NATIONAL DE Drip Points

QUARTERLY NEWSLETTER OF THE NATIONAL INSULATOR ASSOCIATION

http://www.nia.org

Available via e-mail!

In this issue of Drip Points:

- A Note from the Editor Arthur McConnachie
- From the President Bob Stahr
- Executive Secretary ... Colin Jung
- Notice to Membership......Kevin Jacobson
- 2nd Past President Dudley Ellis
- Central Region VP.....Ross Baird
- Western Region VP.....Lou Hall
- Membership Director.....Donald Briel
- Financial Statement..... Jack Roach
- HistorianRick Soller
- NIA Contact List
- NIA Membership Renewal Form
- Product Marketing Carolyn Berry
- Spring 2009 Product Order Form

A NOTE FROM THE EDITOR



If you read nothing else in this issue, please spend some time reviewing Kevin Jacobson's "Notice to Membership" on pages 3 and 4. It outlines some important changes that the NIA membership must vote on at the General Membership Meeting on Friday, July 10, 2009.

On page 5, Dudley Ellis discusses a few ways to expand your horizons locally as an insulator collector. There are several related and overlapping hobbies for us to enjoy. It is worth a look.

The National is now less than six weeks away. If you haven't done it already, make your reservations now. In the present economy there are some great deals to be had. Some flights I've priced are 40% less than what they would have cost a year ago.

Have a great summer!

Arthur McConnachie, NIA #6934 Information Director

FROM THE PRESIDENT



I will keep my report brief this month due to the length of some of the other reports. By the time this newsletter reaches you, the NIA National will almost be upon us. The show is July 10-12 in Coralville, IA, at the Marriott Hotel & Conference Center. The NIA General Membership meeting will be held there on Friday, July 10, in the Oakdale Ballroom Salon I at 4:15 p.m. This year as a result of the application for the 501c3 charitable organization status, we will be voting on a complete new Articles of Incorporation and Bylaws. We need to have an affirmative vote of 2/3 majority of the members present at the General Membership meeting in order for this to pass. Please make every effort to attend this meeting. Since it would be cost prohibitive to re-print the entire articles and by-laws, we have posted both the old and new bylaws on our website and they can be located here:

http://www.nia.org/handbook/ proposed.htm and would like a paper copy mailed to you, please contact me, and I will forward it to you.

The NIA Nominations Chair position is still open for anyone who would like to serve the NIA. Basically, this person solicits people to run for office in the NIA. If you are interested, please contact me.

I am also happy to report that the NIA received a bid for the 2010 NIA National and it will be in the Eastern Region. Announcement of the location and date will be made at the General Membership meeting at this year's National.

See you in Iowa!

Bob Stahr, NIA #4186 President

If you don't have internet access

EXECUTIVE SECRETARY



Sometimes when you reserve your sales table early for next year's National Convention, you forget to do all the other things that are needed to attend a National, like transportation, hotel

reservations, banquet tickets, etc. Well, after some scrambling around, everything is set for me to attend the 40th annual NIA National Convention in Coralville. Iowa. I elected to fly from San Francisco into Des Moines because it was cheaper than alternative flights and I will have a larger budget to purchase insulators. I am looking forward to attending Coralville. My Iowa buddy David Shaw described his state as the great crossroads of the insulator hobby. Insulators traveling in the west-east and north-south directions always seem to make a stop in Iowa, so the state has a little bit of everything.

Show Host Larry Whitlock says there are still some spaces available: sales tables, exhibit tables, hotel rooms, etc. So all you procrastinators, pick up the telephone and give Larry a call at:

319-377-4708

or email him at:

nia2009ia@q.com

Make your travel plans now and I will see you in Iowa !

Colin Jung, NIA #7055 Executive Secretary

The 2009 annual NIA General Membership Meeting will be held at the following place and time:

NIA 40th Annual Show and Convention Friday, July 10, 2009, 4:15 p.m. - 5:15 p.m. Coralville Marriott Hotel & Conference Center, Oakdale Ballroom, Salon I 300 East 9th Street Coralville, Iowa

NOTICE TO MEMBERSHIP

This is an official notice to the membership regarding an upcoming vote during the General Membership Meeting held at the 40th NIA National in Coralville Iowa.

