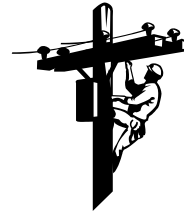




Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

<http://www.nia.org>

Available via e-mail!

In this issue of *Drip Points*:

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A NOTE FROM THE EDITOR



Tonight, after proofreading this

issue of *Drip Points*, my wife and I became serious about planning our trip to Coralville, Iowa. There is plenty of information in the following pages for everyone to use. There are additional details at www.nia.org.

Please take the time to read the resume of the Central Region VP candidate, Bill Snell. Of particular interest was how Bill has made a point to be active in his local club, despite moves across several states. This shows his dedication to our hobby. He will be a welcomed addition to the Board.

Also worth mentioning is the show promotions guide that is being written by Jim White. See p. 11.

On a sad note, Bob Berry has penned a memorial to his good friend of many years, Jim Bates. It is hard to believe that Jim helped put together a fantastic National in Austin less than three years ago.

I hope to see many of you in Coralville, Iowa.

Arthur McConnachie, NIA #6934
Information Director

1st PAST PRESIDENT

Hello everyone, I just got back from my first Insulator get together of 2009. The local club I belong to in Arizona is the Grand Canyon State Insulator Club. Every year now for the past 10 years they have had one of the earlier shows occurring usually the first week in February. In many parts of the country, that date would make the weather quite bad, but as the show is held in Yuma, Arizona, the weather is usually quite nice with daytime highs around 70 degrees and lots of sunshine being the norm.

This year the weather did contain some rain, but it was not a total loss by any means. In spite of the predicted rain, a large crowd still turned out. Many of the California attendees had to drive through rain to get to Yuma and still came.

The posted show time was 9:00 AM, but at 7:10 AM, slightly after sunrise, there were at least 20 tables set up and operating. It was not raining and because there was some overcast clouds, the temperature was a little higher than previous years. The first couple of hours went very well, but there was rain on the way. It did start to rain for a short time, just about long enough for the unprepared folks to put away their glass and mud, and then things cleared up again just in time for lunch.

Many parts of the country were well represented and there were attendees from Canada, and even Great Britain. James Bancroft from the UK made a trip over for the Yuma show. This guy is serious about U.S. Shows. This is his third trip to the U.S. since the national in Portland. He also attended the Mid-Ohio show and was at Yuma, all in the past seven months!

I would highly recommend the Yuma show to anyone out there who can make it. Roger Nagel and Terri Taylor always do the majority of the work putting on this show, so I will single them out for praise and honors for a job well done.

On another show related note, remember that the National show this year is July 10th - 12th (Friday - Sunday) in Coralville, IA. This is the 40th National Insulator Association Convention and will be at the Coralville Marriot Convention Center in Coralville, Iowa. For information you can contact:

Larry Whitlock
935 W 14th Ave
Marion, IA 52302-2820
319-377-4708
nia2009ia@q.com

Don't forget to book your travel and hotel if you haven't already done so.

In other NIA related business, many of you know that I have been working towards getting 501(c)(3) tax exempt status for the NIA. This is in the hands of the attorneys and the IRS now, and has been for several weeks. Since part of that time included the holidays, it has been a slow process thus far. At this point, no impediments to obtain this status are known other than the usual time it takes to get any government action. This would really be a service to the NIA membership as it would

allow donations of cash, insulators, and services to be tax deductible. We have our fingers crossed and are waiting to hear back now. Our current President Bob Stahr will undoubtedly make this known to the membership just as soon as it is official.

I have included some photos of the Yuma Show this year on the following page. This is becoming a very well attended show and owes much of its success to the large numbers of California, Arizona, and New Mexico members that attend, as well as all the folks who come from very long distances. We had Montana, Texas, Colorado, California, Arizona, New Mexico, Oregon, Utah, Saskatchewan, and Great Britain represented that I can think of off the top of my head. My apologies to anyone I am forgetting, but you get the picture.

I hope you are able to get out to some shows or to do some hunting in the wild for insulators. I really enjoy getting out and searching for old lines and attending shows much more than sitting at home watching the glass I already have. Of course watching and cataloging my collection is fun too, but I really like the outdoor adventures.

I hope to see many of you at the National in Iowa. Cheryl and I will be driving out this year again. We drove to Portland last year, at least this year it is unlikely we will be paying \$5.25 a gallon for Diesel! Fuel costs should not be a major problem this year if they don't go up too much between now and then.

