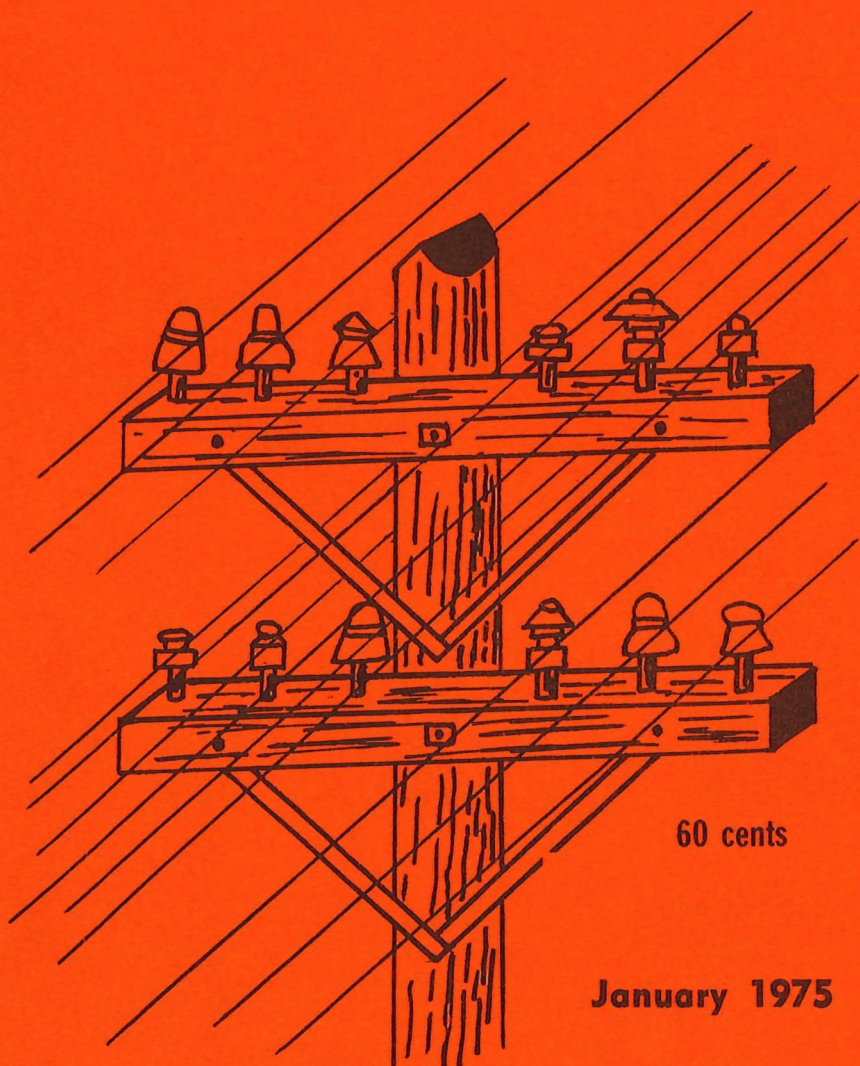


CROSS ARMS

an
insulator collectors'
magazine



60 cents

January 1975

BOX 117, R. D. No. 1, PAXINOS, PENNA. 17860

Telephone: (717) 672-9326

CROSS ARMS--dedicated to enriching the knowledge of the insulator collector, and enlarging the ranks of the insulator collecting hobby.

PUBLISHING POLICY

1. CROSS ARMS will publish any information available concerning insulator shows and swap meets.
2. Any information received by CROSS ARMS before the 15th of the month will be published and in the hands of our subscribers by the 5th of the next month.
3. All ads are kept confidential until they are published.
4. We will do our best to make sure all advertisers are reliable but cannot be held responsible for the validity of their copy nor for their performance. We accept no responsibility for errors except to reprint the incorrect portion of the ad in a later edition.
5. Send black and white prints or copies as they will reproduce with more satisfactory results. All material will be returned to the sender if specified, all other material becomes the property of CROSS ARMS.

CROSS ARMS

*an insulator
collector's
magazine*

Vol. 3, No. 12

JANUARY, 1974

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SHOWS AND SWAPS

JANUARY 18-19

Jackson, Mississippi

Middle Miss. Antique Bottle Club Show & Sale. Bottles, Insulators and Jars. Increasing participation from insulator collectors and dealers. State Fairgrounds, Jackson, Miss. Info: Middle Miss. ABC, P.O. Box 233, Jackson, MS 39205.

JANUARY 25-26

Cincinnati, Ohio

3rd Ohio Valley Insulator Club Show, Gleneste High School, 4342 Gleneste-Withamsville Rd., Cincinnati, OH. Info: Mrs. David Hyrne, 4509 Eva Ln. Batavia, Ohio.

FEBRUARY 1-2

Las Vegas, Nevada

Southern Nevada A. B. C. 10th Annual Show & Sale, at the Las Vegas convention center. Bottles & Insulators. Free overnight parking on premises for campers, and "Port-a-Jons" on the lot. Info: Pat Eastley, 431 N. Bruce St., Las Vegas, NV 89101 (702) 382-4929.

MARCH 2

Washington Township, NJ

South Jersey's Heritage 5th Annual Bottle Show & Sale. Whitman Square Fire Hall, Johnson Rd., off Black Horse Pike. Info: Ward C. Campbell, Box 122, Glassboro, NJ 08028

MARCH 8-9

Baton Rouge, Louisiana

Historical Bottle Assoc. of Baton Rouge Show & Sale, Bellemont Motor Hotel, 7370 Airline Hwy. Info: Bobby Kirkpatrick, 4926 Convention St., Apt 3, Baton Rouge, LA 70806.

MARCH 15

East Bridgewater, Mass.

Bottle & Insulator Show & Sale, Square Acres Dance Hall, Route 106. Info: Fred Swiechowicz, 200 Warren St., Randolph, Mass, 02368.

MARCH 16

Joliet, Illinois

Louis Joliet Bottle Club Show & Sale, Holiday Inn South, South Larkin and I-80. Info: James Sutherlin, 1505 Waverly, Joliet, Illinois 60432.

MARCH 22-23

Perrysburg, Ohio

The 3rd Glass Capitol Insulator Show at the Lakevue Hall located at the intersections of US Rt. 20 & I-75. About 10 miles south of Toledo in historic Perrysburg, OH, Info: Jack Snyder! 244 Waggoner Blvd., Toledo, OH 43612.

MARCH 22

Vienna, VA

Potomac Bottle Collectors Third Annual Show & Sale. Vienna Community Center. Info: Kaye Johnson, 7722 Woodstock St., Manassas, VA 22110.

APRIL 5-6

Tulsa, Oklahoma

Tulsa Antique Bottle & Relic Club, Inc., 4th Annual Show & Sale at the Tulsa Garden Center, 2435 So. Peoria. Info: Rosemary Tarr, P.O. Box 4278, Tulsa, OK 74104.

APRIL 6

Lee, Massachusetts

Berkshire A. B. Assoc. Show & Sale, Lee High School. Info: P.O. Box 297, Lee, Mass 01238.

APRIL 12-13

Harrisonburg, VA

The Historical Bottle Diggers of VA Show & Sale, Harrisonburg Auto Action.

APRIL 12-13

Deland, Florida

The M. T. Bottle Collectors of Volusia County, FL, announces their 5th annual bottle and insulator festival to be held April 12 & 13 at the Volusia County Fairgrounds at the intersection of I-4 & State 44 east of Deland. Info: M. T. Bottle Collectors, P.O. Box 1581, Deland, FL 32720 (904) 734-8865.

APRIL 20

Milwaukee, Wisconsin

Milwaukee A. B. C. Show & Sale, Ramada Sands, 11811 W. Blue Mound Rd., 194 & Hwy 100. Info: Bob Jaeger, 2343 Met-to-Wee Lane, Wauwatosa, WI 53226.

APRIL 26-27

Rochester, New York

Genesee Valley Bottle Collectors Association 6th Annual Bottle Show & Sale. Insulators, LRB's, Bottles, Jars, Go-withs. Monroe County Fairgrounds, Rt. 15A. Info: Dick Bowman, 1253 LaBaron Circle, Webster, NY 14580. (716) 872-4015

APRIL 26

Moorestown, New Jersey

1st Annual New Jersey Bottle Festival. Moorestown Community House, 16 East Main Street. Info: Gene Bond, 15 East Camden Ave., Moorestown NJ 08057

MAY 10-11

Lubbock, Texas

Hub of the Plains 4th Annual Insulator Show. KO-KO Palace, 50th & Q. Info: Herman Jacobs, 2213-59th, Lubbock, TX 79412 (806) 799-4448

MAY 17

Moorestown, New Jersey

4th Annual Southern New Jersey Insulator Show, Moorestown Senior High School, Stanwick and Bridgeboro Rds., Info: Gene Bond, 15 East Camden Ave., Moorestown, New Jersey 08057 (609) 234-3926.