On Friday, July 10, 2009 at 4:15PM—5:15 PM the NIA General membership meeting will take place in the Oakdale Ballroom Salon 1 at the Coralville Marriott Hotel & Conference Center 300 East 9th St. Coralville, Iowa.

Among the normal list of topics, there will also be a very important vote of the membership regarding changes to National Insulator Association Bylaws. These changes are required in order to meet the legal requirements of the NIA to apply for recognition by the IRS of tax exempt status under section 501(c)(3) of the IRS Code.

The National Insulator association is already a non-profit corporation incorporated in the state of Arizona. Over the past couple of years you have heard discussion at the National shows and in the *Drip Points* newsletter regarding preparations to attempt to achieve tax exempt status under section 501(c)(3). This would have numerous benefits to the National Insulator association and it's membership by allowing donations of cash or property to be deducted from the donors tax liability to the Internal Revenue Service.

The most obvious benefit to the National Insulator Association is the increase in revenue to the organization that could then be used to fund various activities that have always been talked about, but which have not been practical to implement due to the very tight budget of the NIA. The NIA typically operates very close to a break even point every year. Some years there is a surplus of a few hundred dollars and others there is a deficit by about the same amount. There has not been a dues increase since 1999, but there have been many increases in costs of publishing and mailing the *Drip Points* newsletter and in general operation of the NIA. Through various cost savings efforts, we continue to operate at a very small surplus in the most recent years. Unfortunately, this leaves very little for special projects such as authentication testing, possible museum displays, or possible increases in cost of our Liability Insurance for shows.

We have been lucky to date with regard to un-expected costs popping up, but have little on hand to address any contingencies that might come occur. In addition, there have been offers made to the NIA regarding opportunities that I am certain the membership would support, however, we have had to turn down some of these offers due to the fact that the NIA treasury balance and cash flow do not support these activities.

We have a very good opportunity here made possible through a member donation. The thousands of dollars already spent in attorneys fees to get to this point have cost the NIA nothing. As it stands, we have a new set of bylaws and a restatement letter of our articles of incorporation. Our next step requires a 2/3 affirmative vote of the membership present at the General Membership Meeting at this years National show to approve the changes in the bylaws. Should the membership accept the changes to the bylaws, then immediately after the National we will submit the restatement of the articles of incorporation to the State of Arizona and our tax attorney will submit the proper IRS form along with our modified bylaws to the IRS.

While IRS approval is not certain, we do not expect any trouble based on advice from our tax attorney that we fall into the guidelines for this type of tax exemption. The approval process has been averaging about 8 weeks and we should have an indication of approval or denial in mid to late September this year if the membership votes to accept the bylaws changes at the General Membership Meeting.

We are encouraging anyone who expects to be at the General Membership Meeting to follow the link given to the NIA website where copies of our current bylaws and the new proposed bylaws can be found. These can be downloaded or read on-line. We regret that these are simply too large to publish in the newsletter directly. If any member that wants to see these, cannot get a copy of the articles from the web-site, please contact me directly (see my contact information later in this *Drip Points* newsletter). I will get a copy of the new and old bylaws printed and sent out to you for review. The new bylaws are 20 pages in length, and the old are nearly this long, so it simply was not practical or within our cost constraints to print and mail 400-500 copies.

Overview of Changes:

The most significant change is the addition of **ARTICLE 3**. **Establishment and Purposes** This section Mostly fills statutory requirements for the definition of what we can and can't do as a 501(c)(3) organization. There is nothing here that changes what we do as an organization today, however, for the purposes of tax exempt status we must state this. One item that we originally sought to change was the statement:

"The Corporation is established as a charitable organization, and is organized exclusively for charitable, educational, religious, literary and scientific purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986 (the "Code"), or corresponding provision of any future federal tax laws."

The board originally asked that the word "religious" be removed from the sentence. We feared this might be misleading as we are not a religious organization. We were however told by our tax attorney "this is from the statute and should be left as is (all charities have the same wording)" so the wording remains. Our purpose is clearly defined elsewhere in our bylaws and membership handbook.