Best of luck collecting,

**Kevin Jacobson, NIA #6720
1st Past President**

Here are the YUMA Show Photos from a few weeks ago that I promised. There were approximately 60-70 people in attendance with lots of porcelain and glass changing hands.

Attendance was down slightly from last year due mainly to the threat of rain that had been predicted for a week before the show. Despite the accurate prediction of rain (the first rain in ten years of this show) this was another good one to attend. I hope you enjoy the photos below.

Kevin



John Contreras' table and display of porcelain is always a hit with the porcelain collectors. John is a Yuma Regular.



Shown above are James Bancroft (from Great Britain) and Mike Doyle of Visalia, CA.



Shown above are Dwayne Anthony (outside tent) with Lou Hall and Dave Laforge inside the tent.



Shown above are James Bancroft and Mike Doyle at Tom and Lynda Katonak's sales table.



Elaine Bayes of Apple Valley made it to the show again this year with her husband Don Bayes, not shown.

2nd PAST PRESIDENT



Most of you joined the NIA to support the Association's goals and accomplishments to improve our great hobby. As you know, the NIA continues to work hard to encourage growth and fairness in our insulator collecting hobby. The NIA supports shows, encourages educational displays, provides educational material in the Drip

Points and on our web site www.nia.org, has established hobby standards, and developed a Code of Ethics for all collectors and dealers to go by to fairly deal with each other. The mission of the NIA to advance and support the hobby is clear.

To accomplish this mission the NIA needs the support of all collectors and clubs. In addition to monetary support, we need your ideas and physical support as well. We need your help to chair a committee or to volunteer to serve on a committee. As of this writing, the NIA is looking for someone to chair the Nominations Committee. You may also consider supporting the Association by hosting an NIA sanctioned show. We are still accepting bids for a 2010 National. Putting on a National is hard work,

but it is a rewarding experience. Please give serious thought to both of these opportunities to serve the NIA and your hobby. The NIA is dependent on members like you to help make a difference in our hobby by serving the Association in some capacity. Isn't it time for you to step up to the plate and say yes, I'll serve!

Remember to tell someone about your hobby, take a child with you to an insulator show or hunt and by all means support your local Clubs and shows.

Sandy and I are anxious to see all of you at the National in Coralville, Iowa. See y'all there!

**Dudley Ellis, NIA #5085
2nd Past President**

**The National Insulator Association's
40th Annual Show & Convention
Coralville, Iowa - July 10-12, 2009**

Thursday, July 9, 2009

10:00 AM - 4:00 PM NIA Board of Directors Meeting
5:00 PM - 8:00 PM Dealer unloading & Displayer set-up
4:00 PM - 10:00 Hospitality / refreshments

Friday, July 10, 2009

7:00 AM - 9:00 AM Dealer & Displayer unloading and set-up
9:00 AM - 4:00 PM Show hours - NIA Members Only
4:15 PM - 5:15 PM NIA general membership meeting
7:00 PM - 10:00 PM Hospitality / refreshments

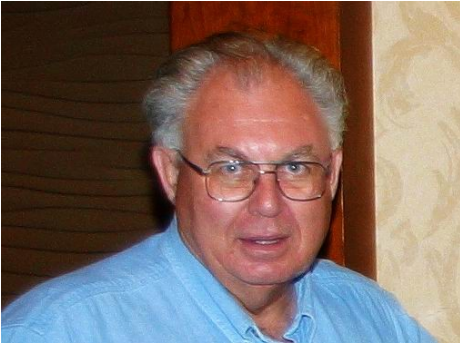
Saturday, July 11, 2009

7:30 AM - 9:00 AM Dealer set-up & Display judging
9:00 AM - 4:00 PM Show hours - general admission
5:30 PM - 6:30 PM Reception / Cash Bar
6:30 PM - 9:00 PM Banquet & Awards

Sunday, July 12, 2009

8:00 AM - 9:00 AM Dealers only
9:00 AM - 1:30 PM Show hours - general admission
1:30 PM - 4:00 PM Dealer & Displayer teardown

WESTERN REGION VP



I don't want to bore you with a detailed travelogue of my personal activities. However, I must report that the insulator show & tailgater held in Yuma, Arizona was another successful event! The Grand Canyon State Insulator Club celebrated their 10th annual presentation of this event. Kudos goes to Roger and Teresa for hosting this event. Even though the weather was a bit overcast and rainy everyone in attendance was enjoying the fellowship. It was great to see and greet many new people to the hobby. I recommend that we all participate in the hobby by attending and supporting as many of the local shows

and tailgaters in your region as you can.

