

Drip Points



QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

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A NOTE FROM THE PAST EDITOR

As of this issue, as I am sure you have already determined, you now have a new NIA Information Director. I have enjoyed my time serving in this position, but due to health problems I have had to put this honor aside. This position has brought me a new perspective on the hobby and has led to my meeting many wonderful friends and people.

I am thankful to the NIA for the opportunity I have had to be part of the NIA Board and to experience, first hand, the decision

making processes. It was enlightening as to how hard these people work to make the hobby better for you. I learned many aspects

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the board members' tasks (which I used to take for granted) may seem simple but actually are jobs of gargantuan proportions.

Some valuable things I have learned, which I feel I would like to pass on to all of you follow:

- 1. Remember to support your local shows. Without a dealer being able to make ends meet when attending a show, he can get frustrated and not want to return. This hurts all of us. Besides this you miss out on the tremendous friendships which can develop.
- 2. Do not think your input is too small or is unimportant. Over the past few years I have seen people rise to positions of notoriety in this hobby simply because they are willing to share their ideas and not afraid to work hard to get a job

1

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done. If you do not know an NIA official personally, but think them too far 'above your level' to be interested in a 'common collector like yourself' ... think again! Just because they may own a cobalt/purple/orange striped Emminger's - Twiggs hybrid (with peacock blue drip points) does not make them an alien! Introduce yourself - ask questions - you most probably will make a good friend!

3. Share your hobby enthusiastically with young people. I know some of you collect date nails along with insulators. I have had quite a few of these dual collectors tell me date nails are a dying hobby. The reason cited is that there are no young collectors. How sad. I personally discovered these miniature pieces of history during the 5-mile-long-afterinsulator-hunting-walk back to the car. What used to be a tiring trip back became an exciting adventure in itself when I started to find these nails in the ties (that I had to walk back over anyway)! The challenge was to find a complete run of years (now it is just to find, and pull, a '42)! I have tried to introduce many young people to insulators and nails. I fear if insulator collectors do not share the wonder of their crystalline treasures with youth, we may (also) find a lack of interested for these historic gems within 20 years or so. Let's not go the way of the

date nail!

4. After awhile I believe all active collectors realize this hobby is about (in this specific order) people/friends ... fun ... then insulators! Money, when it is the primary goal, cheats, robs, and consumes like a cancer, the true joy this wonderful hobby can bring! Insulator shows (besides my church 's gatherings) are the only place I feel comfortable letting my children walk around chaperoned due to the high caliber of the people attending/ dealers at the show. This means SOMETHING!

5. On my return to the hobby in 1998, I was blessed by being able to (because of some finding/ selling some pea soup green CD 145 HPET's) afford any insulator I had ever wanted - and I was at the 1998 Williamsburg National at the time. Imagine being surrounded by all that glass - and all within your price range! I found myself thrilled but simultaneously overcome with a sense of confusion. Here I had the ability to have any piece I wanted -- so ... what challenge was left in the hobby? The words of wisdom from my friend, Dave Heise, who was with me at the time, still ring loudly in my ears, "collect what you like, don't worry about going for expensive pieces." Hence. now, I get just as excited about a "lowly" CD162.1 Brookfield, that I do not have yet (priced at x1 in the price guide), as I sometimes do over a 'nicer' colored piece. Yes, I have some nice colors, but it amazes me how many times I find myself forgetting all but the 162.1's when I am looking over insulator sales tables! High prices can be discouraging, so fight back! Find an area of interest that will not cost you much. Maybe, as I do, try to collect one of each

shop number (number on the crown) of the CD145 Brookfield CREB's. Another idea is to try to find how many different mold numbers you can find on the lowly 'B' CD145's. A VERY pretty, inexpensive, alternative to the pricey color pieces is to try to make a pastel line-up of the Canadian CD154's/ 155's/ 152's. Another specialty may be the Wentzell-Cobb miniatures (here is some great color!). Be creative! Find your specialty and research the history by collecting. Most of all -enjoy!

I wish the best to Kevin as he takes on this large task. He is a creative person as evidenced by his design of the best insulator picker I have seen/used (MANY times!). I know he will be a great asset to the NIA working as a board member. As Tom and Lynda Katonak passed the torch to me, I now pass it to him. I anticipate reading some great issues of Drip Points in the future! Thanks to all of you for your input and support during my time in office.

Lee Brewer NIA #6695 Former information Director

A NOTE FROM THE EDITOR

ell, here goes my first issue of the Drip Points. I will be taking over as the NIA Information Director and Drip Points publisher for Lee and Tammy Brewer of Union City, PA.

Lee has done a wonderful job and I hope to be able to keep up the good work.

I would like to take a moment of your time to introduce myself to those of you who may not know me. My name is Kevin Jacobson, My wife Cheryl and I are presently active members of the Grand Canyon State Insulator Club in Arizona as well as new members to the Enchantment Insulator Club of New Mexico, and the Dixie Jewels club (of several southeast states) as well.

