CROSS ARMS

an insulator collectors' **magazine**

60 cents

November 1974

BOX 117, R. D. No. 1, PAXINOS, PENNA. 17860 Telephone: (717) 672-9326 CROSS ARMS--dedicated to enriching the knowledge of the insulator collector, and enlarging the ranks of the insulator collecting hobby.

PUBLISHING POLICY

- CROSS ARMS will publish any information available concerning insulator shows and swap meets.
- Any information received by CROSS ARMS before the 15th of the month will be published and in the hands of our subscribers by the 5th of the next month.
- 3. All ads are kept confidential until they are published.
- 4. We will do our best to make sure all advertisers are reliable but cannot be held responsible for the validity of their copy nor for their performance. We accept no responsibility for errors except to reprint the incorrect portion of the ad in a later edition.
- 5. Send black and white prints or copies as they will reproduce with more satisfactory results. All material will be returned to the sender if specified, all other material becomes the property of CROSS ARMS.

CROSS ARMS

Vol. 3, No. 10

an in sulator collector's magazine

NOVEMBER, 1974

PACE

Editor James Garrity Western Representative Addie Tasem Junior Collector Section Donald Welsh Production Catherine, Amelia, Mary Alice Garrity

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SHOWS AND SWAPS

NOVEMBER 2-3 Stockton, California Collectors Jamboree, Holiday Inn, 222 N. Center. Info: 3107 N. El Dorado, Stockton, CA 95204.

NOVEMBER 9-10 London, Ohio

Fourth Mid-Ohio Insulator Show. Info: Steve Blair, R.R. #5, London, Ohio 43140 (614) 852-3148

NOVEMBER 10 Clifton Park, New York Capital District Insulator Club Show & Sale, Shenendehowa Central School. Info: Sterling Finch, 11 Windsor Dr., Scotia, NY 12302 (518) 374-6783.

NOVEMBER 16-17 Cypress Gardens, Florida Central Florida Insulator Show & Sale. Located at the Cypress Gardens Flea Market, Cypress Gardens Rd., Completely enclosed area. Info: Bob Alexander, 205 Whitman Rd., Winter Haven, FL 33880 (813) 293-6411.

1975

JANUA**RY** 18-19

Jackson, Mississippi

Middle Miss. Antique Bottle Club Show and Sale. Bottles, Insulators and Jars. Increasing participation from Insulator collectors and dealers. State Fair Grounds, Jackson, Miss. Info: Middle Miss. ABC, P.O. Box 233, Jackson, Miss. 39205.

MARCH 22-23

Perrysburg, Ohio

The 3rd Glass Capitol Insulator Show at the Lakevue Hall located at the intersections of US Rt. 20 & I-75. About 10 miles south of Toledo in historic Perrysburg, OH. Info: Jack Snyder, 244 Waggoner Blvd., Toledo, OH 43612.

APRIL 26-27

Rochester, New York

Genesee Valley Bottle Collectors Association 6th Annual Bottle Show and Sale. Insulators. LRB's, Bottles, Jars, Go-withs. Monroe County Fairgrounds, Rt. 15A. Info: Dick Bowman, 1253 La Baron Circle, Webster, NY 14580. (716) 872-4015.

JULY 11-13

San Diego, California

6th National N. I. A. Convention at the El Cortez Convention Center. Maury & Addie Tasem, 519 Verdin St. El Cajon, CA 92021.

> SPECIAL NOTICE TO SHOW MANAGERS & DISPLAYERS Please be advised that for the next eight months a copy of the Brookfield Catalog will be donated for the best Brookfield Display at each show. Show managers please request in plenty of time for mailing if you will have a Brookfield display. MARION MILHOLLAND

MARION MILHOLLAND RT. 2 BOX 368 SEQUIM, WA 98382

FROM THE 6th N. I. A. CONVENTION.....

As this Convention progresses, we find a few collectors objecting about the show rules. We had discussed this problem at the Oroville Show. At that time Jack Tod was assigned to draw up new show rules. However, time being of great importance and not having those show rules in hand as yet, we have decided to modify our rules. They are as follows:

- A. Convention activities to be held in the El Cortez Convention Center and Hotel.
- B. Sales activities to be in the Century Room of the Convention Center.
- C. Sellers will try to keep table open for business during all show hours.
- D. There will be no boxes in the isles or in the dealers area. <u>FIRE LAW</u>. We suggest to keep boxes under the tables or in your room or vehicles.
- E. Show hosts, NIA, and the Hotel are not responsible for any theft or damages.
- F. Sellers will not use gimmicks to attract customers such as:
 - 1. flashing lights
 - 2. noise makers or horns
 - 3. individual auctions
- G. Extra lighting limited to 200 watts or less per table and outlets must be requested in advance.
- H. All repaired insulators must be labelled "repaired"
- No selling of fake, reproductions, or altered insulators (painted, baked, light treated, coated, etc. and sold as real).
- J. Host reserves the right to refuse sale of tables and/or limit tables per individual or areas.
- K. Table rental: 8 foot for 3 days is \$36.00 6 foot for 3 days is \$28.50

- L. Return the agreement form with your signature and check-payable to MAURY TASEM.
- M. This agreement is now in effect 10-31-74.

As these will be published, the agreement form will be your signature and we expect all dealers to comply with the new rules. It was decided that contracts be part of NIA conventions by the NIA. We are ONLY HUMANS and wrote our rules from the suggestions made by dealers at several shows prior to Hershe We will not be able to insure security if dealers are leaving at all hours. So we sincerely hope that no one loses anything or their sales be dampened.

We encourage collectors and dealers to stay until closing time, but if emergencies arise feel free to leave earlier.

> Maury & Addie Tasem 519 Verdin St. El Cajon, CA 92021

> > 63

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NOTICE

We are now beginning to assemble our Subscriber's Directory for publication in February of 1975.

As you know this directory is not a regular issue of CROSS ARMS. There are no advertisements in this issue, therefore you must order it in advance. The cost is 50¢ for subscribers and \$1.00 for non-subscribers.

This year there will be a limited amount printed due to the cost of paper, printing, etc.

Any club that wished to be listed, this is free. Just send along the name and address that you want it to be listed under. We offer again this year, the chance to have your name listed under a speciality collector. Please give your name, address, and which speciality you would like to be listed under. The cost will be 50¢ per speciality.

Any subscriber who would like their telephone number listed along with their name, this will be added at no extra cost. Please just send it along (don't forget your zip code) before the deadline. Also anyone who wishes to have their name (or telephone number) from the directory please let us know.