The Golden State Insulator Club (California) announced the selection of a new club president. Their new president is Dave LeForge. Here is a little background info about Dave as printed in the GSIC newsletter.

"About six years ago, after having a flashback from when he was a kid, about two aqua Hemingray insulators that he had gotten from a thrift store while camping in the Redwoods of Northern California. He decided to look up "insulators" on the Internet and found ICON and then Crown Jewels of the Wire. ICON led him to a collector in his area. After seeing this collection, Dave knew this was something he could get into. His first show was the Yuma, AZ show. Dave stated, "Everybody was so friendly and helpful. I think that is what hooked me. This hobby is about a mutual love for these glass and porcelain objects, but even more than that it's about the people and the friendships

that develop along the way."

Dave Brown, NIA #1321, recently notified the NIA Board of the sale of the mold for the mini castle insulator produced by Dave Brown and Mike Doyle. Dave stated to me that he had sold the mold and remaining inventory of amber and 7-Up green insulators to Eric Johnson, NIA #5016. The insulators are listed in McDougald's 2007 Price Guide at page 256. (DOYLE-BROWN) Permission to make this announcement was granted by Dave Brown.

If clubs in the Western Region have news items they would like to see included in Drip Points, please forward your article or information to me so I can include it here. Only facts, folks, NO GOS-SIP! Keep on collecting and may all your finds be good ones.

**Lou Hall, NIA #7185
WESTERN REGION VP**

2009 NIA OUTSTANDING SERVICE AWARD

2009 NIA LIFETIME MEMBER AWARD

NOMINATIONS FOR POSSIBLE RECIPIENTS OF THESE AWARDS ARE BEING SOLICITED BY THE NIA AWARDS & RECOGNITION COMMITTEE

Contact:

**Gene Hawkins, A&R Committee Chairman,
to obtain the appropriate nomination form.**

Submissions are due April 1, 2009.

Resume for Central Region VP Candidate

Bill Snell, NIA #2624

During the summer of 1980, I found a couple of insulators at a garage sale, and I showed them to a collector friend who lived down the street. I really became hooked when I started learning about the wealth of history behind these little gems, which led to my trading those two to him for a half-dozen different glass types. Shortly afterward, I began attending insulator and bottle shows in the area of my hometown, Rochester, New York, where I met many veteran collectors who patiently answered my many questions and never hesitated to share their stories of what made insulator collecting special to them. In addition to the NIA, I joined my area clubs: the Capital District Insulator Club and Genesee Valley Bottle Collectors Association. From 1992-1998, I lived in Illinois and Indiana, during which time I was a member of the Greater Chicago Insulator Club. After moving to the Kansas City metro area in 1998, I became an active member of the Missouri Valley Insulator Club, and began serving as the club president in 2007. I have recently taken on the job of editing the club newsletter.



I've focused my collecting on any items related to Samuel Oakman, including Boston Bottle Works, American Insulator Company, and Oakman Manufacturing Company pieces; and I also collect foreign insulators. Over the years, I've accumulated more and more of my favorite shape, the CD 145 beehive, so I've finally given in and admitted it's become another specialty. In addition to collecting insulators, I've grown deeply interested in historical research and archival science. I've spent many hours in libraries, digging through old records to

uncover more information about insulators and the people behind their production. My efforts to document Samuel Oakman's life and work led to a two-part article in Crown Jewels and a tabulation of his patents in John and Carol McDougald's guide. I've also contributed to articles about foreign insulators for Crown Jewels, and the history of the CD system for ICON, which was later archived in the Insulator Wiki at insulators.info. I've also participated in the NIA project to document the insulator collection held by the city museum in Claremont, Iowa.

I firmly believe that if our hobby is going to grow and thrive, we need to continue holding local shows and to support them with our attendance. Why? Because those shows are the best method we have to publicize our hobby, to attract new collectors, and to share the great history of telecommunications we're preserving - after all, how many historical treasures may have ended up in the landfill because no one knew there was an insulator collecting organization?

Shows and swap meets provide a great way to nurture new collectors, educate them on identifying genuine insulators, altered insulators, and reproductions. Over the years I've found shows are not just a place to find rare insulators, but a great place to make new friends.

