A NOTE FROM THE EDITOR

t's time for the Fall Issue already; what happened to the Summer? By the time you read this, the kids will all be back in school and - yikes! -Christmas is just around the corner again! Well, it <u>was</u> a great summer. Lots of glass shows, lots of reunions with old friends, and yes, making lots of new friends in the hobby.

There are some new faces in the NIA board as well. Bill Meier has been elected Eastern Regional Vice President, and David Weicek and Karen Surowiec are the new Promotion and Education CoChairpersons. Welcome to all of you.

This issue really has some good stuff in it. In addition to the reports from the regions, there's an update on the fake and altered insulator research from Dwayne Anthony, and the first of a series of historical notes from the new Historian Jim Garrity. Also, don't miss Joe Beres' latest NIA membership stats - these are really interesting! And for those of you who couldn't make the Marlborough National, Ginny Way has covered the awards presented at the show.

I won't talk about the show here because

(Continued from page 1)

you'll read more about it later in this issue, but it was a great show! Truly some of the finest glass displays I've ever seen!

Over the past year or so, I've wondered how long it's been taking for the *Drip Points* to get delivered. Using bulk rate mail is always rumored to be a lengthy delivery process. So I asked the folks on the Insulator Net (via net mail) to tell me when they received their Summer Issue of *Drip Points*. I was quite surprised - and pleased! In general, it was four days to the Mid-West and the West Coast, and six days to the East Coast. This is "last class mail" - and it arrived almost as fast as the first class stuff does! I have to credit the Corrales Post Office with this result. We still have one of those small town Post Offices where the clerks know everyone by their first names - can you remember those? They even <u>smile</u> and tell jokes! I don't think the bulk mailing sits in the Post Office very long waiting for higher priority traffic to clear. By the way, this will be the largest mailing since I've been the Editor: 775 *Drip Points* this time!

Speaking of the Insulator Net, I think we have more than 50 enthusiasts connected on line now! That's pretty impressive! Read more about this topic in Bill Meier's article.

A final note: Don't forget to send me your cards, letters and net-notes. Remember, I can make <u>you</u> famous too!

A MESSAGE FROM THE PRESIDENT

GREETINGS,

I'm sitting here writing this message in heat approaching 100 in both temperature and humidity. This probably compares to the temperature and

humidity at the National in Marlborough, MA in July. The show was also really hot in terms of insulators for sale and on display. As for the humidity, it was regulated to staying outside the Best Western Hotel.

My compliments go out to the whole Yankee Pole Cat Club and in particular, Kevin Lawless. He worked tirelessly in organizing alot of the whole affair, and in The New England Display particular. Room. Words cannot adequately describe the wealth of glass housed in this room: Bostons, Nationals, Diamond Ps. Jumbos, Thames, Signs. New England Tel. and Tel. in purple...the list goes on and on! The other display room was equally as good: Threadless, color battery jars and threaded glass. I want to mention two couple's displays in particular: Bill and Jill Meier, and Al and Ginny Way. Their displays, for the first time that I'm aware of, not only incorporated the use of computers as a medium in telling about the display, but

THANKS TO DICK BOWMAN

FOR A JOB WELL DONE

were also interactive for use by the observer of the display - with background music as an addition! They really made the computer and active part of

what it can do an act displays: Congratulations!

Congratulations also go out to Bill Meier who takes over the duties of Eastern Regional Vice President. And my thanks go out to Dick Bowman for a job well done; I'll miss his input on the board. A change has been made in the Promotion and Education Chair Position: Kevin

(Continued from page 2)

Lawless submitted his resignation and it has been accepted. David Wiecek and Karen Surowieck have taken over the position. I'm sure they will do an excellent job.

A couple of highlights of the July 13th NIA Board Meeting:

A questionnaire/survey is going to be compiled by the three Vice Presidents headed by Rick Baldwin. This survey will ask pertinent questions as to what direction the membership would like to see the NIA follow.

