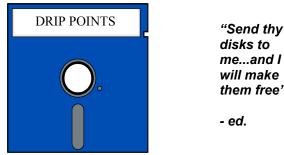
WINTER, 19

DRIP POINTS

Re-reading this, I see that it is pretty "heavy" on the computer stuff. Not to fear: I still take typed and even hand-written inputs, so send me whatever contributions you have. (|'|| convert you all over a period of time!)

Tom Katonak Information Director



disks to me...and I will make them free"

A MESSAGE FROM THE PRESIDENT

Hello, and Season's Greetings to All!

As we approach the end of 1993, I hope each of you can joyfully reflect back at a year of happiness and productivity within the hobby. Whether it be that unforgettable show you attended, those great insulators you acquired, or even the new friendships you've established. It's quite apparent that our hobby can offer an endless supply of opportunities for adding pleasure to our lives if we give it the chance. For those who might be falling into the "inactive bystander" mode for one reason or another, dust off those insulators and take a good long look at those glistening beauties! Remember the good times you had acquiring them? Now tell me, is the insulator bug beginning to bite again? Good, I thought so!

Please be sure to read all the reports submitted by your officers and chairpersons in this issue of Drip Points. Nominations for two NIA board positions, and bids for the NIA 1995 National and Regional shows are being encouraged at this time. This is your opportunity to become an involved member.

Our Promotions and Education department is progressing much slower than anticipated. We really need the assistance from those of you who have a talent in the fields of video production, professional quality brochure production, and photography. If you can assist, please contact Kevin Lawless for details.

Our new NIA T-shirts have hit the market and are selling like hotcakes! They are a vast improvement over our previous stock in both material quality and screen print quality. Refer to the enclosed order form and order yours today!

A big pat on the back to Claude Wambold and Steve Bobb for their efforts involved in hosting the Eastern Regional in Kulpsville, PA. One noted highlight of the show for me was the viewing of several extremely rare Paisley and Pennycuick insulators displayed in non-competitive exhibits.

As a reminder, it's not too early to begin making plans for attending the 1994 NIA National Show to be held in Houston, Texas. Two well-planned regional shows deserve your presence also. Have you set aside or requested your vacation time yet? Reserved your sales or display table? Don't delay! More than two-thirds of the sales tables for the national have already been sold!

On a more somber note, a small handful of minor ethics issues within the hobby have surfaced to my attention over the past year

(Continued from page 2)

or so. Most were settled in a satisfactory and confidential manner without the need of NIA involvement, but the unfavorable residual effects are often never forgotten by those involved. My reason for bringing up such a negative side to our hobby is to remind everyone that just one minor unethical move within this hobby can mar an otherwise good reputation forever! It seems that in most cases the lack of timely communication Clear culprit. is the up anv misunderstandings or dilemmas between you and your fellow collectors in a timely manner before they fester and cause irreversible damage. I must point out that the occurrences of unethical issues within the hobby really infinitesimal compared to the are sincerity and honesty that surrounds us. The organized establishment of our hobby is for the simple purpose of acquiring insulators for their beauty and historical significance. In my opinion that second the invaluable comes to

friendships that are built in the process. Honor thy fellow collector before thy insulator!

The near arrival of a new year comes with the reminder that our annual membership with the NIA is up for renewal. I, along with the Membership Chairman, want to commend those of you who heeded my constant requests to pay delinquent dues before attending the last national show in Denver. This alleviated much of the unneeded commotion at the NIA table during the first opening hours of the show. I encourage all of you to please do the same this coming year. As a reminder to yourself, place this issue of Drip Points in your "bills to be paid" file.

As always, happy collecting to all,

Dwayne Anthony, NIA #3619 President, 1992-1994

....DRIP NOTES

- Don't forget: It's time to renew your subscription! Use the handy enclosed form.

- If you missed it, go to your local library and look up the July 19 issue of *Forbes Magazine*: There you will find a wonderful write-up on the insulator hobby featuring Butch and Eloise Haltman along with some fine color pictures of insulators.



- Want to see your name in print?? Send your articles and letters to the editor. I can make you famous!

- There's still time to order NIA items for Christmas gifts: See Jill Meier's section later in this issue.

- Know someone who would make a good NIA Officer or Committee Person? Call Ron Norton and let him know.

