

Drip Points http://www.nia.org

Volume 42 · No. 1 · Fall 2014

2014 National Show Edition



Board Member Reports

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On the cover:

Composite images from the 2014 National Show. Composite by Shaun Kotlarsky, Photos by Diane Tjerrild

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President | **Don Briel** NIA# 7218 President@nia.org_or (435) 753-5786 First Past President | Lou Hall NIA# 7185 <u>1stpastpres@nia.org</u> or (559) 435-1740

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As you are about to see, this is one of the most cram packed issues of Drip Points Magazine! I sort-

cram packed issues of Drip Points Magazine! I sorted through over 5,000 photos of the National show, picked and edited the best ones to give you the best overview of the show in a visual way.

Believe it or not I am already working on some stuff for the Winter 2014 Drip Points. It will feature one of the most comprehensive research articles put together on this style of insulator (being vague to keep it a surprise :). Keep those articles coming!

2014 Springfield Show

The only thing I like about the fall/winter is that it is time for my favorite show of the year, the Springfield Ohio show. From the sounds of it this one is going to be awesome, but then again they always are. At the bottom of the page is a show update from Curt Boster. Speaking of the show: If you are going, please bring colorful, unique or rare Hemingray insulators for me to photograph for my <u>http://www.hemingray.net</u> site. I plan on adding more odd ball stuff to the site later this year. Also bring CD, U, M or ST insulators I am missing on my <u>http://www.allinsulators.com</u> site. Isn't the point of a hobby to share info with one another? I think so; let me see what cool gems you have!

A rare Hemingray gem

While I was unable to go to the National, I did add one of my top 10 Hemingray wants to my collection. The one of a kind CD 106 marked AM.TEL.& TEL. CO. It is a very interesting insulator (well to me it is as a Hemingray specialist). I managed to dig up a little info on it. Apparently it was found in the early 1970's at a flea market in Nebraska. The insulator was originally found in Iowa. Some observations on the insulator, the mold lines and embossing are really crisp. You can see turning lines on the mold (it was a new mold not a reworked one). It was actually used as there is some wire groove rust on it. I figured some may find this info interesting as there was not much info out there on it.

Leonard Linscot Pioneer Award

Just wanted to add a quick thank you to all that a made getting this award possible! I really appreciate receiving it.

Shaun Kotlarsky

2014 SPRINGFIELD, OH SHOW UPDATE

Show Itinerary

FRIDAY (October 31st):

- Dealer set-up begins at high noon.
- Shows opens 3 p.m. until 6 p.m.
- "Mid-Ohio After Hours" w/live auction beginning at 6:30 p.m. (in Annex on Fairgrounds)

SATURDAY (November 1st):

- Show open 8 a.m. 4 p.m.
- Banquet (in Annex on Fairgrounds) begins at 5 p.m.
- Ray Klingensmith Presentation (in Annex on Fairgrounds) following banquet

SUNDAY (November 2nd):

Show Opens at 9 a.m. until ???

Dealer contract, show flyer, and host hotel information is available at: http://www.insulators.info/shows/springfield Or contact Curt Boster at: contact Curt Boster at: contact Curt Boster at: contact Curt Boster at: http://www.insulators.info/shows/springfield



President | Don Briel

This is my first Drip Points article as NIA President. It is with great honor that I have the opportunity to serve each of you, our members, in this capacity. I now ask for your support in continuing to make good things happen in our organization and in this hobby.

My number one goal as president is to create an open, positive, and uplifting dialog among members that will reduce any negative perceptions of our great organization. I welcome your input on any organizational or insulator related topic. When it comes to complaints, I am willing to hear what you have to say, but we have an Ethics Advisor, David Wiecek, that is very effective at handling formal ethics complaints. He is a person that seeks out the facts before acting. His decisions and actions, and my support of them, are based on those facts. If you have a complaint, be specific and be sure to have first-hand evidence to back it up. And, just like our country's legal system, a member is innocent until proven guilty. Don't expect headline news of wrong doing before the facts are in and action is taken. A lack of information coming forth is to protect innocent people's privacy, not to cover things up. Those making a formal complaint will be privy to what is happening.

More importantly, we need good suggestions for improvement. If you have a suggestion I am listening. However, those suggestions should include how you can step up and move your idea forward with NIA resources, not how someone else can do all the work for you. Be prepared to help carry out your good suggestions. What better way to become one of those Outstanding Members?

I recently requested and received Board approval to create a new advisor position. It is the Special Projects Advisor. This position is staffed by Mike Doyle and will handle the one-time projects that come along. Currently, the big project at hand is updating the McDougald's two volume reference books whose copyright was so generously donated to the NIA by John and Carol Mc-Dougald. Roger Ziesak took over the Rules & Procedures Advisor position. His first task will be adding the new Special Projects Advisor description to the Advisory Panel and Committee section of the Membership Handbook.

If you would like to volunteer for any position in the NIA please let me know. I am compiling a list of those willing members that I can call on as various positions open up. Just let me know what talents you would like to put to work. Also, there will be two offices up for election next year. Those are Treasurer and Central Region Vice-President. While either or both may choose to run again, others may also choose to run. Nominations, including self-nominations, are due to the Nominating Committee by February 1st of the election year. The chair of the Nominating Committee is the senior Vice-President, which is currently Matt Grayson.

I plan to discuss the various NIA positions and what each entails in future issues of Drip Points. I also encourage the various officers and advisors to discuss their respective positions, duties, and accomplishments in Drip Points.

I would be remiss if I didn't extend a heart-felt thanks to our show host for a wonderful National show this year. Tommy Bolack put on a show that will be remembered by those in attendance for years to come. Lou Hall and Mike Doyle also put in endless hours and trips to Farmington to help with all of the details to make this National the great show that it was. My thanks go out to them as well. While there was a snafu with the banquet, the result was outstanding thanks to many that quickly stepped up to help. Things happened so fast that I don't even know who all helped. However, you know who you are and your effort was much appreciated. Thank you!

Lastly, I thank all of the NIA membership for your trust in me in this most important position. This is your organization and my goal is to focus everyone in the same direction, remove obstacles, and see that our goals are carried out.

Now, let's all have fun in this great hobby.

Don Briel



Central Region VP | Bear Spitler

Well here it is a month after the 45th NIA National Show and still looking back at the good times had by all that were there. I want to personally give a "Big Thank You " to Tommy for one for the books to remember. Awesome showing of his museums and personal collection of insulators which all included a chance to see only one of a kind items first hand. I felt very fortunate also to be able to meet for the first time in person people that are



influential to the hobby and again to good people that seems you only meet once year which makes the NIA National Show so special.

I also want to Thank Lou Hall for being an upstanding NIA President for the last two terms and to say Congrats to Don Briel for being the new NIA President. Also Congrats to Ron Yuhas for standing up and taking over the Western Region VP position. Big Thanks goes out to Dan Gauron for being a great rep for the Western Region VP for the last few years. I thought it was very unique that Tommy picked out of all the common insulators that could have been used for general Exhibitors Award was the CD152. In my opinion how you (judge) the 152, paraphrase a title from a few years ago, "The King of CDs and the CD of Kings " for a plan " utilitarian piece of glass " as for rarity they have some amazing colors that can be nothing short of artistic in nature.

Thank You Mr. Bolack for seeing their historical place in time. The "Hoopy Skirt "helps enhance the " Petticoat "!

The 46th Annual NIA Show will be held next year in the Central Region July 3-5 2015 in Sandwich, IL. Show Host Jason Townsend &

Happy Collecting,

Bear Spitler

The Greater Chicago Insulator Club. Check out NIA website for more details.

A couple of shows to mention in the Central Region is NW Region Insulator Club will have a meet in Nisswa. MN. on Aug.23rd 10 to 4 PM. Contact Colin Yennie for details. Also one on Oct. 4th in River Falls WI. 10 to 3 PM. For more details, contact Mike Braun at: mbraun61@yahoo.com

NIA# 8803



NIA# 387

A few weeks have passed since I attended the Farmington National. Quite the experience. Tommy Bolack sponsored a unique event for all collectors present. His generosity and hospitality made us all feel welcome throughout the show. By opening his home and museum he provided an opportunity for all to see his vast collections. Thanks Tommy, and thanks to all the other collectors and show hosts who have worked so hard over the years to provide us with these once a year gatherings.

Our next National should be another great event. Hosted by Jason Townsend, Bob Stahr and the Greater Chicago Insulator club, it will take place in Sandwich, Illinois. It is about a 20 minute ride from Interstate 80, just west of Chicago, I had the opportunity to visit the Hotel and Show Hall with Jason this past March. It is a fine venue for a show, a spacious show hall with excellent lighting. The Hotel is only a few years old. As Jason mentioned to me, much of the wood used as finishes was milled from trees cut from the actual site of the Hotel. Quite an impressive place. As Eastern VP I am looking forward to the 2016 National which will take place in the East. We are still looking for proposals for the show. If you have any interest in hosting a National discuss it with your club and contact Darryl Wagner, the show committee chairman, for further details and guidance.

I thought I would do something a little different this newsletter and highlight a few pieces from my collection. The photo is of Transpositions manufactured by The Cook Porcelain Insulator Company. They were in business from about 1923 until the first years of the Depression. They managed to produce quite a range of insulators, including some unique styles. From left to right, unmarked U-213 similar, U-213 Cook, incuse on upper skirt, U-208A Cook on top, U-205, Cook on top front.

Good collecting to you all and I hope to see you at a show soon.

Matt Grayson





Executive Secretary | Steve Roberts

My wife and I recently returned home from one of the best vacations we have ever had. While we had been on vacations to the west coast in the past, we had always flown to our destinations. However, this time we drove from home to the western states. What an experience!! Over a period of just under three weeks, our travels took us through sixteen states and a total of 5,552 miles.

In the middle portion of our trip we spent a week at the NIA National in Farmington, New Mexico. We had a few days of local sightseeing before the show, but without question the highlight of the week was the National. Tommy Bolack was an incredible host. He secured a spacious location for the show. He opened his ranch and home for us to visit. (And, by the way, if you haven't seen his insulator collection, it absolutely is one of the items to put on your bucket list!) He entertained the NIA members and the community with a fireworks display on the evening of the 4th. He provided food at the show hall... and the list of his generous acts just goes on and on. But, for one man to implement a show like this by himself would be virtually impossible. Something of this magnitude requires a team effort. That's were Lou Hall and Mike Doyle enter the picture. Lou and Mike were tireless in their effort to insure that this show was a huge success. And, they hit a home run. While we all owe a great deal of gratitude to Tommy, I think we would be remiss if we didn't say thank you to Lou and Mike as well. Thanks Tommy, Lou and Mike, job well done!