MAY 31

Fort Scott, Kansas

Fifth Annual Insulator & Barbed Wire Show, 4-H Building at the Fairgrounds, 22nd & Horton. Info: Schroadter, 912 S. Margrave, Ft. Scott, KS 66701.

JUNE 22

Washington County, PA

Washington County Bottle and Insulator Club Show & Sale, Holiday Inn. Interstate 70, exit 4. Info: Bill Cole, R. D. #1, Box 342, Carmichaels, PA 15320 (412) 966-7996.

JULY 11-13

San Diego, California

6th N. I. A. National Convention at the El Cortez Convention Center, 7th and Ash. Info: Maury & Addie Tasem, 519 Verdin St., El Cajon, CA 92021.

SPECIAL NOTICE TO SHOW MANAGERS & DISPLAYERS

Please be advised that for the next eight months a copy of the Brookfield Catalog will be donated for the best Brookfield Display at each show. Show managers please request in plenty of time for mailing if you will have a Brookfield display.

MARION MILHOLLAND
RT. 2 BOX 368
SEQUIM, WA 98382

FEBRUARY 23

Glastonbury, CT.

Yankee Pole Cat Insulator Club Spring Show at the K of C Hall, Route 94, 1 1/2 miles east of Route 2. Info: Charles Angevine, 41 Circle Dr., Windsor Locks, CT 06096.

N. I. A. COMPLETES MAJOR TASK

The National Insulator Association has recently completed formulation of insulator standards and rules as required by the NIA by-laws, and these standards and rules become effective 1-1-75 for all future NIA-sanctioned shows.

The final rules as approved by the NIA Board of Directors were the result of an intensive effort conducted over a period of three months under the overall direction of NIA President Ernest L. Rostock of Pendleton, Oregon. The leg work was spearheaded by committeemen Fred Griffin (Florida) and Jack H. Tod (Arizona.)

Over 60 large and long-established clubs were surveyed by mail to obtain their show rules and suggestions their show chairman had from their personal experiences in conducting their annual shows. All these data were combined with ideas from a number of NIA members and officers to make a first draft of NIA rules. This draft was then mailed to over 40 members experienced in shows from all angles, and after their comments were received and digested, a final draft was prepared and again mailed to all 8 Board members for their final approval.

This was a very thorough program to obtain a consensus opinion on what the NIA rules should contain in each area. Over \$100 of treasury funds were expended for postage and print costs alone, not to mention some long distance phone calls. The NIA wished to thank the more than 100 people who helped the committee on this work.

There will undoubtedly be a need to make changes in these rules in the future to further refine them, but these rules are a good starting point. As situations dictate, the NIA Board of Directors can make desired additions, deletions and corrections in relatively routine fashion.

Although these rules are effective 1-1-75, a couple of minor exceptions will be made for the 6th National at San Diego because this show was necessarily organized and planned out before the rules were completed, and the show's time schedule for events has already received wide publicity.

The approved standards and rules are shown below. The "Show Facility Standards" are an expanded and improved version of the standards drafted at the Hutchinson convention and list the qualifications for three classes of shows from Local ones up through the National. The "Administrative Rules" pertain to the organization and conduct of shows and will be sent to all hosts requesting information about NIA sanctioning of their show. The "General Show Floor Rules" and the "Exhibit & Judging Rules" will be included in show packets sent out by hosts and will always be available to any member requesting a copy.

The approved "Exhibit & Judging Rules" shown here were drafted by a separate working group of the NIA show committee and include some informational notes not a part of the rules proper. Some minor reference and wording changes will be made to make them compatible with the other rules and standards preceding them.

NATIONAL INSULATOR ASSOCIATION

(Show Facility Standards)

Class C — NIA-Sanctioned Local Shows

(Note. Class C shows include club and private shows of all types and sizes, and there are no restrictions on the minimum number of insulator tables except that insulator activity at the show must be more than incidental. In most cases the NIA will make some exceptions to standard NIA show rules and/or approve certain established club rules if not in serious conflict with NIA standards. Exhibit categories at Class C shows are at the host's discretion.)

1. Listing in show calendars and advertisements as "NIA-Sanctioned".
2. NIA administrative and floor rules shall be in effect.
3. NIA exhibit and judging rules in effect if awards are to be given.

Class B — NIA Regional Shows (annual)

(all 3 of the above plus the following)

4. Must be billed and advertised as the "National Insulator Association Annual Regional Show" and listed in insulator show calendars.
5. Show held during the calendar year, and preferably not on holiday weekends.
6. National publicity in insulator magazines and a good effort at local and regional publicity.
7. Show must be at least two full days with adequate dealer and exhibit setup time the previous evening and the first morning of the show.
8. Regardless of the possible conglomerate nature of the show, at least 40 sales tables must be reserved for insulators and related items until a cutoff date of 3 weeks prior to the show. Adequate exhibit space.
9. Exhibit area with roped protection, located separate from sales tables but preferably within the same room as sales tables.
10. 24-hour security protection for sales area and exhibits.
11. Adequate additional electrical wiring for sales and exhibit tables.
12. Adequate close-in parking for the attending public.
13. On-site or closeby free overnight parking for self-contained campers. Also extra consideration will be given for other enhancements such as restrooms at night, nearby campgrounds, etc.
14. Extra consideration given if host provides hand trucks or carts available for dealer and exhibitor use.
15. Air conditioned if necessary for average comfort.
16. Food on premises. Coffee and snacks during the evening setup period.
17. Adequate sitting and resting area for the public inside the main show area but not to interfere with sales tables, exhibits, entrances or exits.
18. An adequate form of welcoming and hospitality committee.
19. Table signs furnished (Name, City, State, Table number).

20. Facilities with no-smoking will be considered undesirable.

Class A — NIA National Convention & Show (annual)

(all 20 of the above plus the following)

21. Must be billed and advertised as the "National Insulator Association Xth Annual Convention and Show" and listed in insulator show calendars.
22. Show held during June, July or August but not on the July 4th weekend.
23. A minimum of 140 sales tables, and all sales tables and exhibits at the show must be primarily insulators or related items.
24. Banquet room at site or very nearby. Facilities and menu are subject to NIA approval. Alternatives such as informal barbecues or smorgasbords may be considered, but first consult the NIA office.
25. Business meeting room separate from the banquet schedule.
26. At least a portion of the security during the public show hours must be uniformed.
27. Table covers furnished by the host.
28. Availability of a public address system in good working order.
29. Family attractions in the area.

Note: "Related items" includes virtually all items associated with power or communications pole line or terminal equipment, plus recognized relateds such as lightning rod equipment, pole nails, any form of insulators (wiring, radio, fence, etc,) and any magazine or book publishers and dealers connected with insulators or related items.

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NATIONAL INSULATOR ASSOCIATION

(Administrative Show Rules)

Note: All NIA show rules are meant to help improve the quality of shows, to assist hosts in conducting well organized shows and to provide some show uniformity so all insulator collectors and dealers will know what to expect at each NIA-Sanctioned show.

It is not the intention of the NIA to be overly restrictive on hosts, and the NIA will be very liberal in approving each show host's established procedures and in making possible exceptions to certain NIA show rules and procedures impractical for the show concerned. It is desirable to make it as easy as possible for all our fine existing shows and future shows to qualify as NIA-Sanctioned for the betterment of the entire hobby.

1. Definitions:

Dealer = A buyer of a sales table (plus spouse or partner) whether a collector or commercial dealer.

Exhibitor = The sole owner of any particular exhibit.

Host = The show sponsor and his working delegates as applicable.

Public = Any individual not included in the above except the NIA official representative for this particular show (if any), the NIA appointed national show chairman and NIA officers.

2. The host assumes complete financial profit-or-loss responsibility for the show. The NIA shall not be held liable for any damage to or theft of participant property or for damage done to the facility by any party.
3. The host will not place into effect any other show administrative, exhibit or floor rules without prior NIA concurrence.
4. The host will enforce all NIA exhibit and floor rules and, in the case of NIA regional and national shows, the attending NIA official show representative shall resolve all questions regarding the rules.
5. In the case of NIA-Sanction local shows not requiring 24-hour security, armed security shall be provided when the sales or exhibit areas are closed to attendants.
6. If admission is charged, the NIA must concur in the amount charged. Admission may be charged no more than one time if a person leaves the show and wishes to return any number of times, including the following day(s).
7. The host must provide distinctive ribbons, badges or lapel stickers for each dealer (plus spouse or table-sharing partner) and for each exhibitor (plus spouse), and these people and their under-age children shall be entitled to free admission.
8. Standard table size is 2½' x 8'. Additional tables over the minimum specified in the Facility Standards may be nonstandard size but must be described in all advertising and reservation forms.
9. Sales table price shall be subject to NIA approval. Exhibit tables or floor space shall be free of charge on a first-come basis, subject to facility limitations. The host may limit space per person.