FROM THE EXECUTIVE DIRECTOR

FROM THE EASTERN REGION VICE PRESIDENT

The Eastern Regional Show at Kulpsville is over, but the memories will be good The crowd on Saturday was ones. impressive and filled the aisles of the small hall to overflowing. The attendees were serious collectors or some new folks who are really excited about the hobby. I suspect some spin-off from the Forbes article helped the cause. Sunday, sort of as expected, was pretty There was a large quantity of slow. good glass and porcelain present with some interesting new or scarce pieces showing. A couple of 737.6s showed, part of a small recent find of a few more. A weird looking 115 (someone called it a 115.1) showed up and was apparently gobbled up, and among the walk-ins was a nice 723.6. This piece prompted quite a discussion on what it really was. Evidence was shown that it was used as the insert for a Brooke's rams horn, but the fellow that dug it was no rookie at digging and made a good case for the fact that with its appearance, there was no way it could have been sitting in a metal jacket for over 100 years in the ground. It appears that this may have been a dual purpose piece, i.e. both as an insert and as a Wade type piece.

Some good shows coming up in the eastern region. The CFIC show in Sarasota on Nov. 20, St. Petersburg Bottle show on Jan. 22-23 (always a lot of insulator activity) and of course, The Yankee Pole Cat show in Enfield, CT on March 27,1994. The London Ohio show will be history by the time you read this, but if you missed it, be sure to check out the 1994 date.

of Bostons (not of monumental size) have surfaced in New Jersey. Α "container" was found in an old barn sort of as part of clearing up an estate. Word has it that not only were the traditional threaded segmented thread Bostons present, but some of the slotted pinhole threadless Oakmans (CD 728.7) and the threadless slotted pinhole Boston/ Oakmans (CD 728.8) were in this stash. As always, the story gets a bit muddled, but a few nice additions to collections have been made and will be made. Also, a nice 110.6 large corkscrew was a walk-in at a recent bottle show. This rascal had some nice amber swirls in it! The stuff is still out there.

Here's another bit on UPS shipments. I am aware that a recent shipment of relatively high value was refused and UPS was rather specific on the type of

packing and method of – packing (It was not my shipment, but I did not agree with UPS). They also pretty much insisted that the pieces be "professionally" packed. I

"(UPS) PRETTY MUCH INSISTED THAT THE PIECES BE 'PROFESSIONALLY' PACKED."

am also aware that UPS is pushing the use of Mail Boxes USA which does professional packing at a PRICE. Is this just an aberration, a coincidence, UPS trying to push business to Mail Boxes or did they just get spooked by the valuation of the package? Don't ask questions where you think you might not like the answer, but if you are shipping UPS, keep your eyes & ears open and let some of us know what you see going on if anything. Good collecting and I'll see you at the shows.

Dick Bowman; NIA #597 Eastern Region Vice-President

A few more finds: Apparently a quantity

FROM THE CENTRAL REGION VICE PRESIDENT

FROM THE WESTERN REGIONAL VICE PRESIDENT

Hello Again!

Well, the last quarter of 1993 is underway, and, as this is being written, everyone is preparing for the annual Bakersfield show.

We were able to attend the August *Nor-Cal* show in Auburn, California and the October *Enchantment Insulator Club* Show in New Mexico and both were lots of fun. The *EIC* folks had new quarters this year in Los Lunas, which is about 20 Miles south of Albuquerque. As usual, the *Nor-Cal* Club hosted a pot luck dinner on Friday night and it was really great. The *Enchantment Club* also hosted a barbecue that was superb!

One other note: I just heard that a group of collectors from the Frazier Valley in British Columbia held a show at Pitt Meadows, BC. on October 30 and 31. I'm told the show was excellent and that they are going to do it again next year. This used to be an annual event, but no shows have been held since the mid 1980's. Welcome back, to all of you up there!

In the first quarter of 1994, usually sort of a "hard" time, there are still several shows to attend:

ANDERSON, CA., January 22, sponsored by the *Superior California Bottle Club*. For information, call Mel Hammer at (916) 241-4878.

LAS VEGAS, NV., February 25-27. For

(Continued on page 8)

(Continued from page 7)

more data, call Dottie Daugherty at (702) 452-1263.

SEATTLE, WA., For those of you up north who can't come to Las Vegas, there will be a swap meet in Seattle, WA on February 26. Call Jack Hare at (206) 527-9865.

CHICO, CA., The *Bidwell Bottle Club* will sponsor their annual show and sale on March 12 and 13. Call Ron Barnes, (916) 342-0349 for more information.

And all you Western Region members don't forget that the NIA WESTERN REGIONAL SHOW will be held in Auburn, CA., August 6 and 7. Call Pat Patocka at (916) 663-3681 for more details.

I really like to promote show attendance; it is a good way to keep our hobby healthy. Also, don't forget that the NIA National Show is due to come out West again in 1996 and it is <u>not too soon</u> to begin planning for it! One of the most difficult jobs in hosting a show is finding a suitable facility, and any potential show host may have to do a lot of searching before locating appropriate accommodations!

Good Collecting!