I have had the collecting "bug" since childhood, I'm not certain, but I think it might be genetic. You either have it or you don't. We all certainly seem to have it, and I was no exception. I have collected stamps, old radios, most any form of electronic equipment, and for the past 4-5 years, insulators.

As a kid growing up in Hannibal Missouri and Quincy Illinois, I worked on my Grandfathers farm most every summer, I knew about insulators at an early age. They caught my eye piled in that 5 gallon bucket over in the corner of the shed. I'm not certain where they came from, perhaps a farm sale, perhaps my grandfather collected them. Sadly, my grandfather passed away when I was 16 and I never found out the story behind the bucket. Several years passed, I went off to school had a

couple of iobs and one of them brought me to Phoenix Arizona. In 1997, my wife and I built a house, an I had a couple of rather large book shelves put up, and had some "extra" room on a couple of the shelves. We decided to ao out to a local antique store and pick up a "few" insulators to sit on the shelf. Since I am an Computer Engineer (both software and electrical engineering background) I have a fair amount of electrical equipment sitting around, so we thought the insulators would be just the ticket.

We got to the Antique store and picked up about 7-8 pieces from a booth that had a nice selection of insulators. We had no idea what we were buying, and some were more expensive than others, but we went for the ones we had not seen before. One of these was a nice little blue one (no not Hemi blue) we picked it up and decided

Our first trip to find insulators, in an antique store no less, yielded a CD 120 Patent Dec 19, 1871 Cornflower Blue Hemingray piece.

to buy it in spite of it's high \$8 price. We took these home and a few days later I decided to see if there was any information on the Internet about these items. Prior to hitting the return key, I thought we might be the only ones in the country collecting and dis-

Well that was it, Cheryl and I were both hooked. playing any of these things. After Y a h o o returned www.insulators.com, the naiveté was shattered. We started looking through the pictures in the photo album. There was one in the photo album that kept catching my eye. I saw it 4-5 times before thinking we might have one of those. Well, yes we "did have one of those". Our first trip to find insulators, in an antique store no less, yielded a CD 120 Patent Dec 19, 1871 Cornflower Blue

In the past 4 years, bur collection has grown to in excess of 700 pieces.

Hemingray piece. Talk about beginner's luck! Well that was it, Cheryl and I were both hooked.

Since that time, our collection has grown to in excess of 700 pieces. All but about 250 of these are rather common, but we are holding on to them anyway (Yes I even have a few from that bucket on the old farm). I have a hard time throwing away even a broken Hemi 42 in aqua, so it looks like the days of having "extra space" on a bookshelf have gone forever. Cheryl and I have started specializing somewhat. We have a nice color signal collection of H.G.Co and Hemingray embossed CD 162's started, as well as a 12 piece EC&M collection. I also have a McLaughlin collection and have a fancy for the McLaughlin Commemoratives. Additionally we also collect CD 120 pieces (naturally), but find it rather difficult to find any of the rarer pieces for sale.

My first national was the Scotts-

dale show right here in Arizona. This has set trend, Cheryl and I have attended the past three nationals and have plans to attend every National from now on. We even drove the 4,000 mile round trip to this past Atlanta National so that we could take some glass to sell and to check out some lines along the way for glass still in the air. In addition to the glass bug, I am also an amateur photographer and I particularly enjoy taking pic-

tures on insulators in service. I have taken over 4,500 digital photos of glass in service over the past few years and hope to put these together in either book or electronic form sometime in the future.

I am presently the newsletter editor of the Grand Canyon State Insulator Club, and while relatively new to the hobby, have gone at collecting with a passion like I

have never had before. I am really glad that I am going to be able to help further promote the hobby and doing what I can to help out with an organization like the NIA.

I'll see you all at the next big show!

Kevin Jacobson, NIA #6720 **Information Director**

A MESSAGE FROM THE PRESIDENT

Dear fellow NIA members:

First I would like all of you to join me in welcoming Kevin Jacobson to the NIA Board of Directors. Kevin has taken over the position of NIA Information Director, for Lee Brewer. Kevin has been editing and publishing the Grand Canyon State Insulator Club's newsletter for about a year now. Those of you who have been reading that publication know what I mean when I say that it has been colorful, informative and of outstanding quality.

I want to thank Lee Brewer and his wife Tammy for their fine work on "Drip Points," these past two years. They have served the NIA admirably, and I am sure that we have not heard the last of them. I personally am looking forward to their participation in NIA activities again.

Although I was unable to make it to the London show (one of these days I will again, but with a nine month old and the start of the holiday shipping season, it's not practical just yet), I did make it to the Enchantment Show in Albuquerque, New Mexico. I'm sure that the NIA's Western VP and show

host will go into detail about this event, but I just wanted to say a few words in praise of the dedication of Tom and Lynda Katonak. They have been an integral part in this event for 14 years now! I've been to most of those shows and it is always a pleasure to see what and who turns up. The Saturday lunch and Friday night dealer setup pizza time is worth the trip alone! Before moving to Arizona in 1996. I never missed Perkiomenville and Chesapeake Bay. Please remember to support your local shows. They are the lifeblood of this hobby.

is being made with respect to taking definitive action on some of the suspected fakes that have surfaced.