The NIA will use some of it's funds to help potential NIA show hosts and NIA sanctioned clubs defray costs for holding regional and national shows. We understand the vast undertaking of what it takes to put on a show. The Executive director will be working closer with potential hosts to help them in their endeavor. We are encouraging more NIA sanctioned clubs to take on regional and national shows. This one will benefit all insulator collectors.

At the Saturday night NIA banquet, Elton and Kathryn Gish were inducted as Lifetime Members of the NIA. I don't know of a more deserving couple and I congratulate them.

In closing, I encourage all members to communicate with board members. We are there to listen to you.

Good collecting,

Stephen E. Bobb, NIA #827 President

LETTERS TO THE EDITOR

've been a paid member of the NIA for over two years. I also live in Mid -America, or very near to it. The geographical center is in Kansas and I am directly north some 300 miles. We do wonder how <u>Ohio</u> gets the distinction of being Mid-America - being some 1000 miles east of the national center!

Gripe #2: It may be our own fault that we are not there, where-ever that is, to complain when the conventions are held in an area conveniently accessible to a chosen few. Also, not all of us can afford to pay \$65 - \$75 a night for a motel room. Out here in the MIDDLE west, room rates still start at \$24 for a single, and every bit as new and nice! railroads and we did also have telegraph...I made my living as a railroad telegrapher for 36 years... When it was discontinued, the telegraph lineman sold me five apple boxes full of various insulators that he had kept for himself. Among them are several of the CD 133 series. I have a number of the CD 147 (in two different shapes), Chicago diamond groove, Pyrex carnival D-510, Mershon and many others. I've never looked through the accumulation, but have had them for about 12 years and the lineman had them for many years before that. I took a picture of some and sent them to a NIA collector to tell me about them, but his only response was to offer me a small amount of money for them. An insurance premium would be much more than the offer!

(Continued from page 3)

I also belong to the (RR) Date Nail Collectors Assn., and when they have a convention (March and August), they invite all sorts of displays of railroadiana and this includes insulators, kerosene lanterns, telegraph instruments, and much related stuff. It is all considered history. Since North Platte, NE is centrally located in the nation, we often meet there. The large hotel/motel provides a showroom at no charge for the two-day show, and offers 30% off the room rent for distant travelers. Excellent restaurant too.

"The burden of authenticity lies..." - What the heck, the second arrow/spear head made was a reproduction! All the RR and other antiques I have are authentic, useable and complete.

My age is 75. In my town, I have displayed my insulators at the schools, banks, library, lectured on them at antique clubs...in order to educate the public that telegraph insulators are different from the millions of telephone ones. (I'm also a member of the Morse Telegraph Club!)

John B. Beck

208 Birch St. O'Neill, NE 68763

FROM THE EASTERN REGION

Well, here I am! Dick Bowman reminds me that, as the new Eastern Regional VP, I should provide quarterly input to Drip Points. I have been "on the job" for just two weeks now, and after attending the NIA board meeting at the National, I am already working on a couple of new projects, which you will hear more about later!

I remember, two weeks ago, I was staring at our "Hemingray University" display at the National, wondering how we would ever get it home! I'm sure you will hear more about the National from everyone, so I won't go into a lot of detail here about it. However, it is clear it was definitely the best New England National ever! And, as Nationals go, I believe it will be one that will be remembered for a long time... It certainly will be for me, as I was a co-host! If anyone tells you co-hosting a National is easy, don't believe them! All the work isn't done yet, and the show has been over for

two weeks!