It would be an honor to serve as your Central Region Vice-President. I intend to do all I can to help promote our hobby. Please feel free to contact me with any feedback - I'm willing to listen to what you feel are the important issues facing the hobby today.

NIA 40th Annual Show & Convention information:
<http://www.nia.org/shows/national/index.htm>

EASTERN REGION VP



Hey all, we, need a 2010 Eastern National! I hope everyone had a good new year. Man, what about how busy life can get? I've been run half to death. First, my aunt passed away, which took me to Virginia, my mother-in-law was going home to New York) and hit a deer, and finally my dad had a wreck (rear ended) he was lucky he wasn't killed.

Well, once again I started the New Year out digging and antiquing. Yes, even with all that I still managed to get out. But, this time I also called a few collectors, just to see what was happening. Been finding, buying, etc. Then I talked to an older (the way I feel) 86-year young collector. He has collected for 30+ years and has never traded or sold one of his insulators. It just reminds me of the so many friends and acquaintances in our hobby that have come and gone. Some don't collect anymore, but still stop by a show. Some have started back, others would start back active collecting again if they just had a little encouragement. So pick up your phone and call someone that is in your area you haven't seen in a while or never met and get them out looking or to a show. I'm plan-

ning a trip to NY and CT around the Yankee Pole Cat show and hope to dig a couple days in either VA or PA. If anyone would like to, or is willing to get out for a couple of hours, just call or e-mail.

Once again about the 2010 National, we still do not have any active bids as of yet. Even if you don't want to hassle, with one thing or another, if you find a place that we can afford, I will help with anything.

We'll see you at the Chesapeake Bay Club show in Shrewsbury, PA, the Baltimore bottle show in Essex, MD, and the Yankee Pole Cat show in CT. Hope to see you there!

**Doug (Dug) Williams, NIA #1221
Eastern Region VP**

MEMBERSHIP DIRECTOR



It's still very much winter here in Utah. Its snowing as I write this article and we haven't seen the ground since November. However, winter affords the time to do some of the inside chores and have fun as well. This past week was spent making plans and reservations for attending the NIA National in Coralville, Iowa. As in past years, Jeanne and I will turn this into a slightly extended vacation and visit the area. We're looking forward to a good time once again along with the opportunity to meet with many friends and make some new ones.

The upstairs of our home addition is now complete and we're thoroughly enjoying family get-togethers there. For the past two months we have been focused on the new insulator room in the basement of the addition. As this article is being written the sheetrock finishing is complete and painting should commence in a few days. By the time you read this article I hope to be building insulator shelves. My order for fluorescent lights came in last week and my son informed me that when that many lights are turned on at one time it should be the ideal tanning room. I'm taking an unconventional approach to backlit shelves. The lights will be mounted on the wall and the shelves will be on rollers and a track. This will enable bulb replacement without unloading the shelves (currently a ½ day job). I plan to photograph and document the whole construction. If it's successful, it should make for a good article with the details.

On the membership side of things, as of this writing we have passed 1400 paid up NIA members for 2009. The response to the first reminder notice in October was fantastic. Renewals from the second reminder notice in January are just now starting to pour in. With a little effort on the part of each member inviting new members and reminding past members that haven't yet paid their dues, we could have another record membership year. Keep up the good work!

I hope all is well with each and every NIA member. I look forward to seeing many of you in Iowa. If you're ever in Northern Utah be sure to stop by and say hello.

May your collecting be fun and successful this year!

**Donald Briel, NIA #7218
Membership Director**



From the Treasurer

Jack Roach, NIA #4156, Treasurer

**NATIONAL INSULATOR ASSOCIATION
2008-2009 FINANCIAL STATEMENT
SIX MONTHS ENDING DECEMBER 31, 2008**

Beginning Balance-General Fund		\$ 13,574
Museum Exploratory Committee		972
Authentication/Ethics Account		2,297
Revenues		
Donations	275	
Membership Dues	7,832	
Miscellaneous Income	250	
Product Sales	3,615	
Total Revenues		11,972
General Fund Expenses		
Advertising	191	
Insurance, Fees & Taxes		
Product	1,309	
Postage	1,666	
Printing	498	
Educational Display Postage	109	
Crown Jewels Rebate	437	
Drip Points	2,583	
Show Advertising Rebate	728	
Total Expenses		7,521
Closing Balance General Fund		17,750
Museum Exploratory Committee		972
Authentication/Ethics		2,297
Galen Howard Fund		275
Total Balance On Hand December 31, 2008		21,294

HISTORIAN CHAIR**Online Club Newsletters**

In 1992, The Greater Chicago Insulator Club was formed and, in October of that year, the first club newsletter was sent out. This material, with some exceptions, will now be available on the NIA website, courtesy of the GCIC.