Some other more minor changes are:

1. Board members are no longer able to set compensation for themselves. This was allowed in the current bylaws, but no board member has been or is presently compensated. The possibility is still open to do this, but it is now much more difficult.

2. The old **ARTICLE 11. Nominations and Election of Directors and Officers** is a little different. For various reasons under 501(c)(3) we need to have the Nominations committee made up of current members of the board. This was not the case in the past and adds a burden to the board members. It does not however change the way in which the process occurs. Previously, the nominations committee could have non-board members.

3. old **Article VI -- Committees of the Board** is now replaced by a much shorter **ARTICLE 8. Committees.** The prior content of the much more specific old article VI will be included in a operations manual to be created. This was removed from the bylaws to allow more freedom to change the committees in the future and more importantly to simplify the bylaws as much as possible to smooth the process of IRS acceptance.

4. old **Article VIII** -- **Corporate Records** is now being moved to a new operations manual to be created. This was removed from the bylaws to simplify the bylaws as much as possible to smooth the process of IRS acceptance. The board has no intentions of changing the way we keep records (except to the extent that we need to keep more records per 501(c)(3).

5. old Article **IX -- NIA Sponsored Shows** and old **Article X -- Standards and Ethics** are both removed from the new articles in favor of being placed in the new operations manual. This was again done to simplify the bylaws as much as possible to smooth the process of IRS acceptance

6. The new **ARTICLE 20. Amendments** has been changed to simplify the amendment process and to tie this to elected officers and directors of the corporation.

I would highly encourage anyone planning to attend the general membership meeting at the National to read the new bylaws and compare them to the old bylaws. There will be a vote on this and you will be asked to vote yes or no on passage of these changes at that meeting.

The Link to the Old and New bylaws page of the NIA web site is: www.nia.org/handbook/proposed.htm

I would like to thank you for your attention to this matter.

Respectfully submitted June 1st 2009 by

Kevin W. Jacobson, NIA #6720 First Past President

2nd PAST PRESIDENT



Often times when we are traveling we overlook certain aspects of our hobby. Maybe it is not because we are in such a hurry to get where we are going but that we are unaware we are bypassing bits and pieces of hobby related history as we speed down the highway. Before your next trip, take a little time to do some research to find that small town telephone museum that has been waiting for years for you to stop by and soak up some of the local telegraph and telephone history. These museums are curated by private collectors, retired or current phone company employees, and organizations such as the Telephone Pioneers of America. You may have to get off the Interstate and drive twenty miles or so to find one of these museums but you'll be glad that you did.

One such museum here in Georgia comes to mind. It is the Georgia Rural Telephone Museum in

Leslie, Georgia, owned by Tommy C. Smith, the CEO of Citizens Telephone Company. You have to get of Interstate 75 at exit 101. U.S. 280 and drive west for 17 miles. The museum is in an old cotton warehouse that was built when cotton was king here in Georgia. The museum claims to house the largest antique telephone display in the world with over 1500 different telephones, including an 1877 telephone (one of two known). Other items include a 50 line switchboard (one of a kind), a wide selection of insulators, a Bell Telephone paperweight display, and local history including Creek Indian relics. The children will love Bubba the talking bear.

Another growing telephone museum is the Charles Hall Museum Including the East Tennessee Telephone Pioneer Museum in Tellico Planes. Tennessee. You have to get off Interstate 75 and drive east for about 25 miles to the museum. A check on the Internet will give you the directions. The expansion of the museum is being completed by the owner Charles Hall. The expansion houses many historic items including telecommunication memorabilia such as switch boards, a central office switch, an old 1922 Model-T installers truck from Southern Bell, an underground cable display that includes a cut away portion of a roadway and a manhole, an aerial platform display, 300 antique telephones and an impressive 1000 piece insulator display. Other items in the museum include Indian artifacts and an antique gun display. Mr. Hall and his wife Billie have invited the Dixie Jewels Insulator Club to the museum for the Club's August 15, 2009, swap meet. If you are in the area this would be an opportunity to see the museum and talk to other insulator collectors as well. Call me at my contact number for additional information.