This past National had just about everything you could want. I understand dealers had a lot of "good glass" for sale, and it sold well. Collectors were very pleased with what they were able to find. Walk-through (paid admission) was pretty good; we estimated about 500 people; but that didn't include the 200+ dealers, helpers, displayers, and members of the Yankee Pole Cat Insulator Club. The 22 competitive displays were all of high quality. The competitive and joint displays in the special New England room were incredible. For the first time, hundreds of rare and colored Americans. Bostons. Diamond-P's, Jumbos, N.E.G.M.'s, Pennycuicks and other insulators owned by collectors from around the country were assembled and on display. Also included was good educational material and some great go-with displays of rare telephone signs. The show directory contained a 12 page write-up of the history of New England glass making; with new and updated information not known

(Continued from page 4)

when the McDougalds produced Volume I. We have additional copies of the show directory with this great write-up available; they are only \$4 ppd. Send your order to my address on the Board of Directors page near the end of the newsletter, and make your check out to the Yankee Pole Cat Insulator Club. The show even offered something for non-collectors; a "shoppers bus" to downtown Boston for people not interested in spending all Saturday at the show. I know a number of wives and kids welcomed that break!

One of the topics I try to write about as often as I can is "Computers and Insulators." This National featured two very unique displays, each integrating a computer to enhance the educational and

showmanship

qualities of the

display. To my

knowledge, this

is the first time

computers have

incorporated

into a display.

directly

been

"THE DISPLAY 'DRIPPING

WITH COLOR' BY AL &

GINNY WAY...AN AWESOME

MULTIMEDIA PRESENTATION..."

The display "Dripping with Color", by Al and Ginny Way, used the computer to present awesome multimedia an with Hemingray history, presentation images of CD 162 signals. the progression of embossing found on signals, and other material. The computer -controlled sound setup rivaled your home stereo system, with separate satellite tweeters, and a subwoofer. And of course. 162 drip- pointed CD 162 insulators arranged in two backlit display cases. This display won the NIA's award for First Place Color, as well as the Milholland Educational award.

The second display, "Hemingray University" by Jill and myself, used the computer as an interactive tool to get more specific detailed information about different "class rooms" in the University. With the mouse, you could click on a room, and see a short presentation about the insulators present and processes happening in that room. Again, of course, lots of rare, unusual and colorful Hemingray insulators filled the rooms. Our display won the NIA's award for First Place Specialty, and the Bob and Phoebe Adams award for Showmanship.

I suspect computers will continue to play more of an active role in displays in the future. Of course, they are just a "tool" to enhance the showmanship and educational quality of a display. You can't just throw a computer into a display and expect miracles. You might even see "Virtual Reality" displays in the future, which feature a computer, but no physical insulators! Let's see how the judges would handle that!

On the INTERNET, we now have over 45 insulator collectors exchanging electronic mail. I'd like to welcome Crown Jewels of the Wire (AKA John and Carol McDougald) to our list! Say "Hi" to them at "crnjewels@aol.com". Also the on INTERNET are two of the regional VP's, the Information Director, as well as contacts for several local clubs across the country. Get with it, and get on-line!

While you are on the INTERNET, be sure to check out our World Wide Web pages, which now have been visited by over 1000 sites internationally! They are at "http://www.resilience.com/insulators". And remember, you can always reach me at: "meier@amber8.enet.dec.com"

Bill Meier, NIA #4322 Eastern Regional Vice President

FROM THE CENTRAL REGION

nother great National is now history, and it certainly was an enjoyable The displays were experience! fantastic, and we are starting to see high tech and multimedia being incorporated in them. Not having sophisticated resources should certainly not discourage anyone sharing their collections from and creativity, however! A lot of quality glass was available...and on the tabletops, although "sticker shock" probably held back alot of actual sales. The hotel facilities were better than most, and the camaraderie was great. On a sad note was the realization of how many friends that the hobby had lost over the past vear! Hats off to Joe Maurath, Jr. for an outstanding New England Room and to all who contributed to the display. It was great to see and meet many Central Region collectors at the show, and from all of us goes a sincere THANK YOU to Steve, Kevin, Bill, Jill, Doug, Joe and all of those "Yankee Polecats" for a job well done!