Grant Salzman Western Region Vice President

LIBRARY BOOK DONOR UPDATE

In the final tally of donors in the last *Drip Points*, the donation of six books was attributed to the *Dixie Jewels Insulator Club*. While the club played an integral role in the placement of the books, they were actually purchased by Jim Overstreet of Atlanta, GA. With his donation of at least five books, Jim became <u>the fourth</u> "Silver Book Donor." Thanks Jim and thanks *Dixie Jewels*!

Mike Guthrie

WINTER,	1993
	1000

TREASURER'S REPORT

1993-1994 FIRST QUARTER FINANCIAL REPORT
NATIONAL INSULATOR ASSOCIATION

BEGINN	IING BALANCE	7 - 1 - 93	\$9,616.51
REVENU	JES		\$1,238.00
M	lembership dues	880.50	
In	iterest	27.50	
NI	IA Product Sales	330.00	
EXPEND	DITURES		(\$4174.54)
Di	rip Points	(525.00)	
Po	ostage	(579.99)	
Su	upplies - Printing	(987.70)	
Te	elephone	(46.45)	
Sa	ales Products	(1489.00)	
Sł	how Host Advertising	(500.00)	
Cı	rown Jewels Refund	(46.00)	
CLOSIN	G BALANCE	9 - 30 - 93	\$6679.97

The above balance includes \$1578.00 set aside for the Promotional and Educational fund.

Respectifully submitted

Ross E. Huth Treasurer

FROM THE NOMINATIONS CHAIRPERSON

It has been rumored that I would be willing to trade anything except my wife and my dog for a great insulator. That's not correct: I would be willing to trade one of them if the deal were good

"BEING AN NIA OFFICER IS A GUARANTEED EXCUSE TO GET OUT OF THE HOUSE SEVERAL TIMES A YEAR!" enough, but I won't say which one! All you need to trade is a little of your spare time for a chance to really

contribute to this hobby and to make a difference!

The two positions that are currently open to nominations are the Central Region Vice President and the NIA President. Anyone who would like to run for either position, please get in touch with me as soon as you can. Or, nominate someone that you think could do a great job. As a representative of the Central Region, it would be helpful if you were able to attend many of the shows in that area. The president really should be able to attend the Nationals and the Regional shows. Both would be required to write a few notes in the *Drip Points* to keep collectors informed. Enthusiasm for the hobby in general wouldn't hurt, either. (Being an NIA officer is a guaranteed excuse to get out of the house several times a year!)

All I need from you is a short, written explanation of your background in the hobby and how you could help this great hobby of ours. These introductory letters would be printed in a future issue of the *Drip Points* so that the voters could make an informed choice. Please write me at 234 North Fifth Street, Port Hueneme, CA 93041, or call me at (805) 488-7445.

FROM THE PRODUCT MARKETING COMMITTEE

The new T-shirts are here, and they look great! They are made of heavier material than the old ones, and the logo really stands out. Also, I just received a pre-production sample of the new mugs I ordered, and they are also very well made, with our logo printed on both sides so as not to leave out us lefties! Besides, which way is the design really supposed to face, in or out? Look for both of these fine new products wherever NIA items are sold! Speaking of selling items, we've decided to do a little restructuring to bring prices in line with actual costs. Previously, the cost of shipping a T-shirt or a mug was included in the price. This was easy, but it meant folks buying at shows had to pay for shipping, and we all know it doesn't cost twice as much to ship two insulators as it does to ship one! Now Tshirts and mugs will be priced without regard to shipping, and when you order by mail, a separate shipping charge will need to be added to the total owed. As you can see on the order form, the prices of T-shirts and mugs have gone

(Continued from page 10)

down since last issue. Please also remember that we have just re-stocked our "shelves" with higher quality merchandise than was previously available.

I am still looking for new ideas for items to be sold with our NIA logo on them.

Ideas so far have included: license plate frames that say "I collect insulators", caps, and business cards. If you like any of these ideas or have your own suggestions, please let me know.

Happy collecting,

Jill Meier

FROM THE MEMBERSHIP DIRECTOR

In July of this year I took over the position of Membership Director for the N.I.A.. During the past 3 months I have been working hard to complete the Membership Data Base, compiling various statistics, and getting to know the ins and outs of keeping mounds of paperwork straight. I want to personally thank John deSousa for his time and help during the transition. We spent many hours on the phone, and his patience with my many questions was appreciated.

I have been enjoying the thrill of finding letters in our mailbox actually addressed to me. Prior to this it was only the bills or junk mail that my wife swept out of my fingers before I could even read the return address. Now I come home to actual letters waiting for me almost each day. I am amazed by the requests for information. Faithfully within 2 days I return the packets of information, and am now starting to see the familiar names returning the applications for membership.

Since July of this year 84 new individuals have joined the N.I.A.. To me this is very encouraging, considering that 2 of these were Junior Members who we all hope will keep up with the hobby. In this issue I have provided some statistics on the current membership to give you an overall picture of how the N.I.A. has grown through the years.