Administrative Rules (cont.)

10. Sales table deposit is standard at \$10 (or table price if less), and banquet ticket (if any) deposit is full ticket price. Both deposits are fully refundable (1) for cancellations received 3 weeks before show starts, (2) for all later cancellations if the table or ticket is subsequently resold, and (3) at the host's option for refund on later cancellations or "no shows".
11. The host will provide a sales table layout map with collectors names and table numbers and post this at the hospitality or registration desk for everyone's use. A similar map for exhibit spaces will be provided after all judging is complete. Sales table signs should be lying on the respective tables by setup start. The table layout maps shall be preserved by the show host after the show to possibly assist in answering mail requests for name and address of dealers or exhibitors at certain aisle locations — as always happens after shows.
12. Show hosts are encouraged to provide "table-sitting" service of a type which can't be abused by dealers merely wanting to roam the aisles.
13. For the NIA National and Regional shows, the host is encouraged to provide one or more eating tables associated with the food counter. These are not to be considered as the public sitting and resting areas listed under the Show Facility Standards.
14. NIA Regional show setup hours and public hours are subject to NIA approval. For the NIA National show, the entire time schedule is subject to NIA approval (setup hours, public hours, banquet, business meeting, seminars, auctions, tours, etc.).
15. No noncompetitive awards shall be given for virtues such as youngest, oldest, furthest or prettiest collector, etc. Donated or memorial prizes and awards for exhibition excellence in any form may be given.
16. The host will provide, or see that the exhibitor provides, an exhibit card indicating exhibitor's name, city, category and exhibit number. These cards will also have the category and exhibit number on the back and will remain face down until judging is complete.
17. The host will prepare a simple report of the conduct of the show (including any difficulties experienced and suggestions for better rules in any area) and submit this to the NIA office within 30 days after show.
18. The host must promptly send show packets when requested and then confirm all reservations for space or advise of placement on waiting list.
19. The NIA will furnish the host with the following at no charge:
 - One copy of Show Facility Standards
 - One copy of administrative, exhibit and general floor rules.
 - One "Show Information Questionnaire" form for use in making application for NIA sanctioning of the show.
 - Miscellaneous information which may be helpful to hosts in preparing their show packets or in organizing and conducting shows.
 - A supply of NIA membership application blanks.

cont.

Administrative Rules (cont.)

20. The NIA makes available to the host the following at nominal cost;
- A supply of NIA standard floor rules sheets for the host's use in his show packets or to give out at the show when requested.
 - A supply of NIA exhibit and judging rules sheets.
 - A packet of exhibit judging sheets and tally forms.
 - Cardboard posters with NIA floor rules pertinent to the public (floor rules 1 through 7).
 - Standard exhibit name and identification cards.
 - As available, NIA emblems and decals for resale.
21. The host shall include in his "show packet" the following;
- NIA General Floor Rules plus any special rules in effect for this show.
 - NIA Exhibit & Judging Rules (if the show will have awards).
 - Sales table and exhibit table reservation form or contract.
- Information on:
- Show dates, setup hours, public hours
 - Name, address and phone number of show chairman
 - Kind of tables allowed (insulators, collectibles, anything, etc.)
 - Table sizes, even if standard 8'
 - Sales table price, deposit amount, cancellation refund date
 - Whether table covers are furnished
 - Whether electricity available for sales tables and exhibit tables
 - Whether hand trucks or carts are available for everyone's use
 - Whether food is available on the premises (or how far to go out)
 - Whether banquet tickets will be mailed out or held at show
 - Whether free self-contained overnight parking on the grounds, etc.
 - A sketch or map showing auditorium location (unless obvious)
 - Optionally (but desirable) a table layout map of the room
 - At host's option, any other helpful information such as addresses and rates of nearby motels, campgrounds, etc.
22. In the absence of set rules, the host should make a reasonable effort insofar as practical and fair to honor the sometimes perplexing dealer and exhibitor requests such as tables next to a special buddy, one which is not in a center aisle, one which faces the north star, etc. Similarly, he should attempt to assist in other reasonable matters all of which fall under the heading of hospitality. Special efforts should be made to accommodate the physically handicapped. Even the simplest things done for these requests are greatly appreciated and contribute towards your show being long remembered as one of the finest.
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NATIONAL INSULATOR ASSOCIATION

(General Show Floor Rules)

1. All participants shall abide by the NIA Code of Ethics.
2. Participants shall not knowingly misrepresent the attribution, condition, rarity or value of insulators or related items they offer for sale or trade.
3. No fakes, alterations or deceptive reproductions of insulators or related items may be brought onto the show premises at any time.
4. All repaired items on sales tables must be clearly labeled as such.
5. All show participants and the attending public shall respect any show rules in force with respect to local ordinances and restrictions imposed by the owner of the facility.
6. Positively no public admittance during show setup hours.
7. No person in attendance, NIA member or otherwise, shall buy or sell items on the show premises unless one of the parties involved has a sales table. "Aisle dealing" by the attending public will not be permitted.
8. It will not be permissible for sales table dealers to "work the aisles" in any fashion which preempts the opportunities of fellow dealers.
9. Dealer side shows (spotlights, excessive cow bell ringing, etc.) shall not be carried to the point of being abusive to fellow dealers and the general public.
10. Dealers will not sublet all or portions of tables without first consulting with the show chairman and obtaining permission.
11. Dealers shall keep aisles in front of tables free of boxes and clutter.
12. Dealers are encouraged to not leave their uncovered tables unattended at any time and do so at their own risk of loss.
13. Dealers should keep their sales tables intact until the end of the published show hours. There will be exceptions made for those driving long distances or needing to make other travel connections, but advance arrangements should be made with the show chairman when making table reservations. The chairman reserves the right to locate such tables on the outer aisles or near exits to avoid disruption of the rest of the show with any early departures. The chairman may announce blanket authority for early takedown at such time as public attendance appears to have essentially ceased anytime Sunday afternoon.
14. Dealers and exhibitors will be responsible for any damage they do to the facilities with their setup practices. Please no thumbtacks and no signs or other items taped to walls or furnishings.
15. The NIA and the show host will make every effort to provide good security, but neither will be responsible for any loss of participant property due to theft, loss or breakage. Each dealer and exhibitor is asked to help in security by responsibly watching after his own items and keeping an eye on adjacent tables in situations of obvious risk.
16. The reservation of a table constitutes the acceptance of these rules and agreement to comply with them.

NATIONAL INSULATOR ASSOCIATION
(Exhibit & Judging Rules)

(Note: The NIA Exhibit & Judging Rules will be in effect for the NIA National and Regional shows. For NIA-sanctioned local shows, adjustments may be made at the hosts' discretion to fit the circumstances.)

I. Purpose:

1. To promote the insulator "story" to the general public stressing education, history and information.
2. To encourage more collectors to display.
3. To standardize judging rules.
4. To increase interest in insulator collecting and thus attract new collectors.
5. To increase the quality of displays.
6. To make the judging as fair as humanly possible.

II. Categories:

1. Threaded glass
2. Porcelain
3. Threadless
4. Specialty -- Lightning rods, balls; Radio antennae; One company, color, shape, etc.; Combination, threadless and threaded collections; Combination, porcelain and glass collections.
There may be some overlapping between the first three categories and the fourth. The specialty class is for the collectors who may have an unusual collection that doesn't fit the others.

III. Exhibit Information:

1. Exhibits accepted from NIA members and non-members; space is free on first come basis. Bring extensions, fixtures, etc.
2. The exhibitor will determine the category of his entry and must not change this category after official show opening hour.
3. No fake, altered or NIA-objectionable insulators may be used. Repaired insulators are acceptable, even welcomed in the rare specimens, but should be listed for the judging committee.
4. All insulators in exhibit must be owned by exhibitor.
5. Club or group exhibits are acceptable but must be entered as noncompetitive.
6. Exhibits may not be marked "for sale" or collector valuation indicated in any way.
7. Exhibits may not be dismantled until end of show unless prior arrangements are made with show sponsors.
8. Exhibitor name cards will be placed with exhibitor's name down, with identifying number on back, until after the judging is complete. This assures exhibitor anonymity.
9. Exhibitors are requested to display their award on their exhibit until take down. Thank you.
10. Exhibitors are asked to wear special exhibitor name cards.
11. A tally sheet will be furnished exhibitors after judging showing how all judges rated your exhibit as compared with other entrants in your category. This will allow you to improve your exhibit and technique in the future. The judges will not be identified on their tally sheets.

Exhibit & Judging Rules (cont.)