Let me take a few moments to report on some of the NIA's open issues.

1. Excellent progress is being made with respect to taking definitive action on some of the suspected fakes that have surfaced. Your patience on this is greatly appreciated. As you can imagine

there are numerous methodical steps that need to be taken. My goal is for us to make an announcement in the Spring issue of "Drip Points."

- 2. We are expecting to receive bids for the 2003 National and Western Regional shortly. The 2002 National and Central Regional have been set.
- 3. Rick Soller, the NIA's Historian, has been testing the waters to see if there are any facilities that would be interested in sharing space and taking on insulators in their museums.

Recently NIA Treasurer Dudley Ellis, NIA Information Director Kevin Jacobson, Grand Canyon State Insulator Club President Roger Nagel and I had an opportunity to get together at a little Italian restaurant in my neighborhood. Besides picking on Dudley (who at one point before his trip to Arizona suggested that we might be able to "take in a Braves game" at the Diamondbacks' Bank One Ball Park - Dudley made it to AZ, but the Braves didn't), talk inevitably came around to current events and insulators.

You may want to carefully consider what pieces you send

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through the mail these days. I own and operate a PostNet store (mailboxes, UPS, FedEx, US Mail, etc.). The information that I am getting from my connections within the industry is that many of the major postal sorting centers across the country are getting irradiating devices installed to sanitize mail. These are not unlike the machines that are used in the fruit packing industry. Now, I am not sure as to the duration of radiation required to make a significant

change in color to some insulators, but I do know that these types of machines have been responsible for some of the brown colored Pyrex pieces that have surfaced in Florida over the last several years. So think twice before sending something via Priority Mail. Or if you have to, one way to be sure to stop any effects would be to use a lead lined bag, similar to those used by photographers to protect film. Of course this may cause its own problems

during any x-raying done by the airlines. Or, ship via UPS. At this time UPS is not irradiating its packages.

Melanie, Sam, and I wish all of you a happy and healthy holiday season.

Steve Marks, NIA #4951 NIA President

FROM THE FIRST PAST PRESIDENT

Dear fellow NIA members:

Today is Thanksgiving Day, 2001. I have a lot to be thankful for and so do we all for the freedoms we have enjoyed for so many years. I think we all had our eyes opened as a result of the events of September 11 and certainly that will be my generation's "Day of Infamy". At the same time as our remembering the 5,000 poor souls who perished that day and the many rescue workers in New York City who also lost their lives, it is encouraging that we try to keep our everyday lives running as near to normal as possible. Since the WTC and Pentagon attacks, I attended the Yankee Bottle Club Show in Keene, New Hampshire and my own local club's, the Capital Region Antique Bottle & Insulator Club, Annual Fall Show in Albany, New York. I think it is safe to say that attendance and sales at both shows were down a little from past years. They weren't down by much, though, and, in truth, the beautiful weather during both show dates and the lagging economy of the past year and a half probably had more to do with it than September 11 did. In any case, so long as we continue to participate in our regular everyday

lives, then terrorism against us fails. And for that, I am thankful!

I was most pleased that our local

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Show chairman, Bob Latham, organized a charity auction at the end of our October 28 show. Dealers at our show donated ALL of the items sold. ALL of the lots sold and the club donated 100% of the proceeds to a September 11 Relief Fund. Our small 46-lot auction raised over \$1,000, with NO advance publicity and no expenses incurred whatsoever! Thank you Bob and to all who donated bottles and insulators for the folks in New York City who need our help.

I also had to miss my second consecutive Mid-Ohio Insulator Show, which irks me to no end. I missed last year due to my unfortunate automobile accident in August and this year I have started a new business (on November 1) and couldn't break away during my first week in business to go! I PROMISE to be back next year!

As I stated earlier, I have a lot to be thankful for. I have a hobby, which I thoroughly love and for which I have earned the many friendships I have treasured over the past 25 years. I have (reasonably) good health and (reasonably) good prosperity and in six short weeks I will be married to my fiancée, Debbie Warnken, who (fortunately for me) puts up with my insulator collecting.

I will be MORE thankful next year, when my business has settled in, and I can catch a couple of shows, maybe the Chesapeake Bay Insulator Club Show in Maryland Line, Maryland and the Yankee Pole Cat Insulator Club Show in Enfield, Connecticut and... DEFINITELY, the 32nd National Show in Fort Collins, Colorado!

Keep positive thoughts and good spirits in your mind and enjoy your holiday season with your family and good friends. Take the time to enjoy a couple of shows and support your local clubs!