Over the next few months, Bill, Grant and I will be developing a membership questionnaire to be included in a future Drip Points issue. It will be designed to gather some statistics about our membership and to solicit your concerns, needs and opinions about the future of our organization. If you have some specific questions that you feel should be included on the questionnaire, please send your inputs to either myself or to your regional VP. During a conversation at the National concerning NIA achievement award recipients. I heard a member say "who am I to make a nomination!" Each member is an important part of our organization, and has unique knowledge, insights and

contributions to make!

Don't say "bah, humbug"...make your plans now to attend the 1995 NIA Central Regional Show on November 11-12 in

London, Ohio. Steve Blair promises not to pull the wool over your eyes, so prepare yourselves for a terrific show earmarked (or tagged) by great camaraderie!

BILL, GRANT AND I WILL BE DEVELOPING A QUESTIONNAIRE...

Finally, I want to express my sincere appreciation for all of the hard work and dedication that Dick Bowman gave to the NIA during his tenure as the Eastern Region VP. Dick has some unique talents and skills which the Board will miss!

Rick Baldwin, NIA#336 Central Region Vice President

FROM THE WESTERN REGION

H i again, folks. It's been another busy summer with all the shows and the fall pace is going strong. Those of you that were able to make it know that we had one of the best Nationals ever out east at Marlborough Mass. Weren't those some great displays of eastern glass?! While at the National, we also found out that Southern California is the winner for the 1996 National: Long Beach in July! The 19th through the 21st. Start making your plans now!

Also at the National, my old friend and colleague Dick Bowman passed the Eastern Region Vice Presidency reigns on to Bill Meier. Dick, I'll miss your steady hand on the rudder, ... and Bill, I look forward to working with you.

The next big Western Event is the 1995 Western Regional in Visalia California on the 9th and 10th of September. This show will be "about

THE NEXT BIG ...EVENT IS THE WESTERN REGIONAL SHOW IN CALIFORNIA September. This show will be "about to happen" even as you are reading this, so maybe a little late to do any planning. But I'll be there and I look forward to seeing all of you again. If

you need any last minute information, call Dwayne Anthony at (909) 888-6417.

And don't forget the ever-more popular 8th Annual Enchantment Insulator Club Show in Albuquerque on the 30th of September. This event gets better every year, and Tom Katonak tells me that they're expecting a table sell-out early this year. They're already looking for a larger place in '96. Anyway, Bill Ashcraft is putting on another of his fabulous barbeque lunches and people are coming from all over the place. I'm gonna be at this show too! Tom can give you additional information at (505) 898-5592 or, if you can't reach him (he's always off traveling somewhere!), call Mike Gay at (505) 899-8755.

Finally, there's the 25th Anniversary Antiques/Collectibles Insulator Extravaganza at the Kern County Fairgrounds in Bakersfield on November 4th and 5th. This should be another good show this year. John Mantz (805) 397-9572 can give you details.

Well, I think that's enough on the show line-up: It sure is a good one. One of the best things about these shows is that I get to talk to so many of you. And right now, I'm looking for your good ideas about how to make this great hobby even better. So when you see me at one of these upcoming shows, come and tell me what you're thinking!

Thanks, and I wish you good collecting!

Grant Salzman, NIA # 1785 **Western Region Vice President**

FROM THE FIRST PAST PRESIDENT

hat a thrill the second half of 1995 holds for insulator enthusiasts across the country! The NIA again has teamed up with several eager show hosts --including one entire club--to offer another unforgettable assemblage of National and Regional conventions for your collecting enjoyment. I certainly hope everyone is planning to attend at least one, if not all, of these excellent shows this year. 1995 is destined to be remembered as one of the best ever for NIA shows. Be sure you're among those that can proudly say, "I was there!"

The ongoing research to document the altering effects of radiation and heat on various colors of glass insulators is progressing quite well. In fact, the radiation portion of the experimentation is now complete. After the entire project is completed, it will be assembled into an informative and educational exhibit to be debuted this September at the NIA Western Regional Show in Visalia, CA. All documented results will be released to the NIA for publication in Drip Points, and to other publications upon request.