IV. Judging Information:

1. There will be a minimum of three judges for any category, and a given judge may judge more than one category if qualified. The majority should have previous judging experience. The NIA encourages collectors who have never judged before to to part and gain judging experience.
2. Judging decisions will be final. Ties will be rejudged.
3. A judge may not judge any category in which he has an entry.
4. Judging will be on a standard NIA 100-point system. The average of all judges for any given category will be the score and thus determine the outcome.

The Standard NIA 100-Point System:

- 30 - Showmanship (Eyecatching, public appeal, independent and creative thought, good use of go-withs, display props, etc.)
- 30 - Education (Information, history, explanation, good use of titles, labels, pass-outs, etc.)
- 30 - Rarity and Variety (This must be considered in context with the insulators on display.)
- 10 - Condition (Clean - neat - overall appearance.)

V. Host (Show Sponsor):

1. Provide judges with NIA "Score Sheet."
2. Provide exhibitor with NIA Name Cards with numbers on back.
3. Provide exhibitor with special exhibitor identification name cards to be worn with pride.
4. Provide trophies, plaques or awards to 1st place winners of the 4 categories. Second, their, etc. place winners can receive awards according to the judges' discretion.
5. Provide ribbons or some type award for all exhibitors as recognition for exhibiting.

If an individual show sponsor wishes to award additional trophies, ribbons, etc., he may do so. Awards should be made only for displays. There should be no awards made for controversial and unrelated achievements such as oldest, youngest, prettiest, etc. collector. Farthest distance travelled awards seem to invite controversy and hard feelings and should be avoided.

The NIA "Milholland Education Award"

This will be a completely separate award. The purpose is twofold: First to encourage and promote educational display exhibits. The NIA desires to get our "message" to the general public. Insulator collecting is a fascinating hobby, and educational exhibits can stimulate interest, and thus bring new collectors into the hobby. There is still much for the "old" collector to learn, and he will be equally interested in these displays. The emphasis is on education, with the history, explanation and information that go with it, plus the showmanship needed to capture the viewers' attention. The NIA has deliberately not set down hard and fast judging rules here, but will leave it to the

judges' discretion. We believe this award could be won using the most common insulator, or insulators. We further believe it could be won by the novice or junior collector, as well as the senior or advanced collector. Anyone, and everyone has a chance here. It is suggested that the exhibits be entered under one of the four previously mentioned categories. Yes, it would be possible for one exhibit to win a first place in its category, plus the Milholland Education Award.

The second purpose of this award is to recognize Mr. Marion Milholland and his wife, Evelyn, for their tireless efforts in producing the glass insulator collector's chief reference book. Although everyone in insulator collecting knows who Mr. Milholland is, and everyone is familiar with his books, perhaps you don't know the effort that goes into producing these books. Each year, he travels thousands of miles touring the country taking notes. He meets and talks with hundreds of collectors in regard to thousands of insulators. This is meticulous research, with a myriad of details, carefully conducted and accurately portrayed. Last year alone, he travelled far enough to encircle the globe, staying in different places almost every night. It is hard to appreciate the amount of effort here--different motels, indifferent meals, constantly on the go, the tiring physical effort of the long drive, etc. For him it is a labor of love, and the result shows it. We, as collectors, find our hobby far richer because of his efforts. The NIA itself has had his strong support from the beginning, and that support is greatly appreciated. Speaking for all insulator collectors, this award is our sincere way of saying "thank you" to Mr. Milholland.

The award itself will be a beautiful plaque furnished to the sponsors of the 6th National and Regionals in 1975 for the Milholland Education Award winners.

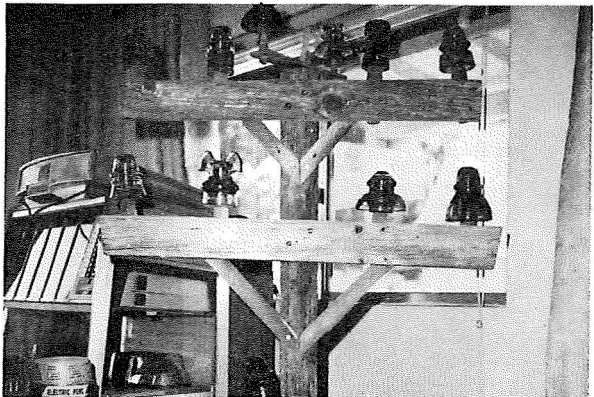
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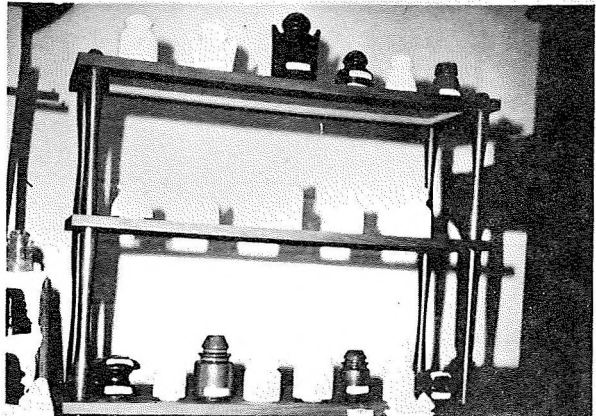
by Addie

The Insulator Collectors Club-San Diego County had it's 1st collectable show and sale on November 9th. The response was GREAT with dealers from Los Angeles and Bakersfield coming down. Many fine insulators found their way to new homes. There were 4 displays which all won ribbons. A kitchen had all kinds of goodies for sale and an hourly drawing was held. A good time was had by all attending and some very interesting deals were made. Mark down November for another show but next year they'll find a larger place.

Bobbie Cox,
1st Place,
2nd place
CROSS
ARMS.

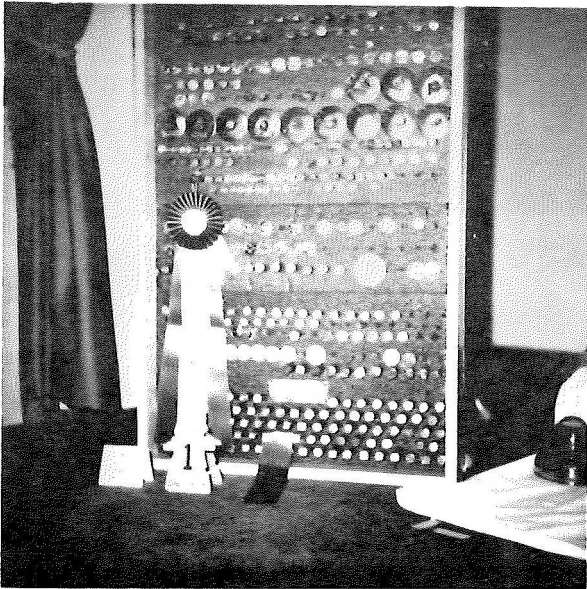


Gene Calman
1st Place
"Crown
Jewels"
foreign
porcelain



El Cajon, CA.

David Little
general glass
1st Place
CROSS
ARMS 1st
Place



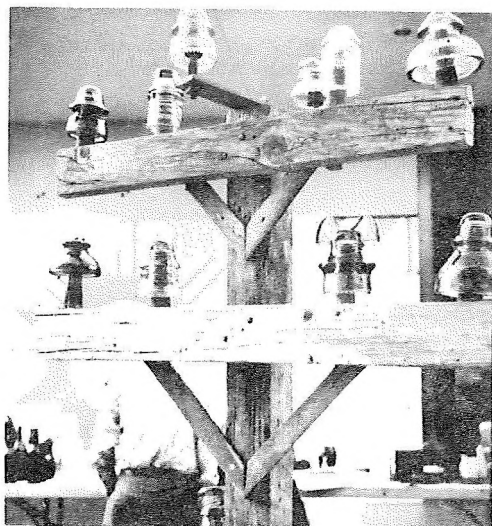
Mike Hansen
date nails
1st Place
"Crown
Jewels" 1st
Place.

SAN DIEGO, CALIFORNIA

by Addie

On November 2-3rd, the San Diego Antique Bottle Club, Inc. had a very special show and sale at a local shopping center. It was one of the BEST shows I have attended all year and was indeed very DIFFERENT ! Only Club members were permitted to have one of the FREE tables which were located in the center of the Mall. The marquee along the freeway and a radio station gave FREE notice of the show. Shoppers to the center were very interested in all the tables lined with old bottles, jars, insulators, etc., all selling at prices below the average show level. Every table had a display as well. Their club had a table which gave prospective collectors information and even registered a few new members. A highly successful weekend for everyone. Then to top it all off, I learned that the shopping center rented the tables for the club and sent them a gift of a (substantial amount) check.

P. S. The best insulator moving was-BELIEVE IT OR NOT-aHemingray 42 aqua at 25¢.



left: Tasem's table. right: Pole display owned by Bobbie Cox.

