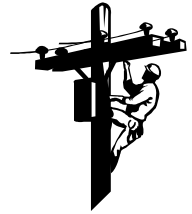




Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

drippoints@nia.org

<http://www.nia.org>

In this issue of *Drip Points*:

- ◆ Editor's Note ... *Kevin Jacobson*
- ◆ From the President ... *Steve Marks*
- ◆ From the First Past President ... *Kevin Lawless*
- ◆ Regional Reports... *Tom Katonak, Ed Peters, Ken Willick*
- ◆ Note from the Secretary...*Bob Stahr*
- ◆ Historian Note... *Rick Soller*
- ◆ From the Nominations Chair... *Jack Roach*
- ◆ Product Marketing ...*Carolyn Berry*
- ◆ Financial Report ... *Dudley Ellis*

A NOTE FROM THE EDITOR

Hello everyone, I want to take an opportunity to let all of you know that I will be at the National this year and that I would welcome a chance to meet and speak with all of you.

As Information Director for the NIA and publisher of "Drip Points", I would most appreciate comments or suggestions regarding "Drip Points" or publishing of other information to the NIA members.

I will be at Table #2 right inside the main entrance to the show hall. Please stop by if you have any suggestions, or if you just want to say "hello".

I would also like to remind you that it is not too late to vote for the Western Region Vice President. The paper version of the ballot for

Western Region Vice-President was the first page of your last (Spring) Drip Points. Alternately you may cast your Ballot electronically by going to the NIA Homepage, click on the Electronic Voting ICON and follow the instructions or you may go directly to the voting page at <http://www.nia.org/voteform.htm>

Only members in the Western Region should actually vote. If you live in: **Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming, Mexico (all), Canada (Alberta, British Columbia, Northwest Territories, Yukon), Australia or Asia** then you are in the Western Region.

Also in this issue, don't miss the article by Kevin Lawless. He has important news regarding this

years Eastern regional and next years as well.

Also, every NIA member is encouraged to attend the Annual General Membership Meeting. This will take place on Friday, July 5th at 5:00 p.m. at the University Park Holiday Inn in Ft. Collins, Colorado. **This is only open to NIA members.**

Please don't miss important new information in the SPECIAL NIA BOARD ANNOUNCEMENT on page 8.

See you at the National!

**Kevin Jacobson, NIA #6720
Information Director**

A MESSAGE FROM THE PRESIDENT

In March, shortly after the last issue of "Drip Points," I initiated some changes to the names and functions of the Board's Committees. These were subsequently approved by the entire NIA Board.

1. The "Research & Authentication Committee" will now be called the "Authentication and Classification Committee." John McDougald will continue on as Chairman. The change in name is to better reflect the nature of this committee's work. The committee's goal is not only to deal with the authentication of insulators and related items, but also to address other standards issues, including efforts to ensure the perpetuity of CD assignments.

2. The "Promotion & Education Committee" will be split into two committees. Bob Berry will chair the first committee. That committee will be called the "Research & Education Committee." This committee will maintain the NIA website, and in particular Bob Berry will be the NIA's "webmaster." The committee will actively conduct research, for example the Smithsonian project.

I want to be clear as to how this committee differs from the Historical Committee. The new "R&E Committee" will work on new areas of research, and will publish that information to the public, primarily through the NIA website and "Drip Points;" while the Historian's job is to be focused on maintaining and archiving existing documents, photos, catalogs, etc., with respect to the NIA and the insulator collecting hobby in general.

3. The second committee will be called the "Promotions Committee." In effect this will be a new position. The goal of this committee will be to promote the NIA and inform the public about the insulator-collecting hobby. The ultimate goal for this committee is to make insulator-collecting more visible to the public. In order to accomplish this goal the NIA needs a dynamic leader who will have several members throughout the three regions on their committee to contact non-insulator clubs (i.e. museums, libraries, boy and girl scouts, schools, civic organizations, etc.). If you know of someone that might fit the requirements, or if you yourself are interested, please forward your resume to Jack Roach the NIA's Nominations Chairperson.

This will be my last column as NIA President. During the Ft. Collins National my term will come to an end and Tom Katonak will take over the helm.