I'd like to make one point very clear concerning this project: It was not

"THE PRIMARY INTENT [OF THIS RESEARCH] IS TO EDUCATE, EDUCATE EDUCATE!"

conducted to create a state of panic in our hobby. The primary intention to educate. is educate, educate! The number o f recently altered

insulators infiltrating our hobby is almost nonexistent. Many years ago a small

number of altered insulators were peddled hobby. Most were into our not permanently marked as such. As a result, a handful of questionable insulators suspected of color alterations have sold for reasonably high dollar figures to unsuspecting buyers in the past few vears. With documented support we can now successfully expose several of these non-authentic colors, and also provide concerning many answers other questionable colors. This will hopefully ease uncertain speculation and any possible disputes between dealers and show hosts over the authenticity of controversial insulator colors. As you know, the NIA, and all show hosts good ethical standards, are practicing now requiring all fake, altered, and reproduced insulators to be permanently marked/etched/embossed so they may be identified as such when offered for sale.

It has been noted recently that the antique bottle and fruit jar hobby is experiencing an influx of newly irradiated items. A serious effort within their circle to educate collectors of these unacceptable practices was quickly launched. Latest news reveals that the primary source for these altered items has ceased production, due mainly to the extreme pressure from agitated collectors. One major bottle show scheduled for this Fall is even advertising as the show that "will not fake it." They further state they "will not permit the sale of any reproduction bottles or fruit jars. Also prohibited are items that have been irradiated to change their color." This is the same message we want to convey within our hobby. With forehand through knowledge preventative education, all collectors, show hosts, and dealers can work in harmony to eradicate

(Continued on page 9)

(Continued from page 8)

this problem. In turn, no opportunity should exist in the future for someone to capitalize on any such form of unscrupulous activities within our hobby.

In summary, it is each individual collector's responsibility to be educated. There is no need for panic, having the assumption that everything around us is fake! We have a predominantly clean and virtuous hobby. But, if by chance a questionable insulator is offered to you, don't get burned, study it carefully, ask questions, and remember what you've

learned. You owe it to yourself and to your fellow collectors to...BE EDUCATED! Look for a wealth of information coming your way soon!

I'm anxiously looking forward to seeing and chatting with each of you at the 1995 National & Regional Shows. Please feel free to contact me with any questions pertaining to the subject matter contained in this report.

Dwayne Anthony, NIA #3619

PROMOTION & EDUCATION

aren Surowiec and I (David Wiecek) would like to introduce ourselves to vou as the Promotion and Education chairpeople. I've been actively collecting insulators for over 15 years and Karen has been involved in the hobby for the past five. We volunteered for this position at this year's National in Marlborough and will continue the work that Kevin Lawless began approximately three years ago. One of the goals Steve Bobb has as president of the N.I.A. for this comittee is to produce a video about the subject of insulator collecting. The video is intended for the new collector or those who are interested in insulators as collectables and historical artifacts. The video will be suitable for viewing at a public library, cable TV, Lion's club meeting, etc.

Between Karen and I, we have some really creative ideas for what we would like to put together in the video. Our goal is a half-hour program, but with all the ideas and subject areas we'd like to cover, it seems like we have more than enough material to run for about an hour. Although we have many ideas, we're interested to hear from OUR fellow collectors about what THEY feel is relevant and important about collecting that THEY would like to see included in the video.

We're putting together our ideas in an outline and we would like to have a draft done by the fall insulator show in Pennsylvania.

Although we have the creativity to do the video, we're lacking in video technical expertise and do not have a video camera. Suggestions on how "SUGGESTIONS ON

HOW BEST TO PRODUCE

THIS [VIDEO] ARE MOST

WELCOME"

best to produce this are most welcome from those of you who may do video work as a hobby or profession. We're looking forward to input from you the collectors and will keep everyone updated in future issues of "Drip Points" and on the INTERNET.

Best in Collecting in 1996.