Good collecting,

Kevin F. Lawless, NIA #1679 First Past President

FROM THE EXECUTIVE SECRETARY

NIA ANNUAL GENERAL MEMBERSHIP MEETING JULY 6, 2001 - RENAISSANCE HOTEL, ATLANTA, GA

Board and Chair Members present:

Steve Marks, Bob Stahr, Kevin Lawless, Ed Peters, Dudley Ellis, Rick Soller, Bill Rohde, Elton Gish, Dick Bowman, Tom Katonak, Joe Beres, Bob Berry, Carolyn Berry, John McDougald.

President Steve Marks called the meeting to order at 5:03pm EDST. He reported that the new NIA Manuals were printed and were available to anyone who wanted them. They are also available on the NIA website. Steve also reported on the copyright status of all NIA materials.

Bob Stahr was then introduced as the NIA Executive Secretary. He reported on the corporate status of our organization and indicated that the NIA Treasurer's Report was filed with the Arizona Corporate Commission. Everything regarding our corporate status seems to be moving along fine. Bob then asked for a motion to adopt the NIA General Membership Meeting Minutes from the 2000 NIA National at Bloomington, MN. Butch Haltman motioned, Kevin Lawless Seconded, and all members in the audience were in agreement to adopt the minutes.

The show hosts Dudley & Sandy Ellis were introduced. and they indicated things were going well. Dudley then gave the NIA Treasurers Report to the audience. As

part of the increased printing and mailing costs, it was necessary to increase dues this year to \$12 per adult. This should keep us financially stable. The full report will appear in the next issue of "Drip Points."

Joe Beres gave a membership report. As of today, we have 1,595 members. New members for today was 26. Membership has increased annually since 1994. This is anticipated to be another record year.

Ethics Chairman, Lelton Gish reported that one individual in the Northwest has promised to repay all the people he owes money to.

Rick Soller gave a report on the NIA Historian. Rick has a number of projects in the works including one to identify all previous Board Members, Chairs, and committee members of the NIA. This will help in nomination of candidates for Outstanding Service as well as Lifetime Membership to the NIA.

Ethics Chairman, Elton Gish reported that one individual in the Northwest has promised to repay all the people he owes money to. He had repeatedly purchased items and not paid for them.

Nominations were discussed by Steve Marks since Jack Roach was not in attendance. The Western Region VP position is up for election this coming year as well as the NIA President.

Bob Berry gave a report from the

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Promotion and Education Committee. He continues to work on adding new items and is looking for input from the membership.

Carolyn Berry gave an update on product marketing. Some new and improved items are available. The NIA made a good profit last year and anticipates doing well this year too.

Steve Marks reported on the Awards and Recognition Committee since Sandy could not attend. All the awards are here at the show and will be presented to the recipients at the NIA Banquet. All previous show hosts for NIA Nationals will be receiving permanent plaques to recognize their contributions to the hobby.

Tom Katonak gave a Western Region update. Things seem to be going well in the west. There are 7 clubs in that region. No Western Regional bid is necessary this year because the pending 2002 National will be in this region.

Ed Peters gave a favorable report on the Central Region. The Mid-Ohio show has moved once again. This year the show will be in Springfield, OH at the fairgrounds. We have not received a bid for the Central Regional 2002 show.

Kevin reported on the Eastern Region since VP, Ken Willick, could not attend. The NIA has not received a bid for the Eastern Regional show yet.

John McDougald Chair of the Research and Authentication **Committee reported that** the NIA is still moving forward on suspect insulators.

Museum Committee Chair Dick Bowman gave a report. There are six members on the committee. They decided it was not feasible to establish a stand-alone museum and are now reviewing the list of 75 museums to see if we could visit them. It will then be reviewed as to whether or not the project should go forward. These museums are mostly telecommunications related. Dick indicated that he is resigning from the Museum Committee effective immediately.

John McDougald Chair of the Research and Authentication Committee reported that the NIA is still moving forward on suspect insulators. The NIA is also opening dialoque between the creators of the CD, U, and M numbering systems. It is the intent of the NIA not to take over the assignments, but rather ensure that the assignments will be given out appropriately in the future if the current creators are unable to do so.

Bob Stahr reported that the there were two bids for the 2002 NIA National show. Both bids were of high caliber and it took the Board over a week to make a final selec-The 2002 National will be hosted in Fort Collins, CO by Mike

Bliss with help from Mike Gaudy. At that time Mike Bliss came in and filled in the details. Information packets were distributed and additional information will be available at: www.insulators.com/2002national.

Dudley Ellis proceeded to inform the audience of the schedule for the rest of the show and thanked everyone for coming.

A motion was made to adjourn the meeting by Bob Stahr. It was seconded by Dudley Ellis and approved by the membership at 6:15 pm.

Respectfully Submitted This Day July 11, 2001

Robert B. Stahr, NIA #4186 **NIA Executive Secretary**

FROM THE WESTERN REGION

Well, it's early November, so I'm back in the computer room in Corrales New Mexico doing the composing for my Drip Points article.