Remember, before your next trip or weekend junket, check the Internet for the location of one of these small museums and work a visit into your plans. In your planning don't forget about the railroad museums either. In addition to the telephone museums, you will find a lot of beneficial hints in them that may help you on your next insulator hunt.

Don't forget to take a child to the next swap, local show, insulator hunt or on your visit to a museum. Remember, the children of today are the future of our great hobby.

I hope to see you at the National in Coralville, Iowa. Be safe in your travels!

Dudley Ellis, NIA #5085 2nd Past President

The National Insulator Association's 40th Annual Show & Convention

July 10-12th, 2009

Coralville Marriott Hotel & Conference Center 300 East 9th St., Coralville, Iowa 97232

Hosts: Larry & Pat Whitlock, Bill & Linda Connell, Dennis & Jeanne Weber

CENTRAL REGION VP



School is almost out and it is time to start planning this summer's activities with the family. This starts with the national show, which is always at the top of my list. After the long trip to Portland, Oregon, last year I am looking forward to a more centralized show in lowa. You can bet that the show host Larry & Pat Whitlock along with Bill & Linda Connell will put on a show to remember. I have already started setting a few glass jewels back in preparation for the big show!

The NIA board has been very active this year on several issues that will benefit the hobby in the future. The big one is trying to get non profit status that will give us more options down the road and some tax benefits for our association and members. Also, be aware that postal rates just went up on May 11. If you can receive your Drip Points via the Internet this would help us keep our cost down. I know this is a big expense for The Crown Jewels as well. I think Howard is considering his options including reducing the number of issues each year. Should you want to donate an insulator or make a cash donation to help offset these cost, please contact Howard Banks. I am guilty for taking that magazine for granted, so I will be making a donation today.

eBay continues to have some rare insulators show up from sellers that have no idea of their real value. Recently there has been several embossed Paisley and B.F.G. that have hit the auction block. There has been some nice threadless and a CD 168.5 originally found on the Transcontinental railroad near Promontory Point, Utah. There are also a lot of colored, stained and suspicious pieces as well, so be cautious when buying from individuals you do not know. Remember to support your local show and occasionally a long distance one!

Good collecting,

Ross Baird, NIA #1983 CENTRAL REGION VP

WESTERN REGION VP



I'm not sure what happened to Spring but I know Summer is fast approaching.

A review of the newsletters from various Western Region Insulator clubs indicates an abundance of shows, tailgaters and other gatherings for us insulator hobbyists to attend.

I encourage each of you to get to one or more of these events.

On April 18th members in good standing with local clubs were invited to the Rhode Ranch Tailgater. Hosts Don, Camille and Bill Rohde put on another fantastic gathering. The yard was overflowing with insulator tables and collectors. Of course, the deep pit barbecue prepared by Don and Bill was out of this world! No one goes away hungry! This is also an opportunity to view Bill's extensive porcelain insulator collection. I was happy to see many new faces at this year's event. Once again, on behalf of all who attended, I say to Don, Camille and Bill Rohde a heartfelt "Thank You" for your hard work, caring and support of this hobby.

By the time this newsletter is published, the Golden State Insulator Club's 17th Annual Great Insulator Show and Barbecue will be history. What a fantastic venue. The show hall is at the pier in Cayucos, California. You can walk the show, walk the pier, walk the beach and/or walk in the Pacific Ocean. It's a super show, one you'll want on your calendar for next year.

It won't be long now until it's time for the National in Coralville, Iowa. I hope many of you are planning on attending. I am going to make the trip starting in early June with a visit to Tommy Bolack's Tailgater. From there I will spend time in the rest of New Mexico, in Colorado, Kansas, Missouri and Iowa searching for the good stuff.

I look forward to seeing many of you at the 2009 NIA National in Coralville, Iowa.

Journey safely!

Lou Hall, NIA #7185 WESTERN REGION VP

MEMBERSHIP DIRECTOR



Spring's here and it's time to start thinking insulator hunting and shows. I'm already getting the urge to get out and start looking for new treasures.