The directory contains:

- an index which will help you locate information from the previous year's issues (1974).
- a center page (which is removable) that gives you information on the up-coming N.I.A. National Convention Show & Swap Meet.
- 3. a listing by states and alphabetical order of all CROSS ARMS current subscribers. (this can be handy when travelling to meet new insulator collectors.)
- 4. A listing of collectors by their speciality.
- 5. A listing of books that are available to the insulator collector.
- 6. A list of all insulator clubs.
- 7. Phone numbers (when available) are listed with the collectors' addresses.

DON'T FORGET ---

If you would like your telephone number along with your name please send a postcard as soon as possible.

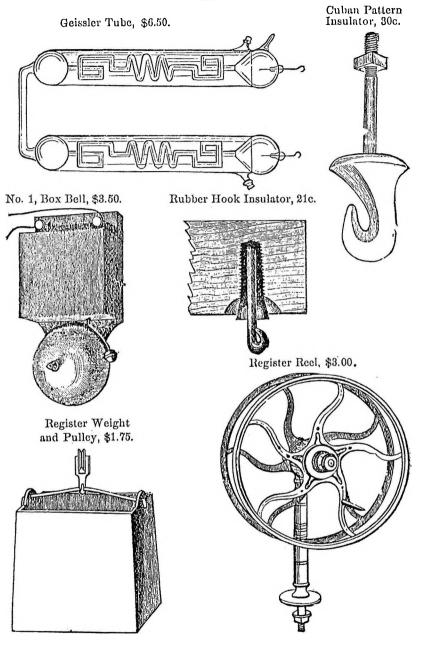
If you would like listed under a speciality, let us know. The following four pages are catalog reprints. The first three are from "Manual of Telegraphy", Prof. J. E. Smith, 11th Edition published by L. G. Tillotson & Co. and the fourth is a reprint from an old Greeley catalog

LINE WIRE.



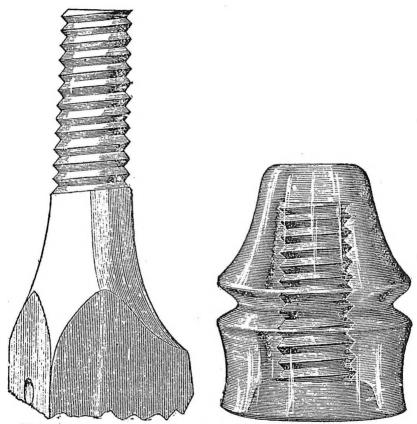
Since the introduction of JOHNSON'S WIRE into this country by us, several years ago, much greater attention has been given to the quality of line wire by telegraph companies and others constructing lines than before. Many brands of wire have been put before the public as substitutes for the superior quality manufactured by Messrs, Johnson, but the misfortune with all of them is that the proprietors do not possess the facilities for making the wire which are peculiar to Messrs. Johnson's Works. Hence the great demand for their wire in this country, resulting in sales of 16,000 miles in 1871, and 20,000 in 1872. The advantages of their establishment are, in part, that their Works, covering an area of many acres, are situated directly over their own colliery, which supplies them with the coal used in smelting the pig iron. Their patent machinery, which enables them to draw their wire from the billet to a No. 8 gauge, in lengths of from 1200 feet upwards. The advantages of great lengths must be apparent to all telegraphers. Weak spots almost invariably occur at joints. Hence the fewer joints, the less breaks. Again, the process of galvanizing by this house is such, that the strength and tenacity of the wire is fully preserved instead of being impaired, as telegraph builders know, to their cost, is usually the case.

Nearly all the wire used by the English Government and Railways is purchased from Messrs. Johnson. Every particle of it is subjected to severe tests. We therefore recommend it with the utmost confidence, and point to its use by the principal telegraph companies in this country as evidence of its superiority.



THE IMPROVED GLASS SCREW INSULATOR, DISPENSING WITH FASTENING WITH CEMENT.

99



This arrangement, as shown by the accompanying cut, is a great improvement.

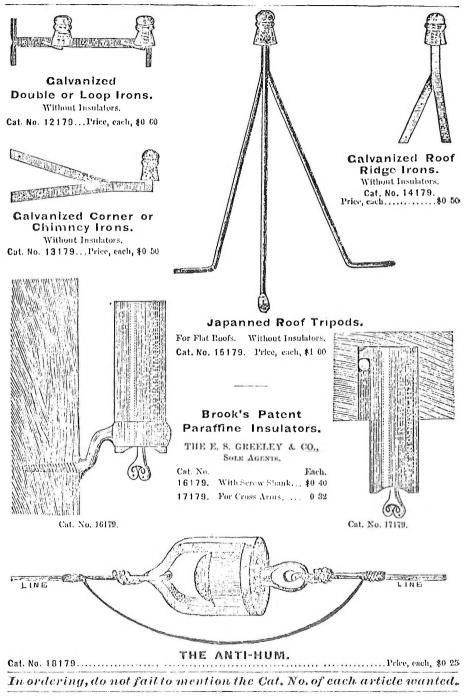
We are prepared to furnish the Insulator, with or without Brackets or Top Pins to match, in any quantity that may be required. PRICE, 10 CENTS EACH.

LIBERAL DISCOUNT TO THE TRADE.

L. G. TILLOTSON & CO., Sole Agents, 8 DEY STREET, NEW YORK.

SHEET No. 179.

THE E. S. GREELEY & CO., (L. G. Tillotson & Co.) NEW YORK.



DOVER, NEW JERSEY SHOW by Adolf Schimpf

By a strong vocal assent from almost all participants, the Dover (new Jersey) Insulator Fair proved very successful, at least as far as the number of sales transactions and trades are concerned. The number of visitors to the show left something to be desired, but there were more than enough to make for a very enjoyable day.

In order to attract new "blood" to the hobby of insulator collecting, this show was held in conjunction with a flea market outside the auditorium. I hope that other insulator groups adopt similar ideas, since there seems merit in such dual events.

Display awards consisting of "Cross Arms" ribbons were awarded to winners in the Senior and Junior catagories.

Senior winners were:

lst place..Jim Bridges, Mike and Steve Issler
 (Pole of Jewels) Sparta, N.J.

2nd place.. George Morton (Colors) St. Thomas, PA. 3rd place.. Adolf Schimpf (Railroad Names) Dover,NJ. Junior winners were:

lst place..Robert McElvaney (Stars & Stripes) Sparta, NJ.

2nd place.. Chris McCall (A Collection) Basking Ridge, NJ.

3rd place.. Mark Schimpf (Baby Signals & Baby Hooey) Dover, NJ.

An additional prize for receiving the highest number of votes, was given to Robert McElvaney. The prize was a complimentary copy of the "Supplement to Collectable Porcelain Insulators", (which is a valuable guide to porcelain collectors) donated by Gerald Brown of Two Buttes, Colorado



left: 2nd place Juniors, Chris McCall (right) of Basking Ridge, NJ. right: 3rd place Juniors, Mark Schimpf of Dover, NJ.



left: 2nd place Seniors, the children of George Morton, St. Thomas, PA. right: lst place Juniors and top vote getter, Robert McElvaney of Sparta, NJ.

