

QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

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http://www.nia.org

Available via e-mail

In this issue of Drip Points:

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A NOTE FROM THE EDITOR



Hello everyone, first I want to let anyone who missed the National in New Kensington know that you missed a great show. I would like to thank John Hovanec, Ron Barth, Tim Grantz, and Sharon Foster for all their work.

As many of you know, the NIA now has a new President and a new Eastern Region Vice President. Dudley Ellis is now the NIA President, and Larry Novak is the new Eastern Region Vice President. Dudley Ellis was previously on the NIA board as the Treasurer, and this left a vacancy for Jack Roach, previ-Treasurer. ously the Nominations Chair has stepped up to take over as the Treasurer (Jack was also previously a CPA). Jack taking on the Treasurers post. left the NIA without a Nominations Chair. The new Nominations Chair is now Jacque Linscott-Barnes. Thanks Jacque for helping out.

In addition to the shuffling described above, past NIA Secretary Bob Stahr, will change to a new position, the By Laws chairman previously chaired by Bill Rohde. Taking over as the new NIA Secretary is Glenn Drummond of the famed Steve Blair—Glenn Drummond Mid Ohio show-host team.

I think I covered everyone. There will be some new faces in this and coming issues of *Drip Points* with

the changes that have taken place. See the updated contact information on page 16 for the complete new list of NIA board and chair people.

On another front, I would like to mention that we are going to try something new in the electronic version of the Drip Points. In an effort to create incentive to take the Drip Points electronically via email, we are going to include in each of the electronic editions. one club newsletter from a list of clubs that have agreed to participate. So in addition to the Drip Points, you will also get to see what is going on in some of the clubs around the country at no additional cost. You did know that you could get the Drip Points Electronically didn't you? If not see the Drip Notes in this edition for more information.

Kevin Jacobson, NIA #6720 Information Director

A MESSAGE FROM THE PRESIDENT



Sandy and I really enjoyed this year's National in New Kensington, PA. Congratulations are in order for show hosts John Hovanec. Ron Barth. Tim Grantz and the Western Reserve Insulator Club for providing one great show! The walk-in was good and many insulators found new homes. A very special thanks go to the collectors who took the extra time and made the effort to share their collections and provide us with the many superior exhibits. I would also like to give a big thanks to Sharon Foster, the person behind the scenes with the computer experience that really made things happen at the show, especially at the Awards Banquet. The hosts could not have done the show without her.

The location for the 2005 National was announced in the General Membership Meeting. You can expect another great National next year in San Jose, California hosted by Colin Jung, Dave Elliot and the Nor-Cal Insulator Club.

On Friday night of the National I took the reins from Tom Katonak and became your President. I consider it a privilege and a great honor to be your President. Before I talk about my goals I would be remiss not to thank the members of the Board and the Committee Chairs who have completed their terms and move off the Board or their Committee. Kevin Lawless leaves the Board after serving his second tour of six years duty, moving through the President and Past President's positions for a total of twelve years. He also

four served years as Executive Director and three vears Promotions and Education Committee Chair. For all but three vears since 1982 Kevin has either been on the NIA Board or a

Committee Chair. I thank him for his dedicated and tireless leadership and direction to the hobby. Steve Marks has become the Second Past President to replace Kevin. Ken Willick has completed two, three year terms as the Eastern Vice President. Larry Novak will fill his shoes. Ken has been very instrumental in the decision making of the Board for the last six vears. We will miss him and his hard work. Bill Rohde leaves the Bylaws Chair after serving four years. He plans to concentrate his time on job training and new job responsibilities. We thank Bill for his dedicated service. I hope to continue to use Bill's experience in other ways. Bob Stahr has graciously agreed to move from the Executive Secretary position to the Bylaws Committee Chair. A major goal of this committee is to review and update our Membership Handbook.

In other changes to the Board and Committee Chairs, we welcome Jack Roach, past Nominations Chair, as my replacement for Treasurer, Jacque Linscott-Barnes will take over the Nominations Chair, and Glenn Drummond will take on the responsibilities of the Executive Secretary. I know all of these volunteers will serve you well.

The location for the 2005 National was announced in the General Membership Meeting. You can expect another great National next year in San Jose, California hosted by Colin Jung, Dave Elliot and the Nor-Cal Insulator Club.

Finally, L would like to thank Tom Katonak for his two years as your President. Tom leaves bia shoes to fill. He has worked hard at promoting our hobby and also educating collectors

about altered and fake insulators. In his First Past President's position he will continue working with the Authentication and Classification Committee to further our understanding and identification of fake and altered glass insulators. I thank Tom for my smooth transition into the President's position. He took the initiative early to answer my questions and fill me in on the issues that have and still face the NIA. I really appreciate Tom's support for me and his devotion to the hobby.

I presented some of my major goals to the General Membership in New Kensington. A summary of some of those goals follows:

I look forward to providing encouragement and support to our Promotions Committee chaired by Bob Merzoian. Bob expects to quickly complete the NIA promotions video that is in its final stage of production. My goal is to work with the committee to implement new programs that will encourage and promote youth participation in

the hobby. Additionally, I would like to see the development of press packets about our hobby and its history. These packets can be used by clubs and individual collectors to give to local and antique newspapers to encourage and assist in making write-ups about our hobby. I know Bob's committee will also develop other innovative ideas to promote our great hobby.

I have asked all the Committees Chairs to add additional committee members from the various regions to their Teams. The increase means that more NIA members will be involved in the operation of your NIA. Additional members will provide fresh ideas to the committees, increase the number of Board and Committee members available to communicate with the rest of the hobby, and give more NIA members the opportunity to train for future positions within the NIA.

The Authentication and Classification Committee will provide additional testing of glass insulators and will provide the results to the membership. Unscrupulous people will continue to make and try to sell you fake and altered insulators. We can not stop the production of fake and altered insulators but I believe that the best defense is to better educate the hobby to identify these type insulators. I have asked the Committee to seek more aggressive ways to educate the hobby on fake and altered insulators.

The Board has approved my request to establish an ad hoc committee to look at various issues dealing with insulator shows. I am in the process of putting this committee together. I will encourage the committee to review the current NIA show and facility stan-

dards and make needed changes. Additionally some of the issues they will review are: How can the NIA encourage show host to put on a show? How do we get dealer support for a show? How do we get exhibitor support for a show? How should the NIA support shows over and above our reimbursements for advertising and providing affordable show insurance and free display awards? Does the NIA need to put more funds into a sanctioned show? If so, where will these funds come from? Do we need to change the structure of Region Shows or do away with them all together? I expect the Committee to help answer these and other questions and report back to the Board with their findings.

I have asked Jacque Linscott-Barns our new Nominations Chair to develop a list of NIA members willing to serve the NIA in some capacity. We do need your help and your support. Please contact either Jacque or myself and let us know how you are willing to serve the NIA. You can find the list of contact information for all of the Board and the Committee Chairs in this issue.