This will be my last column as NIA President. During the Ft. Collins National my term will come to an end and Tom Katonak will take over the helm. I would ask that you give Tom your input and full support. I will of course continue to serve on the NIA Board for the next four years as a Past President. At this time my current plans are to retire from serving the NIA after the 2006 National. In other words folks, I will have put my ten years in and intend to take a break! Through the hundreds of phone calls, e-mails, personal one-on-one conversations, etc., there are several things that stand out which I am extremely proud of:

1. Starting the Grand Canyon State Insulator Club.
2. Revising the NIA Code of Ethics and Grading Standards.
3. Hosting the 30th Annual NIA Convention in Scottsdale with my wife Melanie and the Grand Canyon State Insulator Club.
4. Incorporating the NIA.
5. Rewriting the entire NIA Manual.
6. Implementation of on-line membership applications and election ballots.
7. Creation and distribution of an NIA National Show Host Award.
8. Taking a firm stance on fakes, unauthorized reproductions, etc..

None of these things, however, would have been possible without the cooperation of the NIA's other Board Members, Committee Chairpersons, and the enthusiastic collectors of The Great State of Arizona! And for that I am very grateful. Remember, our hobby is driven by volunteers. In fact the hobby's very survival completely depends on volunteers. If I have any parting words of wisdom it is this: Get involved! Cook food at a local club meeting, sell raffle tickets at a show, start a club, educate others, attend a local show, volunteer for an NIA Chairmanship or Board Position, host a show, whatever, just GET INVOLVED in this wonderful hobby that we call insulator collecting! You and the rest of us will all benefit from it.

**Steve Marks, NIA #4951
NIA President**

FROM THE FIRST PAST PRESIDENT

Dear fellow NIA members:

Sorry I missed the last Drip Points, but I will make up for it this time around.

On February 27 and 28 and March 1, a contingent of NIA members arrived at the National Museum of American History for the third straight year to perform numerous tasks, including completing the inventory of the collection housed at the museum, as well as researching the incredible technical archives and scanning and copying documents important to the insulator industry in America. Participating were Elton Gish, Carol McDougald, Doug MacGillvary, Larry Novak, Rick Soller, Ken Willick and yours truly. Once more Nance Briscoe was a splendid hostess and, despite the efforts put forth this year, much is left to be completed. The three days at the Smithsonian passed MUCH too quickly.

Following the three day work project, we all re-gathered in Maryland Line, Maryland for the Chesapeake Bay Insulator Club's fine annual Spring Show. A full house greeted a nice assortment of dealers, including past NIA Presidents Baldwin, Bobb and Lawless, North Carolina's Doug Williams and Scott Pahl; Connecticut's Al & Ginny Way; Pennsylvania's Claude Wambold and Jeff Katchko; and an excellent cross section of enthusiastic CDIC members. Congratulations on a fine show!

The Yankee Pole Cat Insulator Club held their annual Spring Show on April 7 in Enfield, Connecticut and it was another terrific show, full of sales tables and with little aisle space for the bulk of the show! It was great having Larry Novak (Maryland), Charlie and Sandy Irons (Delaware) and Jack Roach (Texas) join us! Perennial show host Doug MacGillvary gets far too little credit for more than TWENTY YEARS of hosting this great Northeast show.

I had to skip this year's Ottawa Valley Insulator Show in Perth, Ontario (the first OVIC show I've ever missed), and I was sorry to have missed it. I am waiting to

annual "On Golden Pond" swap meet on September 14 in East Hampton, Connecticut. On October 27, the Capital Region Club hold's their annual Fall Show in Albany, New York. I intend to complete the year at the Mid-Ohio Insulator Show in Springfield, Ohio.

Missing is an Eastern Regional for this year. This will be the first year EVER that the NIA does not sanction an Eastern Regional Show. It doesn't look good for next year, either, as no bids appear forthcoming. If you have any interest in an Eastern Regional Show, contact me or Eastern Region V-P Ken Willick NOW!

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Lastly, keep good thoughts for my good friend Dick Bowman, who has had a miserable year with health woes (shoulder and back), and they were NOT golf related! Dick could use a lucky break or two. That way he can start out 2003's golf season with fewer excuses for slices and divots!

Good collecting,

**Kevin F. Lawless, NIA #1679
NIA First Past President**

hear how it went!

In just a few short weeks, my wife, Debbie, and I will be leaving for the National Show in Fort Collins, Colorado. Then, on July 27, my local club, Capital Region Antique Bottle and Insulator Club, will hold their annual Summer Swap Meet in North Blenheim, New York. On August 17 and 18, I plan to attend the NIA Central Regional in Hudson, Ohio. Then, the Yankee Pole Cat Insulator Club will hold their

FROM THE WESTERN REGION

Hard to believe that summer's almost here again. Here in the desert southwest we already have the hot dry weather and we could be in for a terrible fire season here in the west. One lesson to take away from the fire problem out here is to be careful with fire when you're out hunting the lines. Let's not be part of the fire problem.