Well, back to the National. As many of you are aware, I collect west coast glass. So, I came to Farmington with great expectations. I wasn't disappointed. The show was awesome and I was able to add several pieces to my collection.

Clearly my expectations were exceeded. But, not from the glass that I had managed to acquire. Rather by the old friendships rekindled, the new friendships made and the opportunity to spend quality time with our insulator family. Once a year at the National Show, Jana and I get to see some of our dearest friends in the world. We would not have met many of you and these friendships would have never been made if it hadn't been for our mutual love of insulator collecting. However, I am thankful that Jana and I care more about collecting loved friends than we do about collecting glass.

So... Get out. Go to a show. Make friends. Enjoy your hobby. Love Life.

Best Regards,

Steve Roberts

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- Go green, save a tree.

To switch, email: Vickie McConnachie membership@nia.org





Membership Director Vickie McConnachie

NIA# 8395

This year has been a good one for NIA membership. Over the past 10 years the NIA has averaged 1654 members. To date in 2014 we are already at 1708.

The chart below shows the membership statistics since 2005. Membership has held steady and is equally distributed between the three regions. An interesting note: in nine out of the past 10 years, the membership for the region hosting the National has increased in that year. This shows the importance of the National in maintaining membership numbers. Thanks to all of those who have hosted and to all who are planning to host.

The fall season is a time to enjoy cooler weather and wonderful outdoor colors. May some of the color come from the collecting of insulators!



Year	Members	Incr/Dcr	%	Eastern	Incr/Dcr	Central	Incr/Dcr	Western	Incr/Dcr	Nat'l Location
2005	1606	43	3%	520	(42)	505	(22)	580	115	West
2006	1501	-105	-7%	493	(27)	513	8	495	(85)	Central
2007	1637	136	9%	575	82	507	(6)	555	60	East
2008	1720	83	5%	547	(28)	515	8	658	103	West
2009	1658	-62	-4%	529	(18)	593	78	536	(122)	Central
2010	1676	18	1%	609	80	518	(75)	548	12	East
2011	1614	-62	-4%	526	(83)	492	(26)	596	48	West
2012	1762	148	9%	580	54	615	123	567	(29)	Central
2013	1657	-105	-6%	564	(16)	558	(57)	535	(32)	East
2014*	1708	51	3%	550	(14)	537	(21)	621	86	West
Ave.	1654			549		535		569		
*	Year-to-date									

Vickie McCommachie



National Insulator Association

2013 - 2014 financial statement 12 months ending Jun. 30, 2014

Beginning Balance <u>\$ 51,858.71</u>

Revenues

Membership Dues	\$20,846	
Commemorative Sales	\$12,068	
Product Sales	\$3,279	
Donations	\$1,328	
Insurance Income	\$550	
Scholorship Donations	\$500	
Drip Points Advertising	\$282	
Misc. Income	\$241	
Donations (In memory of Don Rohde)	\$1,100	

Total	Income	\$40,194

Expenses

Drip Points	-\$13,703	
Membership Expenses	-\$5,493	
Commemorative Insulators	-\$4,566	
Marketing Product	-\$3,653	
Taxes, Fees & Insurance	-\$3,471	
Scholarship Expense	-\$2,775	
Printing - What are insulators	-\$2,106	
National Show Awards	-\$2,022	
Advertising	-\$1,122	
Misc. Exp.	-\$761	
Historian Expense	-\$515	
Education & research	-\$413	
Show Advertising Rebate	-\$325	
Web Hosting	-\$239	
Board Expense	-\$100	
Crown Jewels Rebates	-\$79	
	<u>Total Expenses</u>	<u>-\$41,264</u>
	Increase/Decrease	-\$1,070
	Ending Balance	\$50,789





2014 National Show Awards and Recognitions

Display Awards

Specialty — Arlen Rienstra General — Don Briel General (Junior) — Francisco Campos Color — Bob Berry Porcelain — Elton Gish Foreign — Jim Bergman Best of Show — Bob Berry Milholland Educational Award — Bob Berry

Club Awards

Best First Time Exhibitor at a National — Francisco Campos Jim Overstreet Memorial Award — Duane Davenport Best Exhibit Using Power Insulators — John Contreras Best use of Midwest Colored Insulators — Duane Davenport N. R. Woodward Literary Award — Tom Katonak Leonard Linscott Pioneer Award — Shaun Kotlarsky Lon C. Holy Memorial Award — Francisco Campos | Rylan McDowell

Other

Show Host's People's Choice — Bob Berry NIA Scholarship — Carter Krevanko & Whitni Borgman Outgoing President's award — Lou Hall National Show Host award — Tommy Bolack Outstanding Member award — Kevin Jacobson | Bob Scafe Hall of Fame Induction — Dora Harned | Ralph Gray Hemingray Lifetime Membership — Tommy Bolack | Charlie & Sandi Irons

President's Special Recognitions

Dan Gauron | Don Briel | Bob Berry | Jacque Linscott Barnes | Dick Bowman | DeeDee Hall

457th N.I.A. Show In Farmingt W Mexico On July 3-6, 2014 10ST Tommy Bolack



NIA Promotions Chair | Jim White

NIA# 1127

Nostalgia

"Return with us now to those thrilling days of yesteryear."

If this is familiar you probably rank among those of us called Baby Boomers. This is the opening line to that famous early television show of the early 1950s featuring a masked man and his native American sidekick who fought crime in the old west. Oh, how it makes me wonder that the American Civil Liberties Union would do to this theme in 2014?

Nostalgia is at the heart of many a collector who seeks to capture a time or memory from the past; for many their childhood. While I cannot say that I started collecting for that very reason, I started as a result of attending college at Ball State University in Muncie, Indiana and accidentally finding a couple insulators searching the local dump for material for a sculpture project (I was an Art Major).

What does all this have to do with Show Promotion? With the recently concluded National Association Insulator Convention, the granddaddy of shows for collectors of insulators, my mind harkened back to those earlier days of looking everywhere for an insulator to add to my shelves. The first, and frankly most exciting, were those out of the way places where I was surprised to find such an artifact. Probably one of my favorite venues were those small collector shows, tailgaters and flea markets that made you work to find something for the collection but yielded a reward for your effort more often than not.

I wish I could convey the excitement and the fun of walking abandoned tracks, seeking flea market and garage sales and meeting linemen who sometimes tossed you a keeper. Unfortunately, those times cannot be re-created. Today there are still opportunities to find insulators and bottles in the ground. I hope that every collector finds ways to generate new excitement in their collecting. Small venues still have their place, especially for many who cannot travel great distances.

If there are collectors in your area, become a networker and start your own event. My bottle club meets at a collector's house located strategically on a highway that yields many customers. So we do a yard sale where anyone can bring non-bottle items for sale. We have a ball and turn it into a pitch-in and social get together. Shows do not have to be formal, large, or expensive.

Sometimes our insulator / bottle searches took on unusual form such as a time my friend and I went to a local collectibles show which yielded a few pieces of glass. With plenty of time left in the day we struck out cross country searching the lines.

We ended up in the country on a winding and rolling tree lined road. All of the sudden telephone lines appeared and we ditched the car to hike the road and search the ground. That yielded my first Lynchburg green pony.

Keep searching and hitting shows of all sizes. By the way, it doesn't have to be an insulator show. This insulators find their way to all sorts of sales venues. Take your cards to leave with everyone you meet.

So what are you waiting for? The summer will soon turn to Fall.

Hi Ho Silver Away!

Jim White



Scholarship Committee Kay Bryant

Amazing, terrific, awesome, uniquely startling are just a few words that come to mind to describe the 2014 National. Sorry if you missed it ! The hospitality shown by our host Tommy Bolack was uniquely his.

Your scholarship committee was pleased to present two \$1000 scholarships this year. Both of our applicants are collectors ! How nice is that !

The academic scholarship was awarded to Carter Krevanko of Milwaukie, Oregon. Carter has been collecting for six years and will be attending Oregon State University pursuing a degree in Forestry with a minor in History. His goal is to preserve the natural landscapes. He has personally found more than 200 insulators while hunting all over the West Coast. His biggest find was a free insulator at a garage sale which he ultimately sold for \$250.00 to help him buy his coveted CD 152 purple sage two tone !

We wish him all the best in his educational pursuits as well as his insulator hunting!

The vocational scholarship was awarded to Whitni Borgman NIA#9301 of Lafatette, IN. Whitni has been involved with insulators since she was eight years old with her Dad, Kim Borgman NIA#3038. She has an extensive collection and is always anxious to answer questions from her friends about the many insulators that she has displayed in her room. She is an accomplished insulator hunter! A true ambassador for young collectors.

Whitni will pursue a degree in radiography at the University of South Bend

CONTRIBUTE ARTICLES TO DRIP POINTS!



I always welcome interesting insulator related articles. It can be anything from a general research paper or to something very specific (Like a CD, M, U or ST Number study). I also want stories about hunts and finds!

If you want to submit an article or have questions about doing an article contact me. **Shaun Kotlarsky** Drip Points Editor <u>publications@nia.org</u>

All the best to Whitni in her educational pursuits and her insulator collecting !

I would like to thank my committee- Jeanne Briel and Jack Riesselman for their continued dedication to the scholarship program. Please contact us at any time with your suggestions and any questions you may have about the program.

Remember the scholarship fund needs dollars. All donations are tax deductible. The goal of the scholarship fund is to attract young people to the hobby and encourage collecting. Our scholarship brochures are available to all show hosts and anyone who can distribute them to schools, libraries, clubs, etc. Help spread the word.