Finally, I strongly encourage the Board, Committee Chairs, Committee Members and the NIA membership at large to communicate with one another. I have reminded the Board and the Committee Chairs that one of our key missions should be to attend shows, talk to the collectors to gain their insight on how to improve our hobby and then to share that information with one another. The Board and I are open to your ideas and need your support to continue our hobby's growth. By the time you read this message I will have attended the DJIC Swap Meet in Huntsville,

Alabama on August 21, the Western Region Show in Denver on August 27 -29 and hopefully will have had the opportunity to talk with you about our hobby. The Mid-Ohio Show in Springfield is on November 6-7, 2004. I hope to see you there. Please take time to introduce yourself and let me hear your ideas.

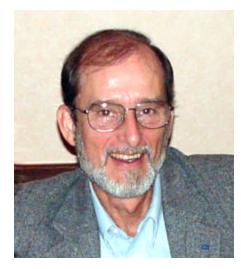
Remember to support your local shows and enjoy the fellowship of your fellow collectors.

I presented some of my major goals to the General Membership in New Kensington. My theme for the year is, "Tell someone about your hobby".

Thank you for your support.

Dudley Ellis, NIA #5085 NIA President

FROM THE FIRST PAST PRESIDENT



Hello from Newfoundland! We must have missed a turn on the way back from the New Kensington National because this sure doesn't look like New Mexico! Anyway, it's all part of the plan to combine vacations with insulator shows – and avoid the hottest time of the year back home all at the same time.

Can't say that the insulators I've run into up here in the Atlantic Provinces are real exciting, but that's probably because the Canadian collectors in these parts have been pretty thorough! Having said that, we did run into a high-voltage line on the west coast of Newfoundland populated by strings and strings of cobalt suspensions

and this added materially to the scenery!

Well, as you've heard in the other reports, the New Kensington National was a huge s u c c e s s ! Wonderful camaraderie, lots

of great insulators, some really fine displays...and a super team that pulled it all together.

Speaking of National Shows, as most of you know by now, the 2005 National will be held in the west (since it's their rotational turn again), in San Jose, capitol of California's Silicon Valley. This will no doubt be another superlative event as the NorCal folks pioneered this venue last year for the Western Regional show.

I'm happy to report that we had a

seamless "passing of the presidential baton" at the NIA membership meeting in New Kensington. Dudley Ellis is now fully in the driver's seat and is already off and

Speaking of National Shows, as most of you know by now, the 2005 National will be held in the west (since it's their rotational turn again), in San Jose, capitol of California's Silicon Valley running. I've really enjoyed being the President for the last two years, and now I trust you will give Dudley as much support as you have afforded to me.

In the mean-

time, I hope to have more time now to concentrate on issues being covered by the Authentication and Classification committee, particularly those involved with glass manufacture dating techniques.

Looking forward to seeing many of you at the Western Regional show in Denver later this month.

Best in collecting,

Tom Katonak, NIA #3567 NIA First Past President

FROM THE SECOND PAST PRESIDENT



Melanie and I just got back from

the National in New Kensington, Pennsylvania and we had a GREAT time! It was so nice seeing our friends again and I even managed to add a few pieces to my collection! Your NIA Board was quite busy the Thursday before the show at its Annual Board Meeting. In my column this month I am going to cover the changes that were made to the Administrative Show Rules.

First is a change to the rules with respect to the show insurance available through the NIA. The NIA Board wanted to emphasize to show hosts and clubs that they should obtain adequate insurance coverage before putting-on an event. The Board has also decided to restrict the use of insurance obtained through the NIA to individuals and clubs putting on shows in non-residential locations. If anything were to go wrong at a show or club meeting being held at a collector's home, that person's homeowner's insurance would normally cover any problem. The Board's underlying concern here is that the NIA has a complete lack of control over circumstances and situations that

arise at personal residences. The Board wants to reserve the use of its insurance to show halls, hotels, parks, fairgrounds, etc., where other entities have some oversight (i.e. fire marshals, building inspectors, etc.)

A second rule change with respect to the insurance available from the NIA has to do with potential claims. To date no claims have ever been filed under the NIA insurance policy. However, in this

world of everrising insurance premiums, the Board is concerned about the potential for a claim being filed that might otherwise be betThe Board has also decided to restrict the use of insurance obtained through the NIA to individuals and clubs putting on shows <u>in</u> <u>non-residential locations.</u>

ter addressed internally without seeking reimbursement from our insurance company. Thus, in the event that a situation occurs wherein a show host or club feels that a claim under the insurance policy may need to be filed, the show host or club must now first present the claim to the NIA's Treasurer for review. [Please see new Administrative Show Rule #18 below for these two changes.]

The third Administrative Rule change has to do with the use of the NIA's model Dealer and Exhibitor Agreements. If a show host or club is going to produce an NIA Sanctioned Show, then that show host or club must utilize the language in the model Dealer and Exhibitor Agreements which appear in the NIA Membership Handbook. The Board found that there were too many variations to the contracts being utilized by show hosts and clubs. For the sake of uniformity, the Board has decided to mandate that the language in the model agreements be utilized for all NIA Sanctioned Shows. [Please see new Administrative Show Rule #3 below.]

Finally, the Board decided to further define its already existing rule regarding indemnification. [Please see new Administrative Show Rules #1 and 2 below.]

Here are the newly revised Administrative Show Rules:

> The host assumes complete financial profit-orloss responsibility for the show.

The host agrees to indemnify and hold harmless the NIA, and its Directors and Chairpersons, from any liability from participant or attendee activities including but not limited to:

Damage to, or theft of, participant property;

Damage done to the facility by any party; and

Injury to any show participants or attendees.

In the case of NIA sanctioned shows, Show Hosts are required to utilize the language in the model Dealer and Exhibitor Agreements found in this handbook.

18. The NIA <u>strongly</u> encourages and recommends that show hosts obtain adequate insurance coverage when hosting an event. The NIA can provide a general liability insurance policy to show hosts hosting shows at nonresidential locations. The Show Host should contact the NIA Treasurer and provide him/her with the following:

The name of the host and/or club (who/which needs to be an NIA Member in good standing).

A check in the amount of the current processing fee (\$50 in 2004); and

The name, address, phone and fax number where the event is taking place.

The Treasurer will forward the information on to the NIA's insurance agent, who will issue a Certificate of Insurance directly to the host and a copy to the Treasurer for the NIA's records. Any claims under the policy must first be submitted to the NIA Treasurer.

For more information please visit the NIA's website, <u>www.nia.org</u> to see the entire NIA Membership Handbook. And, if you should have any questions, please do not hesitate to contact me.

Steven Marks, NIA #4951 NIA Second Past President

FROM THE EASTERN REGION



As I write this, I've been the Eastern Regional VP for all of fifteen days, so I don't have much to report. I would like to thank my predecessor, Ken Willick, for serving the past six years as the Eastern Regional VP. I would also like to thank and congratulate John Hovanec, Ron Barth, and Tim Grantz for putting on a great National in New Kensington, Pa. It was a fantastic show.