The club reached this decision during their January 2009 club meeting based on a number of considerations. First, was that there are a lot of newsletters. Between 6 and 8 issues were usually sent out per year and each issue was typically 6 pages. Second, there was concern that electronic versions of the newsletter would not be usable in a few years. When the newsletter was originally published, it was created with a version of Microsoft Word that is now two generations old. Currently, the one-generation-old Microsoft Word 2003 that is on my computer can open the file but soon that may not be the case as new versions of Word are published. A third concern was that it

would be harder to put together a complete run of the newsletters because the electronic versions were spread between three editors. Most of the issues were edited by Rick Soller who was editor from 1992-2001, 2003-2005, and 2007-present but Paul L. Rosenberger took over editing for a year in 2002 and Elaine Corriero became editor in 2006, giving the newsletter a new look in the process. To avoid all these problems, electric versions from all the editors have been taken and PDF versions of the newsletter will be created.

There is some material that will not be included. Recent issues will not be included since that is a benefit that members receive by paying dues. Club directories will also be excluded.

The material, however, will include some features not available to the original recipients. The newsletter was usually printed in black and white, but color pictures were used when creating the newsletter. The PDFs will have the color pictures. Some show flyers and membership applications will also be included in the material.

There is a lot of interesting material in the newsletters. Here are some of my favorites:

1. I took a trip to China in 1994 and created a club newsletter while there that had information on Chinese insulators,

was ink marked with a seal I had made there, and was mailed from China. I heard from quite a few people who were surprised at getting the letter, not knowing who would send them something from China.

2. April Fool's issues. For several years, all kinds of outrageous events and wild stories were included in this special issue that often came out right around the Wheaton, IL show. It seemed that every April Fool's issue caught someone.
3. Wheaton Prairie Path hunts. There have been two of these hunts along different sections of the Wheaton Prairie Path and both have been a lot of fun. The group photos, insulator finds, and shared experiences still make great reading.
4. GCIC stamp. In 2005, a postage stamp with a picture of the GCIC patch was created through photostamps.com and used to send out the newsletter. To date, the GCIC is the only club that has had a stamp made.

Once this project is completed, the next one along these lines will be to put the material from the now defunct Wisconsin Insulator Club on line. If your club produces a newsletter, I encourage you to do the same or contact me and I'll help you.

**Rick Soller, NIA #2958
Historian**

New mailing or email address?

Update your information online at:

<http://www.nia.org/membership/update.htm>

PROMOTIONS CHAIR



Show Promotions: A Beginning Guide

In taking on the task of helping to improve show promotions, I must admit it took some time for me to acclimate to scale of the project. In the past months I have spoken with show hosts. Those conversations varied from learning the details of what they had done to promote their show, what worked and what did not work. Some hosts either refrained from requesting help or commented that the nature of the show probably was not conducive to having media show up (such as a tailgater). Mostly I agreed with their assessment. This may sound obvious, but not every approach I or someone else suggests will always work for every situation. Success can be

variable due to the geography, the nature and size of the show, the economy in the area, and how it is implemented.

Last year yielded a wealth of shows and they came at me faster than I had anticipated. After much thought, the old adage of "teach a person to fish and he can feed himself for a lifetime" seemed appropriate. While I cannot be at each venue to work with each show host across the country, I came to understand that possibly the greatest priority would be to create a written (in digital format for ease of distribution) guide that might help a show host (both veteran and rookie levels) to evaluate how best to address the promotion of their show. Such a document should address a wide variety of approaches for "spreading the word," with the mission being to enhance the quality of the dealer and walk-in attendance. I have forwarded the first draft to Bob Stahr for his review and comment.

The Promotion Guide is a starting point. The document should not be viewed as static. Every show host in particular, and all collectors,, are invited to submit comments and ideas for inclusion. I believe the evolution of the document can be an asset for everyone. It provides flexibility in how

the host chooses to administer his/her program in line with their resources. Hopefully it will provoke some new ideas. It is not intended to be a guide for how to set-up or run a show, although it may have some elements that might assist in that endeavor.