THE INSULATOR OF THE MONTH

by E. C. Storey

This is the second insulator-of-the-month being brought to you by CROSS ARMS. The success of future issues depends on reader interest. Let us know what types you would like to see featured and why.

We will be trying to concentrate on the more popular and interesting insulators; in hopes of providing a starting point for beginners as well as interesting the more experienced collectors.

In the months ahead we will feature:

Brookfield CD 162

Hemingray #21 CD 145

Star CD 102

If you have any of these let us know where you found them. We will try to answer as many letters as we can.

Please send insulator-of-the-month information to:

Edwin C. Storey

98 Apollo Drive

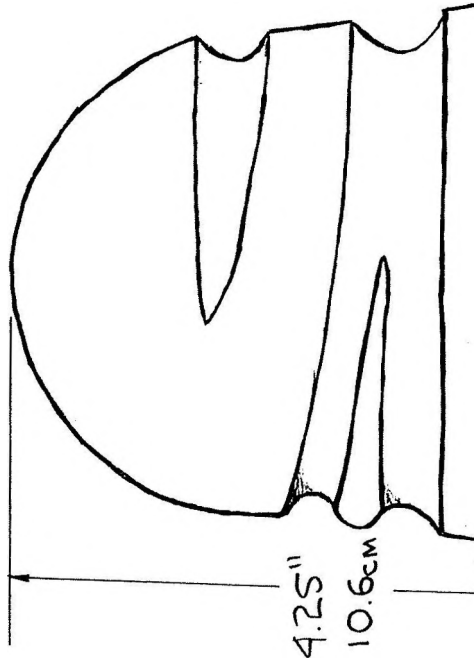
Rochester, NY 14626

Record of Insulator

Where seen/found - Price/condition Comments

HEMINGRAY

c.d. 147



AQUA GREEN

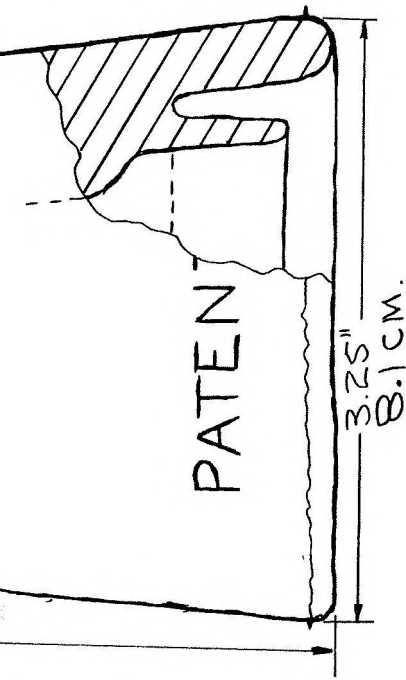
DOUBLE PETTICOAT

THREADED

NO DRIP POINTS

BEEHIVE

MARKINGS ON SKIRT



This insulator was produced by Hemingray in two styles. In addition to that shown above, there is a very similar insulator that has the Hemingray name on the skirt with "Patented Oct. 8th, 1907" on the opposite side.

The external thread was intended to facilitate replacement of damaged insulators. In theory, the insulator could be screwed into the tie wire loop at the same time as it was being screwed onto the pin. In practice this was not entirely successful as is shown by the short production time. Some of the insulators have a rather pronounced parting line just above the rim.

History

On October 8, 1907 John C. Barclay was granted a patent on an insulator with an external left-hand thread above the groove. He tried to market this insulator for a while before assigning the patent to Hemingray. Hemingray produced them until about WW One. Production apparently ended about this time since Hemingray started numbering their styles and no Barclay patent insulators have style numbers. They are to be found in many parts of the country but not in abundance any where.

Cross Arms

November 1974

by E. C. Storey

and weekends, so I just haven't had very much time to write.

I have every issue of CROSS ARMS and I think it is a great magazine, that people in the insulator hobby couldn't do without.

In my collection I am specializing in Lapp porcelain insulators. So far I have about 70 different Lapps, so you can see I still have a long way to go. Right now I've been concentrating my efforts in trying to find some Lapp catalogs. So far I have only found a 1958, but I know there have to be some older ones somewhere.

While looking for Lapp catalogs I've come across and purchased the following books and catalogs:

- 1.) 1926-7 Ohio Brass Catalog shows full line, approx 460 pages.
- 2.) General Electric 1941 catalog No. 82WP. Shows LOCKE pin type and suspension insulators, 31 styles, Whitall Tatum line 11 styles, and the Hemingray line of 24 styles.
- 3.) Westinghouse 1949 catalog no. 100. Shows 29 styles of Westinghouse Porc. and 29 styles of Hemi. glass.
- 4.) Westinghouse 1941 Cat. No. 82. 55 styles of West. porc. 3 styles of Hemi.
- 5.) Tristate Electrical Supple Co. 1946 Cat. #7. Shows 13 styles of Hemi and 24 styles of Porcelain Products.
- 6.) Partrick & Carter 1906. Shows a CD 133 embossed Partrick & Carter/Phila. Also 2 unembossed insulators, and a E. S. Greeley Glass floor insulator.
- 7.) (book) Beginnings of Telephony by Fredrick Leland Rhodes.

I'm not sure if anybody has figured out who the Sterling insulator was made for, but here is my guess. I picked up a copy of "Electrical World" dated March 4, 1909 in it there is an ad for the Sterling Electric Mfg. Co. of Warren, Ohio. This particular ad is for lamps

LETTERS TO THE EDITOR

Dear Jim,

The picture of the Otis lightning rod stand-off is very interesting as it is the third type of this piece that I have heard of. The one I have has a two piece "wobble top" and then I have seen another which has a single spike and then this one with a sort of a bail and spike.

Don't know if the readers know just how this worked. Well, the cable from the rod came down the wall and was held by these stand-offs. The function of the spike standing out from the wall was, the patentee said, to "dissipate" the electricity.

Gerald Brown
Two Buttes, CO

* * * * *

Dear Mr. Garrity-

Congratulations on your move, I hope that your getting settled down, and like your new location. Now that you are a little closer I hope to be able to come up and visit sometime. I must say that your ideas for the farm really sound great. I think it will really do the hobby good.

I don't know if you remember or not, but about a year ago, I wrote an article in "Joel Stater's Antique News" and after that I got a write up in the "Duncannon Record" the local, once a week town newspaper. I was really surprised with the interest built up by the local townspeople. I still get phone calls from people asking if I still collect insulators, then they'll tell me they have a few if I come and get them. Usually they're interested in how old they are and a little history on the piece, and they usually give it to you. I think it's really great.

I've been wanting to write for sometime now, but I just haven't had the time. I'm a junior in high school and have been working evenings after school,

(bulbs) but beings they use the same £ type symbol I was wondering if it could possible be the same company that had the Sterling insulators.

I would like to offer one more comment. As I stated earlier in this letter I collect porcelain insulators. I am getting sick of being made fun of by the people that collect glass only. What someone wants to collect is his business and if they don't like it I would suggest they keep their big mouths shut. I've been collecting Lapps for a little over a year now, and I see that more and more people are starting to collect and deal in porcelain. I personally feel that porcelain is the up and coming thing as far as insulator collecting is concerned.

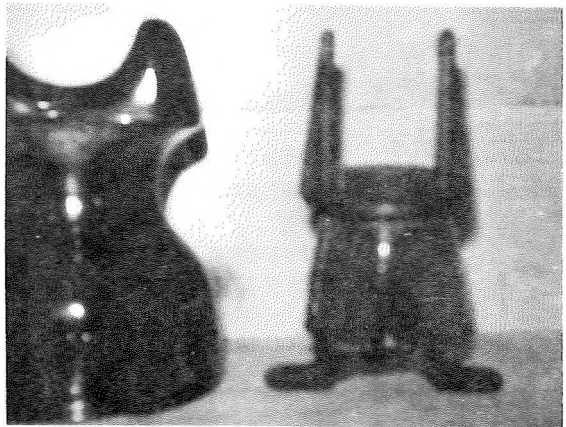
Sincerely,
Ed Allandar
Duncannon, PA
17020

* * * * *

Dear Jim,

Enclosed is a picture of a very interesting porcelain insulator taken next to a CD 254 No. 3 Cable to compare the size. This insulator was taken from an old D. C. service in the Hartford area, and most likely held live bus bars.

Would like to know more about this insulator from any of your readers; or if any porcelain collector would be interested in a glass trade.

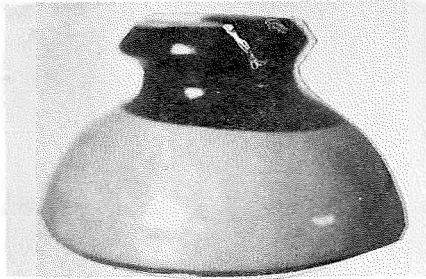


John deSousa
229 Wintonbury Ave.
Bloomfield CT 06002

Thanks for the picture, John. I can't answer your questions, but I'm sure that if any of our readers can they will.