It will be three years before the National is back in the East and we will be looking for someone to host that show (in 2007). If you have any thoughts about hosting the National you have plenty of planning time. Let me know if you're interested and I will help in any way I can. We are also looking for hosts for the Eastern Regional shows in 2005 and 2006. I

know of one club interested in the 2005 show. Again, if you have an interest in hosting a show let me know and I'll try to help.

When you read this, the show season will be winding down, at least here where we have winters. The Capital Region club will have a

show in Albany on September 19, Yankee Pole Cat's swap meet will be October 2 in East Hampton, CT, and there will be a Dixie Jewels swap meet in NC on November 20. The weather will be turning cooler and the weeds and bugs will be going away and it will be time to go walking along the old lines hoping to find some buried treasure, or maybe just hiking through the antique malls with the same goal in mind.

The weather will be turning cooler and the weeds and bugs will be going away and it will be time to go walking along the old lines hoping to find some buried treasure, or maybe just hiking through the antique malls with the same goal in mind.

I look forward to the next three years as Eastern Regional VP and working to with the new board on the many activities that are going on within the NIA. I plan to be in touch with each club in the region and I hope to attend manv of the shows to talk with you

about insulators and to hear any ideas you might have about how we can make NIA an even better organization. Happy Hunting,

Larry Novak, NIA #5889 Eastern Region Vice President

FROM THE PAST SECRETARY



<u>NIA ANNUAL GENERAL</u> <u>MEMBERSHIP MEETING –</u> July 23, 2004 – Clarion Hotel <u>New Kensington, PA</u>

Board and Chair Members pre-

sent:

Tom Katonak, Bob Stahr, Kevin Jacobson, Howard Banks, Ed Peters, Dudley Ellis, Rick Soller, Ken Willick, Bob Berry, Carolyn Berry, John McDougald, Bill Meier, Jack Roach, Steve Marks.

Members Present:

Approximately 80 Members in addition to the Board & Chair members listed above.

President Tom Katonak called the meeting to order at 5:06 PM EDST he reported on this year's projects. The projects included further work by the Authentication & Classification Committee on suspect insulators, removal of Bob Harding from the NIA, renewal of the NIA Show Insurance program, solicitation of show bids, and the creation of a new show hosts handbook which is currently being reviewed by the Board. Tom also mentioned the upcoming Western Regional in Denver. CO. In addition, he thanked John Hovanec, Ron Barth. Tim Grantz. and the Western Reserve Insulator Club for all the hard work they put into this vear's National.

Bob Stahr was introduced as the outgoing NIA Executive Secretary. He reported on the corporate status of our organization and indi-

cated that the NIA Treasurer's Report was filed with the Arizona Corporate Commission. Since our organization takes in less than \$25,000 a year, there is no need to file federal or Arizona state taxes. Bob asked for a motion to adopt the NIA General Membership Meeting Minutes from the 2003 NIA National at Springfield, OH. Bob called for someone to motion; it was motioned by Jack Roach and seconded by John McDougald, and all members in the audience were in agreement to adopt the minutes.

The Treasurers Report was presented by outgoing Treasurer Dudley Ellis. Money has been tight with revenues down about \$1,100 this year, but he has managed to balance the budget this year. The full report will appear in the next issue of "Drip Points."

Nominations were discussed by outgoing Chair, Jack Roach. Dudley Ellis was elected President by acclamation (unopposed election). Larry Novak was elected by acclamation as the Eastern Region VP. Next year, the Western Region VP position is open for election. Jack reminded the membership that anyone interested in running for this position, needs to get their resume into the new Nominations Chair, Jacque Linscott Barnes, by January 1, 2005.

Information Director Kevin Jacobson talked about the Drip Point newsletter and the success with sending it out via E-mail. This has reduced the cost of postage and printing costs. In fact, those members who are receiving the newsletter via E-mail are saving the NIA about \$5 per person. Members receiving the newsletter via e-mail have really enjoyed getting the newsletter with color photographs. This year, Kevin will be adding a local club's newsletter to each electronic version he sends.

Bob Berry gave a report from the Research and Education Committee. Most of Bob's time has been spent continuing to update the NIA's website www.nia.org . Bob indicated that traffic has been up over previous years. This year, the NIA will start posting back issues of Drip Points on line for people to view. Bob also talked about creating a search feature on the web page to search for old insulator articles in Crown Jewels. Cross Arms, and Old Bottle Magazines. He will continue to add items and is looking for input from the membership.

Rick Soller, Historian, was next, and he reported on his ongoing museums projects. Rick has spent time with museums in Claremont, IA, Oshkosh, WI, and the Westinghouse Museum in Pittsburgh in his ongoing efforts to promote the NIA as a source of help and information for these museums. Rick also continues to acquire items for the archives and welcomes input from the general membership.

Carolyn Berry gave an update on product marketing. Some new and improved items are available including etched glass beer mugs with the NIA logo. NIA badges and service bars are available for nominal cost from the NIA as well. The NIA made approximately \$1,000 in profit last year and anticipates doing well this year too.

Bill Meier reported on the Awards and Recognition Committee. Bill took over the position about 6 months ago. The Board has asked the Committee to review the NIA Exhibit and Judging Rules and make recommendations for revisions. All the awards were at the show and would be presented to the recipients at the NIA Banquet.

John McDougald Chair of the Authentication & Classification Committee reported that the NIA is still moving forward on suspect insulators. The most recent problems have involved Bob Harding who sold an irradiated insulator on eBay. There have also been a number of strange threadless insulators coming up in sales on eBay. There have been no new assignments to the classification systems (CD systems) that we are aware of. John indicated that another round of testing of suspect insulators was performed over the last year. Twenty-nine specimens were sent to a prestigious lab. The results came back this spring with mixed results. Approximately 75% of the specimens tested had results that we expected. About 20% were not definitive, and the remaining 5% tested opposite as we expected (tested fake but were legitimate). John is concerned that we may never have a definitive test, but the NIA will continue to pursue this until it has exhausted all possibilities. Discussion from the floor included one member mentioning some independent testing he was performing. John and the A & C Committee will take that information under advisement.

Howard Banks, Western Region VP, discussed the outcome of the EC& M investigation. Testing of the Molds, plaster castings, and insulators recovered during the investigation resulted in the federal crime lab indicating that the evidence was "incontrovertible" that the molds were new, the threading mandrels were new, and some of the insulators came from those molds. However, since the Prosecutor decided not to pursue

a case against the perpetrators, all of the evidence has been returned to its owners. Howard will pursue, through the freedom of information act, a written report on the investigation. This is Howard's last year as Western VP.

Ken Willick, Eastern Region VP, made his report on the Eastern Region. All seems well in the region with lots of shows and swap meets occurring. Ken reminded everyone that Larry Novak will be the new Eastern VP at the close off this meeting.

Ed Peters, Central Region VP, gave a favorable report on the Central Region. Ed then asked for a show of hands from the NIA members present who thought that the NIA should get rid of the Regional concept. He also asked how many felt that they should keep the Regionals. By an overwhelming show of hands it was evident that the membership present wanted to keep the Regionals. At this time, Ed reminded everyone that wanted to keep the Regionals that they should apply to host one someday.