> I'm really pumped at getting to see so many of you at the legendary Springfield **Ohio Show**

I'm really pumped at getting to see so many of you at the legendary The past quarter has seen a lot of Springfield Ohio Show last week, show activity here in the west. What an event! I picked up several Most of them have been on the really nice items for the collection - West Coast and the reports I've and I noted a lot of you did too! gotten back tell me they were all This was my first ever "London great events. The exception to the Show"! Sure wish I lived closer so I "West Coast rule" was the 14th Ancould put this on my annual event nual Enchantment Insulator Club schedule! By the time most of you Show in Albuquerque at the end of

read this, it will be almost winter September. once again. While it's kind of a low show! We had some outstanding point as far as shows go, there is glass there and really good walkthat eternal hope that you'll have through traffic. We also had thirthat favorite insulator or go-with teen fine exhibits. It was quite a waiting under the Christmas tree! challenge for the judges to assign However, just because the cold the awards because the ratings winds howl and the snow drifts up were really close on several of the over vour driveway, it doesn't mean we have to put insulators out of our minds till spring! Winter is the perfect opportunity to catalog and photograph all those acquisitions from the past few months that you never had time to get to. Also, you can sort out all those gems that no longer fit in your collection - and send a sales list to me!

Man was it a great

Butch and Eloise Haltman captured the NIA Best of Show Award and the Peoples Choice Ribbon for their display of rare **American Glass** (including some really spectacular Fry glass pieces).

displays. Butch and Eloise Haltman captured the NIA Best of Show Award and the Peoples Choice

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Ribbon for their display of rare American Glass (including some really spectacular Fry glass pieces). A number of you saw Will Havener's Edison display at the Atlanta National: Well, Will expanded the exhibit and brought it to Albuquerque all the way from Millington, TN! This resulted in additional kudos here: He took home the Best Junior Exhibit award, the EIC 2nd Place ribbon and the Crown Jewels of the Wire award! Finally, yours truly got the EIC Best of Show ribbon for his display of Australian Piano Insulators - colorful glass antiques just making it into the American collectibles scene. A number of folks stayed on for the 30th International Balloon Fiesta which was blessed by the typical New Mexico sterling fall weather and afforded some of the best "photo days" we've ever had for the event. (If you want to have a nice fall vacation, put it on your calendar now to come out to

the 15th EIC Show and 31st Balloon Fiesta in September of 2002!)

The single western show on the docket for the coming quarter will be over and done by the time you read this: It's the 49er Historical Bottle Association's 24th Annual Show and Sale in Auburn, California on the 1st of December. We know from long past experience that Pat Patocka will have hosted

Show organizer and host Mike Bliss has already done a massive amount of work on the show and we are to be treated to an amazing event!

another winner!

Looking out a little further, you should all know by now that the 33rd NIA Convention and Show will

be held on western soil next July in the beautiful Colorado town of Ft. Collins. Ft. Collins is on the edge of the Front Range of the Rockies and just north of the Denver. You don't want to miss this one folks! This will be a show to "write home to mom about"! Show organizer and host Mike Bliss has already done a massive amount of work on the show and we are to be treated to an amazing event!

Oh! Here's a couple of potential New Year's Resolutions for you to consider:

- 1. I will take at least one young person to an insulator show with me this year.
- 2. I will host a show or swap-meet in my area

Merry Christmas,

Tom Katonak, NIA #3567 Western Region Vice President

FROM THE HISTORIAN

Insulator News and Market Report by Rick Soller, Historian

Not many collectors can afford \$395 for a magazine that comes out only 6 times a year but that is what Insulator New & Market Report costs manufacturers in the industry. Consultants and people in the utility industry get a better price of \$295. Since I work at a College, I get a library subscription for the NIA for \$195 a year. To get the most value out of this subscription, I would like to review some of the highlights of a few of the latest issues.

Youthful Michigan collector Curtis Erickson recently completed a trip to Italy. Before he left, I was able to consult this year's buyer's guide and send him the address of all the Italian insulator manufacturers. Dielve, for example, is in Milano

Not many collectors can afford \$395 for a magazine that comes out only 6 times a year

and makes crystal clear glass suspensions. Their one page ad in the March/April 2001 issue shows a string of these with extended inner skirts.

Sediver's ads indicate that they are making polymer insulators as well as glass. If you're in Paris,

visit them at 79 Avenue Francois Arago, F 92017 Nanterre Cedex (Paris) France [Tel 33 (1) 46 14 15 24]. Their web site is www.sediver.fr.

An ad from NTP (Norsk Teknisk Porselen) indicates they were founded in 1916 in Fredrikstad, Norway and currently are Norway's leading supplier of "high voltage insulators made of glass, porcelain, epoxy resin and composite materials." This is information not found in any of the foreign porcelain books.