Jim.

GLADDING



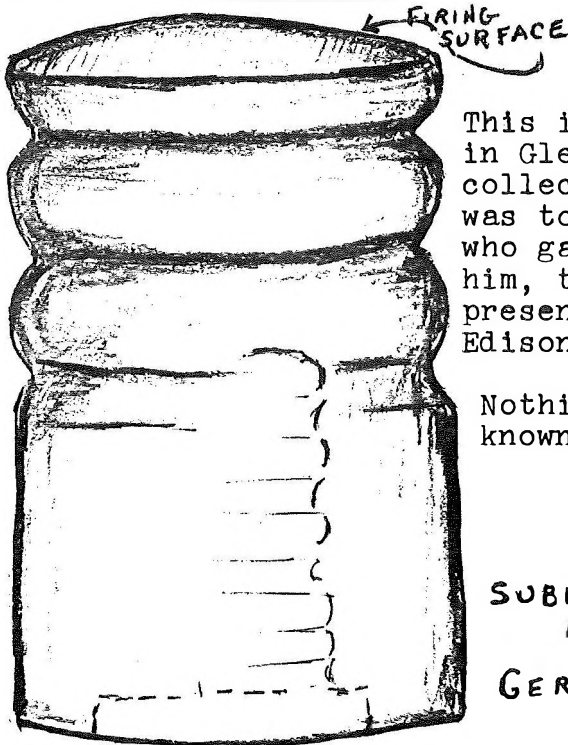
Embossed GLADCO
U S A
Size 7" X 5"

Radio Proofed top

Made by a new insulator
company on the west coast.

See page 22 Gerald Brown's
new supplement.

NO NAME
SIDE TIE POWER



This insulator is in Glen Schwaben collection. He was told by the man who gave it to him, that it was presented by Thomas Edison personally.

Nothing more is known.

SUBMITTED
BY
GERALD BROWN

4 1/2 X 7"
WHITE GLAZE

New LOCKE find



Dee Willett has found this CROSS TOP
Locke to add to the other cross tops
of this family of Lockes.

It is off white in color, 5 X 4" size,
has two inner petticoats

The marking is Pat'd Nov 24, Dec 15, 1896
Sept 28, 1897 June 7, 1898
May 29, 1900 Apr 30, 1901
FRED M. LOCKE VICTOR, N.Y.

Drawn from photo and submitted by Gerald
Brown.

ATTENTION EASTERN & MID-WEST COLLECTORS

You can attend the "75" National Convention in San Diego at a transportation cost of \$170.00 per person round trip (even less if you live in the mid-west.)

Dieline Coleman has been able to have the reservations deadline extended to February 1, 1975, for the charter flight to San Diego, California for the 6th National Show and N. I. A. Convention.

Dieline has organized a charter plane to fly us collectors to the "75" National in California with:

- a. Tentative departure Thursday AM before the show.
- b. Return the Monday after the show.
- c. The entire plane (baggage compartment included) is reserved for collectors.
- d. Transportation from airport to the show site will be provided.
- e. Plane will be a 747 jet and the cost will be about \$170.00 per person round trip.

The big problem is that as usual Insulator Collectors are laggards. Here is a good chance for collectors to travel to California and attend a National Show, but the interest is very low at this point. Dieline has moved the reservation deadline to Feb. 1, after than, if enough collectors haven't reserved seats---the project will be terminated. So get busy, and contact:

Dieline Coleman
11206 Winde Lane
Lancaster, NY 14089

Tel. (716) 681-5788

and make your reservations for a plane seat for the 6th National.

Your Editor.

PATENT INFORMATION

711,629 INSULATOR. Clyaton Hobert, Philadelphia, Pa., assignor, by mesue assignments, of seven-tenths to W. Storm Miller and Edward S. Kerper, Reading, Pa. Filed Mar. 6, 1902. Serial No. 96,937. Patented October 21, 1902.

Be it known that I, Clayton Hobert, resident of the city and county of Philadelphia, State of Pennsylvania, have invented certain new and useful Improvements in Insulators...

My invention relates to improvements in insulators for electric wires; and the object of my invention is to furnish an improved means for securing the wire to the insulator without the use of the usual tying wires...

Figure 1 is a side elevation, partly in section, of an insulator embodying my improved means for carrying and for locking the wire in place; Fig. 2 a front elevation of Fig. 1; Fig. 3, a front elevation of Fig. 1, the wire and locking device being removed; Fig. 4, a side elevation of the locking device.

a is an insulator, formed of glass or other material, furnished upon one side or both sides with a T-shaped slot b...

The throat e of the slot b is just wide enough to permit the wire c to pass through it, and the bottom of the slot is preferably furnished with a groove f. ... The wire having been placed in the slot the keeper d, which consists, preferably, of a tapered plug of wood, rubber, or other suitable material...

Clayton Hobert

C. HOBERT,
INSULATOR.

(Application filed Mar. 6, 1902.)

(No Model.)

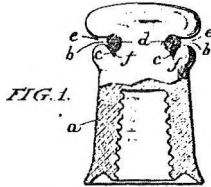


FIG. 2.

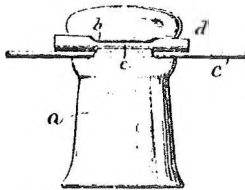
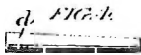
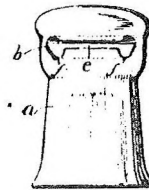


FIG. 3.



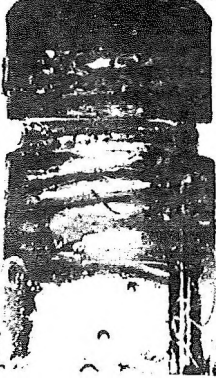
WITNESSES:

A. L. Meiler,
J. T. Ingram.

INVENTOR:

Clayton Hobert,
by Chas. A. Patten
attorney.

CLASSIFIED ADS



"THE GLASS INSULATOR - A COMPREHENSIVE REFERENCE" by Gary Cranfill and Greg A. Kareofelas.

A comprehensive 144 page book plus a price indicator. 600 insulators beautifully photographed. 1200 insulators described and priced with historical information. A must for the beginner or advanced collector. \$6.00 ppd.

GARY CRANFILL

5536 Keoncrest #2, Sacramento, California 95841

(SEND FOR A SAMPLE PAGE)

CD

- | | | |
|-----|------------------------------------|-----|
| 145 | Yellow N. N. fat style beehives | \$8 |
| 102 | S. F. aqua \$3, yellow green | 6 |
| 121 | McLaughlin, black emerald green | 7 |
| 122 | McLaughlin, snowy, lime green | 7 |
| 121 | California, purple | 14 |
| 781 | Isorex, green, SM. gingerbread man | 15 |

For Trade, or sale U-927 C White dated Imperial \$35 or trade for other Imperials, F.M. Lockes or other good porcelains.

Dee Willett, 1930 Lucky St., Bakersfield, CA 93307 (805) 327-8275. (12)

Woodward's "Glass Insulator Book", history and C.D. numbers-\$4.85. MILHOLLAND'S "MOST ABOUT GLASS INSULATORS"- \$10.00 with 1974 Price list \$11.50. Knowles 1902 and Locke 1907 catalog reprints, pair-\$5.00. Tod's PORCELAIN INSULATOR BOOK-\$10.00. Supplements A and B, \$1.95 each. KAREOFELAS and CRANFILL'S "GLASS INSULATOR COMPREHINSIVE REFERENCE" and Price Book"-\$6.00. Peters Books, 1240 West Kearney Blvd., Fresno, CA 93706. 12

G. V. B. C. A. 6th Annual Show & Sale, April 26-27, 1975. Info: Dick Bowman, 1253 LaBaron Circle, Webster, NY 14580. (716) 872-4015. (12)

Westinghouse No. 2 (CD 162) Chipped inner skirt, stress crack, light green. Very very nice. CD 168 Hemingray D 510 opalescent type milk glass. Has cracks, also nice. Cash offer preferred, but will consider trade for threadless or quantity of quality lesser glass on either. I also have CD 154 Hemingray 42 carnival glass and others. Send 2 stamps on SAE for large list of insulators at reduced prices from \$3.50 up. W. Chase, 1870 Elizabeth Ln., Aurora, IL 60505. Ph. 312-815-3813. (12)

Radio antenna insulators and lightning arresters wanted for my personal collection. Please describe and price. All replies answered. Walt Lehnert, 5209 Minnehaha Blvd., Minneapolis MN 55424. (1)