Well, the insulator room is still showing some progress, but with the warm spring weather the indoor work has definitely slowed down. A set of unlit shelves with a small bottom lit display in the center is now complete. (Ross Baird was the inspiration for the bottom backlit shelves are still underway.

Showtime is nearing! Jeanne and I are preparing to attend Tommy Bolack's tailgator in June, then off to Iowa and the National in July. We are planning to take in a couple more shows as well.

As of this writing our NIA membership count is just past 1500 active members, which is slightly ahead of last year's membership count at this time. Keep up the good work of letting fellow collectors know about the NIA and its many benefits. Let's try for another record membership year. There are still NIA brochures available for anyone who would like some to distribute. Just email your request to me at Don.Briel@comcast.net or drop me a note in the mail. Membership applications are available on-line at www.NIA.org along with a host of other valuable information.



utes longer to get in, but the show should be well worth it. Any mailed in dues payments that are not received by me prior to June



lit display. He has some fantastic insulators in just such a display.) A few insulators are on display in the case, but I'm now looking for some nicer pieces to better populate it. There is also a 10 foot wide strain and suspension display that is complete and stocked with insulators (see above). The strain display has turned out to be rather difficult to photograph. It looks much nicer when viewing it live. Another built in cabinet and the If you are receiving this 'Drip Points', your NIA dues are paid for 2009. By the time you read this article, it will probably be too late for others that are not paid up to send their NIA dues in advance to get into the National on NIA day (Friday, July 10th). But NOT a concern -- it's not too late for them to get in. If you know anyone that has not yet paid for 2009, just have them bring their dues to the show. It may take them a few min-

27 will not be processed until after the July NIA National in Coralville.

Have a great summer and I hope to see many of you in lowa!

Donald Briel, NIA #7218 **Membership Director**



From the Treasurer

Jack Roach, NIA #4156, Treasurer

NATIONAL INSULATOR ASSOCIATION 2008-2009 FINANCIAL STATEMENT NINE MONTHS ENDING MARCH 31, 2009

Beginning Balance – General Funds Museum Exploratory Committee Authentication/Ethics Account	\$13,574 972 2,297	
Revenues Donations Membership Dues	\$10,283	
Miscellaneous Income	350	

Miscellaneous Income	350	
Product Sales	3,752	
Galen Howard Donations	275	
Total Revenues		14,660
General Fund Expenses		
Advertising	335	
Taxes and Fees		
Marketing Product	1,443	
Postage	2,592	
Printing	498	
Supplies		
Educational Expense	156	
Crown Jewels Rebate	460	
Drip Points	3.536	
Show Advertising Rebate	728	
National Show Awards		
Telephone Expense		
Special Projects		
Total Expenses		9,747
Closing Balance – General Fund		\$18,212
_	-	

Closing Balance – General Fund	\$18,212
Museum Exploratory Committee	972
Authentication/Ethics Account	2,297
Galen Howard Fund	275
Total Balance on Hand March 31, 2009	\$21,756

HISTORIAN CHAIR



Recently a number of Armstrong miniature CD 216 on a pedestal have entered the market. This raised my suspicions about the authenticity of the piece. After acquiring one and talking to other collectors, I have concluded that reproductions have been made.

About 2007, Larry Veneziano purchased from Bob Moss most of the parts of the mold used to make the Armstrong miniature CD 216 on a pedestal. The only part Bob did not have was the plunging mandrel used to make the pinhole. The insulator is embossed with an A in a circle on both sides of the skirt and the base of the pedestal is embossed Armstrong's WHITALL TATUM DIS-TRIBUTION INSULATORS. Bob states that Larry said he was not going to make insulators with the mold. Now new ones are being reproduced. Some have been sold by Lenny Veneziano (eBay handle Lendog) on eBay. Two were given to Andy Wadysz by Larry who resold one as a reproduction at a price consistent with it being a reproduction (\$15) to a collector aware that it was a reproduction.

There are at least five ways to distinguish the original from the reproduction. I am basing this on differences between three recently purchased examples of these that can be traced back to Larry and between five examples purchased over 10 years ago.