The National Insulator Association Glass Commemoratives

" 45th year of continuous production" 45th NIA Convention | 2014 Farmington, NM

"Depression Green"

\$40.00 postage paid for the first commemorative **(12 left!)** (each additional piece **\$35.00** when shipped with first) Solid pours **(5 left)** - **\$50.00** each



Embossed on the base of the commemorative



Embossed on the dome of the commemorative

History of the National Show Commemoratives: "Collecting Our History"

Being an enthusiastic insulator collector, Frank Miller of Tulsa, Oklahoma went home from the First National Insulator Meet (that's what the "National" show was referred to in 1970) held in New Castle, Indiana with an idea that collectors should have something by which they could remember the national meets. After months of struggling, he managed to have an insulator mold made. Frank said it was often referred to as "Frank's Last Folly" since he retired from teaching shortly thereafter. He also said it was worth the struggle. The commemorative insulator he designed replicated the early threadless "pilgrim hat" (CD 736) and is almost 4 inches high and is 3 ¼ inches across at the base. Since 1970, the glass commemorative has marked the national show event with new embossing for the location and a new color of glass. In 1979, the project was continued by John & Carol McDougald of Sedona, AZ. John and Carol produced the yearly commemorative struggle at which time they donated the production to the National Insulator Association starting with the 2010 commemorative. Any profits made from the NIA Commemoratives go to benefit the National Insulator Association, a 501(3)c.

Please remit order and payment to:	Please make checks payable to: NIA
NIA 2014 Commemorative	Phone orders: (512) 255-2006
Carolyn Berry	Email orders: pyrex553@aol.com
1010 Wren Court	Paypal available: see note below
Round Rock, TX 78681	Website: www.nia.org
	(for PAYPAL - credit card option follow link from website)
	If you have questions, or live outside the continental USA, please contact me by phone or email.





NIA# 1380

Wow!! What a National in Farmington, NM.! Tommy Bolack "went all out" to see that NIA members and participants had an experience to remember. And did we ever. The show was great and the renewing of friendships from previous years was even greater. I want to again thank each of the collectors that I had the pleasure of interviewing. Over the period of three days I interviewed 28 NIA members who shared with the camera some very interesting experiences they have had over the span of some 20-40 years in the hobby. I will have "compiled and edited and revised" all of these for Vol. II of the NIA Oral History Preservation Project and they will be available for a \$5.00 donation to NIA at the 2015 National in Sandwich, IL.

I am proud to say that all 50 of the Vol. I DVDs were taken and I plan to have some more at the Springfield show in November for anyone who did not get theirs at Farmington.

Now, I want to relate an experience I had on Saturday at the show. DeeDee Hall came to me and asked me to walk with her over to a collector's table. She wanted to show me something! So off we went and whose table was it, but Dwayne and Ofelia Anthony's. She pointed out a wall hanging that I had made for the 38th National that my grandson, Clay Bledsoe, my husband, Graham and I had hosted in Orlando, FL in 2007. We had used it as a raffle item to raise money to defray some of the show expenses. I was amazed to see it on the Anthony's sales table in Farmington. I looked at it as did DeeDee and then she asked, "Is it was for sale? How much is it?" Ofelia said, "It is yours!!! Dwayne had told Ofelia to give it to the first person who asked, "Is it for sale and how much?" So DeeDee became the new owner of the wall hanging. But what happened next was really a surprise to me! DeeDee turned to me and said, "This belongs back home." and presented it to me. And then the hugs and tears of joy came!! I was so surprised and grateful. My many thanks to the Anthonys and especially to DeeDee. It is now hanging

in our den in Florida.

Perhaps you don't remember what it looks like. In each of the eighteen quilt squares, are all the local insulator club's logos surrounding the NIA logo, the show location and information and a gator.

Now looking forward.....see y'all in Springfield, if not before!!!

Jacqueline C. Linscott-Barnes





NIA General Membership Meeting

Farmington, New Mexico McGee Park Convention Center Thursday, July 3rd, 2014

Lou Hall called the meeting to order at 4:30 pm. Lou welcomed everyone to the meeting and then read a poem written by his wife Dee Dee.

Lou asked for a report from the Secretary. Steve Roberts advised that the Minutes of the 2013 General Membership Meeting were published in the 2013 Fall Edition of Drip Points. (Volume 41, No. 1). A motion was made by Bob Stahr to approve the minutes as printed. The motion was seconded by Dave Kingston. The motion was approved. Steve also reported that the NIA Corporate papers have been filed with the State of Arizona, and they are current.

After the Secretary report Lou introduced each of the Board of Directors and made the following comments:

Treasurer – Bill Rohde - The NIA is in good financial shape.

Membership Director – Don Briel – Don has been the Membership Director for the last eight years. At the conclusion of this meeting, Don will become the NIA President. Lou thanked Don for the work he did in improving our membership database.

The new Membership Director – Vickie McConnachie – Lou welcomed Vickie to the Board of Directors.

Information Director – Michele Kotlarsky – Michele was not present; however, Lou thanked her for her support of the NIA and her contribution in serving on the Board of Directors.

The new Information Director – Christian Willis – Lou welcomed Christian to the Board of Directors.

Eastern Region VP - Matt Grayson

Central Region VP - Bear Spitler

Western Region VP – Dan Gauron – Lou thanked Dan for his four years of service as the Western VP. (As a point of clarity, Dan served the last year of Lou Hall's Western VP term when Lou accepted the position of NIA President. Dan then served a full three year term as Western VP.)

The new Western Region VP – Ron Yuhas – Lou welcomed Ron to the Board of Directors.

First Past President - Bob Stahr

Second Past President – Kevin Jacobson – Lou thanked Kevin for his service contribution to the NIA and advised the membership that Kevin will rotate off of the Board at the conclusion of this meeting.

Next, Lou introduced each of the Committee Chairpersons.

Authentication and Classification – Paul Greaves

Awards and Recognition - Gene Hawkins

Ethics – David Wiecek – David was not present; however, Lou advised that there have not been any major issues reported by David during the past year.

Historian – Miles McLall

Newsletter (Drip Points Editor) – Shaun Kotlarsky – Shaun was not present – Lou thanked Shaun and commented on the excellent presentation of Drip Points.

NIA Commemorative Coordinator – Lou thanked Carolyn Berry for her oversight of the commemorative production and marketing. Additionally, he thanked Bob for his assistance to Carolyn concerning this endeavor.

NIA Events Coordinator – Darryl Wagner – Darryl was not present. Finance Committee – Bill Snell – Bill was not present.

Philanthropy – Rick Jones – Lou commented that the Board of Directors changed the name of this position to "Development Advisor". **Product Marketing** – Tina Rienstra

Promotions – Jim White – Jim was not present. Research and Education – Jacque Linscott-Barnes Rules and Procedures Advisor – Mike Doyle Scholarships – Kay Bryant Webmaster – Bob Berry

Lou thanked each of the Committee Chairpersons for their diligent support of the NIA. Additionally, Lou asked everyone to read the next edition of Drip Points for specific information related to committee activity.

By Steve Roberts

Old Business – Lou advised that there was not any old business to discuss.

Lou reviewed the activities planned for the remainder of the 2014 NIA Convention and Show.

There is a reception tonight (Thursday) at the Red Lion hotel in the atrium.

There will be an auction on Friday afternoon at 4:30 in the banquet area of the show hall. The items which are being auctioned have been given to the NIA. The assets realized will be deposited in the general account of the NIA.

There will be a fireworks display on Friday evening at 9:00 at the Bolack ranch, hosted by Tommy Bolack.

The Awards Banquet will be held on Saturday evening at 6:00 at the McGee Park Convention Center in the same location as the General Membership Meeting.

On Sunday morning there will be a devotional held at 8:00. Those interested will meet in the Utah Room at the Red Lion hotel.

As the last item of the meeting, Lou announced the 2015 NIA National Convention location. The convention will be held in Sandwich, Illinois. The hosts are Jason and Daniella Townsend. Additionally, they will be assisted by Bob Stahr and the Greater Chicago Insulator Club. Jason commented that it is a very good location which is close to two airports and has train service to the area. Sandwich is approximately sixty miles west of Chicago. The convention will be held on Friday, Saturday and Sunday, July 3rd, 4th and 5th, 2015.

Lou asked the membership if there were questions, concerns or comments. No one commented.

As there was no additional business, Lou accepted a motion to adjourn from Graham Barnes. The motion was seconded by Dave Kingston. The motion was approved by the members.

Submitted By: Steve Roberts Secretary





By Charlie & Sandi Irons

WOW ... What a surprise we had!

Sandi and I were honored to be the recipients of the NIA "Lifetime Membership Award." We would like to thank the National Insulator Association for this award that was presented at the NIA National in Farmington, New Mexico on July 5, 2014.

We had no idea that we were even being considered for this award.

Our first knowledge of receiving this award was when our friend Lee Brewer called to tell us that we were the recipients of the 2014 NIA Lifetime Membership award ... We were stunned! Anyone who knows me, knows that I am rarely at a loss of words. Well, this was one of those "at a loss for words moments" for Charlie Irons. To say we were shocked and surprised would be a understatement.

We received a nice letter of congratulations from Don Briel President of the NIA. In my reply to Don, I expressed my feelings by saying, "It sets you back on your heels and causes you think about how the National Insulator Association and its members can give us such an award for just doing something that we have always enjoyed!" This hobby is fun for us ... and that is the way it should be. If it isn't fun, something is missing. Promoting and educating the public on our hobby has always been and will continue to be important to us.

It is the people that make this hobby what it is. We consider ourselves fortunate to have met so many outstanding and dedicated people that make this hobby what it is today... A family of insulator collectors

Last but not least ...

THANK YOU all.

Charlie and Sandi Irons



Battery Rest Insulator Collectors

and now we are ... Recipients of the 2014 NIA Lifetime Membership Award

CD 728.7 OAKMAN MFG.CO. FOUND!



In the Fall of 2012 I was out barn hopping with my wife Jacqui in New Hampshire looking at everything old and antique. I always ask the barn owners if they have any insulators. The usual response is no or I have a couple. The ones they do have are pretty much commons sometimes they have a nice color but not much. This woman said I have a few I use them as "DOOR STOPS" my first thought was hmmm maybe cable pieces. What she had was a CD 152- a CD 154- a CD 133 creb that was a cool piece...The 4th piece I thought from a distance was a CD 134??? No what was this?? OMG its a threadless and its an Oakman pat date. I didn't know a lot about these pieces and had never even seen one before so I made a couple phone calls to major collectors I was informed it was a very nice piece and at one time not so long ago considered extremely rare. It had some base nibbles and what I thought was a large dome crack. She really didn't want to sell them so I came back a week later with 2 of my 3 sons Mike and Skylar that I collect with to talk again. We got the piece. When we cleaned it we were very very happy, What I thought was a large dome crack turned out to be a graphite swirl and the base nibbles were much smaller than I thought. It was in really nice shape the dirt and dust were not hiding any damage. Our best find to date no doubt and a great New England Glass piece. Those tough to get pieces are still out there!!