Bob Stahr reminded everyone of the upcoming Western Region show in Denver, CO. He then announced that no bids have been received for Regionals in 2005. Bob announced that the successful bid for the 2005 NIA National Show was made by Colin Jung and the NORCAL Insulator Club. The location will be in San Jose, California.

Bob introduced Colin Jung, who talked about the show facility and all the amenities in the area. This show is on July 8 thru July 10, 2005. Colin reminded members to book early due to a limited amount of sales tables. Colin would be set up at Howard Bank's table to sell tables.

Tom Katonak then got up to thank everyone for electing him President and said he really enjoyed his time in that position.Tom then introduced Dudley Ellis the incoming President.

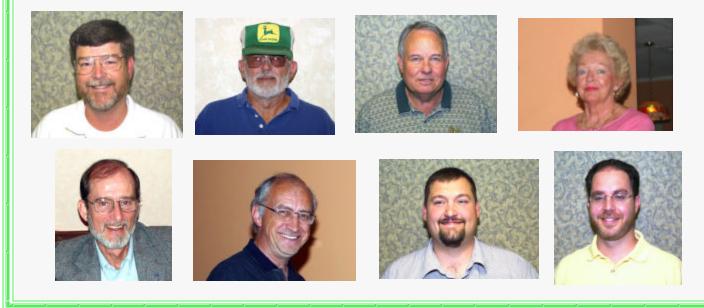
Dudley went over the key goals of his administration, including getting youth involvement, increased education on fakes and altered insulators, and expansion of committees. He advised that Glenn Drummond would be taking over Executive Secretary, Jackie Linscott Barnes would be taking over Nominations, Jack Roach would be the Treasurer, Bob Stahr would be Bylaws Chairman, and Larry Novak the new Eastern VP.

A motion was made by Alan Stastny to adjourn the meeting and seconded by Jack Roach. The meeting adjournment was approved by the membership at 6:09 pm.

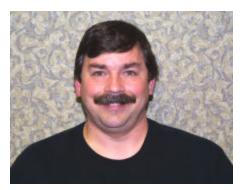
Respectfully Submitted This Day August 9, 2004

Robert B. Stahr, NIA #4186 NIA Secretary

See your new updated NIA staff contacts on page 16. There have been many new additions and some changing of job functions. All of these folks are new or have different NIA job functions.



FROM THE HISTORIAN



Show Sales Table Strategies

Preparing for the National made me realize that decisions about what to put on a sales table are much like the strategies used by network executives to program their TV show line ups. Since I occasionally teach mass communication courses, I know that networks may schedule programs that directly compete with others in the same time slot, or may counter program with something completely different, among other programming options. The same can be done with the sales stock a dealer puts out at a show.

Glass insulators are the most popular collectable at a show so a dealer may decide to bring only glass. The advantage of this is that there will be a lot of people looking for glass. The disadvantage is that there will be so much glass that buyers can be picky about condition and are likely to bargain on price. Unless you have great glass, there is also the chance that common looking sales stock will not get much consideration. This is why I did not bring any damaged insulators to the show and brought the most expensive pieces I had in my sales stock but eventually shifted strategies.

One variation on this strategy is to focus on a niche such as all power pieces, all purple insulators, only Hemingray insulators, or insulators with tie wires. The difficulty with this strategy is that it is hard to come up with this much sales stock unless you recently pur-

chased a collection with that focus. A version of this strategy is to have several of the same variety show -- put a little of everything on your table. I tried this for a while but it made my table look cluttered, and made it hard for

The discounters usually appear on the last day of the show and offer deals ranging from 20 - 50% buyers to put together a package of s e v e r a l items in the reasonable expectation

insulators for sale in varying conditions so the buyer can make their own cost-benefit determination. I saw this strategy used on a table that had several purple CD 162s. Some dealers use the opposite of this strategy by purposely removing any choice and starting with the worst piece on their table hoping the buyer will have to buy a

second piece to upgrade from the

first piece they bought.

A counter programming sales strategy involves selling something completely different like porcelain, go-withs, reference materials, or unusual insulators. The advantage of this strategy is that people looking for these are more likely to spend time at your table and have fewer tables to choose from to spend their money. The disadvantage is that there are fewer people looking for this kind of sales stock. However, a dealer can get to know their customers better using this approach and get a better feel for the market, can pre-arrange deals with known, interested customers, and can be the person to whom people sell these kinds of items. At the National, it seemed this strategy worked for me since I bought two collections from walk-ins that contained books and porcelain, items I was selling on my table. I then turned around and sold a few of the books to people I knew where looking for them at the show.

A third strategy could be called the

the same insulator and wholesale them. I saw one dealer do this on the second or third day of the show. This is a great way for dealers to get sales stock, especially those from different. distant locations that won't be competing with others making the same purchases. The problem for the seller is that it can result in all the good pieces getting grabbed and all the damaged pieces being left behind. Box lots with some mint and some less than mint pieces work better from the sellers point of view. I saw Larry Veneziano sell buckets of dirty Mickey Mouse insulators at the 1997 Chicago national and the McDougalds sell box lids of low priced insulators at the 2003 Wheaton show this way with a areat deal of success.

The discounters usually appear on the last day of the show and offer deals ranging from 20 - 50%. Most shameful in this category is the dealer who puts a price tag on a piece for twice what it is worth and then puts the piece in the half price section. Sadly, I saw this going on at one well known dealer's booth where CD 235 carnival Pyrex insulators were priced at \$70 and offered for half price. On the other hand, I saw some real bargains in the half price section of Dennis and Jeannie Weber's table such as a Macomb pony originally priced at \$75 of-

fered for \$37.50.

On the first day of the show or earlier is when the "pay per view" sales occur. Of course, probably everyone realizes that the dealers paid for their sales table so they could get the first view of and chance to buy what is for sale at the show. There are also some lesser known "pay per view" transactions that occur. These involve people who are well known in the hobby as a specialist in a particular area (e.g., Brookfields, compositions, rare insulators, porcelain Harloes, multiparts, Hemingrays,

or CD 102s) and people who bring insulators to the show just for the specialist. Usually the specialist will offer an excellent price and the piece will never touch the sales table. I saw a beautiful New Lexington piece exchange hands this way. The "pay per view" nature of the show also extends to some of the show-and-tell that goes on. Collectors often bring interesting pieces with them and show them to people they know are interested in such prizes. I was delighted to see a mangled piece of porcelain from a dump in this way.

Different events call for different strategies. At swap meets, I bring damaged insulators, heavy pins, and books because I have more space and less overhead to recoup. I also do a lot more trading because I know the people I'm dealing with. At shows I have to fly to, I bring small niche items like radio strains and miniature private issue insulators. For shows I drive to, I use one of the strategies discussed above.