Don't forget: **The new Membership year begins on January 1, 1994.** Avoid the Christmas rush and send in your renewals now. A form has been provided for your convience.

Good Collecting

Joe Beres Membership Director WINTER, 1993

199	3			
NATIONAL INSULATOR ASSOCIATION MEMBER STATUS				
	<u>ACTIVE</u>	INACTIVE		
MEMBERS CHARTER LIFETIME JUNIOR CLUBS NON U.S. MEMBERS	1026 128 32 13 3 34	4316 758 7(DEC.) 3 8 17		
20 YEAR MEMBERS 19 YEAR MEMBERS 18 YEAR MEMBERS 17 YEAR MEMBERS 16 YEAR MEMBERS 15 YEAR MEMBERS 14 YEAR MEMBERS 13 YEAR MEMBERS 12 YEAR MEMBERS 10 YEAR MEMBERS 9 YEAR MEMBERS 8 YEAR MEMBERS 6 YEAR MEMBERS 5 YEAR MEMBERS 3 YEAR MEMBERS 3 YEAR MEMBERS 2 YEAR MEMBERS	65 34 15 20 25 24 27 23 19 45 35 30 48 36 53 53 53 76 83 114	1 6 10 13 13 10 16 28 30 37 53 72 67 129 138 208 308 447 835		
1 YEAR MEMBERS <u>MISC.</u> DECEASED MEMBERS DOGS	201	1895 73 3		

1993-1994 NATIONAL INSULATOR ASSOCIATION

BOARD OF DIRECTORS

DWAYNE ANTHONY, NIA #3619, **PRESIDENT** 1066 SCENIC DR., SAN BERNARDINO, CA 92408 (909) 888-6417

BERNARD WARREN, NIA #1828, **EXECUTIVE DIRECTOR** 1620 STANTON CT., ANCHORAGE, AK 99508 (907) 562-4537 *or* ROUTE 4, BOX 26, SCOTTSVILLE, VA 24590 (804) 286-2061

GRANT SALZMAN, NIA #1785, **WESTERN REGION VP** 427 SAFFLOWER PLACE, WEST SACRAMENTO, CA 95691 (916) 372-7272

MARILYN ALBERS, NIA #541, **CENTRAL REGION VP** 14715 OAK BEND DR., HOUSTON, TX 77079-6418 (713) 497-4146

DICK BOWMAN, NIA #597, **EASTERN REGION VP** 1253 LA BARON CIRCLE, WEBSTER, NY 14580 (716) 872-4015

ROSS HUTH, NIA #901, **TREASURER** 352 LINDLEY DR., PORTERVILLE, CA 93257 (209) 781-1717

TOM KATONAK, NIA #3567, **INFORMATION DIRECTOR** 1024 CAMINO de LUCIA, CORRALES, NM 87048 (505) 898-5592

JOE BERES, NIA #563, **MEMBERSHIP DIRECTOR** 1315 OLD MILL PATH, BROADVIEW HEIGHTS, OH 44147 (216) 526-3478

ERIC HALPIN, NIA #2768, **FIRST PAST PRESIDENT** 312 MELROSE AVE., TORONTO, ONTARIO, CANADA M5M 1Z4 (416) 783-2192

MIKE GUTHRIE, NIA #3297, **SECOND PAST PRESIDENT** 1209 W. MENLO, FRESNO, CA 93711 (209) 453-6127

1993-1994 NATIONAL INSULATOR ASSOCIATION

COMMITTEE CHAIRPEOPLE

JILL MEIER, NIA #4323, **PRODUCT MARKETING** 103 CANTERBURY COURT, CARLISLE, MA 01741-1860 (508) 369-0208

RICK BALDWIN, NIA #336, **SHOW STANDARDS** 1931 THORPE CIRCLE, BRUNSWICK, OH 44212 (216) 225-3576

RON NORTON, NIA #5150, **NOMINATIONS** 234 N. 5TH STREET, PORT HUENEME, CA 93041-3004 (805) 488-7445

ELTON GISH, NIA #41, **ETHICS** PO BOX 1317, BUNA, TX 77612 (409) 994-5662

CHRISTOPHER HEDGES, NIA #15, **HISTORIAN** 4514 SUMMIT, PO BOX 10368, KANSAS CITY, MO 64111 (816) 753-0921

JOHN McDOUGALD, NIA #689, **BY-LAWS** 5N941 RAVINE DR., ST. CHARLES, IL 60175 (708) 513-1544

KEVIN LAWLESS, NIA #1679, **PROMOTION & EDUCATION** 41 CRESTWOOD DR., SCHENECTADY, NY 12306 (518) 355-5688

ADDRESS CORRECTION REQUESTED