The first and easiest method of detection is an examination of the pinhole. Without the original mandrel, a new one had to be created. The original, however, created a large concave area matching the profile of the pedestal before creating the pinhole. The new mandrel creates a more solid base by only plunging out the pinhole. I speculate two possible ways this oversight occurred. First, the drawing in the McDougald's price guide is incorrect for the miniature CD 216 on a pedestal (but close for the CD 155), and this drawing might have been used to figure out what the mandrel looked like. The other possibility is that a miniature CD 155 on a pedestal was examined with the assumption that the same mandrel was used on the miniature CD 216 on a pedestal. I find this more likely since the reproduced mandrel created a slight base indentation in the center of the pedestal like the original.

A second difference between the original and the reproduction is the color. The class color of the original is a gravish clear while the reproduction is a crystal clear color. The original matches the off clear color of insulators made by the company but the reproduction does not. Obviously , minute variations in glass formulas and ingredients make it very difficult to get exactly the same version of clear glass today that was made decades ago. Interestingly, the reproduction that I own has a thin olive wisp that runs down the pinhole and makes a loop in the pedestal. Russ Frank has one with a similar olive wisp.

A third difference is in the weakness of the embossing on the insulator. The A in the circle on the skirt of the insulator is finely engraved in the mold. The mold was then used and stored for years. Whether because of the fineness of the engraving, wear from use, rust, or just the current manufacturing process, the reproductions have only a faint embossing of the A in a circle that can only be seen in the right light.

Fourth, there are fine annealing lines in the pinhole. When these miniatures were originally made, a lot of care was put into making them. Reproductions seem to have been annealed too quickly, resulting in fine annealing lines in the pinhole.

Fifth, other imperfections exist. There tends to be swirl lines, bubbles, and other imperfections in the reproductions. Also, some of the stippling on the top of the pedestal may be smoothed out.

Pictures are posted on the web site of the NIA, Insulators.info, and CollectingInsulators.com. I have also taken photographs of the reproduction next to the original that I plan to include in the NIA exhibit of fake and altered insulators.

Rick Soller, NIA #2958 Historian

2008 NATIONAL INSULATOR ASSOCIATION

BOARD OF DIRECTORS

Bob Stahr, NIA #4186 President 515 Main St., Unit 403 West Chicago, IL 60185 bob@hemingray.com

Kevin Jacobson, NIA #6720 First Past President 1102 West Aster Dr, Phoenix, AZ 85029-2808 602-564-0815 kwjacob@icsaero.com

Dudley Ellis, NIA #5085 **Second Past President** 131 Plantation Way, Stockbridge, GA 30281 770-957-9928 pony102@bellsouth.net

Lou Hall, NIA #7185 Western Region VP 363 W Stuart Ave Fresno, CA 93711 louhall@pacbell.net

Ross Baird, NIA #1983 Central Region VP 8617 Crosswind Dr Fort Worth, TX 76179 nsulator@aol.com

Doug Williams, NIA #1221 **Eastern Region VP** 131 Pine Lake Circle SW Ocean Isle, NC 28469 dwilli69@atmc.net

Arthur McConnachie, NIA #6934 Information Director 10700 Academy Rd NE Apt 2636 Albuquerque, NM 87111 arthur@mcconnachie.com

Donald Briel, NIA #7218 **Membership Director** P.O. Box 188, Providence, UT 84332 435-753-5786 Don.Briel@comcast.net

Colin Jung, NIA #7055 **Secretary** 1544 Norland Dr Sunnyvale, CA 94087 muddhogg99@hotmail.com

Jack Roach, NIA #4156 Treasurer 8 Tremont Trace, Wimberly, TX 78676 512-847-7302 jackroach@live.com

STANDING COMMITTEE CHAIRPERSONS

Paul Greaves, NIA #2685 Authentication & Classification 8830 Benton Acre Rd Granite Bay, CA 95746 pgreaves@surewest.net

Gene Hawkins, NIA #421 **Awards and Recognition** 3847 North Prairie St Warsaw, IN 46582 gene.hawkins@mchsi.com

Rick Jones, NIA #201 By-Laws 405 Oakwood Dr Hamilton, OH 45013 threadless@cinci.rr.com