David R. Wiecek Karen M. Surowiec

A NOTE FROM THE HISTORIAN

s newly appointed historian, some of my main duties are collecting, preserving, and making available any information the NIA has pertaining to the organization and the insulator collecting hobby.

In 1825, William Sturgen of England invented the electro-magnet. This was the beginnings of the telegraph and the "Age of Electricity," which we all know go handin-hand with insulators.

Insulators, their manufacturing, use, and history as a whole are generally not supported by strong documentation. This is where you, I, and the NIA step in. We as insulator collectors are the active force in collecting, researching, and preserving one of the most important components of the age of electricity.

l will follow in the steps of my predecessors to preserve pictures and information about insulators, the people in the hobby, and their clubs & shows. I will make the information available to any member requesting it, but I need your help. Send me your information, pictures, or articles, and I'll see that it gets put to good use.

James F. Garrity, NIA #44 Historian

A NOTE FROM PRODUCT MARKETING

irst off, I'd like to thank all of you for not flooding me with orders while I was busy working on the National! From the looks of things, though, you all came to the show and bought your NIA souvenirs there, because we had record sales this vear!

Our new NIA Caps and Sweatshirts were a bit hit at the National. For those who missed them, the caps are made of gray cloth with our logo silk-screened onto the front. The sweatshirts are "sweatshirt gray", if you know what I mean. They feature the small logo on the front and the large logo on the back, just like the T-shirts.

The new items came out really well, and will make excellent holiday presents. as will our other logo products. Order now, so that if I have to restock due to high demand it won't interfere with getting orders out in time. Also remember that name badges require time for engraving, so don't put these off! Please see the new order form included in this issue for ordering information.



Jill Meier, NIA #4323

THE 26TH ANNUAL NATIONAL INSULATOR ASSOCIATION SHOW This years National show was held in Marlborough, Massachusetts. If you weren't there you missed it, and there was a lot to miss! There were 22 competitive displays, 15 of which were first time displayers. The New England Room had noncompetitive displays from the insulator manufacturers of the area.

The following awards were presented:

Dr. Fred L. Griffin Memorial Award Best of Threadless	Ginny & Paul Plunkett
NIA Best of Category Awards	
Color	Ginny & Al Way
Foreign	Bernie Warren
General	Doug MacGillvary
Go-Withs	Greg Burke & Norm Collins (tied)
Porcelain	Steve Jones
Specialty	Jill & Bill Meier
Threaded	Kevin Lawless
Lifetime Membership Award	Elton & Kathy Gish
Milholland Educational Award	Ginny & Al Way
N. R. Woodward Literary Award Author of Best Research Article	Mark Lauckner
Crown Jewels of the Wire Award	Joe Maurath
Bob & Phoebe Adams Showmanship Award	Jill & Bill Meier
Capital District Insulator Club Award Best Exhibit using Eastern Glass	Ginny & Paul Plunkett
Central Florida Insulator Collectors Award Best First Time Display at a National	Norm Collins
	(Continued on page 12)

(Continued from page 11)

<u>Central/Southern Counties Insulator Club Award</u> Best Exhibit using Southern California Insulators Kevin Lawless
<u>Dixie Jewels Insulator Club Award</u> Best use of CD's In memory of Jim Overstreet
<u>Greater Chicago Insulator Club award</u> Best Exhibit using Power Insulators
<u>Nor-Cal Insulator Club Award</u> Best Exhibit using Western InsulatorsMike Issler
<u>Triple Ridge Insulator Club</u> Best Exhibit using Denver InsulatorsMike Issler

<u>Sterling Finch Memorial Award &</u> <u>Jack Tod Memorial award</u>The Marlborough Public Library

A great job - congratulations to each of you!