Speaking of hunting the lines, several of us here in New Mexico have been able to get out and look for glass. We've looked at more of the old telegraph lines connecting the old western forts of the late 1800s. No real exciting finds this spring, just pieces of insulators – but there are more whole ones out there! I've also hunted some lines down in Mexico this spring on a couple of my joint insulator/mineral expeditions. Boy there's some great stuff down there! The nice thing about hunting trips out here in Mexico and New Mexico is you don't have the heavy undergrowth – full of the ticks, snakes and mosquitoes that bless the eastern, central and southern parts of our country. You can see the scorpions and the spiders, and you can hear the rattlesnakes...and the mosquitoes only come out at night, so it's pretty nice!

With summer, also comes the "show season" – and we have a number of gala events on the docket out here. The big event in the west of course is the 33rd NIA Convention and Show in Fort Collins, Colorado on 5, 6 and 7 July. Mike Bliss is hosting this extravaganza with help from the Triple Ridge Insulator Club. This is really shaping up to be a super

event! You can find any planning info you need on the show Website (www.insulators.com/2002national) or you can contact Mike Gaudy (phone (970) 225-0280, E-mail mgaudy@frii.com).

In addition to the National, there's some other great shows and swaps on the books here in the west and here's the line-up:

- **June 1st, in Victorville, California:** San Bernardino County Historical Bottle & Collectible Club's 34th Annual Show & Sale, at the Ramada Inn (Palmdale Rd & I-15). Dwayne Anthony has the details (909) 862-9279.

- **June 1-2, in Medford, Oregon:** 2nd Annual Insulator & Bottle Show and Sale. National Guard Armory on S. Pacific Hwy. Dealer Setup on Friday May 31st. Call Howard Banks, (541) 479-8348 for details.

- **Jun 13-15, in Modesto, California:** Northern California Carnival Glass Convention at the Red Lion Motel. Friday Jun 14, Clinton Arsenault will speak on carnival glass at the noon luncheon. Call Clinton, (626) 303-1953 for additional info.

With summer, also comes the "show season" and we have a number of gala events on the docket.

- **June 15th, in Mountain View, California:** Nor-Cal Insulator Club's 6th Annual San Francisco Bay Area Insulator Show and Swap Meet at the T.L. Mobile Home Park Club House. Call Dave Elliott, (650) 988-1893, if you need more information.

- **July 27-28, in Cle Elum, Washington:** 26th Annual NW Collectors Swap Meet in the Cle Elum Fireman's Park on Grant Street. Contact Missey Spencer, (253) 770-1658 for the details.

- **August 10, in Portland, Oregon:** 6th Annual Greater Portland Insulator Swap and Show, on top of Mt. Scott in SE Portland. Hosted by Dan Howard and Chuck Irwin. For directions/info, call Dan Howard, (503) 761-7799.

- **September 8, in Fort Langley, British Columbia:** The Fort Langley Insulator Show at Bob Scafe's place. Call Bob for details, (604) 888-5263.

AND FINALLY

(I just love free advertising!)

- **September 28th, in Albuquerque New Mexico:** The Enchantment Insulator Club's Fifteenth Annual Insulator, Bottle, Barbwire and Collectibles Show and Sale. Call me for details or send me a netnote. Mark your calendars now for a fall get-away to the desert southwest!!

(By the way, did you know that the www.insulators.com website has an updated list of all the shows?)

As I come to the end of this message, It suddenly hits me that this is my last communication to "my flock" in the west! This summer, I will give up my post as the Western Region Vice President and turn over the reins to "the new guy". We don't know who "the new guy" is just yet as the votes are still coming in. It's been quite a thrill representing the west these past three years and the new friends I've made in the process

(Continued on page 5)

NIA NIA

FROM THE HISTORIAN

Museum Committee Report

In 1886, natural gas was discovered beneath Muncie, Indiana. Shortly after that, the enticement of cheap land and an abundant supply of this natural gas led many companies, including Hemingray, to move to the area. Recently, the Minnetrista Cultural Center has been charged with representing the development of the region from this time period on. Funded by an endowment from the Ball brothers of Mason jar fame, the Cultural Center has a large facility but little in the way of insulators.