David Wiecek, NIA #3225 Ethics 63 Reinman Rd Warren, NJ 07059 dwiecek@optonline.net

Rick Soller, NIA #2958 Historian 4086 Blackstone Avenue Gurnee, IL 60031 com574@clcillinois.edu

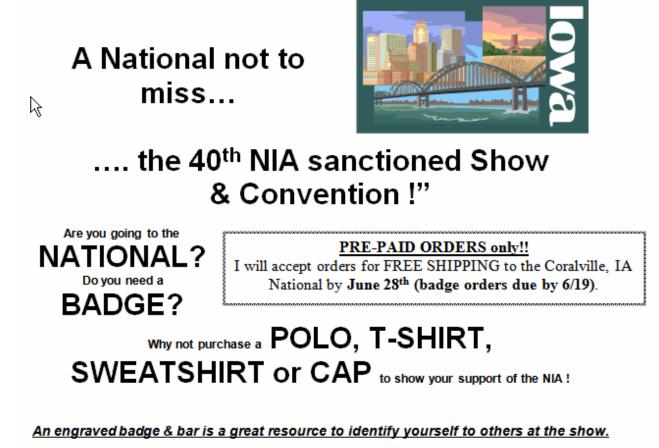
Carolyn Berry, NIA #4336 Product Marketing 1010 Wren Court, Round Rock, TX 78681 512-255-2006 pyrex553@aol.com

Jim White, NIA #1127 **Promotions** 7990 Windcombe Blvd Indianapolis, IN 46240 indyblanc@aol.com

Bob Berry, NIA #1203 Research & Education 1010 Wren Court, Round Rock, TX 78681 512-255-2006 pyrex553@aol.com

Membership Application/Renewal Form

Submit (Payable to the NL Dues Schedule: Regular Membership Family Membership Junior Membership Club or Organization	\$ 12 \$ 12 \$ 5	2.00		Donald R. Bri NIA Member: P. O. Box 188 Providence, U don.briel@co	ship Director JT 84332
Check appropriate class: Reg	ılar	Family	Junior	_ Club/Org	
Check years of payment: Sing	le year	Multi-ye	ear		
Please Print Legibly					
Name					
NIA # (if renewal)					
Address					
City					
State/Province					
Zip/Postal Code					
Country (if non U.S.)					
Telephone Number					
E-Mail Address					
Please include me in the Annual N					No
Please include my Telephone Nur	nber		-		No
Please include my E-Mail Addres	S				No
I would like to receive Drip Points (Check only one choice) (An E-N			for electronic)	Paper	Electronic
Additio	nal Family N	dembers Re	siding in the San	ae Household	
Name					NIA # (if renewal)
1					
2					
3					
4					
5					
Signed Date			Amount Encl	sed \$	
Date			ranoun Enci	and a	



Badge orders need to be requested by June 19 th, to insure "free" National delivery!



Our NIA website, <u>www.nia.org/product.htm</u>, reflects all "products" currently being sold by NIA Product Marketing and a <u>printable order form</u>!

Call me for color availability on golf/polo shirts and t-shirts, or any questions you may have.

Also, an order form is in back of this issue of Drip Points.

We'll see you all in Coralville !!