Rick Soller, NIA # 2958 Historian

....DRIP NOTES

Did you know that the Drip Points is available electronically? Did you know that roughly 10% of your fellow NIA members and their families get the *Drip Points* Electronically via e-mail? Taking the *Drip Points* electronically has many benefits including:

- Saves printing and mailing costs of the newsletter (\$1.50 a copy per person) enabling the NIA to help fund research and other beneficial activities to the hobby without having to raise dues.
- You get a color issue, and now with each electronic copy sent, will be attached one club newsletter from a participating club from around the country. You get to see various club newsletters in addition to your DP at no additional cost.
- Saves trees, present Drip Points printing uses around 32000 sheets of paper a year or about six and a half cases of paper.
- Get your copy earlier, the electronic copy goes out before the mailed copy.
- Your copy doesn't degrade or wear out and is easily backed up on your computer. Also, the NIA is placing the back issues of the electronic versions on the NIA web site for all to see and retrieve (after the issues are 1 year old).
- Do you have your insulator collection insured? NIA sponsored insurance is available for information on some of the available companies contact: Kevin Jacobson (NIA Information Director) at 602-564-0851 or kwjacob@icsaero.com
- Want to play a bigger part in the NIA? Volunteers are always needed. Write to Dudley Ellis and tell him what you're good at!
- Moving? Send change of address to Joe Beres (and save us the cost of resending your copy of *Drip Points. Each returned Drip Points costs the NIA \$0.85 plus the cost of printing it in the first place).*

FROM THE SECRETARY



It's kind of scary to be the "new kid" on the Board and yet have the lowest NIA membership number. Who says that you can't teach an old dog new tricks?

I live just two hours from Dudley so we have the opportunity to get together on a frequent basis to plot and scheme. He is a firm believer of "delegating authority" and I have been given a full plate of delegated tasks to fulfill as the year progresses. Many of you may expect to hear from me in the near future as I seek your input. One of these tasks is to take a long, hard, and critical look at the NIA's roll in sanctioned and other shows. Those of you who know me from the Mid-Ohio shows (aka, London / Springfield) know that I am not locked in on the "old ways" of doing business. My philosophy is that hobbies are about fun and relaxation. However, there is a certain amount of "business" that

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Speaking of shows, it is time for you to get serious about bid proposals for hosting the 2006 National plus 2005 Central and Eastern Regionals.

tional plus 2005 Central and Eastern Regionals. If you are truly Interested in hosting one of these sanctioned shows but have facilities, or other, problems; drop me an e-mail at

(pat.eighteenseventyone@verizon .net), or give me a call (334-257-3100) and let's see if we can work out a solution to the satisfaction of all involved.

> I will see many of you at Springfield during the first weekend in November. lf vou have anv questions, concerns, or suggestions about any of the

above, please corner me there and let me know your thoughts.

Glenn Drummond, NIA #537 Secretary

ensure that you do in fact have fun and can relax in the pursuit of your particular interest in this hobby. My concern is that this "business" doesn't become the engine dragging the hobby train

Speaking of shows, it is time for you to get serious about bid proposals for hosting the 2006 Na-

Get a free rotating Club Newsletter with each *Drip Points* by taking the *Drip Points* electronically!

With each electronic edition we will be attaching one club newsletter from participating clubs around the country. Currently participating clubs are the GCIC (Greater Chicago Insulator Club), EIC (Enchantment Insulator Club, New Mexico), and GCSIC (Grand Canyon State Insulator Club, Arizona).

Is your Club interested in having it's newsletter appear with the Electronic version of the *Drip Points*? Contact Kevin Jacobson, the NIA information director if you are interested.

FROM THE PROMOTIONS CHAIR

Aloha! "He must've been to Hawaii recently," you say, with voices ringing in my ears. Yes, I just returned from a wonderful island vacation. We began in Maui and concluded at Honolulu. After a few days of pretty serious activities (planned by my family's resident activities director ... my wife), I was ready to relax. What better way than to check the trusty N.I.A. directory for glass nuts like me. I discovered three island insulator collectors listed. The first person's number was disconnected, the second too far away, and the third more than happy to have visitors. So I made a deal with the A.D....we'd drive up to the 10,000 foot top of the volcanic crater (Dormant, otherwise my son would have one more thing to worry about. He is our resident worrier, but also a seven-year-old beginning collector), after visiting fellow collector, George Webster.

From the fascinating stories I

heard told to us by this W.W. II veteran pilot and retired engineer, I discovered he is another ambassador for our hobby. Over his fifty years in paradise, he has spread the word about insulators both in praise and also to expand his collection. He and his bride of sixty years were hospitable and loguacious. We toured his home (filled with a multitude of collectibles). the one acre property overlooking the vast blue Pacific on the horizon, and the adjacent pineapple and banana plantation. I was too late in intercepting my son's liberation of a fresh pineapple. We did, however, put it to good use the next couple of days.

George has scoured the islands for insulators (and other collectibles). He educated many islanders about them...their history (which is the main appeal to him), the vast array of colors and shapes, and other appealing features. Though they may not be N.I.A. members, he is sure more than a few listeners found themselves involved within our hobby. Thus I have reached the point to this seemingly pointless story, open your mouth and sing the praises of glass and "mud". If we don't do it, no one else will and where will that leave us a few years down the road? If you need any further encouragement, just think of the stamp collecting hobby as it exists today...old timers and very few youngsters and other "newbies" to carry on the growth and traditions which our hobby currently enjoys. We all need to cheerlead in solo and in harmony.

P.S. All call for those of you who would like to join forces with me in promoting our avocation. I could use the help. Thanks!

Bob Merzoian, NIA#3941 Promotions Chairman

FROM THE AWARDS AND RECOGNITION COMMITTEE



Well, I made it through my first indoctrination, getting over a dozen awards made up at the trophy company, despite several errors and returns. But, I'm a pro now! Most important, I have a good working relationship with the awards and trophy company.

I'm sure many people have already commented about the great National, so I won't focus on that.

There were a number of great exhibits. This year it was a little unique in that out of 24 exhibits, six were non-competitive, and five were in the Go-withs category! Seems the interest in Go-withs is increasing!

Seven NIA exhibitor categories were represented, and here is the list of winners in each:

Color Bill & Jill Meier, The Color of Hemingray – Think outside the Box

General: Matthew Kancie, Back to Basics: Insulator collecting in the Wild

Go-withs: Larry Novak, Postal Telegraph Company

Junior: Clay Bledsoe, Insulator Nicknames

Lighting Rod Equipment: Steve Bobb, Colored Lightning Rod Insulators

Specialty: Curtis Erickson, CD 125's

Threaded Porcelain: Jason Townsend, Rare Porcelain Insulators of America

Milholland Educational Award: Larry Novak

The NIA's highest honor, the NIA Lifetime Membership, was awarded to Dwayne and Ofelia Anthony. This is a very well deserved honor. Congratulations Dwayne and Ofelia! I could also go on about the NIA Board Meeting, but I'll save those details for others. However I will mention that a committee has been formed, with me as chair, to look into the whole topic of awards and judging.

I don't think I will be able to make to the Western Regional, but I will certainly be at next year's National! Remember if you need any show ribbons for local shows, or plaques for Regional shows, please contact me.