KNOW YOUR COLLECTOR

Collector of the month for November is Paul Houpt of 2ll S. Chauncey St., Columbia City, IN 46725. Paul has recently been elected to the position of Central Region V.P. He is employed by the Penn Central RR as a communication and signal maintainer with 35 years service.

Paul strated collecting insulators in 1968 and had no idea at the time that it would become this large of a collectible item. He is also a collector of railroadiana and has a woodworking shop, which has sort of taken a back seat.

Hisk wife's name is Mildred and they have two daughters, one married and the other in college. He also has three grandchildren.

Paul is a charter member of the Ohio Valley Insulator Club and each year sponsors the Hoosier



Insulator Show. He also belongs to the B. P. O. E., Masonic Bodies, American Legion, Forty & Eight, V. F. W. and Life member of 37th Division Veterans Association.

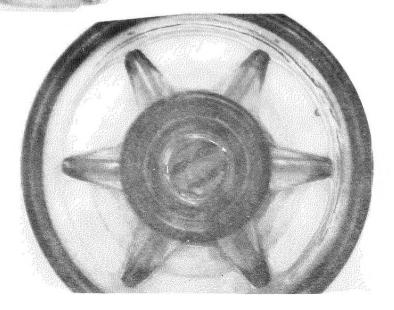
Everyone who meets Paul takes an instant liking to him. He has already done much to promote the NIA and makes an excellent Central Region V.P.

LETTERS TO THE EDITOR

Dear Jim,

Here are photos of a real beauty. The outer skirt is the same dimentions as the CD 301. However, the only CD 301 listed in Milhollands book has three equally spaced cut outs of the skirt. This insulator is smooth base and the inner skirt protrudes 3/4" below the outer skirt. There are six evenly spaced support ribs between the inner and outer skirts. It is unembossed, blue and the pin hole is for a large size pin.

> Sincerely, Tom Louden, Troy, NY 12180



PATENT INFORMATION

Chester H. Pond, of Cleveland, Ohio Excerpts from Letters Patent No. 122, 961, dated January 23, 1872.

Be it known that I, Chester H. Pond, of Cleveland, in the county of Cayahoga and State of Ohio, have invented certain new and useful Improvements in Telegraph-Insulators.

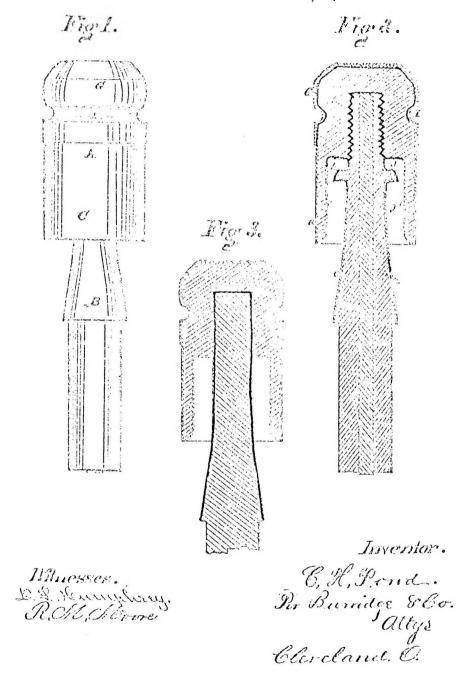
Figure 1 is a side view of the insulator. Fig. 2 is a vertical transverse section. Fig. 3 shows a modification of Fig. 1.

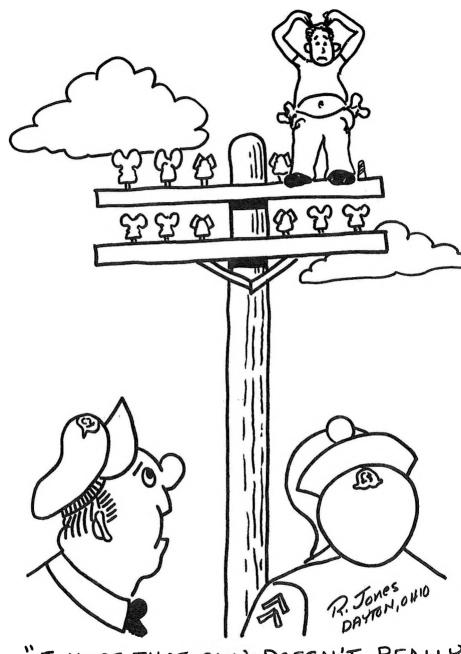
This invention has for its object the insulation of telegraph-wires by means of a wooden insulator, consisting of a head screwed to a stem, and from which head depends a hood or cape around the stem a distance therefrom. Said stem is provided with a collar and also with central iron rod, all of which is coated with some non-conductive material. The head of the insulator is then covered with a metal shield or cap, whereby the upper end is protected from the weather.

A more full and complete description of the insulator is as follows: In the drawing, Fig. 1, A represents the head of the insulator, and which is made of wood and secured to a stem B, by a screw, B', as shown in Fig. 2... When put together or before, the head is covered with a metal shield or cap, G, which is spun thereon. Said cap not only protects the head from the weather, but also prevents the wire from cutting through the coating into the wood.

Fig. 3 shows a modification of the insulator, and which represents the head as being attached to the stem without the use of a screw, and which also shows the stem without the central pin F and collar E. C. H. POND.

Improvement in Telegraph Insulators. Patented Jan. 23, 1872. No. 122,961.





"I HOPE THAT GUY DOESN'T REALLY THINK HE'S HIDING /"

FOR ALL COLLECTORS AND DEALERS FROM THE MIDWEST AND EAST WHO ARE INTERESTED IN BELONGING TO AN INSULATOR CLUB IN YOUR AREA. Now's the time to join The Ohio Valley In-Insulator Club will grow with you. We are kicking off our drive at the Columbia City Show, will be giving 1st, 2nd & 3rd prizes for old members bringing in new members between Sept. '74 and our July '75 meeting. For information contact:

> Allan L. Stupp 921 Temperance St. Ellettsville, Indiana 47429 (812) 876-4734

ABOUT THE 6th N. I. A. CONVENTION...

Table sales are moving along very well and we would like to thank those who have reserved early. Hotel and motel reservation cards are coming in and in April or thereabouts you will be assigned rooms and confirmation card will be sent them.

The display space is going fast and we will hopefully have new judging rules set up by the NIA in the January issue of the magazines. We are getting the banquet dinner set up. Our big problem is spiral increases in food costs.