Additionally, Bob Stahr suggested that it include resources that can be contacted (this would include some obvious conduits to "spread the word" to insulator collectors and some less obvious ones). I would ask that every collector and host submit sources that might be used as conduits in their geographic location (newspapers, magazine, collector clubs that might have a few collectors that would potentially be interested in insulators, etc.) I have also attempted to start a list of bottle clubs that have members who would be interested in knowing of a show. I believe there is a wealth of "collecting clubs and specialty interest collectors" (like railroad, marble, historical societies, etc.) that needs to be listed and "tapped" for assistance in "spreading the word" about an upcoming insulator show. If a person collects, he/she is possibly a future insulator collector.

Jim White, NIA #1127
Promotions Chair

Research & Education



Just a short update on the NIA Website: www.nia.org - Please check out the additions, particularly the 'identify your insulator' section. I'm working to complete the threadless section and would appreciate any pictures. I have had a number of collectors offer help, and Dwayne Anthony gave permission to use his catalogue pictures.

I'm always looking for content on the web, so if anyone has any-

thing to contribute, please contact me at:

pyrex553@aol.com

Look forward to seeing you all at upcoming shows or the Iowa National!

Bob Berry, NIA #1203
Research & Education

Memorial to Jim Bates



It is with great sadness that I write about the passing of a great friend and fellow collector, Jim Bates. Jim passed away just before the last issue of Drip Points so this is the first opportunity to comment.

When I first moved to Texas almost sixteen years ago, Jim was the first collector I met and he made this Pennsylvania 'Yankee' transplant feel right at home. We typically traveled together to the local shows and even a few Nationals over the years. His home made hot sauce was a staple at the local shows.

Jim hosted the Austin 2006 National along with Jack Roach, Carolyn and me and we had a blast! Jim loved life and was a true native Texan in all ways and always had the best stories. Both Jim and his father were active insulator collectors and both started around the same time around 1970, and Jim amassed one of the most significant Hemingray collections around. He was written up in the March 1992 issue of 'Rainbow Riders' and continued to expand to close to 1000 different Hemingray insulators!

Jim was a straight shooter and his word was his bond. I remember a number of occasions he would hear of an insulator by phone and just say "ship it!" and the deal was done.



In addition to his great sales skills in the insurance business, Jim was a proud Marine who saw significant action in Vietnam. He worked as a roughneck on oil drilling platforms in his early years and attended the Texas A&M University and was a huge 'Aggie' fan.

He leaves behind three grown daughters with whom he was very close, and I know this is a hard time for them. There was a large crowd at his funeral, which was very moving with a bagpiper and active Marine officers, including a stirring Amazing Grace - there was not a dry eye in the house.

Jim, you will be missed!



2008 NATIONAL INSULATOR ASSOCIATION

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Membership Application/Renewal Form

Submit (Payable to the NIA in U.S. funds) To:

**Donald R. Briel
NIA Membership Director
P. O. Box 188
Providence, UT 84332
don.briel@comcast.net**

Dues Schedule:

Regular Membership \$ 12.00
 Family Membership \$ 12.00
 Junior Membership (under 18) \$ 5.00
 Club or Organization \$ 12.00

Check appropriate class: Regular _____ Family _____ Junior _____ Club/Org. _____

Check years of payment: Single year _____ Multi-year _____

Please Print Legibly

Name _____

NIA # (if renewal) _____

Address _____

City _____

State/Province _____

Zip/Postal Code _____ **(+4)** _____

Country (if non U.S.) _____

Telephone Number _____

E-Mail Address _____

Please include me in the Annual NIA/Crown Jewels Directory **Yes** _____ **No** _____

Please include my Telephone Number **Yes** _____ **No** _____

Please include my E-Mail Address **Yes** _____ **No** _____

I would like to receive Drip Points in the following format **Paper** _____ **Electronic** _____

(Check only one choice) (An E-Mail address is required for electronic)

Additional Family Members Residing in the Same Household

Name _____ **NIA # (if renewal)** _____

1. _____

2. _____

3. _____

4. _____

5. _____

Signed _____

Date _____

Amount Enclosed \$ _____



Spring 2009

www.nia.org/products



Men's Golf / Polo Shirts or Button-front Sport Shirt **Price** **Quantity** **Total**

NEW COLOR! Lt. Steel gray with navy/gray herringbone trim on collar and cuffs

Color Choice: _____

Please call or email me for available colors! All with embroidered logo; some with pockets

(Size chart on back) \$38.00 _____ _____



Ladies' Polo/Golf style shirts - NEW COLOR! - Bimini Blue (nice sky blue!)