Sincerely,

Bill Meier, NIA #4322 Chair, Awards & Recognition Committee

FROM THE PAST NOMINATIONS CHAIR



Well, another great National has come and gone. It was wonderful and I am sure all the attendees felt

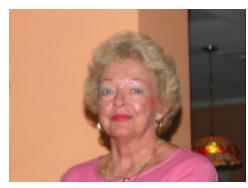
the same. Dudley Ellis and Larry Novak were inducted as the new President and Eastern Region Vice President respectfully. We now need to focus on the next upcoming election, that of Western Region Vice President. Howard Banks will not be running for reelection, so there is a need for candidates to step forward. Anyone wishing to put their name in the hat should notify the new Nominations Chair, Jaque Lin-Jaque needs the scott-Barnes. assistance of Western Region members to get some candidates into the election. Please call her

and suggest some candidates. It has been my pleasure to have served as Nominations Chair and thanks to all those who helped me in filling vacancies in the past.

Jack Roach, NIA #4156

Past Nominations Chairman

FROM THE NOMINATIONS CHAIR



to serve our membership as Nominations Chairperson. I look forward to being in touch with you. I only hope that when contacted you will be anxious to volunteer some of your time, talent and energy so as to move our hobby forward.

Jacqueline Linscott Barnes, NIA#1380 Nominations Chairman

Dear NIA Members, I am delighted to have been asked



From the Treasurer

2003-2004 FINANCIAL REPORT NATIONAL INSULATOR ASSOCIATION 6/30/2004

Jack Roach, NIA #4156 Treasurer

Beginning Balance-General Fund Museum Exploratory Committee Authentication/Ethics Account	7/1/2003	8905.34 972.01 2196.75
Revenues		
Donations Membership Dues Miscellaneous Income Product Sales	100.00 * 9728.00 710.00 2459.25 Total Revenue	s: 12997.25
General Fund Expenses		
Advertising Bank Charges/Taxes Marketing Products	710.00 0.00 1341.07	

General	Funa	Expenses	

Advertising	710.00	
Bank Charges/Taxes	0.00	
Marketing Products	1341.07	
Misc. Postage	1225.75	
Misc. Printing	753.53	
Misc. Supplies	464.48	
Misc. Professional Services	1299.40	
Crown Jewels Rebates	178.00	
Drip Points Printing	2782.56	
Drip Points Postage	934.95	
Show Advertising Subsidy	191.01	
Show Awards	32.00	
Stationery Supplies	0.00	
Telephone	78.54	
Special Projects	722.37	
Education Disp Postage	111.39	
	Total Expenses:	10825.05

Closing Balance, General Fund:		11077.54
Museum Exploratory Committee Expenditures	0.00	
Museum Exploratory Committee Balance		972.01
Authentication/Ethics Account Expenditures	0.00	
Authentication/Ethics Account Balance		2196.75 *
Total Balance on Hand 6/30/04		14246.30

* \$100.00 donation will be reflected in Authentication/Ethics Account 7/01/2004



Pittsburgh National Posts Record Sales

NIA Product Marketing sold a record \$2354.33 at the NIA 35th annual show! We also made a nice profit of nearly \$1,000 our hobby in 2003-2004!



for the promotion of

Take a look at the latest products available on our website: www.nia.org/products

Order your NIA engraved name badge or club bar (WRIC, MVIC, LSIC, CFIC etc.) today! See order form in back of this publication!

Our newest item will be a decal/bumper sticker.....details of availability coming soon!

I am looking for show attendees to help promote NIA product sales across the USA.

If you are interested in helping to sell a small assortment of items at a NIA sanctioned show, please contact me for details.

The NIA board works very hard to keep its members updated with association needs & issues, show updates, as well as, advances in education, promotion & research of the insulator hobby.



Special thanks to all who help support the NIA goals, through their purchases!

> Looking forward to serving another successful year! Carolyn Berry Product Marketing Chairman - NIA # 4336





2004 NATIONAL INSULATOR ASSOCIATION

BOARD OF DIRECTORS

Dudley Ellis, NIA #5085 NIA President 131 Plantation Way Stockbridge, GA 30281 770-957-9928 pony102@bellsouth.net

Tom Katonak, NIA #3567 **First Past President** 1024 Camino de Lucia Corrales, NM 87048 505-898-5592 tkatonak@comcast.net

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Howard Banks, NIA #900 Western Region VP 1560 Hugo Road Merlin, OR. 97532 541-479-8348 hbanks@grantspass.com

Kevin Jacobson, NIA #6720 Information Director 1102 West Aster Drive Phoenix, AZ 85029-2808 602-564-0815 kwjacob@icsaero.com

Glenn Drummond, NIA #537 **Secretary** 600 Co. Road 87, Notasulga, AL 36866 334-257-3100 pat.eighteenseventyone@verizon.net

Jack Roach, NIA #4156 Treasurer 8 Tremont Trace Wimberly, TX 78676 512-847-7302 jackroach@email.msn.com

Joe Beres, NIA #563 Membership Director 1315 Old Mill Path Broadview Heights, OH 44147 440-526-3478 jjjb@aol.com

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Bob Stahr, NIA #4186 By-Laws 515 Carriage Drive, 2D West Chicago, IL 60185 630-231-4171 bob@hemingray.com

Jacqueline Linscott-Barnes, NIA #1380 Nominations 3557 Nicklaus Drive Titusville, FL 32780-5356 407-267-9170 bluebellwt@aol.com

John McDougald, NIA #689 Authentication & Classification P.O. Box 21157, Sedona, AZ 86341

P.O. Box 21157, Sedona, AZ 86341 928-284-3628 cpamcd@aol.com

Bill Meier, NIA #4322 Awards & Recognition 103 Canterbury Court, Carlisle, MA 01741-1860 978-369-0208 bill@insulators.com

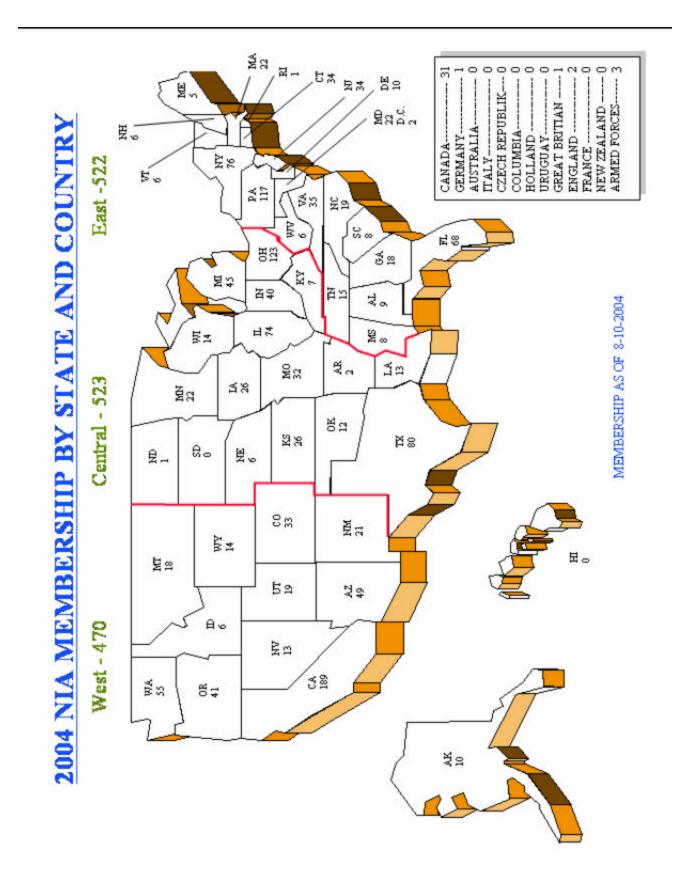
Carolyn Berry, NIA #4336 Product Marketing 1010 Wren Court Round Rock, TX 78681 512-255-2006 pyrex553@aol.com