Prices are going up; mine are going down. I have the beautiful carnival glass rainbow colored 10" Pyrex (Sombreros) metal removed, mint, dark color, reg. \$20ppd, now \$12 ppd; 5 for \$50 ppd. Med. color, reg \$12 ppd, now \$10 ppd; 5 for \$40 ppd. Light color \$8 each, 5 for \$30 ppd. Send large S. A. S. E. for 3 page list for sale or trade. Ed Sellberg, 2918 Neals Lane, Vancouver, WA 98661. (3)cb

PORCELAIN COLLECTORS. Supplement C (January 1975) to "Porcelain Insulators Guide Book" now available, \$1.00 postpaid. Jack H. Tod (CA), 3427 N. 47th Place, Phoenix, AZ 85018. (5)

LIST #19 just out. Many common to rare items. Send large SASE for list. Brad & Nancy Cook, 507 Ridge Rd., Lansing, NY 14882. (12)

CD		
158. 2	Dome embossed Boston-green- minor damage	\$475.00
740	No Name amber threadless-1/2" dia. skirt flake	250.00
245	T-H 9200 VNM	85.00
252	M & E Co. beautiful green - Mint	60.00
293	Fred M. Locke - few sm. chips	60.00
157. 5	Standard - mint- except for tiny ding	80.00
102	So. Mass. Tel. Co. minor base chips	55.00
143	Horizontal Ridges - SCA - some flaking	80.00
134	Pettigell Andrews - mint	75.00
143	Great Northwestern Telegraph Co. - mint	40.00
156. 1	No name - Pat. Sep 13, 1881 - VNM	25.00
156. 1	Two Date American VNM	25.00
151	H. G. Co. peacock blue - one sm skirt bruise	65.00
162	F ^L W. E. Co. with cross VNM	23.00
131. 4	L. G. T. & Co. one inch base chip	40.00
134	Fall River Police Signal-flat one inch base chip	39.00
116	July 1st 1882 Pat. applied for/Pat Dec 19, 1871 NM	30.00
112	New Eng. Tel Mint \$60 VNM \$40	
117	Ampersand VNM	18.00
143	Montreal Telegraph Co. sky blue VNM	25.00
143	Montreal Telegraph Co. green	45.00
120	C. E. W. light blue mint	45.00
112. 4	Vertical Bar- olive green - mint	40.00
145	H. B. R. VNM	30.00
145	EDR VNM	25.00
272	No Name - greenish aqua - mint	15.00
	Hickock's Patent 1859 - green-mint	20.00
	Spratt's Patent 1858 - green-top chipped	12.00
	Otis "Patented Aug 26 1851"-SCA no metal	20.00
	Mt. Washington Rams Horn - green glass	14.00
	New Castle Commemorative-apple green	10.00
230. 2	Armstrong 51-CIA-red-amber-mint	15.00
126	Brookfield 55 Fulton-3 pat dates-strong emb.	10.00

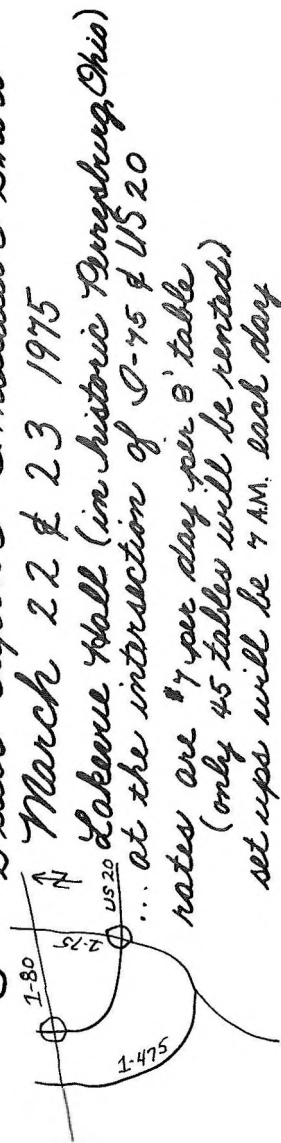
Postage extra (excess refunded). Orders over \$50, postage paid.

DOUG MacGILLVARY, 51 AVONDALE RD., MANCHESTER CT 06040

Plan to attend

3rd Glass Capitol Insulator Show

March 22 & 23 1975



Lakewood Hall (in historic Duesenberg, Ohio)
... at the intersection of I-75 & US 20
rates are \$7 per day per 8' table
(only 45 tables will be rented.)
set ups will be 7 AM, each day

Hours . . . Sat 7 A.M. till 5 P.M. . . . Sun 9 A.M. till 4 P.M.

- Free admission Free display tables Ribbons
- Overnight guard Close accommodations Easy access
- Guaranteed local & national promo Local points of interest
- Camping on the grounds

Motels Holiday Inn 419-874-3111

Bernada Inn 419-874-3101

Rental fee must accompany your reservation
419-893-8516

Bob Wicks

1122 Kirk

← Info →

77 Lawrence, Ohio 43537
The promoters are not responsible for fire, theft or accidents of any nature

FIRST SOUTHWEST OHIO

INSULATOR, LIGHTNING ROD & BOTTLE SHOW & SALE

January 25-26, 1975

GLENESTE HIGH SCHOOL CAFATORIUM CINCINNATI, O 45245
4342 Gleneste-Withamsville Rd.

Ample parking, camping, motels, food on premises, security guard

FREE ADMISSION

Ribbons and Awards given - adults division
Ribbons - teenage division (must own their compe-
titive entry) 17 yrs. or under

Dealer set up -- 6 to 8 P.M. Friday

W. Cler. Sch. Dist., Gleneste P. T. O., O. Valley Insulator Club will
not be responsible for fire, theft, etc., or loss or damage of property
or limb.

Easy access of I-275 and major highways of Cincinnati area, Map
provided with information on motel or camping and your reservation.

Show Hostess: and Mesdames Hyre & Glover
Glen Drummond, Jerry Turner,
V. Hyrne, Host.

Information: Mrs. W. Glover (Ph 513-752-3025 or
Gleneste P. T. O. 752-6664)
4260 Larma Lane,
Cincinnati, Ohio 45245

75 tables

\$10 for members
\$11 for non-members per 6'tab., 2 days

Display space available
reservations needed by -
1-12-75

"COLLECTIBLE PORCELAIN INSULATORS"
 "SECOND EDITION" \$6.00 pp
 "COLLECTIBLE PORCELAIN INSULATORS"
 "SUPPLEMENT" \$2.50 pp
 Order From
 Gerald Brown Two Buttes, Co. 81084
 COMING--UNIQUE COLLECTIBLE INSULATORS

CD 102	B. T. Co. of CAN.	Royal Purple	Mint	\$6.50
CD 102	No Name	Canadian Pony Royal Purple	Mint	6.00
CD 102		Canadian Pony Blackglass	Mint	2.00
CD 143	Canadian Pacific Ry. Co.	Royal Purple	Mint	9.50
CD 143	Canadian Pacific Ry. Co.	Aqua, Blue Aqua, Green	Mint	3.00
CD 121	Canada	Royal Purple	Mint	10.00
CD 781	French	"Gingerbread Man" Dark or Lite Green	VVNM	12.00
	---About 4 different embossings in the above			
CD 102		Canadian Pony Beautiful 7-UP Green	Mint	6.00
CD 102		Canadian Pony Various shades of Aqua	Mint	1.50
CD 145	G. N. W. Tel. Co.	Aqua	Mint	4.00
CD 252	Knowles "Prism" No. 2 Cable w/date	Aqua	VVNM	14.00
CD 154	Dominion 42	Beautiful Red Amber	Mint	15.00
190/191	Hemingray 50	Clear	Mint	4.00
CD 121	Canada	Various shades of Aqua	Mint	4.50
CD 143	Canadian Pacific Ry (embossed on raised plate)	Aqua	Mint	4.00

Add postage and insurance on above \$1.00 first insulator, 25¢ each additional. Orders over \$50.00 shipped postpaid. I would trade quantities of these for better insulators. Full return privileges on any insulator if not satisfied. Write for list of others for sale or trade. I have Cutter, Columbia, Cobalts, Corkscrews, Jumbo, etc.

Eric Pierce, Rt. 2, Box 104, Yorkville, Ill. 60560 (312) 553-6410.

CD

157.5	National M blue(tiny bubble burst in base)	\$40.00
102	So. Mass. Tel Co. clear, smooth base M	50.00
110	Brookfield, Oct. 8, 1907 (tiny base chip) deep green	70.00
134	Fall River Police Signal. V. N. M. aqua	50.00
149	No Name "bullet" M. green	20.00
449	No Name "bullet"(larger) N. M. aqua	15.00
285	No Name 4"Edison"(minor bs. chips) aq.	25.00
178	Santa Ana N. M. aqua	10.00
134	G. E. aqua N. M. \$5.00 M	10.00
234	Pyrex carnival (vivid)	M 9.00
235	Pyrex carnival 662	M 9.00
133	Brookfield 20 olive green	M 6.00
133	T-H. E. aqua	M 10.00
241	Hemingray 23 D. P. amber N. M.	14.00
CUTTER PORCELAIN TREE INSULATOR--		
	w/brkt. M	25.00
Phil Harding, George St., Mendon, MA 01756.		