Ginny Way, NIA #5183 Show Standards Chairwoman

-Ed

NIA MEMBERSHIP STATISTICS

The membership statistics on the next three pages are complements of Membership Director Joe Beres. The table on the next page shows the current breakdown of the NIA by length of membership. The map on page 14 gives the geographic distribution. The graph on the following page (p. 15) shows the membership fluctuations by year. "One year" are those people who did not renew after their initial membership and "New" means all people who joined during the year for the first time. So "Total" equals the new members plus all the renewals of multi-year members. Worthy of note is the four year trend of increasing membership. Keep up your fine word-of-mouth advertising: It works!

	AS OF 7-30-1995	
TOTAL NIA NUMBERS US	SED	5884
NIA NUMBERS NOT ASSI		21
NIA NUMBERS DOUBLE ISSUED		60
NEW MEMBERS FOR 1995		254
	ACTIVE	INACTIVE (not paid)
MEMBERS	1320	4390
CHARTER	133	753
LIFETIME	35	7 (DEC.)
JUNIOR	25	11
CLUBS	4	8
NON U.S.MEMBERS	53	21
		<u>^</u>
23 YEAR MEMBERS	47	0
22 YEAR MEMBERS	33	0
21 YEAR MEMBERS	16	2
20 YEAR MEMBERS	18	3
19 YEAR MEMBERS	21	5
18 YEAR MEMBERS	24	2
17 YEAR MEMBERS	20	8
16 YEAR MEMBERS	30	14
15 YEAR MEMBERS	17	8
14 YEAR MEMBERS	27	14
13 YEAR MEMBERS	32	23
12 YEAR MEMBERS	36	27
11 YEAR MEMBERS	44	38
10 YEAR MEMBERS	38	48
9 YEAR MEMBERS	41	56
8 YEAR MEMBERS	57	69
7 YEAR MEMBERS	48	110
6 YEAR MEMBERS	67	133
5 YEAR MEMBERS	88	200
4 YEAR MEMBERS	86	309
3 YEAR MEMBERS	111	449
2 YEAR MEMBERS 1 YEAR MEMBERS	165 254	876 1996
ISC.		
- DECEASED MEMBERS		89
- NIA NUMBER ISSUED, F	BUT NOT ACTIVE	4
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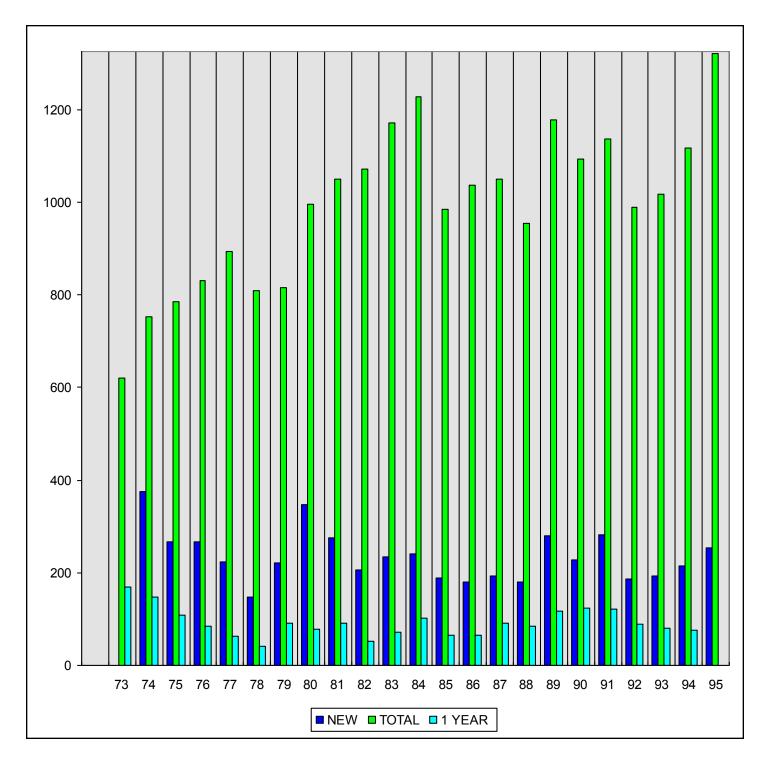
...DRIP NOTES

- Don't forget: NIA-sponsored insulator insurance is available for your collection. It's getting great reviews from the many NIA members taking advantage of the service. (See the ad near the end of this issue.)