Bob Berry, NIA #1203 Research & Education 1010 Wren Court Round Rock, TX 78681 512-255-2006 pyrex553@aol.com

Bob Merzoian, NIA#3941 Promotions 1080 N. Scenic Drive Porterville, CA 93257-1637 559-781-6319 bobmerzoian@mac.com

2004 NIA MEMBERSHIP NEW/RENEWAL FORM

	Submit: (<u>In U.S.funds</u>) To: (Payable to the NIA)	Joe J. Beres NIA Membership 1315 Old Mill Pa Broadview Hts., (E-MAIL: JJJB@	th Ohio 44147-327(6
	Note New Dues Schedule!Regular Membership\$ 12.00Family Membership\$ 12.00Junior Membership (under 18)\$ 5.00Club or Organization\$ 12.00\$ 12.00\$ 12.00)))		
	appropriate Class) Regular			
(Check	Years of Payment) Single year <u>Please Print</u> Name	-		
	NIA # (If Renewal)			
	Address			
	City			
	State/Province			
	Zip/Postal Code	(+4)		
	Country (If Non U.S.)			
	Telephone Number			
	E-Mail Address			
	Please include me in the Annual NIA/Crow	n Jewels Directory	Yes	No
	Please include my Telephone Number		Yes	No
	Please include my E-Mail Address		Yes	No
	I Would like to Receive Drip Points in the l eck Only One Choice) (Need E-Mail Addr		Paper H	Electronic
Name	Additional Fa	<u>mily Members</u>	Nia#	(If Renewal)
1				
2				
3				
4				
Signed		_		
Date _	Amoun	t Enclosed \$		_



National	Fall 2004			
INSUL ⁷ Association	Fall 2004 WWW.nia.org/pro	du	cts	
- NIA LOGO Large Logo on back	Mens' Golf/Polo Shirts* embroidered logo; some with pockets *Please call or email me for all color / styles available: \$30 - \$41 =>=>NEW *S/S golf - yellow pique w/ navy & royal blue collar/sleeve. (\$38) Ladies' shirts embroidered logo *Sleeveless- stonewash blue denim – All sizes (\$32) =>=>NEW *S/S golf - yellow pique w/ navy & royal blue collar/sleeve. (\$38) Denim Shirt	Price	<u>Qty</u> 	<u>Total</u>
NATIONAL INTERNET	Men's - Heavy wt. pre-shrunk cotton stonewash blue left-side pocket Embroidered logo SMLXL\$32.00 *S/S*L/S2X\$35.00			
	LXL(\$15) 2X (\$16) Hanes Beefy 'T' - Heavy weight - <u>Ash Gray; embroidered logo on left front, only!</u> MLXL2X (\$20) LXL2X (\$22 w/ -pocket) Seafoam Green; embroidered - MLXL (\$20) 2X (\$22) <u>Sweatshirts</u> Heavy weight - Ash gray - Screen-printed logo (front & back) S M (\$16.00) LXL (\$20.00)			
	=>=>NEW**Embroidered logo- M_ L _ XL _ (\$25) 2X _ 3X _ (\$30) =>=>NEW**Zippered - Hooded - Embroidered logo- L / XL (\$35) 2X (\$40) Embroidered Cap - Stone/ Navy or Khaki / Green, low-rise, embroidered logo (\$16) Denim Cap - blue denim, low-rise, embroidered logo \$16.00 =>=>NEW**13 oz. Glass Mug w/ Faux Etched NIA Logo \$8.00 Mug 10 oz white ceramic coffee mug w/ screen-printed logo \$7.00 Patch light blue back w/ embroidered logo/red embroidered edge \$4.00			
	Koozie™ The original Koozie™ fits any standard beer / soda can Silver screened NIA logo on: NIA blue red_ green \$2.25 NIA Lapel Pin - etched enamel tack pin with NIA logo \$5.00 Decal light blue w/ logo- red border; for inside car window \$1.00 Name Badge white badge engraved w/ blue letters - screen-printed logo epoxy pinback, beveled edges (fill in form below) \$12.00			
<u>Women's Size C</u> S (28-30)M (32-34)L (3	Badge Bar white w/ engraved blue letters (ie. NIA position or Local Club) \$4.00 hart: Men's Size Chart: St (220) ML (40.42) S (32-34) M (36-38) L (40-42) XL (44-46) St	 1btotal ?ostage		
	Total En *All sizes of shirts are orderal **U.S. Postage : \$5.00 for the first item & \$	closed	h additional i	tem ordered
Email address Please make chec *******	Postage for Patches, Decals, Pins or Name Badge US postage. AK & HI, please contact me for an <i>k or money order in U.S. funds payable to:</i> National Insulate ************************************	es/Bars are \$0 exact postage or Assoc ****	.50 per item. e quote!! Ciation	<u>**for non-</u>
	ne Badge Engraving Information (must be a current NIA NIA # City		r!) State _	
	NIA # City		State _	
Rev. 8/.04 CC	Use the back of this order form fo ntact Information: Carolyn Berry NIA # 4336 pyrex553@ao 10 Wren Court, Round Rock, TX 78681(512)-255-2006		nal badge	/bar orders



GREATER CHICAGO INSULATOR CLUB NEWSLETTER



Volume 12, Number 6

August 2004

Club Newsletter Goes National

At the NIA Board meeting before the National show, the club offered to have periodical issues of its newsletter sent to members of the NIA who receive their Drip Points electronically. The club would get additional publicity for their newsletter, NIA members would get something extra for getting the Drip Points electronically, and the NIA would save money by encouraging more people to take the newsletter electronically. This is the first issue being sent out that way.

Hog Roast Show Report

Alan Stastny continues to put on a spectacular gathering every summer with his hog roast swap meet.

The weather was beautiful. Although there had been quite a bit of rain in the weeks before, it cleared up about Wednesday and was clear for the weekend.

Entertainment on Friday evening consisted of an excellent accordion player enjoyed by approximately 80 people. The crowd enjoyed two hours of playing during the meal.

Alan Hohnhorst said he had a good time. Steve Blair set up at the swap meet. Robert Nobbe didn't make it this year, however.