Remember, ALL reservations must be in our hands by June lst. This is selling tables, dinner and hotel. Discount tickets-coupons will be available at the Convention table for Sea World, San Diego Zoo, Wild Animal Park, and Disneyland at present. Windsor Locks, CT Show

	by Doug MacGillvary				
COMPANY	CD C	ONDITIC	ON COLOR	PRICES	
Cutter	1001	Μ		\$85	
Boston Bottle	158	VNM		135	
	729		bk. gl.	110	
Diamond	190/191	Μ	purple	30	
No Name	162.4	М	purple	41	
PLW	162.5	М		16	
National	110.5	VNM		70	
Duquesne	106.3	Μ	sky bl.	13	
McLaughlin 10	115	М	green	4	
Hemingray 19	162	Μ	dk. peacock	x 22	
	744	minor damage	bk. gl.	525	
Pettingell Andrew	s 134	VNM	bubbly aq.	125	
No Name	121	Μ	purple	5.50	
Agee	152.9	М	lt. purple	8	
set of first 4 commemoratives (mint)					

NOTICE

The Gobiernolinea Del Supo as listed in the August issue Market News of Cross Arms should have read: Telegrafico De Jalisco Compa (735). The Gobiernolinea Del Supo has an open price.

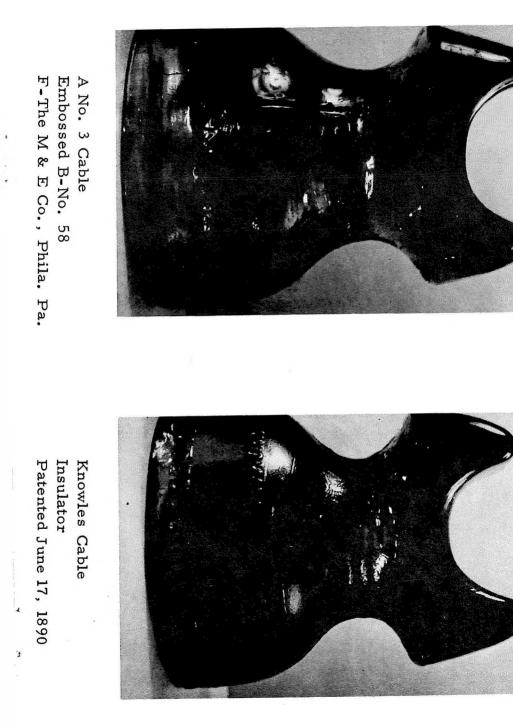
BOOK REVIEW

"MOST ABOUT GLASS INSULATORS" Third Revision. Marion Milholland's lastest book has hit the presses. This book is a 400 page 9" x 6 1/2" hard bound book. It features 454 actual full size photos of insulators and 78 insulator sketches with more than 3000 insulators described. Marion's book deals only with glass insulators (both American & foreign.)

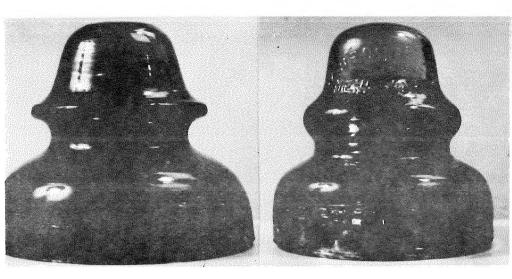
The first 45 pages of the book deal with the insulator hobby and the history of insulators.

From page 45 to page 381, it is pure insulators pictured and described.

Marion and his wife Evelyn are considered the foremost experts in the field of insulator collecting and their current book "MOST ABOUT GLASS IN-SULATORS" Third Revision is the best and most up-to-date book ever written about glass insulators. With the photos being full size-- and C. D. numbers assigned, this book is a must for every collector. This book can be purchased through the author by sending \$10.00 to Marion Milholland, Rt. 2, Box 368, Sequim, Washington 98320.



ll Dreggors of Florida Wilson of Phila, Pa.



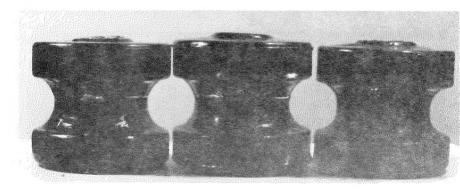
left: A Locke 15 in amber; right: CD 287.2 a Brookfield in aqua



left: a short Otis, lightning rod insulator with a l piece cable holder. right: A CD 245 F-9200, B T-H in aqua. 22

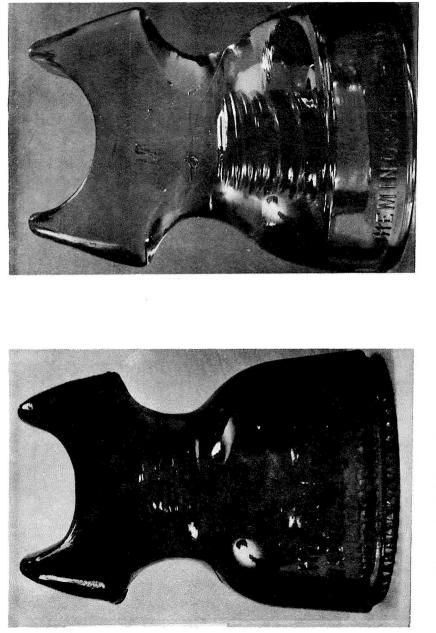


A Locke "20" with an extended inner skirt in aqua



Here are 3 spools, each a different color. left to right: cobalt, purple and amber.

The insulators on this center page (both front and back) belong to Bill Dreggors of Florida. Photos are courtesy of Bob Wilson of Phila., PA.



Hemingray No. 63 clear

Hemingray No. 63 aqua, drips

From the collection of B Photos courtesy of Bob

SPECIAL NOTICE

CENTRAL REGION N.I.A. AREA & MEMBERS

I have received confirmation to the effect that I am responsible for handling information and bids for the 1976 N.I. A. National Show.

As you know it takes time to plan and arrange for a show of this kind. To those who are interested in bidding for the 1976 show let's get the wheels of progress in motion. If more than one bid is received, it will take time for the Executive Committee to review the bids and to make a decision.