Within the past 6 months, contact with Minnetrista has resulted in the beginning of a relationship between the National Insulator Association and the Center. Minnetrista is interested in acquiring insulators and information about an industry that was a major part of Muncie. At this point, a rough inventory of the museum's holdings relating to insulators was compiled and some donations of insulators and books have been made. In the future, the museum plans to send a curator to the national to

learn more about the hobby. The museum has an affiliation program which would allow the NIA to use its facilities for meetings.

both Hemingray and the Ball Brothers thought they would go out of business without this pool of labor. I look forward to much more interesting information from this association with the museum.

One of the most interesting items I recently saw at the museum during a visit was a full sized image of African-American women workers of the Hemingray Company. Many of the women in the picture were holding a CD 152 or a CD 210.

One of the most interesting items I recently saw at the museum during a visit was a full sized image of African-American women workers of the Hemingray Company. Many of the women in the picture were holding a CD 152 or a CD 210.

This picture certainly changed my idea of the factory since I imagined it was a white male dominated place. In mentioning this to one of the museum staff members, I was also told that there were a large number of children working in the factory and that

If you have items to donate to the museum, feel free to bring them to the National. From there I can transport them to the Cultural Center. Please include any information you have about each insulator such as the CD number and where it was used. Also include your name and address with your donation and the museum will send you a receipt.

**Rick Soller, NIA # 2958
Historian**

NIA NIA

FROM THE NOMINATIONS CHAIR

The National Convention is just around the corner. For those of you in the Western Region who still have not voted for the Western Region Vice President of your choice, there is still time. Go to the NIA web site at www.nia.org and go to the election section or use the paper ballot in the last issue of DRIP-

POINTS and get your vote to me before June 15.

See you in Ft. Collins.

For those of you in the Western Region who still have not voted for the Western Region Vice President of your choice, there is still time.

**Jack Roach, NIA #4156
Nominations Chairman**

...DRIP NOTES

- Do you have your insulator collection insured? NIA sponsored insurance is available for information on some of the available companies contact: Kevin Jacobson (NIA Information Director) at 602-564-0851 or kwjacob@uswest.net
- Want to play a bigger part in the NIA? Volunteers are always needed. Write to Steve Marks and tell him what you're good at!
- Moving? Send change of address to Joe Beres (and save us the cost of resending your copy of *Drip Points*. Each returned *Drip Points* costs the NIA \$0.85 plus the cost of printing it in the first place).

SPECIAL NIA BOARD ANNOUNCEMENT

The NIA Board has determined that just cause exists to no longer permit NIA Membership to Ronald and Joseph Souza. The Souzas will no longer be permitted to enjoy the privileges afforded to NIA Members.

A GREAT NEW PRODUCT!!

The *NEW lapel pin* has been positively received! Check out the photo of our new pin and all of our products on the NIA web site: www.nia.org.

New Postage Rates: Unfortunately, with another increase in the US Postal Service rates, we can no longer afford the free postage on the small items. I have updated our order form to reflect the change in postal rates. We will now charge **\$.50 cents for each badge, bar, patch and/or pin ordered.** **International orders** will need to contact me for exact postal costs.

Bob and I will be at the 33rd National in Ft. Collins, and will gladly take advance orders for NIA products.

Pick - up your pre-order at the 33rd National ... POSTAGE FREE!!

This is the best way to ensure your requested NIA item and size will be with us, and to save you some money. This was well received by many last year in Atlanta.

Last chance to order NIA engraved badges, for receipt by the 33rd National show, will be June 10th..... get your orders in via an order form or an email! **I will deliver engraved badges at the National, if requested.**

A nicely embroidered polo/golf shirt or denim shirt would look VERY nice at the NIA Dinner & Awards banquet!! Don't forget to get a lapel pin to wear on any shirt or cap! Order yours today.....

Updated order form in back of this issue of DP or on the Internet site!

Good collecting and travels..... See you in Ft. Collins!

Carolyn Berry
Product Marketing Chairman

2001-2002 FINANCIAL REPORT
 NATIONAL INSULATOR ASSOCIATION
 THIRD QUARTER ENDING 3/31/02

Beginning Balance-General Fund	1/1/2002	4011.11
Museum Exploratory Committee		972.01
Authentication/Ethics Account		1696.75

Revenues

Donations	0.00	
Membership Dues	7833.00	
Miscellaneous Income	25.00	
Product Sales	168.95	
Total Revenues:		<u>8026.95</u>