- Last issue before the Western Regional Show in Visalia, CA: Don't miss this one!

- Spectacular insulator images and more on the INTERNET World Wide Web! (See Bill Meier's article in this issue.)

- MOVING?? Please send your new address to Joe Beres: Don't risk missing your copy of the *Drip Points*!



NIA MEMBERSHIP STATISTICS

1994-95 FINAL FINANCIAL REPORT NATIONAL INSULATOR ASSOCIATION 6/30/95			
	ing Balance-General Fund 7/1/94 ion & Promotion Account Beginning Balance		7288.07 1591.00
Revenu	les		
(E	Donations	29.00	
(Interest	49.14	
(Membership Dues	8073.50	
F	Miscellaneous Income	1.00	
2	Product Sales	944.00	
(Total Revenues:	9096.64
E Genera	I Fund Expenses		
(Advertising	150.00	
	Bank Charges/Taxes	68.69	
F	Marketing Products	1320.28	
(Misc. Postage Misc. Printing	852.86 411.20	
Ē	Misc. Supplies	81.96	
-	Misc. Professional Services	0.00	
	Crown Jewels Rebates	212.50	
5	Drip Points Printing	1489.05	
(Drip Points Postage	537.65	
È	Show Advertising Subsidy	96.00	
	Show Awards	0.00	
[Stationery Supplies	416.26	
ł	Telephone	184.12	
E	Special Projects	140.30 Total Expanses	E060 07
(E		Total Expenses:	5960.87
	g Balance, General Fund:		10423.84
	ion/Promotion Expenditures		35.00
	ion & Promotion Fund Final Balance		1556.00
Total B	alance on Hand		11944.84

rev081595

1995-1996 NATIONAL INSULATOR ASSOCIATION

BOARD OF DIRECTORS

STEPHEN BOBB, NIA #827, **PRESIDENT** 610 NORTHAMPTON ROAD, NORRISTOWN, PA 19403 (610) 539-6533

CLAUDE WAMBOLD, NIA #1717, **EXECUTIVE DIRECTOR** 1837 PERKIOMENVILLE ROAD, PERKIOMENVILLE, PA 18074 (215) 234-8413

BILL MEIER, NIA #4322, **EASTERN REGION VP** 103 CANTERBURY COURT, CARLISLE, MA 01741-1860 (508) 369-0208 EMAIL: meier@amber8.enet.dec.com

RICK BALDWIN, NIA #336, **CENTRAL REGION VP** 1931 THORPE CIRCLE, BRUNSWICK, OH 44212 (216) 225-3576

GRANT SALZMAN, NIA #1785, **WESTERN REGION VP** 427 SAFFLOWER PLACE, WEST SACRAMENTO, CA 95691 (916) 372-7272

MIKE GUTHRIE, NIA #3297, **TREASURER** 1209 W. MENLO, FRESNO, CA 93711-1477 (209) 435-6127

TOM KATONAK, NIA #3567, **INFORMATION DIRECTOR** 1024 CAMINO de LUCIA, CORRALES, NM 87048 (505) 898-5592 EMAIL: tomk164440@aol.com

JOE BERES, NIA #563, **MEMBERSHIP DIRECTOR** 1315 OLD MILL PATH, BROADVIEW HEIGHTS, OH 44147 (216) 526-3478 EMAIL: jjjb@aol.com

DWAYNE ANTHONY, NIA #3619, **FIRST PAST PRESIDENT** 1066 SCENIC DR., SAN BERNARDINO, CA 92408 (909) 888-6417

ERIC HALPIN, NIA #2768, **SECOND PAST PRESIDENT** 312 MELROSE AVE., TORONTO, ONTARIO, CANADA M5M 1Z4 (416) 783-2192