A Review of the 2014, 45th Annual NIA National Show and Convention

This year's National, held in Farmington, New Mexico, focused on one major theme and objective – Fellowship. All the activities were designed to bring first-time participants as well as those with numerous years of participation together in a common environment of fun, camaraderie and education.

The location provided many of the show attendees their first opportunity to discover the beauty and history of the southwest portion of the United States. Many of them had the once-in-a-lifetime opportunity to visit show host Tommy Bolack's museums: The Museum of Fish and Wildlife as well as The Electromechanical and Transportation Museum. Tours of his personal home provided collectors the opportunity to view and study one of the most complete collections of insulators one will ever see.

The event began Wednesday evening at the McGee Park Convention Center with show and convention registration. It was exciting to see dealers and exhibitors line up to checkin, receive their NIA commemorative insulator, and have their table deposits returned by show host Tommy Bolack. For many this was their first opportunity to meet and greet Tommy.

Wednesday and Thursday show participants were invited to evening receptions held at the Red Lion Hotel, the headquarters hotel for the convention. Wednesday evening was the Show Host's Fellowship Reception held in the Atrium area of the hotel. Thursday evening the President's Fellowship Reception was available to all show attendees at the same location. All show attendees staying at the headquarters hotel received free breakfast served in the Atrium area of the hotel. What a wonderful sight to see the area filled with our members sharing the beginning of each day.

Twenty-three members set up educational exhibits filling thirty-two tables or spaces. These exhibits provided show attendees the opportunity to learn more about particular segments of the hobby as well as become more aware of the interests of the exhibitors themselves.

The NIA General Membership meeting took place Thursday afternoon in the same area as the show itself. The meeting was well attended. Everyone seemed pleased, I believe, to participate in one of the shortest membership meetings ever.

After the show on Friday the NIA held a live auction. Items donated at the show as well as donations received during the year were made available at this time. The auction was well attended and the bidding was lively. One moment to remember was when a young collector bidding on an International Lineman's Museum cap was out-bid. Immediately a representative of the museum came over and presented an identical cap to the young man. What you don't know is that the winning bidder of that first cap made an additional donation to the NIA acknowledging the gift of the treasured cap to the boy. After the auction was over Treasurer Bill Rohde announced that the auction had raised \$6,700.00 for the association. It was a most enjoyable and memorable event for all in attendance.

Lou Hall

Each year Tommy Bolack treats the citizens of Farmington to a Fourth of July fireworks show. This year was no exception other that it was bigger than ever! NIA members were invited to a special viewing area on the ranch giving them a clear unobstructed view of the event. It was great to see almost three acres of land covered with cars and people waiting for darkness to arrive so the show could begin. The sound of mortars launching the shells into the night sky echoed off the walls of the mesa. Awesome! Again, it was a wonderful sight to see our members sharing, in fellowship, the end of a very special day.

At the end of the show on Saturday everyone left to rest and relax before returning to the Convention Center for the Awards Banquet. Approximately 280 banquet guest began arriving at 6:00 pm. At this time our show photographer and now banquet coordinator, Diane Tjerrild, announced that the caterer for the evening had planned to be there Sunday, not Saturday. For a few of us this was a disaster! For Diane and a host of willing volunteers this was an opportunity to serve. Phone calls were made and volunteers headed out into the community to gather up all that was necessary to feed almost 300 people. Churches Chicken and KFC supplied chicken and all the fixins. A trip to Sam's Club brought plates, utensils, cups, water and sodas, salads and fruit, and stacks of pies and cakes for desert. To allow time for all this activity to take place and be prepared the awards program was presented first. Tommy started things off by serenading everyone with his rendition of "Wichita Lineman." Just as the last award was being presented it was announced that the "feast" was ready. What a joy it was to see fellow hobbyists reject adversity, take up the challenge, work together and deliver one of the most memorable banquets ever! That's fellowship and family at its finest!

In closing let's once again offer up a hardy "Hip, Hip, Hooray," a "Hats Off," a "Well Done," and especially a huge "THANK YOU" to Tommy Bolack for being the gracious host of this 45th NIA National Show and Convention.









DeeDee Hall Helping out



Elton Gish documenting some porcelain insulators



Lou Hall & Tommy Bolack working the check in table



James Bancroft From England

Ofelia Anthony



CD 162 Star

Sean Green Admiring a olive Mary Hardage with a carnival CD 235





Jim Colburn & Dave Kingston

John Foster & Dan Gauron



Tammy Candelaria & John Foster

Jacque Linscott-Barnes & Jana Roberts



Elisabeth Bergman

Bill and Lulu Harrison, Winners of the CD 190/191 California "Selby"

Bob Bunker & Bill Winters







Ron Jenkins with a B CD 196



Displays





DANGER

Legend:





BLUE

GREEN THE REMATCH THE AUDIENCE

X

#

LIXAA

BLUE VS GREEN THE REMATCH Ron Yuhas | NIA# 1993 Color



Finding Trash In Your Glass Is A Blast Dan Gauron I NIA# 8176 Non-Competitive













Color Coding Card Legend

2 or less known to exist

6 or less known to exist

10 or less known to exist

ISOREX Jim, Lis, Elisabeth Bergman I NIA# 3923, 3924, 8488 Foreign











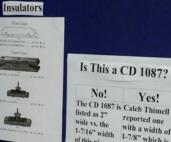
PETTICOATS on PARADE! Duane Davenport | NIA# 3744 Color

The Knapp **Electrical Works**



Chronology of the Company





No!
 NO:
 Y es:

 The CD 1087 is Caleb Thimell listed as 2"
 reported one with a width of 1.7/16" which is of this piece
 Yes!

The CD 1087 is Caleb Thimell listed as 1-7/8" reported one ular vs. the 1-7/16" width of this piece vith a height close

The CD 1085 is Other spools listed with a recessed base vs. this pice base different CD



The Knapp Electrical Works Rick Soller | NIA# 2958 Specialty





White Porcelain Lou Hall | NIA# 7185 Non-Competitive





CD 257 Daryl Stahler | NIA# 8843 Threaded Glass







The U.S. Military Telegraph In New Mexico Powell Brown I NIA# 8457 General



29

CD 260 "Helmets" Classic Power Insulators Howard Banks I NIA# 900 Specialty





Tommy Bolack | NIA# 3756 Threaded Glass

2 Italian "Tall Boy"







The Western Glass Manufacturing Company Arlen Rienstra I NIA# 3549 Specialty





Very Similar CDs versus Variants within a CD Don Briel | NIA# 7218 General



INSULATOR HUNTING IN NEW MEXICO



Frar

Francisco Campos | NIA# 9386 General (Junior)





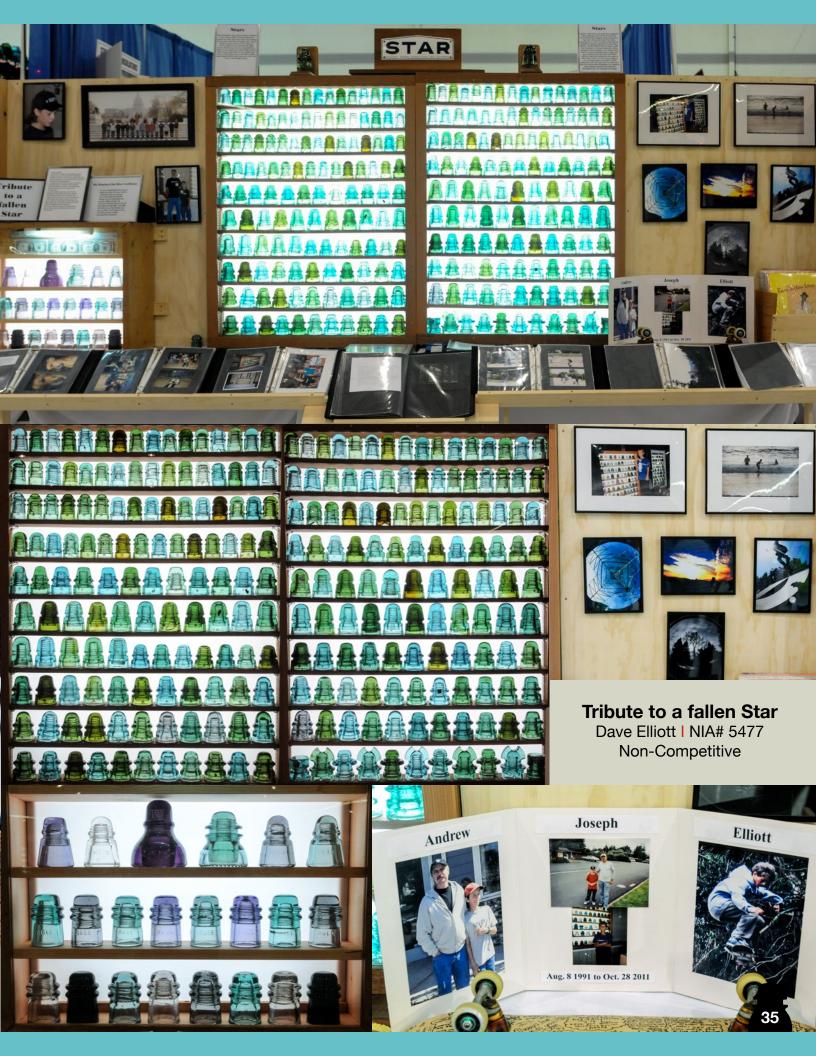
IMPERIAL COUNTY DESERT







IMPERIAL COUNTY DESERT John Contreras | NIA# 934 Pole Line Hardware







Bringing Power to the People Justin Martin | NIA# 8447 General

























On May 31st, I went up to my parent's friend's antique store, near Greenville ME, she acquired from her uncle. It is a very small antique store, yet very big; full with stuff. Every fall, her Uncle drove to Arizona, and stopped at just about every antique store, yard sale and flea market along the way. He did the same in the spring when he came back. If you need something, there's two in that store. Whenever something was sold, he'd replace it immediately with either a duplicate of the item, or something similar. The upstairs storage was full, the basement is full, his house was full, and there is a storage locker full!