There's an interesting story on what sounds like the most extreme location to transmit electricity: Peru. Transmission lines have to cope with running parallel to the

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One insulator mentioned in particular is a "Chinese-produced super fog-type porcelain insulator" that will be coated with silicone grease.

Pacific Ocean subjecting them to ocean salt and daily fog. Much of the area, however, is very dry so desert dust is added to the problem. Major cities are along this route so the lines also contend with industrial pollution so corrosive that some steel towers had to be replaced after only 5 years. In some regions of the country, there is actually a "biological growth" that flourishes on the surface of

the conductor leading to nightly coronas. The country has established a large test facility to determine what insulators work best in these harsh conditions. One insulator mentioned in particular is a "Chinese-produced super fog-type"

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porcelain insulator" that will be coated with silicone grease.

The back cover features an ad from Tyco Electronics Energy Division. I checked their web site and

was able to find that the parent company is headquartered in Bermuda but it is not clear where the company has factories. Their subsidiaries include Dulmison, Morlynn Insulators and Raychem which are more recognizable Photographs in the ad names. indicate they make a line of spool, strain, pin-type, and station post insulators as well as composition strains and line posts. One thing I've noticed from ads like this is the increasing pace of consolidation and globalization in the industry. Soon it will be impossible to distinguish between a U.S. insulator and a foreign insulator.

Rick Soller, NIA # 2958 Historian

FROM THE NOMINATIONS CHAIR

Where has this year gone, but it did have some great shows. I was lucky enough to be able to attend the National and all three Regionals. They were great due to the tremendous efforts of the respective show hosts. Great job.

We have two elections in the NIA this year. The NIA President and the Western Regional Vice President positions expire this coming Summer. It is time to ask each one of you to give some serious thought on how you can help the

This will be the first NIA election with both on line and paper ballot options.

NIA. If you have the leadership qualities necessary to represent others on the Board, the NIA needs you. It is now time to step up and accept the challenge to

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President

help lead our hobby. The NIA Board is now accepting resumes for NIA President and Western Region Vice President. These resumes will be published in the Spring issue of Drip Points for everyone's consideration. I encourage anyone with the desire to serve the NIA to send your re-

sume to me for publication in the next issue of Drip Points.

This will be the first NIA election with both on line and paper ballot options. I hope most of the votes will come in via the election form that will be on the NIA homepage prior to election time. The mailing label on the Spring issue of Drip Points will have your unique four digit number for voting security.

Jack Roach, NIA #4156 Nominations Chairman

FROM THE ETHICS CHAIR

macy, tact and efficiency for more in our dealings with one another. than a decade. I hope I can discharge my new duties with a similar level of service. Elton established the model for others to strive for and ably represented the NIA's stance on ethical matters.

I have collected in one form or another since 1969, and have been very active since my re-entry into

I will do my best to assist all collectors and help to maintain the high ethical standards we enjoy in our dealings with one another

the hobby six years ago. Then, I was isolated and valued the glass.

Now, I understand that the camara- which is a prudent business pracderie of fellow collectors is the valu- tice that lends itself well to our trad-Beginning late this summer I have able asset, which holds our hobby ing. Due to the small size of our taken over the position of Ethics together. I will do my best to assist hobby, a collector with a bad repu-Chairman from Elton Gish, who has all collectors and help to maintain tation can quickly find himself isoperformed the job with great diplo- the high ethical standards we enjoy lated. Ebay has a feedback rating

> Due to the small size of our hobby, a collector with a bad reputation can quickly find himself isolated.

As Elton wrote in his last contribution to Drip Points, we DO have a great group of collectors in the hobby who deal with each other with reason and fairness. Therefore, ethics problems within our group are few. Lack of communication seems to play a major role in a large portion of the deals that do go bad, however. Understand the deal you are making and whom you are making it with. Stockbrokers have a "know your customer" rule,

system for buyers and sellers using numbers and colored stars. rating system for insulator

collectors OFF Ebay is a little more complicated, though. If you have a question about a collector you don't know, ask a friend or another collector of good standing what they think of this person. The best way I know of to evaluate a trading partner is face-to-face at a show. Treat the other guy the way you would like to be treated and you can't go far wrong.

I make it a point to attend the National and the Mid-Ohio show in November each year and any other shows I can work in. Until I can see you there I wish everyone the best in collecting.

Charles Bibb, NIA #6097 **Ethics Chairman**

...DRIP NOTES

- Many NIA Logo items available! It's not too late to start thinking Christmas!
- Do you have your insulator collection insured? NIA sponsored insurance is available for information contact:

Kevin Jacobson (NIA Information Director) at 602-564-0851 or kwjacob@uswest.net

- Want to play a bigger part in the NIA? Volunteers are always needed. Write to Steve Marks and tell him what you're good at!
- Moving? Send change of address to Joe Beres (and save us the cost of resending your copy of *Drip Points*).