1

MILHOLLAND'S 3RD REVISION
Most About Glass Insulators

This is a 400 page hard cover book, 3500 insulators fully described. Telegraph companies within the United States in 1878. 455 photos --50 machine drawings, most photos and drawings to full size of the insulators. Historical items and personal comments. Truly the finest glass insulator reference book ever printed.

Price \$10.00 postpaid.

1975 Suggested price list- 78 page book- \$2.00 postpaid.

From your dealer, club, or order direct.

M. Milholland, R. 2 Box 368, Sequim, Wash. 98382.

ALL INSULATORS MINT OR VERY NEAR MINT UNLESS OTHERWISE NOTED, ALL CLEAN, AND ALL POSTAGE PAID.

CD #			
101	Brookfield	aqua	\$2.00
102	C. G. I. Co. base bruise	purple	4.50
102	No Name 3 date	aqua	2.00
102	Brookfield	olive amber	5.00
102	Sterling	aqua	9.00
102	Hawley	aqua	7.00
102	Brookfield	S. C. A.	8.00
104	New Eng. Tel & Tel	aqua	3.00
105	American, plain dome, weird wire groove	aqua	60.00
106	Lynchburg	aqua	3.00
108	Whitall Tatum No. 9, wire groove chip	purple	7.00
110	Brookfield baby spiral groove	aqua	90.00
110.5	National cork screw 2 wire groove chips	aqua	60.00
110.5	National cork screw, cracked numerous chips 7 dings, displays mint		25.00
112	O. V. G. #11	aqua	4.50
112	Hawley	aqua	6.00
115	Hemingray with drips	aqua	2.00
115	Brookfield smooth base	aqua	3.00
117	Ampersand	aqua	18.00
121	W. Brookfield	aqua	3.50
121	Pleated skirt couple wire groove flakes	aqua	7.00
126	Front: W. Brookfield with pat date		
	Back: 55 Fulton St. with 2 pat. date	aqua	10.00
130.7	C. C. G.	off clear	7.00
134	G. E. Co	aqua	5.00
134	T-H, E. Co	aqua	5.50
135	B & O Patent Pec. 19 1871(note pat. date not listed)	aqua	12.00
138	Postal	aqua	10.00
152.9	Agee	nice purple	10.50
143	Canadian Pacific Ry Co., raised shield	aqua	4.00
154	Gaynor	aqua	3.50
156.1	No Name rim embossed	aqua	35.00
158	Boston Bottle Works, Pat. Applied For narrow groove	aqua	180.00
164	Maydwell 20	milk glass	5.25
164	McLaughlin 20	emerald green	6.50
194/195	Hemingray 54 A & B	S. C. A.	38.00
196	H. G. Co. upper skirt inner chip removes 2 drips & BB ding	aqua	18.00
202	No Name No. 14	aqua	8.00
202	No Name No. 14 inner skirt chip	aqua	5.00
204	Locke cross top (100% mint-only one I know of in this color and condition)	green	600.00
252	Lynchburg ear chip		10.00
257	Hemingray 2 date	aqua	12.00
257	Hemingray 2 date base bruise & 2 chipped drips		7.50
260	Cable	aqua	10.00
261	Wide ear Cable	aqua	10.00
1001	Cutter	aqua	110.00
728	Threadless No Name	blue aqua	90.00
	small internal crack, no glass missing, very nice.		

10 day return privilege for full refund less postage. We buy collections and other insulators.

M. & E. DUTCHER
R. D. # 3
CORTLAND, NEW YORK 13045
Tel. (607) 838-3447

New list--Over 250 items in all price ranges. Threadless, Bostons, Chicago, Shape, Color. Good glass fairly priced. Large SASE for list. Dick Bowman, 1253 LaBaron Circle, Webster, NY 14580 (716) 872-4015.

Milkglass \$5, TS-2 carnival \$10. Postage. Stamped envelope for list please! Phil Balkan, 5860 Tobias Ave., Van Nuys, CA 91411. (12)

PAYING CASH for Threadless and rarer types of insulators or quantities. What have you?? SASE for new list. L. Veneziano, 27 W. 115 Vale, West Chicago, Ill 60185. (6)

SPRING INSULATOR SHOW

PRESENTED BY THE

YANKEE POLE CAT INSULATOR CLUB

Feb. 23, 1975 9AM - 4 PM Setup 8 AM-9 AM
Glastonbury, Ct. K of C Hall-Rt. 94 1 1/2 mi. E of Rt. 2
Raffles

Ribbons

Refreshments

Brookfield catalog copy for best Brookfield display.
10 free display tables FREE ADMISSION 8' tables \$5
Contact: Charles Angevine

41 Circle Drive

Windsor Locks, CT 06096

Phone 1-203-623-6826

Trade only--Norman Rockwell's Spirit of Scouting-art medals of sterling silver-limited proof set - 12 scout laws - in display frame. For more information 609-451-8464 - Trade for CD 124.5 Chambers or CD 317.5 Chambers. W. E. Hetteroth, 39 Lakeside Dr., Bridgeton, NJ 08302. (2)

NEW LIST, SASE. U 179 PRR; U 154 Postal; U 90 Thomas; U 202; U 191A; U 335 White; sell-trade. Lew Hohn, 96 Birchbrook, Rochester, NY 14623 (716) 334-2968.

POSTAGE AND INSURANCE PAID

CD 102.4	N.E. Tel & Tel, aqua, groove chips	\$130
CD 102.4	Same, not quite as good as above	110
CD 110.5	National-segmented, 3 tiny chips	60
CD 123.	EC&M, dark cobalt, dome chip, base roughness	190
CD 134	Westinghouse-6, brilliant blue, minor damage	200
CD 134.4	No Name (American threads), deep honey amber, VNM	100
CD 140	Oakman (no patent dates or Jumbo), aqua, crude, NM	240
CD 143.5	T-H.E, aqua, MINT	75
CD 157.5	Standard Glass, blue aqua, MINT	65
CD 158.9	Boston, blue aqua, 2 chips on screw, small inner shirt chip, 1" crack in screw	350
CD 160.5	Am Tel & Tel, aqua, VNM	65
CD 267	No 4 cable, VNM	95
CD 731	Tillotson (light embossing), light green aqua, small ping on front wire groove, NM	120
CD 734	McMicking, aqua, VNM	265
American Pony,	lined dome, aqua minor groove bruise	75
Fletcher 2 - piece,	blue aqua - see Crown Jewels, Feb. 74, pp 4,5	90
Ramshorn in large glass cyclinder (Leffert's style),	blue aqua, VNM	140

Always buying good glass or whole collections. Will consider trades for any good glass. Also need odd-colored helmets and ears for specialty. Pete Schriber, 19 Maple Ave., Hadley, MA 01035. (413) 584-3808.

WANT COBALTS, PEACOCK, RED & HONEY
AMBERS. WHAT DO YOU HAVE?

CD 154 Maydwell pale lt. purple	\$8
CD 121 California purple	14
CD 121 McLaughlin, emerald green	7
CD 781 ISOREX (gingerbread) black glass	15
CD 145 N. N. heavy fat beehive, yellow	8

DEE WILLET
1930 LUCKY ST.
BAKERSFIELD, CALIF. 93307

FOR SALE: I am thinning out my collection to make room for my cables and ears. All the foreign glass and extras must go. Send S. A. S. E. for sell list. Wallace B. Wright, 8100 Golden Field, Wy., Sacramento, Calif. 95823 (916) 428-4658.

PORCELAIN INSULATORS GUIDE BOOK FOR COLLECTORS, the standard reference for pin-type porcelains. Universal Style Chart with all U-number scale drawings. Markings, company histories, prices, etc. Hardbound, 206 pages, \$10 postapid. Also Supplements A and B, \$1.95 each. From author, Jack H. Tod (CA) 3427 N. 47th Place, Phoenix, AS 85018.

6. In order to keep CROSS ARMS up to date we would like all reports on shows and swaps sent in no later than 45 days after the show has taken place.

ADVERTISING RATES:

DISPLAY ADS:

1/4 page - \$5.00 per issue
*\$12.00 per three issues

1/2 page - \$10.00 per issue
*\$25.00 per three issues

Full page - \$18.00 per issue
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\$.05 per word (minimum \$1.00). The closing date for material will be the 15th of the month preceding the month of the issue.

Ads received too late for the deadline will be run in the next issue.

CROSS ARMS encourages want ads that list the value of the insulators advertized so any ad listing 10 or more insulators with prices will receive an additional one month's free exposure.

**CROSS
ARMS**

Box 117, R. D. No. 1
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