My dad found where he kept his spare insulators; Down in a cupboard, below he insulator filled window. He hollered to me to come an see. I was down on my knees, going through the insulators, I found a CD 201 Hemingray, 252 Hemingray, 145 GNW, and a 153 Gayner with SDP's, all firsts for me. Then, I saw something way in the back, "Oh, that's probably just, whatever." I thought. I pulled it out. I could not believe what I was seeing! I asked my dad If he ever heard my ramblings about the Harloe Claw. A 206.5 Harloe! No claws missing, only damage was a chip on the bottom! I was shaking, which I do whenever I find a good insulator, and I was laying on the floor, wondering what I was going to do. I couldn't walk out of there paying pocket change for it. The owners are friends of mine, and that's not what you do!

I finally got up, and walked to the other end of the store. I was holding the insulator. "What's the matter with you?" Carol, the owner asked, acknowledging my face expression. I told them what they had. They didn't seem to believe me, but then they did, because they new about me and insulators. I told them that is was worth about \$2500, because I thought it was a 109.5. I did not go home with the insulator that day. I probably wont for a while.

Believe it or not, that's the second Harloe that was found in the area. One was found the bottom of a box of bottles up in Greenville, Tony Brown (NIA #6819), a collector from across town told me. I hope I find another one. Yet, it may just be a coincidence, that insulator could have been found in his travels. I will never know, because Carol suspects Her uncle would probably dwell on it, and want it back.

By Matt Sawyer

Anyways, there's my best insulator find.





Purple CD126: Exciting New Find or Living Nightmare?

By Colin Jung

Several days after my Farmington National trip, I picked up the messages on my land-line telephone. One message was from an estate liquidator who found my contact information on the internet and wanted to know if I would be interested in looking at a large accumulation of insulators he had collected from his estate sales conducted over the past twenty years.

We set an appointment date and met at his private storage unit. We chatted a bit and he admitted he knew nothing about insulators. He wasn't expecting retail value, but wanted a square deal. If he felt he was being treated fairly, he would sell me the insulators and invite me for a later visit to see more insulators stashed in another private storage unit.

He rolled up the storage unit door and started pulling out box after box of insulators. He also had a couple of portable card tables that we used to display the glass and porcelain insulators. We chatted as we unwrapped the boxed insulators. Despite his ignorance about insulators, he was a veteran seller of antiques and collectibles—a kindred spirit. I felt very comfortable talking to him, but this was a business transaction and it was probably not a good idea to get overly familiar with each other.

The insulators were common types, stuff I have seen over and over again in more places than I care to mention. I open another box and hit a pocket of purple insulators. Out comes a purple Whitall Tatum CD154, then another, and another and another and then I unwrap the purple blob top CD126. Like an automatic reflex, I exclaimed, "Hello Mama !! What are you doing in this collection?" If I had a poker face before, I completely lost it after finding the royal flush of insulators. It was impossible to regain my composure after the find. To follow up with a "nice insulator" remark would have sounded so disingenuous. I made a quick inspection and did not notice any embossing. The purple glass color was

rich and dark which seem atypical for Brookfield glass based on my limited experience with Brookfields. I was already thinking this may be a radiation-induced color but I wasn't sure. I set the blob top down where there was empty space near the table edge and unwrapped a couple more purple Tatums. Thinking to myself, this is stupid-- I just put the best insulator at the edge of the table. I moved the blob top to the center of the table and moved some cheaper glass to the edges.

"That is a really good insulator, isn't it?" asked the owner. At that moment I realized that he wasn't looking at the insulators; he was watching me as I looked at the insulators. I wasn't here to make an offer on the accumulation; I was auditioning for the right to buy them. He said from the beginning he wanted a fair deal. How does he determine what is fair? If he didn't know the insulator values, trust in the buyer was going to be a big factor. Was I building trust with this guy? Were my words consistent with my actions? Was I open and candid in our conversations?

> "Yes," I responded, "that is the best insulator I have seen so far in your accumulation and I never find them around here. You never place your best insulators at the edge of the table where there is a greater risk of falling and breakage." At that point I decided to answer all of his questions—dealer to dealer, not buyer to seller.

> > This whole excursion just got very complicated: I had to finish looking at the accumulation; determine if the blob top color was authentic; figure out a fair offer; and continue to build trust with the seller, all within one to two hours tops. I knew every time I looked at the blob top, picked it up, or asked a question about it, I would end up paying more for it. Here is the authentication process I went through.



Purple Blob Top Authentication, Phase 1 Is the insulator a Brookfield piece? Answer: Yes. Found some weak embossing- "W. BRC ".

Where did the blob top come from? Answer: The owner did not know.

Were there irradiated insulators in the accumulation? Answer: None, thank goodness.

Is the glass color similar to known examples of irradiated Brookfield glass? Answer: Used my smartphone to check the nia.org website on altered Brookfield glass colors and there were no matches to the blob top color.

Is the glass color similar to legitimate purple Brookfield blob tops? Answer: I have to rely on my memory banks. I have seen other purple blob tops in collections and exhibits, but I never gave them more than a passing glance. Why should I? I never expected to own one, and my chances of finding one ranged from nil to zero. Fortunately, a local collector and friend named Arnie loves collecting colored telegraph pieces. He has owned or sold several purple blob tops. Every time he finds a new one, he would stick the insulator in my face and say, "Isn't this the coolest piece of glass you have ever seen?" From memory, the glass color of this blob top is similar, but perhaps a tad darker than Arnie's blob tops.

Will the blob top pass the Frustieri Test? Answer: This technique to detect irradiated Brookfield glass was taught to me by Jim Frustieri, a well-known Brookfield insulator collector. Radiation dulls the natural reflectivity of Brookfields. If you take an unaltered Brookfield and look at a light source through the pinhole, the pinhole glass will shimmer along its entire length. If you detect any dullness in the reflected lighting, not caused by other factors (e.g. soot), the insulator is probably irradiated. This blob top has a nice purple shimmer along the entire pinhole length.

Okay, I got a good comfort level with this insulator and am ready to make an offer. Made a quick check of my Briel Price Guide and separated the insulators I wanted into two piles: 1) everything else I wanted (sales stock) and 2) the blob top. I make a 4-figure offer for the blob top, letting him know I was not expecting something this good in his accumulation and I would have to pay some in cash and the rest by personal check. If the arrangement was not acceptable, I understood and would find a local bank to withdraw the full amount in cash.

The seller says NOTHING, leaving just a dead, uncom-



fortable silence for what seems at least five minutes. Mentally, I am freaking out. I made him a great offer, why is he not jumping on it? Did I build up enough trust before I made the offer? Maybe he is still evaluating me? Was the offer high enough? Was he expecting more? Is he waiting for me to make a revised offer? If I revise my offer upward, would it damage my credibility?

The seller asks me one question. "If you decide to sell this purple insulator, would you be willing to share any excess profits with me?" This is an open ended question that requires a good faith, right answer. I agree and the deal was sealed. Got the bank funds withdrawn and secured the insulators I wanted.

I did not buy all the insulators, so the seller asked for some helpful hints on marketing and pricing the remainder for the upcoming, outdoor antique fair. Out of curiosity I asked him how much he would have sold the purple blob top for at the antique fair if he did not meet a collector with a higher offer. He responded, "Well, it is purple glass, older and a different shape from the others.... Probably \$50, negotiable to \$35." The Briel Price Guide lists a purple Brookfield CD126 at a price range of \$10,000 to \$15,000.

Hunger finally sets in and I am waiting in a fast food restaurant for my meal. Excited by my new find, I snap a photo and text one to Arnie and to the ICON collection photo album. It takes Arnie only about two minutes to reply. "Where did you find it???" "What is it doing around here?" "Congratulations and is it for sale?" The photo and others I posted cause a stir on ICON (Insulator Collectors on the Net online community), both good and suspicious, which can be expected with any high dollar new find. Although I was personally satisfied with its authenticity, if I decided to sell or trade it, a higher standard will likely be demanded by a potential buyer/trader. My track record keeping good insulators outside of my collecting interests is poor and I have managed to sell or trade all of my "extra" goodies within a couple of years of acquiring them. Extra authentication would be in my best interests.

It is a gut-wrenching feeling when a fellow experienced collector tells you your high dollar acquisition does not look right. It has happened to me twice before and in both cases I had made costly mistakes. Those mistakes are the best-learned lessons, but I was not in the mood for another lesson at the school of hard knocks. I eased into the authentication process again, delaying the "kiss of death" tests for last.

Purple Blob Top Authentication, Phase 2 Is the glass color similar to legitimate purple CREB blob tops? Answer: With time finally on my side, I explore the hobby literature and the ICON photo gallery for colored photographs of other purple blob tops. There are only

a few. The October 2009 and January 2010 issues of Crown Jewels of the Wire magazine have photographs of the recent Utah purple blob top discovery. October 2010 magazine issue has a photo of two purple blob tops in the Jim Frustieri collection. Another one was auctioned off in the Pole Top Discoveries auction catalog, March 2010. The ICON photo gallery had one blob top photo from the Tommy Bolack collection. The color of mine was similar, but seemed darker.

For the embossing index number (EIN), is there a purple color listing? Answer: The embossing is weak on this blob top and I did not want to bias my observations by knowing in advance what EIN's had purple color listings, and seeing what I wanted to see. I just observed what remnants of the embossing were legible and submitted them to Jim Frustieri for an EIN determination. This is what I observed:

1) It is MLOD (mold line over dome)

2) If there is a crown letter or number, it is not discernible 3) On one side of the crown, there appears to be multiple lines of embossing but it is so obliterated, you can't even tell if it was letters or numbers.

On the reverse side there is some embossing. The font size is very small and finely engraved. There are two lines of straight line (not arced) embossing.

5) The top embossing line reads: W. BROOKF LD Y

The bottom embossing line reads: 4

The "4" is ahead of the "W" when you look at the vertical alignment. The "Y" is just behind the "D".