FROM THE AWARDS AND **RECOGNITION COMMITTEE**

October, 2001

The Lone Star Insulator Club held CD 742 and CD 143. A second CD held their 14th Annual Show in Septheir annual show in Houston in 718 from the pole was broken, but tember, 2001. Eloise Haltman won awarded to Brian Riecker for his in the same area. display "Taste the Rainbow". This display featured CD 162 Hem- The N.I.A. Central Regional was Glass blocks, and the Cutter - tree visible in the glass.

The Eastern Antique Insulator show display. had a display that was reality in ac-

with it. The pole was displayed their archives. with the original insulators in place The N.I.A. ribbon was replaced with another found earlier the N.I.A. ribbon for her display

ingrays, Johnny Balls, eggs, kegs, held in September and Curtis Erick- insulators. The Cutter (CD 1038) tolls, beehives, and commemora- son's display "Why I collect Insula- was displayed with both the base tives in a rainbow of colors. Brian tors - Part 2" was awarded the NIA types, ribbed and "coffin" and in served rainbow-colored Skittles in a Best of Show certificate. This cer- several shades of green, blue and ruby red glass bowl with gold flakes tificate is presented at the annual aqua. The glass blocks came in

Pluckett presented their "Canadian lator club sponsored a show and green, blue, 7UP green amber Swap Discovery". It was an original while they have had displays in the agua and several with swirls were pole and cross arms with the origi- past, none were present this year. presented.

nal insulators that were discovered They have added the NIA ribbon to

on the pole. These were: CD 718, The Enchantment Insulator Club "Something Old" that featured Fry glass, several different styles of shows and the regional shows and several CD's including CD 1000; included a picture of the winning CD1002; CD 1003; CD 1004; CD1005; CD1006; CD1007; CD 1008 and one without an assigned Paul Pluckett, Jr and Skip The Hudson Valley Bottle and Insu- CD. There was also colors here as

PRODUCT MARKETING

Happy Holidays!

All product orders, other than engraved items, are filled and shipped immediately.

Orders received up to & including Dec.19th, for in stock items, should make it to you by December 25th!

If you are a NIA member without an engraved name badge (\$11) and would like to order one before your next show, please fill out an order form with your information. Badges are an excellent way to connect with other collectors!

Thanks for supporting the NIA through your purchases in 2001!

In Support of our Hobby, Carolyn Berry

See order form at the back of Drip Points or printable order form @ www.nia.org

2001-2002 FINANCIAL REPORT NATIONAL INSULATOR ASSOCIATION FIRST QUARTER ENDING 9/30/01

Beginning Balance-General Fund 7/1/01 Museum Exploratory Committee Beginning Balance Authentication/Ethics Account Beginning Balance		8853.38 972.01 1696.75
Authentication/Ethics Account beginning balance		1000.70
Revenues		
Donations	0.00	
Interest	0.00	
Membership Dues	1070.00	
Miscellaneous Income	100.00	
Product Sales	1779.90	
	Total Revenues:	2949.90
General Fund Expenses		
Advertising	0.00	
Bank Charges/Taxes	0.00	
Marketing Products	1227.69	
Misc. Postage	191.31	
Misc. Printing	535.60	
Misc. Supplies	302.12	
Misc. Professional Services	0.00	
Crown Jewels Rebates	62.00	
Drip Points Printing	0.00	
Drip Points Postage	0.00	
Show Advertising Subsidy	750.00	
Show Awards	1046.57	
Stationery Supplies	0.00	
Telephone	641.50	
Special Projects	0.00	
0.00 - 0.00 -	Total Expenditures	4756.79
Closing Balance, General Fund:		7046.49
Museum Exploratory Committee Expenditures	0.00	
Museum Exploratory Committee Balance		972.01
Authentication/Ethics Account Expenditures	0.00	
Authentication/Ethics Account Balance		1696.75
Tetal Deleves on Mand Ostober 1, 2001		0715.25

9715.25

Total Balance on Hand October 1, 2001



Carolyn Berry, NIA # 4336 Product Marketing Committee 1010 Wren Court Round Rock, TX 78681- 2741 (512) 255-2006 pyrex553@aol.com