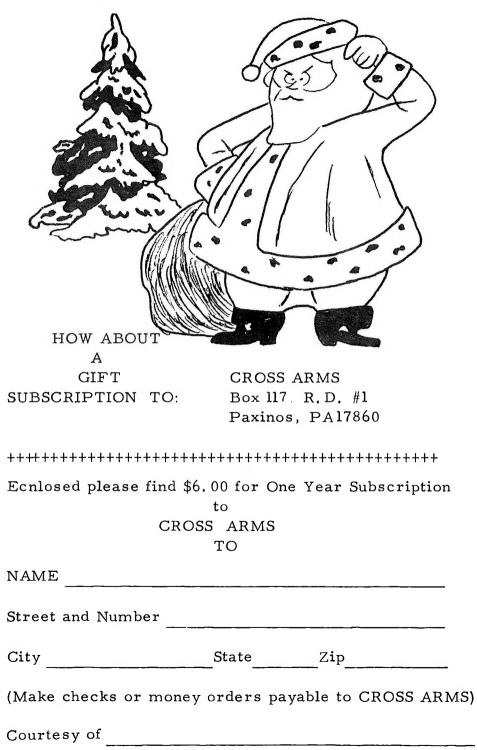
The deadline for accepting of bids will be April 1, 1975, which will give the Executive Committee time to select the show site and make announcement prior to the 1975 show in San Diego.

The qualifications or standards for National Shows remain the same as previously published.

Any questions or information needed will be glad to help or assist anyone.

> Respectfully yours, Paul H. Houpt Central Region V.P.

211 S. Chauncey St. Columbia City, IN 46725 Tel. (219) 244-5840 evenings HAVING TROUBLE FINDING THE RIGHT GIFT?



N.I.A. NEWS by Ernie Rostock

Have two additions to our NIA Officers and committees. First have selected Howard Banks as the NIA Executive Director. His present Address is 1750 Hugo Road, Merlin, OR 97532. Howard is a recent graduate in Journalism from the University of Oregon. He was one of the early collectors in the 60's and then because of college commitments dropped out. This year his insulator interest was rekindled and is now full blown. (Pardon the bottle terminology.) I know Howard can be a real asset in helping out NIA grow.

Second, Jack Tod has consented to work on show standards. Jack has contributed a lot to our organization and will add this to a job well done.

Now for our NIA meeting at Oroville. Attending was Fred Griffin, our first president, Bill Kemp, Western Regional Vice President, Dora Harned, Crown Jewels of the Wire Editor, Addie and Maury Tasem, San Diego National Show Chairmen, Jack, Tod, Author and Writer, and Bill Galloway and Don Harned, Oroville Show Chariman.

Some of the following items were discussed:

1. Fred Griffin explained his committees thoughts on show judging and these rules were successfully at the show. His committee will, in the near future, finalize and submit a set of juding rules for passage and use by the NIA.

2. Addie and Maury Tasem discussed their plans for the San Diego Show. A few problems were discussed and ironed out and with their enthusiam and drive I believe the next national could be our best. Let's give them our total support by getting our reservations in early.

3. A letter from Dieline Coleman telling about chartering a plane to the national next year. The

letter gave the following information: Plane holds 173 people. Originates in Buffalo with one stop in Chicago. Cost approximately \$170.00 to \$175.00 with those boarding in Chicago cheaper. 1 1/2 hrs. to Chicago and 3 1/2 hrs. to San Diego. Baggage limited to what the plane will hold. A meal and open bar will be available. American Airlines will print a travel brochure and envelopes with our letterhead at no cost to us. They will also arrange for transportation in California. This sounds great so any interested parties should drop Dieline a card as it is first come, first served.

Address---Dieline Coleman

11206 Winde Lane

Lancaster, New York 14086

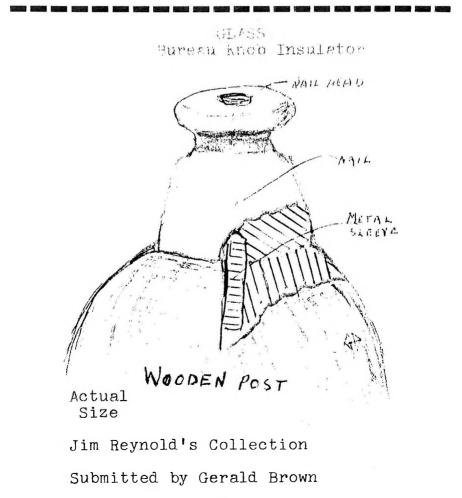
Have talked to Ray Bryan and he assured me that our publication, Drip Points, will be out on schedule. November 1, Februaryl, and April 1. Please send insulator information to Ray Bryan, 924 Garfield, Ames, Iowa 50010. Ray will have an article in our magazines informing collectors again the three purposes and functions of our newsletter.

Treasurer Dennis McHenry will have a membership report in the near future but we all need to work on renewals and new members.

The Antique Bottle World, 5885 Executive Blvd., Dayton, Ohio 45424 needs a collector interested in writing articles on insulators for their magazine. If interested please contact Sue Spencer, secretary, at the above address. This could help our hobby.

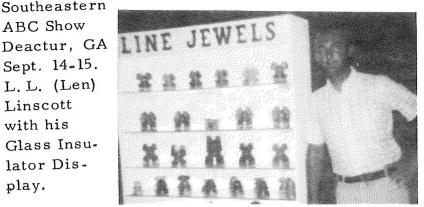
At Oroville, Dick Alumbaugh, contacted me in regard to making a "Commemorative" for the San Diego National. It would be a white porcelain cutter with a flat bottom and holes 1/4 inches deep. It would have, "Commemorative to San Diego 6th National and date" embossed on the top. Dick said he planned on sending a more detailed description. Glass collectors have a commemorative, why not porcelain collectors? I feel Dick is communicating with the NIA on his plans. We should not endorse but rather check for objectional NIA items.

In the last two years I've noticed two real changes in our hobby. First, the wheeler dealers are now finding it impossible to buy insulators that they can resell for a profit, and are changing to other more marketable items. Second, the collector is now in the real majority. Many new collectors are buying and trading the five, ten, and fifteen dollar insulators. I believe this will improve our total hobby.





Southeastern ABC Show Sept. 14-15. L.L. (Len) Linscott with his Glass Insulator Display.





Also from GA Show, Laura Leigh Linscott with her lst place Jr. Div. -Porcelain Insulators trophy.



And now there are two--A picture of two J. F. Buzby insulators sent to us by Dieline Coleman of Lancaster, NY.

YANKEE POLECAT INS. CLUB-WINDSOR LOCKS CT. SHOW by Doug MacGillvary

Twenty two tables filled the VFW Hall in Windsor Locks on Sept 22nd for the first of two fall shows planned for New England. A good crowd was on hand and I think they were treated to a good time plus the opportunity to add to their collections.

A special treat was the first showing ot William (Brooks) Brookfield's Brookfield Display. A very fine effort and certainly worthy of the OBX ribbon it won.

A display of Jumbos and cable was the favorite of the crowd and won the "Peoples Choice" Crown Jewels ribbon. Greg Gallager and Les Lidtke are responsible for this fantastic display which features two CD 267 NEGM's with no wire grooves.

