of the show, the show organizer may permit other non-competitive exhibits of suitable antique/collectable items, subject to the approval of the NIA Board of Directors.

4. Awards and Presentations

- a. The NIA will provide trophies, plaques or awards for Junior and Adult 1st place winners of the various categories.
- b. The show organizer(s) will provide ribbons or some type of award for all exhibitors as recognition for exhibiting.
- c. The NIA Board of Directors has the authority to honor esteemed contributors to the hobby and the NIA, by naming awards after such individuals. As such, the "Dr. Fredrick L. Griffin Memorial Award" (recipient selected by the show judging panel), is in recognition of the first NIA President, and will be given for the most outstanding threadless exhibit, in lieu of a standard first place award.
- d. The NIA will present a "NIA Best of Show Award" at National and Regional Shows. The award will be presented to the exhibitor achieving the highest total cumulative score from the judges. The National Show award shall be presented as the "Steve Blair Memorial Best of Show Award".
- e. The NIA, at the National Show, may present four special awards:
 1. The "Milholland Educational Award" (recipient selected by the show judging panel). This award is in recognition of Marion and Evelyn Milholland for their tireless work over many years to research and publish information on glass insulators, all of which contributed immeasurably to the growth and enjoyment of the hobby. The award is given for the one exhibit that most effectively achieves an educational theme. Insulators, props and historical explanations must be combined with good showmanship to capture the attention of all collectors and the viewing public. This award may be any exhibit regardless of the category entered. The award is determined and selected as that exhibit receiving the highest cumulative score of all the judges scoring in the showmanship and education portions of the score sheet.
 2. The "Outstanding Service Award" may be presented to an NIA member who has performed outstanding service for the NIA and contributed substantially to the insulator hobby. The Awards and Recognition Committee receives nominations from the membership and delivers the nominations to the NIA President. The NIA President prepares, distributes and tabulates ballots for this award.

Individual members may not nominate themselves nor their spouses. Individuals receiving the Outstanding Service Award are not eligible to receive that award again for five (5) years.

For a current Board Member, Advisor, Committee Member, Employee or Volunteer appointed by the Board to be eligible for Outstanding Service Award consideration, that individual must have served six (6) complete and consecutive years in one or more of the following capacities: Board Member, Advisor, Committee Member, Employee and/or Volunteer appointed by the Board.
 3. A "NIA Lifetime Membership" may be presented to any NIA member for cumulative meritorious service to the NIA or the insulator- collecting hobby. The Awards and Recognition Committee receives nominations from the membership and delivers the nominations to the NIA President. The NIA President prepares, distributes and tabulates ballots for this award. Individual members may not nominate themselves nor their spouses for this award.

For a current Board Member, Advisor, Committee Member, Employee or Volunteer appointed by the Board of Directors to be eligible for NIA Lifetime Membership consideration, that individual must have served six (6) complete and consecutive years in one or more of the following capacities: Board Member, Advisor, Committee Member, Employee and/or Volunteer appointed by the Board.
 4. The NIA Board of Directors has the authority to honor esteemed contributors to the hobby and the NIA by inducting such individuals into the NIA "Hall of Fame."

The purpose of the NIA Hall of Fame is to recognize and preserve the historical significance of the contributions of those who have significantly advanced the invention, manufacture, application and collection of insulators upon which the hobby and the NIA is founded.

Candidates for induction into the Hall of Fame may be any past or present member of the NIA as well as other individuals who have significantly advanced the invention, manufacture, application and collection of insulators upon which the hobby is founded.

Candidates can be nominated by affiliated clubs, individual NIA members, or family members related to the candidate. Current members of the NIA Board of Directors may nominate candidates for induction into the Hall of Fame. Individual members may not nominate themselves or their spouses.

The NIA Awards and Recognitions Committee will receive the submitted written applications and supporting documentation for the proposed candidate. Induction into the Hall of Fame shall be by recommendation from the Awards and Recognitions Committee. Induction into the Hall of Fame will require a vote for approval by two-thirds (6) of the members of the Board of Directors.

The numbers of inductees shall be limited to no more than three (3) members per year.

Inductees to the Hall of Fame will be announced at the annual NIA National Show Awards Banquet. Photographs and biographies of the inductees will be published in the Drip Points magazine, Crown Jewels of the Wire magazine, and on the "Hall of Fame" page of the NIA web site. The Association Historian will be responsible for preserving the inductee's biographical information in the NIA archives.

f) The presentation of all NIA category awards and individual club awards should be made on the show floor immediately after the judging and tabulation of scores but at the discretion of the show organizers in coordination with the NIA.

g) The top NIA awards (Best of Show Award, Milholland Educational Award, Outstanding Service Award, Hall of Fame Award, and Lifetime Membership Award) will be presented at the awards banquet. In addition, presentations to show organizer(s), People's Choice award, President's Special Award(s) and other miscellaneous awards will be presented during the banquet. Additionally, if the category and club awards were presented on the show floor, those winners of category and club awards would also be announced and recognized during the awards banquet.

5. Judging Rules

a. Judges and exhibitors should remember that displays are for the general public as well as for other members of the hobby, so it is desirable to be creative and original, and avoid showing the same exhibit several times without substantial modification. Repetitive showings of the same exhibit should result in a reduced score.

b. An exhibit/display must exceed a threshold numerical judging score in order to qualify for the "best of category" award. An Adult exhibitor must achieve a minimum score of 75 and a Junior exhibitor must achieve a minimum score of 65. Single exhibitors in any category must achieve the minimum score for their exhibit in order to receive an award.

c. A tally sheet will be furnished to exhibitors after the judging, showing how the judges rated each exhibit as compared with other entrants in the same category. This will show exhibitors where improvement is needed. The judges will not be identified on these tally sheets.

d. Judging decisions will be final. Ties will be re-judged.

e. There will be a minimum of three (3) judges for each category, and a given person may judge more than one category, if qualified. A total of five (5) judges is recommended. All judges at a National Show should have previous judging experience. The majority of judges at a Regional Show should have previous judging experience. At a National Show the judging panel should include at least one judge from each of the three NIA regions.

f. A person may not judge any category in which that person or a family member has an entry.

g. The Awards & Recognition Committee Chairperson (or in his/her absence an Awards & Recognition Committee Member) will act as the Judging Chairperson at the NIA National Convention. The

Judging Chairperson, with the cooperation of the Show Organizer(s), will determine who will be in attendance at the show, select the judges, supervise them, and tally the score sheets. The Judging Chairperson at the NIA National Convention is not allowed to enter a competitive exhibit.

h. Judges will be furnished standardized printed scoring sheets by the Judging Chairperson, and

1. Should consider each grading factor separately without regard to other factors, thus making a conscious effort to avoid a "halo" effect, or a tendency to give an exhibit high scores in "Showmanship" and/or "Education" because it is outstanding in "Rarity;" and

2. In an effort to make scoring meaningful, judges should consider starting their scoring with a presumptive number of points. For example, start in the middle of the point range and then mentally adjust their ratings downward or upward as appropriate.

i. Judging will be accomplished using the NIA's standard 100- point system. The average of all judges for any given category will be the final score. The standard NIA 100-point system is as follows:

35 points – Showmanship (Eye-catching, Public appeal, Good use of go-withs, Display props, Lighting, Condition, Category adherence.) Five points are possible for each element.

35 points – Education (History, Information, Explanation, Good use of titles, Labels, Handouts, Exhibitor biography.) Five points are possible for each element.

15 points – Rarity

9 points – Variety

6 points – Originality (Independent and creative thought, Freshness of idea, New or unusual arrangement.) Two points are possible for each element.