NIA LOGO Products ORDER FORM

\sim		Price	Qty	Total
NIA	Golf Shirt – pique, white cotton - 3 button tab - embroidered logo	007 / 004	2	
LOGO Large Logo on back	M L XL (\$27.00) 2X (\$29.00)		9	
	*for custom pocketed shirt or special size add \$3.00 for each	*\$3.00		
	NEW Denim Shirt Long-sleeve or short sleeve			
	Med. wt. pre-shrunk cotton Stonewash blue Left-side pocke			
	Embroidered logo S M L XL S/S L/S 2X	\$32.00		
	T-ShirtHanes Beefy 'T' - Heavy weight - Screen-printed logo	\$35.00		
	S M L XL (blue) 2X(\$12)	\$10.00		
	M (Ash Grey; embroidered logo on left front, only!)	\$18.00		
>	L XL (Ash Grey)	\$15.00		
y	$2X \underline{\hspace{1cm}} 3X \underline{\hspace{1cm}}$ (Ash Grey)	\$16.00		
108	Sweatshirt Ash Grey - Heavyweight - Screen-printed logo			
ノ	S M(\$16.00) L XL(\$20.00) 2X(\$22.00)			
	Embroidered Cap Stone/Navy, low-rise, embroidered logo	\$16.00		
	Cap Lt. Grey, screen-printed logo	\$10.00		
ATIONAL 1	Mug white ceramic w/ screen-printed logo	\$7.00		
INSULA OR	Patch light blue w/ screen-printed logo/red embroidered edge	\$4.00		
SSOCIATION	Vacata E h h-ld/-il NIA l			
	Koozie Foam beverage holder w/ silver NIA logo : royal blue red green	\$2.25		
	Decal light blue w/ logo- red border; for inside car window	\$1.00		
	Decar fight blue w/ 10g0- fed bolder, for inside car window	Ψ1.00		
	Name Badge white badge w/ engraved blue letters-	\$11.00		
	green and brown screen-printed logo			
	Badge Bar white w/ engraved blue letters (ie. NIA position)	\$4.00		
				
=	Sub	ototal		
	Shi	pping		
	Total End	closed		
	10001 1111	210504		
	hest Size Chart:			
, ,	M (36-38) L (40-42)) 2X (48-50) 3X (52-54)			
AL (44-40)) 2A (40-30) 3A (32-34)			
	*Chinning charges, Chi	t- C 9 M	\$2.05.6-	
;	*Shipping charges: Shir each additional item. Koozies			
ess —	charge for Patches, Decals or N			*new USPS r
				-
State/Zip	Dlagge make about	k or more	v order	in
hone	Please make check or money order in			
	U.S. funds payable to:			
	National Insulate	or Associai	t ion or	NIA
*****	*************	*****	****	****
Nan	ne Badge Customization Information (must be a current	NIA mem	ber!)	
	NIA # City		State	
	NIA # City		State	
raille	•		State	
	Bar:			

Use the back of this order form for additional badge/bar orders

2001 NATIONAL INSULATOR ASSOCIATION

BOARD OF DIRECTORS

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STANDING COMMITTEE CHAIRPERSONS

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Bob Berry, NIA #1203 **Promotion & Education** 1010 Wren Court Round Rock, TX 78681 512-255-2006 pyrex553@aol.com

2001 NATIONAL INSULATOR ASSOCIATION MEMBER STATUS

AS OF 11-30-2001

TOTAL NIA NUMBERS USED NIA NUMBERS NOT ASSIGNED NIA NUMBERS DOUBLE ISSUE NEW MEMBERS FOR 2001	D	7528 21 70 236 INACTIVE (not paid)				
MEMBERS	1635	 5648				
CHARTER	114	705				
MEMBERS CHARTER LIFETIME	34	16 (DEC)				
NON U.S.MEMBERS	34 41	95				
CLUBS	5	6 (+3 Defunct)				
INTERNET WEB SITES	•	1				
COMPANIES/ORGANIZATIONS	0	4				
MUSEUMS	1	1				
29 YEAR MEMBERS	29	0				
	26	3				
27 YEAR MEMBERS	12	0				
26 YEAR MEMBERS	18	1				
25 YEAR MEMBERS (SILVER)	16	1				
24 YEAR MEMBERS	19	8				
23 YEAR MEMBERS	14	2				
22 YEAR MEMBERS	22	3				
21 YEAR MEMBERS	19 14 22 16 16	4				
20 YEAR MEMBERS	16	6				
19 YEAR MEMBERS	27	9				
	33	9				
	30	18				
	33	16				
15 YEAR MEMBERS	24	14				
	50	20 28				
13 YEAR MEMBERS 12 YEAR MEMBERS	31 41	26 35				
11 YEAR MEMBERS	41 46	55 55				
10 YEAR MEMBERS	46 55	55 55				
9 YEAR MEMBERS	57	77				
8 YEAR MEMBERS	72	84				
7 YEAR MEMBERS	86	151				
6 YEAR MEMBERS	77	172				
5 YEAR MEMBERS	94	259				
4 YEAR MEMBERS	147	395				
3 YEAR MEMBERS	129	582				
2 YEAR MEMBERS	173	1088				
1 YEAR MEMBERS	236	2553				
MISC.						
DECEASED MEMBERS (KNOWN)		156				
DOGS (NIA NUMBER ISSUED, BÚT NOT VALID)		4				
		393				
NOTES:						
NIA NUMBERS THAT WERE NOT ASSIGNED ARE DEAD NUMBERS.						
(NEVER TO BE USED) NIA NUMBERS THAT WERE DOUBLE ISSUED. THE MEMBER WAS GIVEN						
THEIR ORIGINAL NUMBER AND THE SECOND OR THIRD NUMBER BECAME						

A DEAD NUMBER.