Sales were brisk most of the day and there were few disappointments. Many good pieces changed hands before the day was over.

Six new people joined the club bringing our membership up to 79. With the Westboro, Mass. show coming up things are looking pretty good for the Yankee Polecats.



Joe Maurath, Insulator Editor for OBX presenting Wm. Brookfield with OBX Ribbon.



2nd Place "Peoples Choice" Warren & Todd Rogers



lst Place "Peoples Choice" Les Lidtke & Greg Gallager.

CLASSIFIED ADS

FOR SALE	$\sim\sim\sim$			
ALL MINT & POSTPAID				
CD 718 Black Glass	\$225.00			
CD 160.7 Am Ins Co, Kelly green RARE	250.00			
CD 295 Hemi 72, aqua	10.00			
CD 117 & yellow green \$35.00aqua	17.00			
CD 259 Dark green	35.00			
CD 261 Dark aqua	19.00			
CD 263 Columbia NM	40.00			
Jerry Wagner, 15 N. Demarest Ave., Bergenfield,				
NJ 07621.	11)			

CHRISTMAS SPECIAL! Porcelain Insulator Guide Book for Collectors, by Jack H. Tod, and Supplements A and B. Save! All three books (regularly \$13.90) for only \$11.90 plus 48¢ shipping cost. Autographed. Order early for assured delivery by Christmas. Special offer void after Dec. 25th. Add \$2.08 per order for airmail delivery (excess refunded). Jack H. Tod (CA), 3427 N. 47th Place, Phoenix, AZ 85018.

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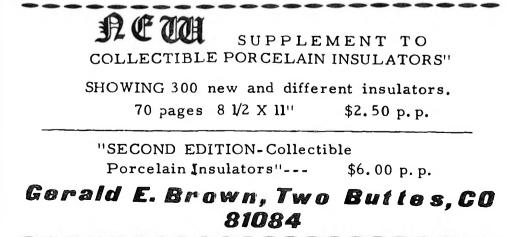
NEW LIST. Over 250 items in all price ranges. Threadless, Bostons, Chicago, Shape, Color. Good glass fairly priced. Large SASE for list. Dick Bowman, 1253 La Baron Circle, Webster, NY 14580. (716) 872-4015.

Write for list: EC&M's, Canadian Ponies, Purples, Colbalt Mulfords & Biddles (UPRR). Send SASE. Quin Baird, 3420 Bell Rd., Auburn, CA 95603. 11

\$4.50 CD 102 No Name (Bar) Lt. SCA М CD 104 Star - aqua VNM 9.00 CD 112 OVG Co. - aqua M 4.50 CD 106 OVG Co. - aqua M 4.50 CD 120 Dome-Pat. Dec. 19, 1871 Skirt - B - aqua 6.00 NM CD 121 Am. Tel & Tel. Co. - SCA 7.50 VNM 5.00 W.G.M. Co. - SCA wire groove chip CD 121 Hemingray 16 - 7 up green CD 122 M 6.00 Star - snowy - lime VNM 6.00 CD 133 Hemingray D-990 - ice blue 5.00 CD 137 М Wm. Brookfield, 45 Cliff, SCA NM 18.00 CD 145 inner skirt chip CD 145 B - lt SCA -4.50 CD 145 B - grey 6.00 Μ CD 145 H.G. Co.-Petticoat - clear 6.50 VVNM 4.50 CD 145 H.G. Co.-Petticoat-apple gr. NM CD 145 G.N.W. Tel. Co. - lt aqua М 5.00 N.E.G.M. - aqua VNM 6.00 CD 145 5.00 CD 145 Postal - aqua М Brookfield - drip points -CD 152 few drips chipped - olive green 5.00 Same - base bruise - otherwise OK 5.50 CD 152 CD 162 Brookfield-New York SCA-in, sk, ch. 15.00 CD 162 Brookfield-New York-olive green NM 4.00 CD 251 Hemingray 61 - clear Μ 7.00 CD 254 Fr: The M & E Co. Back: No. 38Internal cracks-otherwise good Beautiful ice blue 25.00 Porcelain High Voltage (Jeffrey DeWitt) Mfg. Nov. 1928 Lgt. blue 25.00 Only have one of most listed - No trades. Postpaid Ted Church, Box 224, Pleasant Valley, CT 06063 11

S. B. T. & T. CO. - lt/aquaCD 112 VNM \$14.00 CD 138 Postal Tel. Co. lt/aqua Mint 10.00 Prism em/green(realbeauty) Mint 55.00 CD 280 Hemingray 42 carnival (some damage) CD 154 60.00 Brookfield No. 53 dk/agua CD 205 (lg. inner skirt chip) 12.00 CD 151 H.G. Co. agua smooth base Mint 8 for 15.00 Hemingray 43 aqua, r.d.p. Mint 7 for 15.00 CD 214 CD 147 Dated Spirals aqua, Mint 8 for 15,00 H.G. Co. lt. blue, smooth base CD 151 4 for 15.00 Weather Vane - STUTZ Bearcat Car on large ornate Miller arrow - V. V. N. Mint 140.00 Richard Sharer, 2400 S.W. Watrous, Des Moines, IA 50321 (515) 285-0304. Any order Post Paid.

Will trade U-927C white Imperial with patent date for any of the following. Other styles of Imperials, F. M. Locke, Mickey Mouse, slot top, white cross top or any other better porcelains. For sale U-629A OB cobalt blue \$4. \$1 postage. I have most any fog type you are looking for. Dee Willett, 1930 Lucky St.,' Bakersfield, CA 93307 (805) 327-8275. 11



36

Prices are going up; mine are going down. I have the beautiful carnival glass rainbow colored 10" Pyrex (Sombreros) metal removed, mint, dark color, reg. \$20 ppd, now \$12 ppd; 5 for \$50 ppd. Med. color, reg. \$12 ppd, now \$10 ppd; 5 for \$40 ppd. Light color \$8 each, 5 for \$30 ppd. Send large S. A. S. E. for 3 page list for sale or trade. Ed Sellberg, 2918 Neals Lane, Vancouver, WA 98661. 12cb

Copper date nails, square shank, raised figures.-Hubbard Copper pole nails--advise quantity and best price. Also buy and trade glass and porcelain insulators. Robert M. Hines, 210 Hines Lane, West Monroe, LA 71291. Phone 323-5857. 11

Milkglass 2 for \$10. TS-2 carnival \$9. Postage. Stamped envelope for list. Phil Balkan, 5860 Tobias Ave., Van Nuys, CA 91401. Mention CROSS ARMS.