Please call or email me for available colors! All with embroidered logo (no pockets)

\$38.00 _____ _____

(Size chart on back) Color choice: _____

Denim Shirt - (*ladies order comparable men's size, see chart)

Nicely weighted denim, pre-shrunk cotton -- stonewash blue or ecru; left-side pocket

Embroidered logo S ___ M ___ L ___ XL ___ \$35.00 _____ _____

*S/Sleeve ___ *L/Sleeve ___ 2X ___ 3X ___ \$38.00 _____ _____



T-Shirts - Hanes Heavyweight - 6.1 oz .cotton - Pre-shrunk

Screen-printed logo (front & back) S ___ M ___ L ___ XL ___ (\$20) _____ _____

2X ___ (\$22) _____ _____

Colors: Stonewash Green, Stonewash Med. Blue, Pebble (sand), Lt. Steel Gray



Embroidered logo (front only!) (**NOTE: I have a limited number of t-shirts with pockets, call for details)

S ___ M ___ L ___ XL ___ (\$20) _____ _____

(*note: pockets, \$2.00 additional on all sizes) 2X ___ (\$22) _____ _____

Colors: Sand, Golden Yellow, Ecru, Ash Gray, White, Royal, Red, Burgundy, Lt. Blue, Lt. Steel Gray, Stonewash Green



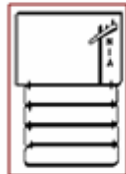
Crewneck Sweatshirts -- Heavy weight - 100 % Cotton/polyester blend - Pre-shrunk

Colors: Burgundy or Lt. Steel Gray -- **Embroidered logo**

M ___ L ___ XL ___ (\$25) 2X ___ 3X ___ (\$30) _____ _____

Hooded Sweatshirt w/ full front zipper/muff pocket/drawstring hood -embroidered logo-

Color: Lt. Steel Gray M ___ L ___ XL ___ (\$35) 2X ___ 3X ___ (\$40) _____ _____



Embroidered Cap --low-rise, embroidered logo (\$16.00)

Circle color choice: Stone/Navy bill, Khaki / Green bill, or all Denim _____ _____

13 oz. Clear Glass Mug with etched NIA Logo \$2.50 _____ _____

Ceramic Mug - 10 oz. white mug with logo \$7.00 _____ _____

Patch -- embroidered logo / red embroidered edge \$4.00 _____ _____

Koozie™ -- The original beverage Koozie™ fits any standard beer / soda can / 12 oz. water bottle !!

Silver screened NIA logo on: NIA blue ___ red ___ green ___ \$1.50 _____ _____

NIA Hat/Lapel Pin - enamel tack pin with NIA logo \$4.00 _____ _____

NIA Decal -- for inside car window \$0.50 _____ _____

NIA Name Badge -- engraved; epoxy pin back; beveled edges (fill in form on page 2)
\$13.00 _____ _____

Badge Bar -- (ie. NIA position or Local Club) \$4.00 _____ _____

Subtotal _____

U.S. Postage (see back) _____

Total Enclosed _____

NOTE:
All sizes, styles & colors of shirts are available by special order

Adult / Men's Size Chart:

S (32-34) M (36-38) L (40-42)
XL (44-46) 2X (48-50) 3X (52-54)

***Ladies Size Chart:**

S (28-30) M (32-34) L (36-38) XL (40-42)

***Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt**

****U.S. Postage: \$6.00 for the first item & \$1.25 for each additional item ordered. Postage for Patches, Decals is \$0.42. Pins or Name Badges/Bars are \$0.80 per item. ***for non-US postage, AK & HI and Koozies, or an exact postage quote, please contact me.***

Please make check or money order in U.S. funds payable to:

National Insulator Association or NIA

Order / Shipping Information

Name _____
Address _____
City/State/Zip _____
Telephone _____
Email address _____

Name Badge Engraving Information *(must be a current NIA member!)*

Name _____ NIA # _____ City _____ State _____
Name _____ NIA # _____ City _____ State _____
Name _____ NIA # _____ City _____ State _____
Name _____ NIA # _____ City _____ State _____

Club Bar: _____ (# requested) _____
Club Bar: _____ (# requested) _____
Club Bar: _____ (# requested) _____
Club Bar: _____ (# requested) _____

Thanks for your support of the NIA !

Contact Information:

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