According to Jim, the embossing description best fits [400]. This is the correct embossing for a purple CD 126 Brookfield. It also appears the embossing above fits EIN's [140] and [150], which are also correct embossings for the purple CD126 Brookfield.

sulators and/or radiation/thermal-induced glass color change. Answer: I consulted with Dwayne Anthony, Lee Brewer and Jim Frustieri. All said from the photos, the color of my blob top compared well with the darker purple Brookfields in the hobby. The irradiated-to-purple Brookfields were either a grape soda purple or a purple-blue hue, which mine was not.

Ultraviolet light test for irradiation. Answer: Lee Brewer recommended viewing the insulator in a very dark room with just a blacklight. So far only the real purple crown embossed Brookfields will have a faint orangey glow to them; the irradiated-to-purple ones will not glow. My blob top glowed a faint orange color under a blacklight.

How does the color look in side-by-side comparisons with other purple blob tops in the hobby? Answer: Fortunately, two purple blob tops are in a nearby collection. Arnie Lowenstein was kind enough to transport his two blob tops and a dark purple crown embossed Brookfield beehive to my home so we could compare the purple colors. The blob top to the far left in the photograph below was purchased from John McDougald at the 2014 Farmington National. This one was harvested by a collector in the 1920's and stayed in his possession until purchased by John. The blob top in the middle is the one from the March 2010 Pole Top Discoveries auction catalog, and the one on the right is my recent find.

Another test, that I don't think is necessary at this point, is to put the purple blob top out in the sun and see if there is any color reversal after three months of solar exposure.

I would like to thank Dwayne Anthony, Lee Brewer and Jim Frustieri for sharing their expertise for this article and Arnie Lowenstein for sharing his collection with me and the readership.



Consult with collectors with expertise in Brookfield in-

P.S. I got the invitation to see the rest of the estate liquidator's insulators.

The 6Th European Meet And Swap In Cervia, Italy

By Lis Bergman

The sixth European insulator meeting and swap was held in Cervia, Italy on the 28th and 29th of June, 2014. The hosts for the show were Christian Pagliacci and Guido Boreani. The show was outstanding.

Cervia is a small seaside resort town vibrating with the sounds of the sea and families having a good time in the sun. But Cervia is a very ancient town, it was founded either by the Etruscans or the Greeks, around the third Century B.C. Its original name was Ficocle, the actual name seems to have been derived from "cervo" (deer), that once abounded in the area. Being a long and narrow sea, closed at its northern end, the Adriatic sea is rich of salts (it is known as the "amarissimo", super bitter), and since the times of ancient Romans, Cervia had a great importance thanks to its saltworks, still active, large marshes where sea water is introduced and then left to dry under the sunshine, until only salt is left which is harvested, cleaned and purified, then sold. Cervia salt is well renowned for its particular taste and it is known as the "sweet" salt. Salt ready to be exported was once kept in Magazzini del Sale (Salt Wharehouses), large ancient brick buildings (XVI Century), which lay alongside the Porto-canale, a canal leading to open sea, where sail barges loaded the salt to be exported





Salt warehouses.

Thursday afternoon and evening arrived with a lightning and thunderstorm of mega proportions and the rain came down in buckets. The streets flooded and were unable to handle the deluge. By Friday, the day for setting up the show, the sun came out. But Christian and Guido had a problem on their hands – there was about four inches of flooding in the building where the swap meet was to be held. By mid-morning, after helping hands pitched in, the floors were nearly dry. The show was held in an old salt warehouse that is now used for gatherings and meetings.

A painter by the name of Baruffi had an exhibit of his street scenes hanging on the walls where the meet was held. It added a cheerful background to the show.





The beginning of setting up of display tables. The painter's acrylic paintings are on the walls.

Collectors came from all over the world. There were collectors from Australia and the U.S., and many of the European countries including Italy, Germany, Hungary, Sweden, Austria, Great Britain, and France. By Friday afternoon, the hall was filled with collector friends that had not seen each other since the last show held in the Czech Republic, two years earlier. The place was abuzz with chatter of adventures and new finds. Many new faces turned up and it was good to see more interest in the hobby in Europe.

A welcoming committee of insulators.): Miva A 470; Schomburg Delta-like; Isorex 1170.



Left to right: Nora Coppo from Genova, Italy, and Lothar and Daniele Vormwald from Germany arrive at the show.

Host, Guido Boreani, his wife Lorenza, and their dog Luna at the show. In the background, host Christian Pagliacci.





Lorenza promoting and selling Guido's new book: "200 Years of Insulators."

Gunther Aselmeyer from Germany making a trade.



From left to right: Lorenzo Cecconi, Host: Guido Boreani, Host: Christian Pagliacci, and Marco Fagiolini.

Left to right: Zandra Overstreet, Daniele Vormwald, Derek Milward, and Lis Bergman.

3



Visitors to the show admiring the insulators on display.





Elisabeth Bergman managing the Bergman table.

Collectors enjoying the show.



Halfway through the show, a wedding was taking place in the adjacent room. We were all told to be quiet as the ceremony occurred. She was a beautiful bride.

An overview of the show.



Jim Bergman finds a beauty on Nora Coppo's table. Miklós Moser and Robert Lukas checking out Christian Pagliacci's table.



Lothar Vormwald and Judith Wanzer admire Australian pieces brought by June and Colin Shailer.



Frantisek Danek carrying his famous radio strain on his shoulder. The strain weighs in at 52 pounds. Frantisek has the largest collection of insulators in Europe. He is an avid collector.

A delicious lunch was prepared and served by Christian's Father and Mother. Thanks to both of them for their kind generosity. Brisk trading continued into the afternoon but just after lunch a wedding was taking place in the adjoining room. After the wedding several of the guests came over to see what was going on and one guest was seen taking home a free insulator.

Derek and Denise Milward pedaled all the way from England on their bikes. Seriously, their motorhome was parked on the outskirts of the town. They brought a nice collection of British insulators but brought several insulators they found in Croatia.



A group photo of many of the collectors that came to Cervia. A moment of silence was observed in honor of Ulrich Reiser, a dear friend and avid collector who passed away July 16, 2013.

Ulrich Reiser: October 16, 1947-July 16, 2013.

Later in the evening, collectors and guests enjoyed a delicious dinner of many varieties of seafood at the Albergo Genzianella. A good time was had by everyone and again many thanks to our hosts, Christian Pagliacci and Guido Boreani.



The next European Meet and Swap will be held in Germany in 2016.

Fall 2014 NIA Products

GOLF / POLO SHIRTS

Colors: Call or email for colors

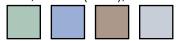
Info: All with embroidered logo some with pockets, pockets, 2X \$3.00 extra

Price: \$38 or \$41

Size: S	M	L	XL	_
2XL	_ 3XL _			
Color:				
Total Qua	ntity:			
Total Pric	e:			

T-SHIRT

Colors: Stonewash Green, Stonewash Med. Blue, Pebble (Sand), Lt. Steel Gray



Info: Hanes Heavyweight, 6.1 oz. cotton pre-shrunk. Screen-printed logo (front & back)

Price: \$20 or \$23

Size: S	M	L	XL
2XL	3X		
Color:			
Total Quar	ntity:		
Total Price	:		

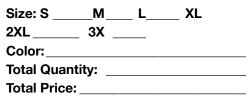
CREW NECK SWEATSHIRTS

Colors: Hunter Green, Cardinal Red, Lt. Steel Gray



Info: Heavy weight 100 % cotton/polyester blend, pre-shrunk, embroidered logo

Price: \$25 or \$30



BUTTON FRONT SPORT SHIRT

Colors: White, Red, Blue, Brown, Tan



Info: All with embroidered logo (no pockets)

Price: \$32 or \$35

Size: S	M	L	XL

2XL _____ 3XL ____

CO	or	

Total Quantity: _____ Total Price: _____

HENLEY T-SHIRT

Colors: Black and Lt. Steel Gray



Info: Only come with embroidered logo. three button placket

Price: \$25 or \$28

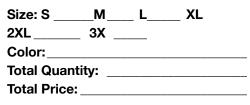
Size: S	M	L	XL
2XL	3X		
Color:			
Total Qua	ntity:		
Total Pric	e:		

HOODED SWEATSHIRT

Colors: Lt. Steel Gray

Info: With full front zipper/muff pocket & drawstring hood, embroidered logo

Price: \$35 or \$40



DENIM SHIRTS

Colors: Stonewash Blue or Natural



Info: Nicely weighted denim, pre-shrunk cotton, left-side pocket *ladies order comparable men's size, see chart

Price: \$35 or \$38

Embroidered logo

	-			
Size: S	M	L	XL	
2XL	_3XL			
* S/Sleeve_	*L/	'Sleeve		
Color:				
Total Quant	tity:			
Total Price:				

EMBROIDERED LOGO T-SHIRT

Colors: Sand, Gold, Ecru, Ash Gray, White, Cardinal Red, Lt. Blue, Army Green, Navy, Bright Green, Lt. Steel Gray, Stonewash Green, Chestnut Brown, Maroon



Info: I have a limited number of t-shirts with pockets, call for details Pockets, **\$2.00** additional on all regular t-shirts

Price: \$20 & \$23

Size: S	M	L	XL
2XL	3X		
Color:			
Total Quar	ntity:		
Total Price	e:		

EMBROIDERED CAP **COLLECTORS PATCH NIA WINDOW DECAL** Colors: Khaki, Stone, Blue, Gray, Or-Price: \$4 Info: for outside car window. ange, and Pink, Red (\$2 extra) White: 5 1/2 x 6 3/4 Color: 4 1/4 x 5 3/4 Total Quantity: _____ (Circle color choice) Price: \$10 (White) \$7 (Color) Total Price: Color: BADGE BAR Total Quantity: _____ Info: For NIA position or local club Total Price: _____ Price: \$4 TOTE BAG Total Quantity: _____ Price: \$20 or \$22 (Red) Info: "Big Thunder" Tote bag - sturdy Total Price: Total Quantity: _____ with NIA logo Total Price: Price: \$15 Total Quantity: _____ **NIA NAME BADGE**

Info: Engraved; beveled edges | pin back (free) OR Magnetic back add \$1.00

Price: \$13 or \$14

Total Quantity: _____ Total Price:

Name Badge Engraving Information:

Name Name Name	_ NIA# _ NIA# _ NIA#	City	StateImage: Pin ImageStateImage: Pin ImageStateImageImage: Pin ImageImage	
Club Bar Club Bar Club Bar	Quantity Needed Quantity Needed Quantity Needed		NATIONAL المعلم المع Association Thank you for supporting the NIA!	