"WANTED"-Star insulators, wedge drips, mines, lightning rod, unusual colors and sizes or what have you. Send information to R. W. Brown, 1100 Hazelwood, Casper, WY 82601. 11

CALL COLLECT: 215-862-2039 We want rare threaded and threadless mint or very near near mint. William P. Cosner P. O. Box A New Hope, Penna. 18938

MILHOLLAND'S 3RD REVISION

"Most About Glass Insulators" 400 page hard cover Book, full size photos - 3500 beautifully described glass insulators. This 3RD Revision is just what the name implies. "Most About Glass Insulators". No increase in price, \$10.00 Post Paid. From your dealer, your Club, or order direct. Ready by October 15, 1974.

BROOKFIELD INSULATOR CATALOG

A re-production of the BROOKFIELD INSULATOR CATALOG. Hard cover-Printed on gloss paper-126 pages. Personnel history of the BROOKFIELDS-By Mr. William L. Brookfield. Complete re-production with CD numbers added. Ready now. \$8.00 Post paid - Order from Milholland.

MILHOLLAND'S Suggested Price List - 1975

This 1975 Suggested Insulator price list will be ready-December 1, 1974 - 78 pages 3023 lines - showing Mint prices - \$2.00 Post Paid-Order from your dealer, your Club or from Milholland Direct.

Evelyn and Marion Milholland - Route 2 - Box 368, Sequim, WA 98382. Phone 1-206-683-4598.

CD 102	B. T. Co. of CAN. Royal Purple	Mint	\$6.50	
CD 102	No Name Canadian Pony Royal Purple	Mint	6.00	
CD 102	Canadian Pony Blackglass	Mint	2.00	
CD 143	Canadian Pacific Ry. Co. Royal Purple	Mint	9.50	
CD 143	Canadian Pacific Ry. Co. Aqua, Blue Aqua, Green	Mint	3.00	
CD 121	Canada Royal Purple	Mint	10.00	
CD 781	French "Gingerbread Man" Dark or Lite Green	VVNM	12.00	
	About 4 different embossings in the above			
CD 102	Canadian Pony Beautiful 7-UP Green	Mint	6.00	
CD 102	Canadian Pony Various shades of Aqua	Mint	1.50	
CD 145	G.N.W. Tel. Co. Aqua	Mint	4.00	
CD 252	Knowles "Prism" No. 2 Cable w/date Aqua	VVNM	14.00	
CD 154	Dominion 42 Beautiful Red Amber	Mint	15,00	
190/191	Hemingray 50 Clear	Mint	4.00	
CD 121	Canada Various shades of Aqua	Mint	4.50	
CD 143	Canadian Pacific Ry (embossed on raised plate) Aqua	Mint	4.00	
Add postage and insurance on above \$1.00 first insulator, 25¢ each				

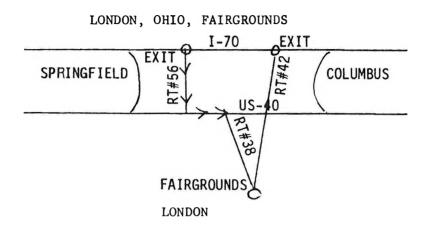
additional. Orders over \$50.00 shipped postpaid. I would trade quantities of these for better insulators. Full return privileges on any insulator if not satisfied. Write for list of others for sale or trade. I have Cutter, Columbia, Cobalts, Corkscrews, Jumbo, etc.

Eric Pierce, Rt. 2, Box 104, Yorkville, Ill. 60560 (312) 553-6410.

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4th MID-OHIO INSULATOR SHOW

NOV. 9TH -- 8:00 A.M. - 6:00 P.M. NOV. 10TH -9:00 A.M. - μ:00 P.M.



HEATED BUILDING - LUNCH COUNTER - DOOR PRIZES

TABLES: \$4.50 PER DAY - \$8.00 FOR BOTH

TABLES FURNISHED

FREE CAMPING TO DEALERS

ADMISSION 50 CENTS

AWARDS: 1. CROWN JEWELS RIBBONS - SPECIALTY DISPLAY

2. CROSS ARMS RIBBONS - MOST EYE-APPEALING DISPLAY

3. MOST MILES TRAVELED-PLAQUE

FOR INFORMATION OR RESERVATIONS CONTACT:

STEVE BLAIR 28 STEWART AVE. LONDON, OHIO 43140 614-852-3148

SHOW MANAGER NOT RESPONSIBLE FOR ACCIDENTS OR LOSSES

Lightning rod balls for sale. Low prices. Send SASE for new list. Tim Bowman, 1253 LaBaron Circle, Webster, NY 14580. 11

FOR SALE: CD 742 M.T.Co., aqua, VNM, \$175.00; CD 740 Foster Bros., Blackglass, VNM, \$400.00; CD 740 no embossing, aqua, chip on bottom, \$150.00; CD 728 no embossing, aqua, crack on crown, \$75.00; CD 321 Knowles, dated, aqua, NM \$12.00; CD 297 Locke, 3 dates, aqua, chips, \$12.00; CD 295 Hemingray No. 4, dated, aqua, chips, \$12.00; CD 202 Lock Locke, dated, aqua, chips, \$8.00; CD 202 K, aqua, chips, \$8.00; CD 164 No. 38-20, agua, NM, \$2.00; CD 164 Gayner 38-20, aqua, NM \$4.00; CD 164 Lynchburg No. 38, aqua, chips, \$3.00; CD 162 Gayner No. 36-190, aqua, NM, \$3.00; CD 145-B-, emerald green, NM, \$2.00, CD 145 Am. Ins. Co., aqua, NM, \$8.00; CD 143 Dwight, aqua, NM \$3.50; CD 143 G.N. G. N. W., aqua, NM, \$10.00; CD 127 Brookfield, dated, NM, \$4.00; CD 126 Brookfield, aqua, dated, NM \$4.00; CD 104 New Eng Tel, aqua, chips, \$1.50. Postage extra. Russell Collins, RFD 1, Box 558 Yarmouth, Maine. 04096. 11

Have a few strain insulators (Calif. egg, CD 1130) Very near mint \$95.00, good \$50.00 cash. Also CD 166 (Calif. A-011) smoke mint \$5.00. Add postage. Neil Hardcastle, Box 1120, Wickenburg, Arizona 85358.

Insulator list. Nice variety, common-rare. Milkglass \$5.00 Postage. Stamped envelope. Phil Balkan, 5860 Tobias Ave., Van Nuys, CA 91401. 11 Would like to trade the following insulators for Boston Bottle Works-or what have you? Locke Cross Top Transposition; Chester Boston signal, large Nat'l Cork Screw; Screw Top Boston; 1846 Block glass 7up green; Bell Chambers; lg. Chambers; NEGM (No. 4 Cable); New Eng. base embossed keg; Am Tel & Tel Co. small hat signal; CD 158 Boston Bottle Works nice sky blue; Large Harloe (will trade for small one); Duquesne keg in blue; Castle top in blue; "K" 2 piece transposition; amber CD 134 No Name American signal; TH-E dome embossed beehive; All letters answered, looking for any color varients or Bostons I do not have. Robert Pierce, 41 E. Lansing Road, Groton NY 13073.