Club Elections Coming Up

If interested in running for a club office, let one of the current officers know. Elections will be at the end of the year.

National Show Report

Lots of club members made it to the national year since it was only about 500 miles away. For most club members, they could get drive on the Interstate highway for 99% of those miles.

Bob Stahr arrived at the show before anyone else, pulling into New Kensington, PA on Sunday before the show so he could do research at local libraries. He spent the next several days reading microfilm that he could not get through interlibrary loan. Lots of interesting information was found on numerous companies including Hemingray, Brookfield, and King City Glass Works (K.C.G.W.) in <u>Glass and Commoner</u>. We look forward to future articles on his finds.

The club brought the stanchions for the displays along with the Surge insulators and rope to provide security for the displays. In exchange, the show hosts gave the club a full page ad in the show directory which included an application to join the GCIC.

The club had a strong representation in both exhibits and sales tables. Dealers from the club included Mark & Elaine Corriero, Jim & Joan Crandall, Sandia Harrison, Andy Polivka, Bill & Jill Meier, Ed & Connie Peters, Rick Soller, Bob Stahr, Alan Stastny & Joan Chapman, and Jason Townsend & Daniella Flynn.

Jason Townsend's display of rare colorful porcelain took the NIA award for the best porcelain display. Many people thought the large grouping of porcelain Harloes was the most impressive part of the display, however, at least one person (Michelle Kotlarsky) thought the pink spool was the best piece in the display.

The club award for best use of power insulators went to **Alan Hohnhorst** for his display of porcelain multiparts. The display included an awesome lime green multipart as well as some interesting pins. Several original crossarms were bolted together with large wooden pins in the center one. There were also pole tops with holes in the top and a pin coming out of the hole.

Bob Stahr did an educational display in the specialty category on insulators and bottles in a color he calls Covington Hemingray Blue. This was a color produced from approximately 1852 to 1880 and is different with the regular Hemingray blue common in pieces made in the 1920 to 1929 time frame.

Rick Soller put together a humorous display in the general category on hazards faced by collectors hunting in the wild (e.g., skunks, bees, spiders, and scorpions). Noteworthy in the display was an aqua Hemingray-42 with a nail and a white milk CD 154 Hemingray. Rick was entered in the general category.

Alan Stastny's display of Railroad Insulators along with stock certificates from railroad companies won the Chesapeake Bay Insulator Club (CBIC) award for best use of railroad insulators. The display handout provided a nice list of both porcelain and glass insulators with railroad markings and the meaning of the abbreviations on them. Also included in the display was a steel insulator with the steel pin used by the Dayton (OH) City Railway. Alan was entered in the specialty category.

Bill & Jill Meier did a display of colorful glass insulators made by Hemingray in designs not typically thought of as colorful (i.e., insulators other than CD 145's, 151's, and 162's). They were entered in the color category.

A new fashion emerged at the national. Without any pre-show conferring, several attendees sported a goatee. Of course, club president **Bob Stahr** already had one but club newsletter editor **Rick Soller** grew his right before the national to see how many people thought he was Bob.

John McDougald was also spotted with a goatee as well as former NIA president Steve Marks. In fact, most of the NIA board has some kind of facial hair (except for Carolyn Berry). Last year, moustaches seemed to be most popular.

One of the highlights of the show was getting to see several of the rare Twiggs insulators that were recently discovered in an antique store.

I did not hear about too much parking lot dealing but was lucky enough to buy a collection of books from one collector who was getting out of the hobby and got more books and about 60 Kinble-830s from another collector. The Kinble-830s are going to end up as trophies given away at a speech tournament this December hosted by the College of Lake County.

Classified Ads

Insulator-related <u>ashtrays wanted</u>. **Rick Soller** 4086 Blackstone Ave., Gurnee, IL 60031, Com574@clcillinois.edu or (847) 782-8602.

Insulator Boxes for Sale. Contact: Jason Townsend PO Box 521 Newark, IL 60541. (630) 667-3357. Jtins76@aol.com

Insulator Boxes for Sale. Contact: **Andy Polivka & Sandia Harrison** 165 Saddle Brook Drive Oak Brook, IL 60523. (630) 960-5036. Sandia@fpeinc.com.

Iowa Swap Meet Report

In June, **Tom Murphy, Dave Shaw, Wayne Alexander, and Skip Lowe** hosted their annual swap meet at the local park in the Toledo/Tama, Iowa area.

Once again, Russ Frank and I headed to show early to visit collectors and hunt for insulators along the way.

The best memory along the trip was driving through a small town in Iowa a little past 6 p.m. and Russ saying, "Look, an antique store open after 6 p.m." We immediately turned around and spent the next 4 hours in the town.

First we looked through the shop and picked out some low priced antiques. In the process, we talked to the shop owner about what we were doing and she started telling us about the local power plant built on the river a few blocks down the road.

She then took us to the local school where we met members of the historical society and saw their collection of insulators. Following this, we were introduced to the current owner of the property on which the power house sits. We inspected the outside where I found the top to a peacock CD 162 all broken up inside and saw the bushings embedded in cement where the power lines entered the building.

The current owner also gave us a tour of the inside of the building. Most of the turbines have been removed and the one remaining one was in a pit. I took as many pictures as I could. The current owner also had all the employment records for the place going back to about 1907 when the power plant was opened.

We then saw the collection of another town resident before heading back to the antique store to get our purchases. We met the proprietor of the antique store at her house across the street where she showed us other documents from the power house including orders for D.G.D.P. no. 19s in clear (Deep Groove, Double Petticoat, Hemingray No. 19s.). I'll bet these turned purple on the line.

An NIA museum documentation trip is in the works for the future where collectors are encouraged to "descend" on the area and help ID the insulators and the power house.

Upcoming Events

Sunday, August 15, 2004, 9 a.m. - ?? Club swap meet sponsored by Mark & Elaine Corriero Cedarwood Center 2220 Western Avenue Park Forest, IL 60466 Take I-57 South to US-30/Lincoln Highway and go east (left) for about 3.5 miles to Western Ave. Go right (south) on Western Ave. about 1.5 miles. On the left

side (east side) is the Cedarwood Center. Bring a table if you have one. For more information, e-mail Mark & Elaine at woodzman@earthlink.net.

Sunday, August 29, 2004 9th Annual Tristate Insulator Show 1476 Hine Road, Ross, OH 45013 Contact: Alan Hohnhorst (513) 892-3720

Saturday, September 18, 2004 4th Annual Racine Club swap meet Sponsored by **Randy Wesner** 434 Blaine Avenue, Racine, WI 11 a.m. - 4 p.m., Noon lunch For more information, call (262) 633-0756 or e-mail 74dodge@sbcglobal.net

Go North on I-94 to Highway 20. Exit at Hwy 20 and go east. Go about 7 miles to Blaine Ave. Go north 3 blocks where Blaine seems to end, turn left and then the next right back on to Blaine. For pictures of past swap meets, go to: http://www.insulators.com/clubs/gcic/