U.S. Postage:

\$6.75 for the first item & \$1.50 for each additional item ordered. Adult/ Mens Postage for Patches, Badge Bars are \$0.60 each. Decals, \$1.95 S 32-34 | M 36-38 | L 40-42 | XL 44-46

Name Badges are \$0.85 each to mail.
For Postage outside the US or AK & HI Contact me for quote

Please make check or money order in U.S. funds payable to National Insulator Association or NIA

Shirt Sizing Chart:

2X 48-50 | 3X 52-54

Total Price: _____

Ladies

S 28-30 | M 32-24 | L 36-38 | XL 40-42 Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt

Name:			
Address:			
City:	State:	Zip:	Subtotal:
Telephone:			US Postage:
Email Address:			Total Enclosed:

Send completed form to:

Tina Rienstra | 6527 W. 93rd Avenue | Crown Point | IN 46307 | 219-365-7913 | tlriens@att.net



Membership Application & Renewal Form



- -

Prospective members may join the NIA at any time; however, the "membership year" begins on January 1st and ends on December 31st. New memberships issued within three months of the beginning of the new membership year (October - December) will be good for the following calendar year. New members are entitled to all membership privileges immediately upon acceptance by the NIA.

If you are joining the NIA during the months of January through September your membership will expire on December 31st of this calendar year.

Submit (Payable to the NIA in U.S. funds) To: Vickie McConnachie

Dues Schedule:

Regular Membership \$22.00 Junior Membership (under 18) \$5.00 Club or Organization \$50.00 P.O. Box 1466 Corrales, NM 87048 membership@nia.org Or renew online at: http://nia.org/membership/

Check appropriate class: Regular
Family
Junior
Club/Org. **Check years of Payment:** Single year
Multi-year

Please Print Legibly

Name	
NIA # (If renewal)	
Address	
City	
State/Province	
Zip/Postal Code	(+4)
Country (if not U.S.)	
Telephone Number	
E-Mail Address	
Include me in the Annual NIA/Crown Je Include my Telephone Number	Yes 🗖 No 🗖
Include my E-Mail Address	e following formatPaper D Electronic D
	e following formatPaper 🗅 Electronic 🗅
I would like to receive Drip Points in the	e following formatPaper <a>Electronic required for electronic)
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I would like to receive Drip Points in the (Check only one, an e-mail address is r	e following formatPaper D Electronic D required for electronic) NIA # ding in the same household at no additional cost NIA # (If renewal)

Drip Points Magazine Advertising Information

- Display Ads will be sold by fractions of a page.
- Camera-ready copy is preferred but not required.
- An additional fee may be charged for color and set-up based on size and complexity for ads.
- All advertising will be kept confidential until it is published.
- Multiple ads must run in consecutive issues with no changes.
- All ads must be paid for in advance.
- Advertisements must meet all postal regulations that govern publications mailed at Non-Profit Standard Mail prices of postage.

Full Page

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2x	
3x	\$278.00
4x (Full Year).	\$362.00

(Multi run discount \$11.00/x)

One-Half Page

1x	. 55.00
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3x	147.00
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(Multi run discount \$9.00/x)

One-Eighth Page

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2x	\$35.00
3x	\$50.00
4x (Full Year)	\$65.00

(Multi run discount \$5.00/x)

One-Quarter Page 1x.....**\$30.00**

2x	\$53.00
3x	\$76.00
4x (Full Year)	\$99.00

(Multi run discount \$7.00/x)

One-Sixteenth Page

1x.....\$15.00 2x....\$27.00 3x....\$39.00 4x (Full Year)..\$51.00

(Multi run discount \$3.00/x)

For more Info. on advertising or to buy an ad contact:

Christian Willis, NIA #5185 P.O. Box 2797 Parker, CO 80134

Phone: (949) 338-1404

Email: admanager@nia.org



Advertising



INSULATORS WANTED!

If you think other dealers are paying top dollar, check with **Butch & Eloise Haltman**



Looking for quality singles or collections.





Butch & Eloise HALTMAN

68-465 Perez Road, Cathedral City, CA 92234 760-328-5321 after 5:00 p.m.



National Insulator Association **Scholarship Fund**

Money for college! \$1000/\$500 up to \$2000!

NIA Scholarships are available for a \$1000 academic scholarship and a \$500 vocational scholarship.

Write a 300 word essay. It's that easy! Tell us how to spread the word about the hobby.

These scholarships are to encourage the growth and public awareness of the hobby.



WANTEL

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LATEST **EDITION**

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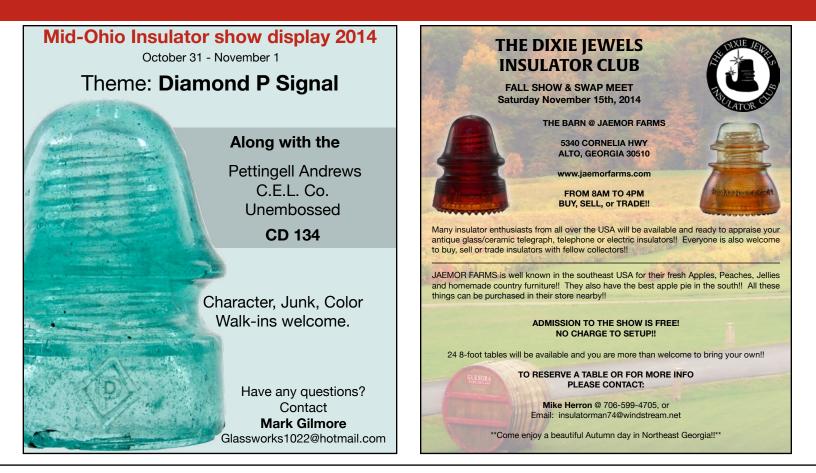
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BEING PERSISTENT ALWAYS PAYS OFF!

I have a habit of leaving my insulator collecting cards (thanks Shaun K.) at different places; antique malls, junk stores, restaurants, etc. Many times, I'll get contacted by someone claiming to have amazing insulators for sale and when they let me come over or they send me pictures, it's always just your common stuff like Hemingray 42's or modern clear Pyrex pieces. I hate to let folks down, so I always point them to either ICON or the NIA and tell them to contact folks there who may be interested in what they have. However, this past June, I was contacted by email from a fellow who said he picked my card up at an antique mall in Dahlonega Georgia and told me he had some insulators he thought I might be interested in. His Dad was a collector of different things and he had recently passed and this gentleman was tasked with going through his Dad's stuff and selling off the majority of things he collected. I asked him to send me pictures of the insulators if at all possible, because he was fairly far away from me. He agreed and the picture I received had all your common stuff, as suspected. I asked if he had anymore insulators and he said there were a few more in his Dad's garage sitting on the window sill and sent me a picture of those. Right in the middle was the beauty you see here, although not as clean as the picture shows. After contacting the seller, I told him I wasn't interested in the majority but a few did catch my eye and asked if we could make a deal on those few with shipping. He accepted my offer and now this beauty is in my hands!! It really pays to keep following every lead you get, no matter how insignificant it may seem!! Keep hunting because being persistent pays off!!

Mike Herron

Upcoming Shows



SEPTEMBER 5 – 7, 2014 (Friday – Sunday) MERRITT, BRITISH COLUMBIA, CANADA

Annual insulator swap at the Insulator Ranch, 3045 Spanish Creek Place, Merritt, B. C. Use exit 286 off Coquahalla Hwy 5, and head towards Merrit. Turn left onto Coldwater Road, proceed 4 blocks to Spanish Creek Place. Just follow the "Insulator Show" signs. Moto homes, trailers, RV's all welcome. Bev provides a delicious Chilli and rolls lunch on Saturday, and a coffee, bacon and eggs breakfast on Sunday morning. There is no charge: our way of putting something back into a great hobby. Tables are provided. Info: BOB SCAFE 250-378-2787 or email: bobscafe@telus.net

SEPTEMBER 13, 2014 (Saturday)

RACINE, WISCONSIN

14th Annual Greater Chicago Insulator Club "End of Summer" Picnic and Swap Meet. 9:00 AM --- about 3:00 PM. Lunch will be served at noon. Please let me know if you plan to attend so enough food can be prepared. Brats, hot dogs, and various other picnic type food is on the menu this year. We will be having the Famous Rick Soller Auction again. He has hundreds of insulators ready to auction. If you want to put something in the auction, by all means bring it with you. The event will go on rain or shine. It will be held at the home of RANDY WESNER, 434 Blaine Ave., Racine, WI 53405, (262) 633-0756, Email: <u>randyslodge@gmail.com</u> Call or email if you need directions. Hope to see you there.

SEPTEMBER 20, 2014 (Saturday)

EAST HAMPTON, CONNECTICUT

Yankee Pole Cat Insulator Club Annual "On Golden Pond" Swap Meet and Cookout on Saturday, September 20, 2014. Hours 8 AM to 2 PM. At the home of Larry and Mary Jo Emmons, 68 Long Crossing Road, East Hampton, Connecticut. East Hampton is about 30 minutes from Hartford, CT and about 45 minutes from New Haven, CT. Free setup / Free admission / Free fun. Come for the whole day, come for a little while – all are welcome! Please bring your own table(s) and chair(s) if you plan to setup. Larry has a fully stocked trout pond so bring your fishing pole as well! A hamburger/ hot dog cookout lunch will be served around noon. \$10.00 per person "donation" for lunch. Please RSVP, ESPECIALLY if you plan on partaking in the lunch (so we can have enough food). Questions or to RSVP, JOHN RAJPOLT, (203) 261-1190 or rajpolt@earthlink.net, LARRY EMMONS, (869) 267-8584.

SEPTEMBER 20, 2014 (Saturday) HOUSTON, TEXAS

The 23rd Annual Houston Insulator and Collectables Show, sponsored by the Lone Star Insulator Club, will be held September 20th 2014 in the Pasadena Room of the Houston Marriott South at Hobby Airport, 9100 Gulf Freeway, Houston, Texas 77017. Show hours are 9:00 a.m. until 4:00 p.m. with free parking and free admission. Dealer tables \$40.00. Guest rooms \$92/night for show attendees. Fly into Hobby and take free shuttle to an from Hotel. Contact CHRIS (281-461-9652 crenaudo@aol.com), KEITH (979-245-2558 keithbrooking@ sbcglobal.net, or JOHN (281-992-5717 j.hall@ix.netcom.com) for more information.