______ CD145 Yellow N. N. fat style beehives \$8 S.F. aqua \$3, yellow green 102 6 121 McLaughlin, black emerald green 7 122 McLaughlin, snowy, lime green 7 121 California, purple 14 781 Isorex, green, sm. gingerbreadkman 15 For Trade, or sale U-927C White dated Imperial \$35 or trade for other Imperials, F.M. Lockes or other good porcelains. Dee Willett, 1930 Lucky St., Bakersfield, CA 93307 805-327-8275. 12

LIST #19 just out. Many common to rare items. Send large SASE for list. Brad & Nancy Cook, 507 Ridge Rd. Lansing, NY 14882. Woodward's "Glass Insulator Book", history and C. D. numbers-\$4.85. MILHOLLAND'S "MOST ABOUT GLASS INSULATORS"-\$10.00 with 1974 Price list \$11.50. Knowles 1902 and Locke 1907 catalog reprints, pair-\$5.00. Tod's PORCELAIN INSULATOR BOOK-\$10.00. Supplements A and B, \$1.95 each. KAREOFELAS and CRANFILL's "GLASS INSULATOR COMPREHINSIVE REFERENCE" and Price Book"-\$6.00. Peters Books, 1240 West Kearney Blvd., Fresno, CA 93706. 12

Taking bids on CD 109.0 J.F. Buzby, light green. Bids will remain open until December 1, 1974. Gary & Dieline Coleman 11206 Winde Lane, Lancaster. NY 14986.

CD		(
135.5 ERW Shallow base ch., bl. milky swirl \$225			
158	Chester, aqua, very near mint	300	
731	McKee, aqua, mint, oxidized	175	
732	No-Name Green, mint	150 🕻	
734	McMicking, aqua, mint	300	
735	Chester, N.Y. aqua, wire groove chip)	
)	oxidized	200	
736	No-Name Green, base flake, (repaired)	300	
105	Chicago, aqua, broken bubble on base	350	
1001	Cutter, green, mint	100	
William P. Cosner, P.O. Box A, New Hope, PA			
18939. Ph. 215-862-2039.			
~~~			
CD 154	Maydwell, light purple M	\$7.00	
CD 121 McLaughlin, black emerald M 7.00			

CD 121 California, purple CD 122 McLaughlin, lime green Will buy collections glass or porcelain

> DEE WILLETT 1930 Lucky St. Bakersfield, Calif. 93307

14.00

6.00

M

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"THE GLASS INSULATOR - A COMPREHENSIVE REFERENCE" by Gary Cranfill and Greg A. Kareo. folas.

A comprehensive 144 page book plus a price indicator. 600 insulators beautifully photographed. 1200 insulators described and priced with historical information. A must for the beginner or advanced \$6.00 ppd. collector.

GARY CRANFILL 5536 Keoncrest #2, Sacramento, California 95841 (SEND FOR A SAMPLE PAGE)

I have moved. My new address is R. "Larry" Lundgren, 2910 Cosgrove Crescent, Nanaimo, B.C., Canada V9S 3P8.

CUTTER PORCELAIN TREE INSULATORS We have a few power size with holders, small or telephone size without holders. Embossed: SCOTT C. CUTTER, OSWEGO, ILL Power size with holder, mint condition \$35.00 Small or telephone size, mint 35.00

Slightly chipped for either 25.00 Post paid. M.G. Cutter, 170 Chicago Road, Oswego, Illinois 60543.

### FOR SALE OR TRADE

CD 160 ARMSTRONG 14, MINT

Please send your phone number

JOHN BORUK 4090 NEVIS ST. PLEASANTON, CA 94566

CD				
158.2	Dome embossed Boston-green- minor damage	\$475.00		
740	No Name amber threadless=1/2" dia. skirt flake	250.00		
245	T-H 9200 VNM	85.00		
252	M & E Co. beautiful green - Mint	60.00		
293	Fred M. Locke - few sm. chips	60.00		
157.5	Standard - mint- except for tiny ding	80.00		
102	So. Mass. Tel. Co. minor base chips	55.00		
143	Horizontal Ridges - SCA - some flaking	80.00		
134	Pettigell Andrews - mint	75.00		
143	Great Northwestern Telegraph Co mint	40.00		
156.1	No name – Pat. Sep 13, 1881 – VNM	25.00		
156.1	Two Date American VNM	25,00		
151	H.G. Co. peacock blue - one sm skirt bruise	65.00		
162	F [‡] W.E. Co. with cross VNM	23.00		
131.4	L.G.T. & Co. one inch base chip	40.00		
134	Fall River Police Signal-flat one inch base chip	339.00		
116	July 1st 1882 Pat. applied fot/Pat Dec 19,1871 NM	30.00		
112	New Eng. Tel Mint \$60 VNM \$40			
117	Ampersand VNM	18.00		
143	Montreal Telegraph Co. sky blue VNM	25.00		
143	Montreal Telegraph Co. green	45.00		
120	C.E.W. light blue mint	45.00		
112.4	Vertical Bar- olive green - mint	40.00		
145	H.B.R. VNM	30.00		
145	EDR VNM	25.00		
272	No Name – greenish aqua – mint	15.00		
	Hickock's Patent 1859 - green-mint	20.00		
	Spratt's Patent 1858 - green-top chipped	12.00		
	Otis "Patented Aug 26 1851"-SCA no metal	20.00		
	Mt. Washington Rams Horn - green glass	14.00		
	New Castle Commemorative-apple green	10.00		
230.2	Armstrong 51-ClA-red-amber-mint	15.00		
126	Brookfield 55 Fulton-3 pat dates-strong emb.	10.00		
Postage extra (excess refunded). Orders over \$50, postage paid.				
DOUG MacGILLVARY, 51 AVONDALE RD., MANCHESTER CT 06040				

6. In order to keep CROSS ARMS up to date we would like all reports on shows and swaps sent in no later than 45 days after the show has taken place.

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DISPLAY ADS:

- 1/4 page = \$5.00 per issue *\$12.00 per three issues
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  *\$25.00 per three issues
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\$.05 per word (minimum \$1.00). The closing date for material will be the 15th of the month preceding the month of the issue.

Ads received too late for the deadline will be run in the next issue.

CROSS ARMS encourages want ads that list the value of the insulators advertized so any ad listing 10 or more insulators with prices will receive an additional one month's free exposure.

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