Carolyn Berry Product Marketing Chairman -- NIA # 4336

NATIONAL INSULA Association	Summer 2009 www.nia.org/produc	ts	In	SULA OR			
	Men's Golf / Polo Shirts or Button-front Sport Shirt	Price	Quantity	Total			
	Color Choice:						
	Please call or email me for available colors! All with embroidered logo; se	ome with	pockets				
\sim	(Size chart on back) \$38.00						
	Ladies' Polo/Golf style shirts -						
Logo Large Logo on back	<u>Please call or email me for available colors</u> ! All with_embroidered logo (no pocket \$38.00	ts)					
	(Size chart on back) Color choice:						
	Denim Shirt – (*ladies order comparable men's size, see chart)						
\sim	Nicely weighted denim, pre-shrunk cotton stonewash blue or ecru; left-sid	de pocket	:				
a	Embroidered logo S M L XL \$35.00						
Network Lath	*S/Sleeve *L/Sleeve 2X 3X \$38.00						
	<u>T-Shirts</u> – Hanes Heavyweight – 6.1 oz .cotton – Pre-shrunk						
	Screen-printed logo (front & back) S _ M_ L_ XL _ (\$20)						
	2X (\$25)						
	$\underline{Colors:} \ StonewashGreen,StonewashMed.\ Blue,Pebble\ (sand),Lt.\ Steel\ Green,StonewashMed.\ Blue,Pebble\ (sand),Lt.\ Steel\ Green,StonewashMed.\ StonewashMed.\ StonewashMe$	Зтау					
	Embroidered logo (front only!) (**NOTE: I have a limited number of t-shirts with pockets, call for details) S _ M_ L _ XL _ (\$20)						
	(*note: pockets, \$2.00 additional on all sizes) 2X_ (\$25)						
	<u>Colors:</u> Sand, Golden Yellow, Ecru, Ash Gray, White, Royal, Red, Burgund Stonewash Green	ły, Lt. Bh	ie, Lt. Steel G	ray,			
NATIONAL INSULA OR Association	<u>Crewneck Sweatshirts</u> Heavy weight 100 % Cotton/polyesterble Colors: Burgundy or Lt. Steel Gray <i>Embroidered logo</i> M_ L_ XL_ (\$25) 2X_ 3X_ (\$30)						
	Hooded Sweatshirt w/ full front zipper/muff pocket/drawstring hood	d -embro	idered logo-				
	Color: Lt. Steel Gray M L XL (\$35) 2X 3X (\$40)						
1	Embroidered Cap low-rise, embroidered logo (\$16.00)						
Ĩ	Circle color choice: Stone/Navy bill, Khaki/Green bill, or all Denim						
	13 oz. Clear Glass Mug with etched NIA Logo \$2.00						
	Ceramic Mug - 10 oz. white mug with logo \$7.00						
	<u>Patch</u> embroidered logo / red embroidered edge \$4.00						
NOTE:	Koozie [™] - The original beverage Koozie [™] fits any standard beer/ soda	a can/ 12	oz. water bott	le !!			
All sizes,	Silver screened NIA logo on: NIA bluered green \$1.50						
styles &	NIA Hat/Lapel Pin - enamel tack pin with NIA logo \$4.00						
colors of shirts are							
available by special	<u>NIA Name Badge</u> engraved; epoxy pin back; beveled edges (fill in form or \$13.00						
order	Badge Bar (ie. NIA position or Local Club) \$4.00						
	U.S. Postage (see bac	k)				
	Total Er	nclosed					
	Pagel of 2						

Adult/Men's Size Chart:				
S (32-34) M (36-38) L (40-42)				
XL (44-46) 2X (48-50) 3X (52-54)				

<u>*Ladies Size Chart:</u>

S (28-30) M (32-34) L (36-38) XL (40-42)

*Ladies order comparable adult/men's size for most shirts, unless specifically noted as a ladies shirt

**<u>U.S. Postage:</u> \$6.00 for the first item & \$1.45 for each additional item ordered. Postage for Patches, Decals is \$0.45. Pins or Name Badges/Bars are \$0.85 per item. **for non-US postage, <u>AK & HI, or, for an exact postage quote,</u> please contact me.

Please make check or money order in U.S. funds payable to:

National Insulator Association or NIA

Order / Shipping Information

Name	
Address	
City/State/Zip	
Telephone	
Email address	

	Name Bac	<u>lge Engraving Information</u>	(must be a d	current NLA member!)	
Name		NIA#	City		State
Name		NIA#	City		State
Name		NIA#	City		State
Name		_NIA#_	City _		State
	Club Bar:		(0	(tty needed)	
	Club Bar:		(g	tty needed)	
	Club Bar:		(g	tty needed)	
	Club Bar:		(q	(ttyneeded)	

Thanks for your support of the NIA!

Contact Information:

Carolyn Berry - 1010 Wren Court, Round Rock, TX 78681 / 512-255-2006 / pyrex553@aol.com

Page 2 of 2