SEPTEMBER 20, 2014 (Saturday) PERKIOMENVILLE, PENNSYLVANIA

It is time for our annual Fall Insulator show in Perkiomenville, PA. Buy, sell and trade insulators, hardware, go-withs, Lightning Rods, Lightning Rod Balls and related items. Listen to and tell insulator hunt stories. Please bring a food item to share. Saturday, September 20th, from 9:00 a.m. until the last person leaves. Location: 1837 Perkiomenville Road, Perkiomenville, PA. Info: STEVE BOBB (610) 539-6533 or CLAUDE W. WAMBOLD (215) 234-8413.

SEPTEMBER 27, 2014 (Saturday) ALBUQUERQUE, NEW MEXICO

Enchantment Insulator Club / New Mexico Historical Bottle Society 27th Annual Insulator, Bottle, Barbwire and Collectibles Show and Sale. Moriarty Civic Center, 202 South Broadway, Moriarty, NM (35m E of Albuquerque, south of I-40). Show setup and dealer trading Friday afternoon & evening, September 26. Saturday, September 27 show hours 8:30 a.m. to 4:00 p.m. Info: MIKE GAY (505) 899-8755. E-mail: cdn102@centurylink.net or TOM KATONAK, 1024 Camino de Lucia, Corrales, NM, (505) 898-5592. E-mail: tkatonak@ comcast.net

SEPTEMBER 27, 2014 (Saturday) LAKE CITY, COLORADO

HENRY WOODS is hosting an insulator show on Saturday, Sept. 27. Lake City is 56 miles South of Gunnison on HWY 149. The show will be at the Pitkin Guard Armory Hall in historic downtown Lake City. The show will be from noon to 6:00 p.m. Table setup is at 11:00 a.m. Tables cost \$2 each. At 12:30 there will be a presentation by a local historian about Lake City's early telephone and telegraph history. There will be a free dinner for show attendees at 5. Throughout the day NIA members will receive free admission to the Hinsdale County Museum which is one block away. There will also be an exhibit of long time collector George Carkin's collection of antique light bulbs. Ir weather permits, there will be a Sunday hike to explore a couple of local power/communication lines. To plan for dinner, please let HENRY know: hew@nativesuninc.com For lodging and visitor information: www.lakecityswitchbacks.com

SEPTEMBER 27, 2014 (Saturday) RICHFIELD, OHIO

The Western Reserve insulator Club's 4th Annual 'Oktoberfest' Insulator Show at the Masonic Hall, 3750 Grant Street, Richfield, OH 44286 (near the southeast corner of Routs 303 & 176, 10 a.m. to 3 p.m. Free Admission. 8-foot Dealer tables \$20. Dealer setup 9-10 a,m,, Bratwurst and Root Beer available for lunch. Contact JOHN HOVANEC 216-392-3622, email wric@clubs.insulators.info for details or dealer contract.



OCTOBER 4, 2014 (Saturday) GRAND TERRACE, CALIFORNIA

7TH Annual Double-D Insulator Tailgater Extravaganza, hosted by Dave & Dwayne.

Location is Wilden Park, 22069Van Buren St., Grand Terrace, CA. Set-up officially begins at 8 am. Bring your tables and chairs, or sell right from your tailgate. Lunch is served at noon. Admission is free! DAVE LeFORGE (909) 783-3423 or <u>leforge4@att.net</u>; DWAYNE ANTHONY (909) 862-9279 or <u>insulators@openwire.com</u>; or for additional info please go to: http://www.insulators.info/shows/dde/. Please RSVP by Sept. 30.

OCTOBER 4, 2014 (Saturday)

RIVER FALLS, WISCONSIN

NW Region Insulator Club Fall swap meet, hosted by Mike Braun, will happen on Saturday, October 4 at the Moose Lodge at 620 Clark Street in River Falls. Hours are 10 - 3. Tables and chairs provided. Famous auction will be held at noon. For questions or more info, contact MIKE BRAUN at mbraun61@yahoo.com or phone (715) 426-0887.

OCTOBER 4, 2014 (Saturday)

CANYONVILLE, OREGON

2014 Jefferson State Antique Bottle, Insulator & Collectible Show and Sale will be held from 9:00 to 3:00 at the Seven Feathers Casino Resort. Dealer set-up and \$10 early admission will be Friday, October 3, from Noon to 7:00 PM. Info: BRUCE SILVA (541) 899-8411 or email: jsglass@q.com.

OCTOBER 5, 2014 (Sunday)

CHELSEA, MICHIGAN

The Huron Valley Bottle and Insulator Club will hold its annual show and sale on Sunday, October 5th at the Comfort Inn Conference Center (exit 159 off I-94) in Chelsea, Michigan. Hours are 9am to 2pm. For more information contact MIKE BRUNER at (248) 425-3223 or ROD KRUPKA at (248) 627-6351. Or e-mail: rod.krupka@yahoo.com

OCTOBER 31 – NOVEMBER 2, 2014 (Friday – Sunday) SPRINGFIELD, OHIO

The 44th Springfield Mid-Ohio Show & Sale will be held: October 31st – November 2nd at the Clark County Fairgrounds (Exit 59 off I-70), Springfield, Ohio. Friday hours 3:00 to 6:00PM. Saturday 8:00 AM to 4:00 PM. Sunday 9:00 AM to ??? For more information: Contact: LOIS BLAIR 740-8520-3148 or CURT BOSTER 614-301-5125 email: cboster@ wowway.com

NOVEMBER 7 - 8, 2014 (Friday - Saturday)

TULARE, CALIFORNIA

47TH Annual Tulare Collectible Show & Sale will be held Friday, November 7th from 9:00 to 6:00 and Saturday, November 8th from 9:00 to 2:00 at the Tulare Veterans Memorial Building, 1771 E. Tulare Avenue, Tulare, CA 93274. The show is hosted by the Golden State Insulator Club. Info: DAVE BROWN (559) 936-7790 or email: <u>1skychair@msn.com</u> or BOB MERZOIAN at (559) 359-2826 or email: <u>bobmerzoian@</u> <u>mac.com</u> or MARK MERZOIAN at (559) 783-8759 or email: <u>memerzoian@ocsnet.net</u>

NOVEMBER 15, 2014 (Saturday) ALTO, GEORGIA

The Dixie Jewels Insulator Club fall swap meet will be held on Saturday, November 15 at Jaemor Farms in Alto, Georgia. Hosts will be Mike, Tom and Brenda Herron. This will be our second time at Jaemor Farms, and we'll be in a large hall especially made for events such as this. Jaemor Farms is known for their apples, peaches, jellies and homemade country furniture, and they claim to have the best apple pie in the south. All these things can be purchased in their store nearby. Whether you have sales stock or just want to add some pieces to your collection, you'll enjoy this fall experience. There is no charge to set up a sales table. 24 eight foot tables will be furnished, or you are welcome to bring your own. Please contact Mike at (706) 599-4705 or insulatorman74@windstream.net prior to the meeting date to reserve sales tables. A hamburger and hot dog lunch will be furnished, but please bring drinks, another side dish or dessert, as it would be greatly appreciated. Mark your calendar and join your Dixie Jewels friends for a great day of insulators and fellowship.

JANUARY 17, 2015 (Saturday) MAITLAND, FLORIDA

The annual Central Florida Insulator Collectors/Antique Telephone Collectors Association (CFIC/ATCA) Show and Sale will be held Saturday, January 17, 2015. The show will be held in a new location, which is across the street from the Telephone Museum. The address is The Germaine Bldg., 220 W. Packwood (which is two blocks north of the previous years show location), Maitland, FL. Tables are: First table= \$25.00. Each additional table is \$20.00. Set-up is from 7-8 am with the public allowed in beginning at 8:00am. until about 3:00 pm. There will be coffee and donuts for dealers and lunch concessions will be available on the premises. This is a one-day Show and Sale held annually on the same weekend as the huge "Renningers Antique Extravaganza" in Mt. Dora, FL which begins for "Early Buyers" on Friday, January 16th. For information and reservations contact: PAUL MIKULA, NIA# 7466, 650 East Chapman Road, Oviedo, FL 32765, Tel: 407-365-4686, email: wecoman@bellsouth.net

FEBRUARY 21, 2015 (Saturday) JACKSONVILLE BEACH, FLORIDA

The Dixie Jewels Insulator Club's winter swap meet will be held at the Hampton Inn, 1515 North First Street, in beautiful Jacksonville Beach, Florida on Saturday, February 21, 2015. This venue is located within steps of the beach. Make plans to bring the family and take a winter break in Florida! A block of rooms has been reserved. Call (904) 241-2311 and please mention Dixie Jewels Insulator Club, or group code DJI when reserving. Discounted room rates are \$109 (facing north with ocean view), \$129 (facing south with pool and ocean view) and \$159 (facing east with a view of the ocean, Morocco and North Africa). Reservations must be made by Jan. 21, 2015 to receive the discounted rates, also good for 2 days before and after the swap. Paul Deriso, Skeeter Langford and Jeff Edgerton will be our hosts. For more information contact Paul Deriso at (904) 707-8199 or email derpaul@aol.com.

JULY 3 – 5, 2015 (Friday – Sunday) SANDWICH, ILLINOIS

46TH Annual **National Insulator Association Show** and Convention at the Timber Creek Inn & Suites and Convention Center. 3300 Drew Ave., Sandwich, IL 60548. For hotel reservations call (639) 273-6000 and mention NIA for special rates. 135 + Dealer tables, 25 displays. For more show information visit: www.2015niashow.com Host JASON TOWNSEND, call: (639) 667-3357 or email: jtins76@gmail.com



NIA Board & Chair Contact Info.

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Drip Points Magazine publishing schedule

Issue	Number	Deadline	Mailing Date
Spring	3	February 10	March 1
Summer	4	May 10	June 1
Fall	1	August 10	September 1
Winter	2	November 10	December 1







Find us online at: nia.org | facebook.com/groups/nia.org