General Fund Expenses

Advertising	195.00	
Bank Charges/Taxes	5.00	
Marketing Products	348.84	
Misc. Postage	316.61	
Misc. Printing	0.00	
Misc. Supplies	365.31	
Misc. Professional Services	300.00	
Crown Jewels Rebates	51.00	
Drip Points Printing	1555.41	
Drip Points Postage	243.22	
Show Advertising Subsidy	0.00	
Show Awards	0.00	
Stationery Supplies	0.00	
Telephone	200.21	
Special Projects	145.00	
Total Expenses:		<u>3725.60</u>

Closing Balance, General Fund:		8312.46
Museum Exploratory Committee Expenditures	0.00	
Museum Exploratory Committee Balance		972.01
Authentication/Ethics Account Expenditures	0.00	
Authentication/Ethics Account Balance		<u>1696.75</u>
Total Balance on Hand April 1, 2002		10981.22

2002 NATIONAL INSULATOR ASSOCIATION

BOARD OF DIRECTORS

Steve Marks, NIA #4951 President

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Ed Peters, NIA #6300 Central Region VP

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Rick Baldwin, NIA #336 Second Past President

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330-225-3576
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Carolyn Berry, NIA #4336 Product Marketing

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pyrex553@aol.com

Bob Berry, NIA #1203 Research & Education

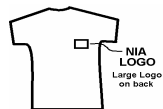
1010 Wren Court Round Rock, TX 78681
512-255-2006
pyrex553@aol.com

New Promotions Committee—Volunteer Needed



Carolyn Berry, NIA # 4336
 Product Marketing Committee
 1010 Wren Court
 Round Rock, TX 78681- 2741
 (512)255-2006 pyrex553@aol.com

**NIA Logo Products
 ORDER FORM**



Golf/Polo Shirt – pique, white cotton - 3 button tab - embroidered logo
 M ___ L ___ XL ___ (\$27.00) 2X ___ (\$29.00) \$27 / \$29
 *for custom pocketed shirt or special size add \$3.00 for each *\$3.00



Denim Shirt -- *Long sleeve or *short sleeve
 Med. wt. pre-shrunk cotton -- Stonewash blue -- Left-side pocket
 Embroidered logo S ___ M ___ L ___ XL ___ \$32.00
 *S/S ___ *L/S ___ 2X ___ \$35.00



T-Shirt -- Hanes Beefy 'T' - Heavy weight - Screen-printed logo
 S ___ M ___ L ___ XL ___ (blue) 2X ___ (\$12)(blue) \$10.00
 M ___ (Ash Gray; embroidered logo on left front, only!) \$18.00
 L ___ XL ___ (\$15) or 2X ___ 3X ___ (\$16)-Ash Gray screen-printed



****NEW** NIA Lapel Pin – etched/enamel; NIA logo \$5.00**

Sweatshirt -- Heavy weight - Ash Gray – Screen-printed logo
 S ___ M ___ (\$16.00) L ___ XL ___ (\$20.00) 2X ___ (\$22.00)

Embroidered Cap -- Stone/Navy, low-rise, embroidered logo \$16.00

Cap -- Lt. Grey, screen-printed logo \$10.00

Mug -- white ceramic w/ screen-printed logo \$7.00

Patch -- light blue back w/ embroidered logo/red embroidered edge \$4.00

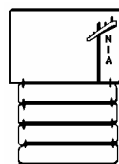
Koozie™ -- The original **Koozie™** fits any standard beer or soda can;
 silver NIA logo w/ royal blue ___ red ___ green ___ \$2.25

Decal -- light blue w/ logo- red border; for inside car window \$1.00

Name Badge -- white badge w/ engraved blue letters -
 green and brown screen-printed logo \$11.00

Badge Bar -- white w/ engraved blue letters (ie. NIA position) \$4.00

Subtotal _____
U.S. Postage _____
Total Enclosed _____



Chest Size Chart:

S (32-34) M (36-38) L (40-42)
 XL (44-46) 2X (48-50) 3X (52-54)

Name _____
 Address _____
 City/State/Zip _____
 Telephone _____
 Email address _____

****U.S. Postage:** Shirts, Caps & Mugs are \$4.00 for the first item & 1.00 for each additional item ordered. Postage for Patches, Decals, Pins or Name Badges/Bars are \$.50 per item. **for non-US postage, please contact me for exact postage quote!!

*Please make check or money order in
 U.S. funds payable to:
 National Insulator Association or NIA*

Name Badge Engraving Information (must be a current NIA member!)

Name _____ NIA # _____ City _____ State _____
 Name _____ NIA # _____ City _____ State _____

Bar: _____

Use the back of this order form for additional badge/bar orders

