GUIDELINES for the PRODUCTION and SALE of IMITATION INSULATORS

NIA members who intend to engage in the production of NIA endorsed Imitation Insulators shall:

1. Apply in writing for NIA endorsement prior to commencing any phase of production.

2. Wait for the NIA's final written approval before commencing production.

3. Comply with the descriptions and requirements stated below and in the "Definitions and Terminology" Chapter of this Handbook.

   An "Imitation Insulator" is defined as any device resembling an original insulator, or special purpose original insulator that is not actually an original insulator or special purpose original insulator but could be represented as such. This definition may appear in other terms including but not limited to: reproduction insulator, insulator copies, insulator replicas, or counterfeit insulators. **All imitation insulators must be permanently marked "REPRODUCTION" with the exceptions noted below in Commemorative and Miniature Insulator definitions**.

   A "Commemorative" or "Private Issue Commemorative" is a specific type of Imitation Insulator that is uniquely defined as any device manufactured to resemble an insulator with specific embossing declaring the commemorated person, place, device, event, organization, or insulator design.

   A "Miniature Insulator" is an Imitation Insulator and is uniquely defined as any device resembling an insulator known to have been manufactured by a private individual or organization for the purpose of resale or gifting as a promotion or commemorative. **All Miniature Insulators must be permanently marked "REPRODUCTION" and the calendar year of production**. If the physical size of the item renders such markings impractical the calendar year marking will suffice.

4. Agree in writing to abide by these guidelines before commencing production.

5. Maintain and submit accurate annual production records to the NIA for each year of production and sale. These records are to be received by January 31 of the following year. Records must include quantity produced, quantity sold, descriptions of color variations, etc. (See Appendix)